

## GENERAL ANNOUNCEMENT::ANNOUNCEMENT BY SUBSIDIARY COMPANY, GRAND PLAZA HOTEL CORPORATION

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### Issuer & Securities

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#### Issuer/ Manager

CITY DEVELOPMENTS LIMITED

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#### Securities

CITY DEVELOPMENTS LIMITED - SG1R89002252 - C09

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#### Stapled Security

No

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### Announcement Details

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#### Announcement Title

General Announcement

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#### Date & Time of Broadcast

14-Feb-2019 17:45:22

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#### Status

New

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#### Announcement Sub Title

Announcement by Subsidiary Company, Grand Plaza Hotel Corporation

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#### Announcement Reference

SG190214OTHR847Q

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#### Submitted By (Co./ Ind. Name)

Enid Ling Peek Fong

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#### Designation

Company Secretary

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#### Description (Please provide a detailed description of the event in the box below)

Please refer to the audited Financial Statements for the Year Ended 31 December 2018 submitted by Grand Plaza Hotel Corporation to the Securities and Exchange Commission of the Philippines on 14 February 2019.

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### Attachments

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[14022019 GPHC %202018%20Full%20Year%20Results.pdf](#)

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Total size =3659K MB

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-A

ANNUAL REPORT PURSUANT TO SECTION 17  
OF THE SECURITIES REGULATION CODE AND SECTION 141  
OF THE CORPORATION CODE OF THE PHILIPPINES



1. For the fiscal year ended 31 December 2018
2. SEC Identification Number 166878 3. BIR Tax Identification No. 000-460-602-000
4. Exact name of issuer as specified in its charter GRAND PLAZA HOTEL CORPORATION ("Company")
5. City of Pasay, Philippines  
Province, Country or other jurisdiction of incorporation or organization
6.  (SEC Use Only)  
Industry Classification Code:
7. 10/F, The Heritage Hotel Manila, Roxas Blvd. Cor. EDSA Ext., Pasay City 1300  
Address of principal office Postal Code
8. Tel No. (632) 854-8838 ; Fax No. (632) 854-8825  
Issuer's telephone number, including area code
- 9 N/A  
Former name, former address, and former fiscal year, if changed since last report.

10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
<b>Common Stock</b>	<b>87,318,270</b> (Inclusive of 33,600,901 treasury shares)

11. Are any or all of these securities listed on a Stock Exchange.

Yes [ x ] No [ ]

If yes, state the name of such stock exchange and the classes of securities listed therein:

Stock Exchange : Philippine Stock Exchange  
Securities : Common Shares

12. Check whether the issuer:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and

SECURITIES AND EXCHANGE COMMISSION

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If yes, state the name of such stock exchange and the classes of securities listed therein:

Stock Exchange : Philippine Stock Exchange  
Securities : Common Shares

12. Check whether the issuer:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and

141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes  No

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes  No

13. State the aggregate market value of the voting stock held by non-affiliates of the registrant. The aggregate market value shall be computed by reference to the price at which the stock was sold, or the average bid and asked prices of such stock, as of a specified date within sixty (60) days prior to the date of filing. If a determination as to whether a particular person or entity is an affiliate cannot be made without involving unreasonable effort and expense, the aggregate market value of the common stock held by non-affiliates may be calculated on the basis of assumptions reasonable under the circumstances, provided the assumptions are set forth in this Form. (See definition of "affiliate" in "Annex B").

The share price of the Company as of 22 January 2019 is PhP11.98 and the total voting stock held by non-affiliates of the Company is 7,334,288. Therefore, the aggregate market value of the voting stock held by non-affiliates of the Company is PhP87,864,770.

**APPLICABLE ONLY TO ISSUERS INVOLVED IN  
INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS  
DURING THE PRECEDING FIVE YEARS:**

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission. **N.A.**

Yes  No

**DOCUMENTS INCORPORATED BY REFERENCE**

15. If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:

- (a) Any annual report to security holders;
- (b) Any proxy or information statement filed pursuant to SRC Rule 20 and 7.1(b);
- (c) Any prospectus filed pursuant to SRC Rule 8.1-1.

## **PART I – BUSINESS & GENERAL INFORMATION**

### **ITEM 1. BUSINESS**

#### **General**

The Company was registered with the Securities and Exchange Commission on 9 August 1989 primarily to own, lease or manage one or more hotels, inns or resorts, all adjuncts and accessories thereto and all other tourist oriented businesses as may be necessary in connection therewith.

The Company owns The Heritage Hotel Manila, a deluxe class hotel which offers 467 rooms and deluxe facilities such as restaurants, ballrooms, and a casino.

The hotel opened on 2 August 1994 and the Company has continued to own and operate the hotel since then.

For the fiscal year ended 31 December 2018, the Company reported a net loss after tax of about PhP23.1 million as against loss after tax of PhP75.28 million in 2017 and loss after tax of PhP13.22 million in 2016.

There is no bankruptcy, receivership or similar proceedings involving the Company. There are no material reclassifications, mergers, and consolidation involving the Company, nor purchases or sales of a significant amount of assets not in the ordinary course of business of the Company.

The Company's main source of income is revenue from the hotel operations. The market for the hotel services varied. The bulk of the room guests are corporate clients from various countries. The majority of the room guests are Americans, Japanese, Koreans, Filipinos and guests from Southeast Asian nations, while food and beverage guests are mainly Filipinos.

#### **Competitive Position**

The main competitors of The Heritage Hotel Manila are Sofitel Philippine Plaza Manila, Hotel Jen Manila, Pan Pacific Manila, Diamond Hotel Philippines, New World Manila Bay Manila and Microtel Inn & Suites (Mall of Asia).

Based on information made available to us, for the year 2018, our Heritage Hotel occupancy was 59.7% versus competitor's occupancy of 72.7%. Our Average Room Rate was PhP2,958 while competitor rate was PhP5,024. The resultant Revpar of our Hotel was PhP1,765 versus competitor of PhP3,654.

#### **Raw Materials and Services**

The hotel purchases its raw material for food and beverage ("F&B") from both local and foreign suppliers. The top 3 suppliers for raw materials are Agathon Trading, JC Seafood Supply Corporation and Golden Horseshoe Trading.

#### **Dependence on Single Customer**

The Company's main source of income is revenue from the operations of the Heritage Hotel. The operations of the hotel are not dependent on a single or a few customers.

## **Related Party Transactions**

The Company in the normal course of business has entered into transactions with its related parties, principally consisting of cash advances. These advances are shown as “Due to related company”, “Due to immediate holding company”, and “Due to intermediate holding company” in the balance sheets.

The Company also leases its hotel site from a related company. The lease contract on the hotel site requires the Company to deposit PhP78 million to answer for any and all unpaid obligations that the Company may have under said contract.

On 11 August 2014, the Company and the related company, Harbour Land Corp. (“**HLC**”), agreed to amend the Lease Contract to increase the rent from PhP10,678,560 to PhP17,797,608 effective 1 January 2014 and to extend the lease contract from 2015 to 2040 for a period of another 25 years with no escalation of rent for the first 5 years but on the 6<sup>th</sup> year, HLC will propose a revision depending on the market condition.

The Company has entered into a Management Contract with Elite Hotel Management Services Pte. Ltd.’s Philippines Branch for the latter to act as the hotel’s administrator. Under the terms of the agreement, the Company is required to pay monthly basic management and incentive fees based on a certain percentage of revenue and gross operating profit.

## **Policy on Related Party Transactions**

Section 5.2 of the Company’s Revised Manual on Corporate Governance requires all material information to be publicly and timely disclosed through the appropriate mechanisms of the PSE and submitted to the SEC. Such information includes, among others, related party transactions. All such information should be disclosed.

In compliance with the 2015 Implementing Rules and Regulations of the Securities Regulation Code (“**SRC Rules**”), the Company must disclose the following details for a related party contract:

- a. the nature of the related party relationship;
- b. the type of transaction (e.g. supply or services contract, loans, guarantees);
- c. the total amounts payable and receivable in the transaction from or to the related party; and
- d. the elements of the transaction necessary to understand the listed company's financial statements.

The Company must also disclose its transactions in which related persons, such as directors, officers, substantial shareholders or any of their immediate families have a direct material interest, such as the related person’s beneficial ownership of the counterparty or share in the profits, bonus, or commissions out of the transaction.

No disclosure is needed for any transaction where:

- a. The transaction involves services at rates or charges fixed by law or governmental authority;

- b. The transaction involves services as a bank depository of funds, transfer agent, registrar, trustee under a trust indenture, or similar services;
- c. The amount involved in the transaction or a series of similar transactions has an aggregate value of less than PhP2,500,000; or
- d. The interest of the person arises solely from the ownership of securities of the registrant and the person receives no extra or special benefit that was not shared equally (pro rata) by all holders of securities of the class.

In compliance with the provisions of the Corporation Code, a contract of the Company with one or more of its directors or officers must be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock if any of the following conditions are absent:

- a. The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.
- b. The vote of such director was not necessary for the approval of the contract.

Full disclosure of the adverse interest of the directors or officers involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances.

Furthermore, the Company must comply with the provision of the Corporation Code which requires a contract between two or more corporations having interlocking directors, where (i) the interest of the interlocking director in one corporation is substantial and his interest in the other corporation is merely nominal, and (ii) any of the following conditions are absent:

- a. The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting.
- b. The vote of such director was not necessary for the approval of the contract.

to be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock of the corporation where the interlocking director's interest is nominal. Similarly, full disclosure of the adverse interest of the interlocking director/s involved must be made at the stockholders' meeting and the contract must be fair and reasonable under the circumstances. Stockholdings exceeding twenty (20%) percent of the outstanding capital stock shall be considered substantial for purposes of interlocking directors.

#### **Patents, Trademarks, Etc.**

The Company registered the tradename "The Heritage Hotel Manila" with the Intellectual Property Office on 12 July 2000 under registration number 41995105127. Under current laws, the registration is valid for a term of 20 years, or up to 12 July 2020. The registration is renewable for another 10 years.

The Company is also authorized to use "The Heritage Hotel Manila" as its business name under its Articles of Incorporation.

The Company does not hold any other patent, trademark, copyright, license, franchise, concession or royalty agreement.

### **Government Approval and Regulation**

The hotel applies for Department of Tourism (“DOT”) accreditation annually. The accreditation is based on the 2012 Rules and Regulations to Govern the Accreditation of Accommodation Establishments of the DOT. The DOT inspects the hotel to determine whether the hotel meets the criteria of the DOT. The DOT certificate of accreditation will expire on 30 November 2020.

The Company is not aware of any new government regulation that may have a material impact on the operations of the Company during the fiscal year covered by this report.

### **Development Activities**

The Company did not undertake any development activities during the last three fiscal years.

### **Number of Employees**

The hotel employed a total of 306 employees for the year ended 31 December 2018. Out of the 306 employees, 176 are regular employees and 130 are casual employees.

The number of employees per type of employment is, as follows:

	REGULAR	CASUAL	TOTAL
Hotel Operating Staff (All operating dept)	114	91	205
Management/Admin/Security (A&G Dept)	26	31	57
Sales & Marketing	17	0	17
Repairs & Maintenance	19	8	27
Total	176	130	306

Barring any unforeseen circumstance, for the year 2019, the Company will maintain more or less the same number of employees as in year 2018.

There are no existing collective bargaining agreements between the Company and its employees.

## **ITEM 2. PROPERTIES**

The Company leases its hotel site from HLC, a related company. The hotel site is located at the corner of Roxas Blvd. and EDSA Extension, Pasay City.

The lease for the hotel site is for a period of 25 years renewable for another 25 years. The lease commenced on 1 January 1990. The Company has renewed its lease effective 1 January 2014 for another 25 years with monthly rental of PhP1,483,134.

The annual rental expenses for the hotel site and is PhP17,797,608 million.



The Company has no intention of acquiring additional property within the next 12 months.

### **ITEM 3. LEGAL PROCEEDINGS**

*(1) Grand Plaza Hotel Corporation versus Commissioner of Internal Revenue (“BIR”) – Court of Tax Appeal (“CTA”) Case No. 8992*

This case is a Petition for Review with the CTA to invalidate the tax deficiency assessment in relation to year 2008 ("Deficiency Tax Case").

On 20 February 2015, the Company filed a Petition for Review with the CTA to invalidate the collection proceedings of the BIR. The Petition is based on the Company's position, as advised by tax counsel, that the collection proceedings initiated by the Commissioner of Internal Revenue (“CIR”) is void because the assessment, from which the collection proceedings arose, did not comply with the requirements of law and lacked factual and legal bases.

The Deficiency Tax Case seeks to have the CTA review the Collection Letter that the Company received from the BIR on 12 December 2013. As far as the Company is aware, the Collection Letter was issued by the BIR in connection with a Formal Letter of Demand for alleged deficiency income tax, value added tax, expanded withholding tax, withholding tax on compensation and documentary stamp tax for the year 2008, in the aggregate amount of PhP508,101,387.12 consisting of PhP262,576,825.03 for basic tax, and interest of PhP245,524,562.09 from 20 January 2009 to 30 September 2013.

On 24 July 2015, the Company received a Warrant of Dstraint and/or Levy dated 24 July 2015 from the BIR (“Warrant”). The Warrant relates to the tax case for year 2008. Considering that a Petition for Review has been earlier filed with the CTA on 20 February 2015 to question the validity of the collection proceedings initiated by the CIR and that the matter is currently being litigated at the CTA, the Company has taken appropriate legal measures to ensure that such Warrant is not implemented during the course of the trial proceedings.

During the CTA hearing on 21 September 2015, the Company presented 2 witnesses and they were able to finish their testimonies on the same day. The BIR, on the other hand, did not present any witnesses and opted to submit the case for the resolution of the CTA.

On 6 November 2015, the Company filed its Formal Offer of Documentary Evidence. In two Resolutions dated 04 January 2016 and 11 March 2016 respectively, the CTA admitted in evidence the Company’s documentary exhibits.

On 15 April 2016, the Company filed its Memorandum with the CTA.

Meanwhile, on 8 June 2016, management of the Company was informed by Metropolitan Bank & Trust Company ("Metrobank") via email, that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 dated 2 June 2016 against the Company in connection with the Deficiency Tax Case. Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with Metrobank, which are

currently in the amount of PhP499,049.64, as may be necessary to satisfy the alleged tax deficiency of the Company.

In addition, on 10 June 2016, management of the Company was also informed by the Land Bank of the Philippines ("Land Bank"), that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 against the Company in connection with the Deficiency Tax Case. To date, the Company has not received the original Warrant from the BIR. Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with the Land Bank, which are currently in the amount of PhP71,718.54 as may be necessary to satisfy the alleged tax deficiency of the Company.

In a Manifestation dated 01 September 2016, the CIR informed the CTA that it will adopt its arguments in its Answer as its Memorandum.

Thus, on 6 September 2016, the Company's tax counsel received a Resolution from the CTA stating that the case has been submitted for decision.

On 7 March 2017, the Company filed an Urgent Motion to Allow Payment of Taxes with the CTA. This is with respect to the Warrant of Garnishment with Land Bank. The Company uses this bank account for its tax payments.

On 24 August 2017, the Company withdrew its "Urgent Motion to Allow Payment of Taxes" with CTA and instead requested the CTA to submit the case for decision. On 31 August 2017, CTA granted the withdrawal of the Motion and submitted the case for decision.

On 4 July 2018, the CTA rendered its Decision.

In the Decision, the CTA held that it does not have jurisdiction to entertain the Petition. It explained that the CTA only has jurisdiction to review decisions of the CIR involving disputed assessments, and not those assessments which have become final and executory. The CTA held that due to the Company's failure to file a protest within the reglementary period, the assessment became final, executory, and demandable. In light of the foregoing, the CTA held that it had no jurisdiction to entertain the Petition.

The Company filed a Motion for Reconsideration ("**MR**") on 19 July 2018. In its MR, the Company argued that: (i) the CTA has jurisdiction to review collection proceedings initiated by the CIR pursuant to its powers under Section 7(A)(1) of the National Internal Revenue Code; and (ii) the tax deficiency assessment of the CIR is void for failure to indicate a due date for payment and thus, the absence of a protest does not render the assessment final and executory because no rights can emanate from a void assessment.

#### Amended Decision

On 30 October 2018, the Company received the CTA's Amended Decision granting the Company's MR. Thus, the CTA annulled and set aside the CIR's assessment against the Company for deficiency income tax, withholding tax on compensation, expanded withholding tax, documentary stamp taxes, and value-added tax, in the total amount of PhP508,101,387.12 for taxable year 2008.

In its Amended Decision, the CTA held that it had jurisdiction to review collection proceedings by the CIR pursuant to its powers under Section 7(a)(1) of the Tax Code, and in particular, "other matters" arising under the National Internal Revenue Code. The CTA held that while there is no disputed assessment, it can assume jurisdiction over the Petition under "other matters".

After a careful scrutiny of the Formal Letter of Demand and Final Assessment Notice, the CTA held that the same was not valid for failure to indicate a definite due date for payment by the taxpayer, which negates the CIR's demand for payment.

MR filed by CIR

On 20 November 2018, the MR filed by the CIR seeks to pray for a reconsideration of the Amended Decision and to uphold the Decision dated 4 June 2018 on the following grounds:

- (1) The "other matters" clause of Section 7 of Republic Act No. 9282 does not include assessment cases.
- (2) A challenge to the collection procedure under "other matters" cannot reach back and examine an undisputed assessment.
- (3) Even assuming that the present case falls under the scope of "other matters", the Petition was filed out of time.

The Corporation filed its Comment to the CIR's MR on 12 December 2018 and prayed that the same be denied for lack of merit.

As at 31 December 2018, there is no further decision from the CTA.

Other than the above tax case, to the best knowledge and/or information of the Company, neither itself nor any of its affiliates and subsidiaries have been involved during the past five (5) years in any material legal proceedings affecting/involving the Company, its affiliates or subsidiaries, or any material or substantial portion of their property before any court of law or administrative body in the Philippines or elsewhere which had not been previously disclosed.

#### **ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

No matters were submitted to a vote of the security holders during the fourth quarter of the fiscal year covered by this report.

In the 15 May 2018 annual stockholders' meeting, the following were elected as directors of the Company:

Tan Kian Seng;  
Eddie Lau;  
Bryan Cockrell;  
Eddie Yeo;  
Mia Gentugaya; (independent director)  
Rene Y. Soriano; (independent director) and

Antonio Rufino

Please refer to the discussion in item 9 of this report.

## PART II – OPERATIONAL AND FINANCIAL INFORMATION

### ITEM 5. MARKET FOR REGISTRANT’S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The common shares of the Company are listed on the Philippine Stock Exchange.

The following are the high and low share prices of the Company for the year 2018 and 2017:

Amount in Peso:

	HIGH	LOW	HIGH	LOW
	Year 2018	Year 2018	Year 2017	Year 2017
First Quarter	16.00	10.54	18.00	15.00
Second Quarter	15.90	11.98	15.00	13.20
Third Quarter	12.60	11.00	16.10	13.10
Fourth Quarter	11.32	8.00	15.50	10.10

The last recorded trade of the shares of the Company during the fiscal year covered by this report occurred on 28 December 2018. The share price was PhP10.04.

#### Holders of Securities

The Company has only one class of shares, i.e., common shares. The total outstanding common shares as of 31 December 2017 is 87,318,270 inclusive of 33,600,901 treasury shares.

As of 31 December 2018, the number of shareholders of the Company is 15,889.

The list of the top 20 shareholders is as follows:

	NAME OF SHAREHOLDER	NO. OF SHARES	% OF SHAREHOLDING (INCLUSIVE OF TREASURY SHARES)
01	Grand Plaza Hotel Corp – Treasury stocks	33,600,901	38.48%
02	The Philippine Fund Limited	28,655,932	32.82%
03	Zatrio Pte Ltd	17,727,149	20.30%
04	PCD Nominee Filipino	3,929,517	4.5%

05	PCD Nominee Non-Filipino	236,567	0.27%
06	Alexander Sy Wong	34,505	0.04%
07	Cabanatuan Electric Corporation	8,569	<0.01%
08	Asia Overseas Transport Co. Inc.	7,614	<0.01%
09	Yam Kit Seng	7,000	<0.01%
10	Yam Poh Choo	7,000	<0.01%
11	Phoon Lin Mui	7,000	<0.01%
12	Yam Kum Cheong	7,000	<0.01%
13	School of St. Anthony	6,557	<0.01%
14	Rogelio Roleda Lim	5,361	<0.01%
15	Lucas M. Nunag	4,290	<0.01%
16	Mary Dee Chinjen	4,002	<0.01%
17	Palawan Pawn Shop Inc	4,002	<0.01%
18	Natividad Kwan	3,983	<0.01%
19	Julie's Franchise Corp	3,817	<0.01%
20	Nationwide Distributors Inc.	3,672	<0.01%
	Total	84,265,149	96.50%

### Dividends

No dividends were declared for FY2018 and FY2017.

### Dividend Policy

The nature of the dividend, the dividend payment date and the amount of the dividend are determined and approved by the Company's Board of Directors.

### Recent Sales of Unregistered Securities

The Company does not have any unregistered securities.

## ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

### (A) Full Fiscal Year

#### Top 5 Key Performance Indicators of the Company for the last 3 years:

	2018	2017	2016
Current ratio (Solvency ratio)	2.77	2.47	2.92
Debt/Equity	0.19	0.21	0.17
Assets/Equity	1.19	1.21	1.17
Profit/(Loss) before tax margin ratio	(4.5%)	(20.4%)	(3.5%)
Adjusted Profit/(Loss) before tax margin ratio (Exclude	(4.5%)	(9.1%)	(3.5%)

impairment loss)			
Earnings before interest, tax, depreciation & amortization (EBITDA) Peso	<b>(2.99 million)</b>	(44.64 million)	1.84 million
Adjusted EBITDA (Exclude impairment loss)	<b>(2.99 million)</b>	(9.84 million)	1.84 million

*Note: The Company has no loans due to third party or related parties.*

Current ratio is derived by dividing the current assets with the current liabilities. This indicator measures the liquidity of the Company in the short-term. The current ratio improved by 0.3 (12.1%) compared to the same period of last year. This is mainly due to lower liabilities specifically in account payable and accrued expenses and offset by higher cash balances by PhP17 million (7%) over last year.

Debt to equity ratio measures a company's financial leverage. It is derived by dividing total liabilities over equity. This ratio decreased by 0.02 (1.6%) versus last year and this is a result of lower liabilities specifically in account payable and accrued expenses.

Assets/Equity ratio measures the proportion of equity used to finance assets of the company and it is derived by dividing total assets to equity. There is a decrease by 0.02 this year versus last year. The fall is mainly due to lower receivables by PhP24.3 million and also lower equity due to loss in the last 2 years.

Profit before tax margin ratio is computed by dividing the profit before tax against the total revenue. This ratio measures whether the Company is able to contain its expenses in relation to the revenue. The Company reported a significantly lower loss of PhP22 million this year as compared to 2017 loss of PhP75 million.

EBITDA is a measure of the company profitability without interest, depreciation and, taxes. This ratio has improved significantly from (PhP44.6 million) to (PhP2.99 million). This is due to better revenue and there is no impairment loss in 2018 unlike 2017.

Management is not aware of:

- a. Any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's liquidity increasing or decreasing in any material way. The Company is not having or anticipate having within the next 12 months any cash flow or liquidity problems; and the Company is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments. There is no significant amount of the Company's trade payables that have not been paid within the stated trade terms.
- b. Any events that will trigger direct or contingent financial obligations that is material to the Company, including any default or novation of an obligation.
- c. All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.

- d. There are no material commitments for capital expenditures.
- e. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations should be described.

Please see attached chart for the relationship between the Company and its ultimate parent company.

### Results of Operations:

Revenue and Net Income/(loss) After Tax (“NIAT”) of the Company during the last 3 years are as follows:

YEAR	REVENUE – PHP’000	NIAT – PHP’000
<b>2018</b>	<b>413,796</b>	<b>(23,185)</b>
2017	382,786	(75,281)
2016	368,548	(13,224)

### 2018 Results of Operations

For the year 2018, the Company reported revenue of PhP413.7 million as compared to PhP382.7 million in 2017. The Company recorded a loss after tax of PhP23.1 million this year versus a loss of PhP75.2 million in 2017. The better result is due to higher revenue and there is no impairment loss in year 2018 while in year 2017, there was an impairment loss of about PhP34.8 million.

#### Revenue:

Room revenue recorded an improvement from PhP236.5 million in 2017 to PhP267.4 million in current year or increase of PhP30.9 million (13.1%). The improvement is driven by higher room occupancy of 59% in 2018 compared to 52% in 2017. The hotel strategy for 2018 was to work on the occupancy so the average room rate was reduced in accordance to market. Average room rate fell by PhP15 (0.5%) as compared to prior year. However, the overall Revpar showed an improvement of PhP188 (13%). The Philippines economy continued to show positive growth in 2018 and Asian Development Bank (ADB) forecast the GDP to grow 6.4%. This positive growth also translates to higher tourist arrival. For the first 3 quarters of 2018, tourist arrivals increased by 8.3% or 5.4 million compared to the same period in 2017.

Food and Beverage (F&B) revenue registered an improvement of PhP3.2 million (2.5%). The increased in room occupancy also bring about higher breakfast revenue for the F&B sector and room service and lobby lounge. Room service improved significantly from PhP4.2 million to PhP5.8 million or 38% over last year. Lobby lounge also showed promising improvement from PhP11.2 million to PhP13.4 million or 20% growth over prior year.

#### Cost of sales and services:

Cost of sales and services registered a drop of PhP2.2 million (5%) over 2017 even though revenue has increased by 2.5%. This is due to better control over purchases.

**Gross Operating Income:**

Gross profit showed an increase by PhP33.1 million (14.1%) due to higher revenue.

**Property operations and maintenance:**

This pertains mainly to cost incurred in maintaining the hotel building. This expense has dropped by PhP2.2 million (15.2%) over the same period of last year.

**Administrative Expenses:**

Administrative expenses mainly consist of management and incentive fees, salaries, credit card commission, dues and subscription, property operation, maintenance and energy. This item registered a drop of PhP6.9 million (2.9%). The 2 key items that contributed to this fall are depreciation charges decreased by PhP6.8 million (15.7%) and impairment loss on property and equipment by a decrease of PhP34.7 million (100%). There is no impairment in this year. The 2 variances are offset by higher salaries and wages by PhP4 million (6.5%) and professional fees PhP24.8 million (>100%),

**Other income/(expenses):**

There is an increase in this item by PhP11 million (115%) relative to last year and this due to a significantly higher in foreign exchange gain of PhP11.7 million this year versus last year of PhP1.7 million. The weaker Peso helps to bring about a higher exchange gain when the Company translates its US\$ deposit.

**Income Tax Expense:**

Although the Company is in a loss position, the Company has a tax expense of PhP4.1 million due to higher non-tax deductible items.

## **2017 Results of Operations**

For the year 2017, the Company reported revenue of PhP382.7 million as compared to PHP368.5 million in 2016. The Company recorded a loss after tax of PhP75.2 million this year versus a loss of PhP13.2 million in 2016 and this significantly higher loss is due to recognition of impairment loss of PhP34.8 million in 2017.

**Revenue:**

Room revenue recorded an improvement from PhP230.2 million in 2016 to PhP236.5 million in current year or increase of PhP6.3 million (2.7%). The improvement is driven by higher room occupancy of 52.6% in 2017 compared to 48.7% in 2016. The hotel benefited from the increase in tourism as Philippines is the Chair of ASEAN meeting this year. Increase in travelling helped to boost the occupancy of the hotel. However, due to competition from newer hotels, Average Room Rate fell from PhP2,872 to PhP2,740 or PhP132 (4.5%).

Food and Beverage (F&B) revenue registered an improvement of PhP5.3 million (4.2%). The increased in room occupancy also bring about higher breakfast revenue for the F&B sector and in addition, banquet reported a growth of PhP10 million (25%) over the prior year.



Cost of sales:

Cost of sales for F&B registered no significant movement over 2016 even though revenue has increased by 4.2%. This is due to better cost of expenses. Cost of sales for other operated departments has decreased by PhP1.0 million (35%) which is consistent with the decrease in revenue.

Gross Profit:

Gross profit showed an increase by PhP15.2 million (4.7%) due to higher revenue.

Selling Expenses:

Selling expenses consist of property operation, maintenance, energy and conservation, salaries, transport charges and commission. As compared to the prior year, there is an increase in this balance by PhP13.9 million (8%). One of the main reason for the increment is due to higher energy cost which increased by PhP10 million (15%) compared to the same period of last year. Property operation and maintenance costs also increased by PhP3.5 million (19%) versus 2016 as a result of higher maintenance to the building due to age.

Administrative Expenses:

Administrative expenses mainly consist of management and incentive fees, salaries, credit card commission and dues and subscription. There is an increase of PhP51 million (2.8%) relative to last year. Included in this year is impairment loss amounting to PhP34.7 million while there was no impairment loss in 2016. In addition, salaries and wages are higher in 2017 compared to 2016 as there were reversal of over-accruals in 2016.

Other income/(expenses):

There is a drop in this item by PhP8.6 million (47%) relative to last year and this due to a drop in foreign exchange gain by PhP9 million.

Income Tax Expense:

Due to a loss before tax in 2017, the Company has a tax benefit of PhP3.1 million.

## **2016 Results of Operations**

For the year 2016, the Company reported revenue of PhP368.5 million versus prior year of PhP447.3 million. This is a drop of PhP78.8 million (17.6%). Rooms division has the highest drop in revenue by PhP57.3 million (20%).

Due to the 17.6% fall in revenue, the Company reported a loss after tax of PhP13.2 million in year 2016.

Revenue:

Room occupancy fell from 59% (2015) to 48% (2016) while Average Room Rate (ARR) also fell from PhP2,935 (2015) to PhP2,872 (2016). The net effect is a drop in Revpar from PhP1,750 to PhP1,397 or PhP353 (20%). The Hotel is affected by the opening of new hotels which drive down the room rate. In addition, the closure of the casino in the middle of 2013 also has an impact on the occupancy of the Hotel.

Food and Beverage (F&B) revenue registered a fall from PhP137 million to PhP123 million or PhP14 million (10%). The Hotel only operates one restaurant, Riviera which depends heavily on breakfast for revenue. With the fall in room occupancy, breakfast revenue also dropped. Banquet revenue has also fell by PhP5 million (11%).

Other operated departments consist mainly of telephone department, laundry and carparking. There is a slight improvement by PhP0.16 million (3%) versus prior year.

Others revenue consist mainly rental income and other miscellaneous income. This revenue decreased by PhP7.6 million (43%) versus last year due to higher commission income in 2015.

**Cost of sales:**

Cost of sales for F&B registered a fall by PhP7.1 million (13.9%) as a result of lower F&B revenue. The decrease is consistent with the lower F&B revenue. Cost of sales for other operated departments has decreased by PhP0.82 million (22.8%) despite the slight increase in revenue.

**Gross Profit:**

Gross profit showed a drop by PhP71 million (18%) due to lower revenue.

**Selling Expenses:**

Selling expenses consist of property operation, maintenance, energy and conservation, salaries, transport charges and commission. As compared to the prior year, there is a decrease of PhP14 million (7%). Hotel is able to implement cost control exercise and payroll and related costs have decreased by PhP4.9 million (7.8%) versus 2015, property, operation, maintenance, energy and conservation have decreased by PhP4.6 million (5.7%) and guest supplies also dropped by PhP1.9 million (19.5%). All these controls helped to mitigate the fall in revenue.

**Administrative Expenses:**

Administrative expenses mainly consist of management and incentive fees, salaries, credit card commission and dues and subscription. There is a significant drop of PhP30.6 million (14.4%) compared to last year. This is due to fall in payroll cost by PhP4.5 million (8.4%), decrease in management and incentive fees by PhP6.2 million (30%) which is consistent with lower revenue and in addition, in 2015, there was a write-off of receivables of PhP12.6 million while there was no such expense in 2016.

**Other income/(expenses):**

There is a drop in this item by PhP6.2 million (25.5%) and this is mainly due to lower interest income by PhP3.6 million and in 2015, there was a forfeit of deposit for a potential tenant amounting to PhP4.0 million which was absent in 2016.

**Income Tax Expense:**

Due to a loss before tax in 2016, the Company has a tax benefit of PhP6.8 million.

**Financial Conditions:**

The total assets and liabilities of the Company for the last 3 years are as follows:

YEAR	ASSETS - PHP'000	LIABILITIES – PHP'000
<b>2018</b>	<b>1,023,837</b>	<b>164,716</b>
2017	1,063,846	186,224
2016	1,116,209	164,746

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## 2018 Financial Conditions

Total assets for the year decreased by PhP40 million (3.7%) while total liabilities decreased by PhP22 million (11.08%). The fall in total assets is mainly due to decrease in property and equipment, receivables (net) and other assets.

### Assets/Liabilities and Equity:

- **Cash and cash equivalents:** This balance consists of cash and fixed deposits placed with banks. Cash increased by PhP17 million (7%) versus end of last fiscal year. The Company holds cash deposit at banks in US\$ and the Philippines peso has depreciated from PhP50.05:US\$1 as at year end 2017 to PhP53.02:US\$1 as at year end 2018. This equates to a depreciation of PhP2.97 or 5.9%. As such, when the Company translates the US\$ deposit to Peso, it has a higher balance.
- **Accounts receivables net:** This balance decreased by PhP24.3 million (23.7%) versus end of last year. This is mainly a result of lower city ledger balance by PhP32 million (47%) due to higher collection from customers this year end and offset by higher other receivables.
- **Inventories:** This balance increased from PhP8.2 million to PhP9.2 million or 12.1% compared to the same period of last year. The higher balance is mainly due to higher food inventory which is consistent with higher F&B revenue.
- **Prepayments and other current assets:** This balance registered an increment of PhP3.3 million (16.3%) relative to same period of last year. The increment is due to higher prepaid tax, input and creditable withholding taxes.
- **Property and equipment –net:** As compared to the same period of last year, there is a fall in this balance by PhP28.7 million (5.6%). The drop is due to depreciation charges for the year offset by additions and disposal of fixed assets. There is no impairment loss for this year.
- **Deferred tax assets:** Deferred tax assets is lower this year by PhP4 million (17.6%) due to the absence of impairment loss. In 2017, there was an impairment loss of PhP34.8 million.
- **Other assets:** This balance decreased from PhP93.2 million to PhP88.9 million or 4.6%. The variance is due to a reclassification of construction-in-progress to property and equipment.
- **Accounts payable and accrued expenses:** This balance fell by PhP10.2 million (13.1%) as a result of lower dues and subscription due to reversal of old accruals and lower amount for unreleased checks at year end.
- **Due to related parties:** This balance has dropped by PhP5.2 million (14.2%) over the same period of last year and this is due to settlement of outstanding liabilities with related parties at year end.

- Other current liabilities: Other current liabilities decreased by PhP1.6 million (8.8%) due to lower accounts payable for distributable service charges.
- Accrued retirement liability: This balance fell by PhP5.1 million (19.5%) as a result of higher discount rate used in actuarial study compared to last year. The higher discount rate is consistent with the higher interest rate environment in year 2018.

### **2017 Financial Conditions**

Total assets for the year decreased from PhP1.11 billion to PhP1.06 billion while total liabilities increased by PhP21.5 million to PhP186.2 million. The fall in total assets is mainly due to decrease in property and equipment as a result of depreciation and provision for impairment loss amounting to PhP34 million and lower cash balance.

#### Assets/Liabilities and Equity:

- Cash and cash equivalents: This balance consists of cash and fixed deposits placed with banks. Cash decreased by PhP18.4 million (7%) versus end of last fiscal year. The fall is mainly due to higher loss versus last year, higher accounts receivables at year end 2017 and higher capital expenditure in 2017 of PhP22.3 million.
- Accounts receivables net: This balance increased by PhP12.8 million (14%) versus end of last year. This is due to higher amount due from few key accounts who had not repaid at year end. It is expected that these balances will be settled by end of January 2018.
- Prepaid expenses/other current assets: This balance increased from PhP16.2 million to PhP20.2 million or PhP3.6 million (21%) compared to 2016. This is mainly due to higher Input VAT by PhP2.5 million and higher prepaid expense.
- Property and equipment – net: This balance relates to property and equipment net of depreciation. For 2017, there is a drop in this balance by PhP55.8 million (9.8%) as a result of depreciation for the year (PhP43.3 million) and also an impairment loss of PhP34 million. These 2 items are offset by addition to property and equipment by about PhP22 million.
- Other non-current assets: This balance mainly consists of lease deposit, miscellaneous investments and others. For year 2017, there is an increment of PhP13.6 million (13.6%) due to a construction-in-progress of PhP5.4 million.
- Accounts payable and accrued expenses: This balance increased from PhP66.1 million to PhP77.4 million or PhP11.3 million (17%). This is mainly due to higher trade payable and higher accrued for salary.
- Due to related parties: This balance reported an increase of PhP7.9 million (27%) as the Company has not settled outstanding balances with related parties due to slower business.
- Other current liabilities: This balance showed an increase of PhP3.2 million (22%) due to higher VAT payable and increase in payables to government agencies.

## 2016 Financial Conditions

Total assets for the year decreased from PhP1.127 billion to PhP1.116 billion while total liabilities increased by PhP0.785 million to PhP164.7 million. The fall in total assets is mainly due to decrease in property and equipment as a result of depreciation, fall in receivables by PhP17 million and offset by higher cash balance.

### Assets/Liabilities and Equity:

- Cash and cash equivalents: This balance consists of cash and fixed deposits placed with banks. Cash increased marginally by PhP21.7 million (9%) versus end of last fiscal year. Even though revenue has fallen, the higher cash generation is due to strict control of expenses, fall in receivables and decrease in accounts payable.
- Receivables net: This balance fell by PhP16.5 million (15.5%) due to lesser receivables outstanding from charge customers which is consistent with the lower Hotel revenue.
- Due from related parties: As related companies has not settled its dues to Company, this balance increased to PhP0.179 million. This will be settled in 1Q2017.
- Prepaid expenses and other current assets: This balance increased by PhP2.6 million (18.5%) due to higher prepaid income tax of PhP4.8 million versus PhP2.1 million in 2015.
- Property and equipment –net: Due to depreciation charges of PhP40 million during the year, this balance dropped by PhP26 million offset by addition and disposal of fixed assets.
- Investment in an associate: There is a drop in this balance by PhP2 million (3.8%) versus last year due to a cash dividend received of PhP4 million during the year from the associate.
- Deferred tax assets net: There is an increase in this balance by PhP9 million (101%) as this year the Company recorded a loss so it has to recognized NOLCO and MCIT in deferred tax.
- Accounts payable and accrued expenses: There is a significant drop in this balance by PhP16.9 (20.3%). The main reasons for this drop is due to lesser trade payable which is consistent with lower revenue and decrease in accrued payroll by PhP10.6 million (44.3%) as a result of reversing the over accrual.
- Due to related parties: As Company has not settled its outstanding liabilities as at end of year, this balance increased by PhP22 million (328%). This will be settled in 1Q2017.
- Other current liabilities: This balance fell by PhP3 million (17%) mainly due to lesser output VAT payable.
- Refundable deposits – There is a drop in this balance by PhP2.3 million versus last year due to lesser revenue this year from banquet.

## Risks

The Company has exposure to various risks, including liquidity risk, credit risk and market risk. For discussions of these risks, see *Note 25 – Financial Risks and Capital Management* to the accompanying audited financial statements in Item 7.

## ITEM 7. FINANCIAL STATEMENTS

Please see attachments.

## ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There are no changes and/or disagreements with Accountants on any matter relating to accounting principles or practices, financial disclosures, auditing scope and procedure during the last two fiscal years.

## PART III – CONTROL AND COMPENSATION INFORMATION

## ITEM 9. DIRECTORS, EXECUTIVE OFFICERS AND SIGNIFICANT EMPLOYEES OF THE REGISTRANT

NAME	OFFICE	CITIZENSHIP	FAMILY RELATION (*)	AGE
Tan Kian Seng	Chairman & President	Malaysian	No relation	65
Bryan Cockrell	Vice Chairman/Director	American	No relation	71
Wong Kok Ho	Director	Chinese	No relation	70
Rene Y. Soriano	Independent Director	Filipino	No relation	73
Mia Gentugaya	Independent Director	Filipino	No relation	67
Antonio Rufino	Director	Filipino	No relation	72
Eddie Yeo Ban Heng	Director / Vice-President / Assistant Compliance Officer / General Manager of The Heritage Hotel Manila	Malaysian	No relation	71
Yam Kit Sung	General Manager of the Company / Chief Finance Officer / Compliance Officer / Chief Audit Executive	Singaporean	No relation	48
Ederlinda F. Decano	Director of Finance / Member The Heritage Hotel Manila	Filipino	No relation	46

	Management Executive Committee/ Data Privacy Officer			
Geraldine Nono Gaw	Director of Marketing / Member The Heritage Hotel Manila Management Executive Committee	Filipino	No relation	51
Juancho Baltzar	Director of Human Resources/ Member The Heritage Hotel Manila Management Executive Committee	Filipino	No relation	58
Alain Charles J. Veloso	Corporate Secretary	Filipino	No relation	38
Lesley Anne L. Claudio	Assistant Corporate Secretary	Filipino	No relation	32
Arlene De Guzman	Treasurer	Filipino	No relation	58

(\* ) *Up to the fourth civil degree either by consanguinity or affinity.*

Under Article IV, Section 2 of the By-Laws of the Company, the directors shall hold office for one year and until their successors are duly elected and have qualified.

None of the directors and executive officers are related within the 4<sup>th</sup> civil degree of consanguinity or affinity of each other.

None of the following events occurred during the past five years that are material to an evaluation of the ability or integrity of any director, person nominated to become a director, executive officer, promoter or control person of the registrant:

- a) Any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two year prior to that time;
- b) Conviction by final judgment in a criminal proceeding;
- c) Being subject to any order, judgment or decree limiting such person's involvement in any type of business, securities, commodities or banking activities; and
- d) Being found by domestic or foreign court of competent jurisdiction in a civil action to have violated any securities or commodities law.

### **Business Experience**

#### **TAN KIAN SENG** *CHAIRMAN & PRESIDENT*

Mr Tan served as Chairman and President of the Board of Grand Plaza Hotel Corporation since his appointment on 15 February 2017. He was the Interim Group Chief Executive Officer of M&C Group from 1 March 2017 to 19 June 2018 and resumed the position with effect from 28 September 2018. He is a non-executive director of Millennium & Copthorne Hotels New Zealand Limited and CDL Investments New Zealand Limited, both of which are listed on the New Zealand Stock Exchange, having been appointed on 28 February 2017. He

was appointed as a non-executive director of First Sponsor Group Limited, a company listed on the Singapore Stock Exchange on 6 February 2017.

Prior to joining M&C Group as Chief of Staff and interim President of Asia in October 2016, he served as advisor to the CEO and Chairman of Venture Corporation Limited (“Venture”), a company listed on the Singapore Stock Exchange. Mr Tan joined Venture in 2001 and held increasingly senior roles in various jurisdictions, including Vice President of Operations in Malaysia until February 2006, Chief Financial Officer until February 2012 and President from 2011 until February 2016.

He is an associate of the Institute of Chartered Accountants in England and Wales.

**BRYAN K. COCKRELL**

*DIRECTOR*

Mr. Bryan Cockrell, an American national, has been a Director of the Company since May 1997. Mr. Cockrell is the Chairman of the Pathfinder Group in the Philippines which has interests in tourism-related ventures, properties and other joint ventures undertakings of the Group. Before his stint in the Philippines, he held numerous positions in Singapore, Indonesia and Saudi Arabia.

**RENE SORIANO**

*INDEPENDENT DIRECTOR*

Mr. Soriano is a Past President and currently Honorary President of the Employers Confederation of the Philippines (ECOP). He is also a Past President of the ASEAN Confederation of Employers (ACE) and the People Management Association of the Philippines (PMAP). He was a member of the Board of Trustees, representing the employers, of the Overseas Workers Welfare Administration (OWWA). At present, he sits as Employer’s Representative in the National Tripartite Industrial Peace Council (NTIPC), the Tripartite Labor Code Review Committee (TLRC) and the Tripartite Security Industry Group (TSIG). He has represented the employers in various labor management conferences including the annual International Labor Conference(s) in Geneva, Switzerland.

Mr. Soriano was a Senior Partner, a member of the Executive Committee and Head of the Human Resources Practice Group of Sycip Salazar Hernandez and Gatmaitan, as of his retirement in 2010. He graduated from the University of the Philippines College of Law in 1971 and was admitted to the Philippine Bar in 1972. He is a Director of Roche Philippines, Inc. and other private companies.

**MIA G. GENTUGAYA**

*INDEPENDENT DIRECTOR*

Mia Gentugaya is of counsel in SyCip Salazar Hernandez & Gatmaitan. She was a Senior Partner, a member of the Executive Committee, and the head of its Banking, Finance & Securities Group as of her retirement from the law firm in 2016. She is a member of the faculty of the Lyceum of the Philippines University – College of Law and University of the Philippines – College of Law. She is also a Bangko Sentral-accredited lecturer on corporate governance for banks/quasi banks. She has been a Director of the Company since August



1992 and has served as independent director since 2005. She was admitted to the Philippine Bar in 1978 after completing her legal education at the University of the Philippines (LL.B.). Ms. Gentugaya practices corporate and commercial law and has been named by Chambers & Partners, International Financial Law Review 1000, and The Legal 500 as one of the world's leading lawyers in banking and finance, and commercial law. She also serves in the Board of Directors of various companies.

**ANTONIO RUFINO**

*DIRECTOR*

Mr. Rufino is currently the Director and President of Rufson Enterprises, Inc., Mercedes Realty & Dev. Corporation, and R.A. Rufino Holdings, Inc. He is also a director of other private corporations. He is the Consul General of Portugal and a member of the executive board of the Consular Corps of the Philippines. He completed his college and graduate studies in the University of San Francisco, California, U.S.A.

**EDDIE B.H. YEO**

*DIRECTOR, VICE-PRESIDENT, ASSISTANT COMPLIANCE OFFICER & GENERAL MANAGER OF THE HERITAGE HOTEL MANILA*

Mr. Eddie Yeo was appointed as a Director and General Manager of The Heritage Hotel Manila on 13 January 2005. Prior to his current position, he was the General Manager of Copthorne Kings Hotel Singapore from January 1999 to 2004. He has more than 42 years of experience in managing and developing hotel projects in Singapore, Malaysia, Thailand, Australia, USA and Vietnam. He holds a Master of Business Administration from the University of South Australia, is a Certified Hotel Administrator (CHA) from the Educational Institute of the American Hotel & Motel Association, Michigan, USA and a Member of the Chartered Management Institute, UK. He is the Vice President of the Singapore Philippines Association and the Malaysian Associations of the Philippines, a Director of the Hotel & Restaurant Association of the Philippines since 2007. He is the Vice President of The Skat Club International of Manila. He is a Captain in the Philippine Coast Guard Auxiliary, Squadron 116, and is the Deputy Chief for MAREP, in the Philippine Coast Guard Auxiliary, National Auxiliary main office.

**WONG KOK HO**

*DIRECTOR*

Mr. Wong Kok Ho has been an executive director of Asia Financial Holdings Limited, a public listed company in Hong Kong Stock Exchange, since 2<sup>nd</sup> May 2007 and has served the Group for over 40 years. Mr. Wong is an executive director of Asia Insurance and a director of several other subsidiaries of the Company. Mr. Wong was the Chief Executive Officer of Asia Insurance until October 2016 and has extensive experience in the insurance industry. He sits on the boards of AFH Charitable Foundation Limited, AR Consultant Service (HK) Limited, Professional Liability Underwriting Services Limited and Asia Insurance (Philippines) Corporation. Mr. Wong is also an independent non-executive director of Sompo Japan Nipponkoa Insurance (Hong Kong) Company Limited, and an adviser to both BE Reinsurance Limited and BC Reinsurance Limited. Mr. Wong was educated in Hong Kong and Deakin University, Melbourne, Australia and is a fellow member of The Chartered Insurance Institute, London.

**YAM KIT SUNG**

*GENERAL MANAGER, CHIEF FINANCE OFFICER, COMPLIANCE OFFICER & CHIEF AUDIT EXECUTIVE*

Mr. Yam Kit Sung obtained his Bachelor of Accountancy (Honors) degree from Nanyang Technological University in Singapore. Upon graduation, he joined the international accounting firm, Price Waterhouse based in Singapore as an auditor and later joined CDL Hotels International Limited (now known as Millennium & Copthorne Hotels International Limited) as an Internal Auditor. In 1996, he joined The Heritage Hotel Manila as an Operations Analyst and was appointed General Manager of the Company in April 2000. In June 2006, Mr. Yam was appointed General Manager –Asset Management (China) for HL Global Enterprises Limited, a company listed on the Singapore Stock Exchange. He also sits on the Board of several companies in the HL Global Enterprises Limited Group.

**ARLENE DE GUZMAN**

*TREASURER*

Ms. Arlene de Guzman has been the Company's Treasurer since August 1997. She is also a former director and president of the Company. She graduated with a B.S. Business Economics (cum laude) degree from the University of the Philippines in 1981. Her business experience includes: Senior Project Evaluation Officer, National Development Company, Head, Financial Risk Management, Philippine Associated Smelting and Refining Corporation (PASAR) and currently Senior Vice President of the Pathfinder Group. She is presently a director and/or officer of the various companies under the Pathfinder Group and Grand Plaza Hotel Corporation.

**ALAIN CHARLES J. VELOSO**

*CORPORATE SECRETARY*

Mr. Alain Charles Veloso is a partner of the law firm Quisumbing Torres and heads the Firm's capital markets practice. Mr. Veloso's practices corporate and commercial law, with focus on capital markets, M&A, healthcare, energy and natural resources, and real estate and infrastructure. Mr. Veloso also heads the Firm's Diversity & Inclusion and B-Green Committees.

He joined Quisumbing Torres in 2006 after graduating class valedictorian and *cum laude* from the University of the Philippines College of Law in 2006. He was also a recipient of the Dean's Medal for Academic Excellence, a member of the Order of the Purple Feather, a Chief Justice Fred Ruiz Castro Academic Scholar, an ACCRA – Violeta C. Drilon Merit Scholar, and a Member of the Pi Gamma Mu Honors Society and the Phi Kappa Phi Honors Society. Mr. Veloso was admitted to the Philippine Bar in 2007 and ranked 10<sup>th</sup> in the 2006 Philippine Bar exams. Prior to obtaining his law degree, Mr. Veloso obtained his B.S. Accountancy from the University of the Philippines – Tacloban College in 2001, graduating *cum laude*. Mr. Veloso passed the Philippine licensure exam for Certified Public Accountants in 2001. He also taught Transportation and Public Utilities Law and Land Titles and Registration at Centro Escolar University School of Law and Jurisprudence. Mr. Veloso also lectures at the Mandatory Continuing Legal Education program of the UP Law Center on antitrust and corporate governance. He is cited as a Next Generation Lawyer for Corporate and M&A by Legal 500 for 2018.

Mr. Veloso is also the corporate secretary of various private companies. He is not an officer or director of other public companies or companies that are grantees of secondary licenses from the SEC. Mr. Veloso is currently a Director of the Integrated Bar of the Philippines (IBP) Makati Chapter.

**LESLEY ANNE L. CLAUDIO**  
*ASSISTANT CORPORATE SECRETARY*

Ms. Lesley Anne L. Claudio is an associate of the law firm Quisumbing Torres. Ms. Claudio was appointed as the Assistant Corporate Secretary of the company on 5 February 2018. Ms. Claudio has four years of experience in the areas of mergers and acquisitions, capital markets, corporate reorganization and restructuring, commercial agreements and contracts, and general corporate and commercial work. She has participated in the conduct of legal due diligence on several target companies, including listed companies, and has drafted and assisted in the negotiations of transaction documents relating to mergers and acquisitions, commercial lending and project finance. Ms. Claudio's practice spans several industries, including banking, gaming, manufacturing, real estate, and energy mining and infrastructure. Ms. Claudio likewise previously handled disclosure and regulatory requirements of a company listed on the PSE, and acted as Corporate Secretary and Assistant Corporate Secretary for several companies, and performed various corporate secretarial work such as preparation of minutes of meetings, secretary's certificates, period reports submitted to the PSE and the SEC, preparation and issuance of stock certificates, and other general corporate housekeeping work. Ms. Claudio is not an officer or director of other public companies or companies that are grantees of secondary licenses from the SEC.

**GERALDINE NONO GAW**  
*DIRECTOR OF MARKETING, MEMBER – HERITAGE HOTEL MANILA MANAGEMENT EXECUTIVE COMMITTEE*

Ms. Geraldine N. Gaw joined the company in 2003 as the Director of Catering and was promoted as Director of Sales and Marketing in 2008. Prior to joining the Heritage Hotel Geraldine held the position of Convention and Banquet Sales Manager from 1999 to 2003 at the Manila Midtown Hotel. She has also held several senior positions in various hotels in Metro Manila and Davao City, namely the Mandarin Oriental Hotel and the Davao Insular Intercontinental Inn. She is currently a member of the Hotel Sales and Marketing Association. Geraldine graduated at the Ateneo De Davao University with a Degree in Business Administration major in Accounting.

**EDERLINDA F. DECANO**  
*DIRECTOR OF FINANCE , MEMBER – HERITAGE HOTEL MANILA MANAGEMENT EXECUTIVE COMMITTEE, DATA PRIVACY OFFICER*

Ms. Ederlinda Decano graduated from University of Santo Tomas in 1994, with a degree in BS Accountancy and passed the CPA board exam in the same year. She began her career as an auditor in Diaz Murillo Dalupan, an affiliate of Deloitte Touche Tohmatsu in the early

'90s. However, moved out of the auditing firm and worked in different industries as accountant.

She started a job in the hospitality industry in the year 2002, with the Ascott group, which line of business is Serviced Residence. She had worked with Ascott for 10 years, and worked her way up in the company - from accountant to Asst. Finance Manager. After 10 years with Ascott, she joined Manila Mandarin as Chief Accountant, and before the hotel closed, signed up with Frasers Place Manila (another Serviced Residence) as Finance Manager. All in all, she has been working in the hospitality industry for 16 years.

Ms. Decano was appointed as the Data Privacy Officer of the corporation on 26 July 2017.

**JUANCHO BALTAZAR**

*DIRECTOR OF HUMAN RESOURCES , MEMBER – HERITAGE HOTEL MANILA MANAGEMENT EXECUTIVE COMMITTEE*

An extensive background in the hospitality profession, Atty. Juancho Baltazar has exposure in almost all areas of hotel management and thus embedded in him the important aspect of the business which is “Customer Service”. His love for teaching has given him the ability to be an influence in the molding of the character of the people working in the organization. Through the years, he has acquired skills in the area of recruitment and selection, training and development, employee relations, coaching and counseling, motivation, public speaking, and strategy planning, among others. Rising from the ranks, Choy knows how people in the organization behave. As a lawyer, he has a good knowledge of Labor Law and Labor Relations. He has extensive experience in collective bargaining negotiations and dealing with the unions. He is a professional whose years of specialization in operation and human resource management and development have trained him to spot the right person for the right job and to consistently maintain and improve the quality of the workforce especially in the areas of work efficiency, training, and in the development of customer-oriented professionals. He is a graduate of the Philippine Christian University in 1983 with a degree in Business Administration and a Bachelor of Laws degree from the Lyceum of the Philippines University in 1988. He also has a diploma in Hotel Management from the Singapore Hotel and Tourism Education Centre (SHATEC) in 1996.

**Attendance Record**

Meeting Attendance of the Company’s Board of Directors in 2018:

Date of Board of Directors’ meetings	Name of Directors							
	Tan Kian Seng	Bryan Cockrell	Wong Ko Ho (first elected on 15 May 2018 who replaced Eddie Lau)	Mia Gentugaya	Antonio Rufino	Eddie Lau	Eddie Yeo	Rene Soriano
5 February 2018	Present	Present	-	Absent	Present	Present	Present	Present
23 April 2018	Present	Present	-	Present	Present	Present	Present	Present
15 May 2018 (10:30 a.m.)	Present	Present	-	Present	Present	-	Present	Present
15 May 2018 (1:30 p.m.)	Present	Present	-	Present	Present	-	Present	Present
25 July 2018	Present	Present	Present	Present	Present	-	Present	Present
23 October	Present	Present	Present	Absent	Present	-	Present	Present

2018								
***								
Total	6/6	6/6	2/2	4/6	6/6	2/2	6/6	6/6
Percentage of Attendance	100%	100%	100%	66.67%	100%	100%	100%	100%

Meeting Attendance of the Company's Audit Committee in 2018:

Date of the Audit Committee meetings	Name of Directors		
	Bryan Cockrell	Mia Gentugaya	Antonio Rufino
5 February 2018	Present	Absent	Present
23 April 2018	Present	Present	Present
25 July 2017	Present	Present	Present
23 October 2018	Present	Absent	Present
***			
Total	4/4	2/4	4/4
Percentage of Attendance	100%	50%	100%

Meeting Attendance of the Company's Corporate Governance Committee in 2018:

Date of the Nomination's Committee meetings	Name of Directors				
	Tan Kian Seng (appointed on 15 May 2018)	Rene Soriano	Bryan Cockrell (appointed on 15 May 2018)	Antonio Rufino	Mia Gentugaya
5 February 2018	-	Present	-	Present	Absent
20 March 2018	-	Present	-	Present	Present
****					
Total	0/0	2/2	0/0	2/2	1/2
Percentage of Attendance	100%	100%	100%	100%	50%

## ITEM 10. EXECUTIVE COMPENSATION

### EXECUTIVE AND DIRECTORS COMPENSATION

NAME	POSITION	YEAR	SALARY	BONUS	OTHERS/ DIRECTOR ALLOWAN CES
Eddie Yeo Ban Heng	General Manager of Hotel	2018			
Yam Kit Sung	General Manager of the Company	2018			
Ederlinda F. Decano	Director of Finance	2018			
Gigi Gaw	Director of Sales & Marketing	2018			
Juancho Baltazar	Director of Human Resources	2018			
Total		2018	22,440,268	2,759,124	
Directors allowances		2018			832,853
All officers & Directors as a group		2018	22,440,268	2,759,124	832,853

The estimated total compensation for officers and directors in year 2019 is as follows:

Salary – PhP22 million  
Bonus – PhP2.5 million  
Other Fees – PhP1 million

**FOR THE LAST 2 FINANCIAL YEARS – 2017 and 2016**

NAME	POSITION	YEAR	SALARY	BONUS	OTHERS/ DIRECTOR ALLOWAN CES
EDDIE YEO BAN HENG	GENERAL MANAGER OF HOTEL	2017			
YAM KIT SUNG	GENERAL MANAGER OF THE COMPANY	2017			
EDERLINDA F. DECANO	DIRECTOR OF FINANCE	2017			
GIGI GAW	DIRECTOR OF SALES & MARKETING	2017			
JUANCHO BALTAZAR	DIRECTOR OF HUMAN RESOURCES	2017			
TOTAL		2017	20,752,049	1,964,885	
DIRECTORS ALLOWANCES		2017			1,005,209
ALL OFFICERS & DIRECTORS AS A GROUP		2017	20,752,049	1,964,885	1,005,209
NAME	POSITION	YEAR	SALARY	BONUS	OTHERS/ DIRECTOR FEES
Eddie Yeo Ban Heng	General Manager of Hotel	2016			
Yam Kit Sung	General Manager of the Company	2016			
Ederlinda F. Decano	Director of Finance	2016			
Gigi Gaw	Director of Sales & Marketing	2016			
Divina Gracia D. Delos Reyes	Director of Human Resources	2016			
Total		2016	19,638,500	970,902	34,500
Directors allowances		2016			1,036,870
All officers & Directors as a group		2016	19,638,500	970,902	1,071,370

In 2018, the directors were given the following per diem allowance for their attendance in meetings in 2018: for the regular directors, PhP15,000 per meeting of the Audit Committee

and the Board, and for independent directors, PhP15,000 per meeting of the Audit Committee and PhP15,720 per meeting of the Board. The allowance and compensation of the directors (i.e., in 2018) do not involve any other form of remuneration. There are no arrangements, such as consulting contracts, pursuant to which any director of the Company was compensated, or is to be compensated, directly or indirectly, during the Company's last completed fiscal year, and the ensuing year, for any service provided as director.

There are no agreements that require, if any such executive officers resign or are terminated by the Company, or if there is a change in control of the Company, the executive officers of the Company to be compensated a total amount exceeding PhP2,500,000.

## **ITEM 11. SECURITY AND OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

### Security Ownership of Management

The following table shows the shareholding beneficially held by the officers of the Company as at 31 December 2018.

TITLE OF CLASS	NAME OF BENEFICIAL OWNER / (CITIZENSHIP)	AMOUNT & NATURE OF BENEFICIAL OWNERSHIP	PERCENT OF CLASS
Common shares	Yam Kit Sung (Singaporean)	2,998 shares beneficial	Less than 1%
Common shares	Eddie Yeo (Malaysian)	1 share beneficial	Less than 1%

The following entities are directly or indirectly the beneficial owners of more than 5% of the Company's voting shares (common) as of 31 December 2018

S/N	NAME OF SHAREHOLDER	CITIZENSHIP	NO. OF SHARES	% OF SHAREHOLDING (EXCLUSIVE OF TREASURY SHARES)
1	The Philippine Fund Limited	Bermuda	28,655,932	53.34%
2	Zatrio Pte. Ltd.	Singapore	17,727,149	33.08%
3	RCBC Trust & Investment	Filipino	2,758,204	5.13%

## **ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

Please see Note 14 of the audited financial statements for details.



## ITEM 13. CORPORATE GOVERNANCE

Please refer to the attached Annual Corporate Governance Report of the Company for the year 2018.

## ITEM 14. EXHIBITS AND REPORTS ON SEC FORM 17-C

### Exhibits

None

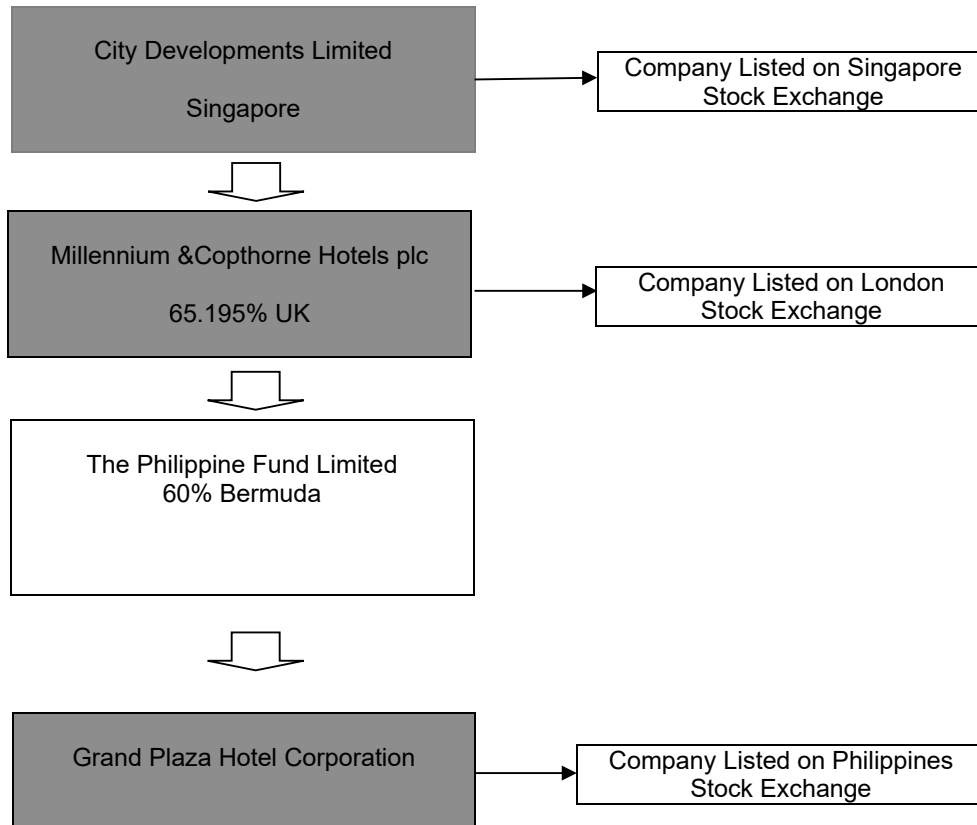
### Reports on SEC Form 17-C

The following events were reported in SEC Form 17-C during the period January 2018 to December 2018:

<b>Date of Filing of SEC Form 17-C</b>	<b>Summary of the matter disclosed</b>
5 February 2018	Resignation of Rosalynne Sanchez and appointment of Lesley Claudio as Assistant Corporate Secretary
	Approval of date of annual stockholders' meeting and record date
	Approval of the Corporate Governance Committee Charter
	Approval to the Amendments to By-Laws of the Corporation
27 March 2018	Agenda for Annual Stockholders' Meeting
23 April 2018	Cancellation of Board of Investments Certificate of Registration
25 April 2018	Resignation of Eddie Lau as Director
15 May 2018	Results of Annual Stockholders' Meeting
	Ratification of amendments to By-Laws
	Results of Organizational Meeting of the Board of Directors
6 July 2018	Receipt of the Decision by Court of Tax Appeals ("CTA") in CTA Case No. 8992 dismissing the Petition for Review filed by the Company
17 July 2018	Update on change in engagement partner of R.G. Manabat & Co. from Mr. Dindo Dioso to Mr. Enrico Baluyut
19 July 2018	Filing of Motion for Reconsideration of the decision of the CTA dated 4 July 2018
7 November 2018	Receipt of CTA Amended Decision which cancelled and set aside the Commissioner of Internal Revenue's assessment against the Company
20 November 2018	Receipt of Motion for Reconsideration filed by the Commissioner of Internal Revenue of the Amended Decision of the CTA on 29 October 2018

## The Group Structure

### The Philippine Fund Limited Group Structure





As at 31 December 2018

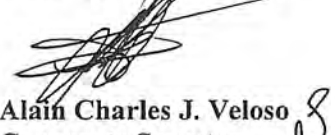
**SIGNATURES**

Pursuant to the requirements of Section 17 of the Securities Regulation Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of TAGUIG CITY on FEB 11 2019 2019.

By:

  
**Eddie Yeo Ban Heng**  
 Vice President

  
**Yam Kit Sung**  
 General Manager/  
 Chief Financial Officer

  
**Alain Charles J. Veloso**  
 Corporate Secretary

FEB 11 2019

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ 2019  
 affiant(s) exhibiting to me their Community Tax Certificates/Passports, as follows:

Names	CTC/Passport No.	Date of Issue	Place of Issue
Yeo Ban Heng	A38173540	6-21-2016	Singapore
Yam Kit Sung	K00559172	11-22-2017	Singapore
Alain Charles J. Veloso	P0173706B	01-09-2019	NCR West

\_\_\_\_\_  
 Notary Public

Doc. No. 224  
 Page No. 46  
 Book No. 111  
 Series of 2019.





**ANNA CARMÍ R. CALSADO-AMOROSO**  
 Notary Public for Taguig City  
 Appointment No. 17, Until December 31, 2019  
 12th Floor, Net One Centre, 26th Street cor. 3rd Avenue  
 Crescent Park West, Bonifacio Global, Taguig City  
 Roll of Attorneys No. 59155  
 MCLE Compliance No. V-0020154/ 04-25-16  
 PTR No. A-4254261 / 1-04-2019 / Taguig City  
 Lifetime IBP No. 012292 / 1-3-14 / Quezon City

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**GRAND PLAZA HOTEL CORPORATION**

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11 February 2019

**Statement of Management's Responsibility for Financial Statements**

**SECURITIES AND EXCHANGE COMMISSION**

CCP Complex

Pasay City

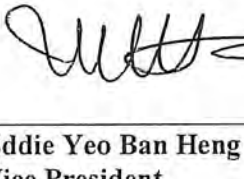
The management of **Grand Plaza Hotel Corporation** (the "Company"), is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, as at and for the years ended **December 31, 2018 and 2017**, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders or members.

**R.G. Manabat & Co.**, the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with **Philippine Standards on Auditing**, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

  
\_\_\_\_\_  
**Eddie Yeo Ban Heng**  
Vice President

  
\_\_\_\_\_  
**Yam Kit Sung**  
General Manager & Chief Financial Officer

Subscribed and sworn to before me a notary public for and in the City of **TAGUIG CITY** this \_\_\_\_\_ day of **FEB 11 2019** 2019, the signatories exhibiting to me their Community Tax Certificates/Passports details of which are as follows:

Name	Community Tax Certificate/ Passport Number	Date	Place of Issue
Eddie Yeo Ban Heng	Passport No. A38173540	June 21, 2016	Singapore
Yam Kit Sung	Passport No. K00559172	Nov. 22, 2017	Singapore

Doc. No. 228  
 Page No. 46  
 Book No. 111  
 Series of 2019



Notary Public

*(Signature)*  
**ANNA CARMIR, CALSADO-AMOROSO**  
 Notary Public for Taguig City  
 Appointment No. 17, Until December 31, 2019  
 12th Floor, Net One Centre, 26th Street cor. 3rd Avenue  
 Crescent Park West, Bonifacio Global, Taguig City  
 Roll of Attorneys No. 59155  
 MCLE Compliance No. V-0020154/ 04-25-16  
 PTR No. A-4254261 / 1-04-2019 / Taguig City  
 Lifetime IBP No. 012292 / 1-3-14 / Quezon City

# COVER SHEET

## For AUDITED FINANCIAL STATEMENTS

SEC Registration Number

1	6	6	8	7	8				
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### COMPANY NAME

G	R	A	N	D		P	L	A	Z	A		H	O	T	E	L		C	O	R	P	O	R	A	T	I	O	N

### PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province)

1	0	t	h		F	l	o	o	r	,		T	h	e		H	e	r	i	t	a	g	e		H	o	t	e	l
M	a	n	i	l	a	,		E	D	S	A		c	o	r	n	e	r											
R	o	x	a	s		B	o	u	l	e	v	a	r	d	,		P	a	s	a	y		C	i	t	y			

Form Type

A	A	F	S
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Department requiring the report

--

Secondary License Type, If Applicable

--

### COMPANY INFORMATION

Company's email Address

--

Company's Telephone Number/s

854-8838
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Mobile Number

--

No. of Stockholders

--

Annual Meeting (Month / Day)

--

Fiscal Year (Month / Day)

December 31
-------------

### CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person

Mr. Yam Kit Sung
------------------

Email Address

--

Telephone Number/s

854-8838
----------

Mobile Number

--

### CONTACT PERSON'S ADDRESS

--

*Note 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.*

*2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.*

# **GRAND PLAZA HOTEL CORPORATION**

**FINANCIAL STATEMENTS**  
**December 31, 2018, 2017 and 2016**



R.G. Manabat & Co.  
The KPMG Center, 9/F  
6787 Ayala Avenue, Makati City  
Philippines 1226  
Telephone +63 (2) 885 7000  
Fax +63 (2) 894 1985  
Internet www.kpmg.com.ph  
Email ph-inquiry@kpmg.com.ph

## REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders  
**Grand Plaza Hotel Corporation**  
10<sup>th</sup> Floor, The Heritage Hotel Manila  
EDSA corner Roxas Boulevard  
Pasay City

### Report on the Audit of the Financial Statements

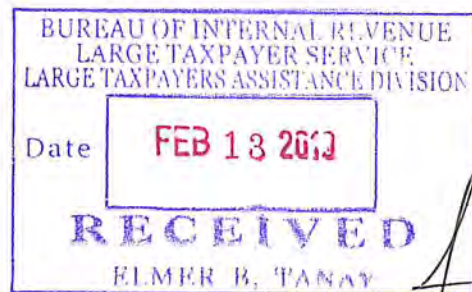
#### *Opinion*

We have audited the financial statements of Grand Plaza Hotel Corporation (the Company), which comprise the statements of financial position as at December 31, 2018 and 2017, and the statements of profit or loss, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2018, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Grand Plaza Hotel Corporation as at December 31, 2018 and 2017, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2018 in accordance with Philippine Financial Reporting Standards (PFRS).

#### *Basis for Opinion*

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.







### Key Audit Matter

Key audit matter is a matter that, in our professional judgment, was of most significance in our audit of the financial statements of the current period. This matter was addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

Valuation of Property and equipment  
Refer to Note 10 to the financial statements.

#### *The risk*

As at December 31, 2018, the Company has property and equipment amounting to P480.11 million. Due to the significant increase in operating loss in 2017, the Company recognized impairment loss on property and equipment amounting to P34.76 million. The Company sustained a loss for the year ended December 31, 2018 which may result in further impairment being recorded. In view of the continuous loss, management performed impairment assessment since the carrying value of the Company's property and equipment might not be recoverable based on expected historical or projected future operating results. The identification of indicators of impairment and preparation of the estimate of the recoverable amount of an asset or cash-generating unit involves subjective judgments and uncertainties, which requires special audit consideration because of the likelihood and potential magnitude of misstatements to the valuation and/or disclosure for the property and equipment. The impairment test requires the exercise of judgments about future market conditions, including growth rates and discount rates.

#### *Our response*

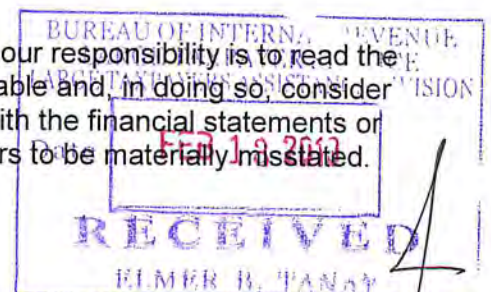
Our audit procedures included, among others, assessing management's determination of the recoverable amount of the Company's property and equipment, which mainly consist of its hotel assets, by reviewing the fair value as reported by an independent appraiser. We also performed evaluation of the competence, capabilities and objectivity of the independent appraiser and involved our advisory valuation specialist in evaluating the assumptions used in the valuation report including the projected economic growth, inflation rate discount rate, and occupancy and room rates through comparison with external sources of market data.

### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018, but does not include the financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018 are expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits or otherwise appears to be materially misstated.





## *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease its operations, or has no realistic alternative but to do so.

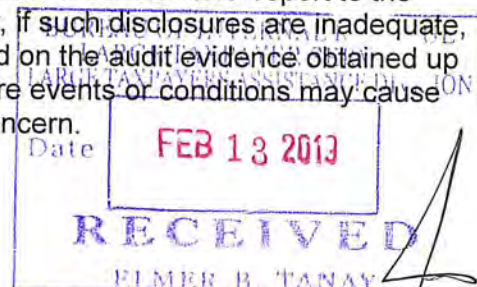
Those charged with governance are responsible for overseeing the Company's financial reporting process.

## *Auditors' Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.





- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

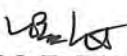
From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on the Supplementary Information Required Under Revenue Regulations No. 15-2010 of the Bureau of Internal Revenue**

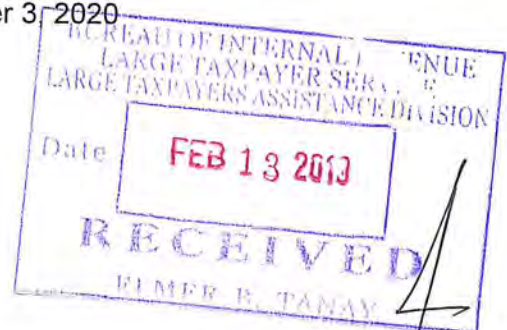
Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information in Note 28 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such supplementary information is the responsibility of management. The supplementary information has been subjected to the auditing procedures applied in our audits of the basic financial statements. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditors' report is Enrico E. Baluyut.

#### **R.G. MANABAT & CO.**

  
ENRICO E. BALUYUT  
Partner  
CPA License No. 065537  
SEC Accreditation No. 1177-AR-2, Group A, valid until July 9, 2021  
Tax Identification No. 131-029-752  
BIR Accreditation No. 08-001987-26-2017  
Issued September 4, 2017; valid until September 3, 2020  
PTR No. MKT 7333609  
Issued January 3, 2019 at Makati City

February 11, 2019  
Makati City, Metro Manila



# GRAND PLAZA HOTEL CORPORATION

## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

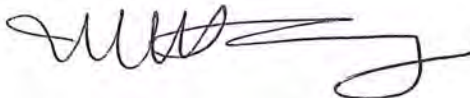
The management of **Grand Plaza Hotel Corporation** (the "Company") is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended **December 31, 2018 and 2017**, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

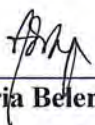
**R.G. Manabat & Co.**, the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.



**Eddie Yeo Ban Heng**

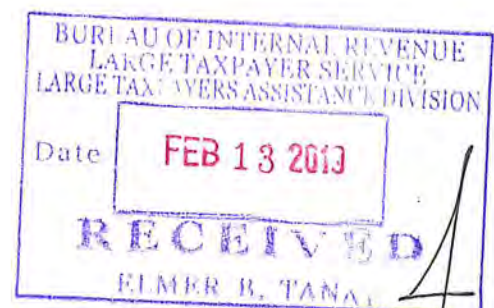


**Yam Kit Sung**



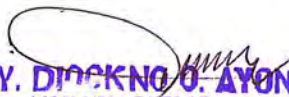
**Maria Belen Palaganas**

Signed this 11th day of February 2019.

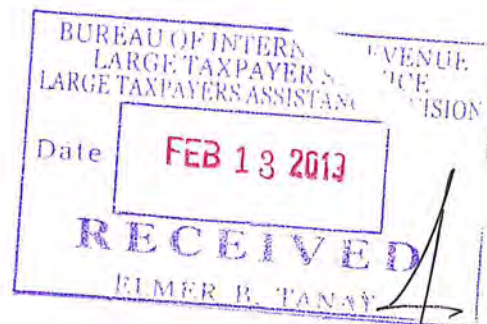


SUBSCRIBED AND SWORN to before me this <sup>13 FEB 2019</sup> day of \_\_\_\_\_ 2019\_\_ affiant(s) exhibiting to me his/her Community Tax Certificates/Passports, as follows:

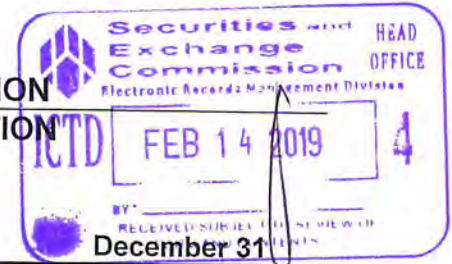
<u>Name</u>	<u>CTC/Passport No.</u>	<u>Date of Issue</u>	<u>Place of Issue</u>
Yeo Ban Heng	A38173540	June 21, 2016	Singapore
Yam Kit Sung	K0055917Z	Nov. 22, 2017	Singapore
Maria Belen Palaganas	TIN # 294-474-229-000	Aug. 2, 2017	Quezon City, Philippines

  
**ATTY. DICKNO O. AYON**  
 NOTARY PUBLIC  
 UNTIL DECEMBER 31 2019  
 PTR NO. 5228587/01-03-  
 COMMISSIONER OF NOTARIAL NO 52540  
 IBP NO 0238 187 01-03-18/PASIG CITY

Doc. No. 312  
 Page No. 61  
 Book No. I  
 Series of 2019.

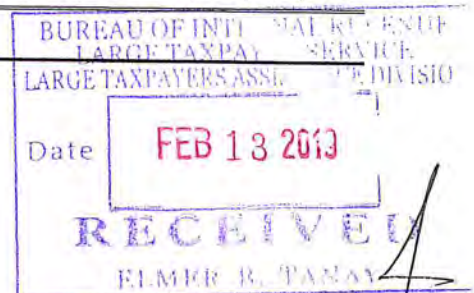


GRAND PLAZA HOTEL CORPORATION  
STATEMENTS OF FINANCIAL POSITION



	Note	2018	2017
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	4, 25	P259,497,028	P242,452,360
Receivables - net	5, 14, 25	78,084,144	102,364,011
Loan receivable	9, 14, 25	15,500,000	15,500,000
Due from related parties	14, 25	199,637	-
Inventories	6	9,229,655	8,226,910
Prepaid expenses and other current assets	7	23,570,318	20,212,364
<b>Total Current Assets</b>		<b>386,080,782</b>	<b>388,755,645</b>
<b>Noncurrent Assets</b>			
Property and equipment - net	10	480,111,099	508,863,000
Investment in an associate	8, 14	50,055,034	50,285,508
Deferred tax assets - net	22	18,604,900	22,678,087
Other noncurrent assets	11, 14	88,986,050	93,263,973
<b>Total Noncurrent Assets</b>		<b>637,757,083</b>	<b>675,090,568</b>
		<b>P1,023,837,865</b>	<b>P1,063,846,213</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Current Liabilities</b>			
Accounts payable and accrued expenses	12, 25	P67,226,048	P77,442,167
Refundable deposits - current portion	19, 20	25,349,438	25,349,438
Due to related parties	14, 25	31,445,754	36,635,132
Other current liabilities	13, 25	16,498,076	18,036,144
<b>Total Current Liabilities</b>		<b>140,519,316</b>	<b>157,462,881</b>
<b>Noncurrent Liabilities</b>			
Refundable deposits - net of current portion	19, 20	3,138,644	2,645,580
Accrued retirement benefits liability	21	21,058,778	26,116,177
<b>Total Noncurrent Liabilities</b>		<b>24,197,422</b>	<b>28,761,757</b>
<b>Total Liabilities</b>		<b>164,716,738</b>	<b>186,224,638</b>
<b>Equity</b>			
Capital stock	24	873,182,700	873,182,700
Additional paid-in capital		14,657,517	14,657,517
Remeasurement gains on defined benefit plan	21	14,754,522	10,069,063
Retained earnings	23	1,636,546,758	1,659,732,665
Treasury stock	23, 24	(1,680,020,370)	(1,680,020,370)
<b>Total Equity</b>		<b>859,121,127</b>	<b>877,621,575</b>
		<b>P1,023,837,865</b>	<b>P1,063,846,213</b>

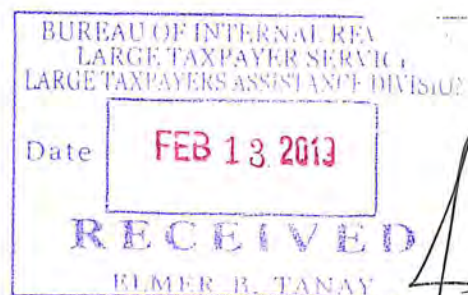
See Notes to the Financial Statements.



**GRAND PLAZA HOTEL CORPORATION**  
**STATEMENTS OF PROFIT OR LOSS**

		Years Ended December 31		
	Note	2018	2017	2016
<b>REVENUES</b>				
Rooms		P267,468,313	P236,509,584	P230,242,108
Food and beverage		132,045,896	128,794,060	123,428,183
Other operating departments		4,796,111	4,624,115	4,933,879
Others		9,486,639	12,858,405	9,943,873
		<b>413,796,959</b>	<b>382,786,164</b>	<b>368,548,043</b>
<b>COST OF SALES AND SERVICES</b>				
	16, 26	146,373,124	148,454,711	149,170,107
<b>GROSS OPERATING INCOME</b>				
		<b>267,423,835</b>	<b>234,331,453</b>	<b>219,377,936</b>
<b>OVERHEAD EXPENSES</b>				
Administrative expenses	17	225,833,845	232,740,724	181,751,946
Power, light and water	26	68,851,374	75,104,160	65,069,338
Property operations and maintenance	26	12,296,685	14,450,243	10,775,739
		<b>306,981,904</b>	<b>322,295,127</b>	<b>257,597,023</b>
<b>NET OPERATING LOSS</b>				
		<b>(39,558,069)</b>	<b>(87,963,674)</b>	<b>(38,219,087)</b>
<b>OTHER INCOME (EXPENSES)</b>				
Foreign exchange gain - net		11,726,376	1,724,293	10,675,578
Interest income	4, 9, 14	7,535,398	5,887,471	5,349,544
Equity in net income of an associate	8	1,769,526	1,987,983	2,083,824
Loss on disposal of property and equipment	10	(746,743)	(34,500)	-
Others		226,208	-	30,000
		<b>20,510,765</b>	<b>9,565,247</b>	<b>18,138,946</b>
<b>LOSS BEFORE INCOME TAX</b>				
		<b>(19,047,304)</b>	<b>(78,398,427)</b>	<b>(20,080,141)</b>
<b>INCOME TAX EXPENSE (BENEFIT)</b>				
	22	4,138,603	(3,117,177)	(6,855,231)
<b>NET LOSS</b>				
		<b>(P23,185,907)</b>	<b>(P75,281,250)</b>	<b>(P13,224,910)</b>
<b>Basic and Diluted Earnings (Loss) Per Share</b>				
	18	<b>(P0.43)</b>	<b>(P1.40)</b>	<b>(P0.25)</b>

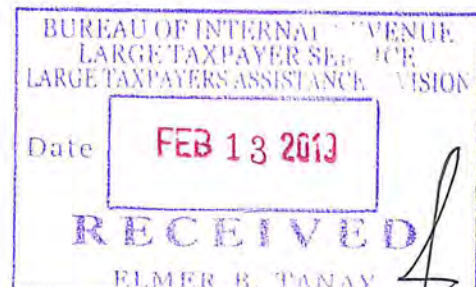
See Notes to the Financial Statements.



**GRAND PLAZA HOTEL CORPORATION**  
**STATEMENTS OF COMPREHENSIVE INCOME**

	Note	Years Ended December 31		
		2018	2017	2016
<b>NET LOSS</b>		<b>(P23,185,907)</b>	<b>(P75,281,250)</b>	<b>(P13,224,910)</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>				
<i>Items that will never be reclassified to profit or loss</i>				
Remeasurement of net defined benefit plan	21	6,693,513	2,055,991	1,720,436
Income tax relating to an item that will not be reclassified subsequently	21	(2,008,054)	(616,797)	(516,131)
		<b>4,685,459</b>	<b>1,439,194</b>	<b>1,204,305</b>
<b>TOTAL COMPREHENSIVE LOSS</b>		<b>(P18,500,448)</b>	<b>(P73,842,056)</b>	<b>(P12,020,605)</b>

See Notes to the Financial Statements.





**GRAND PLAZA HOTEL CORPORATION**  
**STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016**

	Note	Capital Stock (Note 24)	Additional Paid-in Capital	Remeasurement Gains on Defined Benefit Plan - net of tax	Retained Earnings (Note 23)	Treasury Stock (Note 24)	Total Equity
Balance at January 1, 2016		P873,182,700	P14,657,517	P7,425,564	P1,748,238,825	(P1,680,020,370)	P963,484,236
Net loss for the year	21	-	-	-	(13,224,910)	-	(13,224,910)
Other comprehensive income for the year		-	-	1,204,305	-	-	1,204,305
Total comprehensive loss for the year		-	-	1,204,305	(13,224,910)	-	(12,020,605)
Balance at December 31, 2016		P873,182,700	P14,657,517	P8,629,869	P1,735,013,915	(P1,680,020,370)	P951,463,631
Balance at January 1, 2017		P873,182,700	P14,657,517	P8,629,869	P1,735,013,915	(P1,680,020,370)	P951,463,631
Net loss for the year		-	-	-	(75,281,250)	-	(75,281,250)
Other comprehensive income for the year	21	-	-	1,439,194	-	-	1,439,194
Total comprehensive loss for the year		-	-	1,439,194	(75,281,250)	-	(73,842,056)
Balance at December 31, 2017		P873,182,700	P14,657,517	P10,069,063	P1,659,732,665	(P1,680,020,370)	P877,621,575
Balance at January 1, 2018		P873,182,700	P14,657,517	P10,069,063	P1,659,732,665	(P1,680,020,370)	P877,621,575
Net loss for the year		-	-	-	(23,185,907)	-	(23,185,907)
Other comprehensive income for the year	21	-	-	4,685,459	-	-	4,685,459
Total comprehensive loss for the year		-	-	4,685,459	(23,185,907)	-	(18,500,448)
Balance at December 31, 2018		P873,182,700	P14,657,517	P14,754,522	P1,636,546,758	(P1,680,020,370)	P859,121,127

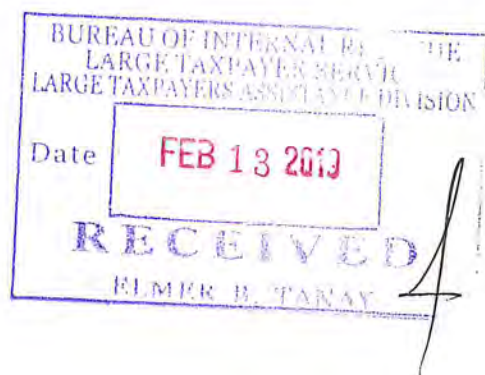
See Notes to the Financial Statements.



**GRAND PLAZA HOTEL CORPORATION**  
**STATEMENTS OF CASH FLOWS**

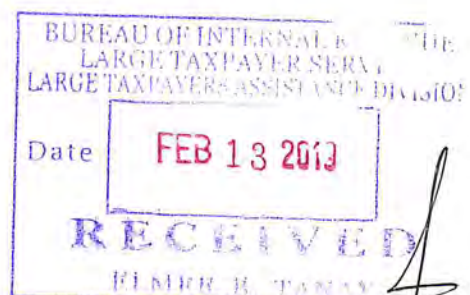
		Years Ended December 31		
	Note	2018	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Loss before income tax		(P19,047,304)	(P78,398,427)	(P20,080,141)
Adjustments for:				
Depreciation and amortization	10, 17	36,560,148	43,323,364	40,066,242
Impairment of property and equipment	10, 17	-	34,756,269	-
Retirement benefits cost	21	2,997,640	2,908,566	2,862,578
Provision for impairment losses on receivables	5, 17, 25	1,516,148	2,247,792	662,207
Loss on disposal of property and equipment - net	10	746,743	34,500	-
Unrealized foreign exchange gain		(9,939,577)	(1,595,349)	(10,736,407)
Interest income	4, 9, 14	(7,535,398)	(5,887,471)	(5,349,544)
Equity in net income of an associate	8	(1,769,526)	(1,987,983)	(2,083,824)
Operating income (loss) before working capital changes		3,528,874	(4,598,739)	5,341,111
Decrease (increase) in:				
Receivables		19,855,936	(39,787,727)	17,303,428
Due from related parties		(199,637)	179,746	(179,696)
Inventories		(1,002,745)	4,234,956	(121,074)
Prepaid expenses and other current assets		(1,490,281)	(2,933,084)	112,221
Other noncurrent assets		4,277,923	13,607,503	(2,306,944)
Increase (decrease) in:				
Accounts payable and accrued expenses		(10,216,119)	11,303,427	(16,960,576)
Refundable deposits		493,064	(1,300,551)	(1,450,542)
Due to related parties		(5,189,378)	7,901,560	21,935,382
Other current liabilities		(1,538,068)	3,215,003	(3,006,799)
Net cash generated from (absorbed by) operations		8,519,569	(8,177,906)	20,666,511
Interest received		10,443,181	11,528,330	6,206,422
Income taxes paid		(3,941,144)	(2,926,580)	(5,269,983)
Retirement benefits paid	21	(1,361,526)	(493,594)	(874,713)
Net cash provided by (used in) operating activities		13,660,080	(69,750)	20,728,237

Forward



		Years Ended December 31		
	Note	2018	2017	2016
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Additions to property and equipment-net	10	(P8,554,990)	(P22,359,702)	(P13,776,829)
Proceeds from disposal of property and equipment		-	15,499	-
Dividends received from an associate	8	2,000,000	2,400,000	4,000,000
Net cash used in investing activities		(6,554,990)	(19,944,203)	(9,776,829)
<b>EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>				
		9,939,578	1,595,349	10,736,407
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		17,044,668	(18,418,604)	21,687,815
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	4	242,452,360	260,870,964	239,183,149
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	4	P259,497,028	P242,452,360	P260,870,964

See Notes to the Financial Statements.



**GRAND PLAZA HOTEL CORPORATION**  
**NOTES TO THE FINANCIAL STATEMENTS**

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**1. Reporting Entity**

Grand Plaza Hotel Corporation (the "Company") was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on August 9, 1989 primarily to own, lease or manage one or more hotels, inns or resorts, all adjuncts and accessories thereto, and all other tourist-oriented businesses as may be necessary in connection therewith. The Company is a public company under Section 17.2 of the Securities Regulation Code and its shares are listed on the Philippine Stock Exchange (PSE). The Company is 54% owned by The Philippine Fund Limited (TPFL), a corporation organized in the Islands of Bermuda. The ultimate parent of the Company is Hong Leong Investment Holdings Pte Ltd., a corporation organized in Singapore.

The Company owns and operates The Heritage Hotel (the "Hotel"), its only operating segment, which is a deluxe class hotel that offers 450 rooms and facilities and amenities such as restaurants, function halls, and a coffee shop. The address of the Company's registered and principal office is the 10<sup>th</sup> Floor, The Heritage Hotel Manila, EDSA corner Roxas Boulevard, Pasay City.

**2. Basis of Preparation**

Statement of Compliance

The financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS are based on International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). PFRSs which are issued by the Philippine Financial Reporting Standards Council (FRSC), consist of PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations.

Details of the Company's accounting policies are included in Note 3.

This is the first set of the Company's annual financial statements in which PFRS 15 *Revenue from Contracts with Customers* and PFRS 9 *Financial Instruments* have been applied.

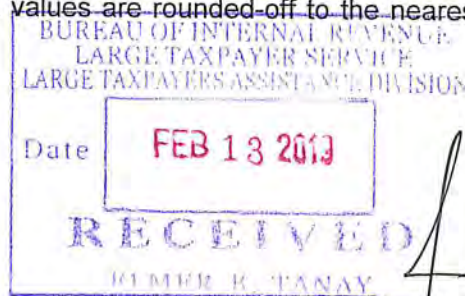
The financial statements were approved and authorized for issue by the Board of Directors (BOD) on February 11, 2019.

Basis of Measurement

The financial statements have been prepared on the historical cost basis of accounting except for the accrued retirement benefits liability which is the present value of the defined benefit obligation less fair value of plan assets, if any.

Functional and Presentation Currency

The Company's financial statements are presented in Philippine peso, which is also the Company's functional currency. All values are rounded off to the nearest peso, except when otherwise stated.



**GRAND PLAZA HOTEL CORPORATION**  
**STATEMENTS OF PROFIT OR LOSS**

		Years Ended December 31		
	Note	2018	2017	2016
<b>REVENUES</b>				
Rooms		P267,468,313	P236,509,584	P230,242,108
Food and beverage		132,045,896	128,794,060	123,428,183
Other operating departments		4,796,111	4,624,115	4,933,879
Others		9,486,639	12,858,405	9,943,873
		<b>413,796,959</b>	<b>382,786,164</b>	<b>368,548,043</b>
<b>COST OF SALES AND SERVICES</b>				
	16, 26	<b>146,373,124</b>	<b>148,454,711</b>	<b>149,170,107</b>
<b>GROSS OPERATING INCOME</b>				
		<b>267,423,835</b>	<b>234,331,453</b>	<b>219,377,936</b>
<b>OVERHEAD EXPENSES</b>				
Administrative expenses	17	<b>225,833,845</b>	<b>232,740,724</b>	<b>181,751,946</b>
Power, light and water	26	<b>68,851,374</b>	<b>75,104,160</b>	<b>65,069,338</b>
Property operations and maintenance	26	<b>12,296,685</b>	<b>14,450,243</b>	<b>10,775,739</b>
		<b>306,981,904</b>	<b>322,295,127</b>	<b>257,597,023</b>
<b>NET OPERATING LOSS</b>				
		<b>(39,558,069)</b>	<b>(87,963,674)</b>	<b>(38,219,087)</b>
<b>OTHER INCOME (EXPENSES)</b>				
Foreign exchange gain - net		<b>11,726,376</b>	<b>1,724,293</b>	<b>10,675,578</b>
Interest income	4, 9, 14	<b>7,535,398</b>	<b>5,887,471</b>	<b>5,349,544</b>
Equity in net income of an associate	8	<b>1,769,526</b>	<b>1,987,983</b>	<b>2,083,824</b>
Loss on disposal of property and equipment	10	<b>(746,743)</b>	<b>(34,500)</b>	<b>-</b>
Others		<b>226,208</b>	<b>-</b>	<b>30,000</b>
		<b>20,510,765</b>	<b>9,565,247</b>	<b>18,138,946</b>
<b>LOSS BEFORE INCOME TAX</b>				
		<b>(19,047,304)</b>	<b>(78,398,427)</b>	<b>(20,080,141)</b>
<b>INCOME TAX EXPENSE (BENEFIT)</b>				
	22	<b>4,138,603</b>	<b>(3,117,177)</b>	<b>(6,855,231)</b>
<b>NET LOSS</b>				
		<b>(P23,185,907)</b>	<b>(P75,281,250)</b>	<b>(P13,224,910)</b>
<b>Basic and Diluted Earnings (Loss) Per Share</b>				
	18	<b>(P0.43)</b>	<b>(P1.40)</b>	<b>(P0.25)</b>

*See Notes to the Financial Statements.*

**GRAND PLAZA HOTEL CORPORATION**  
**STATEMENTS OF COMPREHENSIVE INCOME**

	<i>Note</i>	Years Ended December 31		
		2018	2017	2016
<b>NET LOSS</b>		<b>(P23,185,907)</b>	<b>(P75,281,250)</b>	<b>(P13,224,910)</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>				
<i>Items that will never be reclassified to profit or loss</i>				
Remeasurement of net defined benefit plan	21	6,693,513	2,055,991	1,720,436
Income tax relating to an item that will not be reclassified subsequently	21	(2,008,054)	(616,797)	(516,131)
		<b>4,685,459</b>	<b>1,439,194</b>	<b>1,204,305</b>
<b>TOTAL COMPREHENSIVE LOSS</b>		<b>(P18,500,448)</b>	<b>(P73,842,056)</b>	<b>(P12,020,605)</b>

*See Notes to the Financial Statements.*

**GRAND PLAZA HOTEL CORPORATION**  
**STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016**

	Note	Capital Stock (Note 24)	Additional Paid-in Capital	Remeasurement Gains on Defined Benefit Plan - net of tax	Retained Earnings (Note 23)	Treasury Stock (Note 24)	Total Equity
Balance at January 1, 2016		P873,182,700	P14,657,517	P7,425,564	P1,748,238,825	(P1,680,020,370)	P963,484,236
Net loss for the year		-	-	-	(13,224,910)	-	(13,224,910)
Other comprehensive income for the year	21	-	-	1,204,305	-	-	1,204,305
Total comprehensive loss for the year		-	-	1,204,305	(13,224,910)	-	(12,020,605)
Balance at December 31, 2016		P873,182,700	P14,657,517	P8,629,869	P1,735,013,915	(P1,680,020,370)	P951,463,631
Balance at January 1, 2017		P873,182,700	P14,657,517	P8,629,869	P1,735,013,915	(P1,680,020,370)	P951,463,631
Net loss for the year		-	-	-	(75,281,250)	-	(75,281,250)
Other comprehensive income for the year	21	-	-	1,439,194	-	-	1,439,194
Total comprehensive loss for the year		-	-	1,439,194	(75,281,250)	-	(73,842,056)
Balance at December 31, 2017		P873,182,700	P14,657,517	P10,069,063	P1,659,732,665	(P1,680,020,370)	P877,621,575
Balance at January 1, 2018		P873,182,700	P14,657,517	P10,069,063	P1,659,732,665	(P1,680,020,370)	P877,621,575
Net loss for the year		-	-	-	(23,185,907)	-	(23,185,907)
Other comprehensive income for the year	21	-	-	4,685,459	-	-	4,685,459
Total comprehensive loss for the year		-	-	4,685,459	(23,185,907)	-	(18,500,448)
Balance at December 31, 2018		P873,182,700	P14,657,517	P14,754,522	P1,636,546,758	(P1,680,020,370)	P859,121,127

See Notes to the Financial Statements.

**GRAND PLAZA HOTEL CORPORATION**  
**STATEMENTS OF CASH FLOWS**

		Years Ended December 31		
	Note	2018	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Loss before income tax		(P19,047,304)	(P78,398,427)	(P20,080,141)
Adjustments for:				
Depreciation and amortization	10, 17	36,560,148	43,323,364	40,066,242
Impairment of property and equipment	10, 17	-	34,756,269	-
Retirement benefits cost	21	2,997,640	2,908,566	2,862,578
Provision for impairment losses on receivables	5, 17, 25	1,516,148	2,247,792	662,207
Loss on disposal of property and equipment - net	10	746,743	34,500	-
Unrealized foreign exchange gain		(9,939,577)	(1,595,349)	(10,736,407)
Interest income	4, 9, 14	(7,535,398)	(5,887,471)	(5,349,544)
Equity in net income of an associate	8	(1,769,526)	(1,987,983)	(2,083,824)
Operating income (loss) before working capital changes		3,528,874	(4,598,739)	5,341,111
Decrease (increase) in:				
Receivables		19,855,936	(39,787,727)	17,303,428
Due from related parties		(199,637)	179,746	(179,696)
Inventories		(1,002,745)	4,234,956	(121,074)
Prepaid expenses and other current assets		(1,490,281)	(2,933,084)	112,221
Other noncurrent assets		4,277,923	13,607,503	(2,306,944)
Increase (decrease) in:				
Accounts payable and accrued expenses		(10,216,119)	11,303,427	(16,960,576)
Refundable deposits		493,064	(1,300,551)	(1,450,542)
Due to related parties		(5,189,378)	7,901,560	21,935,382
Other current liabilities		(1,538,068)	3,215,003	(3,006,799)
Net cash generated from (absorbed by) operations		8,519,569	(8,177,906)	20,666,511
Interest received		10,443,181	11,528,330	6,206,422
Income taxes paid		(3,941,144)	(2,926,580)	(5,269,983)
Retirement benefits paid	21	(1,361,526)	(493,594)	(874,713)
Net cash provided by (used in) operating activities		13,660,080	(69,750)	20,728,237

Forward



	<b>Years Ended December 31</b>			
	<b>Note</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Additions to property and equipment-net	10	(P8,554,990)	(P22,359,702)	(P13,776,829)
Proceeds from disposal of property and equipment		-	15,499	-
Dividends received from an associate	8	2,000,000	2,400,000	4,000,000
Net cash used in investing activities		(6,554,990)	(19,944,203)	(9,776,829)
<b>EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>				
		9,939,578	1,595,349	10,736,407
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		17,044,668	(18,418,604)	21,687,815
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	4	242,452,360	260,870,964	239,183,149
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	4	P259,497,028	P242,452,360	P260,870,964

*See Notes to the Financial Statements.*

# GRAND PLAZA HOTEL CORPORATION

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## NOTES TO THE FINANCIAL STATEMENTS

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### 1. Reporting Entity

Grand Plaza Hotel Corporation (the "Company") was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on August 9, 1989 primarily to own, lease or manage one or more hotels, inns or resorts, all adjuncts and accessories thereto, and all other tourist-oriented businesses as may be necessary in connection therewith. The Company is a public company under Section 17.2 of the Securities Regulation Code and its shares are listed on the Philippine Stock Exchange (PSE). The Company is 54% owned by The Philippine Fund Limited (TPFL), a corporation organized in the Islands of Bermuda. The ultimate parent of the Company is Hong Leong Investment Holdings Pte Ltd., a corporation organized in Singapore.

The Company owns and operates The Heritage Hotel (the "Hotel"), its only operating segment, which is a deluxe class hotel that offers 450 rooms and facilities and amenities such as restaurants, function halls, and a coffee shop. The address of the Company's registered and principal office is the 10<sup>th</sup> Floor, The Heritage Hotel Manila, EDSA corner Roxas Boulevard, Pasay City.

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### 2. Basis of Preparation

#### Statement of Compliance

The financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS are based on International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). PFRSs which are issued by the Philippine Financial Reporting Standards Council (FRSC), consist of PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations.

Details of the Company's accounting policies are included in Note 3.

This is the first set of the Company's annual financial statements in which PFRS 15 *Revenue from Contracts with Customers* and PFRS 9 *Financial Instruments* have been applied.

The financial statements were approved and authorized for issue by the Board of Directors (BOD) on February 11, 2019.

#### Basis of Measurement

The financial statements have been prepared on the historical cost basis of accounting except for the accrued retirement benefits liability which is the present value of the defined benefit obligation less fair value of plan assets, if any.

#### Functional and Presentation Currency

The Company's financial statements are presented in Philippine peso, which is also the Company's functional currency. All values are rounded-off to the nearest peso, except when otherwise stated.

### Use of Estimates and Judgments

The preparation of the financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Although these estimates are based on management's best knowledge of current events and actions, actual results may differ from these estimates.

Judgments are made by management on the developments, selection and disclosure of the Company's critical accounting policies and estimates and the application of these policies and estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following presents the summary of these judgments and estimates which have the most significant effect on the amounts recognized in the financial statements:

#### *Determining whether an Agreement Contains a Lease*

The Company uses its judgment in determining whether an arrangement contains a lease, based on the substance of the arrangement at inception date and makes assessment of whether the arrangement is dependent on the use of a specific asset or assets, the arrangement conveys a right to use the asset and the arrangement transfers substantially all the risks and rewards incidental to ownership to the Company.

#### *Operating Lease*

The Company has entered into various lease arrangements either as a lessor or as a lessee. In determining whether all significant risks and rewards of ownership remain with the lessor or transferred to the lessee, the following factors are considered:

- a. the ownership of the asset does not transfer at the end of the lease term;
- b. there is no option to purchase the asset at a price that is expected to be sufficiently lower than the fair value at the date the option becomes exercisable such that, at the inception of the lease, it is reasonably certain that the option will be exercised;
- c. the lease term is not for the major part of the economic life of the asset even if title is not transferred;
- d. at the inception of the lease, the present value of the minimum lease payments does not amount to at least substantially all of the fair value of the leased asset; and
- e. the leased assets are not of such a specialized nature that only the lessee can use them without major modifications.

#### Company as Lessor

The Company has entered into a lease of its commercial spaces. The Company has determined that it retains all significant risks and rewards of ownership of these spaces which are leased out under operating lease arrangements (see Note 20).

#### Company as Lessee

The Company has entered into a lease of land. All the significant risks and rewards of ownership of the leased land remain with the lessor, since the leased property, together with the buildings thereon, and all attached permanent fixtures will be returned to the lessor upon the termination of the lease (see Note 20).

#### *Estimating Allowance for Impairment Losses on Receivables*

The Company uses the expected credit losses model in estimating the level of allowance which includes forecasts of future events and conditions. A credit loss is the difference between the cash flows that expected to be received discounted at the original effective interest rate. The model represents a probability-weighted estimate of the difference over the remaining life of the receivables. The maturity of the Company's receivables is less than one year so the lifetime expected credit losses and the 12-month expected credit losses are similar. In addition, management assessed the credit risk of the receivables as at the reporting date as low, therefore the Company did not have to assess whether a significant increase in credit risk has occurred.

As at December 31, 2018 and 2017, the allowance for impairment losses on trade receivables amounted to P16,140,863 and P16,316,521, respectively, while the carrying amount of receivables amounted to P78,084,144 and P102,364,011, respectively (see Note 5).

#### *Estimating Useful Lives of Property and Equipment*

The Company estimates the useful lives of property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, the estimation of the useful lives of property and equipment is based on collective assessment of internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

As at December 31, 2018 and 2017, the carrying amount of property and equipment amounted to P480,111,099 and P508,863,000, respectively (see Note 10).

#### *Determination of Fair Values*

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and nonfinancial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes, when necessary, based on the market values, being the estimated amount for which assets could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

The different levels of fair value of financial instruments carried at fair value, by valuation method have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### *Estimating Realizability of Deferred Tax Assets*

The Company reviews the carrying amounts of deferred tax assets at each reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Company also reviews the expected timing and tax rates upon reversal of temporary differences and adjusts the impact of deferred tax accordingly.

As of December 31, 2018 and 2017, the Company's unrecognized deferred tax assets amounted to P31,197,725 and P20,908,784, respectively. Management does not expect to have sufficient future taxable profit against which the Company can utilize the benefits therefrom. As at December 31, 2018 and 2017, recognized deferred tax assets amounted to P27,910,140 and P27,472,004, respectively (see Note 22).

#### *Estimating Retirement Benefit Obligations*

The determination of the retirement benefit obligation and retirement benefits cost is dependent on the selection of certain assumptions used by the actuary in calculating such amounts. Those assumptions include, among others, discount rates and salary increase rates.

The Company's retirement benefits liability amounted to P21,058,778 and P26,116,177 as at December 31, 2018 and 2017, respectively. The retirement benefits cost recognized in profit or loss amounted to P2,997,640, P2,908,566 and P2,862,578 for the years ended December 31, 2018, 2017 and 2016, respectively. Cumulative actuarial gain amounted to P21,077,889 and P14,384,376 as at December 31, 2018 and 2017 (see Note 21).

#### *Estimating Allowance for Impairment Losses on Nonfinancial Assets*

The Company assesses impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of such asset may not be recoverable. The factors that the Company considers important which could trigger an impairment review include the following:

- significant underperformance relative to the expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

If any indicator exists, the asset's recoverable amount is estimated. Determining the recoverable amount of the assets requires estimation of cash flows expected to be generated from continued use and ultimate disposal of such assets. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses would increase recorded operating expenses and decrease noncurrent assets.

In 2017, the Company recognized an impairment loss amounting to P34,756,269 on its property and equipment. No impairment loss was recognized for the years ended December 31, 2018 and 2016 (see Note 10).

#### *Estimating Provisions and Contingencies*

The Company is currently involved in tax case and assessment arising from the ordinary course of business. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsels handling the defense in these matters and is based upon an analysis of potential results. The Company's management and its legal counsel believe that the lawsuits and claims will not have material effect on the Company's financial position and performance. Accordingly, no provision for probable losses arising from legal contingencies was recognized in the financial statements as at December 31, 2018 and 2017.

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### **3. Summary of Significant Accounting Policies**

The accounting policies set out below have been applied consistently to all the years presented in these financial statements, except for the changes in accounting policies as explained below.

#### Adoption of New or Revised Standards, Amendments to Standards and Interpretations

The Company has adopted the following new standards, amendments to standards and interpretations starting January 1, 2018 and accordingly, changed its accounting policies. Except as otherwise indicated, the adoption did not have any significant impact on the Company's financial statements.

- *PFRS 9, Financial Instruments (2014)*. PFRS 9 (2014) replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and supersedes the previously published versions of PFRS 9 that introduced new classifications and measurement requirements (in 2009 and 2010) and a new hedge accounting model (in 2013). PFRS 9 includes revised guidance on the classification and measurement of financial assets that reflects the business model in which assets are managed and their cash flow characteristics, including a new forward-looking expected credit loss model for calculating impairment, and guidance on own credit risk on financial liabilities measured at fair value. PFRS 9 incorporates new hedge accounting requirements that represent a major overhaul of hedge accounting and introduces significant improvements by aligning the accounting more closely with risk management.

The Company has used an exemption not to restate comparative information for prior periods with respect to classification and measurement (including impairment) requirements. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of PFRS 9 are recognized in retained earnings and reserves as at 1 January 2018. Accordingly, the information presented for 2017 does not generally reflect the requirements of PFRS 9, but rather those of PAS 39.

- PFRS 15, *Revenue from Contracts with Customers* replaces PAS 11, *Construction Contracts*, PAS 18, *Revenue*, IFRIC 13, *Customer Loyalty Programmes*, IFRIC 18, *Transfer of Assets from Customers* and SIC-31, *Revenue - Barter Transactions Involving Advertising Services*. The new standard introduces a new and more comprehensive revenue recognition model for contracts with customers which specifies that revenue should be recognized when (or as) a company transfers control of goods or services to a customer at the amount to which the company expects to be entitled.

PFRS 15 requires a contract with a customer to be legally enforceable and to meet certain criteria to be within the scope of the standard and for the general model to apply. It introduces detailed guidance on identifying performance obligations which requires entities to determine whether promised goods or services are distinct. It also introduces detailed guidance on determining transaction price, including guidance on variable consideration and consideration payable to customers. The transaction price will then be generally allocated to each performance obligation in proportion to its stand-alone selling price.

Depending on whether certain criteria are met, revenue is recognized over time, in a manner that best reflects the company's performance, or at a point in time, when control of the goods or services is transferred to the customer. The standard does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other PFRS. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another PFRS, then the guidance on separation and measurement contained in the other PFRS takes precedence.

Due to the transition method (cumulative effect method) chosen in applying PFRS 15, comparative information has not been restated to reflect the new requirements.

#### Standards Issued but Not Yet Adopted

A number of new standards effective for annual periods beginning after December 31, 2018. However, the Company has not applied the following new or amended standards in preparing these financial statements. Unless otherwise stated, none of these are expected to have a significant impact on the Company's financial statements.

#### *Effective January 1, 2019*

- PFRS 16, *Leases* supersedes PAS 17, *Leases* and the related Philippine Interpretations. The new standard introduces a single lease accounting model for lessees under which all major leases are recognized on balance sheet, removing the lease classification test. Lease accounting for lessors essentially remains unchanged except for a number of details including the application of the new lease definition, new sale-and-leaseback guidance, new sublease guidance and new disclosure requirements.

Practical expedients and targeted reliefs were introduced including an optional lessee exemption for short-term leases (leases with a term of 12 months or less) and low-value items, as well as the permission of portfolio-level accounting instead of applying the requirements to individual leases. New estimates and judgmental thresholds that affect the identification, classification and measurement of lease transactions, as well as requirements to reassess certain key estimates and judgments at each reporting date were introduced.

PFRS 16 is effective for annual periods beginning on or after January 1, 2019 with several transition approaches and individual options and practical expedients that can be elected independently of each other. Earlier application is permitted for entities that apply PFRS 15 at or before the date of initial application of PFRS 16.

Adoption of PFRS 16 will result in the Company recognizing right-of-use assets and lease liabilities for all contracts that are, or contain, a lease. For leases currently classified as operating leases, under current accounting requirements the Company does not recognize related assets or liabilities, and instead spreads the lease payments on a straight-line basis over the lease term, disclosing in its annual financial statements the total commitment.

The Company has decided it will apply the modified retrospective adoption method in PFRS 16, and, therefore, will only recognize leases on balance sheet as at January 1, 2019. In addition, it has decided to measure right-of-use assets by reference to the measurement of the lease liability on that date. This will ensure there is no immediate impact to net assets on that date. At December 31, 2018 operating lease commitments amounted to P17.80 million, which is not expected to be materially different from the anticipated position on December 31, 2019 or the amount which is expected to be disclosed at December 31, 2018. Assuming the Company's lease commitments remain at this level, the effect of discounting those commitments is anticipated to result in right-of-use assets and lease liabilities of approximately P80.14 million being recognized on January 1, 2019. However, further work still needs to be carried out to determine whether and when extension and termination options are likely to be exercised, which will result in the actual liability recognized being higher or lower. Instead of recognizing an operating expense for its operating lease payments, the Company will instead recognize interest on its lease liabilities and amortization on its right-of-use assets.

- *Philippine Interpretation IFRIC-23 Uncertainty over Income Tax Treatments* clarifies how to apply the recognition and measurement requirements in PAS 12 *Income Taxes* when there is uncertainty over income tax treatments. Under the interpretation, whether the amounts recorded in the financial statements will differ to that in the tax return, and whether the uncertainty is disclosed or reflected in the measurement, depends on whether it is probable that the tax authority will accept the Company's chosen tax treatment. If it is not probable that the tax authority will accept the Company's chosen tax treatment, the uncertainty is reflected using the measure that provides the better prediction of the resolution of the uncertainty - either the most likely amount or the expected value. The interpretation also requires the reassessment of judgements and estimates applied if facts and circumstances change - e.g., as a result of examination or action by tax authorities, following changes in tax rules or when a tax authority's right to challenge a treatment expires.

The interpretation is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted. The interpretation can be initially applied retrospectively applying PAS 8, if possible without the use of hindsight, or retrospectively with the cumulative effect recognized at the date of initial application without restating comparative information.



Effective January 1, 2020

- Amendments to References to Conceptual Framework in PFRS Standards sets out amendments to PFRS Standards, their accompanying documents and PFRS practice statements to reflect the issuance of the revised Conceptual Framework for Financial Reporting in 2018 (2018 Conceptual Framework). The 2018 Conceptual Framework includes:
  - a new chapter on measurement;
  - guidance on reporting financial performance;
  - improved definitions of an asset and a liability, and guidance supporting these definitions; and
  - clarifications in important areas, such as the roles of stewardship, prudence and measurement uncertainty in financial reporting.

Some Standards, their accompanying documents and PFRS practice statements contain references to, or quotations from, the International Accounting Standards Committee (IASC)'s Framework for the Preparation and Presentation of Financial Statements adopted by the International Accounting Standards Board (IASB) in 2001 or the Conceptual Framework for Financial Reporting issued in 2010. The amendments update some of those references and quotations so that they refer to the 2018 Conceptual Framework, and makes other amendments to clarify which version of the Conceptual Framework is referred to in particular documents.

These amendments are effective for annual reporting periods beginning on or after January 1, 2020.

- Definition of Material (Amendments to PAS 1 *Presentation of Financial Statements* and PAS 8 *Accounting Policies, Changes in Accounting Estimates and Errors*). The amendments refine the definition of material. The amended definition of material states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity. The amendments clarify the definition of material and its application by:
  - (a) raising the threshold at which information becomes material by replacing the term 'could influence' with 'could reasonably be expected to influence';
  - (b) including the concept of 'obscuring information' alongside the concept of 'omitting' and 'misstating' information in the definition;
  - (c) clarifying that the users to which the definition refers are the primary users of general purpose financial statements referred to in the Conceptual Framework;
  - (d) clarifying the explanatory paragraphs accompanying the definition; and
  - (e) aligning the wording of the definition of material across PFRS Standards and other publications.

The amendments are expected to help entities make better materiality judgements without substantively changing existing requirements.

The amendments apply prospectively for annual periods beginning on or after January 1, 2020. Earlier application is permitted.

#### Financial Instruments

*Non-derivative Financial Instruments.* Non-derivative financial instruments consist of cash and cash equivalents, receivables, loan receivable, due from related parties, deposits (included under other current and noncurrent assets), accounts payable and accrued expenses, due to related parties, refundable deposits, and other current liabilities except for output VAT payable and other statutory payables.

*Recognition and Initial Measurement.* Trade receivables and debt securities issued are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognized when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

#### Financial Assets

Financial assets - Subsequent measurement and gains and losses. Policy applicable from January 1, 2018

*Classification and Subsequent Measurement.* On initial recognition, a financial asset is classified as measured at: amortized cost; FVOCI - debt investment; FVOCI - equity investment; or FVTPL.

The Company has no financial assets classified as measured at: FVOCI - debt investment; FVOCI - equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- It is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

Included in this category are the Company's cash and cash equivalents, receivables, loan receivable, due from related parties and deposits.

Cash includes cash on hand and in banks which are stated at face value. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of acquisition and are subject to an insignificant risk of changes in value.

*Business Model Assessment.* The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- a. the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
- b. how the performance of the portfolio is evaluated and reported to the Company's management;
- c. the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- d. how managers of the business are compensated - e.g., whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- e. the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Financial assets - Policy applicable before January 1, 2018

The Company classified its financial assets into one of the following categories:

- loans and receivables;
- held-to-maturity;
- available-for-sale; and
- at FVTPL

Financial assets - Subsequent measurement and gains and losses: Policy applicable before January 1, 2018

- Financial assets at FVTPL - Measured at fair value and changes therein, including any interest or dividend income, were recognized in profit or loss.
- Held-to-maturity - Measured at amortized cost using effective interest method.
- Loans and receivables - Measured at amortized cost using the effective interest method.
- Available-for-sale - Measured at fair value and changes therein, other than impairment losses, interest income and foreign currency differences on debt instruments, were recognized in OCI and accumulated in the fair value reserve. When these assets were derecognized, the gain or loss accumulated in equity was reclassified to profit or loss.

### Financial Liabilities

*Classification, Subsequent Measurement and Gains and Losses.* Financial liabilities are classified as measured at amortized cost or FVTPL. A financial liability is classified as at FVTPL if its is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in profit or loss. Any gain or loss on derecognition is also recognized in profit or loss.

Included under other financial liabilities are the Company's accounts payable and accrued expenses, refundable deposits, due to related parties, and other current liabilities except for output VAT payable and other statutory payables.

### Impairment of Financial Assets

PFRS 9 replaces the 'incurred loss' model in PAS 39 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortized cost, contract assets and debt investments at FVOCI, but not to investments in equity instruments. Under PFRS 9, credit losses are recognized earlier than under PAS 39.

For assets in the scope of the PFRS 9 impairment model, impairment losses are generally expected to increase and become more volatile. The Company has determined that the application of PFRS 9's impairment requirements at January 1, 2018 did not result in an additional allowance for impairment.

The Company considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk the Company compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forwarding-looking information. Especially the following indicators are incorporated:

- Internal credit rating
- External credit rating (as far as available)
- Actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change to the debtor's ability to meet its obligations
- Actual or expected significant changes in the operating results of the debtor
- Significant increases in credit risk on other financial instruments of the same debtor
- Significant changes in the expected performance and behaviour of the debtor, including changes in the payment status of debtor and changes in the operating results of the debtor

Financial assets are written off when there is no reasonable expectation of recovery. The Company categorizes a loan or receivable for write off when a debtor fails to make payments or when it is probable that the receivable will not be collected. Where loans or receivables have been written off, the Company continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognized in profit or loss.

#### Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statements of financial position.

#### Derecognition of Financial Instruments

*Financial Assets.* A financial asset (or, where applicable, a part of a financial asset or a part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a “pass-through” arrangement; or
- the Company has transferred its rights to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a ‘pass-through’ arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company’s continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to pay.

*Financial Liabilities.* A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### Determination of Fair Values

A number of the Company’s accounting policies and disclosures require the determination of fair value, for both financial and nonfinancial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes, when necessary, based on the market values, being the estimated amount for which assets could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm’s length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

The different levels of fair value of financial instruments carried at fair value, by valuation method have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### Inventories

Inventories are measured at the lower of cost and net realizable value (NRV). Cost is determined using the first-in, first-out (FIFO) principle, and includes expenditures incurred in acquiring the inventories and bringing them to their existing location and condition. NRV is the estimated selling price in the ordinary course of business, less the estimated costs of selling expenses. Obsolete inventories are disposed of and related costs are recognized in profit or loss.

#### Investment in an Associate

An associate is an entity in which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but not control or joint control over those policies.

The Company's investment in an associate is accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognized at cost. The carrying amount of the investment is adjusted to recognize the changes in the Company's share in the net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The Company discontinues applying the equity method when its investment in the investee company is reduced to zero. Accordingly, additional losses are not recognized unless the Company has guaranteed certain obligations of the investee company. When the investee company subsequently reports net income, the Company will resume applying the equity method but only after its share in net income equals the share in net losses not recognized during the period when the equity method was suspended.

#### Property and Equipment

Property and equipment are measured at cost less accumulated depreciation, amortization and impairment losses, if any.

Initially, an item of property and equipment is measured at its cost, which comprises its purchase price and any directly attributable costs of bringing the asset to its working condition. Subsequent expenditures are added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance, will flow to the Company. The costs of day-to-day servicing an asset are recognized in profit or loss in the period in which they are incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of property and equipment. Leasehold improvements are amortized over the estimated useful lives or the term of the lease, whichever is shorter.

The estimated useful lives are as follows:

	Number of Years
Building and building improvements	46 - 50
Furniture, fixtures and equipment	5 - 10
Transportation equipment	5
Leasehold improvements	5 or term of the lease, whichever is shorter

Estimated useful lives and depreciation and amortization methods are reviewed at each reporting date to ensure that they are consistent with the expected pattern of economic benefits from these assets.

When an asset is disposed of, or is permanently withdrawn from use and no future economic benefits are expected from its disposal, the cost and accumulated depreciation, amortization and impairment losses, if any, are removed from the accounts and any resulting gain or loss arising from the retirement or disposal is recognized in profit or loss.

#### Impairment of Nonfinancial Assets

The carrying amounts of the Company's nonfinancial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit (CGU) is the greater of its value in use and its fair value less costs of disposal. Value in use is the present value of the future cash flows expected to be derived from an asset or CGU, while fair value less costs of disposal is the amount obtainable from the sale of an asset or CGU in an arm's length transaction between knowledgeable and willing parties, less the costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets or CGUs. An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in profit or loss.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### Capital Stock

Capital stock is classified as equity. Incremental costs directly attributable to the issue of common shares and share options are recognized as a deduction from equity, net of any tax effects.

Additional paid-in capital includes any premiums received on the initial issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital, net of any related income tax benefit.

### Treasury Stock

When share capital recognized as equity is repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognized as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the reserve for own shares. When treasury shares are sold or reissued subsequently, the amount received is recognized as an increase in equity, and the resulting surplus or deficit on the transaction is presented in additional paid-in capital.

### Retained Earnings

The amount included in retained earnings includes earnings attributable to the Company's equity holders and reduced by dividends, if any, on capital stock. Dividends on capital stock are recognized as a liability and deducted from equity when they are declared by the Company's stockholders. Dividends for the year that are approved after the financial reporting date are dealt with as an event after the financial reporting date.

Retained earnings may also include prior year adjustments and the effect of changes in accounting policies as may be required by the standards' transitional provisions.

### Revenue

#### *Revenue from Contracts with Customers*

The Company's business is primarily engaged in offering hotel rooms and facilities such as restaurants, function halls, coffee shops and all adjuncts and accessories thereto.

The Company recognizes revenue when it transfers control over a product or service to a customer. Revenue is measured based on the consideration specified in a contract with a customer.

In the comparative period, revenue was measured at the fair value of the consideration received or receivable. Revenue from sale of goods and services was recognized when the significant risks and rewards of ownership had been transferred to the customer, recovery of the consideration was probable, the associated costs and possible return of goods or services could be estimated reliably, there was no continuing management involvement with the goods or services and the amount of revenue could be measured reliably.

The following is a description of principal activities from which the Company generates its revenue. Revenue is disaggregated by major products/service lines as reflected in the statements of profit or loss.

#### *Hotel Rooms and Function Halls*

Revenue from hotel rooms and function halls is recognized at the point in time when control of the asset is transferred to a customer, generally on actual occupancy. The normal credit terms for lease of hotel rooms and function halls is 30 days, when payment is made on credit.

#### *Food and Beverage*

Revenue from food and beverage is recognized at the point in time when the goods have been delivered.

#### *Other Operating Departments*

Revenue from other operating departments is recognized at the point in time when the service has been rendered.



#### *Other Income*

Other income is recognized at the point in time when the service has been rendered.

Interest income which is presented net of tax, is recognized when earned.

#### Costs and Expenses

Costs and expenses are recognized when incurred.

#### *Determination of whether the Company is Acting as a Principal or an Agent*

The Company assesses its revenue arrangements against the following criteria to determine whether it is acting as a principal or an agent:

- whether the Company has primary responsibility for providing the goods and services;
- whether the Company has discretion in establishing prices; and
- whether the Company bears the credit risk.

If the Company has determined it is acting as a principal, the Company recognizes revenue on a gross basis with the amount remitted to the other party being accounted as part of costs and expenses. If the Company has determined it is acting as an agent, only the net amount retained is recognized as revenue.

The Company assessed its revenue arrangements and concluded that it is acting as principal in all arrangements.

#### Foreign Currency Transactions

Transactions in foreign currencies are translated to Philippine peso based on the prevailing exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated using the exchange rates prevailing at the reporting date. The resulting foreign exchange gains or losses are recognized in profit or loss.

#### Operating Segment

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those other segments.

The Company determines and presents operating segments based on the information that is internally provided to the Chief Financial Officer, who is the Company's chief operating decision maker. The Company assessed that its hotel business represents its only operating segment.

#### Operating Leases - Company as Lessee

The Company leases the land it occupies from a related party under a long-term lease agreement. Management has determined that all significant risks and rewards of this property remain with the lessor. Accordingly, such lease is accounted for as operating lease.

#### Operating Leases - Company as Lessor

Leases where the Company does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Rent income from operating leases is recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized as an expense over the lease term on the same basis as rent income. Contingent rents are recognized as income in the period in which they are earned.

#### Taxes

Income tax expense is composed of current and deferred taxes. Income tax expense is recognized in profit or loss, except to the extent that it relates to items recognized directly in equity or in other comprehensive income, in which case it is recognized in equity or other comprehensive income.

#### *Current Tax*

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at reporting date.

#### *Deferred Tax*

Deferred tax assets and liabilities are recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, and the carryforward tax benefits of unused net operating loss carryover (NOLCO) and unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT). Deferred tax is not recognized for temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss; temporary differences related to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future; and taxable temporary differences arising from the initial recognition of goodwill.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences and the carryforward tax benefits of unused NOLCO and unused tax credits from excess MCIT can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recognized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and the deferred taxes relate to the same tax authority on the same taxable entity.

*Value-added Tax (VAT)*. Revenue, expenses and assets are recognized net of the amount of VAT, except:

- where the VAT incurred on a purchase of assets or services are not recoverable from the tax authority, in which case the VAT is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with amount of VAT included.

The input and output VAT are presented at gross and included under prepaid expenses and other current assets and other current liabilities, respectively, in the statements of financial position.

#### Earnings per Share

The Company presents basic and diluted earnings per share (EPS) for its common shares. Basic EPS is computed by dividing net income by the weighted average number of common shares outstanding during the year, after giving retroactive effect to any stock dividends declared during the year, if any. Diluted EPS is determined by adjusting the net income for the effects of all dilutive potential shares.

#### Related Parties

Parties are considered related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individuals or corporate entities.

#### Employee Benefits

##### *Retirement Costs*

The Company's net obligation in respect of the defined benefit plan is calculated by estimating the amount of the future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed on a periodic basis by a qualified actuary appointed by the Company using the projected unit credit method. When the calculation results in a potential asset for the Company, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognized immediately in other comprehensive income. The Company determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then net defined benefit liability (asset), taking into account any changes in the net defined liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Company recognizes gains and losses on the settlement of a defined benefit plan when the settlement occurs.

#### Short-term Employee Benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### Contingencies

Contingent liabilities are not recognized in the financial statements but are disclosed in the notes to the financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but are disclosed in the notes to the financial statements when an inflow of economic benefits is probable.

#### Events After the Reporting Date

Any event after the reporting date that provide additional information about the Company's financial position at the reporting date (adjusting event) is recognized in the financial statements when material. Any event after the reporting date that is not an adjusting event is disclosed in the notes to the financial statements when material.

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#### **4. Cash and Cash Equivalents**

This account consists of:

	<b>Note</b>	<b>2018</b>	<b>2017</b>
Cash on hand and in banks		<b>P53,003,770</b>	P39,022,815
Short-term investments		<b>206,493,258</b>	203,429,545
	<b>25</b>	<b>P259,497,028</b>	P242,452,360

Cash in banks earns annual interest at the prevailing bank deposit rates. Short-term investments consist mainly of time deposits which earn annual interest ranging from 1.20% to 1.80%, 0.42% to 0.86% and 0.32% to 0.50% in 2018, 2017 and 2016, respectively. Interest income earned from this account amounted to P2,860,398, P1,212,471 and P686,805 for the years ended December 31, 2018, 2017 and 2016, respectively.

## 5. Receivables

This account consists of:

	Note	2018	2017
Trade:			
Charge customers	25	<b>P44,827,175</b>	P68,277,891
Others		<b>22,843,868</b>	21,502,021
		<b>67,671,043</b>	89,779,912
Utility charges		<b>19,922,930</b>	16,937,106
Interest	14	<b>1,670,171</b>	4,577,955
Advances to employees		<b>242,529</b>	968,425
Others		<b>4,718,334</b>	6,417,134
		<b>94,225,007</b>	118,680,532
Less allowance for impairment losses on trade receivables	25	<b>16,140,863</b>	16,316,521
	25	<b>P78,084,144</b>	P102,364,011

Trade receivables are non-interest bearing and are generally on a 15 to 30-day credit term.

Trade - charge customers and others include receivables from PAGCOR amounting to P29,409,140, in 2018 and 2017 which mainly consist of unpaid billings from the contract with PAGCOR which was terminated in July 2013. The collection of the remaining receivables from PAGCOR is subject to the ongoing reconciliation of records between the Company and PAGCOR who have not yet reached an agreement as to the net amount of settlement due to each party.

The Company's exposure to credit risks and impairment losses related to trade receivables from charge customers is disclosed in Note 25.

## 6. Inventories

Inventories carried at cost consists of:

	2018	2017
Engineering supplies	<b>P3,032,478</b>	P2,675,923
General supplies	<b>2,749,837</b>	2,969,114
Food	<b>2,437,710</b>	1,671,725
Beverage and tobacco	<b>736,054</b>	575,307
Others	<b>273,576</b>	334,841
	<b>P9,229,655</b>	P8,226,910

There was no write down of inventories to NRV in each of the three years in the period ended December 31, 2018.

## 7. Prepaid Expenses and Other Current Assets

This account consists of:

	2018	2017
Input VAT	P12,626,241	P9,167,232
Prepaid income tax	7,335,087	5,467,414
Prepaid expenses	2,515,829	4,885,489
Deposits:		
Utilities deposit	366,453	531,730
Rental deposit	-	19,357
Others	726,708	141,142
	<b>P23,570,318</b>	<b>P20,212,364</b>

Input VAT is current and can be applied against output VAT.

Prepaid expenses consist of insurance premiums, maintenance and dues and subscriptions.

## 8. Investment in an Associate

This account pertains to the 40% ownership in Harbour Land Corporation (HLC), a Philippine corporation engaged in the real estate business (see Note 14).

This account consists of:

	2018	2017
Acquisition cost	P48,200,000	P48,200,000
Accumulated share in net earnings:		
Balance at beginning of year	2,085,508	2,497,525
Equity in net income	1,769,526	1,987,983
Dividends received	(2,000,000)	(2,400,000)
Balance at end of year	1,855,034	2,085,508
	<b>P50,055,034</b>	<b>P50,285,508</b>

A summary of the financial information of HLC follows:

	2018	2017
Current assets	P28,505,048	P29,817,629
Noncurrent assets	121,830,382	121,830,382
Current liabilities	(1,227,519)	(1,963,915)
Noncurrent liability	(78,000,000)	(78,000,000)
Net assets (100%)	<b>P71,107,911</b>	<b>P71,684,096</b>
Company's share of net assets (40%)	<b>P28,443,164</b>	<b>P28,673,638</b>
Revenue	<b>P17,797,608</b>	<b>P17,797,608</b>
Net income/total comprehensive income (100%)	<b>P4,423,815</b>	<b>P4,969,957</b>
Company's share in net income/total comprehensive income (40%)	<b>P1,769,526</b>	<b>P1,987,983</b>

## 9. Loan Receivable

This pertains to the loan granted to Rogo Realty Corporation (RRC), a company under common control, collateralized by RRC's investment in shares of stock of HLC with a carrying value of P72,300,000 as at December 31, 2018 and 2017 and is collectable on demand with interest rate of 5% per annum (see Note 14).

Interest income earned in 2018, 2017 and 2016 amounted to P775,000 for each year.

## 10. Property and Equipment

The movements and balances in this account are as follows:

	Building and Building Improvements	Furniture Fixtures and Equipment	Transportation Equipment	Leasehold Improvements	Total
<b>Cost</b>					
Balance, January 1, 2017	P1,020,666,095	P376,113,744	P4,158,198	P385,157	P1,401,323,194
Additions	5,047,980	15,701,052	1,810,670	-	22,359,702
Reclassification	-	(2,752,094)	-	-	(2,752,094)
Balance, December 31, 2017	1,025,714,075	389,062,702	5,768,868	385,157	1,420,930,802
Additions	4,023,107	2,862,240	1,669,643	-	8,554,990
Disposals	(1,450,835)	(424,647)	-	-	(1,875,482)
<b>Balance, December 31, 2018</b>	<b>1,028,286,347</b>	<b>391,500,295</b>	<b>7,438,511</b>	<b>385,157</b>	<b>1,427,610,310</b>
<b>Accumulated Depreciation and Amortization</b>					
Balance, January 1, 2017	486,165,625	345,981,284	4,158,198	385,157	836,690,264
Depreciation and amortization during the year	27,764,692	15,451,294	107,378	-	43,323,364
Disposals	-	(2,702,095)	-	-	(2,702,095)
Balance, December 31, 2017	513,930,317	358,730,483	4,265,576	385,157	877,311,533
Depreciation and amortization during the year	27,507,455	8,563,595	489,098	-	36,560,148
Disposals	(704,092)	(424,647)	-	-	(1,128,739)
<b>Balance, December 31, 2018</b>	<b>540,733,680</b>	<b>366,869,431</b>	<b>4,754,674</b>	<b>385,157</b>	<b>912,742,942</b>
<b>Impairment loss</b>					
Balance, January 1, 2017	-	-	-	-	-
Impairment during the year	32,956,783	1,703,373	96,113	-	34,756,269
Balance, December 31, 2017	32,956,783	1,703,373	96,113	-	34,756,269
Impairment during the year	-	-	-	-	-
<b>Balance, December 31, 2018</b>	<b>32,956,783</b>	<b>1,703,373</b>	<b>96,113</b>	<b>-</b>	<b>34,756,269</b>
<b>Carrying Amount</b>					
December 31, 2017	P478,826,975	P28,628,846	P1,407,179	P -	P508,863,000
<b>December 31, 2018</b>	<b>P454,595,884</b>	<b>P22,927,491</b>	<b>P2,587,724</b>	<b>P -</b>	<b>P480,111,099</b>

The Company recognized loss on disposal of property and equipment amounting to P746,743, P34,500 and nil for the years ended December 31, 2018, 2017 and 2016, respectively.

The Company has obtained the services of an independent appraiser to determine the fair value of its property and equipment which primarily consists of hotel assets. The fair value determined by the independent appraiser was compared by management to the assets' recoverable value of its property and equipment.

*Valuation Techniques and Significant Unobservable Inputs*

The fair value of property and equipment was arrived at using the Income Approach. The aforementioned approach is a method used to derive a value indication for an income-producing property by converting its anticipated benefits (cash flows and reversion) into property value. This conversion can be accomplished by discounted cash flow analysis. The Discounted Cash Flow Analysis involves the projection of a series of periodic cash flows to a business. Periodic cash flow is typically estimated as gross income less vacancy and collection losses and less operating expenses/outgoings. The series of net incomes, along with an estimate of reversion/terminal value, anticipated at the end of the projection period, is then discounted. The fair value measurement was categorized as a Level 3 fair value based on the inputs in the valuation technique used (see Note 3).

The key assumptions used in the estimation of the recoverable amount are set out below. The values assigned to the key assumptions represent the independent appraiser's assessment of future trends in the relevant industries.

*Gross Revenue.* Gross revenues of the Company over the next ten (10) years are projected to grow in line with the economy. This assumes that the market share of the Company will be flat on the assumption that it will also grow at par with the economy.

*Operating Expenses.* Operating expenses are projected to increase at a single-digit growth rate and at a slower pace than revenue.

*Discount Rate.* The Company uses the weighted-average cost of capital as the discount rate. In determining the appropriate discount rate, regard has been given to various market information, including but not limited to, 10-year government bond yield, bank lending rates, market premium. The discount rate used is 10% in 2018.

*Growth Rate.* The long-term rate used to extrapolate the cash flow projections of the property and equipment beyond the period covered by the cash flow excludes capital acquisitions and expansions in the future. The growth rate used is 2% in 2018.

In 2017, the carrying amount of the property and equipment exceeded its estimated recoverable amount. The Company recognized impairment loss amounting to nil and P34,756,269 in 2018 and 2017, respectively (see Note 17). Management has identified that a reasonably possible change in two key assumptions could cause the carrying amount to exceed the recoverable amount. The following table shows the amount by which these two assumptions would need to change individually for the estimated recoverable amount to be equal to the carrying amount.

	Change Required for Carrying Amount to Equal Recoverable Amount
Discount rate	7%
Terminal value growth rate	(74%)



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## 11. Other Noncurrent Assets

This account consists of:

	<i>Note</i>	<b>2018</b>	2017
Lease deposit	14, 20, 25	<b>P78,000,000</b>	P78,000,000
Miscellaneous investments and deposits		<b>8,582,719</b>	8,781,609
Advances to suppliers		<b>1,393,331</b>	5,472,364
Others		<b>1,010,000</b>	1,010,000
		<b>P88,986,050</b>	P93,263,973

Miscellaneous investments and deposits consist of utility and rent deposits.

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## 12. Accounts Payable and Accrued Expenses

This account consists of:

	<i>Note</i>	<b>2018</b>	2017
Trade		<b>P32,260,514</b>	P41,411,030
Accrued payroll		<b>20,410,402</b>	20,146,245
Accrued other liabilities		<b>10,251,404</b>	10,034,705
Accrued utilities		<b>4,303,728</b>	5,351,062
Others		-	499,125
	25	<b>P67,226,048</b>	P77,442,167

Trade payables have normal terms of 30 to 45 days.

Accrued other liabilities consists of dues and subscriptions, credit card commission, insurance, maintenance, professional fee, commissions and other accrued expenses.

The Company's exposure to liquidity risk related to trade and other payables is discussed in Note 25.

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## 13. Other Current Liabilities

This account consists of:

	<i>Note</i>	<b>2018</b>	2017
Deposits for utilities		<b>P5,184,148</b>	P5,184,148
Output VAT payable		<b>3,818,921</b>	1,797,042
Payable to employees		<b>2,946,021</b>	3,521,702
Payable to government agencies		<b>2,793,960</b>	6,302,097
Rewards redemption payable		<b>875,317</b>	644,202
Others		<b>879,709</b>	586,953
	25	<b>P16,498,076</b>	P18,036,144

## 14. Related Party Transactions

In the normal course of business, the Company has transactions with its related parties. These transactions and account balances as at December 31 are as follow:

Category/ Transaction	Year	Note	Amount of the Transaction	Outstanding Balance		Terms	Conditions
				Due from Related Parties	Due to Related Parties		
<b>Associate</b>							
▪ Lease deposit	2018	11, 20	P -	P78,000,000	P -	Required lease	Collectable upon
	2017		-	78,000,000	-	deposit on the	termination of the
	2016		-	78,000,000	-	leased land	contract
▪ Interest income	2018	14b, 20	3,900,000	650,000	-	5% per annum	Unsecured;
	2017		3,900,000	3,085,064	-	of the lease	no impairment
	2016		3,900,000	3,900,000	-	deposit	
▪ Advances	2018	14a	-	-	-	Due and	Unsecured;
	2017		-	-	-	demandable;	no impairment
	2016		4,061	4,061	-	non interest	bearing
▪ Rent expense	2018	17, 20	17,797,608	-	4,760,860	Due and	Unsecured
	2017		17,797,608	-	4,760,860	demandable;	
	2016		17,797,608	-	4,760,860	non interest	bearing
▪ Rent income	2018	14e	180,000	-	-	Due and	Unsecured
	2017		180,000	-	-	demandable;	
	2016		180,000	-	-	non interest	bearing
<b>Under Common Control</b>							
▪ Management and incentive fees	2018	14d, 17	17,772,470	-	26,120,920	Due and	Unsecured
	2017		14,223,858	-	23,452,520	demandable;	
	2016		14,515,526	-	20,316,722	non interest	bearing
▪ Advances	2018	14a	7,857,778	199,637	563,974	Due and	Unsecured;
	2017		4,765,762	-	8,421,752	demandable;	no impairment
	2016		3,270,097	175,685	3,655,990	non interest	bearing
▪ Loan	2018	9, 14c	-	15,500,000	-	Due and	Unsecured;
	2017		-	15,500,000	-	demandable;	no impairment
	2016		-	15,500,000	-	interest bearing	
▪ Interest income	2018	9, 14c	775,000	130,167	-	5% per annum of	Unsecured;
	2017		775,000	1,330,150	-	the loan	no impairment
	2016		775,000	6,305,878	-	receivable	
▪ Rent income	2018	14e	420,000	-	-	Due and	Unsecured
	2017		420,000	-	-	demandable;	
	2016		420,000	-	-	non interest	bearing
<b>Key Management Personnel of the Entity</b>							
▪ Short term employee benefits	2018	14f	25,199,393	-	-		
	2017		22,716,935	-	-		
	2016		20,609,402	-	-		
<b>TOTAL</b>	<b>2018</b>			<b>P94,479,804</b>	<b>P31,445,754</b>		
<b>TOTAL</b>	<b>2017</b>			<b>P97,915,214</b>	<b>P36,635,132</b>		
<b>TOTAL</b>	<b>2016</b>			<b>P103,885,624</b>	<b>P28,733,572</b>		

Due from related parties is included in the following accounts:

	Note	2018	2017
Receivables - net	20	P780,167	P4,415,214
Loan receivable	9	15,500,000	15,500,000
Due from related parties		199,637	-
Other noncurrent assets	11, 20	78,000,000	78,000,000
		<b>P94,479,804</b>	<b>P97,915,214</b>

- a. The Company grants/obtains advances to/from related parties for working capital purposes. These advances are non-interest bearing, unsecured and receivable/payable on demand.

- b. The interest receivable from HLC, an associate, represents the uncollected interest on the lease deposit of the Company to HLC at 5% a year (see Note 20). The related interest income amounted to P3,900,000 annually for the three-year period ended December 31, 2018.
- c. The interest receivable from RRC, an entity under common control, represents the uncollected interest on the loan granted by the Company to RRC at 5% per annum (see Note 9). The related interest income amounted to P775,000 annually for the three-year period ended December 31, 2018.
- d. The Company has a Management Agreement with Elite Hotel Management Services Pte. Ltd - Philippine Branch (Elite), an entity under common control, under which the latter provides management, technical and administrative services. In return, the Company pays monthly basic management and incentive fees based on a percentage of the hotel's revenue (2%) and gross operating profit (7%), respectively, starting April 2011.
- e. The rent income from HLC, RRC and Elite represents the sub-leased portion of an office space consisting of 30 square meters, 25 square meters and 65 square meters, respectively, located at the Hotel. The lease covers a period of 2.5 years until December 31, 2016, and was renewed for another three (3) years until December 31, 2019.
- f. Transactions with Key Management Personnel  
The total remuneration of key management personnel in the form of short-term employee benefits is shown below:

	2018	2017	2016
Executive officers	P19,762,814	P17,732,007	P16,642,511
Directors of hotel operations	5,436,579	4,984,928	3,966,891
	<b>P25,199,393</b>	<b>P22,716,935</b>	<b>P20,609,402</b>

The Company does not provide post-employment and equity-based compensation benefits to its BOD and expatriates.

Due from and to related parties are normally settled in cash. As at December 31, 2018 and 2017, the Company determined due from related parties to be fully recoverable, hence, no impairment has been recognized.

## 15. Payroll and Employee Benefits

This account consists of:

	2018	2017	2016
Rooms	P31,082,380	P29,177,221	P27,326,095
Food and beverage	27,727,103	30,363,048	28,607,305
Hotel overhead departments:			
Administrative and general	38,486,550	36,909,364	28,813,356
Sales and marketing	14,220,837	11,567,424	8,402,968
Engineering	9,846,194	10,189,099	8,812,510
Human resources	2,810,414	2,689,184	2,783,277
Other operating departments	1,093,404	1,182,110	1,307,776
	<b>P125,266,882</b>	<b>P122,077,450</b>	<b>P106,053,287</b>

Payroll and employees benefits charged in the statements of profit or loss were allocated as follows:

	<i>Note</i>	<b>2018</b>	2017	2016
Cost of sales and services	16, 26	<b>P59,902,887</b>	P60,722,379	P57,241,176
Administrative expenses	17	<b>65,363,995</b>	61,355,071	48,812,111
		<b>P125,266,882</b>	P122,077,450	P106,053,287

Payroll and employee benefits charged to cost of sales and services are recorded under "Rooms", "Food and Beverage" and "Other Operating Departments"

## **16. Cost of Sales and Services**

This account consists of:

	<i>Note</i>	<b>2018</b>	2017	2016
Payroll and employee benefits	15, 26	<b>P59,902,887</b>	P60,722,379	P57,241,176
Food and beverage		<b>41,637,848</b>	43,895,538	43,805,576
Guest supplies		<b>8,583,772</b>	8,466,751	7,835,824
Commission		<b>6,595,058</b>	6,151,887	8,139,941
Transport charges		<b>6,013,096</b>	5,132,918	6,061,651
Other operating departments		<b>2,662,873</b>	1,801,090	2,761,511
Operating supplies		<b>2,599,622</b>	1,216,617	1,082,475
Online selling and marketing tools		<b>2,334,052</b>	5,308,067	1,646,041
Kitchen fuel		<b>2,082,093</b>	1,739,623	1,589,234
Housekeeping expenses		<b>1,796,429</b>	1,656,028	1,593,560
Printing and stationery		<b>1,620,060</b>	1,476,416	1,673,393
Permits and licenses		<b>1,425,106</b>	1,942,352	355,002
Laundry and dry cleaning		<b>1,040,160</b>	936,399	834,310
Music and entertainment		<b>885,285</b>	900,953	1,099,837
Cleaning supplies		<b>716,664</b>	629,349	594,517
Miscellaneous		<b>6,478,119</b>	6,478,344	12,856,059
		<b>P146,373,124</b>	P148,454,711	P149,170,107

## 17. Administrative Expenses

This account consists of:

	Note	2018	2017	2016
Hotel overhead departments				
Payroll and employee benefits	15	<b>P65,363,995</b>	P61,355,071	P48,812,111
Management and incentive fees	14	<b>17,772,470</b>	14,223,858	14,515,526
Credit card commission		<b>4,393,272</b>	3,628,468	4,281,570
Data processing		<b>3,248,337</b>	2,600,066	2,354,874
Dues and subscription		<b>2,366,710</b>	3,687,876	5,806,374
Advertising		<b>1,885,345</b>	699,432	1,022,648
Telecommunications		<b>1,223,731</b>	1,089,375	1,314,297
Awards and social activities		<b>1,201,088</b>	853,876	693,825
Entertainment		<b>582,334</b>	751,775	1,010,125
Miscellaneous		<b>3,581,872</b>	635,329	3,524,330
		<b>101,619,154</b>	89,525,126	83,335,680
Corporate office				
Depreciation and amortization	10	<b>36,560,148</b>	43,323,364	40,066,242
Professional fees		<b>32,107,172</b>	7,386,545	6,344,821
Leased land rental	14, 20	<b>17,797,608</b>	17,797,608	17,797,608
Corporate office payroll and related expense		<b>13,582,893</b>	11,893,442	10,997,805
Property tax		<b>9,265,681</b>	9,265,681	9,265,681
Insurance		<b>7,615,837</b>	7,702,357	9,186,573
Office supplies		<b>2,867,126</b>	2,931,002	1,482,307
Provision for impairment losses on receivables	25	<b>1,516,148</b>	2,247,792	662,207
Directors' fees/allowances		<b>882,853</b>	1,005,210	1,036,871
Transportation and travel		<b>298,516</b>	331,169	242,566
Taxes and licenses		<b>122,064</b>	477,942	141,498
Impairment loss on property and equipment	10	-	34,756,269	-
Miscellaneous		<b>1,598,645</b>	4,097,217	1,192,087
		<b>124,214,691</b>	143,215,598	98,416,266
		<b>P225,833,845</b>	P232,740,724	P181,751,946

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## 18. Earnings per Share

Basic and diluted earnings (loss) per share are computed as follows:

	<i>Note</i>	<b>2018</b>	2017	2016
Weighted average number of common shares:				
Balance at beginning and end of year	24	<b>53,717,369</b>	53,717,369	53,717,369
	<i>Note</i>	<b>2018</b>	2017	2016
Net loss for the year		<b>(P23,185,907)</b>	(P75,281,250)	(P13,224,910)
Divided by weighted average number of outstanding shares	24	<b>53,717,369</b>	53,717,369	53,717,369
		<b>(P0.43)</b>	(P1.40)	(P0.25)

There are no potential dilutive common shares in the years presented.

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## 19. Refundable Deposits

This account consists of:

	<i>Note</i>	<b>2018</b>	2017
PAGCOR	20	<b>P25,349,438</b>	P25,349,438
Others	20	<b>3,138,644</b>	2,645,580
		<b>28,488,082</b>	27,995,018
Less current portion		<b>25,349,438</b>	25,349,438
		<b>P3,138,644</b>	P2,645,580

The refundable deposit pertains to the deposit paid by the lessee to the Company as required in the lease agreement.

The refundable deposit from PAGCOR has not yet been returned to PAGCOR due to the pending reconciliation of account between both parties (see Note 5).

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## 20. Leases

### Company as Lessor

The Company leases certain portions of the Hotel premises to third parties with options for extension/renewal upon mutual agreement of the parties. The leases include provisions for rental increment of 5% upon renewal of the contracts subject to renegotiations of both parties.

The lease agreements with the third parties required the latter to give the Company lease deposits which amounted to a total of P28,488,082 and P27,995,018 as at December 31, 2018 and 2017, respectively, and are shown as "Refundable deposits" in the statements of financial position (see Note 19). Rent income amounted to P2,933,144, P3,025,870 and P2,409,389 in 2018, 2017 and 2016, respectively, and is included in "Others" under Revenue in the statements of profit or loss.

On February 15, 2012, the BOD of PAGCOR decided not to renew the contract of lease which ended on July 10, 2013. Refundable deposit from PAGCOR amounting to P25,349,438 has not yet been returned to the latter due to the pending reconciliation of account between both parties. The Company and PAGCOR have not yet reached an agreement as to the net amount of settlement due to each party (see Note 5).

Company as Lessee

The Company leases the land occupied by the Hotel from HLC, its associate, for a period of 25 years up to January 1, 2015. On August 1, 2004, the Company, as lessee, and HLC, as lessor, agreed to amend the Contract of Lease with Option to Purchase executed by the parties on November 12, 1991 covering the lease of the land. The amended contract provides for the following:

- a. Annual rental on the land of P10,678,560;
- b. Required lease deposit (shown as part of "Other noncurrent assets" in the statements of financial position) of P78,000,000; and
- c. Interest rate of 5% or P3,900,000 per annum on the lease deposit which the lessor is obligated to pay to the Company.

On August 11, 2014, the Company and HLC agreed to amend the original contract to increase the yearly rent from P10,678,560 to P17,797,608 and to renew the original lease for a further term of twenty-five (25) years.

The rent expense on the land amounted to P17,797,608 shown as part of leased land rental under "Administrative expenses" account for each of the three-year period ended December 31, 2018 (see Note 17).

Future minimum rental obligations on the land are as follows:

	2018	2017	2016
Due within one year	P17,797,608	P17,797,608	P17,797,608
After one year but not more than five years	88,988,040	88,988,040	88,988,040
More than five years	266,964,120	284,761,728	302,559,336
	<b>P373,749,768</b>	P391,547,376	P409,344,984

**21. Retirement Cost**

The Company has an unfunded, noncontributory, defined benefit retirement plan covering substantially all of its employees, except for its BOD and expatriates (see Note 14). It provides a retirement benefit equal to eighty-six (86%) of monthly salary per year of services payable to an employee who retires at age of 60 with at least 5 years in service. Annual cost is determined using the projected unit credit method. The Company's latest valuation date is December 31, 2018.

The recognized liability representing the present value of the defined benefit obligation presented as "Accrued retirement benefits liability" in the Company's statements of financial position amounted to P21,058,778 and P26,116,177 as at December 31, 2018 and 2017, respectively.

The movements in the present value of the defined benefit obligation are as follows:

	2018	2017
Balance at January 1	<b>P26,116,177</b>	P25,757,196
<b>Included in Profit or Loss</b>		
Current service cost	<b>1,665,715</b>	1,723,735
Interest cost	<b>1,331,925</b>	1,184,831
	<b>2,997,640</b>	2,908,566
<b>Included in Other Comprehensive Income (OCI)</b>		
Remeasurement gain:		
Actuarial gain arising from:		
Financial assumptions	<b>(5,385,043)</b>	(1,190,650)
Experience adjustment	<b>(1,308,470)</b>	(865,341)
	<b>(6,693,513)</b>	(2,055,991)
<b>Others</b>		
Benefits paid	<b>(1,361,526)</b>	(493,594)
<b>Balance at December 31</b>	<b>P21,058,778</b>	P26,116,177

The amounts of retirement benefits cost which are included in "Payroll and employee benefits" under operating expenses in the statements of profit or loss for the years ended December 31 are as follows:

	2018	2017	2016
Current service cost	<b>P1,665,715</b>	P1,723,735	P1,690,049
Interest cost	<b>1,331,925</b>	1,184,831	1,172,529
Retirement benefits cost	<b>P2,997,640</b>	P2,908,566	P2,862,578

The actuarial gains, before deferred income taxes, recognized under "Other comprehensive income" in the statements of comprehensive income and statements of changes in equity are as follows:

	2018	2017	2016
Cumulative actuarial gain at the beginning of the year	<b>P14,384,376</b>	P12,328,385	P10,607,949
Actuarial gain (loss) arising from:			
Financial assumptions	<b>5,385,043</b>	1,190,650	2,598,764
Experience adjustment	<b>1,308,470</b>	865,341	(878,328)
Cumulative actuarial gain at the end of the year	<b>P21,077,889</b>	P14,384,376	P12,328,385

The net accumulated actuarial gain, net of deferred tax amounted to P14,754,522, P10,069,063 and P8,629,869 as at December 31, 2018, 2017 and 2016, respectively, as presented in the statements of changes in equity.

Principal actuarial assumptions at the reporting date (expressed as weighted averages):

	2018	2017	2016
Discount rate	<b>8%</b>	5%	5%
Future salary increases	<b>2%</b>	2%	2%



Assumptions regarding future mortality have been based on published statistics and mortality rates of the 1985 Unisex Annuity table.

*Sensitivity Analysis*

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

<b>2018</b>	<b>Increase</b>	<b>Decrease</b>
Discount rate (1% movement)	<b>(P1,803,476)</b>	<b>P1,803,476</b>
Future salary increase rate (1% movement)	<b>1,803,476</b>	<b>(1,803,476)</b>
<b>2017</b>	<b>Increase</b>	<b>Decrease</b>
Discount rate (1% movement)	<b>(P2,593,662)</b>	<b>P2,593,662</b>
Future salary increase rate (1% movement)	<b>2,593,662</b>	<b>(2,593,662)</b>

Although the analysis does not take into account the full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumption shown.

The defined benefit plan exposes the Company to actuarial risks, such as longevity risk and interest rate risk.

The weighted-average duration of the defined benefit obligation is eleven (11) years as at December 31, 2018 and 2017.

The maturity analysis of the benefit payments is as follows:

	<b>2018</b>				
	<b>Carrying Amount</b>	<b>Contractual Cash Flows</b>	<b>1 - 5 Years</b>	<b>6 - 10 Years</b>	<b>More than 10 Years</b>
Retirement benefits liability	<b>P21,058,778</b>	<b>P81,369,172</b>	<b>P9,907,376</b>	<b>P19,885,581</b>	<b>P51,576,215</b>
	<b>2017</b>				
	<b>Carrying Amount</b>	<b>Contractual Cash Flows</b>	<b>1 - 5 Years</b>	<b>6 - 10 Years</b>	<b>More than 10 Years</b>
Retirement benefits liability	<b>P26,116,177</b>	<b>P84,856,795</b>	<b>P10,271,989</b>	<b>P16,252,705</b>	<b>P58,332,101</b>

The Company is not required to pre-fund the future defined benefits payable under the Retirement Fund before they become due. For this reason, the amount and timing of contributions to the Retirement Fund are at the Company's discretion. However, in the event a benefit claim arises, the Company will be liable to pay its employees.

## **22. Income Tax**

The components of the Company's income tax expense (benefit) are as follows:

	<b>2018</b>	<b>2017</b>	<b>2016</b>
Current tax expense	<b>P2,073,471</b>	<b>P2,267,263</b>	<b>P2,612,532</b>
Deferred tax expense (benefit)	<b>2,065,132</b>	<b>(5,384,440)</b>	<b>(9,467,763)</b>
	<b>P4,138,603</b>	<b>(P3,117,177)</b>	<b>(P6,855,231)</b>

The reconciliation of the income tax expense (benefit) computed at statutory income tax rate to the income tax expense (benefit) shown in profit or loss is as follows:

	2018	2017	2016
Loss before income tax	<b>(P19,047,304)</b>	(P78,398,427)	(P20,080,141)
Income tax benefit at statutory tax rate (30%)	<b>(P5,714,191)</b>	(P23,519,528)	(P6,024,042)
Additions to (reductions in) income tax resulting from the tax effects of:			
Unrecognized deferred tax assets on NOLCO and MCIT	<b>10,288,941</b>	11,725,196	-
Non deductible expense	<b>143,274</b>	152,144	-
Derecognized deferred tax assets on NOLCO and MCIT	-	9,183,588	-
Equity in net income of an associate	<b>(530,858)</b>	(596,395)	(625,147)
Income subjected to final tax	<b>(48,563)</b>	(62,182)	(206,042)
	<b>P4,138,603</b>	(P3,117,177)	(P6,855,231)

The components of the Company's deferred tax assets (liabilities) are as follows:

2018	Net Balance at January 1	Recognized in Profit or Loss	Recognized in OCI	December 31		
				Net Balance	Deferred Tax Assets	Deferred Tax Liabilities
Accrued retirement benefits liability	P12,150,167	P490,834	P -	P12,641,001	P12,641,001	P -
Allowance for impairment loss on receivables	4,894,957	(52,698)	-	4,842,259	4,842,259	-
Allowance for impairment loss on property and equipment	10,426,880	-	-	10,426,880	10,426,880	-
Unrealized foreign exchange gain	(478,604)	(2,503,269)	-	(2,981,873)	-	(2,981,873)
Actuarial gain on defined benefit plan	(4,315,313)	-	(2,008,054)	(6,323,367)	-	(6,323,367)
Net tax assets and liabilities	P22,678,087	(P2,065,133)	(P2,008,054)	P18,604,900	P27,910,140	(P9,305,240)

2017	Net Balance at January 1	Recognized in Profit or Loss	Recognized in OCI	December 31		
				Net Balance	Deferred Tax Assets	Deferred Tax Liabilities
Accrued retirement benefits liability	P11,425,675	P724,492	P -	P12,150,167	P12,150,167	P -
Allowance for impairment loss on receivables	4,220,619	674,338	-	4,894,957	4,894,957	-
Allowance for impairment loss on property and equipment	-	10,426,880	-	10,426,880	10,426,880	-
Unrealized foreign exchange gain	(3,220,922)	2,742,318	-	(478,604)	-	(478,604)
Actuarial gain on defined benefit plan	(3,698,516)	-	(616,797)	(4,315,313)	-	(4,315,313)
NOLCO	6,571,056	(6,571,056)	-	-	-	-
MCIT	2,612,532	(2,612,532)	-	-	-	-
Net tax assets and liabilities	P17,910,444	P5,384,440	(P616,797)	P22,678,087	P27,472,004	(P4,793,917)

The Company's temporary differences, the net deferred tax assets of which have not been recognized, consist of:

	2018	2017
NOLCO	P80,814,864	P53,429,964
MCIT	6,953,266	4,879,795
	<b>P87,768,130</b>	<b>P58,309,759</b>

Realization of future tax benefit related to deferred tax assets is dependent on the Company's ability to generate future taxable income during the periods in which these are expected to be recovered. The Company has considered these factors in reaching a conclusion not to recognize deferred tax asset since it is not probable that future taxable profit will be available against which the Company can utilize the benefits therefrom.

Details of the Company's NOLCO which are available for offset against future taxable income are as follows:

Year Incurred	Amount	Expired	Unexpired	Expiry Date
2018	P27,384,900	P -	P27,384,900	December 31, 2021
2017	31,526,440	-	31,526,440	December 31, 2020
2016	21,903,524	-	21,903,524	December 31, 2019
	<b>P80,814,864</b>	<b>P -</b>	<b>P80,814,864</b>	

Details of the Company's excess MCIT over RCIT which are available for offset against future income tax liabilities are as follows:

Year Incurred	Amount	Expired	Unexpired	Expiry Date
2018	P2,073,471	P -	P2,073,471	December 31, 2021
2017	2,267,263	-	2,267,263	December 31, 2020
2016	2,612,532	-	2,612,532	December 31, 2019
	<b>P6,953,266</b>	<b>P -</b>	<b>P6,953,266</b>	

### 23. Retained Earnings

Retained earnings are restricted from being declared and issued as dividend in relation to the treasury shares amounting to P1,680,020,370.

### 24. Share Capital

#### a. Capital Stock

	2018	2017
Authorized - 115,000,000 shares at 10 par value shares		
Issued	<b>87,318,270</b>	87,318,270
Less treasury stock	<b>(33,600,901)</b>	(33,600,901)
Total issued and outstanding	<b>53,717,369</b>	53,717,369

*b. Treasury Stock*

As at December 31, 2018 and 2017, the Company's treasury stock consists of 33,600,901 shares of stock.

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## **25. Financial Risk and Capital Management Objectives and Policies**

The Company has exposure to the following risks from its use of financial instruments:

- Credit Risk
- Liquidity Risk
- Market Risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risks, and the Company's management of capital.

The main purpose of the Company's dealings in financial instruments is to fund its operations and capital expenditures.

The BOD has overall responsibility for the establishment and oversight of the Company's risk management framework. The BOD, through the Executive Committee, is responsible for developing and monitoring the Company's risk management policies. The committee identifies all issues affecting the operations of the Company and reports regularly to the BOD on its activities.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. All risks faced by the Company are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Company's operations and detriment forecasted results. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's Audit Committee assists the BOD in fulfilling its oversight responsibility of the Company's corporate governance process relating to the: a) quality and integrity of the Company's financial statements and financial reporting process and the Company's systems of internal accounting and financial controls; b) performance of the internal auditors; c) annual independent audit of the Company's financial statements, the engagement of the independent auditors and the evaluation of the independent auditors' qualifications, independence and performance; d) compliance by the Company with legal and regulatory requirements, including the Company's disclosure control and procedures; e) evaluation of management's process to assess and manage the Company's enterprise risk issues; and f) fulfillment of the other responsibilities set out by the BOD. The Audit Committee also prepares the reports required to be included in the Company's annual report.

### Credit Risk

Credit risk represents the risk of loss the Company would incur if credit customers and counterparties fail to perform their contractual obligations. The Company's credit risk arises principally from the Company's trade receivables.

Exposure to credit risk is monitored on an ongoing basis. Credit checks are being performed on all clients requesting credit over certain amounts. Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization. Credit granted is subject to regular review, to ensure it remains consistent with the clients' current credit worthiness and appropriate to the anticipated volume of business.

The investment of the Company's cash resources is managed so as to minimize risk while seeking to enhance yield. The Company's holding of cash and money market placements exposes the Company to credit risk of the counterparty if the counterparty is unwilling or unable to fulfill its obligations and the Company consequently suffers financial loss. Credit risk management involves entering into financial transactions only with counterparties with acceptable credit rating. The treasury policy sets aggregate credit limits of any one counterparty and management annually reviews the exposure limits and credit ratings of the counterparties.

Receivable balance is being monitored on a regular basis to ensure timely execution of necessary intervention efforts.

The carrying amount of financial assets as of December 31, 2018 and 2017 represents the maximum credit exposure. The maximum exposure to credit risk at the reporting dates is as follows:

	Note	2018	2017
Cash and cash equivalents*	4	<b>P257,765,464</b>	P239,821,855
Receivables - net**	5, 14	<b>78,055,897</b>	102,335,763
Loan receivable	14	<b>15,500,000</b>	15,500,000
Due from related parties		<b>199,637</b>	-
Lease deposit	11	<b>78,000,000</b>	78,000,000
		<b>P429,520,998</b>	P435,657,618

\*Excluding cash on hand of P1,713,564 and P2,630,505 in 2018 and 2017, respectively.

\*\*Excluding deposits to suppliers

Details of trade receivables from charge customers as at December 31, 2018 and 2017 by type of customer are as follows:

	Note	2018	2017
Embassy and government		<b>P18,080,944</b>	P22,296,344
Airlines		<b>7,180,336</b>	12,227,953
Credit cards		<b>6,510,763</b>	2,808,165
Travel agencies		<b>5,627,064</b>	851,470
Corporations		<b>2,780,690</b>	4,490,463
Others		<b>4,647,378</b>	25,603,496
	5	<b>44,827,175</b>	68,277,891
Less allowance for impairment losses on trade receivables - charge customers		<b>3,216,363</b>	3,392,021
		<b>P41,610,812</b>	P64,885,870

The Company's most significant customers, Embassy and government and Airlines, account for 40% and 16% of the trade receivables from charge customers respectively as at December 31, 2018.

The aging of trade receivables from charge customers as at December 31, 2018 and 2017 is as follows:

	2018		2017	
	Gross Amount	Impairment	Gross Amount	Impairment
Current	<b>P10,600,198</b>	<b>P -</b>	P21,057,371	P -
Over 30 days	<b>17,689,776</b>	-	20,979,718	-
Over 60 days	<b>2,123,758</b>	-	6,067,771	-
Over 90 days	<b>14,413,443</b>	<b>3,216,363</b>	20,173,031	3,392,021
	<b>P44,827,175</b>	<b>P3,216,363</b>	P68,277,891	P3,392,021

As at December 31, 2018 and 2017, receivables from PAGCOR amounted to P8,078,665. Included in over 90 days are still collectable based on management's assessment of collection history, thus, no allowance for impairment was provided. In addition, any amount outstanding from PAGCOR can be offset against the deposit received from it as discussed in Note 20.

The movements in the allowance for impairment losses in respect of trade receivables during the year are as follows:

	Note	Amount
Balance at January 1, 2017		P14,068,729
Provision in 2017	17	2,247,792
Balance at December 31, 2017	5	P16,316,521
Provision in 2018	17	1,516,148
Written off in 2018		(1,691,806)
<b>Balance at December 31, 2018</b>	<b>5</b>	<b>P16,140,863</b>

The allowance for impairment losses on trade receivables as of December 31, 2018 and 2017 is P16,140,863 and P16,316,521, respectively. This relates to outstanding accounts of customers that are more than 90 days past due and portion of receivable from PAGCOR account recorded in Other trade receivables account.

The table below shows the credit quality of the Company's financial assets based on their historical experience with the corresponding debtors.

	As at December 31, 2018			
	Grade A	Grade B	Grade C	Total
Cash in banks and cash equivalents	<b>P257,765,464</b>	<b>P -</b>	<b>P -</b>	<b>P257,765,464</b>
Receivables - net	<b>42,143,236</b>	<b>2,123,758</b>	<b>33,817,150</b>	<b>78,084,144</b>
Loan receivable	-	<b>15,500,000</b>	-	<b>15,500,000</b>
Lease deposit	<b>78,000,000</b>	-	-	<b>78,000,000</b>
	<b>P377,908,700</b>	<b>P17,623,758</b>	<b>P33,817,150</b>	<b>P429,349,608</b>

	As at December 31, 2017			
	Grade A	Grade B	Grade C	Total
Cash in banks and cash equivalents	P239,821,855	P -	P -	P239,821,855
Receivables - net	29,043,918	47,051,043	26,240,801	102,335,762
Loan receivable	-	15,500,000	-	15,500,000
Lease deposit	78,000,000	-	-	78,000,000
	P346,865,773	P62,551,043	P26,240,801	P435,657,617

Grade A receivables pertain to those receivables from customers that always pay on time or even before the maturity date. Grade B includes receivables that are collected on their due dates provided that they were reminded or followed up by the Company. Those receivables which are collected consistently beyond their due dates and require persistent effort from the Company are included under Grade C.

Cash in banks is considered good quality (Grade A) as this pertains to deposits in reputable banks.

#### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility in operations. Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements. Management closely monitors the Company's future and contingent obligations and sets up required cash reserves as necessary in accordance with internal requirements.

The Company's total current liabilities as at December 31, 2018 and 2017 amounted to P140,519,316 and P157,462,881, respectively, which are less than its total current assets of P386,080,782 and P388,755,645, respectively. Thus, the Company has sufficient funds to pay for its current liabilities and has minimal liquidity risk.

#### Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other market prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Company is subject to various market risks, including risks from changes in room rates, interest rates and currency exchange rates.

#### *Room Rates*

The risk from room rate changes relates to the Company's ability to recover higher operating costs through price increases to customers, which may be limited due to the competitive pricing environment that exists in the Philippine hotel industry and the willingness of customers to avail of hotel rooms at higher prices.

The Company minimizes its exposure to risks in changes in room rates by signing contracts with short period of expiry so this gives the Company the flexibility to adjust its room rates in accordance to market conditions. Also, there are minimal changes in room rates in the hotel industry.

#### *Interest Rate Risk*

The Company has no interest-bearing debt obligations to third parties and its receivables are subject to fixed interest rates. As such, the Company has minimal interest rate risk.

#### *Foreign Currency Risk*

The Company is mainly exposed to foreign currency risk on its cash and cash equivalents that are a denominated in a currency other than the Company's functional currency. The currencies giving rise to this risk are primarily the Philippine peso (PHP) and United States (US) dollar. The Company ensures that its exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates where necessary to address short-term imbalances.

### Fair Values

The fair values together with the carrying amounts of the financial assets and liabilities shown in the statements of financial position are as follows:

	2018		2017	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Cash and cash equivalents	P259,497,028	P259,497,028	P242,452,360	P242,452,360
Receivables - net***	78,055,897	78,055,897	102,335,763	102,335,763
Loan receivable	15,500,000	15,500,000	15,500,000	15,500,000
Lease deposit	78,000,000	78,000,000	78,000,000	78,000,000
Accounts payable and accrued expenses**	67,226,048	67,226,049	76,943,042	76,943,042
Due to related parties	31,445,754	31,445,754	36,635,132	36,635,132
Refundable deposits	28,488,082	28,488,082	27,995,018	27,995,018
Other current liabilities*	9,885,195	9,885,195	9,937,005	9,937,005

\*Excluding payables to government and Output VAT Payable.

\*\*Excluding others.

\*\*\*Excluding deposits to suppliers

### *Estimation of Fair Values*

The following summarizes the major methods and assumptions used in estimating the fair values of financial instruments reflected in the table:

#### *Cash and Cash Equivalents*

The carrying value of cash approximates its fair value due to the short-term nature of this asset.

#### *Receivables/Due from Related Parties/Loan Receivable/Accounts Payable and Accrued Expenses/Due to Related Parties/Other Current Liabilities Except for Output VAT Liability and Other Statutory Payables*

Current receivables are reported at their net realizable values, at total amounts less allowances for estimated uncollectable accounts. Current liabilities are stated at amounts reasonably expected to be paid within the next twelve months or within the Company's operating cycle. Due to/from related parties and loan receivable are payable on demand.

#### *Lease Deposit*

The lease deposit is interest-bearing and its carrying value approximates its fair value as the impact of discounting using the applicable discount rates based on current market rates of identical or similar quoted instruments is immaterial.

### Capital Management

The Company's objectives when managing capital are to increase the value of shareholders' investment and maintain high growth by applying free cash flow to selective investments. The Company sets strategies with the objective of establishing a versatile and resourceful financial management and capital structure.

The Chief Financial Officer has overall responsibility for monitoring of capital in proportion to risk. Profiles for capital ratios are set in the light of changes in the Company's external environment and the risks underlying the Company's business operations and industry.

The Company monitors capital on the basis of the debt-to-equity ratio which is calculated as total debt divided by total equity. Total debt is equivalent to accounts payable and accrued expenses, income tax payable, due to related parties, other current liabilities, refundable deposits and accrued retirement benefits liability. Total equity comprises mainly of the capital stock, additional paid-in capital and retained earnings.



There were no changes in the Company's approach to capital management during the year.

As at December 31, 2018 and 2017, the Company is compliant with the minimum public float requirement by the PSE.

The Company has 115,000,000 shares registered with the SEC as at December 31, 2018 and 2017. As at December 31, 2018 and 2017, the Company issue/offer price is P10.04 and P12.00, respectively, based on the PSE website. The total number of shareholders is 15,889 and 15,032 as at December 31, 2018 and 2017, respectively.

## 26. Reclassification of Accounts

Certain accounts in the statements of profit or loss for the year ended December 31, 2017 and 2016 have been reclassified to conform with the presentation for the year ended December 31, 2018 as follows:

2017	As Previously Presented	Reclassification	As Restated
<b>Statement of Profit or Loss</b>			
<b>SELLING EXPENSES</b>	P192,312,486	(P192,312,486)	P -
<b>COST OF SALES AND SERVICES</b>			
Payroll and employee benefits	-	60,722,379	60,722,379
Guest supplies	-	8,466,751	8,466,751
Commission	-	6,151,887	6,151,887
Transport charges	-	5,132,918	5,132,918
Operating supplies	-	1,216,617	1,216,617
Online selling and marketing tools	-	5,308,067	5,308,067
Kitchen fuel	-	1,739,623	1,739,623
Housekeeping expenses	-	1,656,028	1,656,028
Printing and stationery	-	1,476,416	1,476,416
Permits and licenses	-	1,942,352	1,942,352
Laundry and dry cleaning	-	936,399	936,399
Music and entertainment	-	900,953	900,953
Cleaning supplies	-	629,349	629,349
Miscellaneous	-	6,478,344	6,478,344
<b>OVERHEAD EXPENSES</b>			
Power, light and water	-	75,104,160	75,104,160
Property operations and maintenance	-	14,450,243	14,450,243

2016	As Previously Presented	Reclassification	As Restated
<b>Statement of Profit or Loss</b>			
<b>SELLING EXPENSES</b>	P178,448,097	(P178,448,097)	P -
<b>COST OF SALES AND SERVICES</b>			
Payroll and employee benefits	-	57,241,176	57,241,176
Guest supplies	-	7,835,824	7,835,824
Commission	-	8,139,941	8,139,941
Transport charges	-	6,061,651	6,061,651
Operating supplies	-	1,082,475	1,082,475
Online selling and marketing tools	-	1,646,041	1,646,041
Kitchen fuel	-	1,589,234	1,589,234
Housekeeping expenses	-	1,593,560	1,593,560
Printing and stationery	-	1,673,393	1,673,393
Permits and licenses	-	355,002	355,002
Laundry and dry cleaning	-	834,310	834,310
Music and entertainment	-	1,099,837	1,099,837
Cleaning supplies	-	594,517	594,517
Miscellaneous	-	12,856,059	12,856,059
<b>OVERHEAD EXPENSES</b>			
Power, light and water	-	65,069,338	65,069,338
Property operations and maintenance	-	10,775,739	10,775,739

## 27. Other Matter - BIR 2008 Tax Case

On 20 February 2015, the Company filed a Petition for Review with the CTA to invalidate the collection proceedings of the BIR. The Petition is based on the Company's position, as advised by tax counsel, that the collection proceedings initiated by the Commissioner of Internal Revenue ("CIR") is void because the assessment, from which the collection proceedings arose, did not comply with the requirements of law and lacked factual and legal bases.

The Deficiency Tax Case seeks to have the CTA review the Collection Letter that the Company received from the BIR on 12 December 2013. As far as the Company is aware, the Collection Letter was issued by the BIR in connection with a Formal Letter of Demand for alleged deficiency income tax, value added tax, expanded withholding tax, withholding tax on compensation and documentary stamp tax for the year 2008, in the aggregate amount of P508,101,387 consisting of P262,576,825 for basic tax, and interest of P245,524,562 from 20 January 2009 to 30 September 2013.

On 24 July 2015, the Company received a Warrant of Distraint and/or Levy dated 24 July 2015 from the BIR ("Warrant"). The Warrant relates to the tax case for year 2008. Considering that a Petition for Review has been earlier filed with the CTA on 20 February 2015 to question the validity of the collection proceedings initiated by the CIR and that the matter is currently being litigated at the CTA, the Company has taken appropriate legal measures to ensure that such Warrant is not implemented during the course of the trial proceedings.

During the CTA hearing on 21 September 2015, the Company presented 2 witnesses and they were able to finish their testimonies on the same day. The BIR, on the other hand, did not present any witnesses and opted to submit the case for the resolution of the CTA.

On 6 November 2015, the Company filed its Formal Offer of Documentary Evidence. In two Resolutions dated 04 January 2016 and 11 March 2016 respectively, the CTA admitted in evidence the Company's documentary exhibits.

On 15 April 2016, the Company filed its Memorandum with the CTA.

Meanwhile, on 8 June 2016, management of the Company was informed by Metropolitan Bank & Trust Company ("Metrobank") via email, that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 dated 2 June 2016 against the Company in connection with the Deficiency Tax Case. Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with Metrobank, which are currently in the amount of P499,050, as may be necessary to satisfy the alleged tax deficiency of the Company.

In addition, on 10 June 2016, management of the Company was also informed by the Land Bank of the Philippines ("Land Bank"), that the BIR has issued a Warrant of Garnishment with Warrant No. 125-2015-011 against the Company in connection with the Deficiency Tax Case. To date, the Company has not received the original Warrant from the BIR. Pursuant to the Warrant, the BIR seeks to garnish the Company's deposits with the Land Bank, which are currently in the amount of P71,719 as may be necessary to satisfy the alleged tax deficiency of the Company.

In a Manifestation dated 01 September 2016, the CIR informed the CTA that it will adopt its arguments in its Answer as its Memorandum.

Thus, on 6 September 2016, the Company's tax counsel received a Resolution from the CTA stating that the case has been submitted for decision.

On 7 March 2017, the Company filed an Urgent Motion to Allow Payment of Taxes with the CTA. This is with respect to the Warrant of Garnishment with Land Bank. The Company uses this bank account for its tax payments.

On 24 August 2017, the Company withdrew its "Urgent Motion to Allow Payment of Taxes" with CTA and instead requested the CTA to submit the case for decision. On 31 August 2017, CTA granted the withdrawal of the Motion and submitted the case for decision.

On 4 July 2018, the CTA rendered its Decision.

In the Decision, the CTA held that it does not have jurisdiction to entertain the Petition. It explained that the CTA only has jurisdiction to review decisions of the CIR involving disputed assessments, and not those assessments which have become final and executory. The CTA held that due to the Company's failure to file a protest within the reglementary period, the assessment became final, executory, and demandable. In light of the foregoing, the CTA held that it had no jurisdiction to entertain the Petition.

The Company filed a Motion for Reconsideration ("MR") on 19 July 2018. In its MR, the Company argued that: (i) the CTA has jurisdiction to review collection proceedings initiated by the CIR pursuant to its powers under Section 7(A)(1) of the National Internal Revenue Code; and (ii) the tax deficiency assessment of the CIR is void for failure to indicate a due date for payment and thus, the absence of a protest does not render the assessment final and executory because no rights can emanate from a void assessment.

#### Amended Decision

On 30 October 2018, the Company received the CTA's Amended Decision granting the Company's MR. Thus, the CTA annulled and set aside the CIR's assessment against the Company for deficiency income tax, withholding tax on compensation, expanded withholding tax, documentary stamp taxes, and value-added tax, in the total amount of P508,101,387 for taxable year 2008.

In its Amended Decision, the CTA held that it had jurisdiction to review collection proceedings by the CIR pursuant to its powers under Section 7(a)(1) of the Tax Code, and in particular, "other matters" arising under the National Internal Revenue Code. The CTA held that while there is no disputed assessment, it can assume jurisdiction over the Petition under "other matters".

After a careful scrutiny of the Formal Letter of Demand and Final Assessment Notice, the CTA held that the same was not valid for failure to indicate a definite due date for payment by the taxpayer, which negates the CIR's demand for payment.

#### MR Filed by CIR

On 20 November 2018, the MR filed by the CIR seeks to pray for a reconsideration of the Amended Decision and to uphold the Decision dated 4 June 2018 on the following grounds:

- (1) The "other matters" clause of Section 7 of Republic Act No. 9282 does not include assessment cases.
- (2) A challenge to the collection procedure under "other matters" cannot reach back and examine an undisputed assessment.
- (3) Even assuming that the present case falls under the scope of "other matters", the Petition was filed out of time.

The Corporation filed its Comment to the CIR's MR on 12 December 2018 and prayed that the same be denied for lack of merit.

As at 31 December 2018, there was no further decision from the CTA.

## 28. Supplementary Information Required by Bureau of Internal Revenue (BIR)

In addition to the disclosures mandated under PFRS, and such other standards and/or conventions as may be adopted, companies are required by the BIR to provide in the notes to the financial statements, certain supplementary information for the taxable year. The amounts relating to such information may not necessarily be the same with those amounts disclosed in the financial statements which were prepared in accordance with PFRS. The following is the tax information required for the taxable year ended December 31, 2018:

### I. Based on RR No. 15-2010

#### A. Value Added Tax (VAT)

1. Output VAT	P48,274,349
<b>Account title used:</b>	
Basis of the Output VAT:	
Vatable sales	P356,003,386
Sales to Government	46,282,853
Zero rated sales	7,853,662
Exempt sales	3,657,058
	P413,796,959
2. Input VAT	
Beginning of the year	P9,167,232
Input tax deferred on capital goods from previous period	2,404,589
Current year's domestic purchases:	
a. Goods for resale/manufacture or further processing	6,035,737
b. Services lodged under other accounts	22,936,335
Claims for tax credit/refund and other adjustments	
a. Claims for tax credit/refund	1,830,449
b. Input tax on sale to Government	(22,929)
Less: Applied input VAT during the year	29,725,172
Balance at the end of the year	P12,626,241

#### B. Withholding Taxes

Tax on compensation and benefits	P14,450,266
Creditable withholding taxes	8,023,671
	P22,473,937

#### C. All Other Taxes (Local and National)

<b>Other taxes paid during the year recognized under Operating Expenses</b>	
Real estate taxes	P9,265,681
License and permit fees	1,547,170
	P10,812,851

**D. Deficiency Tax Assessments**

As at December 31, 2018, the Company has pending deficiency tax assessments amounting to P508,101,387 for the tax period 2018.

**E. Tax Cases**

As of December 31, 2018, the Company has no pending other tax cases except for the 2008 Deficiency Tax Case. The Company is waiting for the CTA decision on their filed comments last December 12, 2018, on the CIR Motion for Reconsiderations filed last November 2018, to nullify the case because of failure to indicate a specific due date of payment on their Formal Letter of Demand and Final Assessment Notice to the company that makes the CIR ineffective to demand a payment.



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Fax +63 (2) 894 1985  
Internet www.kpmg.com.ph  
Email ph-inquiry@kpmg.com.ph

## REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders  
**Grand Plaza Hotel Corporation**  
10<sup>th</sup> Floor, The Heritage Hotel Manila  
EDSA corner Roxas Boulevard  
Pasay City

We have audited, in accordance with Philippine Standards on Auditing, the financial statements of Grand Plaza Hotel Corporation (the Company) as at December 31, 2018 and 2017 and for each of the three years ended December 31, 2018, included in this Form 17-A, and have issued our report thereon dated February 11, 2019.

Our audits were made for the purpose of forming an opinion on the basic financial statements of the Company taken as a whole. The supplementary information included in the following accompanying additional components is the responsibility of the Company's management. Such additional components include:

- Schedule of Reconciliation of Retained Earnings Available for Dividend Declaration
- Map of the Conglomerate
- Schedule of Philippine Financial Reporting Standards and Interpretations
- Supplementary Schedules of Annex 68-E.

This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not a required part of the basic financial statements. Such supplementary information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

### R.G. MANABAT & CO.

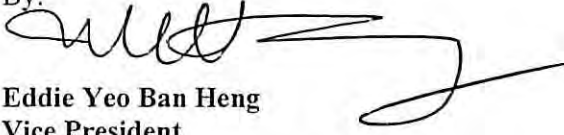
ENRICO E. BALUYUT  
Partner  
CPA License No. 065537  
SEC Accreditation No. 1177-AR-2, Group A, valid until July 9, 2021  
Tax Identification No. 131-029-752  
BIR Accreditation No. 08-001987-26-2017  
Issued September 4, 2017; valid until September 3, 2020  
PTR No. MKT 7333609  
Issued January 3, 2019 at Makati City

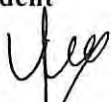
February 11, 2019  
Makati City, Metro Manila


**SIGNATURES**

Pursuant to the requirements of Section 17 of the Securities Regulation Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of TAGUIG CITY on FEB 11 2019 2019.

By:

  
**Eddie Yeo Ban Heng**  
 Vice President

  
**Yam Kit Sung**  
 General Manager/  
 Chief Financial Officer

  
**Alain Charles J. Veloso**  
 Corporate Secretary

FEB 11 2019

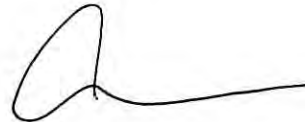
SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ 2019, affiant(s) exhibiting to me their Community Tax Certificates/Passports, as follows:

Names	CTC/Passport No.	Date of Issue	Place of Issue
Yeo Ban Heng	A38173540	6-21-2016	Singapore
Yam Kit Sung	K00559172	11-22-2017	Singapore
Alain Charles J. Veloso	P0173706B	01-09-2019	NCR West

\_\_\_\_\_  
**Notary Public**

Doc. No. 224  
 Page No. 46  
 Book No. 111  
 Series of 2019.





**ANNA CARMIR. CALSADO-AMOROSOS**  
 Notary Public for Taguig City  
 Appointment No. 17, Until December 31, 2019  
 12th Floor, Net One Centre, 26th Street cor. 3rd Avenue  
 Crescent Park West, Bonifacio Global, Taguig City  
 Roll of Attorneys No. 59155  
 MCLE Compliance No. V-0020154/ 04-25-16  
 PTR No. A-4254261 / 1-04-2019 / Taguig City  
 Lifetime IBP No. 012292 / 1-3-14 / Quezon City



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**GRAND PLAZA HOTEL CORPORATION**

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11 February 2019

**Statement of Management's Responsibility for Financial Statements**

**SECURITIES AND EXCHANGE COMMISSION**

CCP Complex  
Pasay City

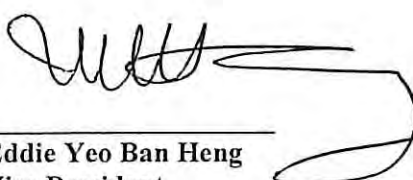
The management of **Grand Plaza Hotel Corporation** (the "**Company**"), is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, as at and for the years ended **December 31, 2018 and 2017**, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

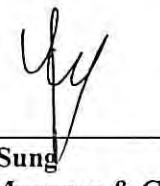
In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders or members.

**R.G. Manabat & Co.**, the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with **Philippine Standards on Auditing**, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

  
\_\_\_\_\_  
**Eddie Yeo Ban Heng**  
Vice President

  
\_\_\_\_\_  
**Yam Kit Sung**  
General Manager & Chief Financial Officer

Subscribed and sworn to before me a notary public for and in the City of **TAGUIG CITY** this \_\_\_\_\_ day of **FEB 11 2019** 2019, the signatories exhibiting to me their Community Tax Certificates/Passports details of which are as follows:

Name	Community Tax Certificate/ Passport Number	Date	Place of Issue
Eddie Yeo Ban Heng	Passport No. A38173540	June 21, 2016	Singapore
Yam Kit Sung	Passport No. K00559172	Nov. 22, 2017	Singapore

Doc. No. 225  
 Page No. 44  
 Book No. 11  
 Series of 2019



Notary Public 

**ANNA CARMIR. CALSADO-AMOROSO**  
 Notary Public for Taguig City  
 Appointment No. 17, Until December 31, 2019  
 12th Floor, Net One Centre, 26th Street cor. 3rd Avenue  
 Crescent Park West, Bonifacio Global, Taguig City  
 Roll of Attorneys No. 59155  
 MCLE Compliance No. V-0020154/ 04-25-16  
 PTR No. A-4254261 / 1-04-2019 / Taguig City  
 Lifetime IBP No. 012292 / 1-3-14 / Quezon City

## Grand Plaza Hotel Corporation

### Schedule showing Financial Soundness Indicators

Key Performance Indicator	Formula	2018	2017
Current ratio	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$	<b>2.7</b>	2.5
Debt to Equity Ratio	$\frac{\text{Total Liabilities}}{\text{Stockholder's Equity}}$	<b>0.19</b>	0.21
Asset to Equity Ratio	$\frac{\text{Total Assets}}{\text{Stockholder's Equity}}$	<b>1.19</b>	1.21
Profit before tax margin ratio	$\frac{\text{Profit (Loss) Before Tax}}{\text{Total Revenue}}$	<b>(4.60%)</b>	(20.48%)
EBITDA (Earnings before interest, tax, depreciation & amortization)		<b>P3 million</b>	P9.88 million

**GRAND PLAZA HOTEL CORPORATION**  
**SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE**  
**FOR DIVIDEND DECLARATION**  
**For The Year Ended DECEMBER 31, 2018**

Retained Earnings, beginning	P1,659,732,665
<b>Adjustments:</b>	
(see adjustments in previous year's Reconciliation)	(1,690,647,964)
<b>Retained Earnings, as adjusted, beginning</b>	<b>(30,915,299)</b>
<b>Net Loss based on the face of AFS</b>	<b>(23,185,907)</b>
Less: Non-actual/unrealized income net of tax	
Equity in net income of associate/joint venture	(1,769,526)
Unrealized foreign exchange gain - net (except those attributable to Cash and Cash Equivalents)	-
Unrealized actuarial gain	-
Fair value adjustment (M2M gains)	-
Fair value adjustment of Investment Property resulting to gain Adjustment due to deviation from PFRS/GAAP-gain	-
Fair value adjustment of Investment Property resulting to gain Adjustment due to deviation from PFRS/GAAP-gain	-
Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	-
Recognized deferred tax assets	2,065,132
Add: Non-actual losses	
Depreciation on revaluation increment (after tax)	-
Adjustment due to deviation from PFRS/GAAP - loss	-
Loss on fair value adjustment of investment property (after tax)	-
<b>Net Loss Actual/Realized</b>	<b>(22,890,301)</b>
<b>Retained Earnings (Deficit), as adjusted, ending</b>	<b>(P53,805,600)</b>

GRAND PLAZA HOTEL CORPORATION GROUP STRUCTURE



# COVER SHEET

## For AUDITED FINANCIAL STATEMENTS

SEC Registration Number

1	6	6	8	7	8				
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### COMPANY NAME

G	R	A	N	D		P	L	A	Z	A		H	O	T	E	L		C	O	R	P	O	R	A	T	I	O	N

### PRINCIPAL OFFICE ( No. / Street / Barangay / City / Town / Province)

1	0	t	h		F	l	o	o	r	,		T	h	e		H	e	r	i	t	a	g	e		H	o	t	e	l	
M	a	n	i	l	a	,		E	D	S	A		c	o	r	n	e	r												
R	o	x	a	s		B	o	u	l	e	v	a	r	d	,		P	a	s	a	y		C	i	t	y				

Form Type

A	A	F	S
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Department requiring the report

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Secondary License Type, If Applicable

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### COMPANY INFORMATION

Company's email Address

--

Company's Telephone Number/s

854-8838
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Mobile Number

--

No. of Stockholders

--

Annual Meeting (Month / Day)

--

Fiscal Year (Month / Day)

December 31
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### CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person

Mr. Yam Kit Sung
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Email Address

--

Telephone Number/s

854-8838
----------

Mobile Number

--

### CONTACT PERSON'S ADDRESS

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**Note 1:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

**Note 2:** All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

**GRAND PLAZA HOTEL CORPORATION**  
**SCHEDULES TO FINANCIAL STATEMENTS**

**Schedule A. Financial Assets**

Name of Issuing entity and association of each issue	Number of shares or principal amounts of bonds	Amount shown in balance sheet	Valued based on market quotation at end of reporting period	Income received and accrued
CASH ON HAND AND IN BANKS	-	53,003,770	53,003,770	162,938
SHORT TERM INVESTMENTS	-	206,493,258	203,429,545	2,697,460
RECEIVABLES - NET	-	78,055,897	74,839,534	-
LOAN RECEIVABLE	-	15,500,000	15,500,000	775,000
HARBOUR LAND CORPORATION	-	78,000,000	78,000,000	3,900,000

**Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than related parties)**

Name and Designation of debtor	Balance December 31, 2017	Additions	Amounts Collected	Amounts written off	Current	Not Current	Balance December 2018
HARBOUR LAND CORPORATION	1,330,150	4,002,681	4,682,831	-	650,000	-	650,000
ROGO REALTY CORPORATION	3,085,064	788,899	3,743,797	-	130,167	-	130,167
<b>TOTAL</b>	<b>4,415,214</b>	<b>4,791,581</b>	<b>8,426,628</b>	<b>-</b>	<b>780,167</b>	<b>-</b>	<b>780,167</b>

**Schedule C. Amounts Receivable from Related Parties which are eliminated during the consolidation of financial statements**

Name and Designation of debtor	Balance December 31, 2016	Additions	Amounts Collected	Amounts written off	Current	Not Current	Balance December 2017
	Nothing to report						
<b>TOTAL</b>	-	-	-	-	-	-	-

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**SCHEDULES TO FINANCIAL STATEMENTS**

**Schedule D. Intangible Assets - Other Assets**

Description	Balance December 31, 2017	Additions at Cost	Charged to cost and expense	Charged to other accounts	Other Changes	Balance December 31, 2018
	Nothing to report					
<b>TOTAL</b>	<b>0</b>	-	-	<b>0</b>	-	<b>0</b>

\* Allowance for impairment of input tax

**Schedule E. Long Term Debt**

Title of Issue and type of obligation	Amount authorized by indenture	Amount shown under caption " Current portion of	Amount shown under caption "Long-Term Debt" in related
	Nothing to report		-
			-
<b>TOTAL</b>	-	-	-



**GRAND PLAZA HOTEL CORPORATION**  
**SCHEDULES TO FINANCIAL STATEMENTS**

**Schedule F. Indebtedness to Related Parties (Long-Term Loans from Related Companies)**

Name of related party	Balance December 31, 2017	Balance December 31, 2018
Nothing to report		
<b>TOTAL</b>	-	-

**Schedule G. Guarantees of Securities of Other Issuers**

Name of Issuing entity of Securities guaranteed by the company for which this statement is filed	Title of issue of each class of securities guaranteed	Total amount guaranteed and outstanding	Amount owned by person for which statement is filed	Nature of Guarantee
Nothing to report				

**GRAND PLAZA HOTEL CORPORATION**  
**SCHEDULES TO FINANCIAL STATEMENTS**

**Schedule H. Capital Stock**

Title of Issue	Number of shares authorized	No. of shares issued and outstanding	No. of shares reserved for options, warrants conversion and other rights	Number of shares held by related parties	Directors, officers and employees	Name
Common	115,000,000	53,717,369	-	-	-	-
					1	Tan Kian Seng
					1	Bryan Cockrell
					1	Eddie Yeo Ban Heng
					1	Eddie Lau
					1	Rene Soriano
					1	Mia Gentugaya
					1	Antonio Rufino
					2,997	Yam Kit Sung
					1,000	Arlene De Guzman
				28,655,932		The Philippine Fund Ltd.
				17,727,149		Zatrio PTE LTD
						**7,330,284 - owned by Public
<b>TOTAL</b>	<b>115,000,000</b>	<b>53,717,369</b>	<b>-</b>	<b>46,383,081</b>	<b>4,004</b>	<b>-</b>

# GRAND PLAZA HOTEL CORPORATION

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2018		Adopted	Not Adopted	Not Applicable
<b>Framework for the Preparation and Presentation of Financial Statements</b> Conceptual Framework Phase A: Objectives and qualitative characteristics		✓		
<b>PFRSs Practice Statement Management Commentary</b>			✓	
<b>Philippine Financial Reporting Standards</b>				
<b>PFRS 1 (Revised)</b>	First-time Adoption of Philippine Financial Reporting Standards			✓
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			✓
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✓
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓
	Amendments to PFRS 1: Government Loans			✓
	Annual Improvements to PFRSs 2009 – 2011 Cycle: First-time Adoption of Philippine Financial Reporting Standards – Repeated Application of PFRS 1			✓
	Annual Improvements to PFRSs 2009 – 2011 Cycle: Borrowing Cost Exemption			✓
	Annual Improvements to PFRSs 2011 – 2013 Cycle: PFRS version that a first-time adopter can apply			✓
	Annual Improvements to PFRSs 2014 – 2016 Cycle: Deletion of short-term exemptions for first-time adopters		✓	
<b>PFRS 2</b>	Share-based Payment			✓
	Amendments to PFRS 2: Vesting Conditions and Cancellations			✓
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			✓
	Annual Improvements to PFRSs 2010 – 2012 Cycle: Meaning of 'vesting condition'			✓
	Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions			✓
<b>PFRS 3 (Revised)</b>	Business Combinations			✓
	Annual Improvements to PFRSs 2010 – 2012 Cycle: Classification and measurement of contingent consideration			✓
	Annual Improvements to PFRSs 2011 – 2013 Cycle: Scope exclusion for the formation of joint arrangements			✓
<b>PFRS 4</b>	Insurance Contracts			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
	Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4, Insurance Contracts			✓
<b>PFRS 5</b>	Non-current Assets Held for Sale and Discontinued Operations			✓
	Annual Improvements to PFRSs 2012 – 2014 Cycle: Changes in method for disposal			✓
<b>PFRS 6</b>	Exploration for and Evaluation of Mineral Resources			✓
<b>PFRS 7</b>	Financial Instruments: Disclosures	✓		
	Amendments to PFRS 7: Transition	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2018		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✓		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	✓		
	Amendments to PFRS 7: Disclosures – Offsetting Financial Assets and Financial Liabilities	✓		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	✓		
	Annual Improvements to PFRSs 2012 – 2014 Cycle: 'Continuing involvement' for servicing contracts			✓
	Annual Improvements to PFRSs 2012 – 2014 Cycle: Offsetting disclosures in condensed interim financial statements			✓
<b>PFRS 8</b>	Operating Segments	✓		
	Annual Improvements to PFRSs 2010 – 2012 Cycle: Disclosures on the aggregation of operating segments			✓
<b>PFRS 9</b>	Financial Instruments	✓		
	Hedge Accounting and Amendments to PFRS 9, PFRS 7 and PAS 39			✓
<b>PFRS 9 (2014)</b>	Financial Instruments	✓		
<b>PFRS 10</b>	Consolidated Financial Statements			✓
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance			✓
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			✓
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		✓	
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception			✓
<b>PFRS 11</b>	Joint Arrangements			✓
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance			✓
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			✓
<b>PFRS 12</b>	Disclosure of Interests in Other Entities	✓		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance			✓
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			✓
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception			✓
	Annual Improvements to PFRSs 2014 – 2016 Cycle: Clarification of the scope of the standard			✓
<b>PFRS 13</b>	Fair Value Measurement	✓		
	Annual Improvements to PFRSs 2010 – 2012 Cycle: Measurement of short-term receivables and payables	✓		
	Annual Improvements to PFRSs 2011 – 2013 Cycle: Scope of portfolio exception			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2018		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>PFRS 14</b>	Regulatory Deferral Accounts			✓
<b>PFRS 15</b>	Revenue from Contracts with Customers	✓		
<b>PFRS 16</b>	Leases		✓	
<b>Philippine Accounting Standards</b>				
<b>PAS 1 (Revised)</b>	Presentation of Financial Statements	✓		
	Amendment to PAS 1: Capital Disclosures	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	✓		
	Annual Improvements to PFRSs 2009 – 2011 Cycle: Presentation of Financial Statements – Comparative Information beyond Minimum Requirements	✓		
	Annual Improvements to PFRSs 2009 – 2011 Cycle: Presentation of the Opening Statement of Financial Position and Related Notes	✓		
	Amendments to PAS 1: Disclosure Initiative	✓		
<b>PAS 2</b>	Inventories	✓		
<b>PAS 7</b>	Statement of Cash Flows	✓		
	Amendments to PAS 7: Disclosure Initiative	✓		
<b>PAS 8</b>	Accounting Policies, Changes in Accounting Estimates and Errors	✓		
<b>PAS 10</b>	Events after the Reporting Period	✓		
<b>PAS 11</b>	Construction Contracts			✓
<b>PAS 12</b>	Income Taxes	✓		
	Amendment to PAS 12: Deferred Tax: Recovery of Underlying Assets	✓		
	Amendments to PAS 12: Recognition of Deferred Tax Assets for Unrealized Losses	✓		
<b>PAS 16</b>	Property, Plant and Equipment	✓		
	Annual Improvements to PFRSs 2009 – 2011 Cycle: Property, Plant and Equipment – Classification of Servicing Equipment	✓		
	Annual Improvements to PFRSs 2010 – 2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)	✓		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	✓		
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants			✓
<b>PAS 17</b>	Leases	✓		
<b>PAS 18</b>	Revenue	✓		
<b>PAS 19 (Amended)</b>	Employee Benefits	✓		
	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions			✓
	Annual Improvements to PFRSs 2012 – 2014 Cycle: Discount rate in a regional market sharing the same currency – e.g. the Eurozone			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2018		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>PAS 20</b>	Accounting for Government Grants and Disclosure of Government Assistance			✓
<b>PAS 21</b>	The Effects of Changes in Foreign Exchange Rates	✓		
	Amendment: Net Investment in a Foreign Operation			✓
<b>PAS 23 (Revised)</b>	Borrowing Costs			✓
<b>PAS 24 (Revised)</b>	Related Party Disclosures	✓		
	Annual Improvements to PFRSs 2010 – 2012 Cycle: Definition of 'related party'	✓		
<b>PAS 26</b>	Accounting and Reporting by Retirement Benefit Plans			✓
<b>PAS 27 (Amended)</b>	Separate Financial Statements			✓
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			✓
	Amendments to PAS 27: Equity Method in Separate Financial Statements			✓
<b>PAS 28 (Amended)</b>	Investments in Associates and Joint Ventures	✓		
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		✓	
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception			✓
	Annual Improvements to PFRSs 2014 – 2016 Cycle: Measuring an associate or joint venture at fair value		✓	
<b>PAS 29</b>	Financial Reporting in Hyperinflationary Economies			✓
<b>PAS 32</b>	Financial Instruments: Disclosure and Presentation	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendment to PAS 32: Classification of Rights Issues			✓
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	✓		
	Annual Improvements to PFRSs 2009 – 2011 Cycle: Financial Instruments Presentation – Income Tax Consequences of Distributions			✓
<b>PAS 33</b>	Earnings per Share	✓		
<b>PAS 34</b>	Interim Financial Reporting			✓
	Annual Improvements to PFRSs 2009 – 2011 Cycle: Interim Financial Reporting – Segment Assets and Liabilities			✓
	Annual Improvements to PFRSs 2012 – 2014 Cycle: Disclosure of information "elsewhere in the interim financial report"			✓
<b>PAS 36</b>	Impairment of Assets	✓		
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	✓		
<b>PAS 37</b>	Provisions, Contingent Liabilities and Contingent Assets	✓		
<b>PAS 38</b>	Intangible Assets	✓		
	Annual Improvements to PFRSs 2010 – 2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)			✓
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	✓		
<b>PAS 39</b>	Financial Instruments: Recognition and Measurement	✓		

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2018		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	✓		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			✓
	Amendments to PAS 39: The Fair Value Option			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition	✓		
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives			✓
	Amendment to PAS 39: Eligible Hedged Items			✓
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			✓
<b>PAS 40</b>	Investment Property			✓
	Annual Improvements to PFRSs 2011 – 2013 Cycle: Inter-relationship of PFRS 3 and PAS 40 (Amendment to PAS 40)			✓
	Amendments to PAS 40: Transfers of Investment Property			✓
<b>PAS 41</b>	Agriculture			✓
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants			✓
<b>Philippine Interpretations</b>				
<b>IFRIC 1</b>	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✓
<b>IFRIC 2</b>	Members' Share in Co-operative Entities and Similar Instruments			✓
<b>IFRIC 4</b>	Determining Whether an Arrangement Contains a Lease	✓		
<b>IFRIC 5</b>	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			✓
<b>IFRIC 6</b>	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			✓
<b>IFRIC 7</b>	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			✓
<b>IFRIC 9</b>	Reassessment of Embedded Derivatives			✓
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives			✓
<b>IFRIC 10</b>	Interim Financial Reporting and Impairment	✓		
<b>IFRIC 12</b>	Service Concession Arrangements			✓
<b>IFRIC 13</b>	Customer Loyalty Programmes			✓
<b>IFRIC 14</b>	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓
	Amendments to Philippine Interpretations IFRIC- 14, Prepayments of a Minimum Funding Requirement			✓
<b>IFRIC 16</b>	Hedges of a Net Investment in a Foreign Operation			✓
<b>IFRIC 17</b>	Distributions of Non-cash Assets to Owners			✓
<b>IFRIC 18</b>	Transfers of Assets from Customers			✓
<b>IFRIC 19</b>	Extinguishing Financial Liabilities with Equity Instruments			✓
<b>IFRIC 20</b>	Stripping Costs in the Production Phase of a Surface Mine			✓
<b>IFRIC 21</b>	Levies			✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2018		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>IFRIC 22</b>	Foreign Currency Transactions and Advance Consideration	✓		
<b>IFRIC 23</b>	Uncertainty over Income Tax Treatments		✓	
<b>SIC-7</b>	Introduction of the Euro			✓
<b>SIC-10</b>	Government Assistance - No Specific Relation to Operating Activities			✓
<b>SIC-15</b>	Operating Leases - Incentives			✓
<b>SIC-25</b>	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✓
<b>SIC-27</b>	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			✓
<b>SIC-29</b>	Service Concession Arrangements: Disclosures.			✓
<b>SIC-31</b>	Revenue - Barter Transactions Involving Advertising Services			✓
<b>SIC-32</b>	Intangible Assets - Web Site Costs			✓
<b>Philippine Interpretations Committee Questions and Answers</b>				
<b>PIC Q&amp;A 2006-01</b>	PAS 18, Appendix, paragraph 9 - Revenue recognition for sales of property units under pre-completion contracts			✓
<b>PIC Q&amp;A 2006-02</b>	PAS 27.10(d) - Clarification of criteria for exemption from presenting consolidated financial statements			✓
<b>PIC Q&amp;A 2007-01-Revised</b>	PAS 1.103(a) - Basis of preparation of financial statements if an entity has not applied PFRSs in full			✓
<b>PIC Q&amp;A 2007-02</b>	PAS 20.24.37 and PAS 39.43 - Accounting for government loans with low interest rates [see PIC Q&A No. 2008-02]			✓
<b>PIC Q&amp;A 2007-03</b>	PAS 40.27 - Valuation of bank real and other properties acquired (ROPA)			✓
<b>PIC Q&amp;A 2007-04</b>	PAS 101.7 - Application of criteria for a qualifying NPAE			✓
<b>PIC Q&amp;A 2008-01-Revised</b>	PAS 19.78 - Rate used in discounting post-employment benefit obligations	✓		
<b>PIC Q&amp;A 2008-02</b>	PAS 20.43 - Accounting for government loans with low interest rates under the amendments to PAS 20			✓
<b>PIC Q&amp;A 2009-01</b>	Framework.23 and PAS 1.23 - Financial statements prepared on a basis other than going concern			✓
<b>PIC Q&amp;A 2009-02</b>	PAS 39.AG71-72 - Rate used in determining the fair value of government securities in the Philippines			✓
<b>PIC Q&amp;A 2010-01</b>	PAS 39.AG71-72 - Rate used in determining the fair value of government securities in the Philippines			✓
<b>PIC Q&amp;A 2010-02</b>	PAS 1R.16 - Basis of preparation of financial statements	✓		
<b>PIC Q&amp;A 2010-03</b>	PAS 1 Presentation of Financial Statements - Current/non-current classification of a callable term loan			✓
<b>PIC Q&amp;A 2011-01</b>	PAS 1.10(f) - Requirements for a Third Statement of Financial Position	✓		
<b>PIC Q&amp;A 2011-02</b>	PFRS 3.2 - Common Control Business Combinations			✓
<b>PIC Q&amp;A 2011-03</b>	Accounting for Inter-company Loans			✓
<b>PIC Q&amp;A 2011-04</b>	PAS 32.37-38 - Costs of Public Offering of Shares			✓
<b>PIC Q&amp;A 2011-05</b>	PFRS 1.D1-D8 - Fair Value or Revaluation as Deemed Cost			✓



<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2018		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>
<b>PIC Q&amp;A 2011-06</b>	PFRS 3, Business Combinations (2008), and PAS 40, Investment Property - Acquisition of Investment properties - asset acquisition or business combination?			✓
<b>PIC Q&amp;A 2012-01</b>	PFRS 3.2 - Application of the Pooling of Interests Method for Business Combinations of Entities Under Common Control in Consolidated Financial Statements			✓
<b>PIC Q&amp;A 2012-02</b>	Cost of a New Building Constructed on the Site of a Previous Building			✓
<b>PIC Q&amp;A 2013-01</b>	Applicability of SMEIG Final Q&As on the Application of IFRS for SMEs to Philippine SMEs			✓
<b>PIC Q&amp;A 2013-02</b>	Conforming Changes to PIC Q&As - Cycle 2013			✓
<b>PIC Q&amp;A 2013-03 (Revised)</b>	PAS 19 - Accounting for Employee Benefits under a Defined Contribution Plan subject to Requirements of Republic Act (RA) 7641, The Philippine Retirement Law			✓
<b>PIC Q&amp;A 2015-01</b>	Conforming Changes to PIC Q&As - Cycle 2015			✓
<b>PIC Q&amp;A 2016-01</b>	Conforming Changes to PIC Q&As - Cycle 2016			✓
<b>PIC Q&amp;A 2016-02</b>	PAS 32 and PAS 38 - Accounting Treatment of Club Shares Held by an Entity			✓
<b>PIC Q&amp;A 2016-04</b>	Application of PFRS 15 "Revenue from Contracts with Customers" on Sale of Residential Properties under Pre-Completion Contracts			✓
<b>PIC Q&amp;A 2017-01</b>	Conforming Changes to PIC Q&As - Cycle 2017			✓
<b>PIC Q&amp;A 2017-02</b>	PAS 2 and PAS 16 - Capitalization of operating lease cost as part of construction costs of a building			✓
<b>PIC Q&amp;A 2017-03</b>	PAS 28 - Elimination of profits and losses resulting from transactions between associates and/or joint ventures			✓
<b>PIC Q&amp;A 2017-04</b>	PAS 24 - Related party relationships between parents, subsidiary, associate and non-controlling shareholder	✓		
<b>PIC Q&amp;A 2017-05</b>	PFRS 7 – Frequently asked questions on the disclosure requirements of financial instruments under PFRS 7, Financial Instruments: Disclosures		✓	
<b>PIC Q&amp;A 2017-06</b>	PAS 2, 16 and 40 – Accounting for Collector's Items			✓
<b>PIC Q&amp;A 2017-07</b>	PFRS 10 – Accounting for reciprocal holdings in associates and joint ventures			✓
<b>PIC Q&amp;A 2017-08</b>	PFRS 10 – Requirement to prepare consolidated financial statements where an entity disposes of its single investment in a subsidiary, associate or joint venture			✓
<b>PIC Q&amp;A 2017-09</b>	PAS 17 and Philippine Interpretation SIC-15 - Accounting for payments between and among lessors and lessees	✓		
<b>PIC Q&amp;A 2017-10</b>	PAS 40 - Separation of property and classification as investment property			✓
<b>PIC Q&amp;A 2017-11</b>	PFRS 10 and PAS 32 - Transaction costs incurred to acquire outstanding non-controlling interest or to sell non-controlling interest without a loss of control			✓
<b>PIC Q&amp;A 2017-12</b>	Subsequent Treatment of Equity Component Arising from Intercompany Loans			✓
<b>PIC Q&amp;A 2018-01</b>	Voluntary changes in accounting policy			✓
<b>PIC Q&amp;A 2018-02</b>	Non-controlling interests and goodwill impairment test			✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2018		Adopted	Not Adopted	Not Applicable
PIC Q&A 2018-03	Fair value of PPE and depreciated replacement cost			✓
PIC Q&A 2018-04	Inability to measure fair value reliably for biological assets within the scope of PAS 41			✓
PIC Q&A 2018-05	Maintenance requirement of an asset held under lease			✓
PIC Q&A 2018-06	Cost of investment in subsidiaries in SFS when pooling is applied			✓
PIC Q&A 2018-07	Cost of an associate, joint venture, or subsidiary in separate financial statements			✓
PIC Q&A 2018-08	Accounting for the acquisition of non-wholly owned subsidiary that is not a business			✓
PIC Q&A 2018-09	Classification of deposits and progress payments as monetary or non-monetary items			✓
PIC Q&A 2018-10	Scope of disclosure of inventory write-down		✓	

**Legend:**

**Adopted** - means a particular standard or interpretation is relevant to the operations of the entity (even if it has no effect or no material effect on the financial statements), for which there may be a related particular accounting policy made in the financial statements and/or there are current transactions the amounts or balances of which are disclosed on the face or in the notes of the financial statements.

**Not Adopted** - means a particular standard or interpretation is effective but the entity did not adopt it due to either of these two reasons: 1) The entity has deviated or departed from the requirements of such standard or interpretation; or 2) The standard provides for an option to early adopt it but the entity decided otherwise.

**Not Applicable** - means the standard or interpretation is not relevant at all to the operations of the entity.