#### REPL::Annual General Meeting::Voluntary

**Issuer & Securities** 

Issuer/ Manager	CITY DEVELOPMENTS LIMITED
Security	CITY DEVELOPMENTS LIMITED - SG1R89002252 - C09

**Announcement Details** 

Announcement Title	Annual General Meeting
Date & Time of Broadcast	25-Apr-2018 19:26:49
Status	Replacement
Announcement Reference	SG180327MEET0N2L
Submitted By (Co./ Ind. Name)	Enid Ling Peek Fong
Designation	Company Secretary
Financial Year End	31/12/2017

**Event Narrative** 

Narrative Type	Narrative Text
Additional Text	Please refer to the attached announcement issued by City Developments Limited ("CDL"): (1) Results of the Annual General Meeting held on 25 April 2018 ("AGM"); and (2) Presentation slides presented by Mr Sherman Kwek Eik Tse, Group Chief Executive Officer of CDL, at the AGM.

**Event Dates** 

Meeting Date and Time	25/04/2018 15:00:00
Response Deadline Date	22/04/2018 15:00:00

Event Venue(s)

Place		
<b>Venue(s)</b> Meeting Venue	<b>Venue details</b> M Hotel Singapore, Banque	et Suite, Level 10, 81 Anson Road, Singapore 079908
Attachments		Image: CDL_Annc on 55th AGM.pdf         Image: CDL_55thAGMPresentation2018_250418.pdf         Total size =5440K
Related Announce	ements	27/03/2018 17:20:29

### RESOLUTIONS PASSED AT THE 55TH ANNUAL GENERAL MEETING OF CITY DEVELOPMENTS LIMITED HELD ON 25 APRIL 2018 ("55TH AGM")

The Board of Directors of City Developments Limited (the "**Company**") wishes to announce that at the Company's 55th AGM held today, 25 April 2018, all resolutions referred to in the Notice of the 55th AGM dated 27 March 2018 were duly passed by way of poll which was conducted electronically.

(a) The detailed voting results of all the votes cast in respect of each of the resolutions are set out below:

			FOR		AGA	GAINST	
Res	olution number and details	Total number of shares represented by votes for and against the relevant resolution	Number of shares	As a percentage of total number of votes for and against the resolution (%)	Number of shares	As a percentage of total number of votes for and against the resolution (%)	
Ordi	nary Business						
1.	Adoption of the Directors' Statement and Audited Financial Statements together with the Auditors' Report thereon	706,780,877	706,659,341	99.98%	121,536	0.02%	
2.	Declaration of a Final Ordinary Dividend and a Special Final Ordinary Dividend	706,853,364	706,781,164	99.99%	72,200	0.01%	
3.	Approval of Directors' Fees and Audit & Risk Committee Fees	706,727,855	706,671,011	99.99%	56,844	0.01%	
4(a).	Re-election of Mr Kwek Leng Beng as Director	705,447,837	668,144,360	94.71%	37,303,477	5.29%	
4(b).	Re-election of Mr Kwek Leng Peck as Director	705,816,734	677,245,565	95.95%	28,571,169	4.05%	
4(c).	Re-election of Mr Chan Soon Hee Eric as Director	705,795,862	701,888,042	99.45%	3,907,820	0.55%	
5.	Re-appointment of KPMG LLP as Auditors	706,761,134	699,409,120	98.96%	7,352,014	1.04%	

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CITY DEVELOPMENTS LIMITED (Co. Reg. No. 196300316Z)

Resolution number and details			FOR		AGAINST	
		Total number of shares represented by votes for and against the relevant resolution	Number of shares	As a percentag e of total number of votes for and against the resolution (%)	Number of shares	As a percentage of total number of votes for and against the resolution (%)
Spe	ecial Business					
6.	Authority for Directors to issue ordinary shares and/or make or grant offers, agreements or options pursuant to Section 161 of the Companies Act, Chapter 50 of Singapore and the listing manual of Singapore Exchange Securities Trading Limited	706,758,862	682,498,532	96.57%	24,260,330	3.43%
7.	Renewal of Share Purchase Mandate	706,761,862	596,911,765	84.46%	109,850,097	15.54%
8.	Renewal of IPT Mandate for Interested Person Transactions	271,316,257	269,910,753	99.48%	1,405,504	0.52%

(b) Details of parties who abstained from voting on the following resolutions:

Name	Number of shares held	Resolution Number		
Mr Kwek Leng Beng (Director)	397,226	4(a) and 8		
Mr Kwek Leng Peck (Director)	43,758	4(b) and 8		
Hong Leong Investment Holdings Pte. Ltd. and its subsidiaries	Aggregate of 440,316,144	8		

#### Page 3 CITY DEVELOPMENTS LIMITED (Co. Reg. No. 196300316Z)

#### (c) Scrutineer

TS Tay Public Accounting Corporation was appointed the Scrutineer for the 55th AGM, and is independent of Trusted Source Pte Ltd which was appointed to undertake the electronic polling process at the 55th AGM.

#### (d) Re-appointment of Director to the Audit & Risk Committee

We wish to inform that Mr Chan Soon Hee Eric will, upon his re-election as a Director of the Company at the 55th AGM, remain as the Chairman of the Audit & Risk Committee.

There is no change to the composition of the Audit & Risk Committee, whose members are as follows:

Mr Chan Soon Hee Eric (Chairman) Ms Tan Yee Peng Mr Koh Thiam Hock

The Board considers Mr Chan as an independent Director for purposes of Rule 704(8) of the Listing Manual. All other members of the Audit & Risk Committee are also independent Directors of the Company.

By Order of the Board Shufen Loh @ Catherine Shufen Loh Enid Ling Peek Fong Company Secretaries

25 April 2018



# **Annual General Meeting**

25 April 2018

# AGENDA

- > KEY HIGHLIGHTS
- > SINGAPORE OPERATIONS
- > INTERNATIONAL OPERATIONS
- > HOSPITALITY
- > STRATEGIC INITIATIVES

# KEY HIGHLIGHTS

and the set

# Key Financial Highlights – FY 2017

	FY 2017	FY 2016	Change YoY
Revenue	\$3.829 billion	\$3.905 billion	<b>又</b> 2.0%
EBITDA	\$1.061 billion	\$1.216 billion	<b>T</b> 12.7%
PATMI	\$538.2 million	\$653.2 million	▼ 17.6%
Basic EPS	57.8 cents	70.4 cents	▼ 17.9%
NAV per share	\$10.54	\$10.22	<b>▲</b> 3.13%
ROE	5.62%	7.03%	▼ 1.41 pts

• Excluding divestment gains, PATMI would have decreased by 11%.

No fair values adopted on investment properties.

Investment properties are stated at cost less accumulated depreciation and accumulated impairment losses.



FY 2016 PATMI included contribution from divestitures such as sale of Exchange Tower and City e-Solutions Limited (CES) and PPS 3. FY 2017 PATMI included gains from the divestment of Eling Residences, Huang Huayuan and an office building in Osaka.

### **Share Price Performance**

#### Strong Performance for FY 2017



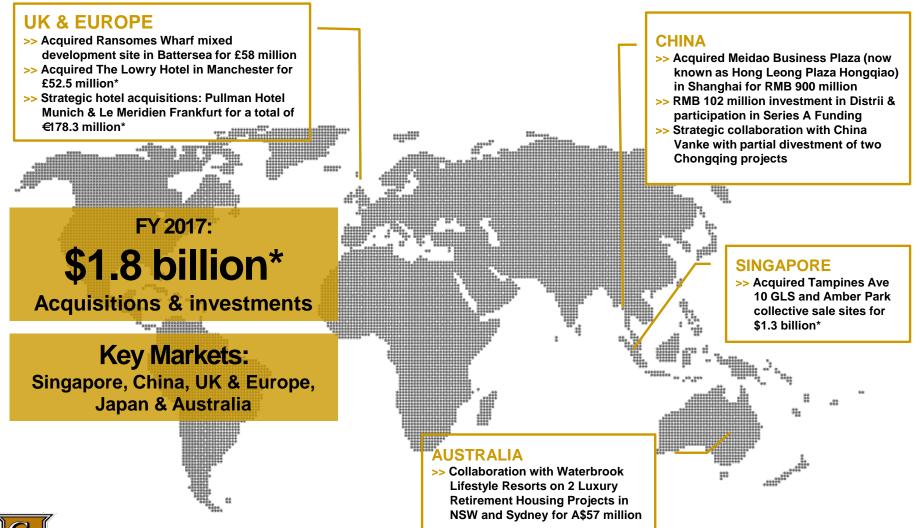
FY 2017	FY 2017 Proposed Dividend		
Total Shareholder Return: 53%^	18.0 cents per share 12.5%	Comprises: • Special Final Dividend – 6.0 cents • Final Dividend	
	FY 2016: 16.0 cents	<ul> <li>- 8.0 cents</li> <li>Special Interim Dividend</li> <li>- 4.0 cents</li> <li>(paid out in Sep 2017)</li> </ul>	



\* As of 29 Dec 2017 ^ Includes proposed special final dividend of 6.0 cents per share and proposed final dividend of 8.0 cents per share

### **Extensive Global Network**

### Strategic Acquisitions & Investments in FY 2017





# **Recognition for Performance Excellence**

#### Key Accolades in FY 2017

#### **BUSINESS & PERFORMANCE**

- Euromoney Real Estate Survey 2017
  - Best Residential Estate Developer in Singapore
- FinanceAsia Asia's Best Managed Companies Poll 2017
  - #3 Best Managed Company in Singapore
  - #3 Best in Corporate Social Responsibility in Singapore
- Institutional Investor Asia's Most Honoured Companies Awards 2017
  - Asia's Most Honoured Company (Mid-cap)
- IR Magazine Awards South East Asia 2017
  - Best ESG Communications (Joint Winner)
- Securities Investors Association (Singapore) Investors' Choice Awards 2017
  - Shareholder Communications Excellence Award (Winner, Big Cap)
  - Singapore Corporate Governance Award (Runner-up, Real Estate)
  - Sustainability Award (Winner)
- Singapore Corporate Awards 2017
  - Best Investor Relations (Gold)

#### **SUSTAINABILITY**

- Global 100 Most Sustainable Corporations in the World 2017
  - Top Singapore Company
  - Most Sustainable Corporation in Real Estate Management & Development
- Global Real Estate Sustainability Benchmark (GRESB) 2017
  - Regional Sector Leader, Office Sector
- MSCI ESG Leaders Indexes 2017
  - Highest 'AAA' rating
- CDP Climate Change Report 2017
  - Leadership Level; Highest Scoring Singapore Real Estate Company





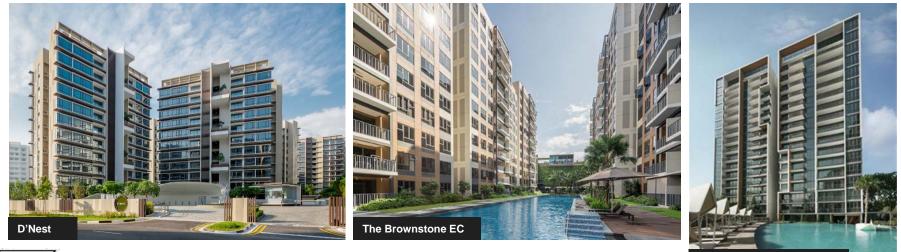


# SINGAPORE OPERATIONS

The Brownstone Executive Condominium | Singapore

### Completed Residential Projects in 2017 – Total of 2,785 apartments

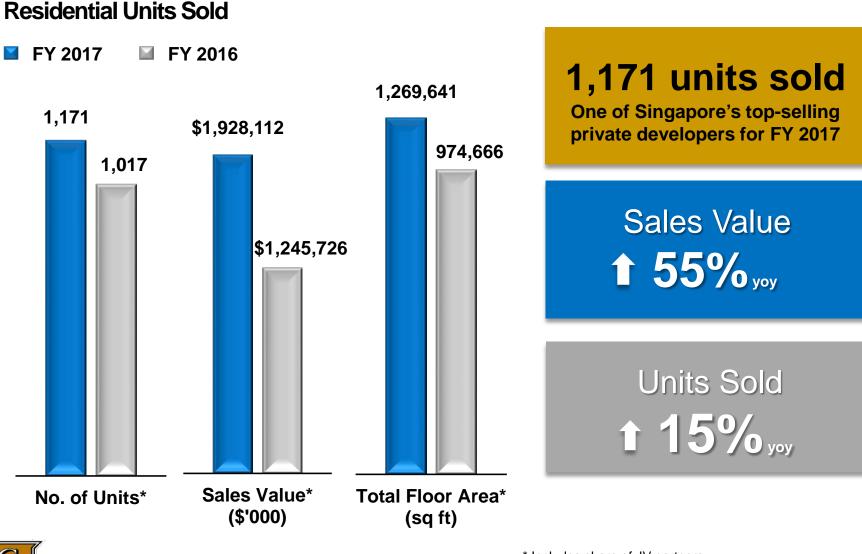
Project	Location	Equity Stake	Total Units	% Sold*	TOP Obtained
The Venue Residences	Tai Thong Crescent	60%	266	99	Apr 2017
D'Nest	Pasir Ris Grove	51%	912	100	Phase 1 – Jul 2017 Phase 2 – Oct 2017
New Futura	Leonie Hill Road	100%	124	50	Aug 2017
The Brownstone Exec Condo (EC)	Canberra Drive	70%	638	100	Oct 2017
Commonwealth Towers	Commonwealth Avenue	30%	845	100	Nov 2017





\*As of 22 Apr 2018

**The Venue Residences** 





#### New Futura – Strong Response to Private Preview

	Location	Tenure	Equity Stake	Total Units	Total Units Sold*	% Sold*	Total Saleable Area (sq ft)
4	Leonie Hill Road	Freehold	100%	124	62	50	248,199

#### NEW FUTURA

#### Private Preview commenced on 18 Jan 2018:

- To date, 62 units sold including penthouse (or 97% of 64-unit South Tower)
- Achieved average selling price of over \$3,350 psf
- 73% of buyers are foreigners (including Permanent Residents)
- All 3- and 4-bedroom apartments in South Tower are fully sold
- Remaining two units in South Tower are 2-bedroom apartments







\* As of 22 Apr 2018

#### The Tapestry – 315 units sold over Launch Weekend



/	Location	Tenure	Equity Stake	Total Units	Total Units Sold	% Sold*	Total Saleable Area (sq ft)
	Tampines Ave 10	99-year leasehold	100%	861	363	42	652,950

#### Commenced Sales on 24 Mar 2018:

- To date, 363 units have been sold out of 450 units released
- Achieved average selling price of \$1,360 psf
- Located minutes to the established Tampines Regional Centre and newly-completed Our Tampines Hub
- Site is well-connected islandwide via two MRT lines: Tampines East West Line and new Downtown Line, as well as the Tampines Bus interchange
- Development offers over 50 facilities spread across 10 zones, including a childcare centre and exclusive residential services
- Typical unit sizes range from 441 sq ft for a one-bedroom to 1,765 sq ft for the largest five-bedroom dual-key with study apartment
- All units are fitted with smart home technologies

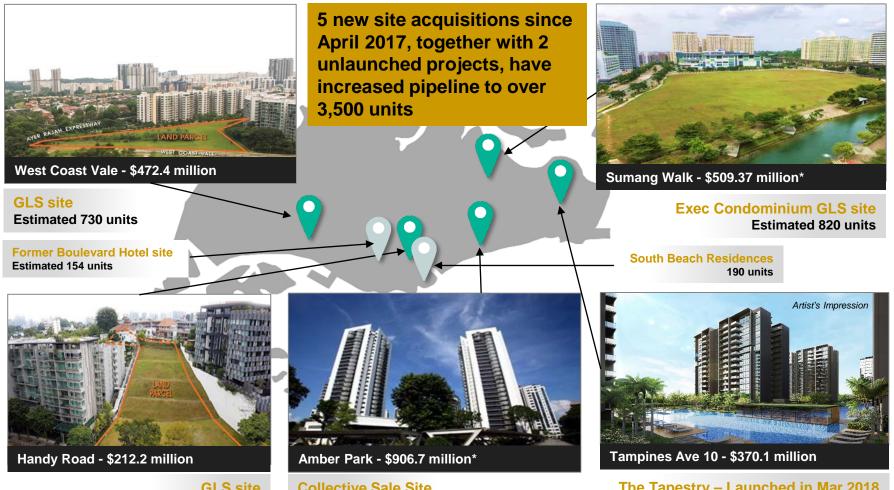






\* As of 22 Apr 2018

#### Residential Projects Available for Launch – Pipeline of over 3,500 units





GLS site Estimated 200 units Collective Sale Site Estimated 600 units The Tapestry – Launched in Mar 2018 861 units

\* Includes JV partner's share

### **Rental Properties**

#### Lease Expiry Profile (2018 – 2020) As of 31 Dec 2017

Office Retail **Portfolio Portfolio 16 properties 19 properties** NLA: 2.3 million sq ft NLA: 844,000 sq ft 94.8% 97.4% **Occupancy**\* Occupancy<sup>^</sup> **REPUBLIC PLA** CITY SQUARE MA % of NLA % of NLA 34.5% 35.4% Expiring Expiring 30.5% 28.5% 18.6% 16.5% 2018 2019 2020 2018 2019 2020 \*National Average: 87.4% ^National Average: 92.6%

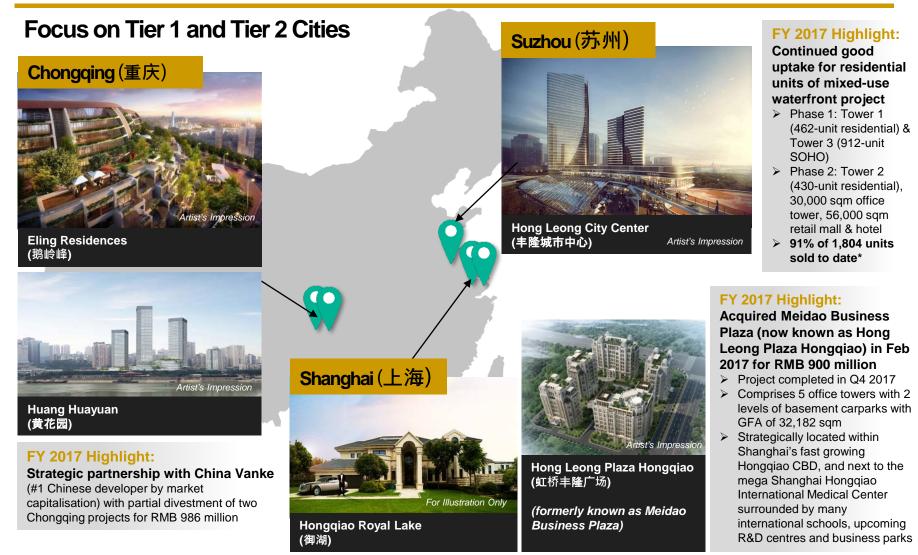


# INTERNATIONAL OPERATIONS

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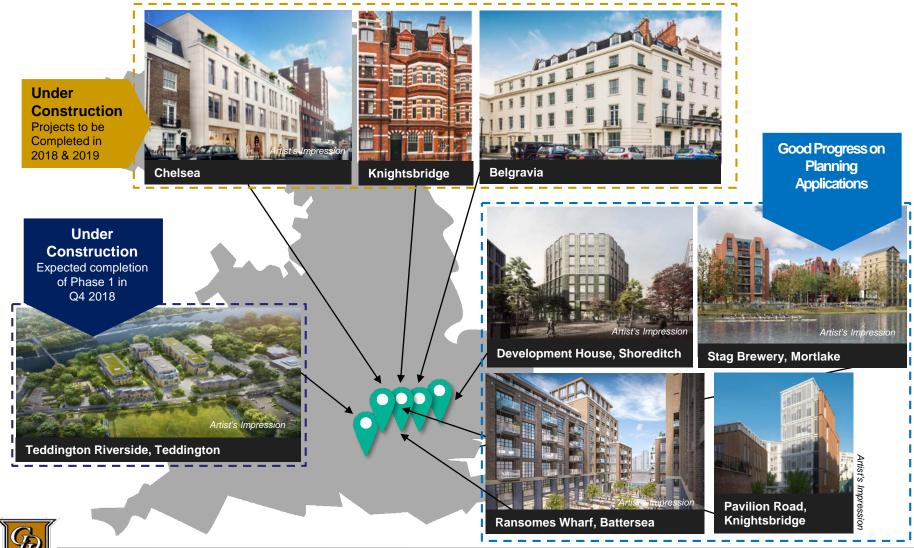
### **International Operations – China**





### International Operations – UK

#### **Established Strong Project Pipeline in Greater London**



### **International Operations – Japan**

### Two Prime Freehold Residential Projects in Tokyo



Park Court Aoyama The Tower

#### **Highlight:**

- 160-unit freehold JV residential project launched in Oct 2016
- To date, over 80% of project sold\*
- Project completed in Q1 2018







Freehold site in Shirokane

#### **Highlight:**

- Prime 180,995 sq ft freehold site acquired in Sep 2014 to be land banked for value appreciation
- Various design options to maximise the potential of the site are being explored

\*As of 22 Apr 2018

### International Operations – Australia

#### Strategic Investment into Luxury Retirement Sector





\*As of 22 Apr 2018

M Social Auckland | New Zealand

HOSPITALITY

### M&C – Lapsed Final Cash Offer

Final Cash Offer of 620 pence for each M&C Share lapsed on 26 Jan 2018, 1300 GMT

#### Valid Acceptances of 47.14% as of Final Closing – Did not meet threshold for offer to turn unconditional

#### Lapsed: Recommended Final Cash Offer

Cash Consideration	620 pence Comprising 600 pence (cash) + 20 pence (special dividend) per M&C share
Valuation	Approx. £2,014 million for M&C's entire issued ordinary share capital
CDL's Equity Interest in M&C	65.2% (211,749,487 shares) As at 9 Oct 2017



- The Group respects the decision by M&C's minority shareholders in the lapsed offer and remains committed to maintaining its controlling shareholding in M&C, supporting M&C's strategy as a hotel owner and operator
- Moving forward, the Group is fully prepared for M&C to address the operating challenges and with all M&C shareholders, share the burden of the significant capital expenditure required to improve the hotels' performance, in line with its competitors



### **M&C Hotel Operations**

#### **Trading Performance**

		Reported Currency		Constant Currency	
	FY 2017	FY 2016	Change	FY 2016	Change
Revenue	£1,008m	£926m	8.9%	£972m	3.7%
Revenue (hotel)	£880m	£814m	8.1%	£853m	3.2%
Profit before tax	£147m	£108m	36.1%	£114m	28.9%
PATMI	£124m	£78m	59.0%	[]/////////////////////////////////////	///////////////////////////////////////

- In constant currency, Group RevPAR increased by 1.2% and 3.2% for Q4 and FY 2017.
- Increase in revenue is driven by full year contribution from Millennium Hilton New York One UN Plaza (previously known as ONE UN New York) which was re-opened in September 2016 after refurbishment and Grand Millennium Auckland (joined the Group in September 2016), as well as higher land sales in New Zealand.
- PATMI surged 59% due to a release of £17m tax provision in relation to exposures in Singapore that are finalised, reversal of impairment of shareholder loan to Fena Estate Co Ltd of £12m and lower impairment losses in 2017.



Millennium Hilton New York One UN Plaza







### **Strategic Focus for 2018**

**Renewal and Transformation** 

# **#1 G**ROWTH

- PropertyDevelopment
- Recurring Income Streams

**#2 E**NHANCEMENT

- Asset Enhancement Initiatives (AEI)
- Repositioning / Redevelopment
- Operational Efficiency

# **#3** Transformation

- Fund Management
- Innovation
- New Platforms





### **#1 Grow Property Development**

#### **Build Land Bank for Future Development Income\***

Location	Tenure	Total Units	Site Area (sq ft)	Gross Floor Area (sq ft)	Land Price	Land Cost
Tampines Ave 10	99-year leasehold	861	233,767	654,553	\$370.1 million	\$565 psf ppr
Amber Road	Freehold	Est 600	213,675	598,290	\$906.7 million	\$1,515 psf ppr
Handy Road	99-year leasehold	Est 200	51,626	123,205	\$212.2 million	\$1,722 psf ppr
West Coast Vale	99-year leasehold	Est 730	210,883	590,481	\$472.4 million	\$800 psf ppr
Sumang Walk (Executive Condo site)	99-year leasehold	Est. 820	291,235	873,705	\$509.4 million	\$583 psf ppr
Ransomes Wharf (UK)	Freehold	118 resi 8 comm	69,965	240,899	£58 million (\$103.2 million)	£829 psf (\$1,475 psf)





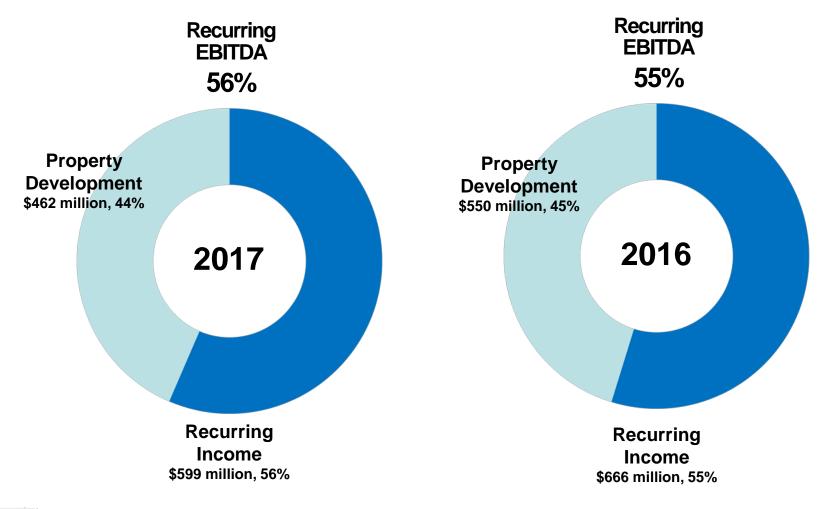
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\* Recent acquisitions since 2017



### **#1 Grow Recurring Income Streams**

#### Strengthen Recurring Income from Asset Base





### ENHANCEMENT

### **#2 Asset Repositioning**

### **Unlocking Value in Existing Asset Portfolio**



#### Republic Plaza – \$70 million AEI

- Phased AEI works to commence in 1H 2018
- Expected completion by 1H 2019
- Includes creation of new retail cluster at Level 2
- Total NLA (Post AEI): 785,000 sq ft





#### Le Grove Serviced Apartments – \$30 million AEI

- On track for completion in Q2 2018
- Unit reconfiguration: Increases to 173 apartment units (from 97 units)
- Approx. NLA: 89,340 sq ft (excluding common areas and amenities)



### **#3 Establish Fund Management Platform**

Create New Recurring Income Streams & Raise 3<sup>rd</sup> Party Capital for Additional Acquisitions

### GOAL: TO BE A LEADING FUND MANAGER IN ASIA BY 2023

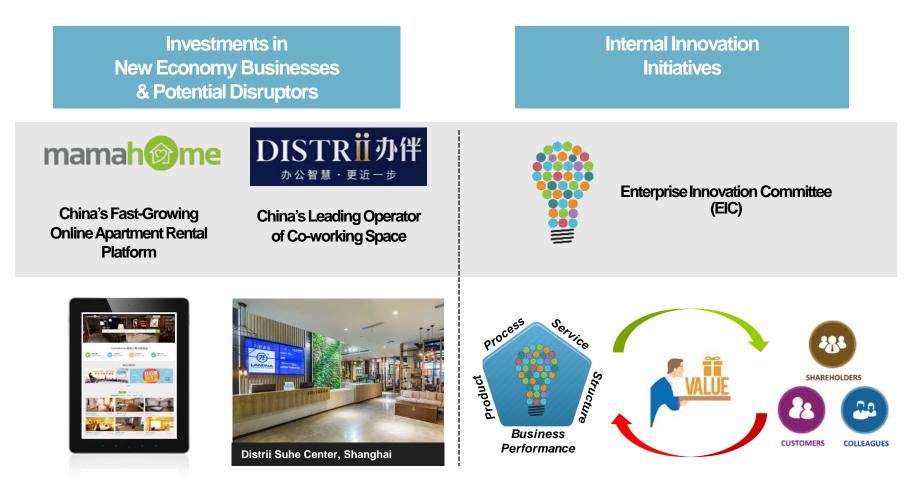




#### TRANSFORMATION

### **#3 Innovation & New Platforms**

### Two-Pronged Approach: Strategic Investments & Enterprise-Driven Initiatives





#### **Disclaimer:**

This document may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other developments or companies, shifts in customer demands, customers and partners, expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management on future events. Numbers in tables and charts may not add up due to rounding.

