**MISCELLANEOUS** Page 1 of 1



#### **Miscellaneous**

\* Asterisks denote mandatory information

Name of Announcer *	CITY DEVELOPMENTS LIMITED
Company Registration No.	196300316Z
Announcement submitted on behalf of	CITY DEVELOPMENTS LIMITED
Announcement is submitted with respect to *	CITY DEVELOPMENTS LIMITED
Announcement is submitted by *	Enid Ling Peek Fong
Designation *	Company Secretary
Date & Time of Broadcast	05-Aug-2010 17:14:51
Announcement No.	00067

#### >> Announcement Details

The details of the announcement start here ...

Announcement Title \*

Announcement by Subsidiary Company, Grand Plaza Hotel Corporation on Results for the Second Quarter and Six Months Ended 30 June 2010

Description

Please see attached the announcement released by Grand Plaza Hotel Corporation on 5 August 2010.

#### **Attachments**

GPHC\_Half\_Year\_Results.pdf

Total size = 1247K

(2048K size limit recommended)

Close Window



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# SECURITIES AND EXCHANGE COMMISSION

SEC Building, EDSA, Greenhills, Mandaluyong City, Metro Manila, Philippines Tel:(632) 726-0931 to 39 Fax:(632) 725-5293 Email: mis@sec.gov.ph

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Company Information

SEC Registration No. 0000166878

Company Name GRAND PLAZA HOTEL CORP.

Industry Classification

Company Type Stock Corporation

**Document Information** 

Document ID 108052010000761

Document Type 17-Q (FORM 11-Q:QUARTERLY REPORT/FS)

Document Code 17-Q

Period Covered June 30, 2010

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Department CFD

Remarks

# **COVER SHEET**

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# **SECURITIES AND EXCHANGE COMMISSION**

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1	For the quarterly period ended <u>June 30, 2010</u>	
	Commission identification number 3. BIR Tax Identification 0-460-602-000	No.
	GRAND PLAZA HOTEL CORPORATION	
4.	Exact name of issuer as specified in its charter	
	PHILIPPINES	
5.	Province, country or other jurisdiction of incorporation or organization	
6.	Industry Classification Code: (SEC Use Only)	
	10F, The Heritage Hotel Manila, Roxas Blvd. cor. EDSA, Pasay City 1300	
7.	Address of issuer's principal office	
	Tel. No. (632) 854-8838 Fax No. (632) 854-8825	
8.	Issuer's telephone number, including area code	
	N.A.	
9.	Former name, former address and formal fiscal year if changed since last report	
10.	Securities registered pursuant to Sections 8 & 12 of the Code, or Sections 4 & 8 of the F	RSA
	Title of each Class  Number of shares of common Stock outstanding and amount Of debt outstanding	
	COMMON SHARES 87,318,270*	
	*includes 22,337,637 treasury shares	
11.	Are any or all of the securities listed on Stock Exchange?	
	Yes[X] No[]	
	If yes, state the name of such Stock Exchange and the class/es of securities listed there	in:
<u>PH</u>	ILIPPINE STOCK EXCHANGE, INC. COMMON	

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes[X] No[]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes[X] No[]

# PART I - FINANCIAL INFORMATION

# Item 1 Financial Statements

Financial Statements and, if applicable, Pro-forma Financial Statements meeting the requirements of SRC Rule 68, Form and Content of Financial Statements, shall be furnished as specified therein.

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations.

Furnish the information required by Part III, Paragraph (A)(2)(b) of "Annex C"

# PART II - OTHER INFORMATION

The issuer may, at its option, report under this item any information not previously reported in a report in SEC Form 17-C. If disclosure of such information is made under this Part II, it need not be repeated in a report on Form 17-C which would otherwise be required to be filed with respect to such information or in a subsequent report on Form 17-Q.

# SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer YAM KIT SUNG

Signature and Title

General Manager & Chief Financial Officer

Date

# PART I FINANCIAL INFORMATION

# Item 1. Financial Statements Required Under SRC Rule 68.1

• Please see attached financial statements for interim Balance Sheets, Statements of Income, Statements of Changes in Equity and Statements of Cash flows.

# Notes to Financial Statements

# Summary of significant accounting policies

The financial statements of the Company have been prepared in accordance with Philippine generally accepted accounting principles (GAAP) and are denominated in Philippine pesos. The preparation of financial statements in accordance with Philippine GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates. The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the significant accounting policies.

The same accounting policies and methods of computation are followed in the interim financial statements for the year 2009 as compared with the most recent annual financial statements.

# Seasonality or Cyclicality of Interim Operations

All segments of the business are in its normal trading pattern.

#### Material Items

There are no material items affecting assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size or incidents.

# **Estimates**

There are no changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years that have a material effect in the current interim period.

# *Issuances of Debts and Equity*

There are no issuances, repurchases and repayments of debts and equity securities.

#### Dividends

There were no dividends declared in the current interim period.

# Segment Revenue and Results

Statement of Financial Accounting Standard No. 31, "Segment Reporting", which becomes effective for financial statements covering periods beginning on or after January 1, 2001, requires that a public business enterprise report financial and descriptive information about its reportable segments. Operating segments are components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision-maker in deciding how to allocate resources and in assessing performance.

The Company organized its business into 4 main segments:

- Room Division Business derived from the sale of guestrooms.
- Food and Beverage Division Business derived from the sale of food and beverage at various restaurants.
- Other Operated Departments and othes—Business derived from telephone department, business center, carparking and laundry. This also includes rental income of space to tenants.

The segment revenues and results are as follows:

	YTD 2 <sup>nd</sup> Quarter Revenue – Peso	YTD 2 <sup>nd</sup> Quarter Department Profit – Peso
Room	193,631,052	168,986,453
Food and Beverage	98,067,860	47,387,121
Other Operated Departments	60,720,920	57,815,902
& others		

# Subsequent Events

None

# Composition of Company

There are no changes in the composition of the Company during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings and discontinuing operations.

# Contingent assets or liabilities

There are no changes in contingent assets or liabilities since the last annual balance sheet date.

#### Contingencies

There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The top 5 Key Performance Indicators of the Company are as follows:

Balance Sheet Analysis	30 June 2010	30 June 2009	31 December 2009
Current ratio	1.84	1.72	1.87
Net book value per share (include treasury shares)	PhP13.70	PhP13.34	PhP12.54
Profit & Loss Analysis			
Earnings per share	PhP1.57	PhP1.1	PhP2.13
Profit before tax margin ratio	40%	33%	31.39%
EBITDA	PHP154 million	PhP116 million	PhP232.1M

Current ratio is derived by dividing the current assets with the current liabilities. This indicator measures the liquidity of the Company in the short-term. Current ratio improved by 0.12 as compared to the same period of last year due to higher current assets balance. Cash balance increased by PhP114 million from the end of last year as there were no major payments and increased by PhP61 million as compared to the same period of last year.

Net book value per share is derived by dividing the net stockholders' equity by the total number of shares issued. This measures the value of the Company on a per share basis. This ratio improved compared to the same period last year and the year ended 31 December 2009 due to higher assets value.

Earning per share (EPS) is derived by dividing the net profit after tax by the total shares outstanding. This indicator measures the earning of the Company on a per share basis. As compared to the same period last year, EPS is the higher due to higher profit.

Profit before tax margin ratio is computed by dividing the profit before tax against the total revenue. This ratio measures whether the Company is able to contain its expenses in relation to the revenue. This ratio is higher than last year due to higher revenue and profit.

EBITDA represents earnings before income tax, interest, depreciation and amortization. This indicator is in effect a measure of the cash flow of the Company. EBITDA is healthier this year due to higher revenue. EBITDA is higher than last year same period by 32% as a result of higher profit.

# **Balance Sheets Analysis:**

Total assets increased by about PhP128 million or 8.9% as compared to the year ended 31 December 2009 and increased by about PhP58 million or 3.8% as compared to the same period of last year.

# Cash and short term notes:

This balance includes short-term fixed deposits with banks. There is an increase of PhP113.8 million or 50% as compared to the end of last fiscal year. As compared against the same period last year, this balance increased by PhP61.4 million or 22%. This favorable variances are due to improvement in business and which resulted in higher cash flow. In addition, there are also no major capital expenditures during the first half of year 2010.

#### Accrued interest receivable:

As compared to last year and end of last fiscal year, this balance increase by PhP0.46 million and PhP0.4 million. The reason is due to higher cash balance which earned higher interest income from placements with banks.

#### Accounts receivable trade:

As compared to the same period of last year, there is an increase of PhP15.4 million or 6%. When compared with end of last fiscal year 2010, there is a marginal increment of PhP2 million. The increments are consistent with the higher revenue during this first half year 2010 versus last year same period.

# *Accounts receivable – others:*

There is an increase of PhP7.8 million as compared to the same period of last year. This is because for this year, there is outstanding of utilities bill from tenants.

# Deferred tax assets:

Deferred tax assets decreased by PhP11.7 million against the same period of last year. The reason is because in year 2009, there was a wrong classification of deferred tax assets

# Advances to associated/related companies:

The Company, in its normal course of business, has entered into transactions with its related parties, principally consisting of cash advances.

The Company also leases its hotel site and a furnished townhouse from an associated company. The Company has also entered into a management agreement with CDL Hotels (Phils.) Corporation, a related company, for the latter to operate the Hotel.

Under the terms and conditions of the agreement, the Company has to pay monthly basic management and incentive fees based on a percentage of the hotel's revenue and gross operating profit.

As compared to the same period of last year, there is an increase of PhP27 million as the related companies have not settled their obligations.

As compared with the end of last fiscal year, there is an increase of PhP23 million as the related companies have not settled its obligation with the Company.

The obligations will be settled in the second half of the year.

# Advances to immediate holding company:

There is an increase of PhP0.27million versus end of last fiscal year as the immediate holding company has not settled its obligation with the Company.

#### Inventories:

Inventories decreased by PhP1.7 million and increased by PhP2.1 million compared with last year same period and end of last fiscal year. The variance against same period last year is mainly due to an overstatement in recording of inventory in year 2009. The increment against end of last fiscal year is due to higher revenue.

# *Prepaid expenses:*

The bulk of this balance represents insurance premium prepaid at the beginning of the year. As compared to end of the last fiscal year, there is an increase of PhP2.5 million due to recognizing of insurance premium for year 2010. Compared to the same period of last year, there is a fall of PhP5 million due to the amortization of the Surety Bond insurance premium.

# Other current assets:

There is a decrease of PhP6.9 million compared to the same period of last year as last year balance include PhP5.4 million of unpaid utilities bill from a tenant.

# *Property and Equipment:*

Property and equipment are carried at cost. Depreciation is provided under the straightline method over the estimated useful lives of the assets ranging from 5 to 50 years. Major improvements are charged to property accounts while maintenance and repairs which do not improve the lives of the assets are expensed as incurred.

Compared to the same period of last year and end of fiscal year, the decrease is due to depreciation.

# Accounts payable:

There is an increase in this balance as compared with the same period of last year by PhP21.9 million or 10%. The reason is due to higher purchases because of the improvement in business in this year versus last year.

# Rental payable:

Compared to the same period of last year, there is a fall of PhP3.7 million as a result of the payment of rental outstanding in the second half of year 2009. The increment against

the end of last fiscal year is because the rental for the first half of year 2010 has not been settled.

# Due to associated/related companies:

As compared against the end of fiscal year, there is a significant increase of PhP15 million. Similarly, there is also an increase of PhP15 million versus same period of lasr year. The increase is because the Company has not settled its outstanding balance with the related company.

# *Income Tax Payable:*

There is an increase of PhP8.9 million or 35% compared with the same period of last year. The increase represents the tax payable by the Company for the higher profit for the half-year 2010.

# Treasury Stock:

There is an increase of PhP134million in treasury stock compared with the same period of last year due to the share buyback exercise of the Company in the second half of year 2009.

# **Income Statement Analysis For the 6 Months Ended 30 June 2010:**

#### Revenue:

Total revenue increased by PhP34.9 million or 11% as compared to the same period last year. The increase is observed mainly in all segments of the business.

Room revenue showed an increase by PhP25.4 million. Occupancy increased from 55% in year 2009 to 67% in the current year of review. However, the increase in room revenue is offset by the lower Average Room Rate by PhP248 or 6% versus prior period. The improvement in room revenue is due to the strong national election spending and also the world economy.

Food and beverage (F&B) business showed an increase of PhP3.4 million or 3.5% compared to the same period of last year. This is mainly due to higher F&B revenue for all outlets except casino. Casino showed a drop of PhP3.4 million or 13% as compared to same period of last year. The reason is due to lesser casino guests and also competition from the newer Resort World Casino. Banquet registered an improvement in revenue by PhP6 million or 34%. This is due to national election spending wherein there are more meetings and events in the first 4 months of this year.

Rental Income/Others showed an increase in revenue by PhP6.1 million or 10% compared to last year same period due to the commencement of a new tenancy agreement of one tenant.

# Cost of Sales:

Cost of sales for F&B registered a slight increase which is consistent with the increase in revenue. Cost of sales for other operated department is higher than last year due to the increase in telephone department revenue. Telephone revenue increased from PhP0.9 million to PhP3.8 million this year. As such, there is also a corresponding increase in cost of sale. The hotel has signed up with a third party company to improve telephone revenue this year.

# Gross Profit:

Gross profit is derived after deducting cost of sales from gross revenue. Gross profit as compared to last year registered an increase of PhP32 million as a result of higher revenue.

# Operating Expenses:

Operating expenses include among others, payroll and related expenses, utilities, depreciation charges, rental and other fixed expenses. This expense decreased by PhP5.6 million or 3% compared to the same period of last year. The main reason for the lower operating expenses is due to lower electricity cost for this year versus last year.

# *Net Operating Income:*

This is derived after deducting operating expenses from gross operating profit. Net operating income increased by PhP38 million or 39% versus last year which is a result of higher revenue.

# *Non-operating income:*

This balance registered a marginal decrease of PhP0.5 million or 5% compared to the same period of last year. This is mainly due to lower exchange gain of PhP3.4 million versus PhP4.1 million for the same period of last year and there were no dividend income fo this year.

# *Provision for income tax:*

This balance increased by PhP10 million or 34% which is consistent with the higher profit before tax.

# **Income Statement Analysis For the Second Quarter Ended 30 June 2010:**

#### Revenue:

Total revenue decreased by PhP10 million as compared to the same period last year.

Room revenue showed an increase of PhP8.4 million as a result of higher occupancy but offset by lower Average Room Rate.

Food and beverage (F&B) business showed a marginal fall in revenue by PhP0.8 million as a result of lower revenue for the casino.

#### Cost of Sales:

Cost of sales for F&B registered a decrease as compared to last year. The decrease is consistent with the lower F&B revenue. Other operated departments increased in cost of sales due to higher cost of sales for telephone department which is consistent with the higher telephone department revenue.

# Gross Profit:

Gross profit is derived after deducting cost of sales from gross revenue. Gross profit as compared to last year is higher by PhP10 million mainly due to higher room revenue.

# Operating Expenses:

Operating expenses include among others, payroll and related expenses, utilities, depreciation charges, rental and other fixed expenses. There is a decrease of approximately PhP2.8 million due to cost control.

# *Net Operating Income:*

This is derived after deducting operating expenses from gross operating profit. The higher margin is due to higher revenue.

# *Non-operating income:*

Total non-operating income increased by PhP1.7 million as compared to the same period of last year. This is due to the total foreign exchange gain of PhP4 million in year 2010 versus PhP3.3 million in the last period.

There are no material event(s) and uncertainties known to management that would address the past and would have an impact on the future operations of the following:

- Any known trends, demands, commitments, events or uncertainties that will have a material impact on the Company's liquidity.
- Any material commitments for capital expenditures, the general purpose of such commitments and the expected sources of funds for such expenditures.
- Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations.
- Any significant elements of income or loss that did not arise from the Company's continuing operations.
- The causes for any material change(s) (5% or more) from period to period in one or more line items (vertical and horizontal) of the Company's financial statements.
- Any seasonal aspects that had a material effect on the financial condition or results of operations.

Management is not aware of any event that may trigger direct or contingent financial obligations that is material to the Company, including any default or acceleration of an obligation. Management is not aware of any material off-balance sheet transaction, arrangement, obligation (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons that were created during the first 6 months of 2010.

# **PART II – OTHER INFORMATION**

#### Tax matter:

On 12 September 2008, the Company made a disclosure to the Philippine Stock Exchange and Securities and Exchange Commission via SEC 17-C report, regarding the pending tax assessment against the Company.

The Company filed on 12 September 2008 a surety bond with the Court of Tax Appeals ("CTA") in compliance with the condition imposed by the CTA in its Resolution dated 21 August 2008, granting the Company's Urgent Motion to Suspend Collection of Tax and Extremely Urgent Supplemental Motion to Suspend and Enjoin Collection of Taxes with Prayer for Immediate *Ex Parte* Issuance of Temporary Restraining Order.

With the filing of the surety bond, a Temporary Restraining Order came into effect enjoining the Bureau of Internal Revenue ("**BIR**") from, among other things, implementing (a) the Warrant of Distraint and/or Levy constructively served by the BIR on 11 August 2008 and (b) the Warrants of Garnishment issued by the BIR against the Company's bank accounts in the Philippines on 14 August 2008.

As far as the Company is aware, the Warrant of Distraint and/or Levy and the Warrants of Garnishment were issued by the BIR in connection with a Final Decision on Disputed Assessment made by the BIR against the Company (the validity of the amounts claimed in which assessment the Company has disputed and continues to dispute) for deficiency value-added tax ("VAT") in an aggregate amount of PhP228,943,589.15 (consisting of PhP128,126,970.31 for deficiency VAT and 20% interest from 25 January 2003 to 31 December 2006 amounting to PhP100,816,618.83) in relation to payments for transactions with the Philippine Amusement and Gaming Corporation ("PAGCOR") from 1996 to 2002. The Company has filed with the CTA a Petition for Review of the Final Decision on Disputed Assessment against the Commissioner of Internal Revenue, docketed as CTA Case No. 7794 ("Petition for Review").

The Board of Directors of the Company has taken legal advice and, based upon such advice, is of the view that in light of the Supreme Court's decision in the case of *Commissioner of Internal Revenue v. Acesite (Philippines) Hotel Corporation (G.R. No. 147295, 16 February 2007)* which confirmed that PAGCOR's tax exemption privilege under its charter included the indirect tax of VAT and entitles persons dealing with PAGCOR in casino operations to a zero percent (0%) VAT rate, the Company is not liable for the deficiency VAT claimed by the BIR and that the Company has strong defenses against the BIR's tax assessment.

On 3 March 2009, the Company's officer testified and identified certain documents in the CTA. On the same hearing, the CTA cancelled the calendared hearing date on 13 March 2009. Instead the CTA instructed the BIR to file its Comments to the Company's Motion.

After the filing by BIR or expiry of the filing date, the CTA would resolve the Company's Motion for Preliminary Hearing without any hearing date.

On 20 April 2009, the Company received a resolution from the CTA granting the Company's "Motion for Preliminary Hearing for the Limited Purpose of Resolving the Legal Issues". There were also hearings set on 28 May 2009 and 2 June 2009 whereby the Company presented evidence and identified documents at the CTA.

On 19 June 2009, the Company presented its Formal Offer of Evidence (FOE). The BIR should have filed its comment to the Company's FOE within 15 days from its receipt. However, as at 17 July 2009, the Company has not received a copy of the BIR Comment.

On 4 September 2009, the CTA issued a Resolution granting the Company's FOE. On 5<sup>th</sup> October, the Company's counsel attended the hearing but the BIR counsel did not attend and case was reset to 12<sup>th</sup> November 2009.

On 12<sup>th</sup> November 2009, the Company's counsel again attended the hearing but the BIR counsel was not present. The Company moved for the BIR to be deemed to have waived their right to present evidence but the CTA denied the motion and instead reset the hearing to 26<sup>th</sup> November 2009.

On the 26<sup>th</sup> November 2009, BIR manifested that it is resting its case. Both parties were given until 25<sup>th</sup> January 2010 to file a Memorandum to support the legal issues.

On 29 January 2010, the Company's counsel received a copy of the Solicitor General's Memorandum for the Commissioner of Internal Revenue dated 22 January 2010 and filed with the CTA on 25 January 2010.

On 1 March 2010, the Company's counsel received a copy of the CTA Resolution promulgated on 23 February 2010, stating that the case (i.e., the Petition for Review) is now submitted for decision.

The Company will continue to pursue its Petition for Review with the CTA and will file the necessary disclosure on the outcome thereof following the issuance of the judgment of the CTA.

#### Financial Risk Exposure:

In the context of the current global financial condition, the Securities and Exchange Commission sent us a memorandum to companies on 29 October 2008, which requires companies to make a self-assessment or evaluation to determine whether any of the items below are applicable. If applicable, these items must be disclosed in the interim financial report on SEC Form 17-Q ("Quarterly Report"):

1. The qualitative and quantitative impact of any changes in the financial risk exposures of GPHC, particularly on currency, interest, credit, market and liquidity

risks, that would materially affect its financial condition and results of operation, and a description of any enhancement in the Company's risk management policies to address the same.

- 2. A description of the financial instruments of the Company and the classification and measurements applied for each. If material in amount, provide detailed explanation or complex securities particularly on derivatives and their impact on the financial condition of the Company.
- 3. The amount and description of the Company's investments in foreign securities.
- 4. The significant judgments made in classifying a particular financial instrument in the fair value hierarchy.
- 5. An explanation of how risk is incorporated and considered in the valuation of assets or liabilities.
- 6. A comparison of the fair values as of date of the recent interim financial report and as date of the preceding interim period, and the amount of gain or loss recognized for each of the said periods.
- 7. The criteria used to determine whether the market for a financial instrument is active or inactive, as defined under Philippine Accounting Standard 39 Financial Instruments

The Board of Directors (BOD) has overall responsibility for the establishment and oversight of the Company's risk management framework. The BOD has established the Executive Committee, which is responsible for developing and monitoring the Company's risk management policies. The committee identifies all issues affecting the operations of the Company and reports regularly to the BOD on its activities.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. All risks faced by the Company are incorporated in the annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Company's operations and detriment forecasted results. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee directly interfaces with the internal audit function, which undertakes reviews of risk management controls and procedures and ensures the integrity of internal control activities which affect the financial management system of the Company. The results of procedures performed by Internal Audit are reported to the Audit Committee.

# Credit Risk

Credit risk represents the risk of loss the Company would incur if credit customers and counterparties fail to perform their contractual obligations. The Company's credit risk arises principally from the Company's trade receivables.

Exposure to credit risk is monitored on an ongoing basis, credit checks being performed on all clients requesting credit over certain amounts. Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization. Credit granted is subject to regular review, to ensure it remains consistent with the clients' current credit worthiness and appropriate to the anticipated volume of business.

The investment of the Company's cash resources is managed so as to minimize risk while seeking to enhance yield. The Company's holding of cash and money market placements expose the Company's to credit risk of the counterparty if the counterparty is unwilling or unable to fulfill its obligations and the Company consequently suffers financial loss. Credit risk management involves entering into financial transactions only with counterparties with acceptable credit rating. The treasury policy sets aggregate credit limits of any one counterparty and annually reviews the exposure limits and credit ratings of the counterparties.

Receivables balance is being monitored on a regular basis to ensure timely execution of necessary intervention efforts. As of balance sheet date, there were no significant concentrations of credit risk.

# Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility. Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements. Management closely monitors the Company's future and contingent obligations and sets up required cash reserves as necessary in accordance with internal requirements.

# Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other market prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk

management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Company is subject to various market risks, including risks from changes in room rates, interest rates and currency exchange rates.

#### Room Rates

The risk from room rate changes relates to the Company's ability to recover higher operating costs through price increases to customers, which may be limited due to the competitive pricing environment that exists in the Philippine hotel industry and the willingness of customers to avail of hotel rooms at higher prices.

The Company minimizes its exposure to risks in changes in room rates by signing contracts with short period of expiry so this gives the Company the flexibility to adjust its room rates in accordance to market conditions.

# Interest Rate Risk

The Company has no interest-bearing debt obligations to third parties. As such, the Company has minimal interest rate risk.

# Foreign Currency Risk

Foreign assets and financing facilities extended to the Company were mainly denominated in Philippine Peso. As such, the Company's foreign currency risk is minimal.

The Company functional currency is Philippines peso. As at 30 June 2010, it holds bulk of its cash and cash equivalent in Philippines peso. The United States dollars are used to settle foreign obligations. As such, the Company does not have currency risk exposure.

The Company does not have any third party loans so it has no interest rate risk. The Company in the ordinary course of business extends credit to its customers. Exposure to credit risk is monitored on an ongoing basis, credit review being performed for clients requesting for credit limit. The total exposure to trade receivables as at 30 June 2010 is Peso 36.9 million.

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility. As at 30 June 2010, the Company has Peso677 million current assets and Peso367million liabilities so the current assets are able to cover its liability.

The Company does not invest in any other financial instruments. Any surplus funds are placed in short-term fixed deposits with local bank like Metropolitan Bank and Trust Co. and foreign bank like Australian and New Zealand Bank (ANZ).

The Company also does not invest in foreign securities.

The fair values together with the carrying amounts of the financial assets and liabilities shown in the balance sheet date are as follows:

	30 June 2010	30 June 2010	31 December 2009	31 December 2009
	Carrying amount	Fair value	Carrying amount	Fair value
Cash and cash equivalents	339,781,477	339,781,477	225,930,716	225,930,716
Receivables net	254,853,309	254,853,309	267,491,850	267,491,850
Due from related party	46,703,464	46,703,464	5,045,714	5,045,714
Loan receivable	15,500,000	15,500,000	15,500,000	15,500,000
Lease deposit	78,000,000	78,000,000	78,000,000	78,000,000
Accounts payable & accrued expenses	274,403,002	274,403,002	270,766,678	270,766,678
Due to related party	34,998,621	34,998,621	19,877,947	19,877,947

The following summarizes the methods and assumptions used in estimating the fair values of financial instruments reflected in the above table:

Cash and cash equivalent – the carrying amount approximates the fair value due to its short maturity.

Receivables/ due from related party/ loan receivable/ lease deposit/ accounts payable and accrued expenses/ due to related party – current receivables are reported at their net realizable values, at total amount less allowances for uncollectible amounts. Current liabilities are stated at amounts reasonably expected to be paid within the next 12 months or operating cycle. Due from/to related party and loan receivable are payable on demand. In the case of lease deposit, the fair value approximates the carrying amount.

# GRAND PLAZA HOTEL CORPORATION Balance Sheets June 30, 2010 and 2009 (With comparative figures for the year ended December 31, 2009) (In Philippine Pesos)

ASSETS	Unaudited June 30, 2010	Unaudited June 30, 2009	Audited Dec. 31, 2009
Current Assets			
Cash and short-term notes	339,781,477.28	278,283,613.75	225,930,716.49
Accrued interest receivable	679,051.76	217,255.49	274,500.95
Accounts receivable - trade	241,209,225.44	225,771,195.02	239,888,519.76
Accounts receivable - others	13,856,413.95	1,980,193.05	7,862,863.01
Provision for bad debts	(212,329.00)	(472,534.00)	(568,223.00)
Deferred tax assets/(liabilities) Input tax	6,797,688.73	18,528,812.35	6,360,601.47
Advances to associated/related companies	46,374,595.50	19,321,390.32	22,879,385.55
Advances to immediate holding company	328,869.46	714,577.85	56,112.00
Inventories	12,525,418.93	14,295,983.16	10,403,561.69
Prepaid expenses	6,858,798.65	11,902,301.78	4,312,834.54
Creditable withholding tax	73,962.77	37,131.55	11,900.04
Other current assets	9,263,193.36	16,225,642.76	12,509,426.01
Advances to/from THHM		<del>-</del>	(158,920.88)
Total Current Assets	677,536,366.84	586,805,563.08	529,763,277.63
Property and Equipment	739,745,682.41	772,454,949.14	759,337,255.65
Investment in Stock of Associated Company	46,883,589.15	46,990,796.18	46,801,413.28
Deposit on Lease Contract	78,000,000.00	78,000,000.00	78,000,000.00
Loans Receivable	15,500,000.00	15,500,000.00	15,500,000.00
Other Assets			
Miscellaneous investments and deposits	5,085,790.50	5,085,790.50	5,085,790.50
Others	1,010,000.00	1,010,000.00	1,010,000.00
Total Other Assets	6,095,790.50	6,095,790.50	6,095,790.50
Total Assets	1,563,761,428.90	1,505,847,098.90	1,435,497,737.06

# GRAND PLAZA HOTEL CORPORATION

**Balance Sheets** 

June 30, 2010 and 2009
(With comparative figures for the year ended December 31, 2009)
(In Philippine Pesos)

LIABILITIES AND STOCKHOLDERS' EQUITY_	Unaudited June 30, 2010	Unaudited June 30, 2009	Dec. 31, 2009
Current Liabilities			
Accounts payable	224,356,889.17	202,409,314.33	217,427,602.45
Accrued liabilities	50,046,113.39	49,612,935.93	53,339,076.34
Rental payable	4,823,144.60	8,569,544.40	62,286.60
Due to associated/related companies	34,998,621.35	19,522,603.25	19,877,947.57
Advances from immediate holding company - net		-	-,- ,-
Refundable deposit	28,409,260.74	29,063,587.15	28,132,001.91
Deferred rental	1,734,762.63	1,718,563.78	1,718,563.78
Dividend payable			
Income tax payable	16,156,521.58	25,149,779.74	15,842,145.63
Other current liabilities	4,926,439.96	3,595,807.02	4,344,331.92
Reserves	1,765,171.01	1,019,829.37	
Total Current Liabilities	367,216,924.43	340,661,964.97	340,743,956.20
Long - Term Liabilities Reserves			
Total Long - Term Liabilities	<u>-</u>	<u> </u>	
Capital Stock			
Authorized - 115,000,000 shares in 2006 and 2005 at P10.00 par value per share Capital stock Premium on capital stock Paid-in capital in excess of par - Warrants Treasury stock Retained earnings/(deficit) - beginning	873,182,699.00 11,965,903.78 2,691,613.81 (1,116,857,170.00) 1,323,770,734.27	873,182,699.00 11,965,903.78 2,691,613.81 (982,663,220.00) 1,185,453,458.51	873,182,699.00 11,965,903.78 2,691,613.81 (1,116,857,170.00) 1,185,453,458.51
Retained profit/(loss) for the period	101,790,723.61	74,554,678.83	138,317,275.76
Dividend declared	-		
Total Stockholders' Equity	1,196,544,504.47	1,165,185,133.93	1,094,753,780.86
Total Liabilities and Stockholders' Equity	1,563,761,428.90	1,505,847,098.90	1,435,497,737.06

#### **GRAND PLAZA HOTEL CORPORATION**

**Income Statements** 

For the years ended June 30, 2010 and 2009

(With comparative figures for the year ended December 31, 2009)

(In Philippine Pesos)

	Unaudited Year-to-date June 30, 2010	Unaudited Year-to-date June 30, 2009	Audited Full Year Dec. 31, 2009
Revenue			
Rooms	193,631,052.87	168,176,007.66	329,614,729.41
Food & Beverage	98,067,860.50	94,667,497.37	192,402,410.60
Other Operated Depts.	4,765,522.90	2,008,975.69	4,247,053.75
Rental Income/Others	55,955,398.67	52,612,108.42	105,479,093.62
Total Revenue	352,419,834.94	317,464,589.14	631,743,287.38
Cost of Sales			
Food & Beverage	28,308,432.78	27,506,008.42	56,972,455.18
Other Operated Depts.	2,278,707.38	658,833.65	1,155,998.69
Total Cost of Sales	30,587,140.16	28,164,842.07	58,128,453.87
Gross Profit	321,832,694.78	289,299,747.07	573,614,833.51
Operating Expenses	187,339,274.75	192,954,281.93	381,617,723.29
Net Operating Income	134,493,420.03	96,345,465.14	191,997,110.22
Non-operating Income/(Loss)			
Interest Income	4,728,799.41	4,304,464.91	7,817,319.36
Dividend Income	-	74,150.00	74,150.00
Gain/(Loss) on Disposal of Fixed Assets	-	825.00	825.00
Exchange Gain/(Loss)	3,481,842.14	4,112,473.65	(1,702,747.69)
Share in Net Income/(Loss) of Associated Co. Other Income	82,175.87 	316,319.86 	126,936.96 0.30
Total Non-Operating Income	8,292,817.42	8,808,233.42	6,316,483.93
Net Income/(Loss) Before Tax	142,786,237.45	105,153,698.56	198,313,594.15
Provision for Income Tax	40,995,513.84	30,599,019.73	59,996,318.39
Net Income/(Loss) After Tax	101,790,723.61	74,554,678.83	138,317,275.76
Earnings per share	1.57	1.10	2.13
Dilluted earnings per share	1.57	1.10	2.13

# Notes:

In June 30, 2010 and December 31, 2009 , total shares outstanding is 64,980,633 shares net of 22,337,637 treasury shares.

In June 30, 2009 total shares outstanding is 67,664,512 shares, net of 19,653,758 treasury shares

# GRAND PLAZA HOTEL CORPORATION Income Statements For the 2nd quarters ended June 30, 2010 and 2009 (In Philippine Pesos)

	Unaudited 2nd Quarter June 30, 2010	Unaudited 2nd Quarter June 30, 2009
Revenue		
Rooms	93,799,993.67	85,319,730.26
Food & Beverage	43,711,945.14	44,511,718.23
Other Operated Depts.	2,457,800.12	888,836.62
Rental Income/Others	29,803,559.56	28,187,773.74
Total Revenue	169,773,298.49	158,908,058.85
Cost of Sales		
Food & Beverage	12,996,422.08	13,274,315.82
Other Operated Depts.	952,803.73	350,540.31
Total Cost of Sales	13,949,225.81	13,624,856.13
Gross Profit	155,824,072.68	145,283,202.72
Operating Expenses	91,526,180.17	94,384,092.35
Net Operating Income	64,297,892.51	50,899,110.37
Non-operating Income/(Loss)		
Interest Income	2,707,779.94	2,039,048.89
Dividend Income Gain/(Loss) on Disposal of Fixed Assets	-	-
Exchange Gain/(Loss)	4,143,737.06	3,372,601.75
Share in Net Income/(Loss) of Associated Co.	181,123.15	159,049.87
Total Non-Operating Income	7,032,640.15	5,570,700.51
Net Income/(Loss) Before Tax	71,330,532.66	56,469,810.88
Provision for Income Tax	20,883,113.57	16,632,138.34
Net Income/(Loss) After Tax	50,447,419.09	39,837,672.54

# GRAND PLAZA HOTEL CORPORATION

Statements of Changes in Equity
For the years ended June 30, 2010 and 2009
(With comparative figures for the year ended December 31, 2009)
(In Philippine Pesos)

	Unaudited June 30, 2010	Unaudited June 30, 2009	Audited Dec. 31, 2009
Balance - beginning	1,094,753,780.86	1,090,630,455.10	1,090,630,455.10
Prior period adjustment			
Balance - as adjusted	1,094,753,780.86	1,090,630,455.10	1,090,630,455.10
Net income for the period	101,790,723.61	74,554,678.83	138,317,275.76
Dividends	-	-	-
Retirement of shares	-	-	-
Buyback of shares	<del></del>		(134,193,950.00)
Balance - end	1,196,544,504.47	1,165,185,133.93	1,094,753,780.86

# **GRAND PLAZA HOTEL CORPORATION**

Cash Flow Statements For the years ended June 30, 2010 and 2009

(With comparative figures for the year ended December 31, 2009) (In Philippine Pesos)

	Unaudited Year-to-date June 30, 2010	Unaudited Year-to-date June 30, 2009	Audited Full Year Dec. 31, 2009
Cash flows from operating activities	ounc ou, zoro	<b>Julie 00, 2000</b>	Dec. 01, 2000
Net income	101,790,723.61	74,554,678.83	138,317,275.76
Adjustments to reconcile net income to net cash			
provided by operating activities			
Prior period adjustments	-		-
Depreciation and amortization	19,591,573.24	19,878,346.05	39,704,530.64
Equity in net income of associated company	(82,175.87)	(316,319.86)	(126,936.96)
Provision for bad debts	212,329.00	472,534.00	568,223.00
Changes in operating assets and liabilities			
(Increase) decrease in			
Accrued interest receivable	(404,550.82)	42,902.67	(14,342.79)
Accounts receivable - trade	(1,888,928.68)	898,142.91	(13,219,181.83)
Accounts receivable - others	(5,993,550.94)	1,581,942.22	(4,300,727.74)
Deferred income tax	(437,087.26)	(12,068,920.55)	99,290.33
Input tax	- 	- -	- 
Advances to associated company	(23,495,209.95)	(5,775,373.57)	(9,333,368.80)
Advances to immediate holding company	(272,757.46)	(661,657.85)	(3,192.00)
Inventories	(2,121,857.24)	(1,424,811.66)	2,467,609.81
Prepaid expenses	(2,545,964.11)	7,095,979.06	14,685,446.30
Creditable withholding tax	(62,062.73)	126,637.87	151,869.38
Other current assets	3,246,232.65	4,412,063.43	8,128,280.18
Advances to/from THHM	(158,920.88)	-	158,920.88
Increase (decrease) in			( ()
Accounts payable	6,929,286.72	(15,880,442.07)	(862,153.95)
Accrued liabilities	(3,292,962.95)	(2,593,447.00)	1,132,693.41
Notes payable	4 700 050 00	-	(0.704.000.00)
Rental payable	4,760,858.00	5,713,029.60	(2,794,228.20)
Due to associated company	15,120,673.78	11,127,740.11	11,483,084.43
Advances from immediate holding company - net	-	-	-
Advances from intermediate holding company	-	- 400 540 04	- 470 004 70
Refundable deposit	277,258.83	3,408,519.94	2,476,934.70
Deferred rental - Pagcor	16,198.85	99.92	99.92
Due to City e-Solutions Limited (formerly CHIL)	-	-	-
Due to Byron	-	-	-
Dividend payable	-	-	-
Output tax Income tax payable	314,375.95	6,540,848.04	(2,766,786.07)
Other current liabilities	582,108.04	27,109.81	775,634.71
Reserves	1,765,171.01	1,019,829.37	775,054.71
Reserves	1,705,171.01	1,019,029.37	<del>-</del>
	113,850,760.79	98,179,431.27	186,728,975.11
Cash flows from investing activities			
Acquisition of property and equipment - net	_	(369,163.70)	(7,077,654.80)
Dividend (declared)/received	_	(000,100.70)	(1,011,004.00)
(Receipts)/Refund of deposit on lease contract	_	_	_
(Receipts)/Payments relating to other assets	_	_	_
Buyback of shares - net	_	_	(134,193,950.00)
Dayback of charge flot			
		(369,163.70)	(141,271,604.80)
Cook flows from financing activities			
Cash flows from financing activities			
Increase/(Decrease) in reserves	<u> </u>		
		<del>-</del>	<u> </u>
Net increase in cash and short-term notes	113,850,760.79	97,810,267.57	45,457,370.31
Cash and short-term notes, Beginning	225,930,716.49	180,473,346.18	180,473,346.18
Cash and short-term notes, Ending	339,781,477.29	278,283,613.75	225,930,716.49

# GRAND PLAZA HOTEL CORPORATION Cash Flow Statements For the 2nd quarters ended June 30, 2010 and 2009 (In Philippine Pesos)

	Unaudited 2nd quarter June 30, 2010	Unaudited 2nd quarter June 30, 2009
Cash flows from operating activities	04.10 00, 2010	<u> </u>
Net income	50,447,419.09	39,837,672.54
Adjustments to reconcile net income to net cash		
provided by operating activities		
Depreciation and amortization	9,733,667.16	9,934,348.90
Equity in net income of associated company	(181,123.15)	(159,049.87)
Provision for bad debts	212,329.00	472,534.00
Changes in operating assets and liabilities (Increase) decrease in		
Accrued interest receivable	(319,754.55)	69,744.83
Accounts receivable - trade	(6,269,900.71)	(1,260,925.67)
Accounts receivable - others	(426,131.28)	2,244,349.97
Deferred income tax	7,905,373.45	(11,159,141.31)
Input tax	-	-
Advances to associated company	(2,850,106.09)	(2,508,165.56)
Advances to immediate holding company	(180,100.14)	(198,181.05)
Inventories	(1,194,604.88)	(334,243.54)
Prepaid expenses	(3,967,487.61)	3,433,665.68
Creditable withholding tax	(72,917.38)	(121,401.70)
Other current assets	(1,667,892.50)	6,023,351.67
Advances to/from THHM	(1,007,002.00)	0,020,001.07
Increase (decrease) in		
Accounts payable	(697,677.97)	(6,229,899.54)
Accrued liabilities	(5,725,309.49)	(3,731,797.82)
Notes payable	(0,720,000.40)	(0,701,707.02)
Rental payable	1,904,343.20	2,856,514.80
Due to associated company	9,801,658.13	8,257,302.45
Advances from immediate holding company - ne	-	0,201,002.40
Advances from intermediate holding company  Advances from intermediate holding company	_	_
Refundable deposit	(167,421.68)	(3,104,991.77)
Deferred rental - Pagcor	(21,923,272.43)	99.92
Due to City e-Solutions Limited (formerly CHIL)	(21,020,212.40)	-
Due to Byron	_	_
Dividend payable	_	_
Output tax	_	_
Income tax payable	(9,973,651.00)	13,076,919.99
Other current liabilities	(978,478.97)	27,824.85
Reserves	564,796.19	(40,475.95)
	·	, , ,
<del>-</del>	23,973,756.39	57,386,055.82
Cash flows from investing activities		
Acquisition of property and equipment - net	265,584.82	(369,163.70)
(Receipts)/Payments relating to other assets	-	-
Retirement of treasury stocks	-	-
Buyback of shares	-	
_	265,584.82	(369,163.70)
Cash flows from financing activities		
Increase/(Decrease) in reserves	-	<u> </u>
<u>-</u>	<u>-</u>	
Net increase in cash and short-term notes	24,239,341.21	57,016,892.12
Cash and short-term notes, Beginning	315,542,136.07	221,266,721.63
Cash and short-term notes, Ending	339,781,477.28	278,283,613.75

# Grand Plaza Hotel Corporation <u>Aging Report As At 30 June 2010</u>

Customer Type	0 to 8 days	9 to 30 days	31 to 60 days	61 to 90 days	91 to 120 days	Over 120 days	Total	%
Airlines Credit card	437,876 1,875,449	1,186,122	167,351				1,791,349 1,875,449	4.85% 5.08%
PAGCOR Individual - local	2,727,621	3,635,161	2,280,696				8,643,478 -	23.42% 0.00%
Company - local Overpayment	1,052,711 (65,570)	4,855,675 (96,987)	3,639,500 (27,398)	6,003,219 (41,365)	85,600 (65,357)	87,400 (508,255)	15,724,105 (804,932)	42.60% -2.18%
Permanent accounts Embassy & government	12,289 254554	296 804,998	20,276 155,999				32,861 1,215,551	0.09% 3.29%
Travel Agent - Local Temporary credit	315,339 198,223	1,375,398 432,308	988,862 1,346,559	9,959 413,943	53,667 197,992		2,743,225 2,589,025	7.43% 7.01%
Travel Agent - Foreign	963,066	1,725,945	412,592				3,101,603	8.40%
TOTAL	7,771,558	13,918,916	8,984,437	6,385,756	271,902	(420,855)	36,911,714	100.00%
%	21.05%	37.71%	24.34%	17.30%	0.74%	-1.14%	100.00%	