General Announcement::Announcements by First Sponsor Group Limited, an associate of Millennium & Copthorne Hotels plc

#### Issuer & Securities

Issuer/ Manager	CITY DEVELOPMENTS LIMITED
Securities	CITY DEVELOPMENTS LIMITED - SG1R89002252 - C09
Stapled Security	No

#### **Announcement Details**

Announcement Title	General Announcement		
Date & Time of Broadcast	27-Jul-2018 12:07:50		
Status	New		
Announcement Sub Title	Announcements by First Sponsor Group Limited, an associate of Millennium & Copthorne Hotels plc		
Announcement Reference	SG1807270THR4UA1		
Submitted By (Co./ Ind. Name)	Enid Ling Peek Fong		
Designation	Company Secretary		
	First Sponsor Group Limited ("FSGL"), an associate of Millennium & Copthorne Hotels plc, has on 27 July 2018 released the following announcements:-  1. Unaudited Second Quarter and Half Year Financial Statements for the period ended 30 June 2018 together with a press release and investor		
Description (Please provide a detailed description of the event in the box below)	presentation slides;  2. Notice of Books Closure Date for Interim Dividend;  3. Incorporation of associated company; and  4. Use of Proceeds from the Rights Issue.		
	For details, please refer to the announcements released by FSGL on the SGX website www.sgx.com.		

Financial Statements and Related Announcement::Second Quarter and/ or Half Yearly Results

#### **Issuer & Securities**

Issuer/ Manager	FIRST SPONSOR GROUP LIMITED			
Securities	FIRST SPONSOR GROUP LIMITED - KYG3488W1078 - ADN			
Stapled Security	No			

#### **Announcement Details**

Announcement Title	Financial Statements and Related Announcement
Date & Time of Broadcast	27-Jul-2018 07:04:48
Status	New
Announcement Sub Title	Second Quarter and/ or Half Yearly Results
Announcement Reference	SG180727OTHRURPG
Submitted By (Co./ Ind. Name)	Neo Teck Pheng
Designation	Group Chief Executive Officer and Executive Director
Description (Please provide a detailed description of the event in the box below - Refer to the Online help for the format)	Please see attached.

#### **Additional Details**

For Financial Period Ended	30/06/2018
Attachments	FSGL - 2Q2018 Results Announcement.pdf
	FSGL - 2Q2018 Investor Presentation.pdf
	FSGL - 2Q2018 Press Release.pdf
	Total size =5611K



# UNAUDITED SECOND QUARTER AND HALF YEAR FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 JUNE 2018

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# PART I – INFORMATION REQUIRED FOR ANNOUNCEMENT OF QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income, for the group, together with comparative statements for the corresponding period of the immediately preceding financial year.

	The Group Second quarter ended 30 June		Incr /	The Group  r / Half year ended 30 June		
	2018	2017	(Decr)	2018	2017	Incr / (Decr)
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
		(Restated) <sup>1</sup>			(Restated) <sup>1</sup>	
Revenue	44,112	56,006	(21.2)	91,916	139,291	(34.0)
Cost of sales	(16,234)	(31,560)	(48.6)	(33,382)	(90,483)	(63.1)
Gross profit	27,878	24,446	14.0	58,534	48,808	19.9
Administrative expenses	(7,665)	(3,774)	103.1	(13,713)	(10,468)	31.0
Selling expenses	(2,615)	(1,309)	99.8	(4,107)	(4,123)	(0.4)
Other expenses (net)	(3,282)	(6,057)	(45.8)	(2,879)	(5,172)	(44.3)
Other losses	-	(46)	n.m.	-	(46)	n.m.
Results from operating						
activities	14,316	13,260	8.0	37,835	28,999	_ 30.5
Finance income	4,899	4,213	16.3	8,794	8,827	(0.4)
Finance costs	(2,640)	(3,524)	(25.1)	(4,793)	(5,122)	(6.4)
Net finance income	2,259	689	227.9	4.001	3,705	8.0
Net illunce illeonie	2,200	000	221.0	4,001	0,700	_ 0.0
Share of after-tax (loss)/profit of associates						
and joint ventures	(913)	418	n.m.	(4,280)	918	n.m.
Profit before tax	45.660	44.267	9.0	27.550	22 622	11.7
Tax expense	15,662 (3,509)	14,367 (4,889)		37,556 (8,167)	33,622 (10,022)	(18.5)
Profit for the period	12.153	(4,009) 9.478	(28.2) 28.2	29.389	23.600	24.5
Profit for the period	12,100	9,470	. 20.2	29,309	23,000	= 24.5
Attributable to:						
Equity holders of the						
Company	12,073	9,368	28.9	29,195	23,603	23.7
Non-controlling interests	80	110	(27.3)	194	(3)	n.m.
Profit for the period	12,153	9,478	28.2	29,389	23,600	24.5
· ·			. =			=
Earnings per share (cents)	)					
- basic	1.66	1.44	15.1	4.30	3.64	18.2
- diluted	1.57	1.44	9.0	4.12	3.64	13.3
			_			

n.m.: not meaningful

 $^{\mbox{\tiny 1}}$  Certain comparatives have been restated. Please see paragraph 5.

#### **Consolidated Statement of Comprehensive Income**

	The Group Second quarter ended 30 June		Half	he Group f year ended 30 June
	2018 S\$'000	2017 S\$'000	2018 S\$'000	2017 S\$'000
rofit for the period	12,153	9,478	29,389	9 23,600
ther comprehensive income ems that are or may be reclassified subsequently to profit or loss:				
hare of translation differences on financial statements of foreign associates and joint	580	188	(50)	6) 00
ranslation differences on financial statements of foreign subsidiaries, net of				
ranslation differences on monetary items forming part of net investment in foreign	·	·	·	
	688	473	1,408	8 (1,198)
ther comprehensive income for the period, net of tax	7,519	4,219	22,608	8 (20,667)
otal comprehensive income for the period	19,672	13,697	51,99	7 2,933
otal comprehensive income attributable to:				
quity holders of the Company	19,779	13,459	51,902	2 3,386
on-controlling interests	(107)	238	99	5 (453)
otal comprehensive income for the period	19,672	13,697	51,99	7 2,933
ther comprehensive income ems that are or may be reclassified subsequently to profit or loss: hare of translation differences on financial statements of foreign associates and joint ventures, net of tax ranslation differences on financial statements of foreign subsidiaries, net of tax ranslation differences on monetary items forming part of net investment in foreign subsidiaries, net of tax ther comprehensive income for the period, net of tax  otal comprehensive income attributable to: quity holders of the Company on-controlling interests otal comprehensive income	580 6,251 688 7,519 19,672	188 3,558 473 4,219 13,697	21,790 21,790 22,608 51,993	6) 99 6 (19,568 8 (1,198 8 (20,667 7 2,933 2 3,386 5 (453

### Notes to the Group's Income Statement:

Profit before tax includes the following:

	The Group Second quarter ended 30 June		The Gi Half year 30 Ju	ended
	2018 S\$'000	2017 S\$'000	2018 S\$'000	2017 S\$'000
Other losses comprise:				
Loss on disposal of investment properties	-	(46)	-	(46)
Profit before income tax includes the following expenses/(income):				
Depreciation of property, plant and equipment Exchange loss/(gain) (net)	1,610 26,968	1,247 (4,123)	3,867 16,566	2,548 (1,813)
Fair value (gain)/loss on derivative assets/liabilities	·	,		. ,
(net) Impairment loss on investment properties	(24,797)	9,743 602	(15,512)	6,651 602
Operating lease expenses	114	105	278	200
Trade receivables written off Net investment return from a	-	13	-	13
PRC government linked entity _	-	(189)	-	(403)

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

Non-current assets		The C	Proup	The Company		
Non-current assets		As at	As at	As at	As at	
Property, plant and equipment         197,077         230,844         350         389           Investment properties investment properties interests in subsidiaries interests in associates and joint ventures         78,331         64,361         -         -         -         653,581         653,581         f653,581         f653,682         f67,642         f76,682         f78,682         f84,587         370,608         f77,495         f45,534         f46,212         570,997         f77,495         f45,534         f46,212         570,997         f77,495		S\$'000	S\$'000	S\$'000	S\$'000	
equipment   197,077   230,844   350   389   Investment properties   251,360   282,634     -   653,581   653,581   Interests in subsidiaries   78,331   64,361   -   -   -     653,581   Interests in associates and joint ventures   78,331   64,361   -   -   -	Non-current assets					
Investment properties   251,360   282,634   -   -   -   -	Property, plant and					
Interests in subsidiaries	equipment	197,077	230,844	350	389	
Interests in associates and joint ventures   78,331   64,361   -   -     Derivative assets   6,806   350   6,806   350     Other investments   23,948   23,380   -   -     Deferred tax assets   568,536   284,455   494,587   370,608     Trade and other receivables   568,536   284,455   494,587   370,608     Trade and other receivables   568,536   284,455   494,587   370,608     Trade and other receivables   406,618   390,704   -   -     Inventories   278   175   -   -     Trade and other receivables   477,195   445,534   646,212   570,997     Assets held for sale   73,201   -     -   -     Other investments   151,688   38,863   -     -     Cash and cash equivalents   139,290   319,298   12,508   4,527     Total assets   2,405,715   2,106,503   1,814,044   1,600,452     Equity   Share capital   81,375   73,640   81,375   73,640     Reserves   1,042,895   1,006,514   816,570   807,067     Equity attributable to owners of the Company   1,124,270   1,080,154   897,945   880,707     Perpetual convertible capital securities   161,527   -   161,527   -     Concentral isabilities   6,822   6,727   -     -     Concentral isabilities   12,23619   1,086,881   1,059,472   880,707     Non-current liabilities   8,234   13,122   8,234   13,122     Charled tax liabilities   3,782   3,870   -     -     Deferred tax liabilities   616,484   639,791   563,119   587,293      Current liabilities   28,794   3,895   3,870   -     -     Current liabilities   28,794   3,895   3,870   -     -     Deferred tax liabilities   28,794   3,870   -     -     -     Deferred tax liabilities   3,782   3,870   -     -     -       Current liabilities   48,953   -     48,953   -     -     -       Current liabilities   3,792   3,9331   3,1453   3,2452   1,0441   3,1422   3,445	Investment properties	251,360	282,634	-	-	
Joint Ventures	Interests in subsidiaries	-	-	653,581	653,581	
Defivative assets         6,806         350         6,806         350           Other investments         23,948         23,980         -         -           Deferred tax assets         31,387         25,905         -         -           Trade and other receivables         568,536         284,455         494,587         370,608           Current assets           Development properties         406,618         390,704         -         -           Inventories         278         175         -         -           Trade and other receivables         477,195         445,534         646,212         570,997           Assets held for sale         73,201         -         -         -           Cash and cash equivalents         151,688         38,863         -         -           Cash and cash equivalents         139,290         319,298         12,508         4,527           Total assets         2,405,715         2,106,503         1,814,044         1,600,452           Equity         Share capital         81,375         73,640         81,375         73,640           Reserves         1,042,895         1,006,514         816,570         807,067           Equity attr						
Other investments         23,948         23,380         -         -           Deferred tax assets         31,387         25,905         -         -           Trade and other receivables         568,536         284,455         494,587         370,608           Current assets         Development properties         406,618         390,704         -         -         -           Inventories         278         175         -         -         -         -           Trade and other receivables         477,195         445,534         646,212         570,997           Assets held for sale         73,201         -         -         -           Cash and cash equivalents         151,688         38,863         -         -         -           Cash and cash equivalents         139,290         319,298         12,508         4,527           Total assets         2,405,715         2,106,503         1,814,044         1,600,452           Equity         Strate capital         81,375         73,640         81,375         73,640           Reserves         1,042,895         1,006,514         816,570         807,067           Equity attributable to owners of the Company Perpetual convertible capital securities         61,5	=		•	-	- 	
Deferred tax assets         31,387         25,905         -         -         -           Trade and other receivables         568,536         284,455         494,587         370,608           Current assets         -         -         -         -           Development properties         406,618         390,704         -         -           Inventories         278         175         -         -           Trade and other receivables         477,195         445,534         646,212         570,997           Assets held for sale         73,201         -         -         -           Cash and cash equivalents         151,688         38,863         -         -           Cash and cash equivalents         139,290         319,298         12,508         4,527           Cash and cash equivalents         1,39,5715         2,106,503         1,814,044         1,600,452           Total assets         2,405,715         2,106,503         1,814,044         1,600,452           Equity attributable to owners of the Company         1,124,270         1,080,154         897,945         880,707           Perpetual convertible capital securities         161,527         -         161,527         -				6,806	350	
Trade and other receivables         568,536         284,455         494,587         370,608           Current assets         Development properties         406,618         390,704         -         -           Inventories         278         175         -         -           Trade and other receivables         477,195         445,534         646,212         570,997           Assets held for sale         73,201         -         -         -           Other investments         151,688         38,863         -         -         -           Cash and cash equivalents         139,290         319,298         12,508         4,527           Total assets         2,405,715         2,106,503         1,814,044         1,600,452           Equity         Share capital         81,375         73,640         81,375         73,640           Reserves         1,042,895         1,006,514         816,570         807,067           Equity attributable to owners of the Company         1,124,270         1,080,154         897,945         880,707           Perpetual convertible capital securities         616,527         -         161,527         -         -         -         -         -         -         -         -				-	-	
Current assets         June 1,157,445         911,929         1,155,324         1,024,928           Current assets         Development properties         406,618         390,704         -         -           Inventories         278         175         -         -           1rade and other receivables         477,195         445,534         646,212         570,997           Assets held for sale         73,201         -         -         -         -           Cash and cash equivalents         151,688         38,863         -         -         -           Cash and cash equivalents         139,290         319,298         12,508         4,527           Cash and cash equivalents         1,248,270         1,194,574         658,720         575,524           Total assets         2,405,715         2,106,503         1,814,044         1,600,452           Equity           Share capital         81,375         73,640         81,375         73,640           Reserves         1,042,895         1,006,514         816,570         807,067           Equity         1,124,270         1,080,154         897,945         880,707           Perpetual convertible         6,822         6,727         -				-	-	
Current assets   Development properties   406,618   390,704   -   -   -	Trade and other receivables				<u> </u>	
Development properties		1,157,445	911,929	1,155,324	1,024,928	
Inventories	Current assets					
Inventories	Development properties	406,618	390,704	-	-	
Assets held for sale         73,201         -         -         -           Other investments         151,688         38,863         -         -         -           Cash and cash equivalents         139,290         319,298         12,508         4,527           Total assets         2,405,715         2,106,503         1,814,044         1,600,452           Equity         Share capital         81,375         73,640         81,375         73,640           Reserves         1,042,895         1,006,514         816,570         807,067           Equity attributable to owners of the Company         1,124,270         1,080,154         897,945         880,707           Perpetual convertible capital securities         161,527         -         161,527         -         -           Non-controlling interests         6,822         6,727         -         -         -           Non-current liabilities         1,292,619         1,086,881         1,059,472         880,707           Non-current liabilities         8,234         13,122         8,234         13,122           Loans and borrowings         591,838         609,988         554,885         574,171           Deferred tax liabilities         3,782         3,870		278	175	-	-	
Other investments         151,688         38,863         -	Trade and other receivables	477,195	445,534	646,212	570,997	
Cash and cash equivalents         139,290         319,298         12,508         4,527           1,248,270         1,194,574         658,720         575,524           Total assets         2,405,715         2,106,503         1,814,044         1,600,452           Equity         Share capital         81,375         73,640         81,375         73,640           Reserves         1,042,895         1,006,514         816,570         807,067           Equity attributable to owners of the Company Perpetual convertible capital securities         161,527         -         161,527         -           Perpetual convertible capital securities         161,527         -         161,527         -         -           Non-controlling interests         6,822         6,727         -         -         -           Total equity         1,292,619         1,086,881         1,059,472         880,707           Non-current liabilities         2,344         13,122         8,234         13,122           Loans and borrowings         591,838         609,988         554,885         574,171           Deferred tax liabilities         3,782         3,870         -         -         -           Current liabilities         3,782         3,870	Assets held for sale	·	-	-	, -	
Cash and cash equivalents         139,290         319,298         12,508         4,527           1,248,270         1,194,574         658,720         575,524           Total assets         2,405,715         2,106,503         1,814,044         1,600,452           Equity         Share capital         81,375         73,640         81,375         73,640           Reserves         1,042,895         1,006,514         816,570         807,067           Equity attributable to owners of the Company Perpetual convertible capital securities         161,527         -         161,527         -           Perpetual convertible capital securities         161,527         -         161,527         -         -           Non-controlling interests         6,822         6,727         -         -         -           Total equity         1,292,619         1,086,881         1,059,472         880,707           Non-current liabilities         2,344         13,122         8,234         13,122           Loans and borrowings         591,838         609,988         554,885         574,171           Deferred tax liabilities         3,782         3,870         -         -         -           Current liabilities         3,782         3,870	Other investments	151,688	38,863	-	-	
1,248,270	Cash and cash equivalents		319,298	12,508	4,527	
Equity   Share capital   81,375   73,640   81,375   73,640   Reserves   1,042,895   1,006,514   816,570   807,067   Equity attributable to owners of the Company   1,124,270   1,080,154   897,945   880,707   Perpetual convertible capital securities   161,527   -   161,527   -     Total equity   1,292,619   1,086,881   1,059,472   880,707   Non-controlling interests   6,822   6,727   -     -     Total equity   1,292,619   1,086,881   1,059,472   880,707   Non-current liabilities   8,234   13,122   8,234   13,122   2,241   1,242	·	1,248,270	1,194,574	658,720	575,524	
Share capital         81,375         73,640         81,375         73,640           Reserves         1,042,895         1,006,514         816,570         807,067           Equity attributable to owners of the Company Perpetual convertible capital securities         1,124,270         1,080,154         897,945         880,707           Perpetual convertible capital securities         161,527         -         161,527         -         -         -           Non-controlling interests         6,822         6,727         -         -         -         -         -           Total equity         1,292,619         1,086,881         1,059,472         880,707         -	Total assets	2,405,715	2,106,503	1,814,044	1,600,452	
Share capital         81,375         73,640         81,375         73,640           Reserves         1,042,895         1,006,514         816,570         807,067           Equity attributable to owners of the Company Perpetual convertible capital securities         1,124,270         1,080,154         897,945         880,707           Perpetual convertible capital securities         161,527         -         161,527         -         -         -           Non-controlling interests         6,822         6,727         -         -         -         -         -           Total equity         1,292,619         1,086,881         1,059,472         880,707         -	Fauity					
Reserves		81 375	73 640	81 375	73 640	
Equity attributable to owners of the Company Perpetual convertible capital securities         1,124,270         1,080,154         897,945         880,707           Perpetual convertible capital securities         161,527         -         161,527         - <t< td=""><td>•</td><td>·</td><td>•</td><td>·</td><td>·</td></t<>	•	·	•	·	·	
owners of the Company Perpetual convertible capital securities         1,124,270         1,080,154         897,945         880,707           Non-controlling interests         161,527         -         161,527         -         -           Total equity         1,292,619         1,086,881         1,059,472         880,707           Non-current liabilities         591,838         609,988         554,885         574,171           Derivative liabilities         8,234         13,122         8,234         13,122           Other payable         12,630         12,811         -         -           Deferred tax liabilities         3,782         3,870         -         -           Current liabilities         563,119         587,293         -           Current varyables         48,953         -         48,953         -           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -         -           Derivative liabilities         1,113,096         1,019,622         754,572         719,745		1,042,093	1,000,514	010,370	007,007	
Perpetual convertible capital securities         161,527         -         161,527         - </td <td></td> <td>1 124 270</td> <td>1 080 154</td> <td>897 945</td> <td>880 707</td>		1 124 270	1 080 154	897 945	880 707	
capital securities         161,527         -         161,527         -           Non-controlling interests         6,822         6,727         -         -           Total equity         1,292,619         1,086,881         1,059,472         880,707           Non-current liabilities         591,838         609,988         554,885         574,171           Derivative liabilities         8,234         13,122         8,234         13,122           Other payable         12,630         12,811         -         -           Deferred tax liabilities         3,782         3,870         -         -           Current liabilities         563,119         587,293           Current tax payables         48,953         -         48,953         -           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -         -           Derivative liabilities         1,113,096         1,019,622         754,572         719,745		1,127,270	1,000,104	001,040	000,707	
Non-controlling interests         6,822         6,727         -         -           Total equity         1,292,619         1,086,881         1,059,472         880,707           Non-current liabilities         591,838         609,988         554,885         574,171           Derivative liabilities         8,234         13,122         8,234         13,122           Other payable         12,630         12,811         -         -           Deferred tax liabilities         3,782         3,870         -         -           Current liabilities         563,119         587,293         587,293           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -         -           Derivative liability         -         4,168         -         4,168           Total liabilities         1,113,096         1,019,622         754,572         719,745		161.527	_	161.527	_	
Non-current liabilities         591,838         609,988         554,885         574,171           Derivative liabilities         8,234         13,122         8,234         13,122           Other payable         12,630         12,811         -         -           Deferred tax liabilities         3,782         3,870         -         -           Current liabilities         -         616,484         639,791         563,119         587,293           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -           Derivative liability         -         4,168         -         4,168           Total liabilities         1,113,096         1,019,622         754,572         719,745		· ·	6.727	-	_	
Loans and borrowings         591,838         609,988         554,885         574,171           Derivative liabilities         8,234         13,122         8,234         13,122           Other payable         12,630         12,811         -         -           Deferred tax liabilities         3,782         3,870         -         -           Current liabilities         -         616,484         639,791         563,119         587,293           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -         -           Derivative liability         -         4,168         -         4,168           Total liabilities         1,113,096         1,019,622         754,572         719,745				1,059,472	880,707	
Loans and borrowings         591,838         609,988         554,885         574,171           Derivative liabilities         8,234         13,122         8,234         13,122           Other payable         12,630         12,811         -         -           Deferred tax liabilities         3,782         3,870         -         -           Current liabilities         -         616,484         639,791         563,119         587,293           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -         -           Derivative liability         -         4,168         -         4,168           Total liabilities         1,113,096         1,019,622         754,572         719,745	Non-arrana Habilitiss					
Derivative liabilities         8,234         13,122         8,234         13,122           Other payable         12,630         12,811         -         -           Deferred tax liabilities         3,782         3,870         -         -           616,484         639,791         563,119         587,293           Current liabilities           Loans and borrowings         48,953         -         48,953         -           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -         -           Derivative liability         -         4,168         -         4,168           Total liabilities         1,113,096         1,019,622         754,572         719,745		E04 020	600 000	EE 1 00E	571 171	
Other payable         12,630         12,811         -         -           Deferred tax liabilities         3,782         3,870         -         -           616,484         639,791         563,119         587,293           Current liabilities           Loans and borrowings         48,953         -         48,953         -           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -         -           Derivative liability         -         4,168         -         4,168           Total liabilities         1,113,096         1,019,622         754,572         719,745	•	,	·	·	·	
Deferred tax liabilities         3,782         3,870         -         <		·	·	0,234	13,122	
Current liabilities         Loans and borrowings         48,953         -         48,953         -           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -         -           Derivative liability         -         4,168         -         4,168           Total liabilities         1,113,096         1,019,622         754,572         719,745				-	-	
Current liabilities           Loans and borrowings         48,953         -         48,953         -           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -         -           Derivative liability         -         4,168         -         4,168           Total liabilities         1,113,096         1,019,622         754,572         719,745	Deferred tax liabilities			563,119	587,293	
Loans and borrowings         48,953         -         48,953         -           Current tax payables         28,796         30,306         127         145           Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -           Derivative liability         -         4,168         -         4,168           Total liabilities         1,113,096         1,019,622         754,572         719,745			., -		,	
Current tax payables       28,796       30,306       127       145         Trade and other payables       156,307       166,093       142,373       128,139         Receipts in advance       262,556       179,264       -       -         Derivative liability       -       4,168       -       4,168         496,612       379,831       191,453       132,452         Total liabilities       1,113,096       1,019,622       754,572       719,745				,		
Trade and other payables         156,307         166,093         142,373         128,139           Receipts in advance         262,556         179,264         -         -           Derivative liability         -         4,168         -         4,168           496,612         379,831         191,453         132,452           Total liabilities         1,113,096         1,019,622         754,572         719,745	S S		-		<u>-</u>	
Receipts in advance       262,556       179,264       -       -         Derivative liability       -       4,168       -       4,168         496,612       379,831       191,453       132,452         Total liabilities       1,113,096       1,019,622       754,572       719,745			·			
Derivative liability         -         4,168         -         4,168           496,612         379,831         191,453         132,452           Total liabilities         1,113,096         1,019,622         754,572         719,745				142,373	128,139	
496,612         379,831         191,453         132,452           Total liabilities         1,113,096         1,019,622         754,572         719,745		262,556		-	-	
Total liabilities         1,113,096         1,019,622         754,572         719,745	Derivative liability	<u> </u>		<del></del>		
Total equity and liabilities         2,405,715         2,106,503         1,814,044         1,600,452	Total liabilities	1,113,096	1,019,622	754,572	719,745	
	Total equity and liabilities	2,405,715	2,106,503	1,814,044	1,600,452	

#### 1(b)(ii) Aggregate amount of the Group's borrowings and debt securities.

The Group's net borrowings refer to aggregate borrowings from banks and financial institutions, after deducting cash and cash equivalents and structured deposits. Unamortised balance of transaction costs have not been deducted from the gross borrowings.

	The G	Group
	As at	As at
	30 June 2018 S\$'000	31 Dec 2017 S\$'000
Unsecured		
- repayable within one year	48,953	-
- repayable after one year	553,794	572,513
Total	602,747	572,513
Secured - repayable within one year	- 38,044	- 37,475
- repayable after one year Total		
Grand total	38,044 <b>640,791</b>	37,475 <b>609,988</b>
Gross borrowings Less:	650,979	619,869
(i) cash and cash equivalents	(139,290)	(319,298)
(ii) other investments (current) (Note 1)	(151,688)	(38,863)
Net borrowings	360,001	261,708

#### Note 1:

Other investments (current) relate to principal-guaranteed structured deposits placed with the financial institutions.

#### **Details of any collateral**

Secured borrowing is secured by a mortgage on a subsidiary's investment property, assignment of its bank accounts, lease receivables and insurance proceeds (where applicable).

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	The Group Second quarter ended 30 June		The G Half year 30 Ju	rended
	2018 S\$'000	2017 S\$'000 (Restated) <sup>1</sup>	2018 S\$'000	2017 S\$'000 (Restated) <sup>1</sup>
Cash flows from operating activities				
Profit for the period	12,153	9,478	29,389	23,600
Adjustments for:				
Depreciation of property, plant				
and equipment	1,610	1,247	3,867	2,548
Fair value (gain)/loss on				
derivative assets/liabilities				
(net)	(24,797)	9,743	(15,512)	6,651
Finance income	(4,899)	(4,213)	(8,794)	(8,827)
Finance costs	2,640	3,524	4,793	5,122
Impairment loss on investment		000		000
properties	-	602	-	602
Loss on disposal of investment		40		40
properties	-	46	-	46
Trade receivables written off	-	13	-	13
Share of after-tax loss/(profit) of associates and joint ventures	913	(418)	4,280	(019)
Tax expense	3,509	4,889	4,280 8,167	(918) 10,022
rax expense		24,911	26,190	38,859
Changes in:	(8,871)	24,911	20,190	30,039
Changes in: Development properties	(7.672)	12,234	(17,217)	49,795
Inventories	(7,672) 24	12,234	(17,217)	49,795 (115)
Trade and other receivables	(106,136)	7,556	(298,812)	(19,643)
Trade and other payables	12,181	(23,889)	(13,862)	(49,044)
Loans and borrowings	(54,125)	3,947	111,233	14,839
Receipts in advance	61,850	56,690	78,375	73,823
Cash (used in)/generated	01,000		70,070	10,020
from operations	(102,749)	81,558	(114,198)	108,514
Interest received	26,481	4,604	37,834	11,405
Interest paid	(3,944)	(2,292)	(6,991)	(2,762)
Tax paid	(8,507)	(9,923)	(15,255)	(10,951)
Net cash (used in)/from	(-,)	(-,/	( -,)	<u> </u>
operating activities	(88,719)	73,947	(98,610)	106,206

<sup>1</sup> Certain comparatives have been restated. Please see paragraph 5.

	The Group Second quarter ended 30 June		The G Half yea 30 J	r ended
	2018 S\$'000	2017 S\$'000 (Restated) <sup>1</sup>	2018 S\$'000	2017 S\$'000 (Restated) <sup>1</sup>
Cash flows from investing activities				
(Advances to)/repayment by associates	(103,944)	627	(102 044)	
	(103,944)	021	(103,944)	-
Deposit received in respect of:		1 100		1 100
- sales of a subsidiary	4.020	1,186	4 020	1,186
- assets held for sale	1,039	-	1,039	-
Decrease in/(placement of) other investments	107.045		(440.005)	
Dividends received from an	107,245	-	(110,885)	-
associate Note 2			1,535	
Interest received	5,924	3,334	9,309	15,091
Loans to third party	3,924	(28,877)	9,309	(28,877)
Payment for acquisition of	-	(20,011)	-	(20,011)
available-for-sale financial				
asset	_	(20,938)	_	(20,938)
Payment for additions to:		(20,000)		(20,300)
- investment properties	(5,904)	_	(6,418)	(11)
- property, plant and equipment	(13)	(811)	(24)	(883)
Payment for investments in	(10)	(011)	(24)	(000)
associate and joint venture	(1,043)	_	(21,140)	_
Proceeds from disposal of	(1,010)		(21,110)	
investment properties	_	351	_	351
Repayment of loans by a third		001		001
party	_	41,916	_	109,969
Return of capital from		,		. 55,555
associates Note 1	_	1,006	860	1,006
Receipt of deferred		,		,
consideration from dilution of				
interest in subsidiaries	_	41,000	-	41,000
Receipt of investment principal		,		•
and returns from a PRC				
government linked entity	-	9,663	-	9,663
Net cash from/(used in)				
investing activities	3,304	48,457	(229,668)	127,557

<sup>1</sup> Certain comparatives have been restated. Please see paragraph 5.

	The Gr Second quar 30 Ju	ter ended	The G Half yea 30 J	r ended
	2018 S\$'000	2017 S\$'000 (Restated) <sup>1</sup>	2018 S\$'000	2017 S\$'000 (Restated) <sup>1</sup>
Cash flows from financing activities		,		,
Advances from associates	52,045	12,490	71,730	12,490
Decrease in restricted cash	-	-	-	263
Dividends paid to the owners of				
the Company	(7,786)	(5,898)	(7,786)	(5,898)
Interest paid	(731)	(771)	(2,361)	(1,498)
Payment of transaction costs related to:				
- borrowings	1	(2,500)	(2,216)	(2,500)
- perpetual convertible capital				
securities ("PCCS")	(710)	-	(710)	-
Proceeds from issuance of PCCS	162,199		162,199	
	237,379	170 202	249,380	- 272 E70
Proceeds from bank borrowings		178,292	-	373,570
Repayment of bank borrowings Redemption of medium term	(322,906)	(180,178)	(327,370)	(456,040)
notes	-	(50,000)	_	(50,000)
Net cash from/(used in)				
financing activities	119,491	(48,565)	142,866	(129,613)
Net increase/(decrease) in	0.4.070	70.000	(40= 440)	404.450
cash and cash equivalents	34,076	73,839	(185,412)	104,150
Cash and cash equivalents at	405.074	004.444	040.000	000 004
beginning of the period	105,274	304,141	319,298	280,304
Effect of exchange rate changes				
on balances held in foreign	(00)	4.000	F 40.4	(4.704)
currencies	(60)	1,683	5,404	(4,791)
Cash and cash equivalents at end of the period	139,290	379,663	139,290	379,663

Note 2 The dividends from an associate and return of capital by an associate of S\$2,395,000 was offset against an advance of S\$2,395,000 from the associate in 2Q 2018.

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<sup>&</sup>lt;sup>1</sup> Certain comparatives have been restated. Please see paragraph 5.

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Share capital S\$'000	Share premium S\$'000	Statutory reserve S\$'000	Capital reserve S\$'000	Distributable reserve S\$'000	Fair value reserve S\$'000	Foreign currency translation reserve S\$'000	Retained earnings S\$'000	Total attributable to equity holders of the Company S\$'000	Perpetual convertible capital securities S\$'000	Non- controlling interests S\$'000	Total equity S\$'000
The Group At 1 January 2018, as previously stated Impact of adoption of	73,640	9,609	33,447	225	662,764	(3,949)	36,950	267,468	1,080,154	-	6,727	1,086,881
IFRS 9		-	-	-	-	3,949	-	(3,949)	-	-	-	-
At 1 January 2018, as restated Total comprehensive income for the period	73,640	9,609	33,447	225	662,764	-	36,950	263,519	1,080,154	-	6,727	1,086,881
Profit for the period Other comprehensive income Share of translation differences on financial statements of foreign associates and joint	-	-	-	-	-	-	-	29,195	29,195	-	194	29,389
ventures, net of tax Translation differences on financial statements of foreign subsidiaries,	-	-	-	-	-	-	(596)	-	(596)	-	-	(596)
net of tax Translation differences on monetary items forming part of net investment in foreign	-	-	-	-	-	-	21,895	-	21,895	-	(99)	21,796
subsidiaries, net of tax  Total other  comprehensive	-	-	-	-	<u>-</u>	-	1,408	-	1,408	-	-	1,408
income	_	-	-	-	-	-	22,707	_	22,707	-	(99)	22,608
Total comprehensive income for the period	-	-	-	-	-	-	22,707	29,195	51,902	-	95	51,997

	Share capital S\$'000	Share premium S\$'000	Statutory reserve S\$'000	Capital reserve S\$'000	Distributable reserve S\$'000	Fair value reserve S\$'000	Foreign currency translation reserve S\$'000	Retained earnings S\$'000	Total attributable to equity holders of the Company S\$'000	Perpetual convertible capital securities S\$'000	Non- controlling interests S\$'000	Total equity S\$'000
The Group Transactions with owners, recognised directly in equity Contributions by and distributions to owners												
Dividends paid to the owners of the Company Issuance of bonus shares Issuance of perpetual convertible capital	7,735	:	:	-	- (7,735)			(7,786)	(7,786)		-	(7,786)
securities ("PCCS") PCCS issue expenses	-	-	-	-	-	-	-	-	-	162,199 (672)	-	162,199 (672)
Total contributions by and distributions to owners	7,735	-	-	-	(7,735)	-	-	(7,786)	(7,786)	161,527	-	153,741
Total transactions with owners of the Company	7,735				(7,735)		_	(7,786)	(7,786)	161,527		153,741
At 30 June 2018	81,375	9,609	33,447	225	655,029	-	59,657	284,928	1,124,270	161,527	6,822	1,292,619

	Share capital S\$'000	Share premium S\$'000	Statutory reserve S\$'000	Capital reserve S\$'000	Foreign currency translation reserve S\$'000	Retained earnings S\$'000	Total attributable to equity holders of the Company S\$'000	Non- controlling interests S\$'000	Total equity S\$'000
The Group									
At 1 January 2017  Total comprehensive income for the period	736,404	9,609	27,445	225	53,923	196,983	1,024,589	5,108	1,029,697
Profit for the period  Other comprehensive income  Share of translation differences on	-	-	-	-	-	23,603	23,603	(3)	23,600
financial statements of foreign associates and joint ventures, net of tax Translation differences on financial	-	-	-	-	99	-	99	-	99
statements of foreign subsidiaries, net of tax  Translation differences on monetary	-	-	-	-	(19,118)	-	(19,118)	(450)	(19,568)
items forming part of net investment in foreign subsidiaries, net of tax	_	-	_	_	(1,198)	_	(1,198)	_	(1,198)
Total other comprehensive income		-	-	-	(20,217)	-	(20,217)	(450)	(20,667)
Total comprehensive income for the period		-	<u>-</u>		(20,217)	23,603	3,386	(453)	2,933
Transaction with owners, recognised directly in equity Distributions to owners									
Dividends paid to the owners of the Company	-	_		_	_	(5,898)	(5,898)		(5,898)
Total distributions to owners  Total transactions with owners of the	-	-	-	-	-	(5,898)	(5,898)	-	(5,898)
Company		-	-	-	-	(5,898)	(5,898)	-	(5,898)
At 30 June 2017	736,404	9,609	27,445	225	33,706	214,688	1,022,077	4,655	1,026,732

The Company	Share capital S\$'000	Share premium S\$'000	Capital reserve S\$'000	Distributable reserve S\$'000	Retained earnings S\$'000	Total attributable to equity holders of the Company S\$'000	Perpetual convertible capital securities S\$'000	Total equity S\$'000
At 1 January 2018	73,640	9,821	(5,988)	662,764	140,470	880,707	-	880,707
Total comprehensive income for the period Profit for the period	-	-	-	-	25,023	25,023	-	25,023
Total comprehensive income for the period	-	-	-	-	25,023	25,023	-	25,023
Transaction with owners, recognised directly in equity Contribution by and distributions to owners								
Dividends paid to the owners of the Company	- 7.705	-	-	(7.705)	(7,785)	(7,785)	-	(7,785)
Issuance of bonus shares Issuance of PCCS	7,735	-	-	(7,735)	-	-	- 162.199	162,199
PCCS issue expenses	-	-	-	-	-	-	(672)	(672)
Total contributions by and distributions to owner Total transactions with owners of the Company	7,735 7,735	-	-	(7,735) (7,735)	(7,785) (7,785)	(7,785) (7,785)	161,527 161,527	153,742 153,742
At 30 June 2018	81,375	9,821	(5,988)	655,029	157,708	897,945	161,527	1,059,472
At 1 January 2017	736,404	9,821	(5,988)	-	78,678	818,915	-	818,915
Total comprehensive income for the period Profit for the period	-	-	-	-	40,256	40,256	-	40,256
Total comprehensive income for the period			-		40,256	40,256		40,256
Transaction with owners, recognised directly in equity Distributions to owners								
Dividends paid to the owners of the Company  Total distributions to owners	-	-	-	<u>-</u>	(5,898) (5,898)	(5,898) (5,898)	-	(5,898) (5,898)
ו טומו עוטווטענוטווט נט טאוופרא	<del>-</del>	-	-	<del>-</del> _	(5,686)	(5,696)	-	(5,686)
Total transactions with owners of the Company				-	(5,898)	(5,898)		(5,898)
At 30 June 2017	736,404	9,821	(5,988)	-	113,036	853,273	-	853,273

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

#### Bonus shares issue

On 18 April 2018, 58,981,032 bonus shares were allotted and issued pursuant to the 1-for-10 bonus issue undertaken by the Company.

As at 30 June 2018, the Company's issued share capital (excluding treasury shares) comprised 648,795,981 (30 June 2017: 589,814,949) ordinary shares.

Rights issue of up to S\$162.2 million in aggregate principal amount of 3.98% perpetual convertible capital securities ("PCCS") in the denomination of S\$1.10 for each PCCS

On 19 April 2018, the Company issued 147,453,737 PCCS on the basis of one PCCS for every four existing ordinary shares at an issue price of S\$1.10 for each PCCS. Each PCCS shall entitle the PCCS holder to convert such PCCS into one new ordinary share of the Company, subject to adjustments under certain conditions.

As at 30 June 2018, 147,453,737 PCCS (30 June 2017: Nil) were outstanding.

There were no treasury shares as at 30 June 2018 and 30 June 2017.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued ordinary shares (excluding treasury shares) as at 30 June 2018 and 31 December 2017 was 648,795,981 and 589,814,949 respectively.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfers, disposal, cancellation and/or use of treasury shares during the three months ended 30 June 2018.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have neither been audited nor reviewed by our auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as disclosed in Note 5 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period as that of the audited financial statements for the year ended 31 December 2017.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group adopted various new standards, amendments to standards and interpretations that are effective for the financial period beginning on 1 January 2018. Except as disclosed below, the adoption of these IFRSs did not result in any significant impact on the financial statements of the Group.

#### IFRS 9

For financial assets previously designated as available-for-sale financial assets, the Group has designated these assets as financial assets measured at fair value through profit or loss upon adoption of IFRS 9.

Accordingly, the fair value reserve had been reclassified to retained earnings as at 1 January 2018, resulting in a decrease in retained earnings by \$\$3,949,000.

#### Comparatives

As highlighted in the FY2017 full year results announcement, the Group has changed the classification of interest income and associated interest expense for the loans extended to its Dutch associates, to be part of its property financing income and costs of sales. A similar classification is also adopted for the Group's loans to its joint ventures. In addition, interest income from counterparties in respect of the cross-currency swaps ("CCSs") taken up to hedge the Group's investments in its subsidiaries previously offset against the corresponding interest costs incurred on bank borrowings, has been reclassified to finance income. The comparatives had been restated accordingly to follow the same classification.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	· •	arter ended lune	_	r ended une
	2018	2017 (Restated) <sup>2</sup>	2018	2017 (Restated) <sup>2</sup>
Earnings per share (cents) - basic - diluted	1.66 1.57	1.44 1.44	4.30 4.12	3.64 3.64
Profit attributable to ordinary shareholders (S\$'000) Profit attributable to ordinary shareholders	10,782	9,368	27,904	23,603
and PCCS holders (S\$'000)	12,073	9,368	29,195	23,603
Weighted average number of ordinary shares in issue:				
- basic - diluted	648,795,981 767,083,045	648,795,981 648,795,981	648,795,981 708,266,273	648,795,981 648,795,981

- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:—
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

	The G	Froup	The Company		
	As at 30 June 2018	As at 31 Dec 2017	As at 30 June 2018	As at 31 Dec 2017	
Net asset value per ordinary share (cents) based on 648,795,981 (2017: 589,814,949) issued ordinary shares (excluding treasury shares)	198.18	183.13	163.30	149.32	

<sup>&</sup>lt;sup>2</sup> For comparative purposes, the number of ordinary shares for the financial period ended 30 June 2017 has been adjusted to include the issue of one bonus share for every ten (10) existing ordinary shares held.

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:—
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

#### **Group performance**

#### Revenue and cost of sales

The breakdown of our revenue (net of business tax/value added tax) for the period under review is as follows:

	Second qua		Half year ended 30 June		
	2018 S\$'000	<b>2017</b> <b>\$\$'000</b> (Restated)	2018 S\$'000	<b>2017</b> <b>\$\$'000</b> (Restated)	
Revenue from sale of properties Rental income from investment	8,016	46,619	21,946	120,991	
properties	3,179	3,031	6,798	6,006	
Hotel operations	11,870	3,409	21,052	6,506	
Revenue from property					
financing	21,047	2,947	42,120	5,788	
Total	44,112	56,006	91,916	139,291	

#### 2Q 2018 vs 2Q 2017

Revenue decreased by S\$11.9 million or 21.2%, from S\$56.0 million in 2Q 2017 to S\$44.1 million in 2Q 2018. This was due mainly to a S\$38.6 million decline in revenue from sale of properties. The decrease was partially offset by the increase in revenue from property financing, hotel operations and rental income from investment properties of S\$18.1 million, S\$8.5 million and S\$0.1 million respectively.

Revenue from sale of properties is recognised when the construction of the properties has been completed and ready for delivery to the purchasers pursuant to the sale and purchase agreements and collectability of related receivables is reasonably assured. The significant decrease in revenue from sale of properties in 2Q 2018 compared to 2Q 2017 was due mainly to the recognition of revenue from fewer units in the Millennium Waterfront project (2Q 2018: 1 commercial unit and 5 car park lots, 2Q 2017: 319 residential units, 10 commercial units and 23 car park lots).

Revenue from property financing increased by S\$18.1 million or 614.2%, from S\$2.9 million in 2Q 2017 to S\$21.0 million in 2Q 2018. The significant increase mainly arose from the recognition of net penalty interest income of S\$5.1 million (RMB24.4 million) on the receipt of net auction proceeds by the court in June 2018 in relation to the successful enforcement on two of the Case 2 defaulted loans. The European loan portfolio contributed an increase in interest income of S\$6.9 million. This was mainly driven by the acquisitions of the Bilderberg Portfolio in August 2017, as well as the Hilton Rotterdam hotel and Le Méridien Frankfurt hotel in January 2018. Revenue from PRC property financing was further boosted by S\$6.1 million. This included a full quarter's contribution of S\$3.8 million from a loan to a 30%-owned associate other than interest income from third party PRC property financing loans.

Revenue from hotel operations increased by S\$8.5 million or 248.2%, from S\$3.4 million in 2Q 2017 to S\$11.9 million in 2Q 2018. The significant increase was due mainly to a full quarter contribution from the 24.7%-owned Hilton Rotterdam hotel which was leased by the Group since February 2018, as well as the Wenjiang hotspring which commenced operations in October 2017. The positive performance of the two Wenjiang hotels also further boosted the revenue growth for the quarter.

Cost of sales mainly comprise land costs, development expenditure and cost adjustments (if any), borrowing costs, hotel-related depreciation charge and rental expense, and other related expenditure. Cost of sales decreased by S\$15.4 million or 48.6%, from S\$31.6 million in 2Q 2017 to S\$16.2 million in 2Q 2018. The decrease in revenue recognised from sale of properties had led to a quarter-on-quarter decrease in related cost of sales of S\$22.2 million. The decrease was partially offset by the higher cost of sales incurred in respect of the hotel operations and property financing business amounting to S\$4.8 million and S\$1.6 million respectively.

The Group's gross profit increased by S\$3.5 million or 14.0%, from S\$24.4 million in 2Q 2017 to S\$27.9 million in 2Q 2018. The increase was due mainly to the higher gross profit generated from property financing and hotel operations of S\$16.5 million and S\$3.7 million respectively. This was partially offset by lower gross profit from sale of properties and profit generated from investment properties of S\$16.3 million and S\$0.4 million in 2Q 2018.

The Group's gross profit margin increased from 43.6% in 2Q 2017 to 63.2% in 2Q 2018. This reflected the change in the sales mix as the higher yielding property financing segment contributed close to 70.0% of the Group's gross profit for 2Q 2018 compared to 10.0% in the same quarter in 2017.

#### Administrative expenses

Administrative expenses mainly comprise staff costs, rental expenses and depreciation charge in relation to non-hotel assets, professional fees, and other expenses such as office, telecommunications and travelling expenses, stamp duties and other indirect PRC taxes.

Administrative expenses increased by \$\$3.9 million or 103.1%, from \$\$3.8 million to \$\$7.7 million. This was due mainly to the full guarter's operations of the Hilton Rotterdam hotel.

#### Selling expenses

Our selling expenses mainly comprise staff costs of our sales and marketing staff, advertising and promotion expenses, sales commissions paid to external sales agents and other related expenses.

Selling expenses increased by \$\$1.3 million or 99.8%, from \$\$1.3 million to \$\$2.6 million. The increase was largely attributable to the inclusion of the operations of the Hilton Rotterdam hotel in the 2Q 2018.

#### Other expenses (net)

In 2Q 2018, the Group recorded other expenses of S\$3.3 million which mainly comprised net foreign exchange loss of S\$27.0 million and hotel management fees of S\$0.6 million, partially offset by net fair value gain on financial derivatives of S\$24.8 million.

In 2Q 2017, the Group recorded other expenses of S\$6.1 million which mainly comprised net fair value loss on financial derivatives of S\$9.7 million, partially offset by net foreign exchange gain of S\$4.1 million.

#### Net finance income

Net finance income increased by S\$1.6 million or 227.9%, from S\$0.7 million in 2Q 2017 to S\$2.3 million in 2Q 2018. This was due mainly to higher interest income from fixed deposits and structured deposits, and lower finance costs achieved from the CCSs entered in the course of 2017 and 2018. This was partially offset by the decrease in finance income from loans to the Chengdu Wenjiang government as these were fully repaid by the end of 2017.

#### Share of after-tax (loss)/profit of associates and joint ventures

Share of after-tax results of associates and joint ventures decreased by S\$1.3 million from a profit of S\$0.4 million in 2Q 2017 to a loss of S\$0.9 million in 2Q 2018. The Group's associates contributed a share of loss of S\$1.1 million for 2Q 2018 which was partially offset by the share of profit of S\$0.2 million from the 50%-held joint venture that owns the Le Méridien Frankfurt hotel. The associates' healthy trading performance was negatively impacted by the financing costs incurred by them in relation to the loans obtained from the Group.

#### Tax expense

After adjusting for the share of results of associates and joint ventures and the tax effect of non-deductible expenses of S\$2.6 million and non-taxable income of S\$3.5 million, the effective tax rate of the Group would be approximately 25.4%.

#### 1H 2018 vs 1H 2017

Revenue of the Group decreased by \$\$47.4 million or 34.0%, from \$\$139.3 million in 1H 2017 to \$\$91.9 million in 1H 2018. The decrease in 1H 2018 was due mainly to the decrease in revenue from sale of properties by \$\$99.0 million. The decrease was partially offset by the increase in revenue from property financing, hotel operations and rental income from investment properties of \$\$36.3 million, \$\$14.5 million and \$\$0.8 million respectively.

The significant decrease in revenue from sale of properties in 1H 2018 compared to 1H 2017 was due mainly to the recognition of revenue from fewer residential and commercial units in the Millennium Waterfront project (1H 2018: 62 residential units, 3 commercial units and 155 car park lots, 1H 2017: 919 residential units, 35 commercial units and 80 car park lots).

Revenue from hotel operations increased by S\$14.5 million or 223.6%, from S\$6.5 million in 1H 2017 to S\$21.1 million in 1H 2018. S\$9.5 million of the increase was due to the revenue from the 24.7%-owned Hilton Rotterdam hotel leased by the Group since February 2018. The two Wenjiang hotels and the adjoining hotspring operations contributed the rest of the revenue growth.

Revenue from property financing increased by \$\$36.3 million or 627.7%, from \$\$5.8 million in 1H 2017 to \$\$42.1 million in 1H 2018. The significant increase mainly arose from the recognition of net penalty interest income of \$\$12.7 million (RMB61.2 million) in 1H 2018 arising from the successful enforcement on three of the defaulted PRC loans under Case 2. Interest income from loans to the associates and joint ventures in Europe also increased significantly by \$\$13.0 million or 322.7% to \$\$17.0 million in 1H 2018 as the loan portfolio was further ramped up with the various acquisitions made, from 2H 2017. Revenue from PRC property financing also grew by \$\$10.6 million, \$\$7.5 million of which was due to interest on a loan to a 30%-owned associate disbursed in late 2017. The rest of the increase was attributable to a higher average loan portfolio held for the period.

Cost of sales decreased by \$\$57.1 million or 63.1%, from \$\$90.5 million in 1H 2017 to \$\$33.4 million in 1H 2018. \$\$69.8 million of the decrease was attributable to the decrease in revenue from sale of properties in 1H 2018. This was partially offset by the increase in cost of sales of the hotel operations and property financing business amounting to \$\$9.0 million and \$\$3.1 million respectively.

The Group's gross profit increased by S\$9.7 million or 19.9%, from S\$48.8 million in 1H 2017 to S\$58.5 million in 1H 2018. The increase was due mainly to the higher gross profit generated from property financing and hotel operations of S\$33.2 million and S\$5.5 million respectively. This was partially offset by lower gross profit from sale of properties of S\$29.2 million in 1H 2018.

The Group's gross profit margin increased from 35.0% in 1H 2017 to 63.7% in 1H 2018. The reason for this is consistent with what has driven the same quarter on quarter gross profit margin growth.

#### Administrative expenses

The increase during the period was due mainly to the inclusion of operating expenses in relation to the Hilton Rotterdam hotel leased by the Group since February 2018. Professional fees were also incurred in respect of the Le Méridien Frankfurt hotel acquisition.

#### Other expenses (net)

In 1H 2018, the Group recorded other expenses of S\$2.9 million which mainly comprised net foreign exchange loss of S\$16.6 million and hotel management fees of S\$0.9 million, partially offset by net fair value gain on financial derivatives of S\$15.5 million.

In 1H 2017, the Group recorded other expenses of S\$5.2 million which mainly comprised net fair value loss on financial derivatives of S\$6.7 million, partially offset by net foreign exchange gain of S\$1.8 million.

#### Share of after-tax (loss)/profit of associates and joint ventures

Share of after-tax results of associates and joint ventures decreased by S\$5.2 million from a profit of S\$0.9 million in 1H 2017 to a loss of S\$4.3 million in 1H 2018. The Group's associates contributed a share of loss of S\$4.6 million for the period partially offset by a share of profit of S\$0.3 million from the 50% owned joint venture holding the Le Méridien Frankfurt hotel. The associates' results reflected the full six months of financing costs incurred on their borrowings from the Group as the Bilderberg Portfolio was acquired by the Group in August 2017.

#### Tax expense

The Group recorded tax expense of \$\$8.2 million on profit before tax of \$\$37.6 million in 1H 2018, which included land appreciation tax of \$\$0.4 million. After adjusting for the share of after-tax results of associates and joint ventures, and the tax effect of non-deductible expenses of \$\$5.9 million and non-taxable income of \$\$8.1 million, the effective tax rate of the Group would be approximately 24.5%.

# (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### Non-current assets

Property, plant and equipment decreased by \$\$33.7 million or 14.6%, from \$\$230.8 million as at 31 December 2017 to \$\$197.1 million as at 30 June 2018. Investment properties had also decreased by \$\$31.3 million or 11.1%, from \$\$282.6 million as at 31 December 2017 to \$\$251.4 million as at 30 June 2018. This was due mainly to the reclassification of M Hotel Chengdu (including 174 car park lots) and bare shell commercial spaces in Chengdu Cityspring to assets held for sale under current assets. The assets held for sale amounted to \$\$73.2 million as at 30 June 2018. This reclassification was pursuant to the Group entering into a sale and purchase agreement in May 2018 as supplemented by a supplemental agreement entered in July 2018 to dispose of the aforementioned assets, as well as another 144 car park lots classified as part of development properties. The sale is to be completed in tranches, with the last tranche expected to be completed in May 2019.

Interests in associates and joint ventures increased by S\$13.9 million or 21.7%, from S\$64.4 million as at 31 December 2017 to S\$78.3 million as at 30 June 2018. The increase was due mainly to the Group's acquisition of the Hilton Rotterdam hotel in January 2018 via a share deal in which the Group owned a 24.7% equity interest in FSMCR Hilton Rotterdam B.V.. The hotel was leased by the Group from its associate from February 2018.

Trade and other receivables increased by \$\$284.0 million or 99.9%, from \$\$284.5 million as at 31 December 2017 to \$\$568.5 million as at 30 June 2018. This increase was due mainly to the refinancing of certain loans to associates amounting to \$\$262.9 million (€166.9 million) from current loans to non-current loans and net advance to an associate in the PRC of \$\$40.7 million. New loans were also disbursed to associates and joint ventures in Europe which led to an increase of \$\$92.2 million in trade receivables. This was partially offset by the reclassification of a property financing loan of \$\$124.9 million (RMB600.0 million) due on 19 March 2019 to current assets.

#### **Current assets**

Assets held for sale relate to the M Hotel Chengdu (including 174 car park lots) and certain bare shell commercial spaces within Chengdu Cityspring reclassified from non-current assets as mentioned above.

Other investments of S\$151.7 million relate to principal-guaranteed structured deposits placed with the financial institutions.

#### **Current liabilities**

Receipts in advance increased by \$\$83.3 million or 46.5%, from \$\$179.3 million as at 31 December 2017 to \$\$262.6 million as at 30 June 2018, due mainly to sales proceeds received in advance from the pre-sale of Plot D of the Millennium Waterfront project during the period.

#### Loans and borrowings

Gross bank borrowings increased by \$\$31.1 million or 5.0%, from \$\$619.9 million as at 31 December 2017 to \$\$651.0 million as at 30 June 2018. This was due mainly to the net drawdown of the Group's borrowings to fund the Group's acquisition of the Hilton Rotterdam hotel and Le Méridien Frankfurt hotel, refinancing of bank loans of the 31.4%-owned Queens Bilderberg Nederland B.V. ("QBN"), as well as the various projects in the Netherlands (including the Oliphant and Munthof office redevelopment projects in Amsterdam and the construction of the leased hotels in Poortgebeouw, Utrecht). The increase was partially offset by repayment of loans and borrowings using the net proceeds received from the issuance of PCCS of \$\$161.5 million, pending deployment of such funds for their intended use.

The Group maintained a net gearing ratio of 0.28 as at 30 June 2018.

#### Foreign currency risk management

The Group is exposed to volatility of the RMB due to its operations in the PRC. Therefore, any depreciation in the RMB against the S\$ will adversely affect the Group's earnings, net assets, value of any dividends we pay to our shareholders in S\$ or require us to use more RMB funds to service the same amount of any S\$ debt. Fluctuations in RMB exchange rates are affected by, amongst others, changes in political and economic conditions and the PRC's foreign exchange regime and policy.

Since the Group's entry to the Dutch property market in February 2015, the Group has hedged its currency exposure to Euro by financing all its Dutch and German acquisitions with a combination of Euro-denominated borrowings and/or financial derivatives involving CCSs and foreign currency swaps whereby the end result is also to achieve a corresponding Euro liability. The Group takes an economic hedge rather than an accounting hedge approach with regard to the management of its Euro asset exposure.

As at 30 June 2018, the Group had 11 CCSs and one (1) foreign currency swap with an aggregate notional amount of €431.2 million. The CCSs and foreign currency swap are measured at fair value with changes in fair value recognised in the profit and loss account. The fair values of the CCSs and foreign currency swap are mainly dependent on the forward foreign exchange rates, discount rates and yield curves of the notional amounts, as applicable. On the other hand, the changes in fair value of the CCSs and foreign currency swaps will be largely offset by the corresponding changes in fair values of the underlying Euro-denominated assets when the respective CCSs approach their maturity dates and Euro-denominated borrowings are taken up to close out the CCSs, thereby resulting in a minimal cumulative impact to the profit or loss. The cumulative negative impact to the retained earnings arising from the CCSs and foreign currency swap and underlying Euro-denominated assets as at 30 June 2018 was approximately S\$3.5 million.

As at 30 June 2018, the Group had a cumulative translation gain of S\$59.7 million recorded as part of reserves in its shareholders' equity. This mainly arose from the translation of the net assets and income and expenses of the Group's foreign operations in the PRC to S\$ at the exchange rates prevailing at the end of each reporting period.

We do not currently have a formal hedging policy with respect to our foreign exchange exposure and have not used any financial hedging instruments to actively manage our foreign exchange risk. The cost of entering into such hedging instruments to manage the Group's exposure to RMB remains fairly expensive. We will continue to monitor our foreign exchange exposure and take appropriate actions when necessary. There is no assurance as to the effectiveness and success of any hedging action that we might or might not take.

#### Statement of cash flows of the Group

#### 2Q 2018

Net cash used in operating activities of S\$88.7 million in 2Q 2018 was due mainly to net disbursement of PRC property financing loans of S\$91.1 million, partially offset by net penalty interest received from two of the defaulted loans under Case 2 and interest received from property financing loans of S\$26.5 million in aggregate.

Net cash from investing activities of S\$3.3 million in 2Q 2018 was due mainly to maturity of structured deposits of S\$107.2 million, partially offset by advances to an associate of S\$103.9 million.

Net cash from financing activities of S\$119.5 million in 2Q 2018 was due mainly to net proceeds of S\$161.5 million from the issuance of PCCS and advances from associates of S\$52.0 million, partially offset by net repayment of borrowings of S\$85.5 million and payment of dividends to the owners of the Company of S\$7.8 million.

#### 1H 2018

Net cash used in operating activities of S\$98.6 million in 1H 2018 was mainly attributable to net disbursement of PRC property financing loans and loans to associates and joint ventures, payment of income tax and interest of S\$15.3 million and S\$7.0 million respectively, as well as payment of construction costs for the Millennium Waterfront project, offset by net penalty interest received from two of the defaulted loans under Case 2 and interest from property financing loans of S\$37.8 million in aggregate.

Net cash used in investing activities of S\$229.7 million in 1H 2018 was mainly attributable to placement of structured deposits of S\$110.9 million, advances to associates of S\$103.9 million and additional equity injections in an associate and a joint venture amounting to S\$21.1 million. This was partially offset by the interest received of S\$9.3 million.

Net cash from financing activities amounted to S\$142.9 million in 1H 2018 and was due mainly to net proceeds of S\$161.5 million from the issuance of PCCS and advances from associates of S\$71.7 million, partially offset by the net repayment of borrowings of S\$78.0 million and payment of dividends to the owners of the Company of S\$7.8 million.

#### Note:

The figures stated in our statement of financial position have been translated based on the exchange rates at the end of each reporting period; and the figures in our income statement, statement of comprehensive income and statement of cash flows have been translated based on the average exchange rate for the relevant period and exchange rate at the date of the transaction, where applicable.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement for the current reporting period has been previously disclosed to shareholders.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

#### People's Republic of China ("PRC")

The PRC's economy slowed down marginally in the second quarter as the Chinese government continues with its deleveraging campaign to better control financial risks. In addition, there is also a concern that the trade war which had just begun will further intensify. China's National Bureau of Statistics ("NBS") reported a 6.7% growth in the PRC's GDP for the second quarter of 2018, down from 6.8% during the first quarter. However, mounting concerns over the Sino-U.S. trade protectionism issue continue to create global economic uncertainty and threaten growth. Analysts from Reuters expect the main threat to the PRC's economy to revolve around the threats of a trade war with the United States whereas researchers from the PRC's state planning agency take a different view and indicated that the country's vast domestic market would be able absorb any trade shortfalls.

Based on Reuters calculations and data from China's NBS, in 1H2018, property investment grew by 9.8% and property sales by floor rose at its fastest pace since June 2017, by 8.0% from the same period last year. The head of research at JLL China attributed the jump in sales to financing pressure faced by property developers which resulted in these developers pushing more projects into the market for funds despite price caps on new launches. Balancing borrowing costs and financing requirements appears to be one of the biggest risks to these small to medium sized property developers in the PRC.

#### **The Netherlands**

The Dutch economy remained strong with 1Q2018 GDP growth at 2.8%. According to a Savills report, the expected GDP growth of 3.1% for the Netherlands in 2018 will outperform many of its neighbouring Eurozone countries such as the United Kingdom (1.4%), Germany (2.3%) and France (2.0%). The stable economy and well laid out infrastructure have made the Netherlands one of Europe's most sought-after property investment markets. This is reflected by the fact that more than 60% of total real estate investments in 1Q2018 were made by foreigners. The origination of such foreign capital has also become more diversified with increased investments from Asia and the Middle East as compared to 10 years ago.

According to figures from the Statistics Netherlands and the Land Registry, pricing in the Dutch residential market reached a record high in May 2018, rising above the peak in August 2008 to the highest level ever. The average purchase price for pre-owned houses in May 2018 was close to EUR300,000, a 9.0% increase from last year and 28.0% higher than 5 years ago.

In the office commercial sector, a Savills report indicated that the vacancy rates are dropping which led to increased pressure on the occupier market as new office developments are limited. The same report indicated that rising rent levels have been recorded for both prime and secondary locations and cities, with the Sloterdijk and Amsterdam Southeast regions being specifically mentioned to be experiencing strong increase in rental levels.

One of the strongest drivers in the investment market was the hotel sector, which in 1Q2018 recorded an investment volume of €284 million, more than twice that in 1Q2017. This is a remarkable increase as 2017 was already a record breaking year for the hotel sector. A Savills hospitality report expects a continued rising trend in room occupancy and rates in the near future due to the increasing number of tourists visiting the Netherlands and the limited growth of new hotel developments.

#### **Company Outlook**

#### **Property Development**

This quarter saw the sales launch and almost complete sell-out of the two remaining residential blocks of the Group's Star of East River project ("SoER") in Dongguan. Over 98% of the six residential blocks launched were sold as of end June. In the next phase, the Group will launch the SOHO component of the project comprising more than 2,300 units in the course of this year. In addition, the Group has teamed up with Vanke and other experienced local developers to submit a bid for a predominantly residential development project in the heart of Nancheng, Dongguan. The consortium has been awarded the contract for the project and the Group's economic stake will be more than 20%. In Chengdu, the Group is on track to commence the handover of its fully presold residential units on Plot D of the Millennium Waterfront project from 4Q2018 to 2019.

In the Netherlands, construction works for the Group's Oliphant office property in Amsterdam Southeast have been progressing well and are expected to be completed in early 2019. The newly renovated Oliphant office property will have a more than 50% increase in lettable floor area, from 14,109 sqm to approximately 21,400 sqm. Underpinned by the strong Dutch economy and the limited supply of prime office space, the Group has entered into lease proposals with two tenants for the Oliphant office property which are expected to jointly take up approximately 59% of the newly renovated Oliphant office property on a long term basis. The signing of these lease agreements is expected to mark a new record rental level in Amsterdam Southeast. The Group is in advanced discussions with other potential tenants and is hopeful that the property will be substantially leased before its completion. The Group has also reached an agreement with the municipality for the addition of a residential block adjacent to the existing office block of Dreeftoren in Amsterdam Southeast and is currently in the process of applying for the building permits for both the residential development and office redevelopment.

#### **Property Holding**

During the quarter, the Group saw the disposal of two hotel assets, one in the PRC and the other in the Netherlands. In the PRC, the Group entered into a sale and purchase agreement (supplemented by a supplemental agreement) to dispose certain parts of Chengdu Cityspring, including the 196-room M Hotel Chengdu, bare shell commercial spaces and basement carpark lots to be completed in tranches up to May 2019 for a total cash consideration of approximately RMB465.0 million (approximately \$\$97.4 million). To date, the Group has collected RMB145 million (\$\$30.4 million) cash from the sale and RMB295,000 (\$\$62,000) of liquidated damages.

On 4 July 2018, the Group completed the disposal of the Bilderberg Landgoed Lauswolt hotel, a 65-room five-star hotel in the northern part of the Netherlands for an agreed commercial value of €6.9 million (approximately S\$10.8 million), representing a premium of 186% over its allocated acquisition cost. These disposals will allow the Group to recycle its capital for assets with better potential.

The Group's efforts in building up a strong recurrent income property holding portfolio is shaping up well.

#### **Property Financing**

The credit market in the PRC has been tightening amid a deleveraging campaign to better control financial risks. The resulting financial strain has proven to be a boon for the Group with tremendous increases in property financing opportunities seen during the quarter which the Group is well placed to take advantage of while expanding its property financing business segment prudently. The Group's PRC property financing loan book increased by 36% during the quarter to RMB1,609 million and this loan book growth is expected to continue in the next quarter.

On the loan recovery front, another mortgaged property in relation to the Case 2 defaulted loans was successfully auctioned off and the auction proceeds were duly received by the court. The Group expects the recovery of Case 2 defaulted loans and its associated penalty interest income to be completed soon. The Group has recognized a cumulative interest income as at 30 June 2018 of RMB213.9 million from the Case 2 defaulted loans.

2018 looks set to be the record year for the Group's PRC property financing business segment and the Group looks forward to the increase in profit contribution from this business segment.

#### 11. If a decision regarding dividend has been made:—

#### (a) Current Financial Period Reported On

#### Any dividend declared for the current financial period reported on?

Yes.

Name of dividend	Interim tax-exempt (one-tier) dividend
Dividend Type	Cash
Dividend Amount	1.00 Singapore cent per ordinary share

#### (b) Corresponding Period of the Immediately Preceding Financial Year

# Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes.

Name of dividend	Interim tax-exempt (one-tier) dividend
Dividend Type	Cash
Dividend Amount	1.00 Singapore cent per ordinary share

#### (c) Date payable

24 September 2018

#### (d) Books closure date

5 pm on 10 September 2018

#### 12. If no dividend has been declared (recommended), a statement to that effect.

Not applicable.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group does not have a shareholders' general mandate for IPTs.

14. CONFIRMATION THAT THE ISSUER HAS PROCURED UNDERTAKINGS FROM ALL OF ITS DIRECTORS AND EXECUTIVE OFFICERS (IN THE FORMAT SET OUT IN APPENDIX 7.7) UNDER RULE 720(1)

The Company confirms that it has procured undertakings from all of its directors and executive officers in the format set out in Appendix 7.7 under Rule 720 (1) of the Listing Manual.

#### BY ORDER OF THE BOARD

Neo Teck Pheng Group Chief Executive Officer and Executive Director 27 July 2018

#### FIRST SPONSOR GROUP LIMITED

(Registration No. AT-195714)

#### **CONFIRMATION BY THE BOARD**

The Directors of the Company hereby confirm, to the best of their knowledge, that nothing has come to the attention of the Board of Directors which may render the Group's unaudited financial results for the second quarter and the half year ended 30 June 2018 to be false or misleading in any material respect.

On behalf of the Board of Directors

Ho Han Leong Calvin Non-Executive Chairman Neo Teck Pheng Group Chief Executive Officer and Executive Director

27 July 2018

# First Sponsor Group Limited Investor Presentation 27 July 2018





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Section 1 Key Message



## **Key Message**

- 1. The Group achieved a net profit of S\$12.1 million in 2Q2018, a 28.9% quarter on quarter growth.
- 2. The Board has approved an interim tax-exempt (one-tier) cash dividend of 1.0 Singapore cent per share for FY2018. Taking into account the dividends to be paid in respect of the bonus shares issued in April 2018, the expected interim dividend payment would be a 10% increase as compared to that of last year. Since its IPO in July 2014, the Group has steadily increased its total annual dividend pay out to shareholders in line with the good performance of the Group.
- 3. During the quarter, another mortgaged property in relation to the Case 2 defaulted loans was successfully auctioned off and the auction proceeds were duly received by the court. The recovery of Case 2 defaulted loans and its associated penalty interest income has been successful and will be completed soon. The cumulative interest income earned on Case 2 defaulted loans as at 30 June 2018 was RMB213.9 million.
- 4. Arising from the credit tightening in the PRC, the Group has seen a tremendous increase in property financing opportunities during the quarter. The PRC property financing loan book increased by 36% during the quarter to RMB1,609 million. The Group looks forward to the increase in profit contribution from this business segment and will continue to grow this business in a prudent manner.



## **Key Message**

- 5. In Dongguan, the six residential blocks of the Star of East River project ("SoER") are almost fully sold. The SOHO component of the project comprising more than 2,300 units is expected to be launched for sale in the course of the year.
- 6. Encouraged by the continuous strong demand for residential units in Dongguan, the Group has once again teamed up with Vanke and other experienced local developers to submit a bid to acquire and develop land in the heart of Nancheng, Dongguan, for primarily residential purposes. The consortium has been awarded the contract for the project. The co-operation with Vanke is carried out via the SoER project vehicle, with the Group having an economic interest of over 20%.
- 7. The Group entered into a sale and purchase agreement in May 2018 and a supplemental agreement in July 2018 in relation to the disposal of certain parts of Chengdu Cityspring, including the 196-room M Hotel Chengdu, bare shell commercial spaces and basement carpark lots, for a total cash consideration of approximately RMB465.0 million (approximately S\$97.4 million). The disposal is to be completed in tranches, with the last tranche expected to be completed in May 2019. To date, the Group has collected RMB145 million (S\$30.4 million) cash from the sale and RMB295,000 (S\$62,000) of liquidated damages.



## **Key Message**

- 8. The Group's 31.4%-owned indirect associated company, Queens Bilderberg (Nederland) B.V., has completed the disposal of the Bilderberg Landgoed Lauswolt hotel in early July 2018. The 65-room five-star hotel in the northern part of the Netherlands was sold at an agreed commercial value of €6.9 million (S\$10.8 million), which represents a premium of 186% over its allocated acquisition cost.
- 9. With the completion of the rights issue in April 2018, the Group has further strengthened its balance sheet and is ready to capitalise on good business opportunities in the Netherlands, Germany, PRC and other regions.



Section 2

**Financial Highlights** 



## 2.1 Statement of Profit or Loss - Highlights

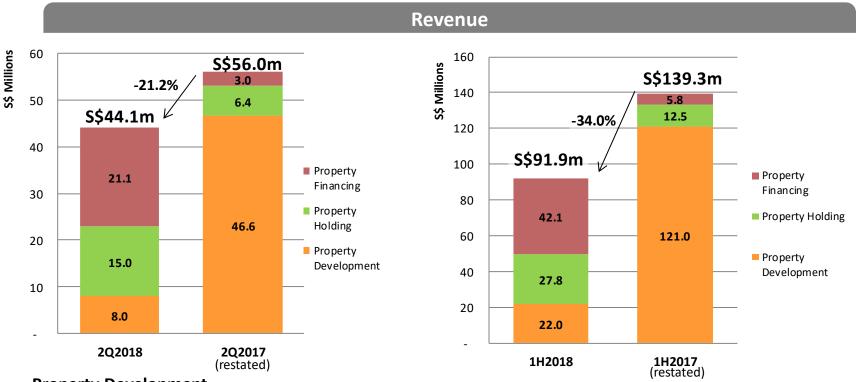
## **Statement of Profit or Loss - Highlights**

In S\$'000	2Q2018	2Q2017 (restated)	Change %	1H2018	1H2017 (restated)	Change %
Revenue (1)	44,112	56,006	(21.2%)	91,916	139,291	(34.0%)
Gross profit (1)	27,878	24,446	14.0%	58,534	48,808	19.9%
Profit before tax	15,662	14,367	9.0%	37,556	33,622	11.7%
Attributable profit (2)	12,073	9,368	28.9%	29,195	23,603	23.7%
Basic EPS (cents) (3)	1.66	1.44	15.1%	4.30	3.64	18.2%
Diluted EPS (cents) (3)	1.57	1.44	9.0%	4.12	3.64	13.3%
Interest cover (4)	n.m <sup>(5)</sup>	101.4x	n.a.	n.m <sup>(5)</sup>	33.1x	n.a.

- (1) Interest income from loans extended to its European associates and joint ventures is classified as part of the Group's property financing income and its associated financing costs are classified as cost of sales. The prior period comparatives have been restated to conform with such presentation.
- (2) "Attributable profit" refers to profit attributable to equity holders of the Company.
- (3) The prior period comparatives have been restated for the effect of the bonus shares.
- (4) Interest cover = PBT (excluding accounting interest due to or from financial institutions) ÷ net accounting interest expense due to or from financial institutions.
- (5) The Group has net interest income from financial institutions.



### 2.2 Statement of Profit or Loss – Revenue



### **Property Development**

The decrease in 2Q2018 was due mainly to there being no handover of residential units from the Millennium Waterfront project as compared to 319 residential units handed over in 2Q2017.

### **Property Holding**

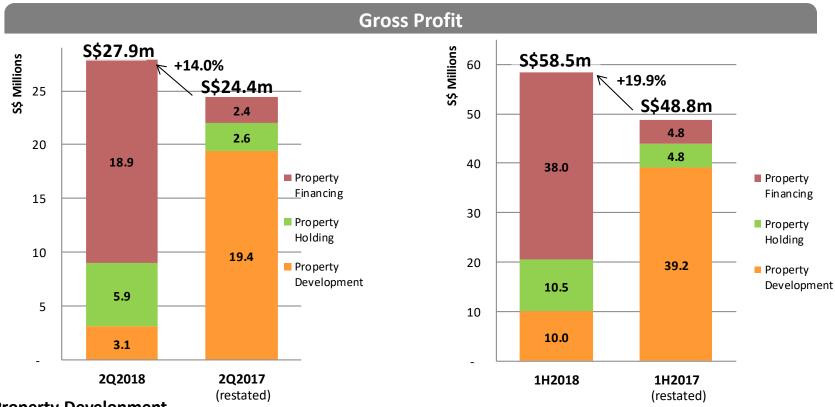
The increase in 2Q2018 was due largely to full quarter revenue contribution from the recently acquired Hilton Rotterdam hotel which was leased by the Group with effect from 1 February 2018 and higher revenue contributions from the Crowne Plaza Chengdu Wenjiang and Holiday Inn Express Chengdu Wenjiang Hotspring hotels.



### **Property Financing**

The increase in 2Q2018 was due to recognition of penalty interest income for Case 2 and a larger loan portfolio.

### 2.3 Statement of Profit or Loss – Gross Profit



### **Property Development**

The decrease in gross profit of S\$16.3m in 2Q2018 was due mainly to there being no handover of residential units from the Millennium Waterfront project in 2Q2018 as compared to 319 residential units handed over in 2Q2017.

### **Property Holding**

The increase was due mainly to the full quarter income contribution from the Hilton Rotterdam hotel which was leased by the Group with effect from 1 February 2018 and higher gross profit contributions from the Crowne Plaza Chengdu Wenjiang and Holiday Inn Express Chengdu Wenjiang Hotspring hotels.



### **Property Financing**

The increase in 2Q2018 was due to recognition of penalty interest income for Case 2 and a larger loan portfolio.

# 2.4 European Property Portfolio Performance

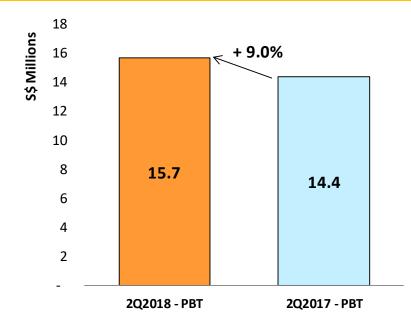
In S\$'000	2Q2018	2Q2017	Change %	1H2018	1H2017	Change %
<b>Dutch office income</b>	5,296	5,628	(5.9%) <sup>(3)</sup>	10,854	10,804	0.5%
European hotel income	13,474	1,539	775.5%	17,217	3,062	462.3%
- Operating hotels <sup>(1)</sup>	10,472	(4) _	n.m.	11,372	-	n.m.
- Leased hotels <sup>(2)</sup>	3,002	<sup>(5)</sup> 1,539	95.1%	5,845	3,062	90.9%
Total	18,770	7,167	161.9%	28,071	13,866	102.4%

- (1) Includes the Bilderberg Portfolio and Hilton Rotterdam hotel.
- (2) Includes the Le Méridien Frankfurt hotel and Arena Towers Amsterdam (Holiday Inn/Holiday Inn Express).
- (3) Due mainly to lower rent contribution from Mondriaan Tower arising from temporary vacancy, offset by income contribution from the Meerparc office property which was acquired in late 2017.
- (4) Relates to the performance of the Bilderberg Portfolio and Hilton Rotterdam hotel which were acquired in August 2017 and January 2018 respectively.
- (5) Due mainly to contribution from Le Méridien Frankfurt hotel which was acquired in January 2018.

Excluding Poortgebouw, Boompjes, Dreeftoren, Oliphant and Munthof, the Dutch office portfolio and European leased hotels (LFA: 122,349 sqm, occupancy of 89%) have a WALT of approximately 10.0 years.



# 2.5 Statement of Profit or Loss – 2Q2018 vs 2Q2017



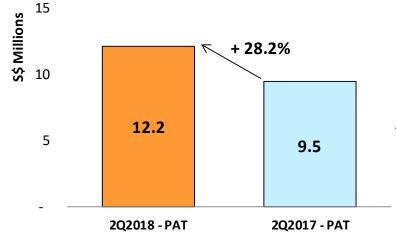
The increase in profit before tax was due mainly to:

 Higher gross profit contributions from the property financing and property holding business segments [\$\$19.8m increase]

The increase was partially offset by:

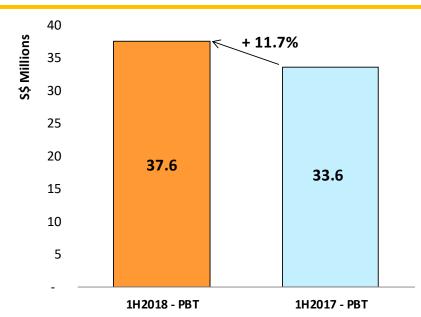
- Lower gross profit contribution from the property development business segment [\$\$16.3m decrease]
- Higher operating expenses incurred arising mainly from the operations of the Hilton Rotterdam hotel [\$\$2.4m increase]

The adjusted effective tax rate was 25.4% for 2Q2018.





### 2.6 Statement of Profit or Loss – 1H2018 vs 1H2017





The increase in profit before tax was due mainly to:

- Higher gross profit contribution from the property financing and property holding business segments [\$\$38.9m increase]
- Higher fair value gain (net) on cross-currency swaps net of foreign exchange loss [\$\$3.8m increase]

The increase was partially offset by:

- Lower gross profit contribution from the property development business segment [\$\$29.2m decrease]
- Lower share of results from associates and joint ventures [\$\$5.2m decrease]
- Higher administrative expenses incurred arising mainly from the operations of the Hilton Rotterdam hotel [\$\$3.2m increase]

The adjusted effective tax rate was 24.5% for 1H2018.



# 2.7 Statement of Financial Position – Highlights

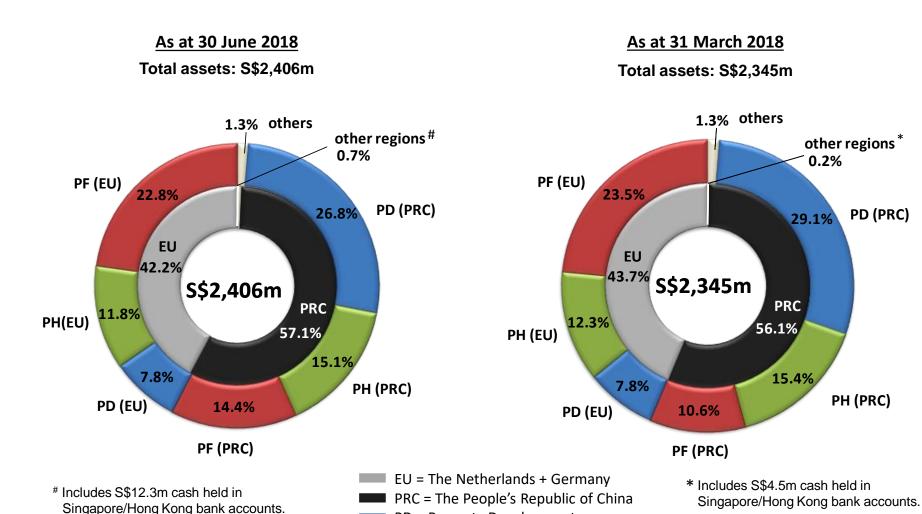
Statement of Financial Position - Highlights					
In S\$'000	30-Jun-18	31-Mar-18	Change %		
Total assets	2,405,715	2,345,007	2.6%		
Cash and structured deposits (1)	290,978	363,043	(19.9%)		
Receipts in advance	262,556	199,001	31.9%		
Total debt (2)	640,791	780,281	(17.9%)		
Net asset value (NAV)(3)	1,285,797	1,112,277	15.6%		
NAV per share (cents)	198.18	188.58	5.1%		
Adjusted NAV per share (cents) <sup>(4)</sup>	161.48	n.m.	n.m.		
Gearing ratio (5)	0.28x	0.38x	n.m.		

- (1) Relates to principal-guaranteed structured deposits placed with financial institutions classified as other investments (current).
- (2) Comprises gross borrowings of \$\$651.0m and \$\$791.5m net of unamortised upfront fee of \$\$10.2m and \$\$11.2m for 30 June 2018 and 31 March 2018 respectively.
- (3) NAV excludes non-controlling interests and includes perpetual convertible capital securities ("PCCS") of \$\\$161.5m and translation reserve of \$\\$59.7m (Mar 2018: \$\\$52.0m).
- (4) Represents NAV per share adjusted for full conversion of PCCS to ordinary shares.
- (5) Computed as net debt ÷ total equity including non-controlling interests. Net debt = gross borrowings – cash and structured deposits.



### 2.8 Statement of Financial Position - Total Assets

### Total Assets – by business and geographic segments

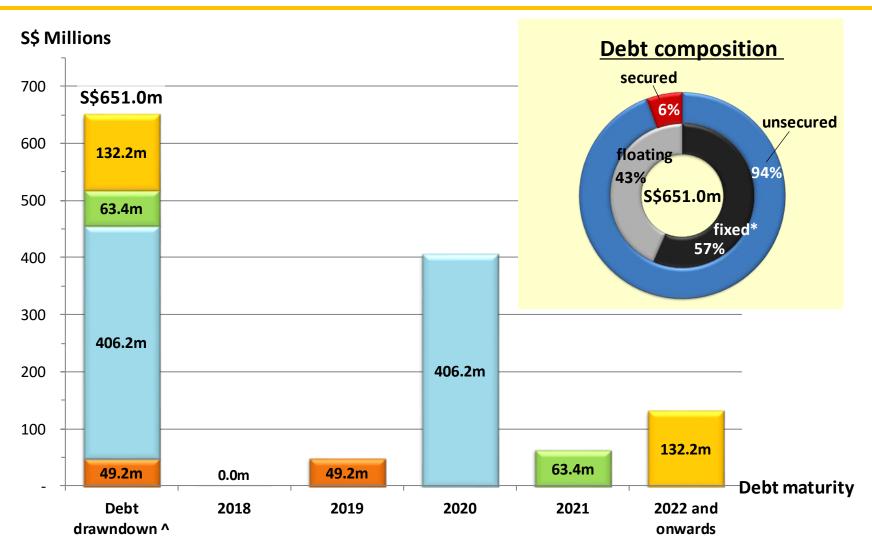


PD = Property Development

PH = Property Holding PF = Property Financing



# 2.9 Debt Maturity and Composition as at 30 June 2018



<sup>\*</sup> Done via cross currency swaps

<sup>^</sup> Available remaining headroom of S\$316.4m comprises S\$237.7m of committed and S\$78.7m of uncommitted credit facilities

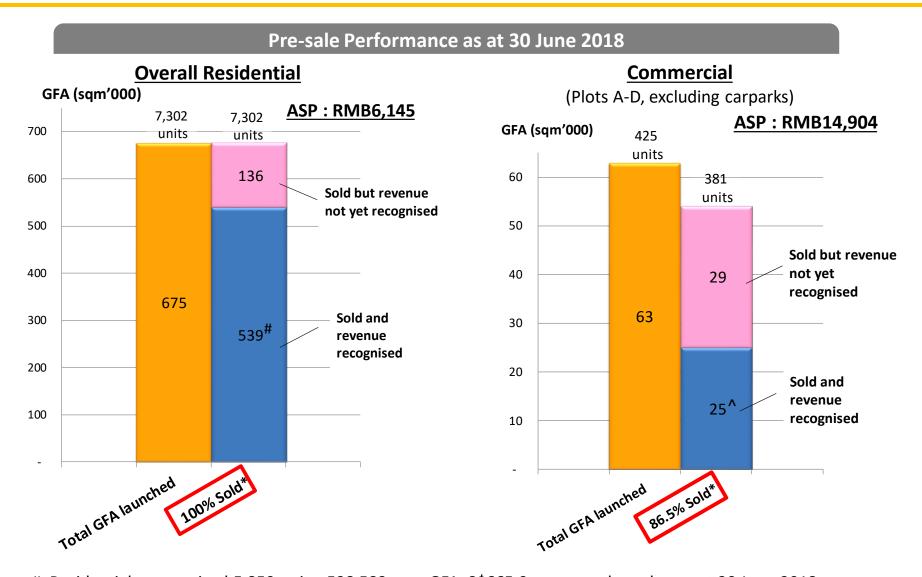


**Section 3** 

**Key Business Review 2Q2018 – Property Development** 



# 3.1 Property Development – Millennium Waterfront Project, Chengdu





- # Residential: recognised 5,850 units, 538,583 sqm GFA, S\$665.9m gross sales value as at 30 June 2018.
- ^ Commercial: recognised 185 units, 24,543 sqm GFA, S\$74.4m gross sales value as at 30 June 2018.
- \* Includes sales under option agreements or sale and purchase agreements, as the case may be.

# 3.1 Property Development – Millennium Waterfront Project, Chengdu

#### **Plot A**

- 2,000 residential units, 118 commercial units and 1,718 car park lots
- % of total saleable GFA launched for sale sold3:
  - Residential: 100.0%
  - Commercial: 81.6%
- Cumulative handover of 1,921 residential and 62 commercial units as at 30 June 2018

### Plot D

- 1,274 residential units, 66 commercial units, 1,295 car park lots and two commercial blocks
- % of total saleable GFA launched for sale sold<sup>3</sup>:
  - Residential: 100.0%
  - Commercial: 95.3%
- Expected to commence handover of residential units from 4Q2018

#### Plot C

- 1,778 residential units, 91 commercial units and 1,508 car park lots
- % of total saleable GFA launched for sale sold<sup>3</sup>:
  - Residential: 100.0%
  - Commercial: 76.5%
- Cumulative handover of 1,771 residential and 47 commercial units as at 30 June 2018

Plot E

Plot F

### Plot B

- 2,250 residential units, 96 commercial units, 1,905 car park lots and a threestorey commercial building
- % of total saleable GFA launched for sale sold<sup>3</sup>:
  - Residential: 100.0%
  - Commercial: 93.5%
- Cumulative handover of 2,158 residential and 76 commercial units as at 30 June 2018

### **Plot G**

 Commencement of operations of Crowne Plaza Chengdu Wenjiang and Holiday Inn Express Chengdu Wenjiang Hotspring hotels on 28 December 2016 and ancillary hotspring facility on 27 October 2017

#### **Plots E&F**

- Expected to comprise elderly care living quarters, a hospital and ancillary commercial facilities
- Construction will commence in the second half of 2018, with primary focus initially on Plot F

#### Notes:

- 1. This diagram is not drawn to scale.
- 2. Based on artist's impression which may not be fully representative of the actual development.
- 3. As at 30 June 2018 and includes sales under option agreements or sale and purchase agreements, as the case may be.



# 3.2 Property Development – Star of East River Project, Dongguan

### **Residential Blocks**

- Comprise six blocks of approx. 1,221 residential units, 2,011 sqm of commercial space and 1,157 car park lots
- All six blocks have been launched for sale.
- % of total saleable GFA launched for sale sold<sup>3</sup>:
  - Residential: 98.8%
- Expected to commence handover of residential units from 1Q2019

### **SOHO Blocks**

- Comprise two blocks of approx. 2,332SOHO units
- Expected to be launched for sale during the course of 2018

### Office Block

 250m high office tower block with approx.
 107,000 sqm of office space

### **Commercial Podium**

 Common podium with approx. 69,000 sqm of commercial/retail space

#### Notes:

- 1. This diagram is not drawn to scale.
- 2. Based on artist's impression which may not be fully representative of the actual development.
- 3. As at 30 June 2018 and includes sales under option agreements or sale and purchase agreements, as the case may be.



# 3.3 Property Development – New Development Project in Dongguan

- > Encouraged by the continuous strong demand for residential units in Dongguan, the Group has once again teamed up with Vanke and other experienced local developers to submit a bid to acquire and develop land in the heart of Nancheng, Dongguan, for primarily residential purposes.
- > The consortium has been awarded the contract for the project through a competitive land tender exercise in which there were a total of 9 bidders.
- > The co-operation with Vanke is carried out via the SoER project vehicle, with the Group having an economic interest of over 20%.
- > The salient conditions attached to the project are as follows:
  - Offices and residential apartments with ancillary facilities such as bus interchange and other general amenities are to be built for the Nancheng municipality, which constitute approximately 40% of the development project by GFA.
  - 2. The remaining 60% of the development project comprises mainly residential villas and apartments which are available for sale, except that 20% of the development for sale will have to be kept for a minimum holding period of 5 years.



# 3.3 Property Development – New Development Project in Dongguan

> The development is in a prime residential location in Dongguan. Nearby amenities include shopping malls, hotels, schools and healthcare facilities. The Dongguan municipality office and SoER project are both approximately 1.5 km away from the development.



# 3.4 Property Development – Oliphant, Amsterdam Southeast

## **Oliphant Office Redevelopment**

> The redevelopment of the Oliphant office property is progressing well and when completed, it is expected to have a more than 50% increase in lettable floor area from 14,109 sqm to approximately 21,400 sqm.

The Group has entered into lease proposals with two tenants for the Oliphant Amsterdam office, which will be fully renovated by early 2019. The two tenants are expected to take up approximately 59% of the newly renovated office property on a long term lease basis. Once the two lease agreements are signed, the Group will set a new record in rental level for office properties in Amsterdam Southeast.

> The Group is in advanced discussions with other potential tenants and is hopeful that the property will be substantially leased before its completion.



Artist's impression



# 3.5 Property Development – Dreeftoren, Amsterdam Southeast





**Section 4** 

**Key Business Review 2Q2018 – Property Holding** 



# 4.1 Property Holding – Crowne Plaza Chengdu Wenjiang and Holiday Inn Express Chengdu Wenjiang Hotspring Hotels



Crowne Plaza	2Q2018	2Q2017	Change	1H2018	1H2017	Change
Occupancy	50.5%	25.0%	25.5%	46.2%	24.4%	21.8%
ADR	RMB331	RMB304	8.8%	RMB339	RMB306	11.0%
RevPar	RMB167	RMB76	119.9%	RMB157	RMB74	110.5%
Holiday Inn Express	2Q2018	2Q2017	Change	1H2018	1H2017	Change
Occupancy	54.5%	40.0%	14.5%	55.7%	37.6%	18.1%
ADR	RMB253	RMB210	20.9%	RMB267	RMB204	30.7%
RevPar	RMB138	RMB84	64.7%	RMB149	RMB77	93.5%

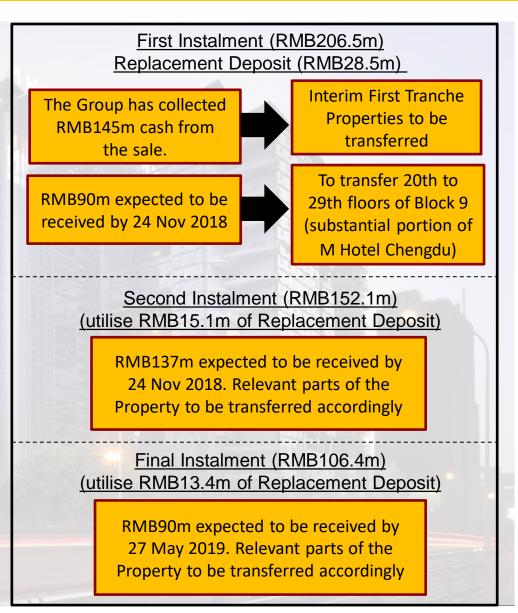
The Crowne Plaza Chengdu Wenjiang and Holiday Inn Express Chengdu Wenjiang Hotspring hotels continue to gain market share along with increased ADR. RevPar for both hotels for 1H2018 is about twice that achieved in 1H2017.



# 4.2 Property Holding – Sale of Certain Parts of Chengdu Cityspring

The Group entered into a sale and purchase agreement in May 2018 and a supplemental agreement in July 2018 in relation to the disposal of certain parts of Chengdu Cityspring, including the 196-room M Hotel Chengdu, bare shell commercial spaces and basement carpark lots, for a total cash consideration of approximately RMB465.0 million (approx. S\$97.4 million).

The disposal is to be completed in tranches, with the last tranche expected to be completed in May 2019.





# **4.3 Property Holding – Dutch Operating Hotels**



Bilderberg Portfolio	2Q2018	2Q2017	Change	1H2018	1H2017	Change
Occupancy	75.3%	72.1%	3.2%	64.7%	60.1%	4.6%
ADR	€ 106	€ 102	3.5%	€ 101	€ 97	4.1%
RevPar	€ 80	€ 74	8.1%	€ 66	€ 59	12.1%
TrevPar	€ 153	€ 148	3.5%	€ 130	€ 121	7.5%



Landgoed Lauswolt hotel, Beetsterzwaag, the Netherlands

The disposal of the Bilderberg Landgoed Lauswolt hotel was completed in early July 2018. The 65-room five-star hotel in the northern part of the Netherlands was sold at an agreed commercial value of €6.9 million, which represents a premium of 186% over its allocated acquisition cost.

# **4.3 Property Holding – Dutch Operating Hotels**



Hilton Rotterdam	2Q2018	2Q2017	Change	1H2018	1H2017	Change
Occupancy	84.4%	81.1%	3.3%	74.9%	74.7%	0.2%
ADR	€ 151	€ 136	11.2%	€ 143	€ 133	8.2%
RevPar	€ 127	€ 110	15.8%	€ 107	€ 99	8.6%

The Hilton Rotterdam hotel achieved RevPar growth of more than 15% quarter on quarter due mainly to an increase in room rates which translated to a higher flow through to EBITDA.



**Section 5** 

**Key Business Review 2Q2018 – Property Financing** 



# **5.1 Property Financing - Overview of Financial Performance**

In S\$'000	2Q2018	2Q2017	Change %	1H2018	1H2017	Change %
Secured PRC entrusted loans to 3rd parties						
- interest	2,525	787	220.8%	3,735	1,526	144.8%
- penalty interest	5,056	-	n.m.	12,729	104	n.m.
Unsecured loans to the Group's members	-	-	-	-	-	-
- FSMC Group	9,025	2,084	333.1%	16,999	4,022	322.7%
- Star of East River Project Co (1)	3,794	-	n.m.	7,554	-	n.m.
- Dongguan East Sun Limited (1)	386	-	n.m.	769	-	n.m.
Others	261	78	234.6%	334	138	142.0%
Total PF Revenue	21,047	2,949	613.7%	42,120	5,790	627.5%

(1) Disbursed as entrusted loans to the Group's members



# **5.2 PRC PF Entrusted Loans - Overview of Financial Performance**

	Revenue (S\$'m)	As a % of Group Revenue	Profit before tax (S\$'m)	As a % of Group Profit before tax
2Q2018	12.0 <sup>(1)</sup>	27.3%	11.6	74.2%
<b>2Q2017</b> (restated)	0.9	1.5%	1.2	8.6%
1H2018	<b>25.1</b> <sup>(1)</sup>	27.3%	24.4	64.9%
<b>1H2017</b> (restated)	1.8	1.3%	2.6	7.7%

	Average Third Party	Average Third Party	Third Party
	Loan Balance <sup>(2)</sup>	Loan Balance	Loan Balance <sup>(2)</sup>
	for the quarter ended	for the year to date ended	as at
30 June 2018	RMB1,335.7m	RMB1,260.5m	RMB1,609.0m
	(S\$277.7m)	(S\$262.1m)	(S\$337.1m)
31 March 2018	RMB1,184.6m	RMB1,184.6m	RMB1,184.6m
	(S\$246.6m)	(S\$246.6m)	(S\$246.6m)

<sup>(1)</sup> The Group has recognised RMB5.4m (S\$1.1m) and RMB19.0m (S\$4.0m) of penalty interest from the foreclosure actions for Loan 2.6 and Loan 2.7 respectively in 2Q2018. The cumulative penalty interest of RMB117.6m (S\$24.4m) as at 30 June 2018 for the Case 1 defaulted loan has not been recognised. See further updates in Page 33.



### **5.3 PRC Entrusted Loans - Current Loan Book**

- > Arising from the credit tightening in the PRC, the Group has seen a tremendous increase in property financing opportunities during the quarter. The PRC property financing loan book had increased by 36% during the quarter to RMB1,609 million as at 30 June 2018.
- > The PRC entrusted loans to third parties are mainly secured on high quality real estate properties located in prime locations of Shanghai with loan to value ratio of around 50%.
- > The Group looks forward to the increase in profit contribution from this business segment and will continue to grow this business in a prudent manner.
- > Examples of collateralised properties in Shanghai:

Residential villa at the French Concession area (1,162 sqm)



Service apartments at The Bund (21,090 sqm)





### 5.4 Status of Problematic Loans - Case 1

Principal (RMB'm)	Court	Status	Applicable Interest rate p.a. (%)	Loan to Value ratio <sup>(a)</sup> (%)	Interest y recog (S\$'m* ne As of 30-6-2018	nised
	Shanghai First Intermediate Court	Foreclosure procedures suspended pending criminal proceeding involving a legal representative of the borrower.	24% (30.4% from 5-Aug-16)	50.9% (Adj. LTV: 88.3%)	24.4 <sup>(b)</sup>	0.9 <b>(b)</b>

- (a) Adjusted LTVs include the cumulative unrecognised interest as of 30 June 2018.
- (b) The Group may have to compromise on a lower interest rate entitlement due to the need to balance public interest arising from the criminal charges involving the legal representative of the borrower.
- ➤ Case 1 relates to a defaulted loan of RMB170.0m for which the foreclosure procedures have been suspended pending the closure of the various alleged criminal cases involving the legal representative of the borrower. The court has granted penalty interest of 24% per annum from 22 December 2015 and 30.4% per annum from 5 August 2016 in favour of the Group.
- While the Group has secured a favourable court ruling in relation to penalty interest, due to the need to balance public interest arising from the criminal charges involving the legal representative of the borrower, the Group may have to compromise and accept a lower interest entitlement. There are no significant updates during the quarter.



### 5.4 Status of Problematic Loans – Case 2

### Case 2

- > During the quarter, the Group received RMB105.2 million from Shanghai First Intermediate Court in relation to the full discharge of the loan principal and interest under Case 2.4. Separately, the mortgaged property for the remaining unsettled case under Case 2 defaulted loans had been successfully auctioned off and the auction proceeds of RMB46.1 million were duly received by the court.
- > The recovery of Case 2 defaulted loans and its associated penalty interest income has been successful and will be completed soon. As at 30 June 2018, the Group had recovered more than 99% of its original Case 2 RMB470 million defaulted loans. The Group will continue to pursue the remaining RMB4.6 million loan principal and its associated interest.
- > The cumulative interest income earned on Case 2 defaulted loans as at 30 June 2018 was RMB213.9 million.



# **Thank You**



### Disclaimer

This document may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other developments or companies, shifts in customer demands, customers and partners, expected levels of occupancy rate, property rental income, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management on future events.





# FIRST SPONSOR GROUP LIMITED

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**Press Release** 

FIRST SPONSOR ACHIEVED A NET PROFIT OF \$\$12.1 MILLION, A 28.9% QUARTER ON QUARTER GROWTH

THE BOARD OF FIRST SPONSOR HAS APPROVED AN INTERIM TAX-EXEMPT (ONE-TIER) DIVIDEND OF 1 SINGAPORE CENT PER SHARE

Singapore, 27 July 2018 – Singapore Exchange ("SGX") mainboard-listed First Sponsor Group Limited ("First Sponsor" or the "Company", and together with its subsidiaries, associated companies and joint ventures, the "Group"), a mixed property developer in the Netherlands and the People's Republic of China (the "PRC"), an owner of commercial properties (including hotels) and a provider of property financing services in the Netherlands, Germany and the PRC, today announced the Group's unaudited financial results for the second quarter ended 30 June 2018 ("2Q2018").

### **Financial Highlights**

<u>In \$\$'000</u>	<u>2Q2018</u>	2Q2017 (restated)	Change <u>%</u>
Revenue	44,112	56,006	(21.2%)
Profit attributable to equity holders of the Company	12,073	9,368	28.9%

<u>1H2018</u>	1H2017 (restated)	Change <u>%</u>
91,916	139,291	(34.0%)
29,195	23,603	23.7%

- Another mortgaged property in relation to the Case 2 defaulted loans was successfully auctioned off and the auction proceeds were duly received by the court. The recovery of Case 2 defaulted loans and its associated penalty interest income has been successful and will be completed soon. The cumulative interest income earned on Case 2 defaulted loans as at 30 June 2018 was RMB213.9 million.
- The PRC property financing loan book increased by 36% during the quarter to RMB1,609 million. The Group looks forward to the increase in profit contribution from this business segment and will continue to grow this business in a prudent manner.
- The Board has approved an interim tax-exempt (one-tier) cash dividend of 1.0 Singapore cent per share for FY2018. Taking into account the dividends to be paid in respect of the bonus shares issued in April 2018, the expected interim dividend payment would be a 10% increase as compared to that of last year. Since its IPO in July 2014, the Group has steadily increased its total annual dividend pay out to shareholders in line with the good performance of the Group.

### Mr Neo Teck Pheng, Group Chief Executive Officer, said

"Building on a strong first quarter, profit for this quarter was further boosted by higher income contributions from the Group's property financing and property holding business segments. The good performance is a testament to the Group's success in establishing a strong recurrent income base with the acquisitions of multiple properties in the course of 2017 to 2018, thereby enhancing its business resilience and improving its earnings quality.

All six residential blocks in the Star of East River ("SoER") project have been substantially sold. The Group is cautiously optimistic about the sales of the SOHO component of the SoER project which comprises more than 2,300 units to be launched later this year. In addition, the Group has teamed up with Vanke and other experienced local developers in a competitive bid for a predominantly residential development project in the heart of Nancheng, Dongguan. The consortium has been awarded the contract for the project of which the Group has an economic interest of more than 20%.

This quarter also saw the disposal of two hotel assets, one in the PRC and the other in the Netherlands. The disposal of the M Hotel Chengdu is expected to be completed in tranches up to May 2019 whereas the disposal of the Bilderberg Landgoed Lauswolt hotel was completed on 4 July 2018 at a premium of 186% to its allocated acquisition cost. These disposals will allow the Group to recycle its capital for assets with better potential.

The redevelopment of the Oliphant Amsterdam office is progressing well and is expected to be completed in early 2019. The Group has entered into lease proposals with two grade A tenants which are expected to take up approximately 59% of the newly renovated office property on a long term basis. Once the two lease agreements are signed, the Group will set a new record rental level for office properties in the Amsterdam Southeast. The Group is also in advanced discussions with other potential tenants and expects the property to be substantially leased by 2019.

The credit market has been tightening in the PRC arising from the central government's focus on deleveraging the economy. Under such constraints, the Group is well placed to expand its property financing business segment prudently. The Group's PRC property financing loan book increased by 36% during the quarter to RMB1,609 million. On the loan recovery front, another mortgaged property in relation to the Case 2 defaulted loans was successfully auctioned off and the auction proceeds were duly received by the court. The Group expects the recovery of Case 2 defaulted loans and its associated penalty interest income to be completed soon. 2018 looks set to be the record year for the Group's PRC property financing business segment and the Group looks forward to the increase in profit contribution from this business segment."

Please refer to the Group's unaudited financial results announcement for 2Q2018 and the investor presentation slides dated 27 July 2018 for a detailed review of the Group's performance and prospects. For media enquiries, please contact:

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### **About First Sponsor Group Limited**

First Sponsor Group Limited ("First Sponsor", and together with its subsidiaries, associated companies and joint ventures, the "Group"), a mixed property developer in the Netherlands and the People's Republic of China (the "PRC"), an owner of commercial properties (including hotels) and a provider of property financing services in the Netherlands, Germany and the PRC, was listed on the Mainboard of the Singapore Exchange Securities Trading Limited on 22 July 2014. The Group is supported by both its established key controlling shareholders, the Hong Leong group of companies, through its shareholding interests in Millennium & Copthorne Hotels plc, and Tai Tak Estates Sendirian Berhad, a private company with a long operating history, which was incorporated in Singapore in 1954.

Please visit <u>www.1st-sponsor.com.sg</u> for the Group's SGX announcements, financial statements, investor presentations and press releases.

### Cash Dividend/ Distribution::Mandatory

#### **Issuer & Securities**

Issuer/ Manager	FIRST SPONSOR GROUP LIMITED
Security	FIRST SPONSOR GROUP LIMITED - KYG3488W1078 - ADN

#### **Announcement Details**

Announcement Title	Mandatory Cash Dividend/ Distribution
Date & Time of Broadcast	27-Jul-2018 07:06:45
Status	New
Corporate Action Reference	SG180727DVCAC1CI
Submitted By (Co./ Ind. Name)	Neo Teck Pheng
Designation	Group Chief Executive Officer and Executive Director
Dividend/ Distribution Number	Applicable
Value	8
Dividend/ Distribution Type	Interim
Financial Year End	31/12/2018
Declared Dividend/ Distribution Rate (Per Share/ Unit)	SGD 0.01

#### **Event Narrative**

Narrative Type	Narrative Text
Additional Text	Please refer to the attached Notice of Books Closure.

#### **Event Dates**

Record Date and Time	10/09/2018 17:00:00
Ex Date	06/09/2018

#### **Dividend Details**

Payment Type	Tax Exempted (1-tier)
Gross Rate (Per Share)	SGD 0.01
Net Rate (Per Share)	SGD 0.01
Pay Date	24/09/2018
Gross Rate Status	Actual Rate

Attachments	Notice of Books Closure.pdf
	Total size =252K

Applicable for REITs/ Business Trusts/ Stapled Securities

#### FIRST SPONSOR GROUP LIMITED

(Incorporated in the Cayman Islands) (Company Registration No.: AT-195714)

#### NOTICE OF BOOKS CLOSURE DATE FOR INTERIM DIVIDEND

**NOTICE IS HEREBY GIVEN** that the Share Transfer Books and Register of Members of First Sponsor Group Limited ("**Company**") will be closed at **5.00 p.m.** on **10 September 2018** for the purpose of determining shareholders' entitlements to an interim tax-exempt (one-tier) dividend of 1 Singapore cent per ordinary share for the financial year ending 31 December 2018 ("**Interim Dividend**").

Shareholders who are Depositors (as defined in the Securities and Futures Act (Chapter 289)) and whose securities accounts with The Central Depository (Pte) Limited are credited with ordinary shares in the capital of the Company as at 5.00 p.m. on 10 September 2018 will be entitled to the Interim Dividend.

In respect of shareholders who are not Depositors, duly completed and stamped registrable transfers received by the Company's Share Registrar, Tricor Barbinder Share Registration Services (a business division of Tricor Singapore Pte. Ltd.), at 80 Robinson Road, #02-00 Singapore 068898, up to 5.00 p.m. on 10 September 2018 will be registered to determine shareholders' entitlements to the Interim Dividend.

The Interim Dividend will be paid on or about 24 September 2018.

BY ORDER OF THE BOARD

Neo Teck Pheng Group Chief Executive Officer and Executive Director 27 July 2018

### Change - Change in Corporate Information::Incorporation of Associated Company

Issuer

Issuer/ Manager	FIRST SPONSOR GROUP LIMITED
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#### **Announcement Details**

Announcement Title	Change - Change in Corporate Information
Date & Time of Broadcast	27-Jul-2018 07:08:16
Status	New
Announcement Sub Title	Incorporation of Associated Company
Announcement Reference	SG180727OTHR6AQ0
Submitted By (Co./ Ind. Name)	Neo Teck Pheng
Designation	Group Chief Executive Officer and Executive Director
Description (Please provide a detailed description of the event in the box below)	Please see attached.

#### **Place Of Incorporation**

Existing	New
Cayman Islands	

### **Registered Address**

Existing		New
Attachments	FSGL - Announcement Total size =160K	nt of Incorporation of Associated Company.pdf

#### FIRST SPONSOR GROUP LIMITED

(Incorporated in the Cayman Islands) (Company Registration No.: AT-195714)

#### INCORPORATION OF ASSOCIATED COMPANY

The Board of Directors of First Sponsor Group Limited ("**Company**", and collectively with its subsidiaries, "**Group**") wishes to announce that its 30.0%-owned indirect associated company, First Sponsor No. 1 (Dongguan) Real Estate Co., Ltd. ("**FS Dongguan No. 1**"), has incorporated a joint venture company on 2 July 2018, details of which are set out below:

Name of company	:	First Sponsor No. 2 (Dongguan) Real Estate Co., Ltd. (首铸二号(东莞)房地产有限公司) (" <b>Newco</b> ")
Date of incorporation	:	2 July 2018
Country of incorporation	:	People's Republic of China ("PRC")
Registered share capital	:	RMB850,000
Principal activities	:	Property development and investment

Newco was incorporated to own and develop land in Nancheng District of Dongguan, Guangdong province, in the PRC. FS Dongguan No. 1 and its unrelated joint venture partner, Guangdong Hongyuan Investment Co., Ltd (广东宏远投资有限公司), have each made capital contributions to Newco of RMB680,000 and RMB170,000, respectively. Following such capital contribution, Newco has become an 80%-owned subsidiary of FS Dongguan No. 1 and a 24%-owned indirect associated company of the Group.

The incorporation of Newco and the capital contribution by FS Dongguan No. 1 were funded by internal resources and are not expected to have any material impact on the consolidated earnings per share and the consolidated net tangible assets per share of the Company for the current financial year.

None of the Directors and, to the Directors' best knowledge, none of the controlling shareholders of the Company, has any interest, direct or indirect (other than through their shareholdings in the Company), in the transaction.

BY ORDER OF THE BOARD FIRST SPONSOR GROUP LIMITED

Neo Teck Pheng Group Chief Executive Officer and Executive Director

27 July 2018

General Announcement::USE OF PROCEEDS FROM THE RIGHTS ISSUE

#### **Issuer & Securities**

Issuer/ Manager	FIRST SPONSOR GROUP LIMITED
Securities	FIRSTSPONSORS\$162M 3.98% PCCS - SG5HA8000004 - CSEB FIRST SPONSOR GROUP LIMITED - KYG3488W1078 - ADN
Stapled Security	No

#### **Announcement Details**

Announcement Title	General Announcement
Date & Time of Broadcast	27-Jul-2018 07:09:30
Status	New
Announcement Sub Title	USE OF PROCEEDS FROM THE RIGHTS ISSUE
Announcement Reference	SG180727OTHRRFUX
Submitted By (Co./ Ind. Name)	Neo Teck Pheng
Designation	Group Chief Executive Officer and Executive Director
Description (Please provide a detailed description of the event in the box below)	Please see attached.
Attachments	FSGL Rights Issue - Use of Proceeds.pdf  Total size =113K

# FIRST SPONSOR GROUP LIMITED (Incorporated in the Cayman Islands) (Registration No. AT-195714)

#### USE OF PROCEEDS FROM THE RIGHTS ISSUE

The board of directors ("Board") of First Sponsor Group Limited ("Company") refers to the announcements dated 8 February 2018, 21 February 2018, 15 March 2018, 23 March 2018, 16 April 2018, 20 April 2018 and 30 April 2018 and the offer information statement dated 23 March 2018 ("Offer Information Statement") issued by the Company in relation to the Rights Issue (as defined in the Offer Information Statement). Unless otherwise defined herein or the context otherwise requires, all capitalised terms used in this announcement shall bear the same meanings ascribed to them in the Offer Information Statement.

The Board wishes to announce that, as at 30 June 2018, approximately S\$9.2 million of the gross proceeds from the Rights Issue of approximately S\$162.2 million has been utilised as follows:

- (a) approximately S\$5.4 million has been used to finance part of the property development activities of the Group (including the office redevelopment of Oliphant in Amsterdam Southeast);
- (b) approximately S\$3.1 million has been used to finance part of the property holding activities of the Group, mainly the fit out of the hotels at the Poortgebouw Property in Utrecht; and
- (c) approximately S\$0.7 million has been used to pay for professional fees and related expenses incurred in connection with the Rights Issue.

Such use of proceeds is in accordance with the intended use stated in the Offer Information Statement. The redevelopment and fit out of the above-mentioned properties are still in progress.

As at 30 June 2018, the remaining proceeds from the Rights Issue amounted to approximately S\$153.0 million. The Company will continue to make periodic announcements via SGXNET on the actual deployment of the remaining proceeds as and when such funds are materially disbursed.

BY ORDER OF THE BOARD FIRST SPONSOR GROUP LIMITED

Neo Teck Pheng Group Chief Executive Officer and Executive Director 27 July 2018