# General Announcement::Announcement by Subsidiary Company, Grand Plaza Hotel Corporation

# **Issuer & Securities**

Issuer/ Manager	CITY DEVELOPMENTS LIMITED
Securities	CITY DEVELOPMENTS LIMITED - SG1R89002252 - C09
Stapled Security	No

# **Announcement Details**

Announcement Title	General Announcement
Date & Time of Broadcast	03-Aug-2016 17:34:34
Status	New
Announcement Sub Title	Announcement by Subsidiary Company, Grand Plaza Hotel Corporation
Announcement Reference	SG160803OTHRPK1K
Submitted By (Co./ Ind. Name)	Enid Ling Peek Fong
Designation	Company Secretary
Description (Please provide a detailed description of the event in the box below)	Please refer to the Announcement issued by Grand Plaza Hotel Corporation on 3 August 2016 relating to Quarterly Report for Second Quarter and Six Months Ended 30 June 2016.
Attachments	03082016 GPHC Q2 Financial Statement.pdf
	Total size =1051K







# SECURITIES AND EXCHANGE COMMISSION

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Company Information

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Company Name GRAND PLAZA HOTEL CORPORATION DOING BUSINESS U-

NDER THE NAME OF THE HERITAGE HOTEL MANILA

Industry Classification

Company Type Stock Corporation

#### **Document Information**

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June 30, 2016

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Department

CFD

Remarks

**COVER SHEET** 

		1 6 6 8 7 8
		S.E.C. Registration Number
GRANDPLAZA	HOTEL CO	R P
	(Company's Full Name)	
10 F T H E H E R I	T A G E H O T E	L ROXAS
B L V D C O R E D (Business A	S A P A S A Y  ddress : No. Street City / Town /	C I T Y Province )
Y A M K I T S U N Contact Person	G	8 5 4 8 8 3 8  Company Telephone Number
1 2 3 1  Month Day  Fiscal Year	S E C 17 Q FORM TYPE	0 5 1 5 Month Day Annual Meeting
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Dept. Requiring this Doc.		Amended Articles Number/Section
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# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1	For the quarterly period ended <u>June 30, 2016</u>	
	Commission identification number 3. BIR Tax Identification 000-460-602-000	tion
	GRAND PLAZA HOTEL CORPORATION	
4.	Exact name of issuer as specified in its charter	
	PHILIPPINES	
5.	Province, country or other jurisdiction of incorporation or organization	
6.	Industry Classification Code: (SEC Use Only)	
	10F, The Heritage Hotel Manila, Roxas Blvd. cor. EDSA, Pasay City 1300	
7.	Address of issuer's principal office	
	Tel. No. (632) 854-8838 Fax No. (632) 854-8825	
8.	Issuer's telephone number, including area code	
	N.A.	
9.	Former name, former address and formal fiscal year if changed since last report	
10.	Securities registered pursuant to Sections 8 & 12 of the Code, or Sections 4 & 8 of the RS	SA
	Title of each Class  Number of shares of common Stock outstanding and amount Of debt outstanding	
	COMMON SHARES 87,318,270*	
	*includes 33,600,901 treasury shares	
11.	Are any or all of the securities listed on Stock Exchange?	
	Yes [ X ] No [ ]	
	If yes, state the name of such Stock Exchange and the class/es of securities listed therein	1:
PHI	LIPPINE STOCK EXCHANGE, INCCOMMON	

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [X] No []

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [X] No[]

#### PART I - FINANCIAL INFORMATION

#### Item 1 Financial Statements

Financial Statements and, if applicable, Pro-forma Financial Statements meeting the requirements of SRC Rule 68, Form and Content of Financial Statements, shall be furnished as specified therein.

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations.

Furnish the information required by Part III, Paragraph (A)(2)(b) of "Annex C"

# PART II - OTHER INFORMATION

The issuer may, at its option, report under this item any information not previously reported in a report in SEC Form 17-C. If disclosure of such information is made under this Part II, it need not be repeated in a report on Form 17-C which would otherwise be required to be filed with respect to such information or in a subsequent report on Form 17-Q.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer _	YAM KIT SUNG	$\mathcal{A}$	91	
Signature	and Title : General	Manac	er &	Chief Financial Officer
Date				

# PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements Required Under SRC Rule 68.1

• Please see attached financial statements for interim Balance Sheets, Statements of Income, Statements of Changes in Equity and Statements of Cash flows.

# Notes to Financial Statements

# Summary of significant accounting policies

The financial statements of the Company have been prepared in accordance with Philippine generally accepted accounting principles (GAAP) and are denominated in Philippine pesos. The preparation of financial statements in accordance with Philippine GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates. The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the significant accounting policies.

The same accounting policies and methods of computation are followed in the interim financial statements for the year 2016 as compared with the most recent annual financial statements.

#### Seasonality or Cyclicality of Interim Operations

All segments of the business are in its normal trading pattern.

#### Material Items

There are no material items affecting assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size or incidents.

#### **Estimates**

There are no changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years that have a material effect in the current interim period.

## *Issuances of Debts and Equity*

There are no issuances, repurchases and repayments of debts and equity securities.

#### Dividends

There were no dividends declared in the current interim period.

#### Segment Revenue and Results

Statement of Financial Accounting Standard No. 31, "Segment Reporting", which becomes effective for financial statements covering periods beginning on or after January 1, 2001, requires that a public business enterprise report financial and descriptive information about its reportable segments. Operating segments are components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision-maker in deciding how to allocate resources and in assessing performance.

The Company organized its business into 3 main segments:

- Room Division Business derived from the sale of guestrooms.
- Food and Beverage Division Business derived from the sale of food and beverage at various restaurants.
- Other Operated Departments and rental Business derived from telephone department, business center, carparking, laundry and rental of space.

The segment revenues and results are as follows:

	YTD 2 <sup>nd</sup> Quarter	YTD 2 <sup>nd</sup> Quarter
	Revenue – Peso	Department Profit – Peso
	<b>'</b> 000	<b>'</b> 000
Room	123,435	94,188
Food and Beverage	59,590	19,414
Other Operated Departments	7,019	6,520
and rental		

#### Subsequent Events

None

#### Composition of Company

There are no changes in the composition of the Company during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings and discontinuing operations.

## Contingent assets or liabilities

There are no changes in contingent assets or liabilities since the last annual balance sheet date.

# Contingencies

There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The top 5 Key Performance Indicators of the Company are as follows:

	30 June 2016	30 June 2015
Current liquidity ratios	2.32	1.53
Solvency (Debt to equity)	0.17	0.39
Assets to equity ratios	1.17	1.39
Interest rate coverage ratio	NA (No interest bearing	NA (No interest bearing
	liabilities.)	liabilities.)
Profitability/(Loss) ratios	(4.5%)	3.8%
Profit before tax margin		
ratio		
EBITDA (Earnings before	7,982,069	23,400,368
interest, tax, depreciation		
and amortization) - Peso		

*Note: The Company has no loans due to third party or related parties.* 

Current liquidity ratio is derived by dividing the current assets with the current liabilities. This indicator measures the liquidity of the Company in the short-term. The current ratio has increased by 0.79 during the period of review compared to the same period of last year due to higher assets from higher cash balances and lower liabilities.

Debt to equity ratio measures a company financial leverage. It is derived by dividing total liabilities over equity. There is a decrease in this ratio for the period under review due to lower equity as the Company reported a loss this half year.

Assets/Equity ratio measures the proportion of equity used to finance assets of the company and it is derived by dividing total assets to equity. There is a decrease in this ratio due to lower assets mainly from lower fixed assets and accounts receivables.

Profit before tax margin ratio is computed by dividing the profit before tax against the total revenue. This ratio measures whether the Company is able to contain its expenses in relation to the revenue. The Company reported a loss this half year.

EBITDA represents earnings before interest, tax, depreciation and amortization. This indicator measures the operating cash flow of a company. For the quarter under review, EBITDA dropped by PhP15 million due to lower revenue especially in room revenue.

# **Balance Sheets Analysis:**

Total assets decreased by about PhP214 million or 15.9% as compared to the same period of last year and decreased by PhP9 million or 0.7% as compared to end of last fiscal year. As compared to last year same period, total assets decreased due to lower accounts receivables relating to Pagcor VAT by PhP221 million and lower fixed assets by PhP34 million.

#### Cash and short term notes:

This balance includes short-term fixed deposits with banks. This balance increased by PhP11.4 million (4.7%) relative to end of last fiscal year and increased by PhP22.8 million (10%) compared to same period of last year. Though revenue is down, there is no significant outflow of funds, so cash balance increased.

#### Accounts receivable- trade:

Included in this balance is the accounts receivables VAT from Pagcor. As the Company won the tax case in last quarter of 2015 at the Supreme Court level, the Company reversed both the accounts receivable and payable VAT for Pagcor. This caused the significant fall in these 2 balances this year versus same period of last year. Compared to end of last fiscal year, there was a fall of PhP15.6 million (22.6%) due to lower revenue this half-year.

### Provision of bad debts:

There is an increase in this balance when compared with the same period of last year by PhP0.8 million (173%) due to the provision of a potential bad debt account of about PhP0.6 million.

#### *Deferred tax assets:*

There is an increase of PhP3.1 million (35%) compared to end of last year due to higher provision for retirement benefits and bad debts.

#### Advances to associated/related companies:

The Company, in its normal course of business, has entered into transactions with its related parties, principally consisting of cash advances.

The Company leases its hotel site from an associated company. The Company has also entered into a management agreement with Elite Hotel Management Services Pte. Ltd., a related company, for the latter to operate the Hotel.

Under the terms and conditions of the agreement, the Company has to pay monthly basic management and incentive fees based on a percentage of the hotel's revenue and gross operating profit.

As compared with the end of last fiscal year, there is an increase of about PhP2.3 million (20%) as the companies have not repaid some of their balances outstanding during the year.

#### *Inventories:*

Inventories have decreased by PhP3.5 million (22%) as compared to the same period of last year. The positive variance is due to stronger monitoring and control of food and beverage inventories in line with lower revenue.

#### Other current assets:

This balance mainly increased by PhP6.5 million (25%) and PhP14.8 million (85%) against last fiscal year and same period last year respectively. The increment is mainly due to higher advances to suppliers or contractors.

# Property and Equipment:

Property and equipment are carried at cost. Depreciation is provided under the straight-line method over the estimated useful lives of the assets ranging from 5 to 50 years. Major improvements are charged to property accounts while maintenance and repairs which do not improve the lives of the assets are expensed as incurred.

The decrease in balance by PhP16 million (2%) compared to end of last fiscal year is due to depreciation charges for the year.

### Accounts payable:

There is a significant drop of PhP210.8 million (87%) relative to same period of last year. Included in this balance is the accounts payables VAT from Pagcor. As the Company won the tax case in last quarter of 2015 at the Supreme Court level, the Company reversed both the accounts receivable and payable VAT for Pagcor. This caused the significant fall in these 2 balances this year versus same period of last year.

#### Accrued liabilities:

This balance decreased by PhP4.4 million (5%) due to reversal of accrued vacation leaves.

# Due to associated /related companies:

Compared to the same period of last year and end of last fiscal year, this balance increased by PhP11.4 million (167%) and PhP11.5 million (171%) respectively. This is due to the Company has not repaid the outstanding liabilities.

#### *Refundable Deposit:*

This account represents refundable deposits to tenants. There is an increase of PhP2 million (6%) versus end of last fiscal year as the variance is due to a security deposit for a new tenant.

#### *Income Tax Payable:*

Income tax payable has a variance of PhP0.1 million against same period last year as the Company registered a loss in this half-year of review.

#### Reserves:

Reserves decreased by PhP6.5 million compared to same period of last year due to the reversal of provision made during the year 2015 at year end.

# **Income Statement Analysis For the 6 Months Ended 30 June 2016**

#### Revenue:

Total revenue decreased by PhP39.3 million (17%) versus same period last year. The main reason for the fall is due to lower room and Food & Beverage ("F&B") revenue.

Rooms division recorded a significant fall in occupancy from 63% in first half-year of last year to 50% in this year or 13 percentage points. Average Room Rate also fell from PhP3,012 to PhP2,973. The combined effect is a drop in Revenue Per Available Room (Revpar) by 21%. The newly opened hotels in the Bay area such as Solaire, Hyatt, Nobu and Crown Hotels are starting to offer lower rates to bring in group businesses which affect the industry room rates.

F&B business recorded a drop of PhP7.6 million or 11% as compared to the same period of last year. Total covers dropped by 13,162 (12%) This unfavorable variance is mainly due to the fall in revenue from Banquet, Room Service and Lobby Lounge outlets. Riviera maintained same revenue as last year. Average Food Check has marginal increase by PhP7 (1%) versus same period of last year. Banquet revenue fell by PhP4 million (18%) versus same period of last year. There were lesser meetings and events during this year.

Other operated departments and rental income increased by PhP0.51 million or 7% due to higher rental from a new tenant.

#### Cost of Sales:

Cost of sales for F&B registered a decrease of PhP1.8 million or 7% % as compared to last year even though F&B revenue is higher this year due to measures taken to reduce food cost.

#### Gross Profit:

Gross profit is derived after deducting cost of sales from gross revenue. Gross profit as compared to last year is lower due to lower revenue.

#### *Operating Expenses:*

Operating expenses include among others, payroll and related expenses, utilities, depreciation charges, rental and other fixed expenses. There is a decrease in operating expenses of PhP11.7 million or 5.5% as compared to the same period of last year. The saving is mainly derived from energy cost saving by PhP8.8 million (20%) versus same period of last year and also saving in property maintenance cost.

#### *Net Operating Income:*

This is derived after deducting operating expenses from gross operating profit.

## *Non-operating income:*

This indicator increased by PhP3.7 million (275%) as last year there was an exchange loss of PhP1.8 million while this year, there was an exchange gain of PhP1.7 million.

## Profit after tax:

Profit after tax this year fell to a loss of PhP5.6 million from profit of PhP6.5 million last year due to lower revenue.

# **Income Statement Analysis For Second Quarter Ended 30 June 2016**

#### Revenue:

Total revenue decreased by PhP22.5 million (19%) versus same period last year. The main reason for the fall is due to lower revenue in room division and F&B.

Room division recorded a drop in revenue from PhP73.7 million to PhP59.1 million or 19% as a result of lower occupancy and room rate.

F&B division revenue decreased by PhP8.3 million (22%) due to lower café and banquet revenue.

# Cost of Sales:

Cost of sales for F&B registered a decrease of 23% as compared to last year even as a result of lower F&B revenue.

# Gross Profit:

Gross profit is derived after deducting cost of sales from gross revenue. Gross profit as compared to last year is lower due to lower revenue.

#### *Operating Expenses:*

Operating expenses include among others, payroll and related expenses, utilities, depreciation charges, rental and other fixed expenses. There is a decrease in operating expenses by PhP13.5million or 13% as compared to the same period of last year.

# Net Operating Income:

This is derived after deducting operating expenses from gross operating profit.

#### *Non-operating income:*

This indicator increased by PhP1.3 million due to an exchange gain of PhP2.3 million this year versus last year with a lower gain of PhP1.1 million.

#### Profit after tax:

As a result of lower revenue, the Company registered a loss of PhP1.3 million this quarter.

There are no material event(s) and uncertainties known to management that would address the past and would have an impact on the future operations of the following:

- Any known trends, demands, commitments, events or uncertainties that will have a material impact on the Company's liquidity.
- Any material commitments for capital expenditures, the general purpose of such commitments and the expected sources of funds for such expenditures.
- Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations.
- Any significant elements of income or loss that did not arise from the Company's continuing operations.
- The causes for any material change(s) (5% or more) from period to period in one or more line items (vertical and horizontal) of the Company's financial statements.
- Any seasonal aspects that had a material effect on the financial condition or results of operations.

Management is not aware of any event that may trigger direct or contingent financial obligations that is material to the Company, including any default or acceleration of an obligation. Management is not aware of any material off-balance sheet transaction, arrangement, obligation (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons that were created during the first 6 months of 2016

#### PART II – OTHER INFORMATION

#### Tax matter:

(1) Grand Plaza Hotel Corporation versus Commissioner of Internal Revenue ("BIR") – Court of Tax Appeal ("CTA") Case No. 8992

This case is a Petition for Review with CTA to invalidate the tax deficiency assessment in relation to year 2008 ("Deficiency Tax Case").

On 20 February 2015, the Company filed a Petition for Review with the CTA to invalidate the collection proceedings of the BIR. The Petition is based on the Company's position, as advised by tax counsel, that the collection proceedings initiated by the Commissioner of Internal Revenue is void because the assessments did not comply with the requirements of law and lacked factual and legal basis.

The Deficiency Tax Case seeks to have the CTA review the Collection Letter that the Company received from the BIR on 12 December 2013. As far as the Company is aware, the Collection Letter was issued by the BIR in connection with a Formal Letter of Demand for alleged deficiency income tax, value added

tax, expanded withholding tax, withholding tax on compensation and documentary stamp tax for the year 2008, in the aggregate amount of PhP508,101,387.12 consisting of PhP262,576,825.03 for basic tax, and interest of PhP245,524,562.09 from 20 January 2009 to 30 September 2013.

On 24 July 2015, the Company received a Warrant of Distraint and/or Levy dated 24 July 2015 from the BIR ("Warrant"). The Warrant relates to the tax case for year 2008. Considering that a Petition for Review has been earlier filed with the CTA on 20 February 2015 to question the validity of the collection proceedings initiated by the Commissioner of Internal Revenue and that the matter is currently being litigated at the CTA, the Company has taken appropriate legal measures to ensure that such Warrant is not implemented during the course of the trial proceedings.

During the CTA hearing on 21 September 2015, the Company presented 2 witnesses and they were able to furnish their testimonies on the same day. The BIR, on the other hand, did not present any witnesses and opted to submit the case for the resolution of the CTA.

On 18 March 2016, the Company received a Notice of Resolution from the CTA with regards to the Company's Motion for Partial Reconsideration with Amended Formal Offer of Evidence. The CTA granted the Company's Motion and the Company has 30 days from receipt of the Notice to file our Memorandum.

However, on 6 April 2016, the Company received a Manifestation and Motion filed by the BIR. The BIR moved for a setting of a hearing for the comparison and marking of its documentary evidence on 13 April 2016. Within 5 days after the hearing, the BIR will be filing its Formal Offer of Documentary Evidence (FOE). In view of this Motion, the BIR has asked for the deferment of the parties' respective Memorandum until after the CTA has resolved its offer of evidence.

On 27 June 2016, our counsel attended the hearing to verify the documents with BIR were original. Then on 12 July 2016, counsel received the BIR FOE and counsel will prepare reply to FOE by 17 July 2016.

On 8 June 2016, management of Company was informed by Metropolitan Bank & Trust Company (the "Bank") via email, that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 dated 2 June 2016 against the Corporation ("Warrant"). Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with the Bank, which are currently in the amount of PhP499,049.64, as may be necessary to satisfy the alleged tax deficiency of the Company.

In addition, on 10 June 2016, management of Company was also informed by the Lank Bank of the Philippines (the "Bank"), that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 against the Corporation

("Warrant"). To date, the Company has not received the original Warrant from the BIR. Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with the Bank, which are currently in the amount of PhP71,718.54 as may be necessary to satisfy the alleged tax deficiency of the Company.

The BIR issued the Warrant in connection with the BIR's tax deficiency assessment against the Company in the aggregate amount of PhP506,028,228.24, as deficiency income tax, withholding tax on compensation, and value added tax for the taxable year 2008.

The Warrant relates to the previous disclosure of the Company regarding a Collection Letter that the Company received from the BIR on 12 December 2013 in connection with a Formal Letter of Demand for alleged deficiency income tax, value added tax, expanded withholding tax, withholding tax on compensation and documentary stamp tax for the year 2008.

As previously disclosed by the Company, a Petition for Review has been earlier filed with the Court of Tax Appeals on 20 February 2015 to question the validity of the collection proceedings initiated by the Commissioner of Internal Revenue, and the matter is currently being litigated at the Court of Tax Appeals. The Company is consulting its tax advisers to obtain advice on any appropriate action that may be taken in relation to the Warrant.

Other than the above tax cases, to the best knowledge and/or information of the Company, neither itself nor any of its affiliates and subsidiaries have been involved during the past five (5) years in any material legal proceedings affecting/involving the Company, its affiliates or subsidiaries, or any material or substantial portion of their property before any court of law or administrative body in the Philippines or elsewhere.

# Financial Risk Exposure:

In the context of the current global financial condition, the Securities and Exchange Commission sent us a memorandum to companies on 29 October 2008, which requires companies to make a self-assessment or evaluation to determine whether any of the items below are applicable. If applicable, these items must be disclosed in the interim financial report on SEC Form 17-Q ("Quarterly Report"):

- 1. The qualitative and quantitative impact of any changes in the financial risk exposures of GPHC, particularly on currency, interest, credit, market and liquidity risks, that would materially affect its financial condition and results of operation, and a description of any enhancement in the Company's risk management policies to address the same.
- 2. A description of the financial instruments of the Company and the classification and measurements applied for each. If material in amount, provide detailed

explanation or complex securities particularly on derivatives and their impact on the financial condition of the Company.

- 3. The amount and description of the Company's investments in foreign securities.
- 4. The significant judgments made in classifying a particular financial instrument in the fair value hierarchy.
- 5. An explanation of how risk is incorporated and considered in the valuation of assets or liabilities.
- 6. A comparison of the fair values as of date of the recent interim financial report and as date of the preceding interim period, and the amount of gain or loss recognized for each of the said periods.
- 7. The criteria used to determine whether the market for a financial instrument is active or inactive, as defined under Philippine Accounting Standard 39 Financial Instruments.

The Board of Directors (BOD) has overall responsibility for the establishment and oversight of the Company's risk management framework. The BOD has established the Executive Committee, which is responsible for developing and monitoring the Company's risk management policies. The committee identifies all issues affecting the operations of the Company and reports regularly to the BOD on its activities.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. All risks faced by the Company are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Company's operations and detriment forecasted results. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee directly interfaces with the internal audit function, which undertakes reviews of risk management controls and procedures and ensures the integrity of internal control activities which affect the financial management system of the Company. The results of procedures performed by Internal Audit are reported to the Audit Committee.

#### Credit Risk

Credit risk represents the risk of loss the Company would incur if credit customers and counterparties fail to perform their contractual obligations. The Company's credit risk arises principally from the Company's trade receivables.

Exposure to credit risk is monitored on an ongoing basis, credit checks being performed on all clients requesting credit over certain amounts. Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization. Credit granted is subject to regular review, to ensure it remains consistent with the clients' current credit worthiness and appropriate to the anticipated volume of business.

The investment of the Company's cash resources is managed so as to minimize risk while seeking to enhance yield. The Company's holding of cash and money market placements expose the Company's to credit risk of the counterparty if the counterparty is unwilling or unable to fulfill its obligations and the Company consequently suffers financial loss. Credit risk management involves entering into financial transactions only with counterparties with acceptable credit rating. The treasury policy sets aggregate credit limits of any one counterparty and annually reviews the exposure limits and credit ratings of the counterparties.

Receivables balance is being monitored on a regular basis to ensure timely execution of necessary intervention efforts. As of balance sheet date, there were no significant concentrations of credit risk.

#### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility. Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements. Management closely monitors the Company's future and contingent obligations and sets up required cash reserves as necessary in accordance with internal requirements.

#### Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other market prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Company is subject to various market risks, including risks from changes in room rates, interest rates and currency exchange rates.

Room Rates

The risk from room rate changes relates to the Company's ability to recover higher operating costs through price increases to customers, which may be limited due to the competitive pricing environment that exists in the Philippine hotel industry and the willingness of customers to avail of hotel rooms at higher prices.

The Company minimizes its exposure to risks in changes in room rates by signing contracts with short period of expiry so this gives the Company the flexibility to adjust its room rates in accordance to market conditions.

#### Interest Rate Risk

The Company has no interest-bearing debt obligations to third parties. As such, the Company has minimal interest rate risk.

#### Foreign Currency Risk

Foreign assets and financing facilities extended to the Company were mainly denominated in Philippine Peso. As such, the Company's foreign currency risk is minimal.

The Company functional currency is Philippines peso. As at 30 June 2016, it holds bulk of its cash and cash equivalent in Philippines peso. The United States dollars are used to settle foreign obligations. As such, the Company does not have currency risk exposure.

The Company does not have any third party loans so it has no interest rate risk. The Company in the ordinary course of business extends credit to its customers. Exposure to credit risk is monitored on an ongoing basis, credit review being performed for clients requesting for credit limit. The total exposure to trade receivables as at 30 June 2016 is Peso29.6 million.

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility. As at 30 June 2016, the Company has Peso397 million current assets and Peso171 million liabilities so the current assets are able to cover its liability.

The Company does not invest in any other financial instruments. Any surplus funds are placed in short-term fixed deposits with local bank like Metropolitan Bank and Trust Co. and foreign bank like Australian and New Zealand Bank (ANZ), DBS Bank Hong Kong and United Overseas Bank Singapore

The Company also does not invest in foreign securities.

The fair values together with the carrying amounts of the financial assets and liabilities shown in the balance sheet date are as follows:

30 June 2016 30 June 2016	31	December	31	December
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			2015	2015
	Carrying amount	Fair value	Carrying amount	Fair value
Cash and cash equivalents	250,540,171	250,540,171	239,183,149	239,183,149
Receivables net	70,554,035	70,554,035	86,718,089	86,718,089
Due from/(to) related party net	(4,871,638)	(4,871,638)	6,068,762	6,068,762
Loan receivable	15,500,000	15,500,000	15,500,000	15,500,000
Lease deposit	78,000,000	78,000,000	78,000,000	78,000,000
Accounts payable & accrued expenses	107,517306	107,517306	122,099,451	12,099,451

The following summarizes the methods and assumptions used in estimating the fair values of financial instruments reflected in the above table:

Cash and cash equivalent – the carrying amount approximates the fair value due to its short maturity.

Receivables/ due from related party/ loan receivable/ lease deposit/ accounts payable and accrued expenses/ due to related party – current receivables are reported at their net realizable values, at total amount less allowances for uncollectible amounts. Current liabilities are stated at amounts reasonably expected to be paid within the next 12 months or operating cycle. Due from/to related party and loan receivable are payable on demand. In the case of lease deposit, the fair value approximates the carrying amount.

# GRAND PLAZA HOTEL CORPORATION Balance Sheets June 30, 2016 and 2015 (With comparative figures for the year ended December 31, 2015) (In Philippine Pesos)

ASSETS	Unaudited June 30, 2016	Unaudited June 30, 2015	Audited Dec. 31, 2015
Current Assets			
Cash and short-term notes	250,540,171.60	227,746,283.11	239,183,149.17
Accrued interest receivable	81,053.90	19,573.39	75,691.81
Accounts receivable - trade	53,356,668.38	274,467,240.60	68,908,961.25
Accounts receivable - others	18,382,191.53	18,143,710.16	18,291,150.64
Provision for bad debts	(1,265,877.04)	(463,668.16)	(482,022.16)
Deferred tax assets/(liabilities)	12,110,116.67	11,901,681.01	8,958,812.22
Input tax	-	-	-
Advances to associated/related companies	13,366,187.71	13,695,847.59	11,000,050.00
Advances to immediate holding company	2,569,948.42	1,711,702.04	1,866,901.20
Inventories	12,004,681.15	15,544,487.86	12,340,792.12
Prepaid expenses	4,278,216.70	3,526,080.44	5,512,516.63
Creditable withholding tax	-	-	45,092.00
Other current assets	32,145,395.15	17,378,035.59	25,690,667.46
Advances to/from THHM	-	-	-
Total Current Assets	397,568,754.18	583,670,973.63	391,391,762.34
Property and Equipment	574,786,012.76	608,769,884.64	590,922,342.52
Investment in Stock of Associated Company	53,471,328.29	51,083,071.20	52,613,701.21
Deposit on Lease Contract	78,000,000.00	78,000,000.00	78,000,000.00
Loans Receivable	15,500,000.00	15,500,000.00	15,500,000.00
Other Assets			
Miscellaneous investments and deposits	8,781,608.50	5,085,790.50	8,781,608.50
Others	1,010,000.00	1,010,000.00	1,010,000.00
Total Other Assets	9,791,608.50	6,095,790.50	9,791,608.50
Total Assets	1,129,117,703.73	1,343,119,719.97	1,138,219,414.58

# **GRAND PLAZA HOTEL CORPORATION Balance Sheets**

June 30, 2016 and 2015
(With comparative figures for the year ended December 31, 2015)
(In Philippine Pesos)

LIABILITIES AND STOCKHOLDERS' EQUITY	Unaudited June 30, 2016	Unaudited June 30, 2015	Dec. 31, 2015
Current Liabilities			
Accounts payable	29,770,164.89	240,547,583.05	39,928,030.38
Accrued liabilities	77,747,142.16	77,157,877.77	82,171,420.81
Rental payable	-	-	-
Due to associated/related companies	18,237,825.77	6,884,778.48	6,798,189.83
Advances from immediate holding company - net			-
Refundable deposit	32,387,457.16	34,766,571.69	30,373,107.77
Deferred rental	-	-	-
Dividend payable	-	-	(2.1-2.2.1.22)
Income tax payable	(3,942,711.55)	(1,354,696.25)	(2,150,644.88)
Other current liabilities	16,550,617.83	16,451,854.11	17,229,838.11
Reserves	572,398.73	7,180,569.78	385,235.66
Total Current Liabilities	171,322,894.99	381,634,538.63	174,735,177.68
Long - Term Liabilities			
Total Long - Term Liabilities	<u> </u>	<u> </u>	
Capital Stock			
Authorized - 115,000,000 shares in March 31, 2009			
and December 31, 2008 at P10.00 par value per share			
Capital stock	873,182,699.00	873,182,699.00	873,182,699.00
Premium on capital stock	11,965,903.79	11,965,903.78	11,965,903.78
Paid-in capital in excess of par - Warrants	2,691,613.81	2,691,613.81	2,691,613.81
Treasury stock	(1,680,020,370.00)	(1,680,020,370.00)	(1,680,020,370.00)
Retained earnings/(deficit) - beginning	1,748,238,826.41	1,742,466,748.82	1,742,466,748.82
Retained profit/(loss) for the period Dividend declared	(5,689,428.17)	6,502,548.03	5,772,077.59
Working Capital Contribution	-		
Reserves / net Actuarial Loss	7,425,563.90	4,696,037.90	7,425,563.90
- Treserves / Het / Otdaniai E000	7,420,000.00	4,000,007.00	7,420,000.00
Total Stockholders' Equity	957,794,808.74	961,485,181.34	963,484,236.90
Total Liabilities and Stockholders' Equity	1,129,117,703.73	1,343,119,719.97	1,138,219,414.58
	1,120,111,100.10	1,0-10,110,110.01	1,100,210,717.00

#### **GRAND PLAZA HOTEL CORPORATION**

**Income Statements** 

For the years ended June 30, 2016 and 2015

(With comparative figures for the year ended December 31, 2015)

(In Philippine Pesos)

	Unaudited Year-to-date June 30, 2016	Unaudited Year-to-date June 30, 2015	Audited Full Year Dec. 31, 2015
Revenue		<u>,                                      </u>	
Rooms	123,435,741.38	155,564,102.15	287,584,011.45
Food & Beverage	59,590,104.54	67,285,490.81	137,481,963.95
Other Operated Depts.	2,437,839.15	2,407,083.62	4,767,442.12
Rental Income/Others	4,582,055.15	4,113,537.03	17,518,267.02
Total Revenue	190,045,740.22	229,370,213.61	447,351,684.54
Cost of Sales			
Food & Beverage	21,371,386.08	23,557,590.65	51,006,642.13
Other Operated Depts.	1,279,039.61	1,481,653.52	3,500,550.49
Total Cost of Sales	22,650,425.69	25,039,244.17	54,507,192.62
Gross Profit	167,395,314.53	204,330,969.44	392,844,491.92
Operating Expenses	179,346,120.84	200,656,339.56	403,940,699.35
Net Operating Income	(11,950,806.31)	3,674,629.88	(11,096,207.43)
Non-operating Income/(Loss)			
Interest Income	2,706,295.50	2,568,584.10	8,946,562.90
Dividend Income	-	-	-
Gain/(Loss) on Disposal of Fixed Assets	(074.704.04)	-	(1,166,747.47)
Exchange Gain/(Loss)	(271,734.94)	1,744,483.88	9,357,404.62
Share in Net Income/(Loss) of Associated Co. Other Income	857,627.07 	841,834.29 -	2,372,464.30 3,986,875.00
Total Non-Operating Income	3,292,187.63	5,154,902.27	23,496,559.35
Net Income/(Loss) Before Tax	(8,658,618.68)	8,829,532.15	12,400,351.92
Provision for Income Tax	(2,969,190.51)	2,326,984.12	6,628,274.33
Net Income/(Loss) After Tax	(5,689,428.17)	6,502,548.03	5,772,077.59
Earnings per share	(0.11)	0.12	0.11
Dilluted earnings per share	(0.11)	0.12	0.11

#### Notes:

In June 30, 2016 and 2015 total shares outstanding is 53,717,369 net of 33,600,901 treasury shares

# GRAND PLAZA HOTEL CORPORATION Income Statements For the 2nd quarters ended June 30, 2016 and 2015

(In Philippine Pesos)

	Unaudited 2nd Quarter June 30, 2016	Unaudited 2nd Quarter June 30, 2015
Revenue		
Rooms	59,121,970.82	73,755,405.00
Food & Beverage	28,187,595.81	36,414,448.90
Other Operated Depts.	1,240,513.47	1,012,554.50
Rental Income/Others	2,371,062.74	2,238,213.05
Total Revenue	90,921,142.84	113,420,621.45
Cost of Sales		
Food & Beverage	9,679,859.36	12,558,578.83
Other Operated Depts.	558,870.14	820,620.68
Total Cost of Sales	10,238,729.50	13,379,199.51
Gross Profit	80,682,413.34	100,041,421.94
Operating Expenses	87,254,496.79	100,766,062.38
Net Operating Income	(6,572,083.45)	(724,640.44)
Non-operating Income/(Loss)		
Interest Income	1,350,046.30	1,252,332.20
Dividend Income	-	-
Gain/(Loss) on Disposal of Fixed Assets	-	-
Exchange Gain/(Loss)	2,374,543.08	1,171,173.20
Share in Net Income/(Loss) of Associated Co. Other Income	553,886.81 -	488,333.35 -
Total Non-Operating Income	4,278,476.19	2,911,838.75
Net Income/(Loss) Before Tax	(2,293,607.26)	2,187,198.31
Provision for Income Tax	(912,315.25)	484,584.82
Net Income/(Loss) After Tax	(1,381,292.01)	1,702,613.49

# GRAND PLAZA HOTEL CORPORATION Statements of Changes in Equity For the years ended June 30, 2016 and 2015 (With comparative figures for the year ended December 31, 2015) (In Philippine Pesos)

	Unaudited June 30, 2016	Unaudited June 30, 2015	Audited Dec. 31, 2015	
Balance - beginning	963,484,236.90	954,982,633.31	954,982,633.31	
Prior period adjustment				
Balance - as adjusted	963,484,236.90	954,982,633.31	954,982,633.31	
Net income for the period	(5,689,428.17)	6,502,548.03	5,772,077.59	
Dividends	-	-	-	
Retirement of shares	-	-	-	
Reserves/Net Actuarial Loss			2,729,526.00	
Buyback of shares	<u> </u>	<del></del> .		
Balance - end	957,794,808.73	961,485,181.34	963,484,236.90	

# **GRAND PLAZA HOTEL CORPORATION**

Cash Flow Statements
For the years ended June 30, 2016 and 2015

(With comparative figures for the year ended December 31, 2015) (In Philippine Pesos)

	Unaudited Year-to-date June 30, 2016	Unaudited Year-to-date June 30, 2015	Audited Full Year Dec. 31, 2015
Cash flows from operating activities			
Net income	(5,689,428.17)	6,502,548.03	5,772,077.59
Adjustments to reconcile net income to net cash provided by operating activities			
Prior period adjustments	_		_
Depreciation and amortization	19,932,875.73	19,725,739.40	39,558,870.76
Equity in net income of associated company	(857,627.07)	(841,834.29)	(2,372,464.30)
Provision for bad debts	1,265,877.04	463,668.16	482,022.16
Changes in operating assets and liabilities			
(Increase) decrease in			
Accrued interest receivable	(5,362.09)	(7,075.23)	(63,193.65)
Accounts receivable - trade	15,070,270.71	3,964,727.23	209,523,006.58
Accounts receivable - others	(91,040.89)	729,182.03	581,741.55
Deferred income tax	(3,151,304.45)	496,458.62	3,439,327.41
Input tax Advances to associated company	(2,366,137.71)	(2,695,497.59)	300.00
Advances to associated company  Advances to immediate holding company	(703,047.22)	(341,463.10)	(496,662.26)
Inventories	336,110.97	(1,551,258.70)	1,652,437.04
Prepaid expenses	1,234,299.93	1,177,693.23	(808,742.96)
Creditable withholding tax	45,092.00	63,738.00	18,646.00
Other current assets	(6,454,727.69)	(2,567,300.18)	(10,879,932.05)
Advances to/from THHM	-	· - ′	-
Increase (decrease) in			
Accounts payable	(10,157,865.49)	(16,540,900.82)	(217,160,453.49)
Accrued liabilities	(4,424,278.65)	3,149,236.83	8,162,779.87
Notes payable	-	-	-
Rental payable	-	-	-
Due to associated company	11,439,635.94	794,535.95	707,947.30
Advances from immediate holding company - net	-	-	-
Advances from intermediate holding company	2 014 240 20	(19 507 066 62)	(22 000 530 54)
Refundable deposit Deferred rental - Pagcor	2,014,349.39	(18,507,066.62)	(22,900,530.54)
Dividend payable	_	_	-
Output tax	-	_	-
Income tax payable	(1,792,066.67)	(3,157,173.25)	(3,953,121.88)
Other current liabilities	(679,220.28)	(678,930.09)	99,053.91
Reserves	187,163.07	4,322,157.23	(2,473,176.89)
	15,153,568.40	(5,498,815.16)	8,889,932.14
Cash flows from investing activities			
Acquisition of property and equipment - net	(3,796,545.97)	(3,832,964.45)	(5,818,553.69)
Dividend (declared)/received	-	-	-
(Receipts)/Refund of deposit on lease contract	-	-	-
(Receipts)/Payments relating to other assets	-	-	(3,695,818.00)
Retirement of treasury stocks	0.01	-	-
Buyback of shares - net Reserves / Net Actuarial Loss	-	-	2,729,526.00
	(3,796,545.96)	(3,832,964.45)	(6,784,845.69)
	(0,1 00,0 10.00)	(0,002,000)	(0,1 0 1,0 10.00)
Cash flows from financing activities Increase/(Decrease) in reserves	-	-	-
Net increase in cash and short-term notes	11,357,022.44	(9,331,779.61)	2,105,086.45
Cash and short-term notes, Beginning	239,183,149.17	237,078,062.72	237,078,062.72
Cash and short-term notes, Ending	250,540,171.61	227,746,283.11	239,183,149.17
and and to minoton, and my	200,0 10,111.01	22.,. 70,200.11	200,100,170.17

#### GRAND PLAZA HOTEL CORPORATION Cash Flow Statements For the 2nd quarters ended June 30, 2016 and 2015 (In Philippine Pesos)

	Unaudited 2nd Quarter June 30, 2016	Unaudited 2nd Quarter June 30, 2015
Cash flows from operating activities	00110 00, 2010	
Net income	(1,381,292.01)	1,702,613.49
Adjustments to reconcile net income to net cash	,	
provided by operating activities		
Depreciation and amortization	9,984,563.04	9,887,240.42
Equity in net income of associated company	(553,886.81)	(488,333.35)
Provision for bad debts	1,265,877.04	463,668.16
Changes in operating assets and liabilities (Increase) decrease in		
Accrued interest receivable	(7,371.49)	(1,446.41)
Accounts receivable - trade	876,974.55	(4,263,447.22)
Accounts receivable - others	19,131.08	889,542.33
Deferred income tax	369,198.03	(3,748,253.26)
Input tax	<del>-</del>	(-, -,, -
Advances to associated company	(1,164,407.60)	(1,168,749.99)
Advances to immediate holding company	(86,538.48)	(96,684.84)
Inventories	(912,665.40)	(883,205.84)
Prepaid expenses	350,739.97	569,942.78
Creditable withholding tax	, <u>-</u>	, -
Other current assets	(3,447,743.73)	5,960,103.25
Advances to/from THHM	-	· -
Increase (decrease) in		
Accounts payable	(14,509,830.90)	4,945,580.04
Accrued liabilities	(950,258.25)	3,410,546.64
Notes payable	- ·	-
Rental payable	<del>-</del>	-
Due to associated company	5,558,256.09	231,154.95
Advances from immediate holding company - ne	<del>-</del>	-
Advances from intermediate holding company	<del>-</del>	-
Refundable deposit	1,025,671.23	(20,506,737.28)
Deferred rental - Pagcor	-	-
Dividend payable	-	-
Output tax	-	-
Income tax payable	(2,276,298.87)	2,183,044.21
Other current liabilities	(90,727.30)	(89,063.33)
Reserves	976,928.04	757,324.37
<u> </u>	(4,953,681.77)	(245,160.88)
Cash flows from investing activities		
Acquisition of property and equipment - net	(2,416,992.40)	(3,498,410.88)
Dividend (declared)/received	(2,410,932.40)	(3,430,410.00)
(Receipts)/Refund of deposit on lease contract	_	_
(Receipts)/Payments relating to other assets	_	_
Retirement of treasury stocks	0.01	_
Buyback of shares		<u>-</u>
_	(2,416,992.39)	(3,498,410.88)
Cook flows from financing satisfities		
Cash flows from financing activities		
Increase/(Decrease) in reserves	<del>-</del> -	<del>-</del>
<u> </u>	<del>-</del> .	<u>-</u>
Net increase in cash and short-term notes	(7,370,674.16)	(3,743,571.76)
Cash and short-term notes, Beginning	257,910,845.76	231,489,854.87
Cash and short-term notes, Ending	250,540,171.60	227,746,283.11

# Grand Plaza Hotel Corporation <u>Aging Report As At 30 June 2016</u>

Customer Type	0 to 8 days	9 to 30 days	31 to 60 days	61 to 90 days	91 to 120 days	Over 120 days	Total	%
Airlines	634,532	2,224,172	2,643,497	567,280		494,016	6,563,497	22.16%
Credit card	820,945						820,945	2.77%
PAGCOR						8,936,199	8,936,199	30.17%
Company - local	49,734	1,254,900	2,787,618			910,300	5,002,552	16.89%
Overpayment						(56,480)	(56,480)	-0.19%
Permanent accounts	24,198	22,933	49,455	107,152	71,744	729,627	1,005,107	3.39%
Embassy & government	2,513	2,705,998	5,600			282,605	2,996,716	10.12%
Travel Agent - Local	158,353	241,385	143,720	3,720	17,160	3,300	567,638	1.92%
Temporary credit	131,050	1,140,145	298,548	813,950	6,800	45,099	2,435,592	8.22%
Travel Agent - Foreign	149,620	738,187	288,252	3,160	9,828	158,827	1,347,874	4.55%
TOTAL	1,970,944	8,327,720	6,216,690	1,495,261	105,532	11,503,492	29,619,639	100.00%
%	6.65%	28.12%	20.99%	5.05%	0.36%	38.84%	100.00%	