

Full Year Financial Report 1 Jan – 31 Dec 2007

28 February 2008



Presentation Outline

- Financial Highlights
- Singapore Property Market
- Operations Review
- Market Outlook
- Moving Forward



Financial Highlights

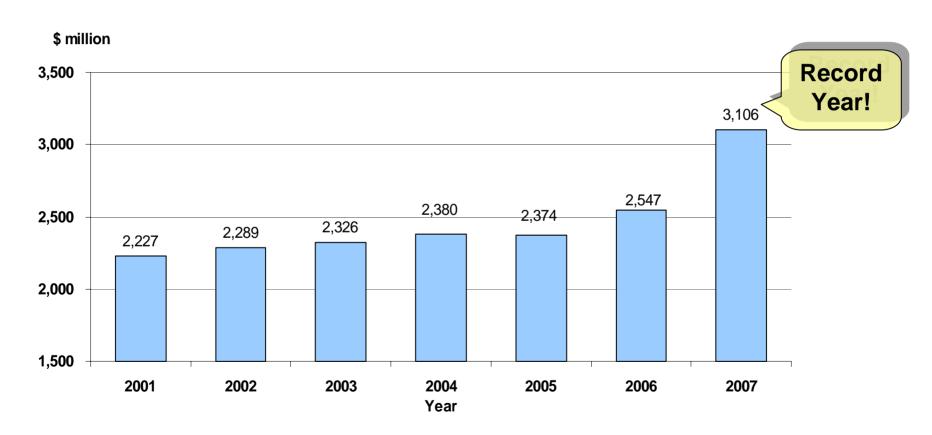
Financial Highlights

	2006	2007	% Change
Revenue (\$m)	2,547	3,106	22.0
Profit before tax (\$m)	692	955	38.0
Gains on 4 Hotels disposed off to CDLHT (\$m)	(151)	NA	NM
	541	955	77.0
PATMI (\$m)	352	725	106.0
Taking Into Account Fair Value Gains on Investment Properties – FRS 40 (\$m)	NA	2,114	NM
	352	2,839	706.5
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Basic Earnings Per Share (cents) – Exclude Fair Value Gain (FRS 40)	37.0	78.3	111.6
NAV Per Share (\$) – Exclude Fair Value Gain (FRS 40)	5.21	5.72	9.8

Note: Q4 '07 vs Q4 '06 – PATMI increase 71.1% to \$235.0m (Q4 '06 : \$137.3m) without any divestment gain and fair value gains on investment properties.



Revenue



Note: The above financial information is extracted from yearly announcements.

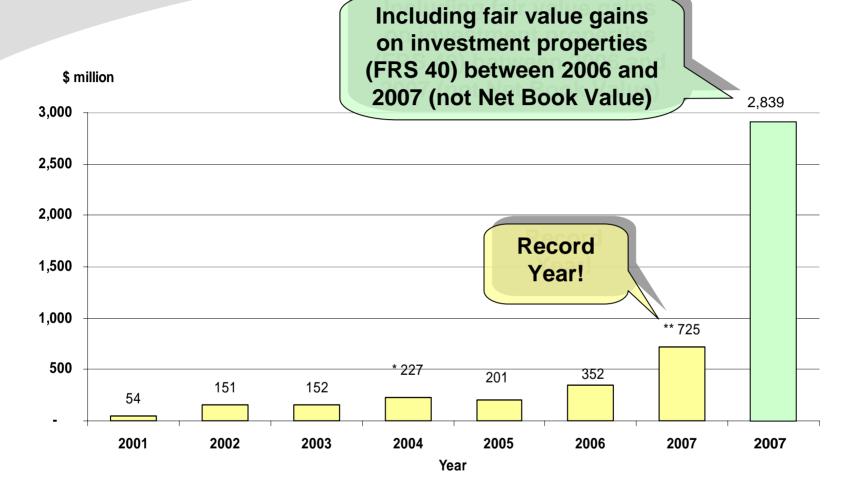


Group Revenue by Segment

	2006 \$m	2007 \$m	% Change
Property Development	485	862	1 78
Hotel Operations	1,846	1,987	1 8
Rental Properties	168	201	1 20
Others	48	56	17
Total	2,547	3,106	
			Overall Increase = 22%



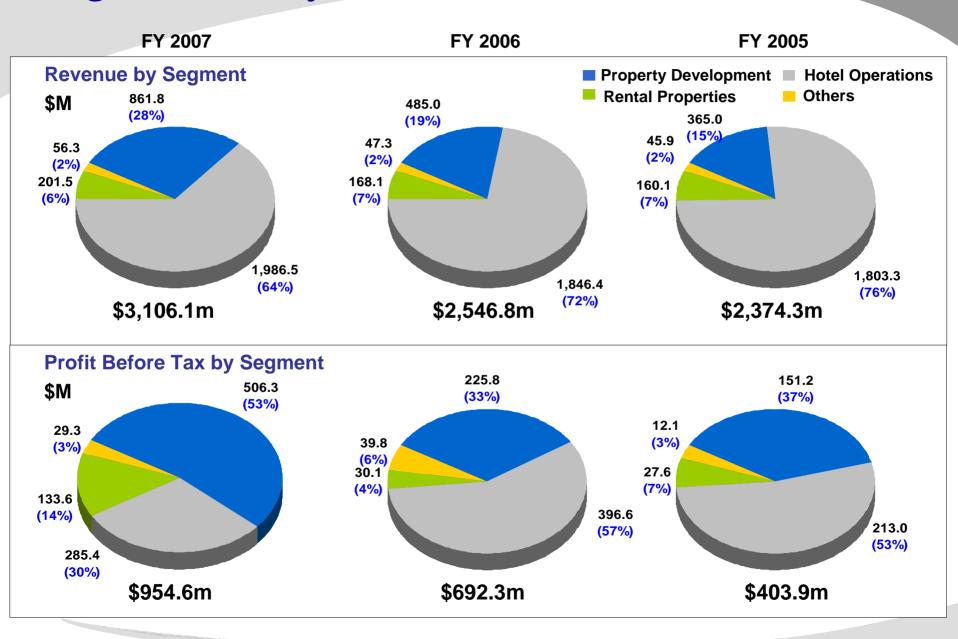
Profit After Tax & MI



- * Restated
- ** The Group has adopted FRS 40 cost model whereby its investment properties continue to be stated at cost less accumulated depreciation and accumulated impairment losses with effect from 1 Jan 2007.



Segment Analysis



Profit by Segment (Before Tax)

	2006 \$m	2007 \$m	% Change
Property Development	226	506	124
Hotel Operations	396	286	! (28) 16
Rental Properties	30	134	1 347
Others	40	29	4 (28)
Total	692	955	Overell Increase
			Overall Increase = 38%

(1) Excluding the one-off gain on sale of long leasehold in four Singapore hotels to CDL Hospitality Trusts of \$150.9 m in Year 2006, the pre-tax profit of the Hotel Operations would have increased by 16%.



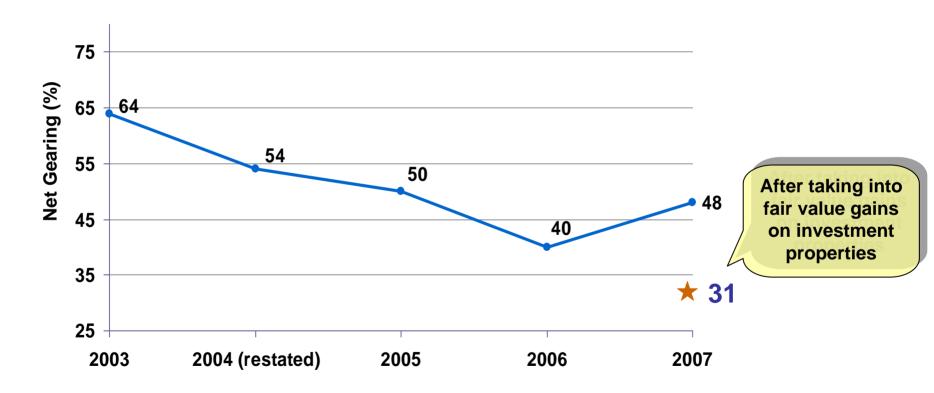
Net Borrowings

	As at 31/12/06	As at 31/12/07	Incr/(Decr) %
CDL Group Total			
Net Borrowings	\$2,579m	\$3,327m	29
Interest Cover Ratio	7.9 x	10.5 x	33
Average Interest Rate of Borrowings	3.90% to 5.19%	3.54% to 4.94%	



Net Gearing

CDL's Net Gearing (%) (2003 – 2007) (exclude fair value gains on investment properties)





Dividends

Ordinary Dividend Per Share

Year 2004

Final: 7.5 cents

Year 2005

Final: 7.5 cents

Special

- Interim:

- Final: <u>5.0 cents</u>

Total: <u>12.5 cents</u>

Year 2006

Final: 7.5 cents

Special

- Interim: 7.5 cents

- Final: <u>10.0 cents</u>

Total: 25.0 cents

Year 2007

Special Interim: 10.0 cents

Proposed

- Final: 7.5 cents
- Special: 12.5 cents

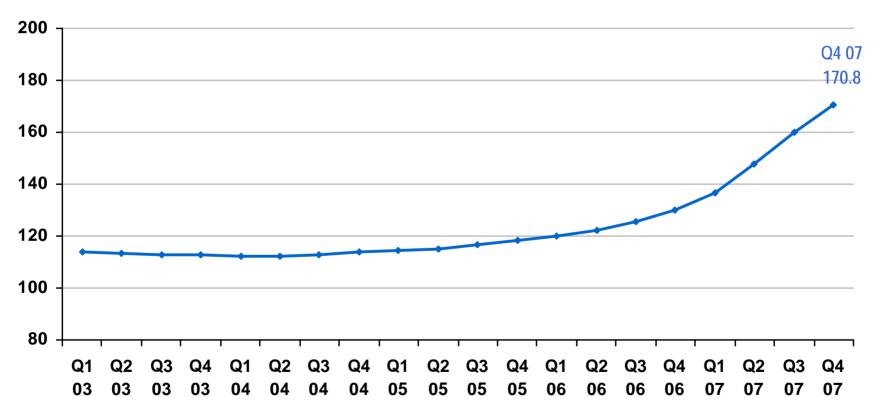
Total: <u>30.0 cents</u>





Property Price Index - Residential (2003 – 2007)

--- All Residential

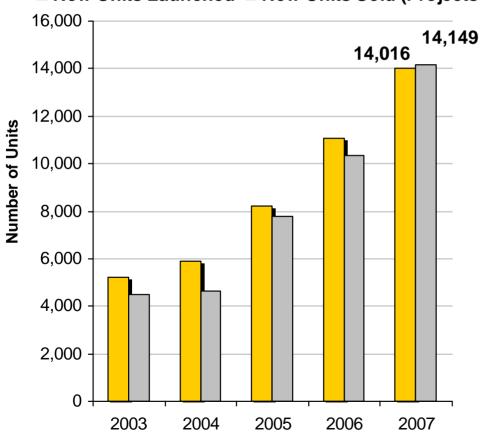






No. of New Private Residential Units Launched vs Units Sold (Projects Under Construction) (2003 – 2007)

■ New Units Launched ■ New Units Sold (Projects Under Construction)

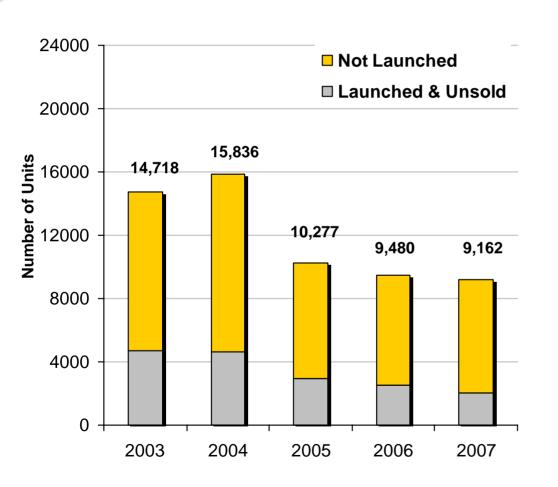


	New Units Launched	New Units Sold (Uncompleted)
2003	5,216	4,497
2004	5,881	4,617
2005	8,201	7,790
2006	11,069	10,363
2007	14,016	14,149

Source : URA, 4Q 2007



No. of Uncompleted Private Residential Units Available (2003 – 2007)

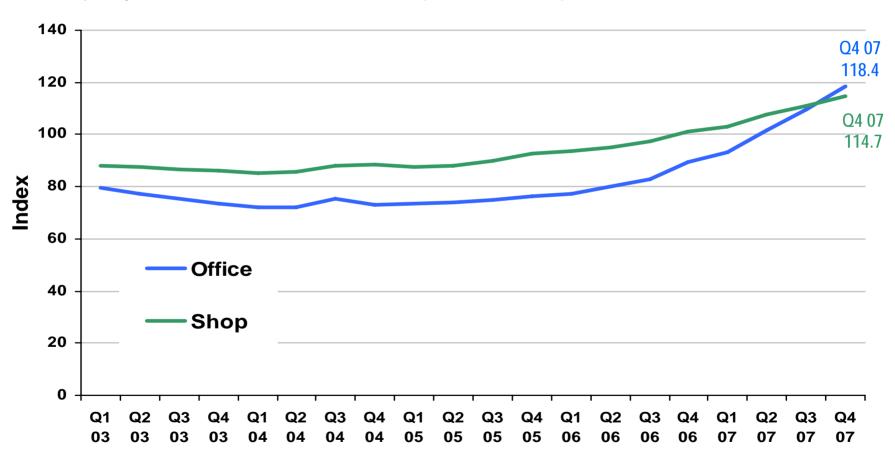


	<u>Launched</u> <u>& Unsold</u>	<u>Not</u> Launched	<u>Total</u>
2002	4,970	10,707	15,677
2003	4,722	9,996	14,718
2004	4,639	11,197	15,836
2005	2,949	7,328	10,277
2006	2,536	6,944	9,480
2007	2,063	7,099	9,162

Source : URA, 4Q 2007



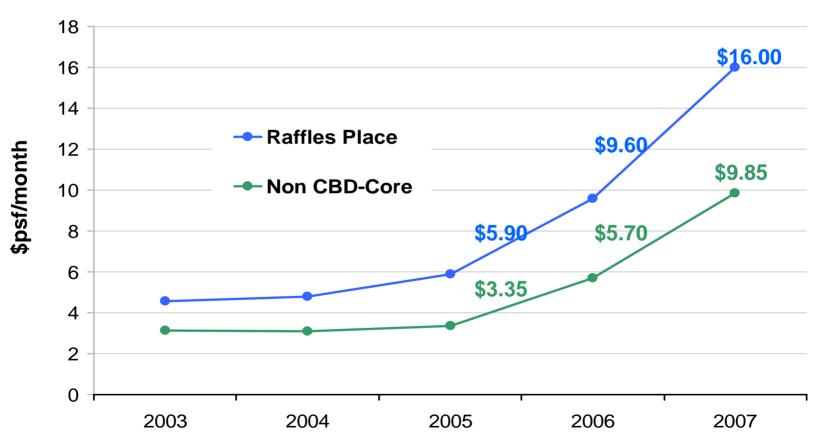
Property Price Index - Commercial (2003 – 2007)

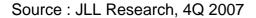






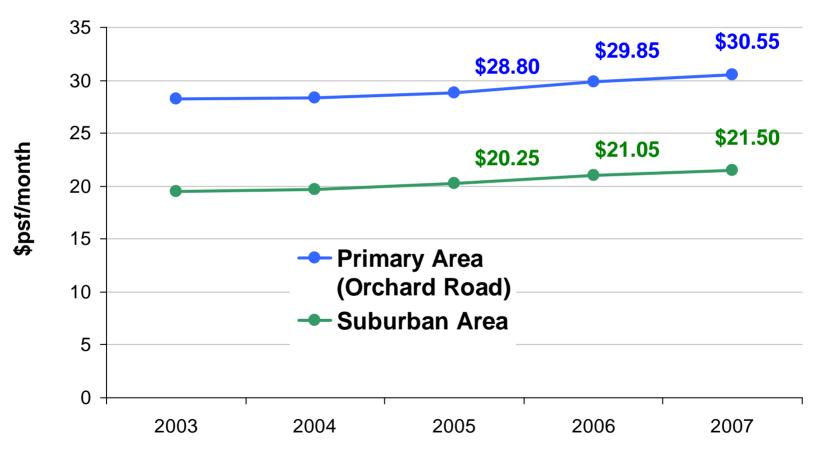
Average Office Rental in CBD (2003 – 2007)







Average Prime Level Retail Rental (2003 – 2007)





Source: JLL Research, 4Q 2007



Property Development

(Units Booked / Sold)

	Sales Value* \$'000	No. of Units*	Total Floor Area (sq ft)
2007	\$3,380,052	1,655	2,363,470
2006	\$2,765,344	1,337	2,161,042

Sales value of units sold/booked in FY 2007 increased by 22%

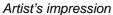


^{*} Includes share of JV partners

New Residential Project Launches for 1H 2008



Shelford Suites
Shelford Road
77 units





New Residential Project Launches for 1H 2008



Former Lock Cho Apartments

Jalan Datoh/ Jalan Raja Udang (Off Thomson Road) 336 units



New Residential Project Launches for 1H 2008



The Quayside Isle @ Sentosa Cove Sentosa Cove 228 units

Artist's impression



New Residential Project Launches for 1H 2008

Projects	Units
Shelford Suites (Total 77)	77
Former Lock Cho Apartments (Total 336)	100
The Quayside Isle @ Sentosa Cove (Total 228)	100
Pasir Ris Parcel 1 (Total 724)	150
Total	127



Land Bank – Acquisitions in 2007

- Approximately \$1.345 billion (including the Group's share of JV projects).
- The largest acquisition was South Beach, a highlycoveted site at the Civic District.
- CDL-led international consortium was awarded the 1.6 million square feet GFA site at a tender price of \$1.688 billion.
- South Beach is an equal partnership among the three conglomerates.

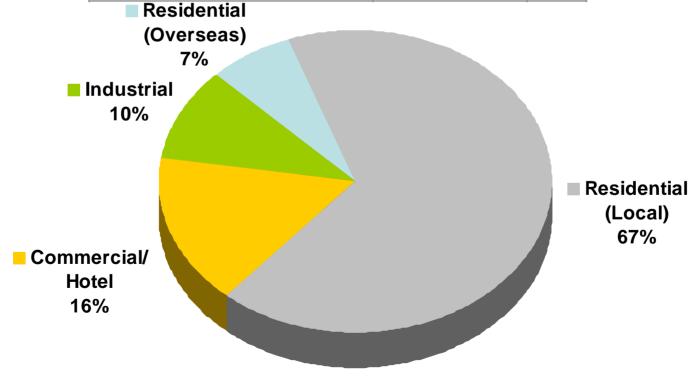


South Beach – artist's impression Singapore's revolutionary new Eco-Quarter



Land Bank by Sector (As at 1 January 2008)

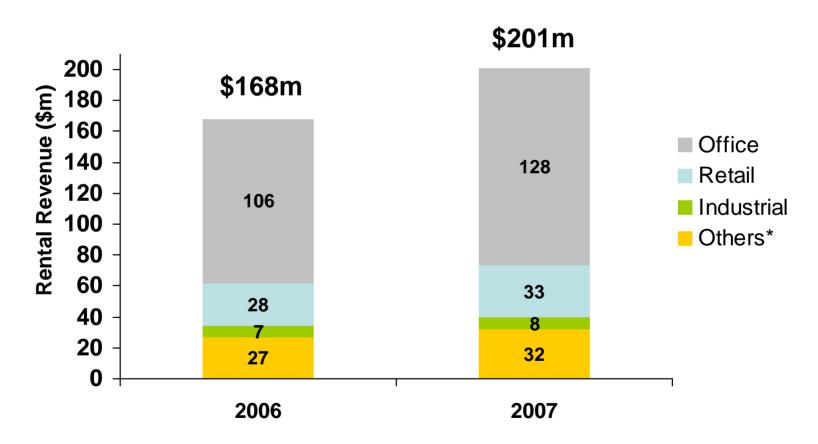
Type of Development	Land Area (sq ft)	%
Residential (Local & Overseas)	3,346,302	74
Commercial / Hotel	739,597	16
Industrial	462,818	10
TOTAL	4,548,717	100





Proposed GFA – 9.1 million sq ft

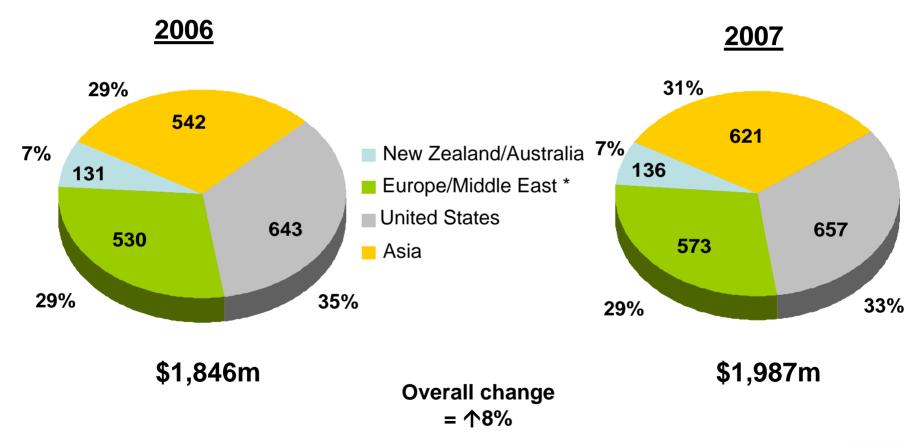
Rental Revenue by Sector (2006 vs 2007)





^{*} Including car park, serviced apartment and residential

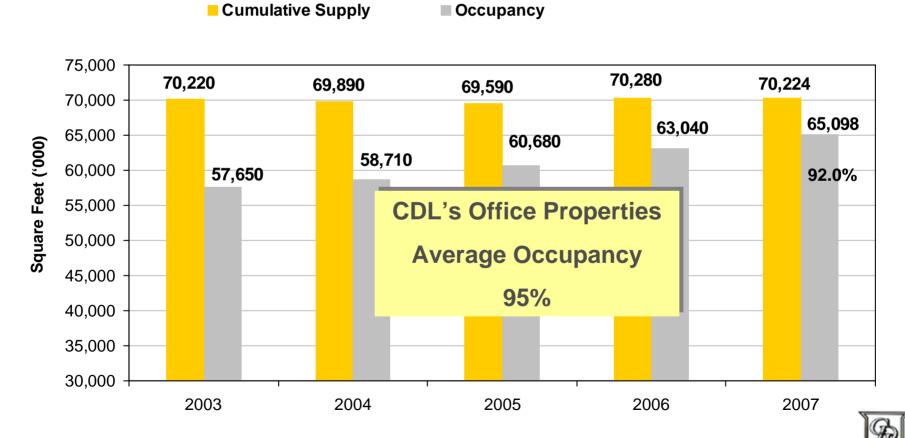
Hotel Revenue by Region



^{*} Middle East: Year 2007: \$5m, Year 2006: NIL

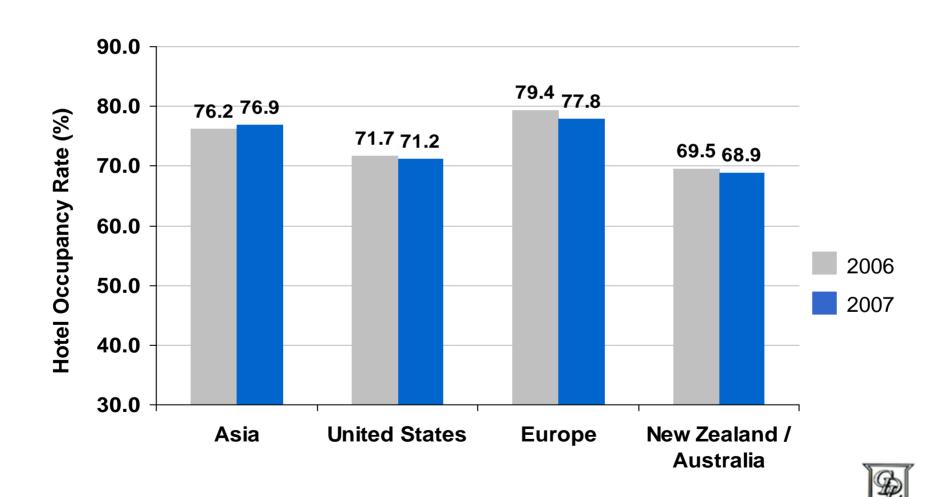


Office Space Demand & Supply (2003 – 2007)
Private & Public Sector



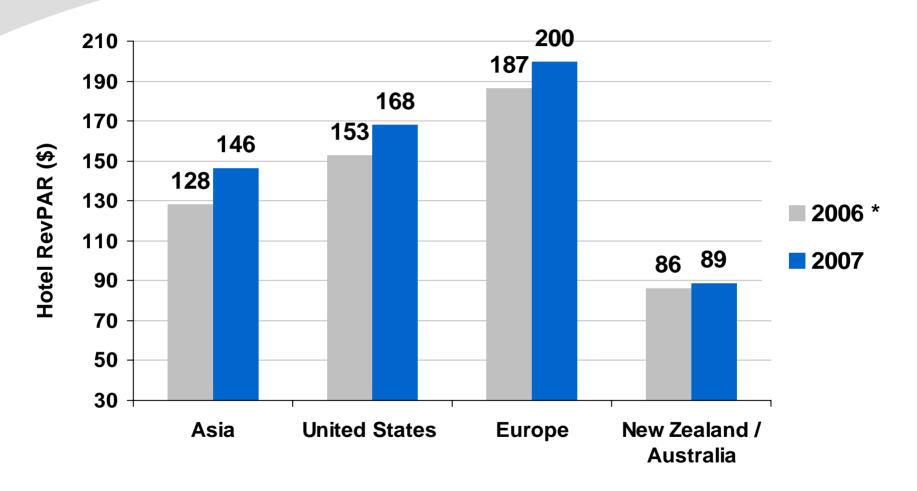
Source : URA, 4Q 2007

Hotel Occupancy by Region



Hotel REVPAR

(Revenue per available room)



^{*} For comparability, the year 2006 RevPAR has been translated at constant exchange rates (31 Dec 2007).





Market Outlook

Singapore Economic Outlook

- Singapore economy grew robustly in 2007 with GDP growth of 7.7%
- Construction sector grew by a hefty 46% with volume of contracts awarded hitting \$24.5 billion
- Singapore's GDP growth forecast for 2008 revised downwards to between 4% and 6% due to external economic conditions
- World economic outlook remains uncertain for the first half of 2008



Market Outlook

Singapore Economic Outlook

- Depending on when the global economy stabilises, the Singapore property market will likely remain subdued
- However, Singapore has strong fundamentals with forwardlooking strategies
- Singapore is in the global limelight with two Integrated Resorts, high-profile events and investments
- The city is poised for a new era of sustainable growth with its restructured economy



Market Outlook

Property Market - Residential

- Residential property price index increased by 31.2% in 2007
- Transaction volume for the primary market achieved a new record with 14,811 units sold
- However, in Q4, the sub-prime issue has affected the Singapore property market with subdued sentiments
- High-end properties which have seen steep phenomenal price growth is consolidating
- Mass property market is below the last peak of 1996, leaving room for growth



Market Outlook

Property Market - Office Rentals

- Office sector was extremely robust in 2007
- Islandwide, occupancy improved from 89.7% in 2006 to 92.7% in 2007
- Strong demand and limited supply led to a steep rental increase of more than 50% for 2007
- Potential supply may be delayed as there is a strain on the construction industry
- Rentals are likely to remain healthy before new supply comes onstream





Residential

- Locked-in better-than-expected profits having pre-sold properties
- Profits will continue to be recognised progressively based on construction progress
- Gearing is relatively low. Financially, it can afford to pace or delay launches depending on market conditions



Shelford Suites - artist's impression

- Will proceed with construction for projects where construction has been favourably secured. May consider constructing select projects when the construction cost stabilises at a reasonable level
- Will be in the position to meet pent-up demand when market improves



Office Rentals

- As one of the biggest landlords in Singapore, CDL will benefit from the office crunch and pent-up demand
- Key tenant leases are up for renewal
- Expediting the development of Tampines Grande commercial plot to tap on the strong demand for office space outside the CBD
- Healthy rental renewals and tight office supply augurs well for the CDL's office rental segment



Hotel

 Over 110 hotels in 18 countries with more than 26,000 rooms

	Rooms
USA:	7,771
Europe:	5,560
Middle East:	1,528
Asia:	7,713
New Zealand:	3,618

- Twin strategy of being both a hotel owner and operator
 - Cash generation capabilities
 - Capitalises on hotel assets over time



Grand Millennium Kuala Lumpur



Extracting greater value from its property –

Millennium Residence

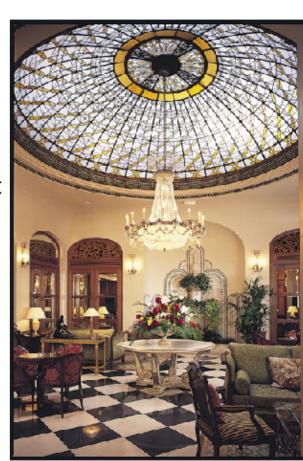
A luxury 135-unit residence to be built on a vacant piece of land next to the Grand Millennium KL



Hotel

- M&C's hotels are well spread-out geographically with well-distributed revenue stream
- M&C has a robust balance sheet, strong asset position and low debt to capitalise on new opportunities under current economic climate





Millennium Hotel Paris Opera



Hotel

4 new hotels opened in 2007



Millennium Resort Hotel Patong, Phuket



Millennium Oyoun Sharm El Sheikh Hotel, Egypt



Grand Millennium Sukhumvit Bangkok



Millennium Hotel Doha, Qatar

Hotel - Opening Soon



Copthorne Hotel Sheffield at Sheffield Football Club - opening November 2008





Grand Millennium Beijing - opening April 2008



Millennium Wuxi opening 2008



Millennium Chengdu opening 2008

Hotel - Singapore

- Hospitality in Singapore is performing strongly
- Anticipates the next wave of growth to be 2011 when the two IRs are open and operating successfully



M Hotel, Singapore



The St. Regis Singapore



Disclaimer:

This document may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other developments or companies, shifts in customer demands, customers and partners, expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management on future events.





CHAMPIONING CSR IN SINGAPORE

Since the 1990s, Corporate Social Responsibility (CSR) has been an integral part of CDL's corporate vision. CDL's mission is to be a responsible corporate citizen who believes in creating value for stakeholders, conducting sustainable business practices, caring for the community and protecting the environment.

CDL's CSR practices are founded on a genuine concern to protect the interests of our stakeholders such as our customers, employees, investors, community and the environment. We are firmly committed to long term sustainable CSR programmes in the focal areas we have identified, which include the Arts, Youth and Education, the Underprivileged and the Environment.

We also believe in taking a flexible approach to stay ahead of the ever-changing needs of our stakeholders and come up with practices and programmes to cater to their needs.

These CSR practices complement CDL's continued commitment as a socially responsible developer to create a better living and working environment for all.

CDL has been a constituent of the FTSE4Good Social Responsibility Index – an international benchmark to measure CSR standards since 2002. We are also a founding member of of the United Nations Global Compact to lend support to the



CDL'S RECENT AWARDS AND ACCOLADES

ACHIEVEMENTS IN CORPORATE SOCIAL RESPONSIBILITY	ACHIEVEMENTS IN ENVIRONMENTAL, HEALTH AND SAFETY
President's Award for Social Service 2007 - In recognition of its firm commitment and Outstanding voluntary contributions to the Community over the years	President's Award for the Environment 2007 - First corporate organisation to be awarded for significant contributions towards environmental sustainability through its business and community efforts
FTSE4Good Social Responsibility Index - Listed since 2002, the index reflects the performance of socially responsible equities that have met globally recognised corporate responsibility standards -	Watermark Award 2007 (Public Utilities Board) - Highest accolade for Friends of Water who have made significant contributions towards Singapore's water sustainability
UN Global Compact One of Singapore's pioneering signatories in 2005 in its commitment to uphold the 10 Principles and also a founding member of Singapore Compact CSR Recognition Award 2007 Presented by Singapore Compact in recognition of its sustained commitment towards CSR	BCA Green Mark Awards (Building and Construction Authority) - First private developer to be awarded Platinum for City Square Mall and The Oceanfront @ Sentosa Cove in 2007. Cliveden at Grange received the same honour in 2008 - Highest number of Green Mark Awards received by a developer (17 to-date)
NVPC Corporate Citizen Award 2006 (National Volunteer and Philanthropy Centre) - First local-based company to be awarded in recognition of its firm commitment to active corporate citizenship over the years	RoSPA Awards (Royal Society for Prevention of Accidents Awards) - Only Gold Award winner in Singapore for two consecutive years in 2006 and 2007 for excellence in Occupational Health and Safety Management in the workplace
Total Defence Awards and Home Team NS Awards for Employers 2007 (Special Award) - In recognition of its support and contribution towards National Service (NS) activities in the Singapore Armed Forces and the Singapore Police Force and Singapore Civil Defence Force respectively	ISO 14001: 2004 Environment Management System and ISO 9001: 2000 Quality Management System (Property Division - Investment Properties) - First private developer to achieve this for 14 of its commercial buildings in 2007 OHSAS 18001 Health and Safety Management System and ISO 14001:1996 (upgraded to ISO14001:2004) Environmental Management System (Projects Division) - First private property developer in Singapore to be certified in 2003
Patron of the Arts Award 2007 (National Arts Council) - CDL has been on the honours list since 1997 for its contributions towards the arts	MOM Developer Award (Ministry of Manpower) in Workplace Health and Safety Awards - First awarded in 2003 and again in 2006. It is the only developer to be awarded this prestige
Singapore H.E.A.L.T.H. Awards (Health Promotion Board) - Gold Award in 2005 and 2006 for its commendable programmes to encourage employees to lead healthy and vibrant lives	Singapore Environment Achievement Award & Green Office Label 2005 (Singapore Environment Council) - In recognition of its dedication as a green developer and advocate. Re-certified with the Green Office Label in 2007 for its commitment to environmental protection at the workplace
The Distinguished Partner of the NYAA (National Youth Achievement Award Council) - In recognition of its continuous partnership and support towards youth development	Singapore Green Plan 2012 (Ministry of the Environment and Water Resources) - Awarded in 2005 for outstanding contributions towards environmental sustainability in Singapore