Miscellaneous				
<ul> <li>Asterisks denote mandatory informatio</li> </ul>	n			
Name of Announcer *	CITY DEVELOPMENTS LIMITED			
Company Registration No.	196300316Z			
Announcement submitted on behalf of	CITY DEVELOPMENTS LIMITED			
Announcement is submitted with respect to *	CITY DEVELOPMENTS LIMITED			
Announcement is submitted by *	Enid Ling Peek Fong			
Designation *	Company Secretary			
Date & Time of Broadcast	26-Feb-2009 07:25:28			
Announcement No.	00012			
>> Announcement Details				
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The details of the announcement start here ...

Announcement Title *	Presentation Slides on Full Year 2008 Financial Report
Description	Presentation slides on the above are attached for information.
Attachments	CDL_2008FullYearAnalystPresentation.pdf Total size = 1372K (2048K size limit recommended)

#### FULL YEAR FINANCIAL REPORT 1 Jan – 31 Dec 2008

26 FEBRUARY 2009 CDL ANALYST PRESENTATION



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## AGENDA

1. FINANCIAL HIGHLIGHTS

- 2. SINGAPORE PROPERTY MARKET
- **3. OPERATIONS REVIEW**
- 4. MARKET OUTLOOK
- 5. MOVING FORWARD

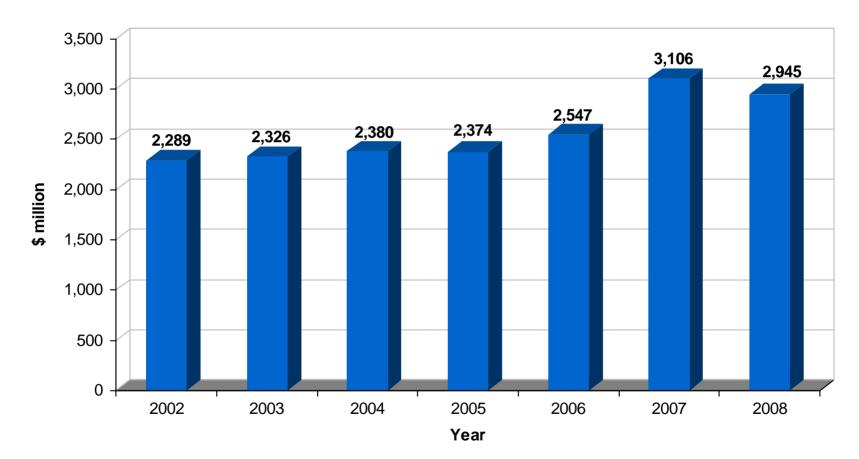




\* Artist's Impression of Livia

- 2nd highest earnings since inception (1963), despite challenging economic conditions.
- Conservative accounting policy of stating investment properties, hotels and CDL H-Reit at cost.
- No impairment on development properties and land bank for FY 2008.
- Based on a recent external valuation for the year ended 31 Dec 08, there is no impairment required for South Beach Development.
- The strength of S\$ particularly against the £ had a significant impact and resulted in lower contribution from M&C.
- 1<sup>st</sup> Singapore corporate to launch the S\$1 billion Unsecured Islamic Trust Certificate Programme (*Sukuk-Ijarah*).
- Ordinary and preference dividends totaling 11.4 cents
  - Final ordinary dividend of 7.5 cents per share
  - Preference dividend of 3.9 cents per share

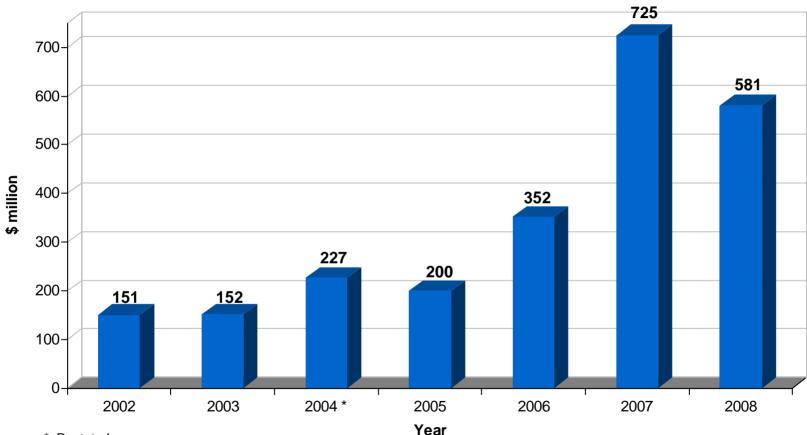




#### **Revenue for the Year Ended 31 Dec**



Note : The above financial information is extracted from yearly announcements.



#### **PATMI for the Year Ended 31 Dec**

\* Restated

Note : The above financial information is extracted from yearly announcements.



The group has adopted FRS 40 cost model whereby its investment properties continue to be stated at cost less accumulated depreciation and impairment losses with effect from 1 Jan 2007.

#### **10-Year Analysis**

	1999	2000#	2001#	2002	2003	2004#	2005	2006	2007	2008
Revenue	\$2,015m	\$2,626m	\$2,227m	\$2,289m	\$2,326m	\$2,380m	\$2,374m	\$2,547m	\$3,106m	\$2,945m
Profit before tax	\$513m	\$546m	\$139m	\$243m	\$214m	\$503m	\$404m	\$692m	\$955m	\$834m
PATMI	\$383m	\$287m	\$54m	\$151m	\$152m	\$227m	\$200m	\$352m	\$725m	\$581m
Net Debt Equity Ratio *	0.54	0.76	0.86	0.80	0.64	0.55	0.50	0.40	0.48	0.48
Return on equity	11.1%	7.3%	1.4%	3.9%	3.3%	5.2%	4.4%	7.4%	13.9%	10.7%
Total equity	\$3,458m	\$3,910m	\$3,969m	\$3,862m	\$4,603m	\$4,951m	\$4,548m	\$4,735m	\$5,199m	\$5,430m
NAV per share	\$4.28	\$4.86	\$4.71	\$4.82	\$5.56	\$4.99	\$5.12	\$5.21	\$5.72	\$5.97
EPS - Basic (cents)	47.8	35.8	6.7	18.9	18.8	25.3	20.8 #	37.0	78.3	62.5
Dividends (cents/share)										
- Final Ordinary Dividend	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5
<ul><li>Total Special Dividends</li><li>Preference Dividend</li></ul>	-	-	-	-	-	- 2.19	5.0 3.9	17.5 3.9	22.5 3.9	3.9



\* No revaluation

# Restated

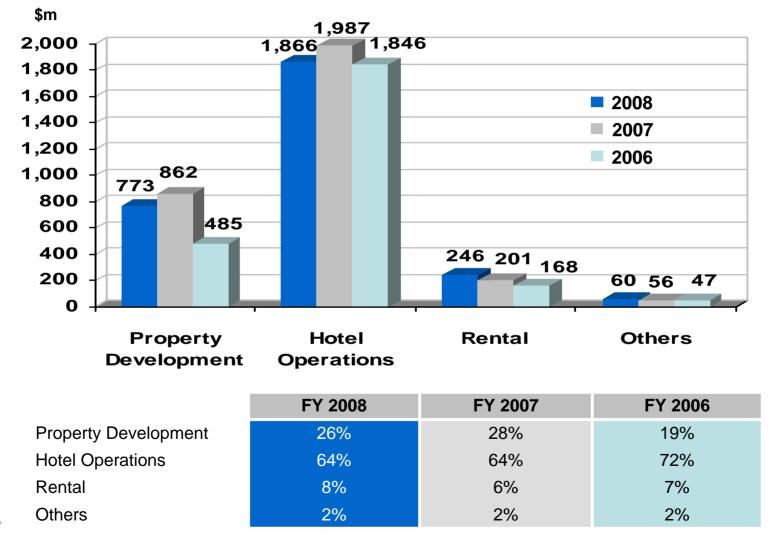
## SUMMARY OF FINANCIAL HIGHLIGHTS

	FY 2008	FY 2007	% Change
Revenue (\$m)	2,945	3,106	(5.2)
Profit before tax (\$m)	834	955	(12.7)
PATMI (\$m)	581	725	(19.9)
PATMI (\$m) #	578	691	(16.4)
Basic Earnings Per Share (cents)	62.5	78.3	(20.2)
Basic Earnings Per Share (cents) #	62.2	74.6	(16.6)
NAV Per Share (\$)	5.97	5.72	4.4

# Excluding write-back of overprovision in tax due to change in UK tax legislation on hotel tax allowances and reduction in tax rates in various geographical regions.

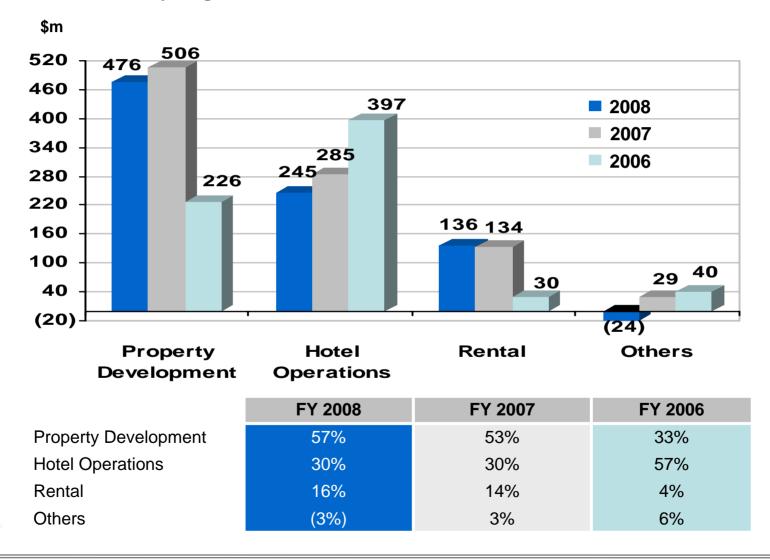


#### Revenue by Segment – 2008 vs 2007 & 2006





Profit Before Tax by Segment – 2008 vs 2007 & 2006

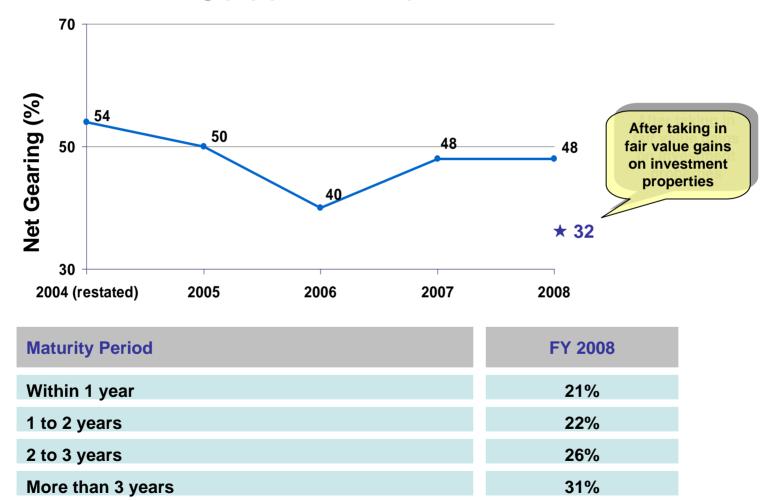




#### **Capital Management**

	As at 31/12/08	As at 31/12/07
Cash flows from operating activities	\$448m	\$260m
Cash and cash equivalents	\$776m	\$712m
Net Borrowings	\$3,378m	\$3,328m
Gearing ratio without taking in fair value gains on investment properties	48%	48%
Gearing ratio after taking in fair value gains on investment properties	32%	31%
Average Interest Rate of Borrowings	2.6% to 3.7%	3.6% to 4.9%
Interest Cover Ratio	11.0 x	10.5 x





#### CDL's Net Gearing (%) (2004 - 2008)

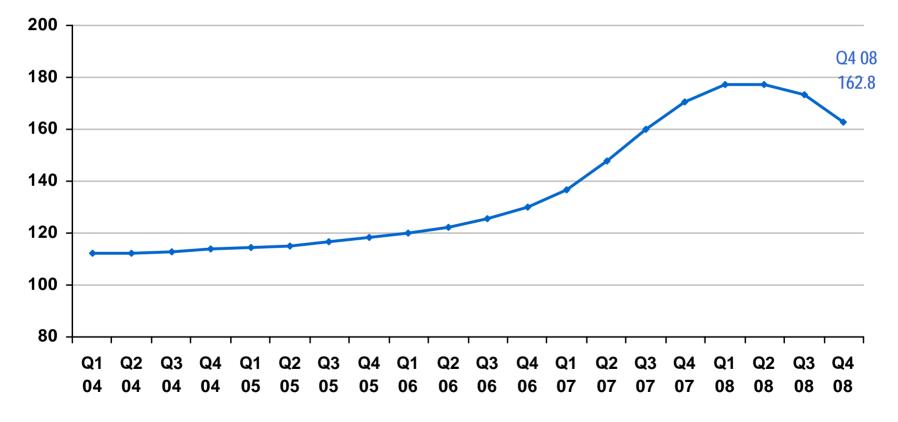


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Artist's Impression of City Square Mall

#### **Property Price Index – Residential (2004 – 2008)**

---- All Residential

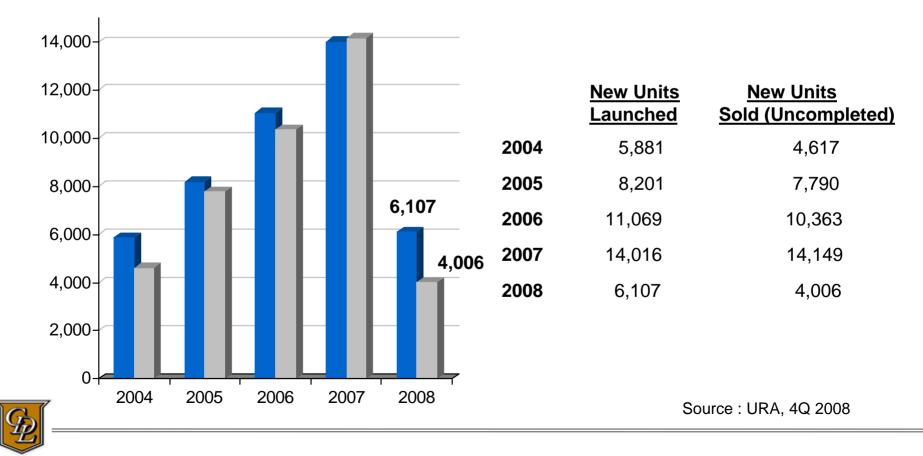


Source : URA, 4Q 2008

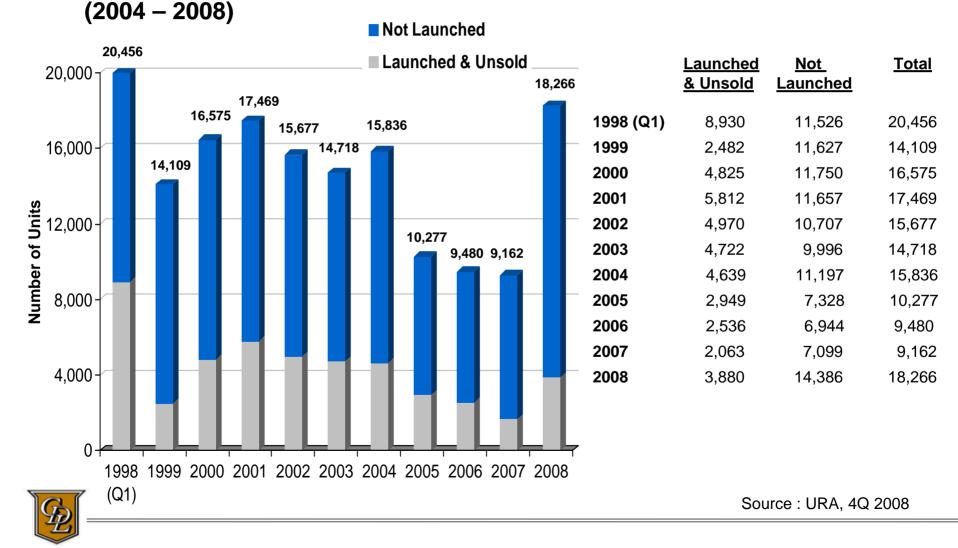


No. of New Private Residential Units Launched vs Units Sold (Projects under Construction) (2004 – 2008)

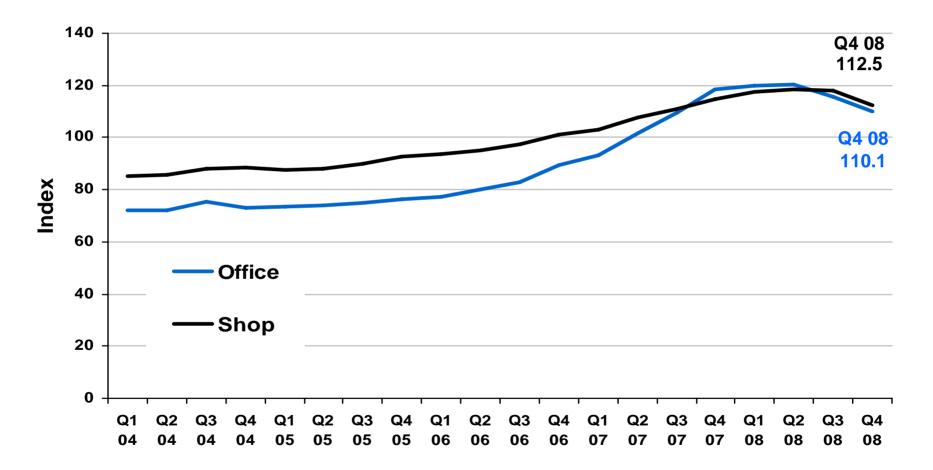
■ New Units Launched ■ New Units Sold (Projects Under Construction)



#### No. of Uncompleted Private Residential Units Available



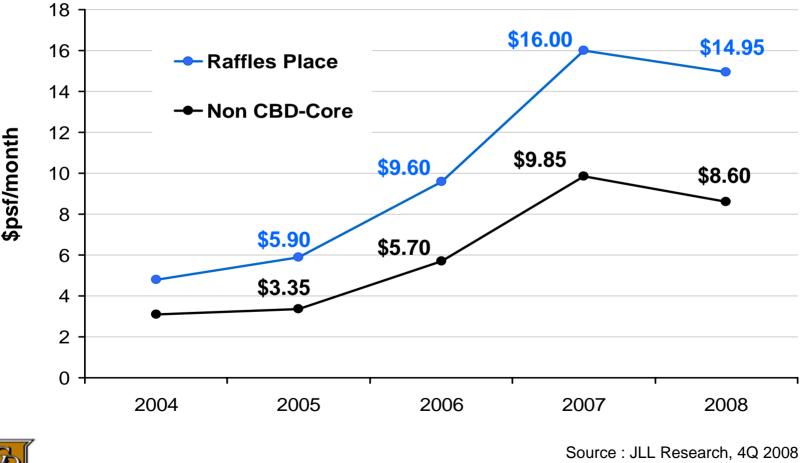
#### Property Price Index – Commercial (2004 – 2008)





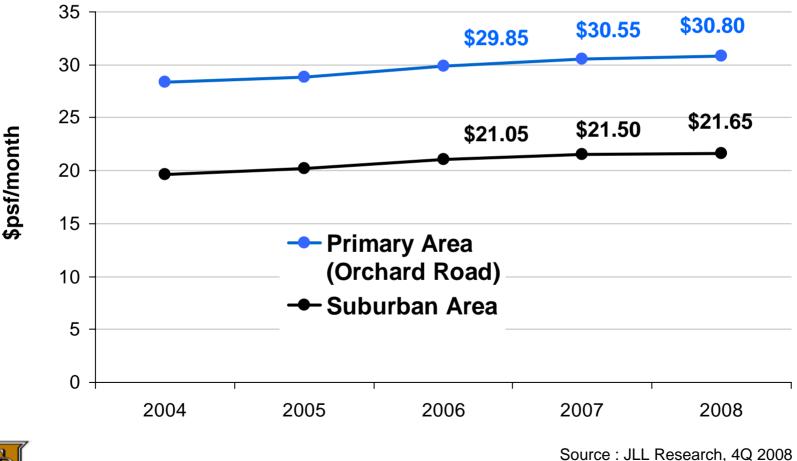
Source : URA, 4Q 2008

#### Average Office Rental in CBD (2004 – 2008)





#### Average Prime Level Retail Rental (2004 - 2008)





Artist's Impression of The Quayside Isle at Sentosa Cove

## PROPERTY DEVELOPMENT

Planned Residential Project Launches for 1H 2009 (subject to market conditions)

Projects	Units
Livia (Total 724)	60
"The Arte" at Thomson (Total 336)	100
The Quayside Isle @ Sentosa Cove (Total 228)	100

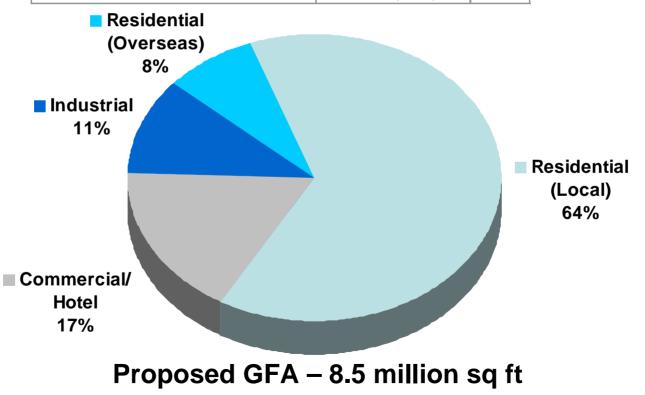
Total

260



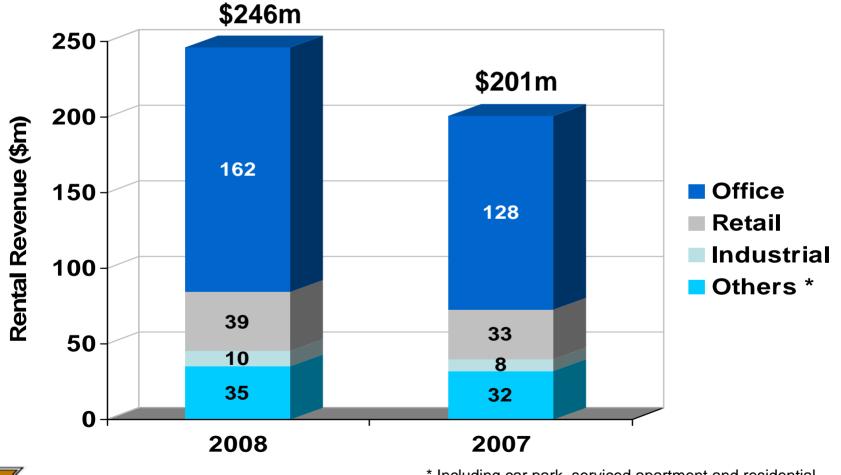
#### Land Bank by Sector (as at 31 Dec 2008)

Type of Development	Land Area (sq ft)	%
Residential (Local & Overseas)	3,054,423	72
Commercial / Hotel	739,597	17
Industrial	462,818	11
TOTAL	4,256,838	100





#### **Rental Revenue by Sector**





\* Including car park, serviced apartment and residential

# HOTEL OPERATIONS

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	2008 (Actual)	2007 (Constant Currency)	2007 (Reported Currency)	Constant Currency	Reported Currency
Sales	\$1,866m	\$1,844m	\$1,987m	1%	<b>6</b> %
Core Earnings	\$285m	\$285m	\$305m	-	<b>1</b> 7%
One-off Adjustments	<\$40m>	<\$18m>	<\$20m>		
PBT Reported	\$245m	\$267m	\$285m	8%	<b>1</b> 4%

- In terms of reported earnings in Singapore dollar, PBT for 2008 was affected by lower exchange rates because of the strength of the Singapore dollar particularly against the Sterling pound.
- In 2008, M&C also took the prudent step of recognizing impairment losses on certain hotel properties.
- In 2008, a gain was made to the PBT arising from the forfeiture of deposits related to the aborted sale of the Korean hotel.



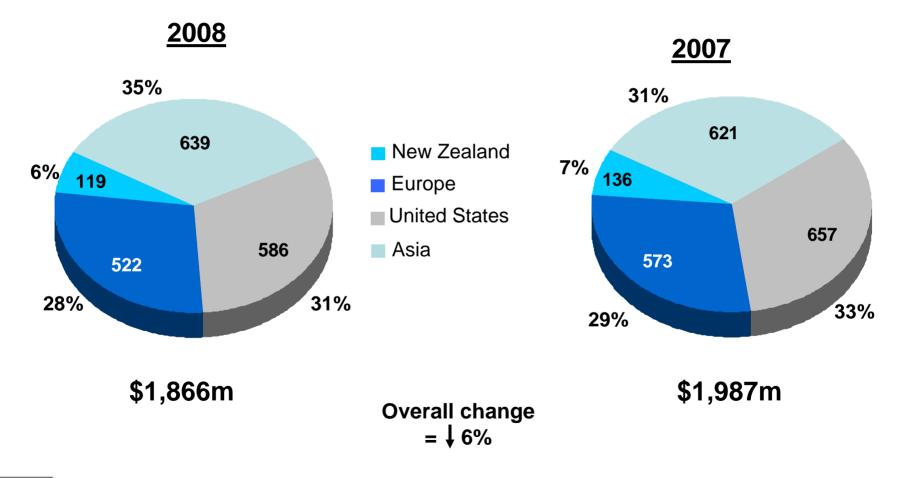
- M&C has an extensive and geographically diversified portfolio of hotels.
- As at 31 Dec 2008, there were 102 hotels operational and 17 hotels in the pipeline to be managed under M&C's brands.

USA	UK	Europe	Asia	Middle East	NZ	Total
20	20	4	19	9	30	102

- Located primarily in key global gateway cities.
- Positioning mainly as "4 star" hotels with competitive rates and high standards.

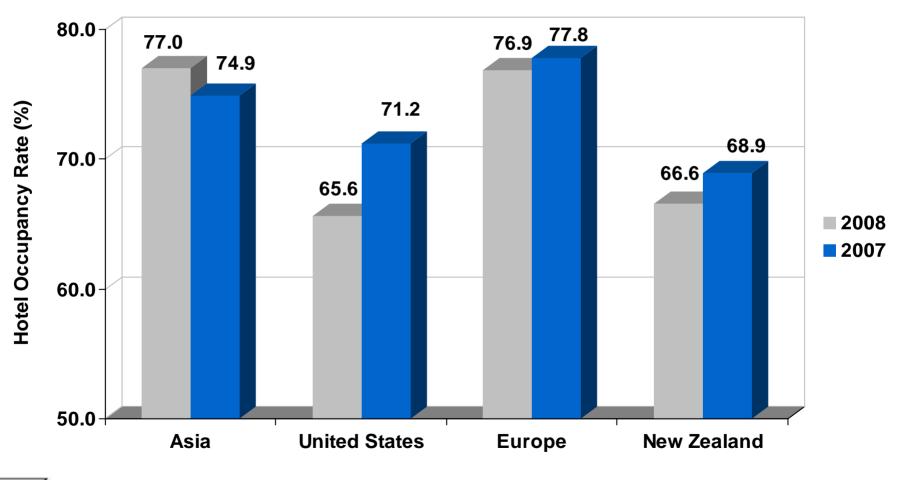


#### Hotel Revenue by Region



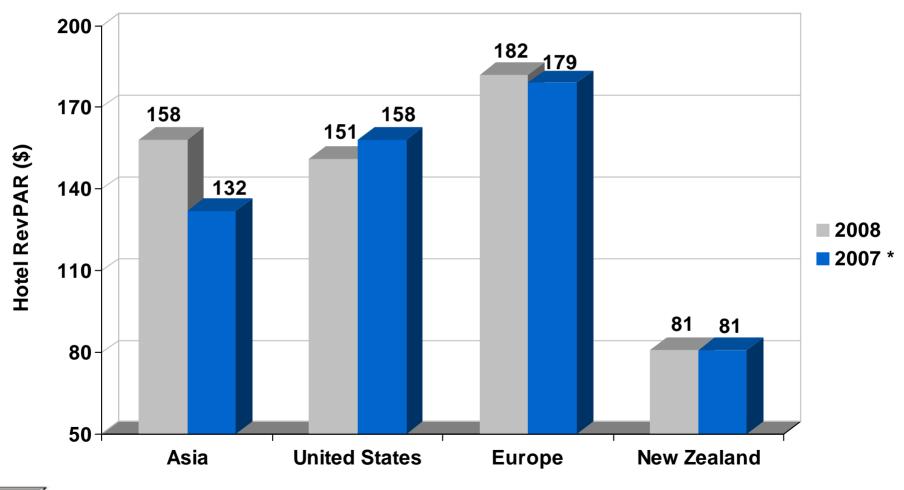


#### Hotel Occupancy by Region



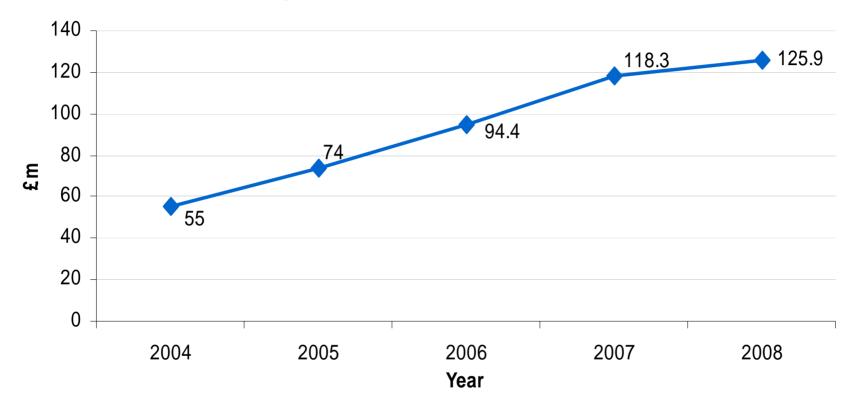


#### Hotel Revenue Per Available Room at Constant Currency





\* For comparability, FY 2007 RevPAR has been translated at constant exchange rates (31 Dec 2008).



M&C's Core Earnings (2004 – 2008)

"Compounded over 5 years, M&C's core earnings has been growing at an annual rate of 25.2%."



M&C Group

	FY 2008	FY 2007
Gearing Ratio	16.4%	18.3%
Interest Cover Ratio	12.4 x	8.5 x
Cash	£212.1m	£156.3m



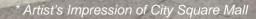
#### M&C Group

- Trading conditions for the hotels is expected to be challenging.
- However, M&C is confident of performing better than other hotel operators because of its extensive and geographically diversified portfolio of hotels which offer competitive rates and good value for money.
- To mitigate the impact of the global downturn, M&C will continue to focus on cash conservation and profit protection.
- A strong attribute of M&C is its portfolio of freehold hotel assets which underpin the long term intrinsic value of M&C. Notwithstanding the volatility of the earning cycles, M&C remains a strong business entity as reflected by its net asset value of £1.88 billion (as at 31 Dec 2008) which is a growth of 21% over that of 2007.

#### **CDL Group Level**

- Twin strategies of being both a hotel owner and operator.
  - Hotel operator cash generation capability
  - Hotel owner capitalises on its hotel assets value over time or natural appreciation of its real estate value





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### MARKET OUTLOOK

#### **Singapore Economic Outlook**

- The deepening of the global financial crisis has resulted in a fall in GDP by 3.7% in Q4 2008
- GDP growth for 2008 is estimated at 1.2%, as compared to initial estimate of between 4.5% and 6.5% at the start of the year
- 2008 was a challenging year for the property market, with downward pressure on both transaction volumes and prices
- Singapore's fundamentals remain sound. The Government has implemented forward-looking initiatives in its resilient budget of \$20.5 billion, drawing \$4.9 billion from its past Reserves for the first time, reflecting its determination to help the economy recover



## MARKET OUTLOOK

#### **Property Market – Residential**

- Residential property prices fell by 4.7% in 2008
- While property prices for the mass market had dropped slightly, the high-end segment showed steeper falls
- Transaction volume of new residential units fell 71% to 4,264 units
- Although the high-end segment has been sluggish, the recent new launches for the mid and mass market segment have been well-received
- As activity picks up in the property market, confidence will increase, which augurs well for economic recovery



### MARKET OUTLOOK

#### **Property Market – Office Rentals**

- Office rentals have moderated, falling 7.0% in 2008
- Islandwide, occupancy for office space is 91.2% (2007: 92.7%)
- Substantial new office supply will come onto market in 2011/2012



# MOVING FORWARD

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### MOVING FORWARD

- "3P" Approach Prudence, Pragmatism, Patience are needed to tide through the global economic crisis
- The expansionary 2009 Budget measures will help viable companies stay afloat and Singapore will be one of the first to emerge from this recession stronger. There could be off-Budget measures, if required.
- The crucial factor to any economic revival instilling confidence.
- Optimistic that Singapore remains an excellent city to live, work, play and invest.



#### **Disclaimer:**

This document may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other developments or companies, shifts in customer demands, customers and partners, expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management on future events.



