General Announcement::Announcement by First Sponsor Group Limited, an associate of Millennium & Copthorne Hotels plc

# Issuer & Securities

Issuer/ Manager	CITY DEVELOPMENTS LIMITED
Securities	CITY DEVELOPMENTS LIMITED - SG1R89002252 - C09
Stapled Security	No

#### **Announcement Details**

Announcement Title	General Announcement
Date & Time of Broadcast	23-Mar-2018 18:24:10
Status	New
Announcement Sub Title	Announcement by First Sponsor Group Limited, an associate of Millennium & Copthorne Hotels plc
Announcement Reference	SG180323OTHRANI2
Submitted By (Co./ Ind. Name)	Enid Ling Peek Fong
Designation	Company Secretary
Description (Please provide a detailed description of the event in the box below)	First Sponsor Group Limited ("FSGL"), an associate of Millennium & Copthorne Hotels plc, has on 23 March 2018 released an announcement relating to Renounceable and Non-underwritten Rights Issue of Perpetual Convertible Capital Securities - Lodgement and Despatch of Offer Information Statement.  For details, please refer to the announcement released by FSGL on the SGX website www.sgx.com.

REPL::Rights::Voluntary

**Issuer & Securities** 

Issuer/ Manager	FIRST SPONSOR GROUP LIMITED
Security	FIRST SPONSOR GROUP LIMITED - KYG3488W1078 - ADN

#### **Announcement Details**

Announcement Title	Lodgement of Offer Information Statement (OIS)
Date & Time of Broadcast	23-Mar-2018 17:26:34
Status	Replacement
Corporate Action Reference	SG180208RHDI1MJV
Submitted By (Co./ Ind. Name)	Neo Teck Pheng
Designation	Group Chief Executive Officer and Executive Director
Event Status	Pending Record Date Processing
Underwritten	No
Shareholders' Approval Required?	No
Shareholders' Approval Obtained	No
Financial Year End	31/12/2018
Foreign Shareholder Eligibility	No
Attachment for Intent	
FSGL - Announcement of Rights Issue.pdf	

# **Event Narrative**

Narrative Type	Narrative Text
Additional Text	PROPOSED RENOUNCEABLE AND NON-UNDERWRITTEN RIGHTS ISSUE OF PERPETUAL CONVERTIBLE CAPITAL SECURITIES

# **Dates**

Record Date and Time	23/03/2018 17:00:00
Ex Date	21/03/2018

# **Rights Details**

Rights Security ISIN	KYG3488W1151
Rights Security Name	FIRST SPONSOR GROUP R
Security Not Found?	No
Renounceable	Yes
Trading Period From	28/03/2018
Trading Period To	06/04/2018
Rights Security Distribution Ratio- Underlying	4
Rights Security Distribution Ratio- Rights	1

Security

# **Offer Information Statement**

Offer Information Statement Lodged?	Yes
Attachment for OIS	
FSGL - Lodgement and Despatch of OIS Announ	ncement.pdf

# **Option Exercise**

Issue Price (Per Rights)	SGD 1.1
Exercise Period	28/03/2018 TO 12/04/2018

# **Renounceable Conditions**

Allow Over Subscription	Yes
Attachments	FSGL - Announcement of Rights Issue.pdf  FSGL - Notice of BCD.pdf  FSGL - Rights Issue of PCCS - Supplemental Announcement.pdf  FSGL - Rights Issue - Receipt of AIP Announcement.pdf  FSGL - Lodgement and Despatch of OIS Announcement.pdf
Related Announcements	FSGL - Offer Information Statement.pdf  Total size =2543K
	15/03/2018 23:38:16 21/02/2018 12:05:27 08/02/2018 06:58:42

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Not for publication or distribution in the United States, Canada, Japan or Australia

This announcement is not an offer for sale of securities into the United States or elsewhere. The Rights, the Convertible Securities and the Conversion Shares are not being registered under the United States Securities Act of 1933, as amended (the "Securities Act"), and may not be offered or sold in the United States unless registered under the Securities Act or pursuant to an exemption from registration under the Securities Act. There will be no public offering of securities in the United States.



# FIRST SPONSOR GROUP LIMITED

(Incorporated in the Cayman Islands) (Registration No. AT-195714)

# RENOUNCEABLE AND NON-UNDERWRITTEN RIGHTS ISSUE OF PERPETUAL CONVERTIBLE CAPITAL SECURITIES

- LODGEMENT AND DESPATCH OF OFFER INFORMATION STATEMENT

The board of directors (the "Board") of First Sponsor Group Limited (the "Company") refers to the Company's announcements on 8 February 2018, 21 February 2018 and 15 March 2018 in relation to the renounceable and non-underwritten rights issue of up to \$\$162,199,110.70 in aggregate principal amount of 3.98 per cent. perpetual convertible capital securities (the "Convertible Securities") in the denomination of \$\$1.10 for each Convertible Security to Entitled Shareholders (the "Rights Issue") and its offer information statement dated 23 March 2018 (the "Offer Information Statement") in relation to the Rights Issue.

Unless otherwise defined herein or the context otherwise requires, all capitalised terms used in this announcement shall bear the same meanings ascribed to them in the Offer Information Statement.

#### **Lodgement and Despatch of Offer Information Statement**

The Board wishes to announce that the Offer Information Statement has been lodged today with the Monetary Authority of Singapore and will be despatched to Entitled Shareholders (together with the Product Highlights Sheet, and the Provisional Allotment Letter (the "PAL") or the Application Form for the Convertible Securities and excess Convertible Securities (the "ARE"), as the case may be) on or around 28 March 2018. A copy of the Offer Information Statement is attached hereto.

# <u>Acceptances of Provisional Allotments of Convertible Securities and Application for Excess Convertible Securities</u>

Acceptances of provisional allotments of Convertible Securities and (if applicable) applications for excess Convertible Securities may be made by Entitled Shareholders:

- in the case of Entitled Depositors, by way of the ARE or by way of an Electronic Application through an ATM of the Participating Banks; and
- (b) in the case of Entitled Scripholders, by way of the PAL through the Share Registrar.

More information on the procedures for acceptance, payment and excess application by Entitled Shareholders can be found in the Offer Information Statement, the ARE and the PAL.

# Trading Period for "nil-paid" Rights

The trading period for the provisional allotments of Convertible Securities (or "nil-paid" Rights) on the SGX-ST will commence from **9.00 a.m. on 28 March 2018** and will end at **5.00 p.m. on 6 April 2018**.

Entitled Depositors who sell their "nil-paid" Rights during this period need not forward the AREs to the Purchasers as CDP will make arrangements for separate Application Forms for the Convertible Securities (the "ARS") to be issued to the Purchasers. Purchasers should note that CDP will, on behalf of the Company, send the ARS, accompanied by the Offer Information Statement and the Product Highlights Sheet, by ordinary post and AT THE PURCHASERS' OWN RISK, to their respective Singapore addresses as registered with CDP.

For practical reasons and in order to avoid any violation of the securities legislation applicable in jurisdictions other than Singapore, the Offer Information Statement and its accompanying documents will not be despatched to Foreign Shareholders or Foreign Purchasers. Foreign Shareholders will not be allowed to participate in the Rights Issue. Foreign Purchasers are advised that their participation in the Rights Issue may be restricted or prohibited by the laws of the jurisdiction in which they are located or resident. Subject to compliance with applicable laws, Foreign Purchasers who wish to accept the provisional allotments of Convertible Securities credited to their Securities Accounts should make the necessary arrangements with their Depository Agents or stockbrokers in Singapore.

#### **Collection of Offer Information Statement**

Entitled Shareholders who do not receive the Offer Information Statement and its accompanying documents on or around 28 March 2018 may obtain copies of the documents during the period from 28 March 2018 up to 12 April 2018 from:

<u>In the case of Entitled Depositors:</u> <u>In the case of Entitled Scripholders:</u>

CDP Share Registrar

The Central Depository (Pte) Limited 9 North Buona Vista Drive #01-19/20 The Metropolis Singapore 138588 Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.) 80 Robinson Road, #11-02 Singapore 068898

SRS investors who do not receive the Offer Information Statement from their respective approved banks may obtain copies of the Offer Information Statement from the Share Registrar (at the address stated above).

Purchasers who do not receive the ARS and the Offer Information Statement may also obtain copies of the ARS and the Offer Information Statement from CDP (at the address stated above).

#### **Important Dates and Times**

Entitled Shareholders and Purchasers should take note of the following important dates and times in respect of the Rights Issue. All dates and times referred to below are Singapore dates and times:

Commencement of trading of Rights : Wednesday, 28 March 2018 (9:00 a.m.)

First date and time for acceptance of and : payment for the Convertible Securities and/or applications for excess Convertible Securities<sup>(1)</sup>

Wednesday, 28 March 2018 (9:00 a.m. for Electronic Applications through ATMs of

Participating Banks)

Last date and time for splitting and trading :

of Rights<sup>(1)</sup>

Friday, 6 April 2018 (5.00 p.m.)

Last date and time for acceptance of and : payment for Convertible Securities and/or applications for excess Convertible Securities<sup>(1)</sup>

Thursday, 12 April 2018 (5.00 p.m. for the ARE/the PAL and 9.30 p.m. for Electronic Applications through ATMs of Participating Banks)

Last date and time for application and :

\_. .

payment for the Convertible Securities by renouncees<sup>(1)</sup>

Thursday, 12 April 2018 (5.00 p.m. for the ARE/the PAL and 9.30 p.m. for Electronic Applications through ATMs of Participating

Banks)

Expected date for issuance of Convertible :

Securities

Thursday, 19 April 2018

Expected date for crediting of Convertible :

Securities

Friday, 20 April 2018

Expected date for commencement of : trading of Convertible Securities on the

SGX-ST

Monday, 23 April 2018

#### Note:

(1) This does not apply to SRS investors and investors who hold Shares through a finance company and/or Depository Agent. SRS investors and investors who hold Shares through a finance company and/or Depository Agent should refer to the Section titled "Important Notice" of the Offer Information Statement. Any application made by these investors directly through CDP, Electronic Applications through ATMs of the Participating Banks, the Share Registrar and/or the Company will be rejected. Such investors, where applicable, will receive notification letter(s) from their respective approved bank, finance company and/or Depository Agent and should refer to such notification letter(s) for details of the last date and time to submit applications to their respective approved bank, finance company and/or Depository Agent.

The above timetable is indicative only and is subject to change. The Company may, in consultation with the Manager and with the approval of the SGX-ST, modify the above timetable subject to any limitation under any applicable laws. In such an event, the Company will publicly announce the same through a SGXNET announcement to be posted on the internet at the SGX-ST's website <a href="http://www.sgx.com">http://www.sgx.com</a>.

BY ORDER OF THE BOARD

Neo Teck Pheng Group Chief Executive Officer and Executive Director 23 March 2018

# **Important Notice**

This announcement is for information only and does not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to acquire, any provisional allotments of Convertible Securities or Convertible Securities or to take up any provisional allotments of Convertible Securities in any jurisdiction in which such an offer or solicitation is unlawful. No person should acquire any provisional allotments of Convertible Securities or Convertible Securities except on the basis of the information contained in the Offer Information Statement. The information contained in this announcement is not for release, publication or distribution to persons in the United States and should not be distributed, forwarded to or transmitted in or into any jurisdiction where to do so might constitute a violation of applicable securities laws or regulations. The issue, exercise or sale of provisional allotments of Convertible Securities and the acquisition or purchase of the Convertible Securities is subject to specific legal or regulatory restrictions in certain jurisdictions. The Company assumes no responsibility in the event there is a violation by any person of such restrictions.

The distribution of this announcement, the Offer Information Statement, the Product Highlights Sheet, the PAL, ARE and/or the ARS into jurisdictions other than Singapore may be restricted by law. Persons into whose possession this announcement and such other documents come should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction. Neither the content of the Company's website nor any website accessible by hyperlinks on the Company's website is incorporated in, or forms part of, this announcement.

The value of the Convertible Securities and the income derived from them may fall as well as rise. The Convertible Securities are not obligations of, deposits in, or guaranteed by, the Company or any of its affiliates. An investment in the Convertible Securities is subject to investment risks, including the possible loss of the principal amount invested.

Investors have no right to request that the Company redeem or purchase the Convertible Securities while the Convertible Securities are listed. It is intended that holders of the Convertible Securities may only deal in the Convertible Securities through trading on the SGX-ST.

Listing of the Convertible Securities on the SGX-ST does not guarantee a liquid market for the Convertible Securities.

This announcement is not an offer for sale of securities into the United States or elsewhere. The provisional allotments of Convertible Securities and Convertible Securities may not be offered or sold in the United States absent registration or an exemption from registration under the Securities Act. The Company does not intend to register any portion of any offering in the United States or to conduct a public offering of securities in the United States.

#### **OFFER INFORMATION STATEMENT DATED 23 MARCH 2018** (LODGED WITH THE MONETARY AUTHORITY OF SINGAPORE ON 23 MARCH 2018)

THIS OFFER INFORMATION STATEMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. IF YOU ARE IN ANY DOUBT AS TO THE ACTION YOU SHOULD TAKE, YOU SHOULD CONSULT YOUR LEGAL, FINANCIAL, TAX OR OTHER PROFESSIONAL ADVISER.

copy of this Offer Information Statement (the "Offer Information Statement"), together with a copy of each of the ARE, the ARS and the PAL (each as defined herein), has been lodged with the Monetary Authority of Singapore (the "Authority"). The Authority assumes no responsibility for the contents of this Offer Information Statement, the ARE, the ARS and the PAL. Lodgement of this Offer Information Statement with the Authority does not imply that the Securities and Futures Act, Chapter 289 of Singapore (the "SFA"), or any other legal or regulatory requirements, have been complied with. The Authority has not, in any way, considered the merits of the Rights and the Convertible Securities (each term as defined herein) being offered or in respect of which an invitation is made for investment.

Approval in-principle has been obtained from the Singapore Exchange Securities Trading Limited (the "SGX-ST") for the dealing in, listing of and quotation of the Convertible Securities, up to 147,453,737 new Shares (as defined herein) to be allotted and issued by the Company pursuant to the conversion of the Convertible Securities (the "Conversion Shares") (based on the Issue Size and Conversion Price (each term as defined herein)) and such other Conversion Shares which may be issued pursuant to any adjustments as set out in the terms and conditions of the Convertible Securities (the "Terms and Conditions") on the Main Board of the SGX-ST, subject to certain conditions. The Convertible Securities and the Conversion Shares will be admitted to the Official List of the SGX-ST and official quotation of the Convertible Securities will commence after all conditions imposed by the SGX-ST are satisfied, including there being a sufficient spread of holdings of the Convertible Securities to provide for an orderly market in the Convertible Securities, the global certificate relating to the Convertible Securities having been issued and the notification letters from The Central Depository (Pte) Limited ("CDP") having been despatched. The approval in-principle granted by the SGX-ST is not to be taken as an indication of the merits of First Sponsor Group Limited (the "Company") and/or its subsidiaries, the Rights Issue (as defined below), the Convertible Securities and the Conversion Shares.

It should be noted that the Convertible Securities may not be listed and quoted on the SGX-ST in the event of an insufficient spread of holdings of the Convertible Securities to provide for an orderly market in the Convertible Securities. Accordingly, in such event, Securityholders (as defined herein) will not be able to trade their Convertible Securities on the SGX-ST. However, if a Securityholder were to exercise his right, subject to the Terms and Conditions, to convert the Convertible Securities into Conversion Shares, such Conversion Shares will be listed and quoted on the Main Board of the SGX-ST.

The SGX-ST assumes no responsibility for the accuracy of any of the statements made, reports contained (if any) or opinions expressed in this Offer Information Statement.

This Offer Information Statement may not be sent to any person or any jurisdiction in which it would not be permissible to deliver the Rights, the Convertible Securities and the Conversion Shares or make an offer of the Rights, the Convertible Securities and the Conversion Shares and the Rights, the Convertible Securities and the Conversion Shares may not be offered, sold, resold, transferred or delivered, directly or indirectly, to any such person or in any such jurisdiction. The Rights, the Convertible Securities and the Conversion Shares have not been and will not be registered under the Securities Act (as defined herein) or under any securities laws of any state or other jurisdiction of the United States and may not be offered, sold, resold, allotted, taken up, exercised, renounced, pledged, transferred or delivered, directly or indirectly, within the United States except pursuant to an applicable exemption from, or a transaction not subject to, the registration requirements of the Securities Act and in compliance with any applicable securities laws of any state or other jurisdiction of the United States.

No Rights or Convertible Securities shall be allotted or allocated on the basis of this Offer Information Statement later than six (6) months after the date of lodgement of this Offer Information Statement.



# FIRST SPONSOR GROUP LIMITED

(Incorporated in the Cayman Islands on 24 September 2007) (Company Registration No. AT-195714)

RENOUNCEABLE AND NON-UNDERWRITTEN RIGHTS ISSUE OF UP TO \$\$162,199,110.70 IN AGGREGATE PRINCIPAL AMOUNT OF 3.98 PER CENT. PERPETUAL CONVERTIBLE CAPITAL SECURITIES (THE "CONVERTIBLE SECURITIES") IN THE DENOMINATION OF \$\$1.10 FOR EACH CONVERTIBLE SECURITY TO ENTITLED SHAREHOLDERS (AS DEFINED HEREIN), ON THE BASIS OF ONE (1) CONVERTIBLE SECURITY FOR EVERY FOUR (4) EXISTING SHARES HELD BY THE ENTITLED SHAREHOLDERS AS AT THE BOOKS CLOSURE DATE (AS DEFINED HEREIN), FRACTIONAL ENTITLEMENTS TO BE DISREGARDED (THE "RIGHTS ISSUE"). THE CONVERTIBLE SECURITIES ARE CONVERTIBLE AT THE CONVERSION PRICE INTO THE CONVERSION SHARES.

#### IMPORTANT DATES AND TIMES

Last date and time for splitting and trading of the Rights 6 April 2018 at 5.00 p.m.

Last date and time for acceptance of and payment for the 12 April 2018 at 5.00 p.m. (9.30 p.m. for Electronic Applications

through ATMs of the Participating Banks) Convertible Securities

Last date and time for application and payment for excess 12 April 2018 at 5.00 p.m. (9.30 p.m. for Electronic Applications Convertible Securities

through ATMs of the Participating Banks)

Manager of the Rights Issue



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# **IMPORTANT NOTICE**

Capitalised terms used which are not otherwise defined herein shall have the same meanings as ascribed to them under the Section titled "**Definitions**" of this Offer Information Statement.

The Distributions (as defined herein) under the Convertible Securities can be deferred in accordance with the Terms and Conditions. The Company may, at its sole discretion and subject to the Terms and Conditions, elect to defer any scheduled Distribution on the Convertible Securities for any period of time or indefinitely. The Company is not subject to any limits as to the number of times Distributions can be deferred pursuant to the Terms and Conditions, subject to compliance with certain restrictions. Although Arrears of Distributions (as defined herein) are cumulative, no interest on any Arrears of Distributions will be payable to Securityholders. Any such deferral of Distribution shall not constitute a default for any purpose (including, without limitation, pursuant to Condition 10 (Non-payment) of the Terms and Conditions).

Any Arrears of Distribution due in respect of a Convertible Security shall be extinguished by the Company in full through the delivery by the Company of the Conversion Shares upon the exercise of the Securityholder's Conversion Right in respect of such Convertible Security. Upon compliance in full of the requirement under Condition 5 of the Terms and Conditions to deliver the Conversion Shares, the Company shall have no liability to pay the Arrears of Distribution due in respect of the converted Convertible Security and, no converting Securityholder shall have any claim in respect of such Arrears of Distribution.

The Convertible Securities are perpetual capital securities and have no fixed redemption date. The Company may, at its option, redeem (in whole or in part) the Convertible Securities on or after 19 October 2018 at their specified denomination and integral multiples thereof, together with Distributions accrued (including any Arrears of Distribution) to (but excluding) the date fixed for redemption by the Company giving not less than 30 nor more than 60 days' irrevocable notice to the Securityholders. In addition, the Company also has the right to redeem the Convertible Securities on the occurrence of certain specified events as further described in the Terms and Conditions.

For Entitled Depositors, acceptances of their provisional allotments of the Convertible Securities and (if applicable) applications for the excess Convertible Securities may be made through CDP or by way of an Electronic Application at any ATM of a Participating Bank.

For Entitled Scripholders, acceptances of their provisional allotments of the Convertible Securities and (if applicable) applications for the excess Convertible Securities may be made through the Share Registrar, Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.).

For investors who hold Shares under the SRS or through finance companies or Depository Agents, acceptances of their provisional allotments of the Convertible Securities, and (if applicable) applications for excess Convertible Securities must be done through the relevant approved banks in which they hold their SRS Accounts, respective finance companies or Depository Agents. Such investors are advised to provide their relevant approved banks in which they hold their SRS Accounts, respective finance companies or Depository Agents, as the case may be, with the appropriate instructions early in order for such intermediaries to make the relevant acceptance and (if applicable) application on their behalf by the Closing Date. Any acceptance and/or application made directly through CDP, Electronic Applications at ATMs of Participating Banks, the Share Registrar and/or the Company will be rejected.

The Company is not registered under the Central Provident Fund (the "CPF") Investment Scheme and the CPF account savings of CPF members under the CPF Investment Scheme – Ordinary Account may not be used to pay the Issue Price, accept their provisional allotments of Convertible Securities and/or (if applicable) apply for excess Convertible Securities.

For renouncees of Entitled Shareholders or purchasers of Rights traded on the SGX-ST during the Rights trading period (the "Purchasers") whose purchases are settled through finance companies or Depository Agents, acceptances of the Convertible Securities represented by the Rights purchased must be done through the respective finance companies or Depository Agents. Such renouncees and Purchasers are advised to provide their respective finance companies or Depository Agents, as the case may be, with the appropriate instructions early in order for such intermediaries to make the relevant acceptances on their behalf by the Closing Date. Any acceptance of the Convertible Securities made directly through CDP, Electronic Applications at ATMs of Participating Banks, the Share Registrar and/or the Company will be rejected.

SRS investors who had purchased Shares using their SRS Accounts and who wish to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities can only do so, subject to applicable SRS rules and regulations, using monies standing to the credit of their respective SRS Accounts. Such investors who wish to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities using SRS monies, must instruct the relevant approved banks in which they hold their SRS Accounts to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities on their behalf in accordance with this Offer Information Statement. Such investors who have insufficient funds in their SRS Accounts may, subject to the SRS contribution cap, deposit cash into their SRS Accounts with their approved banks before instructing their respective approved banks to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities. SRS investors are advised to provide their respective approved banks in which they hold their SRS Accounts with the appropriate instructions no later than the deadlines set by their respective approved banks in order for their respective approved banks to make the relevant acceptance and (if applicable) application on their behalf by the Closing Date. Any acceptance and/or application made directly through CDP, Electronic Applications at ATMs of the Participating Banks, the Share Registrar and/or the Company will be rejected. For the avoidance of doubt, monies in SRS Accounts may not be used for the purchase of provisional allotments of the Convertible Securities directly from the market.

#### The existing Shares are quoted on the Main Board of the SGX-ST.

Persons wishing to purchase any Rights or subscribe for the Convertible Securities offered pursuant to this Offer Information Statement should, before deciding whether to so purchase or subscribe, carefully read this Offer Information Statement in its entirety in order to make an informed assessment of the affairs of the Company and the Group, including but not limited to, the assets and liabilities, profits and losses, financial position, financial performance, risk factors and prospects of the Company and the Group and the rights and liabilities attaching to the Convertible Securities. They should rely, and shall be deemed to have relied, on their own independent enquiries and investigations of the affairs of the Company and the Group, including but not limited to, the assets and liabilities, profits and losses, financial position, financial performance, risk factors and prospects of the Company or the Group, as well as any bases and assumptions upon which financial projections, if any, relating to the Company or the Group are made or based, and their own appraisal and determination of the merits of investing in the Company or the Group. Persons in doubt as to the action they should take should consult stockbrokers, bank managers, solicitors, accountants, tax advisers or other professional advisers if they have any doubt about the actions they should take before deciding whether to purchase or subscribe for the Rights, the Convertible Securities or the Conversion Shares.

Investors should read the Section titled "Risk Factors" of this Offer Information Statement, in particular, the sub-section titled "Risks Associated with an Investment in the Convertible Securities" of this Offer Information Statement.

No person has been authorised to give any information or to make any representations, other than those contained in this Offer Information Statement, in connection with the Rights Issue or the issue of the Convertible Securities and the Conversion Shares and, if given or made, such information or representations must not be relied upon as having been authorised by the Company or the Manager. Save as expressly stated in this Offer Information Statement, nothing contained herein is, or may be relied upon as, a promise or representation as to the future performance or policies of the Company or the Group. Neither the delivery of this Offer Information Statement nor the issue of the Convertible Securities or the Conversion Shares shall, under any circumstances, constitute a continuing representation, or give rise to any implication, that there has been no material change in the affairs of the Company or the Group, or any of the information contained herein since the date hereof. Where such changes occur after the date hereof and are material, or are required to be disclosed by law and/or the SGX-ST, the Company may make an announcement of the same via SGXNET. All Entitled Shareholders and their renouncees should take note of any such announcement and, upon the release of such announcement shall be deemed to have notice of such changes.

Neither the Company nor the Manager is making any representation to any person regarding the legality of an investment in the Convertible Securities, the Conversion Shares and/or the Shares by such person under any investment or any other laws or regulations. No information in this Offer Information Statement should be considered to be business, financial, legal or tax advice.

The Manager makes no representation, warranty or recommendation whatsoever as to the merits of the Rights Issue, the Convertible Securities, the Conversion Shares, the Company, the Group or any other matter related thereto or in connection therewith.

Nothing in this Offer Information Statement or the accompanying documents shall be construed as a recommendation to purchase the Rights or subscribe for the Convertible Securities or the Conversion Shares.

This Offer Information Statement and the accompanying documents have been prepared solely for the purpose of the acceptance and subscription of the Convertible Securities under the Rights Issue, and may not be relied upon by any persons (other than Entitled Shareholders, their renouncees and Purchasers) to whom these documents are despatched by the Company or for any other purpose.

This Offer Information Statement, including the Product Highlights Sheet, the ARE, the ARS and the PAL, may not be used for the purpose of, and does not constitute, an offer, invitation to or solicitation by anyone in any jurisdiction or in any circumstances in which such an offer, invitation or solicitation is unlawful or not authorised or to any person to whom it is unlawful to make such an offer, invitation or solicitation.

The distribution of this Offer Information Statement and/or its accompanying documents, and the purchase, exercise of or subscription for the Rights, the Convertible Securities or the Conversion Shares may be prohibited or restricted by law (either absolutely or subject to various requirements, whether legal or administrative, being complied with) in certain jurisdictions under the relevant laws of these jurisdictions. Entitled Shareholders or any other persons having possession of this Offer Information Statement and/or its accompanying documents are advised to keep themselves informed of and observe such prohibitions and restrictions at their own expense and without liability to the Company or the Manager. Please refer to the Sections titled "Eligibility of Shareholders to Participate in the Rights Issue" and "Offering, Selling and Transfer Restrictions" of this Offer Information Statement for further information.

The use of "we", "our" and "us" in this Offer Information Statement is a reference to the Company, the Group, as the context requires, or any member of the Group.

# **DEFINITIONS**

For the purpose of this Offer Information Statement, the Product Highlights Sheet, the ARE, the ARS and the PAL, the following definitions apply throughout unless the context otherwise requires or unless otherwise stated.

# The Group of Companies

"CDZR" Chengdu Millennium Zhong Ren Real Estate Co., Ltd

(成都千禧众仁房地产有限公司)

First Sponsor Group Limited "Company"

"Dongguan Huiying" Dongguan Huiying Consultancy Management Limited

(东莞慧盈咨询管理有限公司)

"East Sun" Dongguan East Sun Limited

(东莞市东日有限公司)

"First Sponsor

Guangdong"

First Sponsor (Guangdong) Group Limited

(首铸(广东)集团有限公司)

"FS Dongguan

Investment"

: FS Dongguan Investment Holdings Limited

"FS Dongguan No. 1" First Sponsor No. 1 (Dongguan) Real Estate Co., Ltd.

(首铸一号(东莞)房地产有限公司)

"FS Dongguan No. 8" FS Dongguan No. 8 Co., Ltd.

(东莞市首铸八号投资有限公司)

"FS Investment" FS Investment Holdings Limited

"FS MPS" FS MPS (PTC) Limited

"FSGL (Singapore

Branch)"

First Sponsor Group Limited (Singapore Branch)

"FSMC" FSMC NL Property Group B.V. (formerly known as "Delta Lloyd

Vastgoed Kantoren B.V.")

"FSMCR" FSMCR Hilton Rotterdam B.V. (formerly known as

"Hotelmaatschappij Rotterdam B.V.")

"FSNL" FS NL Holdings B.V.

"Group" The Company, its subsidiaries, associated companies and joint

ventures. However, for the purposes of the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005", the Section titled "Additional Disclosure Requirements for the Rights Issue under Appendix 8.2 of the Listing Manual" and Appendices B, C, D and E, the "Group" shall mean the Company and its

subsidiaries, unless the context otherwise requires

"NLP1" NL Property 1 B.V. (formerly known as "Euroffice 445 B.V.")

"NLP2" FS NL Property 2 B.V.

"NLP10" NL D&P Property 10 B.V. :

"NLP11" FS NL Zuidoost Property 11 B.V.

"NLP12" FS NL Zuid Property 12 B.V.

"NLP15" FS NL Zuidoost Property 15 B.V.

"NLP16" FS NL Amstel Development 16 B.V. :

"NLP17" NL Property Group 17 B.V.

"NLP18" FS NL Property 18 B.V.

"NLP19" FS NL Hilton Rotterdam OpCo 19 B.V.

"QBN" Queens Bilderberg (Nederland) B.V. :

"RE Park Hotel" RE Parkhotel Rotterdam B.V.

"RE Kasteel" RE Kasteel Vaalsbroek B.V.

RE Hilton Rotterdam B.V. "RE Hilton Rotterdam"

"ZR No. 1" Chengdu Zhong Ren No. 1 Management Consultancy Co., Ltd

(成都众仁一号企业管理咨询有限公司)

# Other Companies, Organisations and Agencies

"Art-Invest Real Estate" Art-Invest Real Estate Funds GmbH

"Authority" Monetary Authority of Singapore

"Borealis Hotel" Borealis Hotel Group B.V.

"Borealis Real Estate" Borealis Real Estate B.V. :

"BHG Amstelveen" BHG Amstelveen II B.V.

"BHG Utrecht" BHG Utrecht I B.V.

"Calculation Agent", "Paying Agent" or

"Trustee"

Perpetual (Asia) Limited

"CBRC" Banking Regulatory Commission of the PRC

(中国银监会)

"CDP" The Central Depository (Pte) Limited "CDL Properties" : CDL Properties B.V.

"CDTF" : Chengdu Tianfu Properties Ltd.

"Cobb" : Cobb Financial Corporation

"Cobb B.V." : Cobb Netherlands B.V.

"Conversion Agent",
"Share Registrar",

Tricor Barbinder Share Registration Services (a division of Tricor

Singapore Pte. Ltd.)

"Registrar" or "Transfer

Agent"

"Delta Lloyd" : Delta Lloyd Levensverzekering N.V.

"FSCL" : First Sponsor Capital Limited

"FSML" : First Sponsor Management Limited

"FSMPL" : First Sponsor Management Pte. Ltd.

"FSCT1" : FSCT DE Property 1 GmbH & Co. KG (formerly known as

"SCUR-Alpha 940 GmbH")

"Galaren" : Galaren Interholding B.V.

"Guangdong Idea

Valley"

Guangdong Idea Valley Advertisement Limited

(广东慧谷广告有限公司)

"IVG" : IVG Institutional Funds GmbH

"M&C NZ" : Millennium & Copthorne Hotels New Zealand Limited

"M&C UK" : Millennium & Copthorne Hotels plc

"Maleny" : Maleny Investments Limited

"Maleny B.V." : Maleny Netherlands B.V.

"Management : Dongguan City Zhongtang Asset Management Company

Company" (东莞市中堂资产经营管理有限公司)

"MCHIL" : M&C Hospitality International Limited

"MCHIPL" : M&C Hotel Investments Pte. Ltd.

"MLR" : Ministry of Land and Resources of the PRC

(中华人民共和国土地资源部)

"MOC" : Ministry of Construction of the PRC

(中国建设部)

"PBOC" : People's Bank of China

(中国人民银行)

"QMH" : QMH Limited

"Regent" : Regent Land Investment Holdings Limited

"RHRL" : Republic Hotels & Resorts Limited

"SAFE" : State Administration For Foreign Exchange of the PRC

(中国家外汇管理局)

"SDPL" : Singapura Developments (Private) Limited

"SG Investments" : SG Investments Pte. Ltd.

"SGX-ST" : Singapore Exchange Securities Trading Limited

"SHSH" : SHSH Schiphol Hotel Exploitatie B.V.

"SLPL" : Siong Lim Private Limited

"Tai Tak" : Tai Tak Estates Sendirian Berhad

"Tai Tak Frankfurt" : Tai Tak Frankfurt B.V.

"Tai Tak Industries" : Tai Tak Industries Pte. Ltd.

"TTAPL" : Tai Tak Asia Properties Limited

"TTPA" : TT Properties (Asia) Ltd

"Union Street Pluto" : Union Street Pluto B.V.

"Union Street Zulu" : Union Street Zulu B.V.

"Vanke" : Sinobird Holdings Limited

"VKHK" : Vanke Real Estate (Hong Kong) Company Limited

#### General

"2015 Debt Programme" : The S\$1,000,000,000 Multicurrency Debt Issuance

Programme of the Company

"2016 Share Subscription

Agreement"

Has the meaning ascribed to it in paragraph 9(c) in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part IV – Key Information – Information on the Relevant Entity" of this Offer

Information Statement

"2016 Assignment

Agreement"

Has the meaning ascribed to it in paragraph 9(c) in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part IV – Key Information – Information on the Relevant Entity" of this Offer

Information Statement

"3Q" : The three-month financial period ended 30 September

"4Q" : The three-month financial period ended 31 December

"Agency Agreement" : An agency agreement to be entered into between (1) the

Company, (2) the Trustee, (3) the Paying Agent, (4) the Calculation Agent, (5) the Registrar, (6) the Conversion Agent and (7) the Transfer Agent, as amended, varied or

supplemented from time to time

"Agents" : The Calculation Agent, Conversion Agent, Paying Agent,

Registrar and Transfer Agent

"ARE" : Application and acceptance form for the Convertible

Securities and excess Convertible Securities to be issued to an Entitled Depositor in respect of the provisional allotment of Convertible Securities of such Entitled

Depositor under the Rights Issue

"ARS" : Application and acceptance form for the Convertible

Securities to be issued to a Purchaser in respect of his purchase of Rights traded on the SGX-ST through the

book-entry (scripless) settlement system

"ATM" : Automated teller machine

"Board of Directors" : The board of Directors of the Company as at the date of

this Offer Information Statement

"Books Closure Date" : 5.00 p.m. on 23 March 2018, being the time and date at and

on which the Register of Members and the Register of Transfers of the Company will be closed to determine the provisional allotments of Convertible Securities of Entitled

Shareholders under the Rights Issue

"Business Day" : A day (other than a Saturday, Sunday or public holiday) on

which commercial banks are open for business in

Singapore

"Cayman Companies Law" : The Companies Law (Revised) of the Cayman Islands, as

amended or modified from time to time

"CCSs" : Cross-currency swaps

"Closing Date" : (a) 5.00 p.m. on 12 April 2018 (or such other time(s)

and/or date(s) as may be announced from time to time by or on behalf of the Company), being the latest time and date for acceptance of and/or excess application and payment for the Convertible Securities under the

Rights Issue through CDP or the Share Registrar; or

(b) 9.30 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company), being the latest time and date for acceptance of and/or excess application

and payment for the Convertible Securities under the Rights Issue through an ATM of a Participating Bank

"Companies Act" : The Companies Act, Chapter 50 of Singapore, as amended

or modified from time to time

"Controlling : A person who (a) holds directly or indirectly 15.0% or more Shareholders" of the total number of issued Shares excluding treasury

of the total number of issued Shares excluding treasury shares in the Company. The SGX-ST may determine that a person who satisfies this paragraph is not a controlling shareholder; or (b) in fact exercises control over the

Company

"Conversion Price" : The price at which one (1) Convertible Security can be

converted into one (1) Conversion Share, initially set as S\$1.10 and subject to adjustments in accordance with the Terms and Conditions, further details of which are set out in the Section titled "Summary of the Rights Issue – Adjustment to the Conversion Price" of this Offer

Information Statement

"Conversion Right" : The right of a Securityholder to convert his Convertible

Securities into Conversion Shares in accordance with the

Terms and Conditions

"Convertible Securities" : Up to S\$162,199,110.70 in aggregate principal amount of

3.98 per cent. perpetual convertible capital securities to be issued by the Company in the denomination of S\$1.10 for

each Convertible Security

"Conversion Shares" : The new Shares to be allotted and issued by the Company

pursuant to the conversion of the Convertible Securities in

accordance with the Terms and Conditions

"CPF" : Central Provident Fund

"Deed of Covenant" : The deed poll to be executed by the Company in favour of

the relevant account holders, from time to time, of CDP in

relation to the Convertible Securities

"Depository Agreement": The application form to be executed by the Company

together with the terms and conditions for the provision of

depository services by CDP referred to therein

"Directors" : The directors of the Company as at the date of this Offer

Information Statement

"EBITDA" : Earnings before interest, taxes, depreciation and

amortisation

"Electronic Application" : Acceptance of provisional allotments of Convertible

Securities and (if applicable) application for excess Convertible Securities made through (a) an ATM of a Participating Bank or (b) the SGX-SSH Service, as the case may be, in accordance with the terms and conditions contained in this Offer Information Statement. For the purposes of this Offer Information Statement, any reference to an application by way of an Electronic Application without reference to such an Electronic Application being made through an ATM of a Participating Bank shall, where the Entitled Depositor is a Depository Agent, be taken to include an application made via the

SGX-SSH Service

"Entitled Depositors" : Shareholders (a) with Shares standing to the credit of their

Securities Accounts as at the Books Closure Date and (b)(i) whose registered addresses with CDP are in Singapore as at the Books Closure Date or (ii) who have, at least three (3) Market Days prior to the Books Closure Date, provided CDP with addresses in Singapore for the service of notices and documents; but exclude Shareholders located, resident or with a registered address in any jurisdiction in which the offering of Rights and

Convertible Securities may not be lawfully made

"Entitled Scripholders" : Shareholders (a) whose share certificates have not been

deposited with CDP as well as transferees who have tendered to the Share Registrar registrable transfers of their Shares and the certificates relating thereto for registration up to the Books Closure Date and (b)(i) whose registered addresses with the Company are in Singapore as at the Books Closure Date or (ii) who have, at least three (3) Market Days prior to the Books Closure Date, provided the Share Registrar with addresses in Singapore for the service of notices and documents; but exclude Shareholders located, resident or with a registered address in any jurisdiction in which the offering of Rights and

Convertible Securities may not be lawfully made

"Entitled Shareholders" : Entitled Depositors and Entitled Scripholders

"EPS" : Earnings per Share

"EU" : European Union

"EUR" or "€" : Euro

"First Announcement" : The announcement dated 8 February 2018 made by the

Company in relation to the Rights Issue

"Foreign Purchasers" : Persons purchasing Rights during the Rights trading period

through the book-entry (scripless) settlement system with

registered addresses with CDP outside Singapore

"Foreign Shareholders" : Shareholders with registered addresses outside Singapore

as at the Books Closure Date, and who have not, at least three (3) Market Days prior to the Books Closure Date, provided CDP or the Share Registrar, as the case may be, with addresses in Singapore for the service of notices and

documents

"FSCL Undertaking" : The irrevocable undertaking dated 7 February 2018 given

by FSCL to the Company and TTAPL, details of which are set out in paragraph 1(f) in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part X – Additional Information Required for Offer of Securities by way of

Rights Issue" of this Offer Information Statement

"FY" : Financial year ended or, as the case may be, ending,

31 December

"Gross Proceeds" : Gross proceeds from the Rights Issue (based on the Issue

Size and assuming that the Convertible Securities are fully subscribed), and before deducting professional fees and related expenses incurred in connection with the Rights

Issue

"IRAS" : Inland Revenue Authority of Singapore

"Issue Date" : The date of the issue of the Convertible Securities

"Issue Price": 100 per cent. of the principal amount of the Convertible

Securities, being S\$1.10 for each Convertible Security

"Issue Size": Up to S\$162,199,110.70 in aggregate principal amount of

Convertible Securities

"ITA" : Income Tax Act, Chapter 134 of Singapore, as amended or

modified from time to time

"Junior Obligation" : Has the meaning ascribed to it in the Section titled

"Summary of the Rights Issue – Restrictions in the case

of Deferral" of this Offer Information Statement

"Latest Practicable Date" : 16 March 2018, being the latest practicable date prior to

the lodgement of this Offer Information Statement

"Listing Manual" : The listing manual of the SGX-ST, as amended or modified

from time to time

"Manager" : DBS Bank Ltd.

"Memorandum and Articles of Association"

The memorandum and articles of association of the Company, as amended or modified from time to time

"Net Proceeds" : Proceeds from the Rights Issue, after deducting

professional fees and related expenses incurred in connection with the Rights Issue of approximately \$\$0.7 million, estimated to be approximately \$\$161.5

million

"NRIC" : National Registration Identity Card

"Offer Information Statement"

This document together with (where the context requires) the ARE, the ARS, the PAL and all other accompanying documents (where applicable, including the Product Highlights Sheet and any other supplement or replacement document thereof to be issued by the Company and to be lodged with the Authority in connection with the Rights Issue)

"PAL" : The provisional allotment letter to be issued to an Entitled

Scripholder, setting out the provisional allotment of Convertible Securities of the Entitled Scripholder under the

Rights Issue

"Parity Obligation": Has the meaning ascribed to it in the Section titled

"Summary of the Rights Issue - Restrictions in the case

of Deferral" of this Offer Information Statement

"Participating Banks" : DBS Bank Ltd. (including POSB) and United Overseas

Bank Limited

"PRC" : The People's Republic of China, excluding the Special

Administrative Regions of Hong Kong and Macau and Taiwan area for the purposes of this Offer Information

Statement

"Product Highlights

Sheet"

The product highlights sheet, prepared by the Company in

relation to the Rights Issue, accompanying this Offer

Information Statement

"Properties" : The properties comprised in the Group's portfolio (whether

held directly or indirectly) located in the Netherlands,

Germany and the PRC

"Purchaser" : A purchaser of the Rights

"Rights" : The "nil-paid" Rights (evidenced by the provisional

allotment of Convertible Securities)

"Rights Issue" : The renounceable and non-underwritten rights issue of

Convertible Securities, on the basis of one (1) Convertible Security for every four (4) existing Shares held by Entitled Shareholders as at the Books Closure Date, fractional entitlements to be disregarded, on the terms and

conditions of this Offer Information Statement

"Securities Account" : A securities account maintained by a Depositor with CDP

but does not include a securities sub-account maintained

with a Depository Agent

"Securities Act" : United States Securities Act of 1933, as amended, and the

rules and regulations of the U.S. Securities and Exchange

Commission promulgated thereunder

"Securityholder" : A person in whose name a Convertible Security is

registered, except that where the registered holder is CDP, the term "Securityholder" shall, in relation to such Convertible Security, mean each person who is for the time being shown in the records of CDP as the holder of a particular principal amount of such Convertible Securities

"SFA" : The Securities and Futures Act, Chapter 289 of Singapore,

as amended or modified from time to time

"SFR" : The Securities and Futures (Offers of Investments) (Shares

and Debentures) Regulations 2005, as amended or

modified from time to time

"Shareholders" : Registered holders of Shares in the Register of Members of

the Company except that where the registered holder is CDP, the term "Shareholders" shall, in relation to such Shares and where the context so admits, mean the Depositors whose Securities Accounts are credited with

those Shares

"Shares" : Ordinary shares with a par value of US\$0.10 each in the

capital of the Company

"SRS" : Supplementary Retirement Scheme

"SRS Account" : An account opened by a participant in the SRS from which

money may be withdrawn for, *inter alia*, payment of the Issue Price in connection with their acceptance of their provisional allotments of Convertible Securities and/or

applications for excess Convertible Securities

"Substantial Shareholder" : A person who has an interest or interests in one or more

voting shares in the Company and the total votes attached to that voting share or those voting shares are not less than five (5) per cent. of the total votes attached to all the voting

shares in the Company

"Terms and Conditions" : The terms and conditions of the Convertible Securities to

be set out in the Trust Deed, the text of which (subject to completion and amendment) is set out in Appendix A titled "Terms and Conditions of the Convertible Securities"

"Trust Deed" : The Trust Deed to be entered into between the Company

and the Trustee to constitute the Convertible Securities and containing, among others, provisions for the protection of the rights and interests of the Securityholders, as amended, varied or supplemented from time to time

"Undertaking : M&C UK, CDTF and TTAPL

Shareholders"

"Undertakings" : The irrevocable undertakings dated 7 February 2018 given

by each of the Undertaking Shareholders to the Company (and in the case of the Undertaking provided by CDTF, as supplemented by a letter dated 15 March 2018), details of which are set out in paragraph 1(f) in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part X – Additional Information Required for Offer of Securities by way of Rights Issue" of this Offer

Information Statement

"Unit Share Market" : The unit share market of the SGX-ST which allows trading

of shares in single shares

"%" or "per cent." : Percentage or per centum

"S\$" and "cents" : Singapore dollars and cents, respectively, unless

otherwise stated

The terms "**Depositor**", "**Depository**" and "**Depository Agent**" shall have the meanings ascribed to them, respectively, in Section 81SF of the SFA.

The term "subsidiary" shall have the meaning ascribed to it in Section 5 of the Companies Act.

Words importing the singular shall, where applicable, include the plural and *vice versa* and words importing the masculine gender shall, where applicable, include the feminine and neuter genders and *vice versa*. References to persons shall include corporations.

Any reference in this Offer Information Statement, the Product Highlights Sheet, the ARE, the ARS or the PAL to any enactment is a reference to that enactment for the time being amended or re-enacted. Any word defined under the Cayman Companies Law, the Companies Act, the Securities Act, the SFA, the SFR, the ITA or the Listing Manual or any modification thereof and used in this Offer Information Statement, the Product Highlights Sheet, the ARE, the ARS or the PAL shall, where applicable, have the meaning assigned to it under the Cayman Companies Law, the Companies Act, the Securities Act, the SFA, the SFR, the ITA or the Listing Manual or such modification thereof, as the case may be, unless otherwise provided.

Any reference to a time of day in this Offer Information Statement, the Product Highlights Sheet, the ARE, the ARS or the PAL shall be a reference to Singapore time unless otherwise stated. Any reference to a date and/or time in this Offer Information Statement, the Product Highlights Sheet, the ARE, the ARS, the PAL (including but not limited to the Closing Date) shall include such other date(s) and/or time(s) as may be announced from time to time by or on behalf of Company.

Any discrepancies in figures in this Offer Information Statement and the Product Highlights Sheet between the amounts listed and the totals thereof are due to rounding. Accordingly, the figures shown as totals in this Offer Information Statement and the Product Highlights Sheet may not be an arithmetic aggregation of the figures that precede them.

Certain Chinese names and characters, such as those of PRC entities, properties, cities, governmental authorities, laws, regulations and notices, have been translated into English names. Such translations are provided solely for your convenience, may not have been registered with the relevant PRC authorities and should not be construed as representations that the English names actually represent the Chinese names and characters.

# **GLOSSARY OF PROPERTIES AND TECHNICAL TERMS**

This glossary contains an explanation of certain terms used in this Offer Information Statement in connection with the business of the Group. The terms and their assigned meanings may not correspond to standard industry or common meanings, as the case may be, or usage of these terms.

# **PRC**

"Chengdu Cityspring" : Chengdu Cityspring (成都城市春天), a mixed-use property

development comprising residential and commercial buildings (including M Hotel Chengdu), located in Gaoxin

District, Chengdu

"Crowne Plaza Chengdu

Wenjiang Hotel"

Crowne Plaza Chengdu Wenjiang Hotel (成都温江皇冠假日

酒店), a 458-room five-star hotel which forms part of the

hotel component of the Millennium Waterfront

"East Sun Portfolio" : A portfolio of out-dated properties held by East Sun

comprising mainly the Wanli Portfolio and six other properties consisting of two commercial properties and four industrial properties located in various parts of Dongguan

"Holiday Inn Express Chengdu Wenjiang Hotspring Hotel" Holiday Inn Express Chengdu Wenjiang Hotspring Hotel (成都温江温泉智选假日酒店), a 150-room three-star hotel

which forms part of the hotel component of the Millennium

Waterfront

"M Hotel Chengdu" : M Hotel Chengdu (成都M酒店), the 196-room four-star

hotel component of Chengdu Cityspring

"Millennium Waterfront" : Millennium Waterfront (千禧河畔国际社区), a mixed-use

property development comprising, among others, residential buildings with ancillary commercial units, commercial buildings and the Crowne Plaza Chengdu Wenjiang Hotel and Holiday Inn Express Chengdu Wenjiang Hotspring Hotel, located in Wenjiang District,

Chengdu

"Star of East River

Project"

The Star of East River Project (东江之星), a mixed-use

development comprising residential and commercial buildings, located in the Nancheng and Wanjiang Districts

of Dongguan

"Wanli Portfolio" : A portfolio of out-dated properties comprising four

commercial and two industrial properties located in various

parts of Dongguan

# The Netherlands

"Arena Towers": Two hotels located at Hoogoorddreef in Amsterdam,

namely the "Holiday Inn Amsterdam", a 120-room four-star hotel and the "Holiday Inn Express Amsterdam", a 323-room three-star hotel, with 509 adjoining car park lots

"Berg & Bosch" : A cluster of commercial buildings (several of which are

national monuments) located at Professor Bronkhorstlaan in Bilthoven, with an aggregate total land area of

415,799 sq m and 627 car park lots

"Bilderberg Portfolio" : A portfolio of 16 owned hotels under the "Bilderberg" brand

located in Amsterdam, Rotterdam, The Hague, and other cities across the Netherlands. The portfolio is held by the Company via its effective interest of 31.4% in the ordinary

shares of QBN

"Blookerhuis" : The Blookerhuis cafeteria situated on the square in front of

Mondriaan Tower

"Boompjes" or "The

Terraced Tower"

A residential project under development at Boompjes in

Rotterdam which is expected to comprise 340 residential

units, retail spaces and 212 car park lots

"Dreeftoren" : An office building and 207 car park lots located at

Haaksbergweg in Amsterdam Southeast

"Herengracht" : An office building located at Herengracht in The Hague

"Hilton Rotterdam Hotel" : A 254-room five-star hotel located in a prime city centre

location of Rotterdam

"Meerparc" : Comprises the majority of the apartment rights

corresponding to approximately 12,200 sq m of office space, 4,618 sq m of retail/commercial space and 218 car park lots, located in Amsterdam, but excluding 772 sq m of retail/commercial space and 15 car park lots which are

owned by third parties

"Mondriaan Tower" : An office building and 241 car park lots located at

Amstelplein in Amsterdam

"Munthof" : An office building and 147 car park lots, located at

Reguliersdwarsstraat in the Amsterdam city centre

"Oliphant" : An office building and over 200 car park lots located at

Haaksbergweg in Amsterdam Southeast

"Poortgebouw Property" : The 3rd floor up to and including the 9th floor of the

Poortgebouw Hoog Catharijne located in Utrecht, which is expected to comprise two hotels with an aggregate of

320 hotel rooms on completion

"Restaurant Riva" : A restaurant in Amsterdam situated at the Amstel River

waterfront in close proximity to the Mondriaan Tower

"Villa Nuova" : An office building and 40 car park lots located at

Utrechtseweg, Zeist

"Zuiderhof I" : An office building with archive space and 111 car park lots

located at Jachthavenweg in Amsterdam

Germany

"Le Méridien Frankfurt" : A 300-room four-star hotel located in Wiesenhüttenplatz

and Wiesenhüttenstraße, Frankfurt am Main

**Technical Terms** 

"Acquiring Process" : The process of acquiring a plot of land (土地出让) in the

PRC by way of an invitation for bidding (招标), an auction

(拍卖) or a listing-for-sale (挂牌)

"Construction Land Planning Permit"

The permit for planning of land for construction use (建设用 地规划许可证) as required under PRC laws and regulations

"Construction Permit" : The permit for commencement of construction (施工许可证)

as required under PRC laws and regulations

"Construction Project

Planning Permit"

The permit for planning of construction project (建设工程规

划许可证) as required under PRC laws and regulations

"GFA" : Gross floor area

"Land Use Rights

Certificate"

The State-owned Land Use Rights Certificate (国有土地使

用证)

"pre-sale" : Sale of properties under construction prior to the receipt of

the construction completion and examination certificate

"Pre-Sale Permit" : The permit for pre-completion sale of commodity properties

(商品房预售许可证) as required under PRC laws and

regulations

"SOHO" : Small-office-home-office

"sq m" : Square metre

"tier-two cities" : For the purposes of this document, "tier-two cities" include

growth cities such as Chengdu and Dongguan

# SUMMARY OF THE BUSINESS OF THE GROUP

This is a summary of the business of the Group. This summary does not contain all of the information that may be important to you before deciding to invest in the Rights, the Convertible Securities or the Conversion Shares. You should read this entire Offer Information Statement carefully, including the financial statements and related notes appearing elsewhere in this Offer Information Statement, including the Section titled "Risk Factors", before making an investment decision.

The Group is a mixed property developer in the Netherlands and the PRC, and owner of commercial properties (including hotels) as well as provider of property financing services in the Netherlands, Germany and the PRC. The Company was listed on the SGX-ST on 22 July 2014 with PRC-centric operations.

Since early 2015, the Company has, either on its own or together with co-investors, acquired various properties (including hotels) in the Netherlands for development and income purposes. As at the Latest Practicable Date, the Group holds, or has interests in, 21 hotels in the Netherlands, one hotel in Germany as well as nine office properties in the Netherlands (of which six are in Amsterdam). The Group believes that it is one of the largest hotel owners in the Netherlands with more than 2,000 rooms in the 21 hotels in which it has a direct or indirect interest (through its associated companies) as at 31 December 2017. The Group is also undertaking the re-development of a residential building in Rotterdam.

The Group is supported by its established key Controlling Shareholders, the Hong Leong Singapore group of companies, through its shareholding interests in M&C UK, as well as Tai Tak, both of which are well recognised and respected in Asia, including the PRC. Their collective business experience and networks in the Netherlands and the PRC have contributed significantly to the Group's growth. In January 2018, the Company, in partnership with City Developments Limited (which is part of the Hong Leong Singapore group of companies) and Tai Tak, acquired the Le Méridien Frankfurt. The acquisition marked the Company's first foray into Germany.

# **Property Development Business**

The Group mainly develops residential and commercial properties (including hotels) in key cities in the Netherlands including Amsterdam and Rotterdam as well as in the PRC, namely Chengdu and Dongguan.

In the Netherlands, the Group's various development projects are at various stages of planning, with the residential re-development of The Terraced Tower in Rotterdam as well as the office re-development of the Oliphant in Amsterdam under construction.

In the PRC, the Group's main ongoing project is the Millennium Waterfront in Wenjiang District, Chengdu. Handover of the residential units in Plot D which have been fully pre-sold is expected to commence from 4Q 2018. The Group has obtained the relevant construction permits for Plots E and F, the last development plots of the project. Plots E and F of the development have been conceptualised to focus on geriatric care facilities which encompass elderly care living quarters and a hospital with ancillary commercial facilities. The Group also owns a 30.0% equity interest in the Star of East River Project in which the entire 272 units of the two residential blocks first launched for sale in 3Q 2017 were fully sold on the first day of their launch.

# **Property Holding Business**

The Group owns various commercial properties (including hotels) for income purposes.

The Group's property holding portfolio comprises commercial properties (including hotels) in the Netherlands (including Amsterdam, Rotterdam, Utrecht and The Hague), Frankfurt in Germany, as well as key "tier-two cities" in the PRC, namely Chengdu and Dongguan.

As at the Latest Practicable Date, the Group holds in its PRC portfolio, for income purposes, commercial units at Chengdu Cityspring, M Hotel Chengdu, Crowne Plaza Chengdu Wenjiang Hotel and Holiday Inn Express Chengdu Wenjiang Hotspring Hotel including the ancillary hotspring facilities. The Group also holds an 85.0% equity stake in East Sun, which owns the East Sun Portfolio that comprises out-dated commercial and industrial properties in Dongguan that generate recurrent rental income and have re-development potential.

Please see Appendix I – Information on Major Properties in the Group's Portfolio for more details.

#### **Property Financing Business**

The Group also provides property financing services in Europe and the PRC.

The property financing services in the PRC are provided primarily through entrusted loan arrangements in the PRC to meet the growing needs of the Group's customers for short-term property financing. Under such arrangements, the Group, as the entrusted party, extends loans to borrowers, through several PRC-incorporated licensed banks, which act as the Group's lending agents to administer the entrusted funds vis-à-vis the borrowers in their fiduciary duty to the Group. The entrusted loans to third parties are generally secured by a first legal mortgage of land use rights and/or property as well as personal guarantees and/or corporate guarantees in favour of the entrusted bank except for entrusted loans to third parties in which the Group has an equity interest in. The loans disbursed are capped at a pre-set loan to value ratio of the property collateral. As at 31 December 2017, the Group's total entrusted loan portfolio in the PRC amounted to approximately RMB1.2 billion.

In the course of its property development business in the PRC, the Group receives payments from purchasers of units in its developments. The Group may deploy a portion of these sale proceeds to make entrusted loans to borrowers for the period during which the Group does not anticipate the use of these funds for working capital purposes, and where the interest rate that the Group charges is higher than the prevailing fixed deposit interest rates. This allows the Group to generate higher interest income.

The Group also provides financial consultancy services to entities, which are related to the entities which borrow from the Group under its property financing business, for which the Group charges a fee.

The Group further provides loan financing to the Group's associated companies and joint ventures to finance their property related acquisitions and developments in the Netherlands and Germany.

For FY2017, the Group's property development, property holding and property financing businesses generated revenue of \$\$308.1 million, \$\$28.5 million and \$\$47.8 million respectively.

#### STRATEGIES AND FUTURE PLANS

In general, the Group intends to continue seeking opportunities to acquire new sites for development and/or for income in Europe, the PRC and other growth markets, as well as to expand its property financing business in such markets.

In particular, the Group plans to adopt the following strategies to drive its future growth and increase shareholder value:

# Focus on growing the Group's property development business with selective expansion into growth markets

Since 2015, the Group has embarked on initiatives to accelerate its growth through selective developments and acquisitions in growth markets in Europe (in particular, the Netherlands) and the PRC.

By leveraging on its strong management expertise and the extensive business networks of its key Controlling Shareholders, the Group has in recent years expanded its property development business beyond the PRC to rebalance its asset allocation and overall business risk amidst economic uncertainties in the global market and challenging headwinds in the PRC market.

For instance, the Group is redeveloping, through FSMC, a 33.0%-owned associated company, The Terraced Tower in Rotterdam from an office building into a residential development which is expected to comprise 340 residential units and retail spaces. This was the Group's maiden entry into the Dutch residential property development market. FSMC is also currently redeveloping the Munthof, another office in the Amsterdam city centre, which involves the conversion of certain car park spaces into office space which is lettable and the addition of an office loft with a high ceiling. Through its wholly-owned subsidiary, FSNL, the Group is also seeking to redevelop three office buildings in Amsterdam, namely Dreeftoren and Oliphant in Amsterdam Southeast, and Meerparc in the South Axis, the central business district of Amsterdam.

The Group strives to acquire new property development sites on a continual but financially prudent basis so as to provide a gradually growing development pipeline for the property development business. The Group intends to continue sourcing for additional sites so that it will be well-placed and ready to capitalise on suitable development opportunities.

#### Develop and grow the Group's portfolio of long-term properties held for income

The Group's property holding business consists of commercial properties (including hotels) held for rental income, as well as hotels held for operating income. The Group plans to build up its portfolio of long-term properties (which may include other hospitality assets) to generate a stable stream of recurrent income and future capital gain.

In addition to commercial units at Chengdu Cityspring and interests in the East Sun Portfolio, the Group owns M Hotel Chengdu, as well as Crowne Plaza Chengdu Wenjiang Hotel and Holiday Inn Express Chengdu Wenjiang Hotspring Hotel, both of which had their soft opening in December 2016 and are significant additions to the Group's property holding portfolio.

Since 2015, the Group has progressively acquired and holds interests in various commercial properties (including hotels) in key cities in the Netherlands (such as Amsterdam, Rotterdam, Utrecht and The Hague) and Germany. The Group currently owns 24 properties in its property holding portfolio in Europe of which 23 properties are located in the Netherlands and the remaining property located in Germany.

The Group expects the stable recurrent income from its property holding business to increase as the properties in its portfolio mature and complement the income from its property development business which is more project-driven. These properties may also be a source for potential capital gains in the future.

# Prudent expansion of the Group's property financing business

The Group intends to leverage on its healthy financial position and property market knowledge to prudently expand its property financing business in the PRC and Europe.

The continued scarcity of bank credit extended to PRC property developers and owners has led to an increasing demand for property financing through entrusted loan arrangements. To further capture this market opportunity, the Group plans to increase the aggregate amount of loans which may be advanced by the Group and expand the scale of its property financing operations with particular focus in Shanghai, though the Group may selectively expand its property financing business to other "tier-one cities" in the PRC, as well as other cities in the PRC, such as Chengdu and Dongguan. The Group will continue to extend entrusted loans where there is a reliable valuation of the property collateral and at an appropriate loan-to-value margin for risk management purposes.

Where it is appropriate and commercially viable to do so, the Group intends to continue providing financing to its associated companies and joint ventures to finance their property related acquisitions and developments in Europe, including the Netherlands and Germany.

# SUMMARY OF THE RIGHTS ISSUE

The following is a summary of the principal terms and conditions of the Rights Issue, the Convertible Securities and the Conversion Shares and is derived from, and should be read in conjunction with, the full text of this Offer Information Statement, (in particular, the Section titled "Terms and Conditions of the Convertible Securities" in this Offer Information Statement) and is qualified in its entirety by reference to information appearing elsewhere in this Offer Information Statement

Basis of Provisional

Allotment

One (1) Convertible Security for every four (4) existing Shares held by Entitled Shareholders as at the Books

Closure Date, fractional entitlements to be disregarded.

Issue Size Up to S\$162,199,110.70 in aggregate principal amount of

> Convertible Securities, being the Issue Size. Assuming no adjustments to the Conversion Price, based on the Issue Size and the Conversion Price of S\$1.10, the maximum number of Conversion Shares that may be issued is 147,453,737 Shares, representing in aggregate 25.0% of the total number of issued Shares as at the Latest

Practicable Date.

Issue Price 100 per cent. of the principal amount of the Convertible

Securities at S\$1.10 for each Convertible Security.

Maturity Date The Convertible Securities are perpetual securities in

respect of which there is no fixed redemption date.

Rationale of the Rights

Issue

The Company is undertaking the Rights Issue to provide it with the financial flexibility to fund its expansion plans.

The Company intends to use all the Net Proceeds to fund property development projects, and/or acquisition of properties (including hotels) held for income, and/or its

property financing business.

If the Company is unable to identify any suitable property development projects, acquisition opportunities or property financing loans, it may utilise part of the Net Proceeds to

repay any amounts owing under its banking facilities.

Estimated Proceeds from

the Rights Issue

Based on the Issue Size and assuming that the Convertible Securities are fully subscribed, the Gross Proceeds from the Rights Issue are approximately S\$162.2 million. The Net Proceeds (being the Gross Proceeds less the

estimated professional fees and related expenses incurred in connection with the Rights Issue of approximately S\$0.7 million) are approximately S\$161.5 million approximately 99.5 cents for each dollar of the Gross

Proceeds raised).

Eligibility to Participate Please see the Section titled "Eligibility of Shareholders

to Participate in the Rights Issue" of this Offer

Information Statement.

Distributions

Each Convertible Security confers a right to receive distributions on its outstanding principal amount ("Distributions") from (and including) the Issue Date.

Subject to "Optional Deferral of Distribution" below and unless otherwise provided in the Terms and Conditions, Distributions shall be payable on the Convertible Securities at the Distribution Rate (as defined herein) semi-annually in arrear and from and on the date falling six months following the Issue Date and every six months thereafter, i.e. on 19 April and 19 October of each year (each, a "Distribution Payment Date") with the first Distribution Payment Date being 19 October 2018.

Distribution Rate

The rate of Distribution applicable to the Convertible Securities ("**Distribution Rate**") shall be 3.98 per cent. per annum and shall be calculated on the principal amount of S\$1.10 for each Convertible Security.

Optional Deferral of Distribution

Pursuant to Condition 4.2 of the Terms and Conditions, the Company may, at its sole discretion, elect to defer any Distribution, in whole or in part, which is otherwise scheduled to be paid on a Distribution Payment Date by giving notice (an "Optional Deferral Notice") of such election to the Trustee, the Agents and the Securityholders (in accordance with Condition 15 of the Terms and Conditions) not more than 15 nor less than five business days (as defined in the Terms and Conditions) prior to a scheduled Distribution Payment Date. Each Optional Deferral Notice shall be conclusive and binding on the Securityholders.

Arrears of Distribution

Any Distribution deferred pursuant to Condition 4.2 of the Terms and Conditions shall constitute "Arrears of Distribution". The Company may, at its sole discretion, elect (in the circumstances set out in Condition 4.2(a) of the Terms and Conditions) to further defer any Arrears of Distribution by complying with the foregoing notice requirement applicable to any deferral of an accrued Distribution. The Company is not subject to any limit as to the number of times Distributions and Arrears of Distribution can or shall be deferred pursuant to Condition 4.2 of the Terms and Conditions except that Condition 4.2(d) of the Terms and Conditions shall be complied with until all outstanding Arrears of Distribution have been paid in full.

In any event, no interest on any Arrears of Distribution will be payable to Securityholders.

# The Company:

- (i) may, at its sole discretion, satisfy Arrears of Distribution (in whole or in part) at any time by giving notice of such election to the Trustee, the Paying Agent and the Securityholders (in accordance with Condition 15 of the Terms and Conditions) not more than 20 nor less than 10 business days (as defined in the Terms and Conditions) prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Company to pay the relevant Arrears of Distribution on the payment date specified in such notice); and
- (ii) in any event shall satisfy all Arrears of Distribution (in whole but not in part) on the earliest of:
  - (A) the date of redemption of the Convertible Securities in accordance with the redemption events set out in Condition 6 of the Terms and Conditions (as applicable);
  - (B) the next Distribution Payment Date on the occurrence of a breach of Condition 4.2(d) of the Terms and Conditions; and
  - (C) the date such amount becomes due under Condition 10 of the Terms and Conditions or on a winding-up of the Company.

Any partial payment of Arrears of Distribution by the Company shall be shared by the Securityholders on a *pro rata* basis.

Restrictions in the case of Deferral

Pursuant to Condition 4.2(d) of the Terms and Conditions, if on any Distribution Payment Date, payment of Distributions (including Arrears of Distribution) scheduled to be made on such date is not made in full by reason of Condition 4.2 of the Terms and Conditions, the Company shall not:

- (i) declare or pay any dividends, distributions or make any other payment on, and will procure that no dividend, distribution or other payment is made on, any of the Company's Junior Obligations or (except on a pro rata basis with the Convertible Securities) any of the Company's Parity Obligations; or
- (ii) redeem, reduce, cancel, buy-back or acquire for any consideration, any of the Company's Junior Obligations or (except on a pro rata basis with the Convertible Securities) any of the Company's Parity Obligations,

in each case, other than (1) in connection with any employee benefit plan or similar arrangements with or for the benefit of the employees, officers, directors or consultants of the Company or (2) as a result of the exchange or conversion of the Company's Parity Obligations for the Company's Junior Obligations unless and until (A) the Company has satisfied in full all outstanding Arrears of Distribution or (B) the Company is permitted to do so by a resolution passed at a meeting of Securityholders duly convened and held in accordance with the Trust Deed by a majority of at least 75 per cent. of the votes cast.

#### Where:

"Junior Obligation" means any ordinary shares of the Company and any class of the Company's share capital and any other instruments or securities (including without limitation any preference shares, preferred units or subordinated perpetual securities) issued, entered into or guaranteed by the Company that ranks or is expressed to rank, whether by its terms or by operation of law, junior to the Convertible Securities; and

"Parity Obligation" means any instrument or security (other than shares) issued, entered into or guaranteed by the Company (1) which ranks or is expressed to rank, by its terms or by operation of law, *pari passu* with the Convertible Securities and (2) the terms of which provide that the making of payments thereon or distributions in respect thereof are fully at the discretion of the Company and/or, in the case of an instrument or security guaranteed by the Company, the issuer thereof.

Extinction of Arrears of Distribution upon exercise of Conversion Right

Any Arrears of Distribution due in respect of a Convertible Security shall be extinguished by the Company in full through the delivery by the Company of the Conversion Shares upon the exercise of the Securityholder's Conversion Right in respect of such Convertible Security. Upon compliance in full of the requirement under Condition 5 of the Terms and Conditions to deliver the Conversion Shares, the Company shall have no liability to pay the Arrears of Distribution due in respect of the converted Convertible Security and, no converting Securityholder shall have any claim in respect of such Arrears of Distribution.

Form and Denomination

The Convertible Securities will be issued in registered form and in the specified denomination of S\$1.10 each and integral multiples thereof and will initially be represented by a global certificate registered in the name of, and deposited with, CDP. The Convertible Securities will be subject to certain transfer restrictions set out in the Section titled "Offering, Selling and Transfer Restrictions" of this Offer Information Statement. Except in the limited circumstances described in the provisions of the global certificate representing the Convertible Securities, owners of interests in the Convertible Securities represented by such global certificate will not be entitled to receive definitive security certificates in respect of their individual holdings of the Convertible Securities. The Convertible Securities which are represented by such global certificate will be transferable only in accordance with the rules and procedures for the time being of CDP.

Status of the Convertible Securities

The Convertible Securities constitute direct, unconditional, subordinated and unsecured obligations of the Company and shall at all times rank *pari passu*, without any preference or priority among themselves, and *pari passu* with any Parity Obligations of the Company.

Subject to the insolvency laws of the Cayman Islands and other applicable laws, in the event of the winding-up of the Company, the rights of the Securityholders to payment of the principal amount of the relevant Convertible Security together with accrued and unpaid Distributions (including any Arrears of Distribution) are expressly subordinated and subject in right of payment to the prior payment in full of all claims of senior creditors of the Company but at least *pari passu* with all other subordinated obligations of the Company that are not expressed by their terms to rank junior to the Convertible Securities, but always in priority to the claims of the Shareholders.

Conversion Terms

Securityholders will have the right to convert any Convertible Security into Conversion Shares, credited as fully-paid, at any time on or after 30 May 2018 in accordance with the Terms and Conditions (each date of such conversion, a "Conversion Date").

The number of Conversion Shares to be issued on the conversion of each Convertible Security will be determined by dividing the principal amount of the Convertible Security to be converted by the Conversion Price. If more than one (1) Convertible Security held by the same Securityholder is converted at any one time, the number of Conversion Shares to be issued upon such conversion will be calculated on the basis of the aggregate principal amount of the Convertible Securities to be converted and rounded down to the nearest whole number of Conversion Shares. Fractions of Conversion Shares will not be issued on conversion and no cash payment or other adjustment will be made in lieu thereof.

#### Conversion Price

Subject to adjustments to be set out in the Terms and Conditions (information on which is provided in "Adjustment to the Conversion Price" below) and provided always that the Conversion Price shall not be less than the nominal or par value of a Share, the price at which one (1) Convertible Security will be converted into one (1) Conversion Share shall be S\$1.10 (the "Conversion Price"). The Conversion Price of S\$1.10 represents a discount of approximately 20.3% and 23.6% to the last transacted price of the Shares on the Official List of the SGX-ST on 6 February 2018, being the last trading day on which trades were done on the Shares prior to the date of the First Announcement of S\$1.38 per Share and 16 March 2018, being the Latest Practicable Date of S\$1.44 per Share respectively.

For the avoidance of doubt, no further cash outlay will be required from the Securityholders for the conversion of the Convertible Securities into Conversion Shares.

### Adjustment to the Conversion Price

The Conversion Price will be subject to adjustments under certain circumstances, including, without limitation, the following:

- (a) consolidation or subdivision;
- (b) capitalisation of profits or reserves;
- (c) capital distribution (excluding cash dividends);
- rights issues of ordinary shares or options over ordinary shares at less than 95 per cent. of the market price (excluding for the avoidance of doubt, the current Rights Issue);
- (e) rights issues of other securities;
- (f) issues of ordinary shares or other securities at less than 95 per cent. of the market price;
- (g) other issues by the Company or any other person (at the direction or request of or pursuant to any arrangements with the Company) of other securities at less than 95 per cent. of the market price;
- (h) modifications of rights of conversion, exchange or subscription attaching to any other securities issued and which are convertible into ordinary shares such that the consideration per ordinary share is less than 95 per cent. of the market price;

- issues of securities in the context of an offer to holders of at least 60 per cent. of the ordinary shares outstanding (at the time such offer is made) and there is no adjustment carried out under other provisions of the Terms and Conditions; and
- (j) in events or circumstances not otherwise provided in the Terms and Conditions, subject to, among other things, the use by the Company of an independent financial adviser to determine if such adjustment is fair and reasonable.

Conversion Shares

Assuming there are no adjustments to the Conversion Price, based on the Issue Size and the Conversion Price, 147,453,737 new Shares will be allotted and issued by the Company upon conversion of all the Convertible Securities.

No Set-Off

Subject to applicable law, no Securityholder may exercise, claim or plead any right of set-off, deduction, withholding or retention in respect of any amount owed to it by the Company in respect of, arising under or in connection with the Convertible Securities, and each Securityholder shall, by virtue of his holding of any Convertible Securities, be deemed to have waived all such rights of set-off, deduction, withholding or retention against the Company. If at any time any Securityholder receives payment or benefit of any amount in respect of the Convertible Securities (including any benefit received pursuant to any set-off, deduction, withholding or retention) other than in accordance with the Terms and Conditions, the payment of such amount or receipt of such benefit shall, to the fullest extent permitted by law, be deemed void for all purposes and such Securityholder shall immediately pay an amount equal to the amount of such discharge to the Company (or, in the event of its winding-up or administration, the liquidator or, as appropriate, administrator of the Company) and, until such time as payment is made, shall hold such amount in trust for the Company (or the liquidator or, as appropriate, administrator of the Company) and accordingly any such discharge shall be deemed not to have taken place.

Ranking of the Conversion Shares

The Conversion Shares issued and delivered on exercise of Conversion Rights will in all respects rank *pari passu* with the fully paid Shares in issue on the relevant Conversion Date, save for any dividends, rights, distributions or payments the record date for which falls prior to the relevant Conversion Date, subject to the Terms and Conditions.

Redemption at the Option of the Company

The Company may, at its option, at any time on or after 19 October 2018, on giving not less than 30 nor more than 60 days' irrevocable notice to the Securityholders, redeem all or some of the Convertible Securities at their specified denomination or integral multiples thereof in the manner set out in the Terms and Conditions.

Redemption for Taxation Reasons

The Convertible Securities may be redeemed at the option of the Company in whole or in part, at any time on giving not less than 30 nor more than 60 days' notice to the Securityholders, the Trustee and the Paying Agent (which notice shall be irrevocable), at their specified denomination or integral multiples thereof, (together with Distribution (including Arrears of Distribution) accrued to (but excluding) the date fixed for redemption), if:

- (a) the Company receives a ruling by the Comptroller of Income Tax in Singapore (or other relevant authority) which confirms that:
  - the Convertible Securities will not be regarded as "debt securities" for the purposes of Section 43N(4) of the ITA and Regulation 2 of the Income Tax (Qualifying Debt Securities) Regulations; or
  - (ii) the Distributions (including any Arrears of Distribution) will not be regarded as interest payable by the Company for the purposes of the withholding tax exemption on interest for "qualifying debt securities" under the ITA; or
- (b) (i) the Company has or will become obliged to pay additional amounts as provided or referred to in Condition 8 of the Terms and Conditions, or increase the payment of such additional amounts, as a result of any change in, or amendment to, the laws (or any regulations, rulings or other administrative pronouncements promulgated thereunder) of Singapore or any political subdivision or any authority thereof or therein having power to tax;
  - (ii) any change in, or amendment to, the application or official interpretation of any such laws, regulations, rulings or other administrative pronouncements by any legislative body, court, governmental agency or regulatory authority (including the enactment of any legislation and the publication of any judicial decision or regulatory determination) which is enacted, promulgated, issued, becomes effective or is made public otherwise on or after the Issue Date; and

(iii) such obligations cannot be avoided by the Company taking reasonable measures available to it (which shall not require the Company to incur unreasonable costs), provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Company would be obliged to pay such additional amounts were a payment in respect of the Convertible Securities then due,

(each, a "Taxation Event").

Redemption for Accounting Reasons

The Convertible Securities may be redeemed at the option of the Company in whole or in part, at any time on giving not less than 30 nor more than 60 days' notice to the Securityholders, the Trustee and the Paying Agent (which notice shall be irrevocable), at their specified denomination or integral multiples thereof (together with Distribution (including Arrears of Distribution) accrued to (but excluding) the date fixed for redemption) if, as a result of any changes or amendments to the International Financial Reporting Standards ("IFRS") or any other accounting standards that may replace IFRS or otherwise adopted by the Company for the purposes of the consolidated financial statements of the Company (the "Relevant Accounting Standard"), the Convertible Securities will not or will no longer be recorded as "equity" of the Company pursuant to the Relevant Accounting Standard.

Redemption for Tax Deductibility

The Convertible Securities may be redeemed at the option of the Company in whole or in part, at any time on giving not less than 30 nor more than 60 days' notice to the Securityholders, the Trustee and the Paying Agent (which notice shall be irrevocable), at their specified denomination or integral multiples thereof (together with Distribution (including Arrears of Distribution) accrued to (but excluding) the date fixed for redemption), if:

- (a) the Company receives a ruling by the Comptroller of Income Tax in Singapore (or other relevant authority) which confirms that the Distributions (including any Arrears of Distribution) will not be regarded as sums "payable by way of interest upon any money borrowed" for the purpose of Section 14(1)(a) of the ITA; or
- (b) as a result of:
  - (i) any change in, or amendment to, the laws (or any regulations, rulings or other administrative pronouncements promulgated thereunder) of Singapore or any political subdivision or any authority thereof or therein having the power to tax;

- (ii) any change in, or amendment to, the application or official interpretation of any such laws, regulations, rulings or other administrative pronouncements by any legislative body, court, governmental agency or regulatory authority (including the enactment of any legislation and the publication of any judicial decision or regulatory determination) which is enacted, promulgated, issued, becomes effective or is made public otherwise on or after the Issue Date; or
- (iii) any generally applicable official interpretation or pronouncement which is issued or announced on or after the Issue Date that provides for a position with respect to such laws or regulations that differs from the previously generally accepted position which is announced before the Issue Date.

the Distributions (including any Arrears of Distribution) by the Company are no longer, or would no longer be, regarded as sums "payable by way of interest upon any money borrowed" for the purpose of Section 14(1)(a) of the ITA,

### (each a "Tax Deductibility Event").

Redemption in the case of Minimal Outstanding Amount The Convertible Securities may be redeemed at the option of the Company in whole or in part, at any time on giving not less than 30 nor more than 60 days' notice to the Securityholders, the Trustee and the Paying Agent (which notice shall be irrevocable), at their specified denomination or integral multiples thereof (together with Distribution (including Arrears of Distribution) accrued to (but excluding) the date fixed for redemption) if, before giving such notice, the aggregate principal amount of the Convertible Securities outstanding is less than 10 per cent. of the aggregate principal amount originally issued.

Clearing and Settlement

The Convertible Securities will be cleared through CDP and represented by a global certificate registered in the name of, and deposited with, CDP as authorised depository.

Listing of the Convertible Securities and the Conversion Shares On 20 February 2018, the SGX-ST granted its approval in-principle for the dealing in, listing and quotation of the Convertible Securities, up to 147,453,737 Conversion Shares (based on the Issue Size and the Conversion Price) and such other Conversion Shares which may be issued pursuant to any adjustments as set out in the Terms and Conditions on the Main Board of the SGX-ST, subject to certain conditions set out in the Section titled "**Trading**" of this Offer Information Statement.

The approval in-principle is not to be taken as an indication of the merits of the Company and/or its subsidiaries, the Rights Issue, the Convertible Securities and the Conversion Shares.

It should be noted that the Convertible Securities may not be listed and quoted on the SGX-ST in the event of an insufficient spread of holdings of the Convertible Securities to provide for an orderly market in the Convertible Securities. Accordingly, in such event, Securityholders will not be able to trade their Convertible Securities on the SGX-ST. However, if a Securityholder were to exercise his right, subject to the Terms and Conditions, to convert the Convertible Securities into Conversion Shares, such Conversion Shares will be listed and quoted on the Main Board of the SGX-ST.

For so long as the Convertible Securities are listed on the SGX-ST and the rules of the SGX-ST so require, the Company shall appoint and maintain a paying agent in Singapore, where the Convertible Securities may be presented or surrendered for payment or redemption, in the event that the global certificate is exchanged for definitive security certificates. In addition, in the event that the global certificate is exchanged for definitive security certificates, an announcement of such exchange shall be made by or on behalf of the Company through the SGX-ST and such announcement will include all material information with respect to the delivery of the definitive security certificates, including details of the paying agent in Singapore.

Trading

Upon the listing of and quotation of the Convertible Securities and Conversion Shares on the SGX-ST, the Convertible Securities and Conversion Shares, when issued, will be traded on the SGX-ST under the book-entry (scripless) settlement system. All dealings in and transactions (including transfers) of the Convertible Securities and Conversion Shares effected through the SGX-ST and/or CDP shall be made in accordance with the "Terms and Conditions for Operation of Securities Accounts with The Central Depository (Pte) Limited" and (in the case of the Convertible Securities) the Depository Agreement, as the same may be amended from time to time.

For the purposes of trading on the Main Board of the SGX-ST, each board lot of Convertible Securities will comprise 100 Convertible Securities with a principal amount of S\$110 and each board lot of Conversion Shares will comprise 100 Shares. Shareholders who hold odd lots of Convertible Securities (that is, lots other than board lots of 100 Convertible Securities with a principal amount of S\$110) or odd lots of Shares (that is, lots other than board lots of 100 Shares) and who wish to trade in odd lots on the SGX-ST are able to trade odd lots of S\$1.10 in principal amount of Convertible Securities and odd lots of Shares in board lots of one Share on the Unit Share Market. Shareholders who hold odd lots of Convertible Securities or Shares may find difficulty and/or have to bear disproportionate transaction costs in realising the fair market price of such Convertible Securities or Shares, as the case may be.

Acceptances, Excess
Application and Payment
Procedures

Entitled Shareholders will be at liberty to accept (in full or in part), decline or otherwise renounce or, in the case of Entitled Depositors only, trade their provisional allotments of the Convertible Securities and are eligible to apply for excess Convertible Securities. Provisional allotments which are not taken up for any reason shall be used to satisfy applications for excess Convertible Securities or otherwise dealt with in such manner as the Directors may, in their absolute discretion, deem fit for the benefit of the Company. Excess Convertible Securities will be allotted in such manner as the Board may, in its absolute discretion, deem fit in the interests of the Company subject to applicable laws and the Listing Manual. In the allotment of excess Convertible Securities, preference will be given to the rounding of odd lots and Directors and Substantial Shareholders who have control or influence over the Company in connection with the day-to-day affairs of the Company or the terms of the Rights Issue, or have representation (direct or through a nominee) on the board of the Company, including RHRL, MCHIL and CDTF, will rank last in priority for the rounding of odd lots and the allotment of excess Convertible Securities.

The procedures for, and the terms and conditions applicable to, acceptances of the provisional allotments of Convertible Securities and for the applications for excess Convertible Securities, including the different modes of acceptance or application and payment, are contained in Appendices F to H.

Undertakings

Please see paragraph 1(f) in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part X – Additional Information Required for Offer of Securities by way of Rights Issue" of this Offer Information Statement for details of the Undertakings as well as the FSCL Undertaking.

**Taxation** 

All payments of principal and Distributions (including any Arrears of Distribution) by or on behalf of the Company in respect of the Convertible Securities shall be made free and clear of, and without deduction or withholding for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within Singapore or any authority thereof or therein having power to tax, unless such deduction or withholding is required by law. In such event, the Company shall pay such additional amounts as will result in the receipt by the Securityholders of such amounts as would have been received by them had no such deduction or withholding been required, except that no such additional amounts shall be payable in respect of any Convertible Security presented in certain circumstances as set out in the Terms and Conditions.

For further details, see the Section titled "**Taxation**" of this Offer Information Statement.

Governing Law : Laws of Singapore, save that clauses 2.2 to 2.5 of the Trust

Deed and Condition 3 of the Terms and Conditions shall be governed by, and construed in accordance with the laws of

the Cayman Islands.

Risk Factors : Investing in the Convertible Securities involves risks. See

the Section titled "Risk Factors" of this Offer Information

Statement.

### INDICATIVE TIMETABLE

The timetable below lists certain important dates and times relating to the Rights Issue. All dates and times referred to below are Singapore dates and times.

Last date of "cum-rights" trading Tuesday, 20 March 2018

Commencement of "ex-rights" trading Wednesday, 21 March 2018

Lodgement of this Offer Information Friday, 23 March 2018

Statement

**Books Closure Date** Friday, 23 March 2018 (5.00 p.m.)

Despatch this Offer of Information Statement (together with the Product Highlights Sheet, the ARE, the ARS and the

PAL) to Entitled Shareholders

Commencement of trading of Rights Wednesday, 28 March 2018 (9.00 a.m.)

First date and time for acceptance of and payment for Convertible Securities and/or applications excess Convertible for

Securities<sup>(1)</sup>

Last date and time for splitting and trading Friday, 6 April 2018 (5.00 p.m.)

of Rights<sup>(1)</sup>

Last date and time for acceptance of and payment for Convertible Securities and/or applications for excess Convertible

Securities<sup>(1)</sup>

Last date and time for application and payment for the Convertible Securities by

renouncees(1)

Expected date for issuance of Convertible

Securities

Expected date for crediting of Convertible

Securities

Expected date for refund of unsuccessful

applications (if made through CDP)

Expected date for commencement of trading of Convertible Securities on the SGX-ST

Wednesday, 28 March 2018 (9.00 a.m. for Electronic Applications through ATMs of

Participating Banks)

Wednesday, 28 March 2018

Thursday, 12 April 2018 (5.00 p.m. for the ARE/the PAL and 9.30 p.m. for Electronic Applications through ATMs of Participating

Banks)

Thursday, 12 April 2018 (5.00 p.m. for the ARE/the PAL and 9.30 p.m. for Electronic Applications through ATMs of Participating

Banks)

Thursday, 19 April 2018

Friday, 20 April 2018

Friday, 20 April 2018

Monday, 23 April 2018

#### Note:

(1) This does not apply to SRS investors and investors who hold Shares through a finance company and/or Depository Agent. SRS investors and investors who hold Shares through a finance company and/or Depository Agent should refer to the Section titled "Important Notice". Any application made by these investors directly through CDP, Electronic Applications through ATMs of the Participating Banks, the Share Registrar and/or the Company will be rejected. Such investors, where applicable, will receive notification letter(s) from their respective approved bank, finance company and/or Depository Agent and should refer to such notification letter(s) for details of the last date and time to submit applications to their respective approved bank, finance company and/or Depository Agent.

The above timetable is indicative only and is subject to change. As at the date of this Offer Information Statement, the Company does not expect the above timetable to be modified. However, the Company may, in consultation with the Manager and with the approval of the SGX-ST, modify the above timetable subject to any limitation under any applicable laws. In such an event, the Company will publicly announce the same through a SGXNET announcement to be posted on the internet at the SGX-ST's website <a href="http://www.sgx.com">http://www.sgx.com</a>.

#### **RISK FACTORS**

To the best of the Directors' knowledge and belief, the risk factors that are material to prospective investors in making an informed judgment on the Rights Issue are set out below. Prospective investors should carefully consider and evaluate each of the following considerations and all other information contained in this Offer Information Statement before deciding whether to invest in the Convertible Securities and/or the Conversion Shares. The Group may be affected by a number of risks that may relate to the industries and countries in which the Group operates as well as those that may generally arise from, inter alia, economic, business, market and political factors, including the risks set out herein. The risks described below are not intended to be exhaustive. There may be additional risks not presently known to the Group, or that the Group may currently deem immaterial, which could affect its operations, possibly materially. If any of the following considerations and uncertainties develops into actual events, the business, financial conditions or results of operations of the Company and the Group could be materially and adversely affected. In such cases, the trading price of the Convertible Securities and/or the Conversion Shares could decline and a prospective investor may lose all or part of his investment in the Convertible Securities and/or the Conversion Shares.

This Offer Information Statement contains forward-looking statements relating to events that involve risks and uncertainties. See the Section titled "Cautionary Note on Forward-Looking Statements" of this Offer Information Statement.

#### GENERAL RISKS RELATING TO THE GROUP'S BUSINESSES

The Group is dependent on the performance of property markets in the Netherlands and the PRC, which are cyclical in nature

The Group's key property development projects are generally located in Amsterdam and Rotterdam in the Netherlands, as well as Chengdu in Sichuan province and Dongguan in Guangdong province in the PRC.

Accordingly, the Group's business is dependent on the performance and growth of the property markets in the Netherlands and the PRC and in particular, the Amsterdam, Rotterdam, Chengdu and Dongguan property markets which are in turn cyclical in nature and may be adversely affected by economic, political, social and regulatory factors. These factors include, among others, the regional and local economic climate, local property conditions and perceptions of property purchasers with respect to the convenience and attractiveness of the development, competition from other developments, changes in market rates for comparable sales and increased business and operating costs. For example, any of the aforementioned factors may have an adverse effect on the demand and the selling prices of the Group's property development projects as well as the demand and rental rates for the Group's properties held for income, thereby materially and adversely affecting the Group's business, operations, results of operations, financial position and prospects.

The Group is therefore vulnerable to any downturn in the residential and commercial property markets in the Netherlands and the PRC and in particular, Amsterdam, Rotterdam, Chengdu and Dongguan. The cyclical nature of the residential and commercial property markets in the Netherlands and the PRC and in particular, in Amsterdam, Rotterdam, Chengdu and Dongguan are primarily due to changes in the supply and demand of such properties. There can be no assurance that any measures which the Group may take to mitigate the adverse effects of the cyclical nature of the residential and commercial property markets in the Netherlands and the PRC and in particular, Amsterdam, Rotterdam, Chengdu and Dongguan, on the Group's business will be successful. A downturn in the property market in the Netherlands and the PRC and in particular, Amsterdam, Rotterdam, Chengdu and Dongguan, may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

The Group may be adversely affected by economic and real estate market conditions (including uncertainties and instability in global market conditions and increased competition in the real estate markets), political or constitutional instability, conflicts and/or crises, as well as changes in regulatory, fiscal and other governmental policies in Europe and the PRC

A substantial portion of the Group's portfolio is, and future properties will be, located in Europe and the PRC. As a result, a substantial portion of the Group's revenue is currently derived from properties located in Europe and the PRC and the results of operations depend upon the performance of Europe and the PRC. A downturn in the economies of Europe and/or the PRC, or the impact that an economic decline in Europe and/or the PRC may have upon Europe and/or the PRC, could result in reduced demand for office, commercial and/or residential space and in turn adversely affect the Group's business, operations, results of operations, financial position and prospects.

In addition, Europe's and the PRC's economies are affected by global economic conditions. Global credit markets have experienced, and may continue to experience, volatility and liquidity disruptions, which have resulted in the consolidation, failure or near failure of a number of institutions in the banking and insurance industries. These events could adversely affect the Group as they could result in:

- a negative impact on the ability of tenants to pay their rents in a timely manner or continue their leases, thus reducing the Group's cash flow;
- a decline in the demand for leased space for office and commercial purposes across Europe and/or the PRC and the rents that can be charged when leases are renewed or new leases entered into, as compared to rents that are currently charged;
- a decline in the market values of the properties in the Group's portfolio; and/or
- an increase in counterparty risk (being the risk of monetary loss which the Group may be exposed to if any of its counterparties encounters difficulty in meeting its obligations under the terms of its respective transaction).

There is also uncertainty as to the potential for slowdown in consumer demand, the impact of any global downturn on Europe and/or the PRC and the impact of political or constitutional instability, conflicts and/or crises in any European countries and/or the PRC. These could contribute to an economic decline in Europe and/or the PRC, which may adversely affect the Group's business, operations, results of operations, financial position and prospects.

Further, the Group and the Properties will be subject to real estate laws, regulations and policies of European jurisdictions, as well as the PRC in which the Properties are located. Measures and policies adopted by European and/or the PRC governments and regulatory authorities at national, state or local levels, such as government control over property investments or foreign exchange regulations, may negatively impact the Properties.

The appraised value of the Group's property portfolio and the Properties over which the Group has secured mortgages in connection with its property financing business may be different from their actual realisable value and is subject to change

The appraised value of the Group's property portfolio, as well as the Properties over which the Group has secured mortgages in connection with its property financing business, is based on various assumptions that may be inherently subjective or uncertain.

In respect of the Group's property development and property holding businesses, the assumptions on which the appraised value of its properties are based, include the following:

- in relation to the Properties in the PRC, and unless otherwise stated, the transferable land use rights of the properties for their respective terms at nominal annual land use fees have been granted and that any premium payable has already been fully paid;
- reliance has been made on the information and advice regarding the title to each of the Properties and the interests of the Group in the Properties;
- the Group, and the entities through which the Group makes its investments, as the case may
  be, have enforceable title to each of the Properties and have free and uninterrupted rights to
  use, occupy or assign the Properties for the whole of the respective outstanding land use
  term as having been granted, or the term of the lease, as the case may be;
- unless otherwise stated, each of the Properties is free from encumbrances, restrictions and outgoings of any onerous nature which could affect their values;
- no allowance has been made for any charges, mortgages or amount owing on the Properties nor any expenses or taxation which may be incurred in effecting a sale; and
- estimated price inflations or deflations by special terms or circumstances such as a typical financing, sale and leaseback arrangement, special considerations or concessions granted by any party associated with the sale or any element of special value have been excluded.

Therefore, the appraised value of the Group's property portfolio and the properties over which it has secured mortgages in connection with its property financing business should not be taken as their actual realisable value or a forecast of their realisable value.

Unforeseeable changes to the development of the Group's property portfolio as well as national and local economic conditions may affect the value of the Properties. Furthermore, fair value gains on investment properties which the Group holds for income that are included in the Company's consolidated income statements reflect unrealised capital gains in the estimated fair value of such properties at the relevant reporting dates and do not generate any actual cash inflow to the Group unless and until such properties are sold at or above such estimated values. Favourable or unfavourable changes in the assumptions of market conditions used would result in changes to the fair value of the Group's investment properties which it holds for income and corresponding adjustments to the amount of gains or losses reported in the Company's consolidated income statements in the future. Accordingly, the occurrence of any of the aforementioned events may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

The Group may not be able to identify and acquire suitable land sites for future developments at commercially acceptable prices or complete the acquisitions of land sites for its proposed pipeline

In respect of the Group's property development and holding business, it may not be able to identify and acquire suitable land sites at commercially acceptable prices for development and/or income purposes.

The Group believes that it needs to continuously identify and acquire suitable land sites for future development in order to sustain the growth of the Group's property development and property holding businesses. In the Netherlands and the PRC, the supply of land is largely controlled by the relevant government authorities. Accordingly, the Group's ability to acquire land use rights, or land sites, as the case may be, as well as the corresponding acquisition costs of such land use rights or land sites depend on factors beyond the Group's control, such as government policies with respect to land supply, development, pricing, as well as competition posed by other property developers.

Although the Group has previously been able to acquire suitable land use rights or land sites at commercially acceptable prices, there can be no assurance that it will continue to be able to do so. In the event that the Group is unable to identify and acquire suitable land use rights or land sites at commercially acceptable prices, for future development, its business, operations, results of operations, financial position and prospects may be adversely affected.

The due diligence exercise on the Properties and/or the entities through which the Group had acquired its interests in a number of the Properties may not have identified all defects, breaches of laws and regulations and other deficiencies

Although the Directors believe that reasonable due diligence investigations have been conducted with respect to the Properties as well as the corporate entities through which the Group had acquired its interests in a number of the Properties (the "Corporate Entities"), there can be no assurance that the Group's due diligence, surveys or inspections (or the relevant review, due diligence or inspection reports on which the Group has relied upon) would have revealed all defects or deficiencies affecting the Properties that the Group has interests in or manages, including to the title thereof, and/or that the Corporate Entities do not have any significant unidentified liabilities or obligations or operational deficiencies (including debt or trade payables and/or unknown or defective contracts).

In particular, there can be no assurance as to the absence of latent or undiscovered defects, deficiencies or inaccuracies in such reviews, surveys or inspection reports. Design, construction or other latent property or equipment defects in the Properties may require it to incur additional capital expenditure, repair or maintenance expenses, or the payment of damages or other obligations to third parties. Costs or liabilities arising from such property or equipment defects may involve significant and potentially unpredictable levels of expenditure which may have a material and adverse effect on the Group's business, operations, results of operations, financial position and prospects.

In the event that there are a significant number of claims or a claim for a significant amount made against the Group arising from statutory or contractual representations, warranties and indemnities it has provided to purchasers, the Group may have to incur significant expenditure and costs in defending such claims. Such litigation could harm the Group's reputation and materially and adversely affect its business, operations, results of operation, financial position and prospects.

Furthermore, laws and regulations (including those in relation to properties) may have been breached and certain regulatory requirements in relation to the Group's property development projects in the Netherlands and the PRC may not have been complied with, which the Group's due diligence investigations were unable to uncover. As a result, the Group may incur financial or other obligations in relation to such breaches or non-compliance which could materially and adversely affect its business, operations, results of operations, financial position and prospects.

## The Group may not be able to control or exercise any influence over entities in which it has minority interests

Several of the Group's Properties in the Netherlands, Germany and the PRC, such as those comprised in the Bilderberg Portfolio, the Le Méridien Frankfurt and the Star of the East River Project respectively, are not wholly-owned, directly or indirectly by the Group. The Group may also, in the course of future acquisitions, acquire minority interests in investment entities. Accordingly, the Group does not, or as the case may be, may not in the future, have unfettered discretion to deal with such Properties.

Should any disagreements arise between the Group and its future joint venture partners regarding the business and operations of any future joint venture, there can be no assurance that it will be able to resolve them in a timely manner and in a manner that will be in the Group's best interest. In particular, the Group's future joint venture partners may (a) have economic or business interests or goals that are inconsistent with the Group; (b) be unable or unwilling to fulfil their obligations; (c) have financial difficulties; or (d) have disputes with the Group as to the scope of their responsibilities and obligations.

Furthermore, there can be no assurance that the Group will be able to control such entities or exercise any influence over the assets held by such entities or their distributions to the Group. Such entities may develop objectives which are different from those of the Group and may not be able to make distributions to the Group at levels that the Group anticipates. The management of such entities may also make decisions which could adversely affect the operations of the Group.

Any of these and other factors may materially and adversely affect the performance of its future joint ventures, which may in turn materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

# The Group incurs substantial capital outlay for land acquisitions and construction activities

The Group is engaged in the development of residential and commercial properties. The Group's property developments require substantial capital outlay for land acquisition and for the construction of its properties. It may take more than one year from the time a suitable land site has been acquired before positive operating cash flows are generated through pre-sale or sale proceeds derived from the Group's property developments.

The Group's developments differ in size and scale, and the time taken to complete such property developments may take several years. Accordingly, there may be a mismatch of cash flow, between the time the Group incurs its capital outlay and the time of the receipt of its pre-sale or sale proceeds.

In order to finance the capital outlay required in connection with the Group's operations, it relies largely on internal resources, pre-sale proceeds from its on-going property development projects as well as existing facilities from banks and financial institutions.

Although the Group has obtained financing support and has been able to rely on its internal resources as well as pre-sale proceeds from its on-going property development projects to fund its other projects, there can be no assurance that the Group will be able to continue to obtain or rely on such financing support in the future. As such, in the event that the Group is unable to obtain the required financing and does not have sufficient cash flow to fund its projects and/or working capital requirements, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

### The Group may be adversely affected by increasing competition

The property development industries in the Netherlands and the PRC are rapidly evolving. This is apparent from the competition posed by existing property developers, as well as the emergence of new players in the property development industry. As such, the Group may have to compete with new players when acquiring land sites for development in suitable locations and at commercially acceptable prices. As certain of these property developers, including overseas listed foreign developers and top-tier domestic property developers, are more established than the Group and may have greater brand recognition, financial, technical, marketing and other resources, they may be able to operate more successfully than the Group. Accordingly, if the Group is unable to compete effectively, its business, operations, results of operations, financial position and prospects could be materially and adversely affected.

Furthermore, the increased competition amongst property developers in the Netherlands and the PRC may also result in, among others, increased land acquisition costs, the Group being outbid during the tender process or the Acquiring Process when tendering for land sites in the Netherlands or the PRC, as the case may be, over-supply of properties in the Netherlands or the PRC, as the case may be, downward pressure on property prices caused by factors including the lowering of prices in the Group's competitors' developments which are located in the vicinity of the Group's developments, additional requirements in the approval and review of new property developments by the relevant government authorities, increased construction costs and difficulty in obtaining high quality contractors and qualified employees. An occurrence of any such factors, either individually or in aggregate, may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

As the Group's property holding business currently includes hospitality assets, the Group also faces competition in the hospitality industry. The level of competition in the Netherlands, Germany, as well as Chengdu, the PRC, where the Group's hospitality assets operate is affected by various factors, including changes in economic conditions, both locally and regionally, changes in the local and regional population, the supply and demand for hotel rooms, changes in travel patterns and preferences, and an increase in the supply of hotels in these jurisdictions. In addition, there can be no assurance that new or existing competitors will not offer significantly lower room rates than the Group's room rates, offer greater convenience services or amenities or significantly expand or improve their facilities in these jurisdictions, thereby adversely affecting the demand for the Group's hotel rooms.

In addition, the PRC financing industry in which the Group operates its property financing business is highly fragmented and very competitive. The Group believes that the market will become more competitive as the financing industry matures and consolidates. The Group competes with other secured financing providers as well as banks and other financial institutions. Several of the Group's competitors have larger and more established customer bases and substantially greater financial, marketing and other resources than the Group. As the Group's property financing business is significantly dependent on the interest rates it offers to the borrowers, and given that the Group is not the only player in the property financing market in the PRC, there can be no assurance that entities which are also engaged in the property financing business will not offer significantly lower interest rates than the Group's interest rates. If the Group does not successfully compete against other secured financing providers, banks and financial institutions, its business, operations, results of operations, financial position and prospects may be materially and adversely affected.

### The Group may suffer losses as a result of foreign currency fluctuations

The Group is exposed to volatility of the RMB due to its operations in the PRC. Any depreciation in the RMB against the Singapore dollar will adversely affect the Group's earnings, net assets, the value of any dividends it pays to its Shareholders in Singapore dollars or require the Group to use more RMB funds to service the same amount of any Singapore dollar-denominated debt. Fluctuations in RMB exchange rates are affected by, among others, changes in political and economic conditions and the PRC's foreign exchange regime and policy.

Since the Group's entry into the Dutch and German property market in February 2015, the Group has hedged its exposure to fluctuations in EUR against S\$ by financing all its acquisitions of interests in properties in the Netherlands with a combination of EUR-denominated borrowings and financial derivatives involving CCSs and forward contracts to achieve a corresponding EUR liability. The Group takes an economic hedge rather than an accounting hedge approach with regard to the management of its exposure to assets in the Netherlands. As at 31 December 2017, the Group had 11 CCSs with an aggregate notional amount of EUR 333.2 million. The cumulative negative impact to the retained earnings arising from the CCSs and underlying EUR-denominated assets as at 31 December 2017 was approximately S\$2.3 million.

The Group does not currently have a formal hedging policy with respect to its foreign exchange exposure to RMB and has not used any financial hedging instruments to actively manage its RMB foreign exchange risk. It will continue to monitor its foreign exchange exposure and take appropriate actions when necessary. The cost of entering into such hedging instruments to manage the Group's exposure to RMB remains fairly significant. There is no assurance as to the effectiveness and success of any hedging action that the Group might or might not take.

#### The Group is dependent upon its experienced and established management team

The Group's success to date has been largely attributable to the contributions of its management team guided by its Board. The Group's management team has been instrumental in formulating and implementing its business strategy, corporate development, sales and marketing strategies and overall management of the Group.

The Group's management team also possesses an extensive business network, the necessary experience and requisite market knowledge. The Group's continued success is highly dependent on its ability to retain the services of the management team. The Group has not taken out any key management insurance to mitigate the potential adverse effects on its business that may be caused by the loss of the services of key members of the Group's management team. As such, the loss of the services of the Group's management team without timely or suitable replacements, or at all, may lead to the loss or deterioration of management capability and important business relations which may have a material and adverse impact on the Group's business, operations, results of operations, financial position and prospects.

# The Group may not have sufficient insurance coverage against potential losses and claims arising from its operations and certain events

Currently, in the Netherlands and the PRC in which the Group operates, there are no stipulated regulations that require entities of the Group to take up any specific insurance before being allowed to operate, except for motor vehicle insurance and employee-related social insurance such as elderly, medical and work injury insurance, which the Group has purchased accordingly.

In respect of the Group's property development entities operating in the PRC, other than the aforementioned insurance coverage, the Group has requested the main contractors engaged by it for the construction of its property development projects to take up insurance coverage for the risks associated with the development during the construction phase and they are contractually obliged, at the Group's request, to take up the requisite insurance before the commencement of construction, such as workers' injury as well as loss and damage of construction materials or machinery brought to the construction site by the main contractors. In the Netherlands, the Group

has required the main contractors engaged by it for the construction of its property development projects to take up professional indemnity insurance coverage for risks associated with third party claims. In addition, the Group has taken up or required its contractors to take up construction all risk insurance (CAR) which provides coverage for risks associated with construction including damages to the works which may arise during construction.

In respect of the Group's property holding entities, other than the aforementioned insurance coverage, for the Group's Properties in the Netherlands, the PRC and Germany, the Group has purchased property insurance including fire insurance for the Properties which the Group holds for income. Such property insurance coverage has, as far as practicable, been extended to include losses and damage arising from earthquakes, typhoons, labour strikes, floods and other natural disasters. The Bilderberg Portfolio in the Netherlands and the Le Méridien Frankfurt in Germany are insured against earthquakes, storms, labour strikes, riots and floods. However, the Group's office properties in the Netherlands, together with Arena Towers and Hilton Rotterdam Hotel, are insured against storms, labour strikes and riots but not earthquakes and floods. M Hotel Chengdu, Crowne Plaza Chengdu Wenjiang Hotel, and Holiday Inn Express Chengdu Wenjiang Hotspring Hotel have also procured insurance coverage for machinery breakdown, public liability, employer liability and cash and cash in transit.

The Group will continue to monitor the property insurance coverage of properties acquired as part of its property holding business in other regions beyond the Netherlands, the PRC and Germany as the Group continues to explore opportunities for growth and expansion of its property holding business in markets other than these, as advised by their local property managers and with reference to typical property insurance of similar buildings within close proximity.

In respect of the Group's property financing business, except for the property insurance that the Group's borrowers are typically required to purchase in respect of mortgaged property as required by the respective agent banks, no other insurance coverage has been taken up.

Notwithstanding that the relevant insurance coverage as set out above has been obtained, the Group may still be susceptible to losses and incur liabilities arising from any unforeseeable events, such as the collapse of a building or fire occurring at the Group's project sites, and the Group's inability to ensure that the main contractors will comply with the insurance coverage requirements imposed on them under the construction contracts that the Group has entered into with these parties. Insurance against earthquakes, typhoons, floods (in particular, in the Netherlands), labour strikes and other natural disasters has not been taken up in respect of the Group's Properties under development in the Netherlands and the PRC. In addition, the Group's office properties in the Netherlands, together with Arena Towers and Hilton Rotterdam Hotel, are not insured against earthquakes and floods. The Group's property and casualty insurance policies for its properties do not currently cover acts of war, intentional or dishonest acts, nuclear reaction or radio-active contamination, asbestos contamination or other long-term environmental impairments. The examples set out above do not purport to be an exhaustive set of policy coverage exclusions.

Further, should an uninsured loss or a loss in excess of insured limits occur, the Group could be required to pay compensation and/or lose capital invested in the affected property as well as anticipated future revenue from that property as it may not be able to rent out or sell the affected property and any financial obligation secured by such property may be accelerated. There is no assurance that material losses in excess of insurance proceeds will not occur. Accordingly, any future losses, damages or liabilities incurred as a result of the aforementioned events, which are not adequately covered by the Group's insurance, could materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

### The Group's business may be adversely affected by natural disasters, the occurrence of epidemics and other acts of God

Natural disasters, epidemics and other acts of God which are beyond the Group's control may adversely affect the economy, infrastructure and livelihood of the people in the Netherlands, Germany, the PRC and other parts of the world in which the Group operates. Regions in which the Group operates in may, from time to time, be affected by flood, earthquake, rainstorm or drought. For instance, the Properties situated in Sichuan province are susceptible to floods, earthquakes and/or any other calamities. Although the Group has not previously suffered any material damage or significant liabilities arising from floods, earthquakes or other calamities, there can be no assurance that this will continue to be the case. The occurrence of such natural calamities in the regions where the Properties are located could adversely affect its businesses in such regions. In addition, such events could also delay the Group's property completion schedule or result in damage to its properties under development, the properties it holds for income as well as properties over which the Group has secured mortgages in connection with its property financing business. Any significant disruption in the supply of public utilities or the occurrence of fire, flood or other calamities could also result in an interruption to, delay in, or require the Group to cease, its operations. It is possible that this could result in additional expenditure which may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

In addition, past occurrences of epidemics, depending on their scale, have had varying degrees of impact on the national and local economies in the regions in which the Group operates in. A recurrence of Severe Acute Respiratory Syndrome ("SARS") or an outbreak of any other epidemics, including the spread of viruses such as Ebola, H7N9 avian influenza virus and H1N1 swine influenza virus, especially in the regions in which the Group operates, may materially and adversely affect its business, operations, results of operations, financial position and prospects.

# The Group may from time to time be involved in legal and other proceedings, including those initiated by an independent third-party, arising from its operations which could result in damage to the Group's reputation and loss of customer goodwill

The Group may, from time to time, be involved in disputes with various parties involved in the development and sale of its properties such as contractors, sub-contractors, suppliers, construction companies, purchasers of the Group's properties and lessees. These disputes may result in legal and other proceedings at various stages of, among others, the Group's property development projects, and may cause the Group to suffer costs and delays as well as divert its resources and management's attention and time away from its business and operations.

For instance, in 2013, the Group filed a lawsuit in the Sichuan Chengdu Municipal Intermediate People's Court (the "Court"), against a contractor engaged for the installation of the external glass curtain wall of its commercial buildings within Chengdu Cityspring. The Group claimed for, among others, (a) a late completion penalty of RMB1.6 million; and (b) a refund of overpayment of RMB3.4 million. The contractor made a counter-claim for, amongst others, late penalty payment of RMB10,000 per day commencing from 30 April 2014 up to the date of payment and an additional payment of RMB17.5 million. In November 2014, the Group made a further application to the Court to seek further claims for a refund of an overpayment to the contractor of an additional RMB9.2 million and to revoke the 17 project confirmation sheets signed by the Group and the contractor.

The Court issued a ruling in May 2016, which both the Group and the contractor appealed against. In October 2017, the Sichuan Provincial High Court issued a final ruling that the Group was liable to pay RMB10.2 million (excluding interest) to the contractor. The Group will be submitting an application for a re-trial of the case. The Group has cumulatively accrued for RMB78.4 million on the basis that it is an amount that is similar to the amount of the claim made by the contractor, of which RMB63.6 million had been paid to the contractor as at 31 December 2017.

In addition, and in relation to its property financing business, the Group had in December 2015, initiated a claim against a borrower which had defaulted on an entrusted loan amount of RMB170.0 million bearing an interest of 18.0% per annum ("Case 1"). The courts in Shanghai (the "Shanghai Courts") had ruled that the borrower is to pay the Group the outstanding principal as well as a penalty interest of (a) 24.0% per annum for the period from 21 December 2015 up to 4 August 2016; and (b) 30.4% per annum for the period from 5 August 2016 up to the date of full payment. Although the Group has initiated foreclosure procedures to recover the principal and interest due to it, the Shanghai Courts have ordered that such procedures be suspended pending the conclusion of various alleged criminal cases involving the legal representatives of the borrower.

The Group had also in February 2016 commenced claims against six different borrowers to which the Group had disbursed entrusted loans amounting in aggregate to RMB470.0 million (the "**Defaulted Amount**") at an interest rate ranging from 17.0% to 17.5% per annum ("**Case 2**"). The loans disbursed to each of these borrowers are cross-collateralised. The Group has received rulings in its favour from the Shanghai Courts for all of these loans and has successfully recovered approximately 77.7% of the Defaulted Amount, and recognised cumulative net interest of RMB152.6 million.

Please see paragraph 9(f) in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part IV – Key Information – Information on the Relevant Entity" of this Offer Information Statement for further details of the abovementioned proceedings.

The Group may also from time to time in the course of its operations be involved in investigations undertaken by various regulatory bodies, which may result in administrative proceedings and unfavourable decisions being taken against the Group. In such an event, the progress of development and/or construction of the Group's projects may be delayed and the Group may as a result suffer financial losses which will in turn materially and adversely affect its business, operations, results of operations, financial position and prospects.

The Group typically engages independent third-party property management companies as property managers of its completed developments. Accordingly, should there be any allegations by customers who have purchased units in its developments, of fraud, negligence, wilful default, breach of applicable laws or regulations or breach of the terms of the agreements under which such property management companies provide their management services for the Group's developments, against these property management companies, the Group's reputation may be adversely affected. This may affect the sale of the Group's future property developments and may also expose the Group to potential liability, which may consequently result in a material and adverse effect on its business, operations, results of operations, financial position and prospects.

In respect of the Group's property financing business, in the event any receivables become bad or doubtful, the Group may need to commence enforcement proceedings against the asset which had been secured as collateral. This process may be time consuming and the outcome may be unfavourable to the Group. Accordingly, the Group may be unable to enforce its collateral rights, which may adversely affect its business, operations, results of operations, financial position and prospects.

The increase of negative public awareness of such disputes, allegations or legal proceedings would also affect the Group's reputation in the markets where it operates. Accordingly, this could adversely impact the Group through the loss of goodwill with its customer base and as a result of which, the Group's customers may choose its competitors for their property developments, hotels, investment properties and/or property financing.

The Group may suffer disruptions to its business and operations if any legal representatives of its PRC subsidiaries or joint venture entities or any managing directors of its general partner in Germany performs any unauthorised acts or enter into any unauthorised transactions which are detrimental to the Group

Each of the legal representatives of the Group's PRC subsidiaries may also serve as executive directors of these entities. These legal representatives have broad powers and responsibilities which include determining the operational and investment plans of the entity, and developing plans with respect to mergers, divisions, dissolutions or changes in corporate structure.

In April 2010, several entities which were then subsidiaries and existing subsidiaries of the Group commenced legal proceedings against Mr. Cheung Ping Kwong, who was the then chief executive officer and legal representative of a majority of the PRC entities which were then subsidiaries and existing subsidiaries of the Group for, among others, unlawfully taking unilateral control of the company seals and other corporate documents (including permits and licences) (the "FSG Documents") of all the entities comprised by First Sponsor Guangdong and its subsidiaries (the "FSG Group") as well as two related companies of First Sponsor Guangdong (together with the FSG Group, the "FSG Entities"). In addition, Mr. Cheung had also, among others; (a) terminated the employment of FSCL's various appointees in First Sponsor Guangdong without proper authority; (b) denied the Group access to the accounts of the FSG Entities; (c) disposed of the equity interest in several entities within the Group which held properties and certain biological assets including trees and plants in the PRC, including the Group's 80.0 per cent. equity interest in Dongguan Huiying (which owned two adjoining plots of land in Humen Town, Dongguan, for the proposed development of a mixed-use project (the "Interest in Human Property")) and the Group's 85.0 per cent. interest in another entity which then owned two plots of land in Huizhou, Guangdong province (the "Huizhou Interest"); and (d) acquired an interest in an entity in Dongguan (the "Dongguan Entity") and certain land and properties in Xi'an, Shaanxi province (the "Xi'an Property") without proper authorisation.

By April 2010, Mr. Cheung was removed from all his positions within the FSG Entities due to the actions he had undertaken without proper authorisation.

In December 2010, settlement agreements were entered into respectively between, (i) M&C NZ and a subsidiary of Tai Tak as well as (ii) Mr. Cheung and Guangdong Huiying Group Limited pursuant to which, among others, (a) Mr. Cheung transferred his 20.0 per cent. shareholding interest in the Company to FSCL; (b) the FSG Group re-acquired the Interest in Humen Property and the Huizhou Interest and (c) the interest in the Dongguan Entity and the Xi'an Property was disposed of ("Settlement Agreements").

In accordance with the Settlement Agreements, all legal proceedings by and against Mr. Cheung had also been withdrawn.

The Group has adopted a policy to govern any change in the legal representatives of its PRC subsidiaries whereby the legal representative of each of its PRC subsidiaries should not be resident in the PRC to make it more difficult for the legal representative to have access to the company seals which are kept in the PRC. However, there can be no assurance that such measures will be adequate in preventing a similar occurrence of the Group's legal representatives taking unilateral control of the company seals or other corporate documents, which are in fact placed under dual control (excluding the legal representatives), or entering into any unauthorised transactions on behalf of the Group's PRC subsidiaries.

FSCT1, a limited partnership established under the laws of Germany, through which the Le Méridien Frankfurt was acquired, is managed by its general partner through its two managing directors. The managing directors are responsible for determining the operational and investment plans of FSCT1. Subject to the provisions of the limited partnership agreement and the articles of

association of the general partner, which bind the managing directors internally vis-à-vis FSCT1 and its partners, each managing director has vis-à-vis third parties broad powers which can be exercised singly and without consultation with the other managing director. Although the managing directors can be removed pursuant to the memorandum of agreement entered into between FSCT1, the general partner and the joint venture partners, there is no assurance that the managing directors will not during their appointment perform unauthorised acts or enter into unauthorised transactions on behalf of FSCT1 which may be detrimental to the Group.

In the event that any of the Group's legal representatives or managing directors as mentioned above performs any unauthorised acts or enter into any unauthorised transactions on behalf of the Group's PRC subsidiaries or joint venture entities, which are detrimental to the Group, its business, operations, results of operations, financial position and prospects may be materially and adversely affected.

## The Group may be affected by the conduct of its employees, business partners and counterparties

The Group's existing policies prohibit its employees from offering or making improper payments or providing benefits to third parties. However, there can be no assurance that the Group's employees, business partners and counter-parties will not conduct their business dealings in a manner which would violate such policies. If the Group or any of its employees, business partners or counter-parties are not in compliance with relevant laws giving effect to or enforcing such policies, the Group may be subject to criminal and civil penalties and other remedial measures, which may materially and adversely affect the Group's reputation, business, operations, results of operations, financial position and prospects.

### The Group is subject to risks as a result of labour strikes and protests

There have been several occasions of labour strikes across the PRC, in particular, Guangdong province, during which workers deliberately blocked roads and bridges to further their demands to raise their pay and to seek payment of arrears in their wages and/or to improve their working conditions.

Although the Group's business has never been affected by such labour strikes or protests, there can be no assurance this would not occur in the future. In the event of any occurrence of labour strikes, protests or disputes against the Group, the time taken to complete its projects, the cost of its property developments as well as the operational costs of the Group's property holding business may be delayed or increased (as the case may be), thereby materially and adversely affecting its business, operations, results of operations, financial position and prospects.

# The Group is dependent on the network, contacts and support of the Company's key Controlling Shareholders, namely, the Hong Leong Singapore group of companies and Tai Tak

The Group's businesses are dependent on the networks and contacts of the Company's key Controlling Shareholders, namely the Hong Leong Singapore group of companies and Tai Tak. For instance, the Group's recent property holding business diversification in the Netherlands has leveraged on Tai Tak's business network and experience of more than 20 years in the Netherlands.

However, there can be no assurance that the Hong Leong Singapore group of companies and/or Tai Tak will continue to support the Group or to allow the Group to rely on their networks, contacts and support in the future. Any unexpected withdrawal of their networks, contacts and support may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

#### RISKS RELATING TO THE GROUP'S PROPERTY DEVELOPMENT BUSINESS

#### The Netherlands and the PRC

The Group may be subject to legal and business risks in the event it is unable to obtain relevant approvals, permits or certificates from the relevant government authorities

Property developers in the Netherlands and the PRC must comply with various requirements mandated by applicable laws and regulations. In order to develop and complete a property development together with its ancillary facilities located therein, a property developer must obtain the requisite permits, licences, certificates and other approvals from the relevant administrative authorities at various stages of the property development process, including land use rights documents, permits in respect of planning, construction and pre-sale of the units and certificates or confirmation of completion and acceptance. Each permit, licence, certificate or approval is dependent on the satisfaction of certain conditions.

In accordance with the "Regulations on Administration of Urban Property Development and Operation" (城市房地产开发经营管理条例) (the "Development Regulations") and "Provisions on the Administration of Qualification for Property Development Enterprises" (房地产开发企业资质管 理规定), property developers in the PRC are required to obtain the relevant class of qualification certificates for the development of certain types of properties and certain sizes of property developments. The Development Regulations provide that when a property developer engages in the development and sale of properties without any qualification certificates or beyond its qualification, it must rectify such default within the time limit set by the property development authorities under the local government on or above the county level. A fine of between RMB50,000 and RMB100,000 will also be imposed. If the property developer fails to rectify the default within the time limit, its business licence may be revoked by the Administration for Industry and Commerce (工商行政管理部门). All temporary qualification certificates are subject to inspections. Upon satisfaction of various requirements under the Development Regulations, formal qualification certificates will be issued. The property developer's registered capital, property development investments, history of property development, quality of property construction, expertise of the management or any illegality on the part of the developer will be taken into account by the local authorities in deciding whether the developer shall pass the annual inspection.

In order to develop property in the Netherlands, the Group is required, pursuant to the Environmental Permitting (General Provisions) Act (*Wet algemene bepalingen omgevingsrecht*), to obtain an environmental permit from the municipality in which the property is located in. The municipality is entitled to attach conditions to the environmental permit. In the event a required environmental permit is not obtained or the environmental permit is not complied with, the municipality is entitled to take enforcement measures, such as granting an order to undo the works that have been carried out, subject to a penalty. Alternatively, the municipality may tolerate such works, provided that the required environmental permit will be applied for accordingly and provided also that the conditions of the environmental permit will be complied with.

Any failure by the Group to obtain or material delays in obtaining any of the relevant permits, licences, certificates or approvals may result in delays in the completion of its projects, increased costs and lower returns on investments than originally expected. For instance, in respect of the proposed development of Dreeftoren in the Netherlands, the local municipality did not approve certain pre-requisites to the conditional sale agreement which had been entered into with a Dutch residential fund for the sale of the property in 3Q 2017. Accordingly, the parties agreed to the mutual termination of the sale agreement.

In respect of the Group's properties for sale, the occurrence of any of the aforementioned risks may cause delays in completion which may, among others, result in the purchasers of the properties making claims against the Group for losses or terminating the sale and purchase agreements and claiming losses resulting from the delay. Under such circumstances, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

#### The Group is subject to legal and business risks in relation to the pre-sales of its properties

The practice of pre-sales is widely adopted in the property industry in the Netherlands and the PRC. In line with this practice, the Group may pre-sell its properties prior to completion of construction. For example, in the redevelopment of The Terraced Tower, 75.0% of the residential units had been pre-sold on a forward-funding basis in November 2016 to secure funding for the project. The project is expected to be completed in the course of 2020. In the PRC, the Group is only able to commence pre-sales of its property developments after obtaining the Pre-Sale Permit.

In the event of a failure or delay in the delivery of its pre-sold properties to the Group's purchasers, the Group would be in breach of its obligations under its sales contract and a claim may therefore be filed against the Group by the affected purchasers. Accordingly, the Group may be liable for the potential loss suffered by the affected purchasers as a result of its failure to deliver, or delay in delivery of such properties. Furthermore, there is no guarantee that such loss will not exceed the purchase price paid to the Group, in respect of the pre-sold units.

Failure to complete a property development on schedule may be attributed to factors such as the time taken and the costs involved in completing construction, which are in turn adversely affected by factors, including but not limited to, delays in finalisation of construction design and plans for fitting out works, shortages of labour, disputes with contractors, adverse weather conditions and natural disasters. If the delay in delivery extends beyond the contractually specified period, the Group's customers may also be entitled to terminate the sales contracts and claim refunds of monies paid, damages and compensation for late delivery.

Although the Group has not previously experienced any instances of delay in delivery of its pre-sold properties, there can be no assurance that this would not occur in the future. Accordingly, any future occurrences of delay in delivery of, or failure to deliver, pre-sold properties could materially affect the Group's business, operations, results of operations, financial position and prospects.

In addition to the above, since the policy relating to pre-sale of properties is subject to extensive governmental regulations and taking into account the importance of the proceeds from pre-sale of the Group's properties as a source of funding for its property development projects, the Group may be adversely affected by any policy changes in relation to the practice of pre-sale. There can be no assurance that the Netherlands government and/or the PRC government will not adopt additional and more stringent industry policies, regulations and measures in the future. In the event the Group is unable to adapt to the new policies, regulations or measures that may come into effect from time to time in the property industry, or if the Group's marketing and pricing strategies are ineffective in promoting sales of its properties, such changes in policies, regulations and measures and/or changes in market conditions may have an adverse impact on the Group's pre-sale results in the deferral of its pre-sale schedules and/or cause the Group to incur additional costs. Accordingly, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

## The Group may not have adequate resources to fund its land acquisitions and property developments and may face difficulty in securing additional financing

Property development is a capital intensive business activity. The availability of adequate financial resources is therefore crucial to the Group's ability to acquire land and to complete its property development projects.

In the PRC, pursuant to the regulation "Opinions on Regulating the Entry and Administration of Foreign Investments into the Property Market" (关于规范房地产市场外资准入和管理的意见) issued on 11 July 2006, a foreign investor engaged in property development or operating properties in the PRC would have to establish a foreign-invested enterprise ("Property FIE") in the PRC with a registered capital of not less than 50.0 per cent. of its total investment amount if the total investment amount is equal to or more than US\$10.0 million, and such Property FIEs shall not be permitted to obtain domestic and foreign loans if (a) it has not made full payment of its registered capital; (b) it has not obtained the Land Use Rights Certificate; or (c) its project development capital has not reached 35.0 per cent. of the total project investment. Pursuant to the relevant PRC laws and regulations, project development capital refers to the amount of capital contributed by investors out of the aggregate amount of investment in respect of any property development project and registered capital in respect of a limited liability company refers to the amount of capital contributed by the shareholders of the company, and which have been registered with the authority. Some of the Group's subsidiaries are subject to these requirements. Accordingly, the Group's ability to obtain loans for its property development projects is subject to these regulations.

The Group usually funds its land acquisitions and property development projects through a combination of equity funds including capital contributions, pre-sale proceeds and borrowings from banks and financial institutions. However, domestic borrowings are not permitted to fund the land use rights acquisition costs under PRC laws. In addition, the Group's ability to obtain pre-sale proceeds is also subject to the relevant PRC laws as it is only able to commence pre-sale of its property developments after obtaining the Pre-Sale Permit.

The Group's ability to arrange for adequate bank and other borrowings for land acquisitions or property developments on terms that will give it a commercially acceptable rate of return depends on a number of factors that are beyond the Group's control, including general economic and political conditions in the PRC, the terms on which financial institutions are willing to extend credit to the Group (such as loan quantum, tenure and interest rates), and the availability of other sources of debt or equity financing and policy initiatives or changes in the PRC which relate to the financing of property developments. For instance, the conditions to obtaining the Pre-Sale Permit vary within each city and between different cities in the PRC, and accordingly, are subject to change.

The PRC government has in recent years introduced a number of policy initiatives in the financial sector to further tighten the lending requirements applicable to property developers. In June 2003, the PBOC issued the "Notice on Further Strengthening the Management of Property Credit Business" (中国人民银行关于进一步加强房地产信贷业务管理的通知) which, among others:

- prohibits PRC commercial banks from advancing loans to fund the payment of land premium;
- restricts PRC commercial banks from granting loans for the development of luxury residential properties such as villas; and
- prohibits property developers from using borrowings obtained from any local bank to fund property developments outside the region.

In May 2005, the MOC, the National Development and Reform Commission of the PRC (中国国家发展和改革委员会) ("NDRC") and several other regulatory bodies of the PRC government jointly issued the "Opinions on the Stability of Residential Property Prices" (关于做好稳定住房价格工作的意见), which, among others, require commercial banks to strictly enforce the PRC laws on granting loans for property developments, including the requirement of thorough credit investigation before approving loans for property developments.

In September 2007, the PBOC and the CBRC issued the "Notice on Strengthening Commercial Property Credit Management" (关于加强商业性房地产信贷管理的通知) (the "**Notice**"), which, among others, requires that commercial banks shall not grant loans to projects where the capital funds (owner's equity) constitutes a ratio of less than 35.0 per cent. of the total project investment cost, or, projects without Land Use Rights Certificates, the Construction Land Planning Permits, the Construction Project Planning Permits and the Construction Permits. Moreover, commercial banks are prohibited from granting loans to property development enterprises that have been hoarding land and housing resources, as detected and verified by the land resources departments and construction authorities.

These policy initiatives may limit the Group's flexibility and ability to use domestic bank borrowings to finance its business operations in the future. Although the Group has not previously experienced funding difficulties arising from such limitations, there can be no assurance that it will not in the future, experience such difficulties as a result of the aforementioned directives and policies which may result in additional costs incurred by the Group which may in turn materially and adversely affect its business, operations, results of operations, financial position and prospects.

Furthermore, although the Group has previously been able to secure sufficient funds to fund its land acquisitions and property developments, there can be no assurance that it would in the future be able to generate sufficient internal funds to acquire development sites, achieve sufficient pre-sales, or secure sufficient borrowings to fund its property development projects. The Group may also encounter delays in obtaining the Pre-Sale Permit, which will prevent it from commencing pre-sale and obtaining pre-sale proceeds. The Group anticipates that it will fund its future land acquisitions and property developments through its operating cash flows, external borrowings, proceeds derived from the sale of its properties as well as the Net Proceeds. In the event the Group is unable to secure adequate financial resources to fund its land acquisitions and property developments, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

Furthermore, the incurrence of debt from bank borrowings will increase the Group's interest payments required to service its debt obligations. An increase in the Group's financing costs and the need to comply with the operating and financial covenants in such loan agreements could restrict its operations.

If consumer bank financing becomes more costly or otherwise less attractive, the sale and pre-sale of properties to the Group's customers will be affected.

The Group believes that a majority of the purchasers of its properties rely on bank financing to fund their purchases. An increase in interest rates may significantly increase the cost of bank financing, thus adversely impacting the affordability of the properties the Group sells. In addition, the Netherlands government and the PRC government and commercial banks may also increase the down-payment requirements, impose other conditions or otherwise change the regulatory framework in a manner that would make mortgage financing unavailable or unattractive to potential property purchasers.

If the availability or attractiveness of mortgage financing is further reduced or limited, many of the Group's prospective customers may not be able to purchase its properties.

In any event, there may be regulatory changes in the future that make housing loans more costly and/or less attractive, and should such regulatory changes take effect, the Group's business, operations, results of operations, financial position and prospects could be materially and adversely affected.

The Group's results of operations may vary significantly from period to period and such fluctuations, together with the Group's revenue recognition policy and adjustments to the fair value of its investment properties, may cause revenue and earnings volatility in its results of operations

The Group is exposed to revenue volatility which is characteristic of property development companies. The Group derives a substantial portion of its revenue and profit from the sale of properties that it develops. The revenue and profit that the Group is able to generate are dependent on, among others, the demand for its property development projects by prospective purchasers, the number of property development projects in its portfolio, the value and the overall development schedules of its projects, the timing and amount of GFA for pre-sale or sale, the property conditions in the Netherlands and the PRC, its revenue recognition policies and any changes in costs and expenses, such as land use rights acquisition and construction costs. In addition, the Group's property developments are often developed in multiple phases over the course of several years.

Typically, as the overall development approaches completion, the sale prices of the property comprised in such developments tend to increase because a more marketable piece of property is available to purchasers. Furthermore, according to the Group's accounting policy for revenue recognition, the Group recognises revenue from pre-sale and sale of its properties in the PRC upon, among others, delivery or serving a notice of delivery in writing to purchasers. Generally, there is a timing difference of typically at least one year between the time the Group commences pre-sale of properties under development and completion of the properties. As the timing of completion of the Group's property development projects varies according to its construction timetable, the Group's results of operations may vary significantly from period to period depending on the GFA sold or pre-sold and the timing of completion of the properties it sells. Periods during which the Group pre-sells a large amount of the aggregate GFA, however, may not necessarily be the periods in which the Group generates a correspondingly high level of revenue, if the properties pre-sold are not completed and delivered within such period. The effect of timing of delivery on the Group's operational results is accentuated by the fact that during any particular period of time it can only undertake a limited number of projects due to substantial capital requirements for land acquisition and construction costs as well as the limited supply of land.

Furthermore, the Group will engage an independent valuer to reassess the fair value of its investment properties annually. This may result in the Group recognising unrealised gains or losses on the fair value of the investment properties. Any gain or loss resulting from either a change in fair value or the sale of investment properties is, under the Group's accounting policies, immediately recognised in the consolidated income statement of the Company in the relevant financial period. Accordingly, should there be any significant adverse change in fair value in the Group's investment properties or if the Group sells any of its investment properties at a value significantly lower than its carrying value in the statement of financial position, the Group's business, operations, results of operations, financial position and prospects for the relevant period will be materially and adversely affected.

In addition, the properties that the Group develops for sale, which it holds for income and which it acquires as a result of any default by its borrowers in its property financing business may be relatively illiquid in a market downturn. Such illiquidity may affect the Group's ability to adjust its property portfolio or liquidate part of its assets in response to changes in the economy, the property market or other conditions. For instance, the Group may be unable to liquidate such properties for a considerable period, or at all. Accordingly, the Group may be forced to accept a substantial reduction in the price that may otherwise be sought for such properties in order to ensure a quick sale. Such illiquidity may also have a negative effect on the prices of the Group's unsold property development units or properties that it acquires in connection with its property financing business from its borrowers, in the event the Group is required to sell such properties quickly, and limits its ability to adjust its property portfolio held for sale in response to changes in economic, political, social or regulatory conditions in a timely manner. The occurrence of any of the aforementioned factors may have a material and adverse effect on the Group's business, operations, results of operations, financial position and prospects.

#### The Group is subject to risks as a result of delays in its property development projects

Property development projects typically require substantial capital outlay during the land acquisition and construction phases and each construction may take more than one year to complete, depending on the size and complexity of the development. The time taken to complete a project and the cost of the development may be adversely affected by various factors, including shortage of skilled labour, meeting planning and design regulatory requirements and obtaining planning approvals, costs of materials and equipment, adverse weather conditions, occurrence of natural disasters, disputes with employees and sub-contractors, industrial accidents and changes in government policies and laws.

Furthermore, the Group's contractors may experience financial or other difficulties that may impede their ability to effectively carry out the work for which they were contracted to undertake. In the event that the Group's contractors are unable to complete the work for which they were contracted to undertake, and the Group is unable to obtain compensation from them which may be used to source other suitable contractors to continue the construction, the completion of the Group's projects will be delayed. Such delays may result in the Group having to incur additional costs, potential claims for compensation, termination of sales contracts and/or claims for damages from its customers affected by such delays, which may have a material and adverse effect on the Group's business, operations, results of operations, financial position and prospects.

The Group may also be affected by the delay in sales or poor sales of its property developments which may in turn result in delays in the development or launch of the subsequent phases of its property developments. The sales value of the Group's property development projects may be affected by a number of factors, including but not limited to weak international, regional and local economic conditions, depressed local property conditions, negative perceptions of purchasers, supply from other available properties, business owners and retailers with respect to the location and other attractiveness of the development, competition from other developments, changes in market rates for comparable sales and increased business and operating costs. Accordingly, the occurrence of any of these factors may have an impact on the sales of the Group's property developments and consequently limit its ability to realise cash from unsold properties, thereby materially and adversely affecting the Group's business, operations, results of operations, financial position and prospects.

### The Group is reliant on independent contractors for its business

Due to the nature and scale of the Group's business operations, it engages the services of independent third-party contractors to provide, among others, construction, piling and foundation, property management, engineering works, interior design, mechanical and electrical installations and installation of common area facilities. These independent third-party contractors are selected through a bidding and/or tender process and the Group awards contracts based on factors including, among others, price, reputation for quality and track record. Although the Group conducts periodic on-site inspections on the quality of work done by these independent third-party contractors, there can be no assurance that the services rendered by them will be satisfactory and/or will match the standards required by the Group. In addition, there can be no assurance that the independent third-party contractors will not be in breach of the service contracts the Group entered into with them. Accordingly, any disputes that may arise between these third-party contractors and the Group and, as a result of which, any change of such third-party contractors, would also lead to additional costs being incurred by the Group, delay of its property development projects as well as the diversion of its management time and attention towards resolving the dispute.

If the Group fails to secure sufficient services or services of quality, the quality of its property developments may be adversely affected and accordingly, the Group's business, operations, results of operations, financial position and prospects may be adversely affected. In addition, these independent third-party contractors are vulnerable to financial or other difficulties that may impede their ability to effectively carry out the work for which they were contracted to undertake, thereby adversely affecting the Group's business, operations, results of operations, financial position and prospects.

#### The Group faces the risk of expropriation of its properties

The land on which the Properties in the Group's portfolio is located may be compulsorily acquired by the respective governments of the countries in which they are located for, among other things, public use or due to public interest.

In the event the land on which the Properties in the Group's portfolio is located is compulsorily acquired, the income of the Group may be adversely affected. The owner of a property that is compulsorily acquired may be compensated in accordance with the laws of the respective jurisdiction. If the market value of the land (or part thereof) to be compulsorily acquired is greater than the compensation paid to the Group, the Group's business, operations, results of operations, financial condition and prospects could be adversely affected.

The laws of the PRC may allow the respective local governments to compulsorily acquire land under certain circumstances, including if archaeological findings have been discovered at the relevant site. In the Netherlands, the local municipality may expropriate properties where it is in the public interest to do so. In such events, any compensation paid by the local government may be less than the market value of the relevant piece of land.

In the PRC, there has been one instance in which ancient potteries and artefacts were uncovered beneath and nearby the land site of the Group's Millennium Waterfront development. In the event further artefacts of significance to the PRC government are discovered beneath any land site which the Group owns, such land may be subject to compulsory acquisition by the local government. If this should occur, the Group may not be able to generate profits from the sale and/or operation of any developments situated on these sites in respect of which the Group would have incurred operational expenses in connection with such developments, thereby resulting in losses to the Group. In addition, if the compensation paid in respect of the acquired land is less than its market value or the price the Group had paid in acquiring the land, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

### The Group could incur significant costs or liability related to environmental matters

The Group is subject to a variety of laws and regulations in the countries in which the Properties are located concerning the protection of health and the environment that may require a current or previous owner of real estate to investigate and clean up hazardous or toxic substances on a property. For example, owners and operators of real estate may be liable for the costs of removal or remediation of certain hazardous substances or other regulated materials on or in such property. Such laws often impose liability without regard to whether the owner or operator knows of, or is responsible for, the presence of such substances or materials. The cost of investigation, remediation or removal of these substances may be substantial. The Group has not provided for such potential obligations in the Company's consolidated financial statements. Environmental laws and regulations may also impose compliance obligations on owners and operators of properties with respect to the management of hazardous substances and other regulated materials. Failure to comply with these laws can result in penalties or other sanctions.

Existing environmental reports and investigations with respect to any of the Properties may not reveal all environmental liabilities, whether previous or current owners or operators of such properties had created any material environmental condition not known to them or whether a material environmental condition exists in any one or more of these Properties. There also exists the risk that material environmental conditions, liabilities, or compliance concerns may have arisen or may arise in the future. Future laws, ordinances or regulations and future interpretations of existing laws, ordinances or regulations may impose additional material environmental liability.

Should the Group be required to incur significant expenses or undertake significant capital expenditure in order to comply with applicable environmental laws, or should the use of the Properties be affected by applicable environmental laws, the business, operations, results of operations, financial position and prospects of the Group may be materially and adversely affected.

The Properties and other properties acquired in the future by the Group may also from time to time be affected by other environmental effects which may not have been previously identified and/or rectified. This raises a number of risks including:

- the risk of prosecution by environmental authorities;
- the risk of being required by environmental authorities to remedy such issues;
- the requirement for unbudgeted additional expenditure to remedy such issues; and
- the adverse impact on the financial position of end-users arising from the above, affecting their ability to trade and to meet their obligations and which in turn affects the Group's tenants' ability to pay their rents.

The Group does not have any insurance to cover any losses that it may incur as a result of known or unknown environmental conditions and there can be no assurance that environmental conditions present at the Properties, now or in the future, and costs which may be incurred to address environmental contamination, will not materially and adversely affect the Group. The current political debate about climate change has resulted in various treaties, laws and regulations which are intended to limit carbon emissions. Such laws being enacted or proposed may cause energy costs at the Properties to increase in the future or require the Group to make material investments in its Properties which could materially and adversely affect its business, operations, results of operations, financial position and prospects.

The Group cannot provide assurance that more stringent requirements for environmental protection will not be imposed by the relevant governmental authorities in the future. If the Group fails to comply with existing or future environmental laws and regulations in the jurisdictions of the Properties, or fails to meet the expectations of society with regard to environmental issues, the Group may suffer damage to its reputation or may be required to pay penalties or fines or take remedial actions, and the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

## The Group may not be successful in implementing its plans to expand its property development business

The Group's property development projects include mixed-use residential, commercial, office and retail developments in Amsterdam and Rotterdam in the Netherlands, or as the case may be, Chengdu and Dongguan in the PRC which have been built primarily for sale. The Group's strategies include continuing to focus on growing its property development business in Amsterdam and Rotterdam in the Netherlands and Chengdu and Dongguan in the PRC.

Other high growth cities in the Netherlands, or as the case may be, in the PRC may differ from Amsterdam and Rotterdam, or Chengdu and Dongguan, respectively, in terms of the level and pace of economic development, culture, regulatory practices, topography, the Group's familiarity with local contractors, suppliers and other partners, business practices, customs, tastes, preferences and behaviour. Accordingly, the Group's experience in Rotterdam and Amsterdam, or as the case may be, Chengdu and Dongguan may not be as relevant when it seeks to expand the Group's business into such cities.

There can be no assurance that its future property developments located outside Rotterdam and Amsterdam, or as the case may be, Chengdu and Dongguan will achieve the same levels of success achieved for its previous mixed-use residential and commercial developments. In the event the Group is unsuccessful in its expansion into new markets, cities and sectors, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

# Planned amenities and transportation infrastructure near the Group's property development projects may not be implemented as planned, or may be closed, relocated, terminated, delayed or not completed

There can be no assurance that amenities, transportation infrastructure and public transport services within the proximity of the Group's property development projects will be implemented or completed as planned or will not be closed, relocated, terminated or delayed. If such an event were to occur, it may adversely impact the accessibility and attractiveness of the relevant property development projects. This may then have an adverse effect on the demand and the selling prices of the relevant property development projects and materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

### The Group may be subject to risks in relation to and fluctuation in prices of construction raw materials

The Group is subject to risks of fluctuations in the prices of construction raw materials. The Group's property development projects require significant amounts of construction materials, including steel, bricks and ready mixed concrete. As a property developer, in general, the Group may enter into construction contracts with independent construction companies based on pre-determined prices with a price adjustment mechanism. Under the terms of these construction contracts, the Group's contractors are obliged to absorb any increase in the costs of certain principal construction materials, subject to a percentage cap of the contracted price as agreed between the Group and its contractors on a case-by-case basis. The Group may also enter into

construction contracts whereby the principal construction materials are supplied to the contractors based on prices directly agreed between the Group and its suppliers. Accordingly, if during the period of construction, the prices of construction raw materials increase materially, the Group may be required to bear a portion of the additional costs of construction raw materials, in the event that the increase in prices of such principal construction materials exceed such agreed percentage cap or the Group's contractors are unable to bear such increase in costs. As such, significant increases in prices of construction raw materials may increase the Group's costs of development. In the event that the Group is unable to increase the sales prices of its properties accordingly, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

#### The PRC

# The land use rights for the Group's future property developments in the PRC will not be formally vested until it has received the formal Land Use Rights Certificates

Under current PRC land grant policies, the relevant authorities will typically not issue the formal Land Use Rights Certificate for a plot of land until (a) the developer has paid the land grant premium in full, (b) the resettlement process for occupants of the land and/or business owners who have been affected by the acquisition of the site has been completed by the local government, and (c) other land grant conditions have been satisfied. Accordingly, the land use rights for these property developments and any land that the Group may acquire in the future will not be formally vested in the Group until it has received the corresponding formal Land Use Rights Certificates.

There can be no assurance that the Group will not encounter difficulties arising from a delay in the issuance of or a failure to obtain, the formal Land Use Rights Certificates in the future. In the event that the Group is unable to obtain, or encounters delays in obtaining, the formal Land Use Rights Certificates from the relevant authorities, due to unforeseen circumstances which are beyond its control, the Group will have to incur additional costs, which may materially and adversely affect its business, operations, results of operations, financial position and prospects.

# The Group may have to bear the costs and expenses for generation of electrical power and the provision of water supply if the supply of electrical power and water to its property development projects is disrupted

The Group has an arrangement with the local government for the supply of electrical power and water to Chengdu Cityspring and Plots A, B, C and G of the Millennium Waterfront. Upon completion of the construction of the Plots D, E and F of the Millennium Waterfront, the Group intends to secure the supply of electrical power and water from the local government to the development. To fulfil its obligations to supply electrical power and water, the local government may use its own sources or tap into the sources of other entities to supply electrical power and water to the Group's developments.

In the event that there is a disruption in the supply of electrical power and water to its developments for any reason, the Group will have to incur costs and expenses to arrange for the supply of any interim electrical power and water to its developments. The Group may not be able to pass such costs to the purchasers or occupants of units in its developments as the obligation to provide electrical power and water is that of the developer under the terms of the sales contracts with the purchasers. As a result, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

There is a possibility that the Group's land use rights may be forfeited or that the Group may be penalised by the PRC government if the Group fails to comply with the terms of the land use rights grant contracts or rules imposed by the local government

Under PRC law, if a developer fails to comply with or develop land according to the terms of the land use rights grant contract or rules imposed by the local government (including those relating to payment of land grant premium, land use or timeline with respect to commencement and completion of the development of the land), the relevant government authority may issue a warning, impose a penalty on the developer or forfeit the land use rights granted to the developer.

Specifically, under current PRC laws and regulations, if the Group fails to pay any outstanding land premiums by the stipulated deadline, the Group may be subject to a late payment penalty at the rate of 0.1 per cent. of the unpaid land premium per day. If the Group fails to fully pay the land premiums within 60 days after the land grant contract becomes effective, the grantor is entitled to terminate the land grant contract and claim for indemnities.

If the Group fails to commence development for more than one year from the commencement date stipulated in the land grant contract, the land authorities may impose a levy of idle land fee on the Group of up to 20.0 per cent. of the land premium. If the Group fails to commence development for more than two years, the land is subject to forfeiture unless the delay in development is caused by a government action or by force majeure.

In addition, even if the Group commences development of the land in accordance with the land grant contract, if the area of the developed land is less than one-third of the area of the total site area of the land, or if the total capital expenditure is less than one-fourth of the total investment of the project, and the development of the land is suspended for more than one year without government approval, the land may still be treated as idle land. In the "Notice on Promoting the Saving and Intensification of Use of Land" (国务院关于促进节约集约用地的通知) promulgated by the State Council of the PRC (the "State Council") in January 2008, the aforesaid policy was reinforced. This notice states, among others, that the MLR and other authorities are required to conduct research on and commence drafting of implementation rules concerning the levy of land appreciation fees on idle land. The MLR issued a "Notice on Strengthening the Administration of Construction Land and Promoting the Utilisation of Approved Land that Has Been Granted Approval but is Not Being Utilised" (关于严格建设用地管理促进批而未用土地利用的通知) in August 2009, which reiterates the current rules regarding idle land. In September 2010, the MLR and the Ministry of Housing and Urban-Rural Development of the PRC (中华人民共和国住房和城乡建设部) ("MOHURD") jointly issued the "Notice On Further Strengthening the Administration and Control of Property Land and Construction" (关于进一步加强房地产用地和建设管理调控的通知), which provides that a property developer and its controlling shareholders will be prohibited from participating in land bidding before any non-compliance or illegal behaviour in which it engages, such as (a) leaving the land site idle for more than one year due to the property developer's own reasons, (b) illegal transfer of land use rights, (c) non-compliance with the land development requirements specified in a land grant contract, and (d) committing crimes such as acquiring land by forging official documents and illegal land speculation, have been completely rectified, or the relevant case and investigation have been closed.

There can be no assurance that regulations relating to idle land in the PRC will not become more restrictive in the future and that circumstances leading to the imposition of penalties, liquidated damages or forfeiture of the Group's land will not arise in the future. If the Group is deemed as holding land idle for more than one year without cause or is required to forfeit land, it may lose (a) the opportunity to develop the relevant land site, (b) its investments in the land, including land premiums paid and development costs incurred, and (c) its ability to bid for other land in the future, any of which could materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

With respect to the timeline for the commencement and completion of the development of land, the Group is typically given a stipulated period according to either the (a) terms of the respective land use rights grant contract or (b) rules imposed by the local government, within which it is required to develop the piece of land, failing which, penalties may be incurred by the Group, including a possible forfeiture of the land in question. Circumstances leading to a possible breach of such terms of the Group's land use rights grant contracts or rules imposed by the local government may arise in the future, leading to possible penalising actions being taken by the relevant authorities, which may materially and adversely affect the Group's business, operations, results of operation, financial position and prospects.

## Where bank mortgages are provided to the Group's customers, it guarantees the issuance of the property ownership certificates to the banks

The Group arranges for various domestic banks in the PRC to provide loans and mortgage facilities to its customers prior to the delivery of the completed units. Where such loans are taken up by its customers, the Group guarantees the issuance of the property ownership certificates to the banks by the time stipulated in the sale and purchase agreements with the customers. This guarantee is fulfilled upon the issuance of the property ownership certificates to the banks and upon the banks obtaining the certificates of other rights (他项权利证书) in respect of the mortgaged properties.

In the event that a customer defaults on the payment to the bank prior to the issuance of the property ownership certificate, the bank has the right to terminate the mortgage facility and claim from the Group all the payments relating to the mortgage facility due to the bank, which may adversely affect the Group's cash flow and financial position. Upon such occurrence, the Group may have to (a) pay the bank all such payments and claim this amount from the customer and (b) terminate the sale and purchase agreement and charge the customer a penalty for the default, as well as any other costs arising from the default, which has been agreed between the customer and the Group. As at the Latest Practicable Date, the Group has been served one claim from a bank in the PRC arising from the default by a buyer of three SOHO units at the Chengdu Cityspring project. The Group has settled the outstanding mortgage loan of approximately RMB0.4 million on behalf of the buyer and has issued a letter of demand to the buyer to claim back this amount. There is no assurance that in the event of such claims from banks, the Group will be successful in claiming any amount from the customer, including the penalty and any other costs arising from the customer's default. A failure to do so may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

#### RISKS RELATING TO THE GROUP'S PROPERTY HOLDING BUSINESS

### The financial performance of the Group's property holding business which includes hospitality assets is dependent on the conditions of the hospitality industry

The Group's property holding business and in particular, its hospitality component, is subject to prevailing economic conditions in markets or countries from which its guests originate or where its properties are located.

A number of factors, many of which are common to the hospitality industry, may affect the conditions of the hospitality industry in the Netherlands, Germany, the PRC and other regions in which the Group operates or may operate and accordingly, the financial performance of its property holding business. Such factors include the following:

 changes in the domestic, regional and global economies which are affected by factors, including, but not limited to, the political landscape, environmental conditions and viral epidemics such as human or avian influenza and SARS;

- increased threat of terrorism, terrorist events, airline strikes, hostilities between countries or increased risk of natural disasters that may affect travel patterns and reduce the number of business and commercial travellers and tourists;
- length of a traveller's stay which is dependent on business and commercial travel, leisure travel and tourism;
- changes in governmental laws and regulations, fiscal policies and zoning ordinances and the related costs of compliance with laws and regulations;
- increased competition in the local hospitality industry, for example new supply of comparable hotels in the markets which the Group operates in, which could negatively affect its hotels' occupancy rates and revenue;
- increase in operating costs and occurrence of unanticipated costs due to various reasons including inflation, labour costs, workers' compensation and health-care related costs, repairs and maintenance expenses, utility and energy costs, property tax, advertising and promotion expenses, insurance, environmental damage and acts of nature and their consequences;
- the ability and willingness of consumers to spend money on leisure and entertainment activities including vacations;
- relations between the Group's service providers, suppliers and/or lenders and the Group;
- adverse weather patterns; and
- adverse effects of any downturn in the hospitality industry.

As a result of the occurrence of any of the aforementioned factors, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

### The Group may not be successful in implementing its plans to expand its property holding business

The Group's expansion into the property holding business in Germany and any future expansion into other regions besides the Netherlands and the PRC or even outside Amsterdam and Rotterdam in the Netherlands or the Sichuan and Guangdong provinces in the PRC may not be successful as there are many differences between such property markets and the property markets which the Group is familiar with, be it in terms of the level and pace of economic development, culture, regulatory practices, topography, the Group's familiarity with business practices, customs, tastes, preferences and behaviour. Accordingly, the Group's experience which had primarily been in Amsterdam and Rotterdam in the Netherlands, as well as the Sichuan and Guangdong provinces in the PRC, may not be as relevant when it seeks to expand the Group's business into new regions.

There is no assurance that the Group's future property holding ventures will achieve the same levels of success achieved for its existing Dutch and PRC portfolios. In the event the Group is unsuccessful in its expansion into new markets, cities and sectors, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

# Changes in tax laws, regulations, policies, concessions and treatment and accounting standards applicable to the Group may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects

The Group has properties located in the PRC and Europe. The applicable laws, regulations (including tax laws and regulations in Singapore, the Netherlands, Germany and the PRC) which the Group is subject to and the IFRS are subject to change. New laws and regulations may also be introduced in these jurisdictions. The Group and its financial statements may be affected by these changes. For instance, the Group may be exposed to risks associated with changes in foreign direct investment regulations which may extend to foreign entities in member states of the European Union which are held by non-European Union entities. Should restrictions be imposed in relation to Singapore, the transfer of payments such as dividends and interest from inter-company loans to the Group, or the ability of the Group to make future investments and/or acquisitions in the Netherlands or Germany, could be impeded. The extent and timing of these changes in laws, regulations and accounting standards are currently unknown and subject to confirmation by the relevant authorities.

The Group is subject to present and relevant Dutch, German and PRC tax laws and regulations. Amendments to the tax legislation or regulations, policies, concessions and treatment relating to taxation (including the removal, loss, suspension or reduction of any tax benefits or tax relief) and/or the interpretation and/or application of the same may have either prospective or retroactive effect and this may affect the overall tax liabilities of the Group. There can be no assurance that these changes will not have a significant impact on the presentation of the Group's financial statements or on the Group's results of operations. Any such changes to laws, regulations and accounting standards may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

# The Group may not be able to generate adequate returns on its properties held for long-term income

Holding properties for income is subject to varying degrees of risk. The returns available depend, to a large extent, on the amount of capital appreciation generated, income earned as well as expenses incurred. In particular, there is a relatively longer gestation period in respect of hospitality assets due to the nature of their operations as well as the time it may take for the Group to acquire adequate market share to generate revenue on a sustainable basis. Maximising yields from properties held for long-term income also depends to a large extent on active ongoing management and maintenance of the properties. Accordingly, there can be no assurance that, after the gestation period, the Group will be able to generate adequate returns in respect of its properties held for income and in particular the Group's hospitality assets, which may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

## The Group may be unable to extend the term of the lease of its leasehold land in the Netherlands and/or PRC at a commercially acceptable price, if at all

In the Netherlands, a number of the Properties are held under various leaseholds with a duration of up to the year 2069. Unless the grantor and grantee (being the Group) of the land use rights agree upon a renewal or extension of the land use rights, the leaseholds will terminate at the expiry of the fixed terms and the grantee will have to dispose of the relevant Properties in accordance with the applicable leasehold conditions. In the event that a leasehold term is renewed or extended, the grantee will be required to, among others, pay a land grant premium. The determination of the land grant premium upon such renewals and extensions varies across municipalities. For instance, the determination of the land grant premium in Amsterdam is calculated based on the value of the land at the time of determination.

All the PRC Properties are held directly under land use rights granted by the PRC government, with terms ranging from 40 years for commercial properties to 70 years for residential properties. According to PRC laws, the grantee of the land use rights of non-residential land may apply for renewal at least 12 months prior to the expiry of the land use rights, otherwise the land use rights will revert to the State upon expiry. However, for residential land, the land use rights are automatically renewed and/or extended upon the expiry of such rights, for a tenure which is to be determined by the PRC government.

If an application for extension is granted (and such grant is made by the PRC government unless the land in issue shall be taken back for the purpose of public interests), the grantee will be required to, among others, pay a land grant premium for the renewed land use right. If no application is made, or such application is rejected in the case of the Group's non-residential Properties, or the leases for the Group's residential Properties expire, the Properties may be disposed of in accordance with the land use right grant contract.

As at the Latest Practicable Date, none of the Properties in the Netherlands have run their full terms. To the best of the Group's knowledge, none of the land use rights granted by the PRC government similar to those granted to the Group have, as at the Latest Practicable Date, run their full terms, and therefore, there is no known precedent of such extension to provide an indication of the quantum of land grant premium which the Group will have to pay and additional conditions which may be imposed in the event that an extension to the land use rights for the Group's properties is sought and obtained.

Accordingly, there can be no assurance that the Group will be able to obtain an extension to the leasehold terms of the Properties in the Netherlands, or the land use rights of the Properties in the PRC, as the case may be. In the event that an extension is not granted, the relevant Properties in the Group's portfolio would revert to the Netherlands government or the PRC government, as the case may be, and it would no longer own or be able to derive income from such Properties and this, together with other factors, may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

In the Netherlands and Germany, the Group is dependent on rental payments from sole lessees and any breach by any of such sole lessees of its obligations under its lease may have an adverse effect on the Group

In the Netherlands and Germany, the Group is dependent on rental payments from ABN AMRO Bank N.V., TVHG Budget Amsterdam II B.V., Van Doorne N.V. and MHP Parkhotel GmbH, the sole lessees in relation to the Villa Nuova, Arena Towers, Zuiderhof I and the Le Méridien Frankfurt respectively under each of their lease agreements. Accordingly, as these lessees are the sole lessees of the relevant Properties, the Group is exposed to concentrated counter party risk with respect to these Properties.

Accordingly, the Group's revenue in the Netherlands and Germany is dependent upon the ability of the sole lessees to make rental payments. A downturn in the business of the sole lessees may weaken their financial condition and result in the sole lessees' failure to make timely rental payments or default under their leases. In such event, the Group may, among other things, experience delays in receiving rental payments or non-payments and/or a breach by the sole lessees of the leases and thus may incur substantial costs in enforcing its rights as landlord and protecting its investments. Any non-payment of rent by the sole lessees may have an adverse effect on the Group's business, operations, results of operations, financial position and prospects.

There can be no assurance that the sole lessees will have sufficient assets, income and access to financing in order to enable them to satisfy their obligations under the sole leases.

There is also no assurance that the sole lessees will renew the leases upon expiry. If the leases are terminated, the Group may not be able to find a suitable replacement sole lessee or lessees, as a result of which the Group may lose a significant source of revenue. In any event, it may not be possible to replace the sole lessees immediately upon termination of the leases and this may lead to temporary vacancy. The termination of the leases may have an adverse effect on the Group's business, operations, results of operations, financial position and prospects.

Moreover, failure by the sole lessees to maintain the Villa Nuova, Arena Towers, Zuiderhof I and Le Méridien Frankfurt, as the case may be, in a good state of tenantable repair and condition could have an adverse impact on the physical condition on the property, rendering them unattractive to existing end-users and potential end-users.

## The Group is subject to the risk of non-renewal and non-replacement of leases and the loss of anchor tenants or a significant number of tenants of any of the Properties

The Group leases the units in its commercial developments in the Netherlands and the PRC. If an anchor tenant or a significant number of tenants terminate their leases or do not renew their leases at expiry, it may be difficult to secure replacement tenants at short notice. In addition, the amount of rent to be paid and other terms on which lease renewals and new leases are agreed may be less favourable to the Group than those of the current leases. If replacement tenants cannot be found in a timely manner or on terms which are commercially acceptable to the Group, this is likely to materially and adversely affect the business, operations, results of operations, financial position and prospects of the Group.

The loss of anchor tenants or a significant number of tenants in respect of any one of the Group's Properties could result in periods of vacancy impacting the ability of the asset holding companies to make interest and dividend payments and consequently, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

## The Group's business of holding hospitality-related assets for income may entail a higher level of risk compared to other types of assets

The Group owns hospitality assets in the Netherlands and the PRC. Such properties may be held as part of a larger mixed-use development (where such mixed-use development may also include non-hospitality uses such as in Chengdu Cityspring).

A concentration of such specific property assets may cause the Group to be susceptible to a downturn in the hospitality industry in Europe and the PRC and in particular, the Netherlands and Chengdu. A decline in occupancy and room rates for such property assets, and/or a decline in the asset value of the Group's portfolio, will have a material and adverse impact on its business, operations, results of operations, financial position and prospects.

# Renovation or redevelopment works or physical damage to the Properties may disrupt the operations of the Properties and collection of rental income or otherwise result in an adverse impact on the financial condition of the Group

The quality and design of the Group's Properties have a direct influence over the demand for space in, and the rental rates of, the Properties. The Properties may need to undergo renovation or redevelopment works from time to time to retain their competitiveness and may also require unforeseen ad hoc maintenance or repairs to rectify faults or structural issues that may develop or to address new planning laws or regulations. The costs of maintaining office properties and the risk of unforeseen maintenance or repair requirements tend to increase over time as the building ages. Although tenants may be obliged to bear certain maintenance and repair costs to a certain extent, the business and operations of the Properties may suffer some disruption and it may not be possible to collect the full or any rental income on space affected by such renovation or redevelopment works for the duration of the maintenance and/or repair works. In such event, the business, operations, results of operations, financial position and prospects of the Group may be materially and adversely affected.

## A decline in rental or occupancy levels and difficulties in securing tenants and/or guests may materially and adversely affect the Group's financial performance

The Group's business of holding properties for income is subject to varying degrees of risk. The returns from such investments depend largely on the amount of income earned and capital appreciation generated by such properties which in turn depends on the rental or occupancy levels and the Group's ability to secure tenants and/or guests and the Group's ability to procure that existing tenants renew or extend their lease terms. If the assets do not generate sufficient revenue to meet operating expenses, including debt service and capital expenditure, the Group's business, operations, results of operations, financial position and prospects will be adversely affected.

## The Group may be adversely affected by economic and real estate market conditions as well as changes in interest rates, availability of funds, regulations and laws

The revenue generated by, and value of, the Properties which the Group holds for income may be adversely affected by a number of factors, including but not limited to international, regional, economic or local property conditions in the Netherlands, Germany and the PRC, supply from other available properties, changes in market rates for comparable properties, prompt payment by the Group's tenants, sourcing for suitable tenants, casualty losses due to fire, floods and other natural and man-made disasters, the ability to provide adequate maintenance and insurance and increased operating costs.

The Group's property holding business is also affected by factors such as changes in interest rates, the availability of funds, changes in governmental regulations, changes in tax laws or rates and potential environmental or other legal liabilities.

In addition, certain significant expenditure associated with an investment in properties (such as mortgage payments, property taxes and maintenance costs) are generally not reduced when circumstances cause a reduction in revenue from the investment and an increase in such expenditure may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

# The Group may be adversely affected by fire, terrorism, accidents, disruption to the supply of public utilities or other unforeseen events at its hotels or Properties which are currently being leased

The occurrence of fire, terrorism, accidents, disruption to supply of public utilities or other unforeseen events (including unexploded ordinances from World War II that have not been discovered as yet) at any of the hotels and/or Properties which the Group holds for income may lead to significant and prolonged disruptions to the business and operations of the Properties resulting in the Group incurring significant and unbudgeted costs. This could have a material adverse effect on the Group's business, operations, results of operations, financial position and prospects.

# The Group may not be able to secure funding in respect of any significant capital expenditure required by the Properties or any properties that may be acquired by the Group periodically beyond its estimates

The Properties and any properties that may be acquired by the Group may require periodic capital expenditure beyond management's current estimates for refurbishment, renovation for improvements and development of the properties in order to remain competitive or to be income-producing. The Group may not be able to fund such capital expenditure solely from cash suitable for its capital expenditure from its operating activities and may not be able to obtain additional equity or debt financing on favourable terms or at all. If the Group is not able to obtain suitable financing, the marketability of such property may be affected. In such event, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

## Government authorities may impose pre-emption rights on the Group's Properties

None of the Group's Properties in the Netherlands currently have pre-emption rights in favour of any municipality pursuant to the Municipalities Preferential Rights Act (*Wet Voorkeursrecht Gemeenten*). If, according to the Land Register of the Netherlands (*Kadaster*), such a right is applicable to real estate, the owner must offer such real estate to the municipality before it can be sold to a third party. The existence of such pre-emption rights, should they be imposed on any of the Group's Properties, may affect the Group's ability to obtain the best possible price (under the relevant market conditions) on a divestment of such Property to capture market upside or otherwise. In such event, the Group's business, operations, results of operations, financial condition and prospects may be materially and adversely affected.

# The appraisals of the Properties are based on various assumptions and the price at which the Group is able to sell a Property in the future may be different from the initial acquisition value of the Property

There can be no assurance that the assumptions on which the appraisals of the Properties are based are accurate measures of the market, and the values of the Properties may be evaluated inaccurately. The valuation of any of the Properties does not guarantee a sale price at that value presently or in the future. The price at which the Group may sell a Property may be lower than its purchase price. In such event, the Group's business, operations, results of operations, financial condition and prospects may be materially and adversely affected.

#### RISKS RELATING TO THE GROUP'S PROPERTY FINANCING BUSINESS

## The borrowers may default on the loans that the Group makes to them through entrusted loan arrangements

The Group has been disbursing loans to third parties in the PRC through entrusted loan arrangements since January 2012. An entrusted loan is a loan that the Group provides to a borrower through a PRC-incorporated and licenced financial institution which acts as the Group's lending agent to administer the entrusted funds vis-a-vis the borrower. These loans are usually secured by, among others, mortgages of land use rights and/or properties as well as a corporate guarantee and/or a personal guarantee in favour of the financial institution. In the event the agent banks fail or neglect to initiate proceedings to enforce the collateral, the Group may have to initiate legal proceedings against the defaulting agent bank as the defendant and the customer as the third-party to the entrusted loan arrangement. However, there can be no assurance that the outcome of any such legal proceedings would be on terms which are favourable to the Group. In such event, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

There can be no assurance that the Group's borrowers will not default on these loans. In addition, if the value of the collateral provided by the borrowers on these loans is insufficient to fully repay the principal and interest amounts due or the Group is unable to collect the amounts due from the borrowers or the corporate and/or the personal guarantors who provided the guarantees to the Group, it will suffer a loss. As the collateral is secured in favour of the agent bank, the Group does not have the legal right to enforce the collateral but must rely on the agent bank to do so in the event of default in the repayment of the loans.

The Group had in connection with Case 1 initiated a claim against a borrower which had defaulted on an entrusted loan amount of RMB170.0 million bearing an interest of 18.0% per annum. The Shanghai Courts had ruled that the borrower is to pay the Group the outstanding principal as well as a penalty interest of (a) 24.0% per annum for the period from 21 December 2015 up to 4 August 2016; and (b) 30.4% per annum for the period from 5 August 2016 up to the date of full payment. Although the Group has initiated foreclosure procedures to recover the principal and interest due to it, the Shanghai Courts have ordered that such procedures be suspended pending the conclusion of various alleged criminal cases involving the legal representatives of the borrower.

In addition, the Group had also in connection with Case 2 commenced claims against six different borrowers to which the Group had disbursed entrusted loans amounting in aggregate to RMB470.0 million (the "**Defaulted Amount**") at an interest rate ranging from 17.0% to 17.5% per annum. The loans disbursed to each of these borrowers are cross-collateralised. The Group has received rulings in its favour from the Shanghai Courts for all of these loans and has successfully recovered approximately 77.7% of the Defaulted Amount, and recognised cumulative net interest of RMB152.6 million.

Please see paragraph 9(f) in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part IV – Key Information – Information on the Relevant Entity" of this Offer Information Statement for further details of the abovementioned proceedings.

In addition, as the lender of the entrusted loans, the Group may be exposed to high risks and significant loss in the mortgage industry. As part of the mortgage formalities for the purpose of the entrusted loans, the agent bank typically relies on and keeps copies of, among others, the land and building title certificates submitted by borrowers to the agent bank to determine the validity of the securities offered by borrowers. In the event that the copies of the land and building title certificates are forged or found to be fraudulent and the borrowers default on the entrusted loans, the agent bank may not be able to enforce the collaterals on the Group's behalf.

Upon the registration of the relevant mortgage documents (including, among others, the land and building title certificates as well as the mortgage application) with the relevant local land authority, certificates of other rights (他项权利证书) in respect of the mortgaged properties will be issued to the bank which will enable the bank to enforce its rights on the Group's behalf if the borrowers should default on their loans. In this respect, there is also a risk that such certificates of other rights (他项权利证书) may be forged.

As such, if any of the borrowers default on their loans and/or the agent bank is unable to enforce the collaterals due to the forged or fraudulent copies of the land and building title certificates as well as the certificates of other rights (他项权利证书) or the collaterals are insufficient to cover the principal loan and interest amounts and the Group is otherwise unable to collect the amounts due from the borrowers or the corporate and/or the personal guarantors, the Group's business, operations, results of operations, financial position and prospects could be materially and adversely affected.

# There can be no assurance that the Group will be able to source for suitable borrowers who are able to provide collateral acceptable to the Group

In respect of the Group's property financing business, the entrusted loans it disburses to third parties, as a general principle, have to be secured by, among others, a mortgage of land use rights and/or properties in favour of the agent bank. The Group also requires the amount of the loan disbursed to not exceed a pre-set percentage of the value of the mortgaged land use rights and/or properties.

There can be no assurance that the Group will be able to source for borrowers who are prepared to accept a loan which is within the Group's loan-to-value threshold. In the event that the Group fails to source for suitable borrowers, it will be unable to generate interest income through the entrusted loan arrangements. In addition, in the event the amount of cash the Group allocates for its property financing business is not utilised for other purposes, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

## The Group is dependent on the financing environment in the PRC

The financing environment in which the Group's property financing business operates is highly competitive and subject to regulatory changes. For example, save in respect of mortgage loans taken up by individuals for the purchase of residential units, the PRC government had previously set a ceiling and a floor for lending interest rates which were abolished in July 2013. With the abolishment of the ceiling and floor for lending interest rates, domestic banks in the PRC have the discretion to set their lending interest rates based on the competitive financing environment. Accordingly, there can be no assurance that the Group's property financing services would not in the future become less appealing to potential borrowers. The Group may also be unable to compete with the domestic banks in the PRC. In the event the Group's property financing business is not able to compete successfully in the PRC, the Group's business, operations, results of operations, financial position and prospects could be materially and adversely affected.

## The Group may not be able to effectively manage credit risk and maintain the quality of its entrusted loan portfolio, especially as it expands its property financing business

The sustainability of the Group's growth as a financial services provider depends largely on its ability to effectively manage its credit risk and maintain the quality of its entrusted loan portfolio. In order to minimise and effectively manage the risk of non-performing credit, the Group has implemented measures to assess the creditworthiness of its customers, including due diligence on potential customers' credit quality, strict credit approval procedures and guidelines and effective credit control and collection processes. There can be no assurance that these credit risk management measures will be effective in managing such risks. Failure of the Group's credit risk management measures may result in an increase in the level of its non-performing credit and adversely affect the quality of its entrusted loan portfolio. In addition, the quality of the Group's entrusted loan portfolio may also deteriorate due to various other reasons, including factors beyond its control. If such deterioration occurs, it will materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

## The Group will be exposed to various risks as it expands its property financing business

The Group intends to continue to expand its property financing business. The expansion of its property financing business has and will expose the Group to new and potentially higher risks, including the following:

- the Group may need to hire additional qualified and experienced personnel but may be unable to do so;
- in the event the Group's existing personnel leave their roles, the Group may be unable to find suitable replacements within a reasonable timeframe or at all; and
- the Group may be unable to obtain or maintain regulatory approval for its entrusted loan services if such a need arises. On 5 January 2018, CBRC issued the "Measures for the Administration of Entrusted Loans of Commercial Banks" which sets out certain restrictions on the source and uses of entrusted loan funds as well as the provision of guarantees in relation to the entrusted loans. Although the PRC laws currently do not prohibit entrusted loans, the Group may be required to cease entering into entrusted loan arrangements in the future if there are any changes to the laws, regulations and/or policies prohibiting its property financing business or, as the case may be, requiring that the Group's relevant PRC subsidiaries be licensed.

If the Group is unable to achieve the intended commercial results with respect to its property financing business, the Group's business, operations, results of operations, financial position and prospects could be materially and adversely affected.

#### GENERAL RISKS RELATING TO THE PRC

## The Group's operations could be adversely affected by changes in the social, political and economic conditions in the PRC

The Group's revenues are derived mainly from its business operations located in the PRC. Accordingly, any significant slowdown in the PRC economy or decline in demand for residential and commercial properties in the PRC will have an adverse effect on the Group's business, operations, results of operations, financial position and prospects. Furthermore, any unfavourable changes in the social, political and economic conditions of the PRC may also materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

Since the adoption of the "open door policy" in 1978 and the "socialist market economy" in 1993, the PRC government has been reforming and is expected to continue to reform its political and economic systems. Any changes in the social, political and economic policy of the PRC government may lead to changes in laws and regulations or the interpretation of the same, as well as changes in foreign exchange regulations, taxation and import and export restrictions, which may in turn adversely affect the Group's results of operations. While the current policy of the PRC government seems to be one of imposing economic reform policies to encourage foreign investment and greater economic decentralisation, there can be no assurance that such a policy will continue to prevail in the future. As such, there can be no assurance that the Group's business, operations, results of operations, financial position and prospects will not be adversely affected should there be any policy changes.

The Group recognises that the PRC property market would in general be affected by a change in any of the aforementioned policies, and that any further tightening measures undertaken by the PRC government could materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

# Introduction of new laws or changes to existing laws by the PRC government may adversely affect the Group's business

The PRC legal system is a codified legal system made up of written laws, regulations, circulars, administrative directives and internal guidelines. In the event of a breach of any of the foregoing due to an act or omission by the Group's PRC subsidiaries and/or associated companies, it will be subject to the relevant penalties prescribed thereunder. The PRC government is still in the process of developing its legal system so as to meet the needs of investors and to encourage foreign investment. Generally, the PRC economy is developing at a faster pace than its legal system.

Therefore, some degree of uncertainty exists in connection with whether existing laws and regulations will apply to certain events or circumstances, and if so, the manner of such application. In addition, new personnel at the relevant PRC administrative authorities may require time to process the implementation of the Group's agreements with the local authorities based on the existing interpretation of applicable laws and regulations. In particular, unlike common law jurisdictions like the United Kingdom and Singapore, decided cases do not form part of the legal structure of the PRC and thus have no binding effect. As such, the administration of the PRC laws and regulations may be subject to a certain degree of discretion by the authorities. This has resulted in the outcome of dispute resolutions not having the level of consistency or predictability as in other countries with more developed legal systems. In addition, it may be difficult to obtain a swift and equitable enforcement of laws in the PRC, or the enforcement of judgements by a court of another jurisdiction.

In addition, in line with its transformation from a centrally planned economy to a more free market oriented economy, the PRC government is still in the process of developing a comprehensive set of laws and regulations. As the legal system in the PRC is still evolving, laws and regulations or the interpretation of the same may be subject to change and accordingly, any adverse change could affect the Group's business, operations, results of operations, financial position and prospects.

The PRC property market is heavily regulated and subject to frequent introduction of new regulations, including further measures by the PRC government to slow down the growth of the property sector, which may adversely affect the Group's property businesses

The PRC government exerts considerable direct and indirect influence on the growth and development of the PRC property market through industry policies and other economic measures such as setting interest rates, controlling the supply of credit by changing bank reserve ratios and implementing lending restrictions, increasing tax and duties on property transfers and imposing foreign investment and currency exchange restrictions. Through these policies and measures, the PRC government may restrict or reduce land available for property development, raise the benchmark interest rates of commercial banks, impose additional limitations on the ability of commercial banks to make loans to property developers and property purchasers, impose additional taxes and levies on sale of properties and restrict foreign investment in the PRC property sector.

For instance, from 2004 to 2017, the PRC government introduced a series of regulations and policies designed to generally control the growth of the property market and increase in property prices as well as to dampen property speculation, including, among others:

- strictly enforcing the laws and regulations relating to idle land;
- restricting the grant or extension of revolving credit facilities to property developers that hold a large amount of idle land and vacant commodity properties;
- prohibiting commercial banks from lending funds to property developers with an internal capital ratio that is under a certain prescribed percentage;
- restricting PRC commercial banks from granting loans to property developers for the purpose of paying land grant premiums;
- limiting the maximum amount of monthly mortgage and the maximum amount of total monthly debt service payments of an individual borrower;
- imposing tax levies on the sale proceeds for second-hand transfers of properties subject to the length of holding period and type of properties;
- increasing the minimum amount of down-payment in respect of residential properties;
- imposing limits on the number of residential properties that local residents may purchase;
- tightening the availability of individual housing loans in the property market to individuals and their family members with more than one residential property; and
- limiting the availability of individual housing provident fund loans for the purchase of second (or subsequent) residential properties by individuals and their family members.

There can be no assurance that the PRC government will not adopt additional and more stringent industry policies, regulations and measures in the future. It is also impossible to ascertain the extent of the impact of any such measures or to accurately estimate the Group's sales volume and turnover should such measures be introduced. If the Group fails to adapt its operations to new policies, regulations or measures that may come into effect from time to time with respect to the property industry, or if the Group's marketing and pricing strategies are ineffective in promoting its sale, such policy and market condition changes may dampen the Group's contracted sale, result in the deferral of its pre-sale schedules, and cause the Group to incur additional costs, in which case the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

## In general, there is a lack of readily available, reliable and updated information on property market conditions in the PRC

The Group is subject to property market conditions in the PRC in general and in particular, in the cities where the Group's property developments are located. Current, reliable and up-to-date information on the amount and the nature of property development and investment activities, the demand for such developments, the supply of new properties being developed or the availability of land and buildings suitable for development and investment is generally not readily available in the PRC and in the relevant cities. Consequently, the Group's investment and business decisions may not always have been, and may not be in the future, based on accurate, complete and timely information. Inaccurate information may adversely affect the Group's business decisions, which could materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

# There are certain existing policies and regulations in the PRC that may affect the Group's future financing activities

PRC policies or regulations that may affect the Group's future domestic financing activities

The PRC government has in recent years implemented a number of policy initiatives in the domestic financial sector to further tighten the domestic lending requirements for property developers. In June 2003, the PBOC issued the "Notice on Further Strengthening the Management of Property Credit Business" (中国人民银行关于进一步加强房地产信贷业务管理的通知) which, among others:

- prohibits PRC commercial banks from advancing loans to fund the payment of land premium;
- restricts PRC commercial banks from granting loans for the development of luxury residential properties such as villas; and
- prohibits property developers from using borrowings obtained from any local bank to fund property developments outside the region of such local bank.

In May 2005, the MOC, the NDRC and several other regulatory bodies of the PRC government jointly issued the "Opinions on the Stability of Residential Property Prices" (关于做好稳定住房价格 工作的意见) which, among others, require commercial banks to strictly enforce PRC laws on granting loans for property developments, including the requirement of thorough credit investigation before approving loans for property developments.

In accordance with the "Notice on Strengthening Commercial Property Credit Management" (关于加强商业性房地产信贷管理的通知) jointly issued by PBOC and the CBRC on 27 September 2007, commercial banks shall not (a) issue loans in any form to a project of which the proportion of capital (owners' equity) is less than 35.0 per cent. or that has not received the Land Use Rights Certificate, the Construction Land Planning Permit, the Construction Project Planning Permit or

the Construction Permit; (b) issue loans to property development enterprises that are found to be hoarding land and properties for speculative purposes by the competent authority in charge of land and resources and the competent authority in charge of construction; and (c) accept commercial properties that have been left idle for more than three years as collateral for mortgage loans.

However, on 20 December 2008, the State Council promulgated the "Various Opinions on Promoting the Healthy Development of Property Market" (国务院办公厅关于促进房地产市场健康发展的若干意见). First, commercial banks may increase credit support for construction of small and medium-sized ordinary commodity properties at low or medium price, especially properties under construction. Further, they will be under the supervision of the government, especially for government housing projects (政府保障房) under construction. Secondly, with regard to the enterprises or projects relating to merger or reorganisation by competent and reputable property development enterprises, commercial banks are encouraged to provide financing support.

In accordance with the "Notice on Adjustment of Investment Capital Ratios for Fixed Asset Projects" (国务院关于调整固定资产投资项目资本金比例的通知) promulgated by the State Council on 25 May 2009, the minimum capital proportion for low-income housing projects and ordinary commercial housing projects is 20.0 per cent., and the minimum capital proportion for other types of property development projects is 30.0 per cent. When providing credit assistance and services, financial institutions shall carry out an independent assessment to reduce financial risks and shall conduct a comprehensive assessment and evaluation on the source of the capital, returns on investment and investment risks with reference to the capital requirements promulgated by the State based on the status of the borrower and the project, so as to decide whether to grant the loan as well as the amount and proportion of the loan.

PRC policies or regulations that may affect the Group's future external financing activities

On 28 April 2013, SAFE issued the Administrative Measures for Foreign Debt Registration (外债登记管理办法) (the "Foreign Debt Measures") and the Foreign Debt Measures Operation Guidelines (外债登记管理操作指引) which was revised on 4 May 2015 (the "Foreign Debt Guideline").

Further, on 11 May 2013, SAFE issued the "Notice on Issuing the Provisions on the Foreign Exchange Administration of Domestic Direct Investment of Foreign Investors and the Supporting Documents" (国家外汇管理局关于印发《外国投资者境内直接投资外汇管理规定》及配套文件的通知) (the "Notice 21").

The Foreign Debt Measures, Foreign Debt Guideline and Notice 21 restrict the ability of a foreign invested property enterprise to raise funds offshore and then inject funds into such enterprise by way of shareholder loans stipulating that, among others (a) SAFE will no longer process foreign debt registration or examination and approval of foreign exchange settlements for foreign debt for Property FIEs that obtained approval certificates from commercial authorities and filed such approval certificates with MOC on or after 1 June 2007; (b) Property FIEs established before 1 June 2007 may apply for foreign debt registration only within the balance between total investment and registered capital; and (c) Property FIEs which fail to fully contribute registered capital, or where the capital fund (owner's equity) is less than 35.0 per cent. of the required total investment of its development project, or, which fail to obtain the Land Use Rights Certificate, are prohibited from raising foreign debt, and SAFE will no longer process foreign debt registration or examination and approval of foreign exchange settlements for foreign debt for such foreigninvested property enterprises. The Group currently has Property FIEs. These property subsidiaries incorporated by the Group in the PRC (the "PRC Property Subsidiaries") will not be allowed to obtain debt financing (including bank loans or inter-company loans) from offshore entities.

Nonetheless, the PRC Property Subsidiaries' financing needs will be funded through a combination of internal and other external sources. Internal sources include working capital inflows while external sources include onshore RMB-denominated loans from banks and financial institutions based in the PRC. The Group may also choose to increase the equity financing in the PRC Property Subsidiaries by way of increases in paid-up capital. Furthermore, the restriction on offshore debt financing does not affect the Group's offshore entities including the Company. Accordingly, the Company and the Group's offshore intermediary holding companies are still able to raise funds denominated in any currency outside the PRC for investments in the Group's existing or new property projects in the PRC. However, such funds raised can only be remitted into the PRC through direct investment into the paid-up capital of the PRC Property Subsidiaries.

In view of the foregoing, although the Group presently does not have any domestic loan exposure, there can be no assurance that the Group will not be undertaking external financing activities in the future and any changes in the policies or regulations by the PRC government may limit the Group's financing options and flexibility and therefore, the Group may need to rely on alternate sources of funds or maintain a relatively high level of cash. Should the Group be unable to do so, the Group's business, operations, results of operations, financial position and prospects may be materially and adversely affected.

## The Group may be subject to fluctuations in interest rates due to, among others, any change of the macroeconomic policies of the PRC government in the PRC property sector

The PRC government has exercised and continues to exercise significant influence over the PRC economy in general, which may, among others, affect the property sector in the PRC. From time to time, the PRC government adjusts its monetary and economic policies to prevent the overheating of the national and provincial economies, and this may affect the property markets that the Group operates in. Any action by the PRC government concerning the economy or the property sector in particular could adversely affect the Group's business, operations, results of operations, financial position and prospects. In addition, the central and local authorities may continue to adjust interest rates, tax rates and other economic policies or impose other regulations or restrictions that may have an adverse effect on the property market in the PRC and in turn adversely affect the Group's business. For instance, as purchasers of the Group's properties commonly rely on mortgages to fund their purchases, any increase in interest rates may increase the costs of such mortgage financing, thus reducing the attractiveness of mortgages as a source of financing for property purchasers and adversely affecting the affordability of properties.

As at the Latest Practicable Date, the Group had obtained certain bank financing credit facilities and it may face risks in relation to interest rate movements in particular as a result of the debts undertaken by the Group to finance its property developments. As at the Latest Practicable Date, all the banking facilities of the Group were from offshore entities. Changes in interest rates will affect the Group's interest income and interest expense from short-term deposits and other interest-bearing financial assets and liabilities respectively. This may in turn have a material and adverse effect on the Group's results of operations. Furthermore, an increase in interest rates would also adversely affect the willingness and ability of prospective customers to purchase the Group's properties and its ability to raise and service long-term debt.

PRC regulations relating to the establishment of offshore holding companies by PRC residents may subject the Group's PRC resident beneficial owners or PRC subsidiaries to liability or penalties, limit the Group's ability to inject capital into its PRC subsidiaries, limit the Group's PRC subsidiaries' ability to increase their registered capital or distribute profits to the Group, or may otherwise adversely affect the Group

SAFE has promulgated several regulations, including the "Notice on Relevant Issues Concerning Foreign Exchange Administration for Domestic Residents' Financing and Roundtrip Investment Through Offshore Special Purpose Vehicles" (国家外汇管理局关于境内居民通过境外特殊目的公司融资及返程投资外汇管理有关问题的通知) or "Circular 75", effective on November 1, 2005 and its implementation rules. On 4 July 2014, SAFE promulgated the "Notice on Relevant Issues Concerning Foreign Exchange Administration for Domestic Residents' Offshore Investment and Financing and Roundtrip Investment Through Offshore Special Purpose Vehicles" (国家外汇管理局关于境内居民通过特殊目的公司境外投融资及返程投资外汇管理有关问题的通知) or "Circular 37" and its schedules (effective from 4 July 2014) which repealed Circular 75.

These regulations require PRC residents and PRC corporate entities to register with local branches of SAFE in connection with their direct or indirect offshore investment activities. These regulations are applicable to shareholders who are PRC residents and may be applicable to any offshore acquisitions that the Group makes in the future. Under these foreign exchange regulations, PRC residents who make, or have prior to the implementation of these foreign exchange regulations made, direct or indirect investments in offshore special purpose vehicles ("SPVs"), will be required to register such investments with SAFE or its local branches. In addition, any PRC resident who is a direct or indirect shareholder of an SPV, is required to update its filed registration with the local branch of SAFE with respect to that SPV, to reflect any material change.

Moreover, any subsidiary of such SPV in China is required to urge the PRC resident shareholders to update their registration with the local branch of SAFE. If any PRC shareholder fails to so register or to update the previously filed registration, the subsidiary of such SPV in China may be prohibited from distributing its profits or the proceeds from any capital reduction, share transfer or liquidation to the SPV, and the SPV may also be prohibited from making additional capital contribution into its subsidiary in China.

There can be no assurance that such PRC-resident individuals may continue to make required filings or updates on a timely manner, or at all. There can be no assurance that the Group will in the future continue to be informed of identities of all PRC residents holding direct or indirect interest in the Company. Any failure or inability by such individuals to comply with SAFE regulations may subject the Group to fines or legal sanctions, such as restrictions on the Group's cross-border investment activities or its PRC subsidiaries' ability to distribute dividends or obtain foreign-exchange-denominated loans (to the extent such loans are not property related or were obtained prior to 1 June 2007, being the date prior to which Property FIEs established before that may apply for foreign debt registration only within the balance between total investment and registered capital) from the Group or prevent the Group from making distributions or paying dividends. As a result, the Group's business, operations, results of operations, financial position and prospects could be materially and adversely affected.

On 15 February 2012, SAFE promulgated the "Notice Concerning the Foreign Exchange Administration on Stock Incentive Plans of Overseas Listed Companies involving Domestic Individuals" (国家外汇管理局关于境内个人参与境外上市公司股权激励计划外汇管理有关问题的通知) (the "Notice 7 (2012)"). Under Notice 7 (2012), PRC citizens who are granted shares or share options by an overseas listed company are required, through a PRC agent such as an onshore entity participating in such stock incentive plan or a domestic institution qualified to conduct asset trust designated by the onshore entity, to register with SAFE and complete certain other procedures related to the granted shares and/or share options. The Group's PRC citizen employees who have been granted shares and/or share options are subject to Notice 7 (2012) given the Company's listing on SGX-ST. If the Group's employees who are PRC citizens fail to comply with these regulations, the Group or its employees who are PRC citizens may be subject to fines and legal sanctions.

Furthermore, as these foreign exchange regulations are still relatively new and their interpretation and implementation have been constantly evolving, it is unclear how these regulations, and any future regulation concerning offshore or cross-border transactions, will be interpreted, amended and implemented by the relevant government authorities. For example, the Group may be subject to a more stringent review and approval process with respect to its foreign exchange activities, such as remittance of foreign currency denominated borrowings, which may adversely affect the Group's business, operations, results of operations, financial position and prospects. In addition, if the Group decides to acquire a PRC domestic company, there can be no assurance that the Group or the owners of such company, as the case may be, will be able to obtain the necessary approvals or complete the necessary filings and registrations required by the foreign exchange regulations. This may restrict the Group's ability to implement its acquisition strategy and could materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

The Group's ability to secure new projects and related investments may be restricted by policies and regulations introduced by the PRC government with respect to overseas investment

The PRC government has introduced a number of policies and regulations aimed at regulating foreign investment in the property industry in the past few years:

- On 11 July 2006, the MOC, the Ministry of Commerce of the PRC (中国商务部) ("MOFCOM"), the NDRC, the PBOC, the State Administration for Industry and Commerce of the PRC (国家工商行政管理局) ("SAIC") and SAFE issued the "Opinions on Regulating the Entry and Administration of Foreign Investments into the Property Market" (关于规范房地产市场外资准入和管理的意见).
- On 23 May 2007, the MOFCOM and SAFE issued the "Notice on the Reinforcement and Regulation of Approval and Supervision of Foreign Direct Investments in the Property Industry" (关于进一步加强规范外商直接投资房地产业审批和监管的通知).
- As mentioned in the risk factor "There are certain existing policies and regulations in the PRC that may affect the Group's future financing activities PRC policies or regulations that may affect the Group's future external financing activities", on 28 April 2013, SAFE issued the Foreign Debt Measures (relating to foreign debt registration) and the Foreign Debt Measures Operation Guidelines.
- As mentioned in the same risk factor, on 11 May 2013, the General Affairs Department of the SAFE issued Notice 21.

SAFE will no longer process foreign debt registration for Property FIEs that obtained approval certificates from commercial authorities and filed such approval certificates with the MOC on or after 1 June 2007. Property FIEs which were established before 1 June 2007 may apply for foreign debt registration only within the balance between total investment and registered capital. The above-mentioned regulations are restrictive measures taken by the PRC government to limit foreign investment in the PRC property market. Pursuant to the requirements in the above regulations, the Group must apply to the relevant examination and approval authorities if it plans to expand the scope of its business or the scale of its operations, engage in new project developments or operations or increase the registered capital of the Group's PRC-domiciled foreign invested subsidiaries in the future.

On 24 December 2011, the MOFCOM and the NDRC jointly issued a revised "Foreign Investment Industrial Guidance Catalogue" (外商投资产业指导目录), which became effective on 30 January 2012, and provides, among others, that the development and construction of villas or golf courses by FIEs are prohibited while the development and construction of high-end hotels or office buildings by FIEs are restricted. On 10 March 2015, the MOFCOM and NDRC jointly issued a further revised "Foreign Investment Industrial Guidance Catalogue" (外商投资产业指导目录), which became effective on 10 April 2015, and which provides, among other things, that the construction of villas or golf courses by FIEs is prohibited while the construction and operation of high-end hotels and office buildings by FIEs are no longer restricted. On 28 June 2017, the MOFCOM and NDRC jointly issued a further revised "Foreign Investment Industrial Guidance Catalogue" (外商 投资产业指导目录), which became effective on 28 July 2017, and which provides, among other things, that the development and construction of villas or golf courses by FIEs are no longer prohibited.

In the future, if the Group develops such properties, the development will be subject to the review and approval by the MOFCOM. Pursuant to the requirements set out in the above-mentioned notices, the Group must apply to the relevant examination and approval authorities if it plans to expand the scope of its business or the scale of its operations, engage in new project developments or operations or increase the registered capital of the Group's PRC foreign-invested subsidiaries in the future. If the PRC government promulgates further policies or regulations to further regulate or restrict foreign investment in the PRC property industry, and if these policies or regulations affect the Group's business and operations, the Group's ability to secure new projects may suffer and the Group's business, operations, results of operations, financial position and prospects could be materially and adversely affected.

### The Group is subject to environmental laws and regulations in the PRC

The Group is subject to a variety of PRC laws and regulations relating to the protection of health and the environment. The particular PRC environmental laws and regulations which apply to the Group's property developments may vary greatly according to the development site's location, environmental condition, the present and former uses of the development site and adjoining properties. The enforcement of the PRC environmental laws and conditions may result in delays to the Group's development projects, the incurrence of substantial compliance and other costs and the prohibition or severe restriction of property development activities in environmentally sensitive regions or areas.

As required by the relevant PRC laws, each of the Group's projects must undergo environmental impact assessments. Environmental impact assessment reports and/or documents must be submitted to the relevant government authorities for approval before the Group can commence construction on a development site. The local authorities may require the Group to submit the environmental impact assessment report, issue orders to suspend construction work and impose penalties if the Group is found to be in breach of the above requirements.

Although the Group has not previously failed to comply with the relevant environmental laws and regulations, there can be no assurance that such risks will not occur in the future. Any future breaches of the relevant environmental laws and regulations may result in a delay of the progress of the Group's property developments, hence materially and adversely affecting the Group's business, operations, results of operations, financial position and prospects.

## PRC foreign exchange controls may limit the Group's ability to receive dividends and other payments from its PRC subsidiaries

The Group's PRC subsidiaries are subject to PRC rules and regulations on currency conversion. In the PRC, SAFE regulates the conversion of RMB into foreign currencies and vice versa. Currently, FIEs are required to apply to SAFE for "Foreign Exchange Registration Certificates for FIEs". With such registration certificates, FIEs are allowed to open foreign currency accounts including the upfront expense account, capital account, asset realisation account and other accounts.

The ability of the Group's PRC subsidiaries to pay dividends or make other distributions to the Group may be restricted by PRC foreign exchange control restrictions. There can be no assurance that the relevant regulations will not be amended to the Group's disadvantage and that the ability of its PRC subsidiaries to distribute dividends to the Group will not be adversely affected.

# PRC regulation of loans and direct investment by offshore holding companies to PRC entities may delay or prevent the Group from using the Net Proceeds to make loans or additional capital contributions to its PRC subsidiaries

Any loans to the Group's PRC subsidiaries are subject to PRC regulations and foreign exchange loan registrations. The Group may borrow funds from offshore bank entities or use offshore equity funds to capitalise its property-related PRC subsidiaries. Any loans provided by the Group to its other PRC subsidiaries to finance their activities, which cannot exceed statutory limits, must be registered with the local counterpart of SAFE. Any capital contributions by the Group to other PRC subsidiaries must be approved by the MOFCOM or its local counterpart in advance.

SAFE issued the "Notice of the SAFE on Reforming the Mode of Management of Settlement of Foreign Exchange Capital of Foreign-Funded Enterprises" (国家外汇管理局关于改革外商投资企业外汇资本金结汇管理方式的通知) (the "Notice 19") in March 2015, which regulates the conversion by an FIE of foreign currency into RMB by restricting how the converted RMB may be used. Notice 19 requires that the RMB funds converted from the foreign currency capital of an FIE may only be used for purposes within the business scope of the relevant FIEs approved by the applicable governmental authority and cannot be used for equity investments or acquisitions within the PRC unless specifically provided otherwise.

Violations of Notice 19 will result in severe penalties, such as heavy fines set out in the relevant foreign exchange control regulations. There can be no assurance that the Group will be able to obtain all or any of the approvals required for making loans or additional capital contributions to its PRC subsidiaries using the Net Proceeds in a timely manner, or at all. Accordingly, the Group may not be able to make use of all or any of the Net Proceeds to extend loans or make additional capital contributions to the Group's PRC subsidiaries.

# Changes in PRC tax laws, regulations, policies, concessions and treatment may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects

Currently, in accordance with industry practices, the Group is taxed according to the relevant national and local government laws and regulations relating to value-added tax, income tax, land appreciation tax ("LAT") and land use tax. In the event that there is a change in the tax laws, regulations, policies, concessions and treatment such as the amount and timing of the LAT prepayments/settlements and land use tax, and the removal, loss, suspension or reduction of any tax benefits or tax relief, the Group's cash flow and profits may be affected adversely, resulting in a material adverse effect on the Group's business, operations, results of operations, financial position and prospects.

The Group's properties are subject to various real (i.e. immovable) property taxes in the PRC that may increase as tax rates increase or as the properties are assessed or reassessed by relevant authorities. In addition, certain taxes such as property tax are subject to the discretion or practice of local tax bureaus in the PRC and thus the amount of tax payable may vary.

## The Group may be deemed a PRC resident enterprise under the PRC Corporate Income Tax Law and be subject to PRC taxation on its worldwide income

Under the PRC corporate income tax ("CIT") law (the "PRC CIT Law"), which came into effect on 1 January 2008 and was revised on 24 February 2017, enterprises established outside the PRC whose "de facto management bodies" are located in the PRC are considered "resident enterprises" and their global income will generally be subject to the uniform 25.0 per cent. PRC CIT rate. Under the Implementation Rules for the PRC CIT Law, "de facto management bodies" is defined as the bodies that have material and overall management control over the business, personnel, accounts and properties of an enterprise.

A substantial portion of the Group's management is currently based in the PRC and may remain in the PRC. In April 2009, the State Administration on Taxation ("SAT") promulgated the "Notice on the Recognition of Chinese-Controlled Enterprises Registered Abroad as Resident Enterprises based on the Standards of the Organisations of Actual Management" (国家税务总局关于境外注册中资控股企业依据实际管理机构标准认定为居民企业有关问题的通知) to clarify the definition of "de facto management bodies" for enterprises incorporated overseas with controlling shareholders being onshore enterprises or enterprise groups in the PRC. However, it remains unclear how the tax authorities will treat an overseas enterprise invested or controlled by another overseas enterprise, as in the Group's case.

Under the "Public Announcement on Promulgation of the Administrative Measures on Income Tax on Overseas Registered Chinese-funded Holding Resident Enterprises (Trial Implementation)" (关于印发《境外注册中资控股居民企业所得税管理办法试行》的公告), which was issued on July 2011 by SAT, a non-domestic resident enterprise shall, in accordance with the requirements of the PRC CIT Law, its implementing regulations and relevant administrative regulations, fulfil its corporate income tax liability and withhold income tax when paying the non-resident enterprise the amount as required in the third paragraph of Article 3 of PRC CIT Law, in relation to the income generated from within the PRC.

The Group may be treated as a PRC resident enterprise for PRC CIT purposes. The tax consequences of such treatment are currently unclear as they will depend on how the PRC finance and tax authorities apply or enforce the PRC CIT Law and the implementation rules.

## The Group faces uncertainty with respect to indirect transfers of equity interests in PRC resident enterprises by their non-PRC holding companies

On 3 February 2015, SAT issued the "Public Notice Regarding Collection of Corporate Income Tax by Indirect Transfer of Assets by Non-Resident Companies" (关于非居民企业间接转让财产企业所得税若干问题的公告) (the "Notice 7"). Notice 7 stipulates that when a non-resident enterprise indirectly transfers equities and/or other assets of a Chinese resident enterprise not for any reasonable business purpose but to avoid its enterprise income tax payment obligation, such indirect transfer shall be treated as a direct transfer in accordance with the provisions of Article 47 of the PRC CIT Law, pursuant to which the tax authority has the right to adjust the transfer of such equity within reasonable standards. The amount obtained by the transferor from the transfer of such equity and/or other assets may be taxable in the PRC.

There is uncertainty as to the application of Notice 7. For example, while the term "Indirect Transfer" is not clearly defined, it is understood that the relevant PRC tax authorities have jurisdiction regarding requests for information over a wide range of foreign entities having no direct contact with the PRC. Notice 7 may be determined by the tax authorities to be applicable to the Group's private equity financing transactions where non-resident shareholders were involved, if any of such transactions were determined by the tax authorities to lack reasonable commercial purpose. As a result, the Group and its non-resident investors may become at risk of being taxed under Notice 7 and may be required to expend valuable resources to comply with Notice 7 or to establish that the Group should not be taxed under Notice 7, which may have a material adverse effect on the Group's business, operations, results of operations, financial position and prospects.

In July 2017, First Sponsor Guangdong, an indirect wholly-owned subsidiary of the Company entered into an agreement to dispose its entire equity interest in Guangdong Idea Valley to a third party. As this disposal also concerned the indirect disposal of a PRC subsidiary, it may be considered as an Indirect Transfer by the relevant PRC tax authority. If this is the case, the Company may be required to make certain tax filings and/or pay taxes in respect of any gains from the disposal. In addition, if such filings are not made within the stipulated timeframe, the Group may be required to pay a penalty in addition to the tax payable in respect of any gains on disposal.

# It may be difficult to enforce service of process upon the Group's executive officers who live in the PRC or to enforce against the Group in the PRC any judgments obtained from non-PRC courts

Some of the Group's executive officers are residents of the PRC. Therefore, it may be difficult or impossible to effect service of process upon those persons in the PRC. In addition, a substantial portion of the Group's assets are located within the PRC. The PRC has not entered into any treaties providing for the reciprocal recognition and enforcement of judgements of courts with Singapore, Japan, the United States of America, the United Kingdom or most other western countries. As a result, it may be difficult or impossible to enforce against the Group in the PRC any judgements obtained from non-PRC courts.

#### GENERAL RISKS RELATING TO THE NETHERLANDS AND GERMANY

# The Group's business is subject to the general legal environment in the Netherlands and Germany, any of which may change to the Group's detriment

The Group's business is subject to the general legal framework applicable to real estate in the Netherlands and Germany. This framework includes a variety of laws, codes and regulations, including civil, corporate, tax, planning, zoning, environmental, health and safety and other laws, regulations and/or requirements, as well as specific laws such as Dutch and German tenancy law, and special provisions under other laws, including fire, health and safety protection and environmental protection, construction laws, historic preservation laws, social legislation and other public laws. Such laws and regulations could require the Group to undertake additional refurbishment, maintenance and modernisation measures.

Furthermore, any costs that the Group may have to incur to comply with such laws, codes and regulations are based on the assumption that the required permits are issued promptly and consistently with the Group's schedules. There can be no assurance, however, that the required building permits are issued promptly or are issued without conditions that the Group is unable to satisfy. This may potentially result in substantial delays in the completion of such modernisation measures and result in the Group having to incur more significant costs than those that the Group had projected. The occurrence of any of these risks may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

The Group may be required to pay penalties and/or lose required permits or licenses for non-compliance with any such laws, regulations and/or other requirements of local, regional and national authorities to which it is subject, as well as the authorities of the European Union. Any changes to Dutch, German, European or other laws applicable to the Properties in the Netherlands and Germany, including changes with retrospective effect, or changes in the interpretation or application of existing laws may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

Although the Group takes steps to keep itself informed of potential changes to the legal, tax and regulatory environments in which it operates and where its members are formed, incorporated or registered, there can be no assurance that the Group will become aware of such changes in a timely manner. Any such changes or any failure of the Group to respond to such changes may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

#### Certain Properties located in the Netherlands are registered as contaminated land

Several of the Properties in the Netherlands, including a number in the Bilderberg Portfolio, are "contaminated" within the meaning of the Soil Protection Act (*Wet Bodembescherming*), including the decisions and regulations related thereto. Furthermore, of these Properties, a number are registered as contaminated in accordance with the Disclosure of Impediments under Public Law in respect of Real Estate Act (*Wet kenbaarheid publiekrechtelijke beperkingen onroerende zaken*). However, as there are no outstanding orders to investigate or clean up issued in respect of any of such Properties, the Group is currently not required to take any further action in relation to the soil contamination issues.

There is no assurance that the Group will not be required to incur expenses and make capital expenditures to comply with laws on soil contamination or other environmental laws in relation to any of its Properties. Should the Group be required to incur significant expenses or undertake significant capital expenditure in order to comply with applicable environmental laws, or should the use of the Properties be affected by applicable environmental laws, the business, operations, results of operations, financial position and/or prospects of the Group may be materially and adversely affected.

#### Asbestos-containing materials are present in the premises of certain of the Properties

Asbestos-containing materials are present in the premises of certain of the Properties located in the Netherlands and Germany, in particular, those that were constructed before the Working Conditions Decree (*Arbeidsomstandighedenbesluit*) prohibiting asbestos-containing materials in new constructions and renovations came into effect in 1993. The Netherlands has relevant regulations in relation to the management of asbestos in buildings which the Group will have to comply with or procure compliance with on an on-going basis. The regulations require, among other things, regular inspection and monitoring of the asbestos containing premises and if the Group removes the asbestos or renovates or demolishes the buildings, certain environmental regulations govern the manner in which the asbestos must be handled and removed, and the Group could incur substantial costs complying with such regulations. As at the Latest Practicable Date, the Group has not had any material non-compliance with the relevant laws and regulations relating to the management of asbestos. In addition, the Company is of the view that the presence of asbestos is common in older buildings and with proper management, the presence of asbestos-containing materials in certain of the Group's Properties would not prevent or delay the sale of such properties.

If any of the Properties are found to be contaminated, the Group may be responsible for their full or partial decontamination. In such event, the Group may be required to incur unbudgeted expenditures in order to remedy such issues and may be liable to third parties for the consequences of contamination and decontamination where the Group has agreed, or is required, to carry out decontamination works. There is also the possibility that the Group may be prosecuted by the relevant authorities for such contamination issues or be asked to remedy such issues. In such event, the business, operations, results of operations, financial position and prospects of the Group may be materially and adversely affected.

#### The Properties are subject to planning and environmental restrictions

The Properties located in the Netherlands and Germany are subject to zoning plans. Such plans effectively zone the areas for certain purposes, that is, stipulate the permitted use of the areas. As zoning plans restrict the use of an area, their stipulations restrict the pool of potential tenants for the Properties. Furthermore, these Properties may be subject to (conditions contained in) an environmental permit, which may also restrict the pool of potential tenants for the Properties concerned. Any restriction regarding the pool of tenants may affect the ability of the Group to find suitable tenants which may in turn materially and adversely affect the Group's business, operations, results of operations, financial condition and prospects.

Further, where the current use of the affected Properties does not comply with the restrictions set out in the relevant zoning plan and/or environmental permit, the authorities may levy a fine and/or issue a stop order against the Group.

Munthof and Hilton Rotterdam are listed buildings under the Netherlands Monuments and Historic Buildings Act 1988 (*Monumentenwet 1988*) and are protected monuments under the Netherlands Municipalities Act (*Gemeentewet*).

The classic wing of the Le Méridien Frankfurt, the Group's Property in Germany located at Wiesenhüttenplatz 36-38, is registered as a protected monument under the Hesse monument protection provisions. As such, the Group is required to obtain approval from the authority of the City of Frankfurt to implement any changes to the classic wing of the Le Méridien Frankfurt.

# The Group is subject to tenant protection laws in the Netherlands which may limit, among others, its ability to evict tenants, the levels of rent increases and the ability to pass on modernisation costs

The Group is subject to tenant protection laws in the Netherlands which may limit, in certain instances, substantially, the Group's ability to engage in certain actions with respect to the Properties, including without limitation, with respect to the eviction of tenants, levels of rent increases and the ability to pass on modernisation costs. These laws may change in the future, and any such changes may in turn materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

In the Netherlands, the landlord-tenant relationship is dependent on the tenancy regime that applies. Such regimes are subject to a significant level of statutory regulation. There are three relevant tenancy regimes applicable in the Netherlands, namely (a) residential tenancy regime, (b) retail and similar business spaces (such as hotels) tenancy regime and (c) office and all other business spaces tenancy regime.

The residential tenancy regime generally provides for far-reaching economic and social protection for tenants under residential leases. However, as the Group has not entered into any residential leases in the Netherlands, such a regime is not currently relevant for the Group.

The retail and similar business spaces tenancy regime general provides for far-reaching economic protection for tenants under retail, hotel and similar business spaces leases. For instance, this regime stipulates that unless such leases are entered into for a period of less than two years, their terms have to be at least five years, after which they must be extended for another five years. The landlord is entitled to terminate the lease agreement (by making a court application) after five years on very limited grounds. After 10 years or any subsequent extension period, the landlord is entitled to terminate the lease agreement (by making a court application) on very limited grounds as well. The tenant, on the other hand, is entitled to terminate a retail lease agreement at the expiry of a lease term without having to state any grounds. In the case of a lease for an indefinite term, the tenant and landlord may terminate the lease at all times (subject to a notification period), provided that the landlord may only be able to terminate on one of the statutory grounds. Furthermore, each of the parties of a retail lease may demand a rent review to align with the market rent of similar business spaces at the time of the rent review demand, as a result of which the rental payable may be affected adversely.

There are minimal statutory regulations under the office tenancy regime.

The Group's portfolio is affected by the abovementioned statutory and other regulations, and the growth of the Group's portfolio in the Netherlands, including rent levels and vacancy rates, may be limited by such regulations. This may materially and adversely affect the Group's business, operations, results of operations, financial position and prospects.

The growth of the Group's portfolio may be limited by Dutch, German and other laws, including laws with respect to environmental modernisation, restrictions on modernisation alternatives and other regulations

Any change to Dutch, German or other laws applicable to the Properties in the Group's portfolio, including the laws of the EU, may have an impact on its portfolio, and the growth of the Group's portfolio, including rent levels, and vacancy rates, may limited by such changes. These laws and any changes to them may have a material and adverse effect on the Group's business, operations, results of operations, financial position and prospects.

Based on environmental EU directives that have been implemented in Dutch and German laws, the landlord or the seller of a property will be required to provide an energy certificate to a lessee, or a purchaser, as the case may be, at the closing of a new lease or transfer of a property, respectively. Penalties may apply if such energy certificate is not presented. In addition, owners of properties with a centralised water facility are required to take measures to prevent the growth of legionella bacteria, for instance by periodic testing. Further, owners of properties are required to separate drinking water used for fire-fighting by establishing and maintaining separate lines for these systems.

In Germany, other heightened environmental laws may cause additional costs for the Group. For instance, landlords are responsible for making investments in renovation work for the purpose of reducing energy consumption (including through heat insulation). In certain circumstances, thermal renovation of the building in question may be necessary. For example, landlords are required to renovate the roofs of their let properties so as to meet minimum heat insulation standards.

In the case of listed historical buildings or monuments in the Netherlands and Germany, laws or regulations regarding the protection of historical buildings may entail increased expenditures on maintenance and modernisation procedures or may restrict the ability of the landlord or owner to carry out certain modernisation, improvement or maintenance measures. Such laws or regulations may have a negative impact on the Group's ability to sell or let such properties or to use them as security for financing purposes.

Any of these factors may have a material and adverse effect on the Group's business, operations, results of operations, financial position and prospects.

## The Group is exposed to the risks of ground leases in the Netherlands

Certain of the Properties in the Netherlands are on ground leases. In general, financing and sales in connection with properties located on ground leases are more difficult due to the restrictions typically found in ground leases, and the conditions of the ground lease agreements, such as their terms and payment obligations, are key parameters that impact the value of these properties. The ground lease agreements may contain provisions leading to the exceptional result of the loss of the ground leased Property if the Group is in material breach of the ground lease agreement. Furthermore, the Group may face changes in the terms and conditions of the ground lease agreement, for example with respect to payment obligations to the owner of the land. Unfavourable changes to the ground lease agreements or relevant regulations may limit the Group's ability to sell or refinance the Properties which are subject to ground leases, and may thereby decrease their value, or require the Group to write down the assets value as recorded on the Company's consolidated balance sheet. The occurrence of any of these factors may have a material adverse effect on the Group's business, operations, results of operations, financial position and prospects.

## One of the Properties is co-owned with third parties and subject to risks relating to the co-ownership of properties

Meerparc is held in co-ownership. The ownership in Meerparc has been divided into 2 apartment rights, one of which has been further divided into sub-apartment rights. The Group holds one apartment right and almost all of the sub-apartment rights. The remaining sub-apartment rights are owned by third parties.

Under the laws of the Netherlands, a division into apartment rights entails that the property is owned collectively by all the apartment rights owners, but is divided (a) into units pertaining to which exclusive rights of use have been provided to the apartment rights owners in accordance with the terms of their apartment rights (known as the private areas of the co-ownership) and (b) into the common areas that may be used by all the apartment rights owners. Common areas may include the soil, foundations, main walls, lifts, stairways, corridors and technical plant rooms, which are similar to the concept of common areas in a property that is subject to strata-subdivision in Singapore. The common parts are divided into the smallest common denominator, for example in parts of 1,000, but each part is owned collectively by the owners.

The relationship between the various apartment rights owners is governed by the by-laws of the owners' association. These by-laws set out the responsibility of each co-owner for a part of the charges of the common parts of the building in proportion to that which each holds in a descriptive document, and the necessary quorum and majority for relevant resolutions. Such resolutions may relate to the suppression of certain common facilities in the building and the carrying out of works on the common parts. All the co-owners belong to the owners' association and such an association makes all the decisions relating to the co-ownership in general meetings.

The conduct of voting at general meetings is such that each co-owner has as many votes as it has parts of the co-ownership. The by-laws prescribe the thresholds that have to be met in order for decisions to be made or the situations where decisions have to be made unanimously. As the Group has a majority stake in Meerparc, the votes of the other apartment rights owners are only required to the extent the by-laws prescribe that unanimous approval is required for decisions to be made.

Although the Group's interests are safeguarded as it will own fully its effective interest in Meerparc and can thus deal with its share of the Properties, the Group is exposed to the aforementioned risks relating to the co-ownership of assets in relation to its effective interest in Meerparc, which may have an impact on the liquidity, value and management of Meerparc.

## The Group may face labour disruptions that could interfere with its operations

Labour law in the Netherlands provides a high level of protection to employees including, among others, bargaining rights. These employment rights may require the Group to expend greater time and costs in altering or amending its employees' terms of employment or discontinuing employment relationships. The Group cannot assure you that it will not experience disturbances occasioned by its labour force. Furthermore, the Group cannot assure you that, upon the expiry of existing collective bargaining agreements with the councils representing its labour force, it will be able to reach new agreements on satisfactory terms or that it would agree on such new agreements without work stoppages or similar industrial actions.

In certain instances, the Group is required under Dutch laws to consult and seek the input of the works councils representing its employees on various matters. Such matters could include, among others, the transfer of control of the enterprise, disposal of assets held by the enterprise, significant reduction, expansion or other change in the enterprise's activities, major changes to the organisation or to the distribution of powers within the enterprise, making major investments and taking up major loans. While the Group has generally been able to successfully consult with these works councils and the Group regards its relationships with its executives, employees and their representatives as generally satisfactory, negotiations may be challenging in connection with the integration process of the Group, as the Group must have competitive cost structures in each market while meeting the compensation and benefits needs of its executives and employees.

Consultations with works councils, industrial actions or other disturbances by the Group's workforce could disrupt its operations, result in a loss of reputation, increased wages and benefits or otherwise have a material and adverse effect on its business, operations, results of operations, financial condition and prospects.

# The rental income of certain leases may be adjusted downwards if the relevant index drops below a certain prescribed level

A number of leases contain rent adjustment clauses which provide for rent adjustments each time an index crosses or drops below a certain prescribed level. If the index crosses a certain level, the Group would benefit from rental uplift. However, in the event that the relevant index is not crossed, the Group would not benefit from the potential rental uplift pursuant to such rental adjustment clause. Conversely, if the index decreases by more than the relevant prescribed level, the rent adjustment clauses may result in the rent being adjusted downwards.

The standard applicable indexation mechanism is normally based on the Dutch Real Estate Council (*Raad voor Onroerende Zaken*) General Conditions which are a set of general terms and conditions on which leases are based. If no relevant deviation has been agreed, indexation cannot lead to a lower rent. Under Dutch mandatory law for retail premises, both the landlord and lessee may apply for a revision of the rent against the market value (*markthuurwaarde*) every five years. Such amendment can only be applied for after the first lease period and consecutively after every successive five-year period. Lease agreements often contain a clause indicating the first date a market rent review can be requested as well as the procedure that should be followed for submitting this request.

## The Group could incur liability in connection with the Properties, interests in companies or other assets that it sells

When the Group sells its Properties, interests in companies that hold real estate or other assets, it is typically required to make representations, warranties, covenants and negative declarations of knowledge to purchasers with respect to certain characteristics of such Properties, interests or assets. The resulting obligations of the Group may continue to exist for a number of years after the Group sells such Properties, interests or assets. Among other things, the Group could be

subject to claims for damages from purchasers who assert that the representations or warranties that the Group made to them were untrue, or that the Group failed to meet its obligations under the relevant sale agreement. The Group could become involved in lengthy and expensive legal disputes with purchasers and could be required to make significant payments for restitution, damages or to settle disputes.

As a seller of Properties, interests in companies or other assets, the Group is also subject to other restrictions or requirements in the Netherlands and Germany. Failure to comply with these restrictions or requirements may expose the Group to legal, administrative or regulatory proceedings, sanctions or penalties. Legal or settlement costs, including the costs of defending lawsuits, whether justified or not, as well as potential damages associated with liability for the Properties, interests in companies or other assets that the Group has sold may have a material and adverse effect on the Group's business, operations, results of operations, financial position and prospects.

The occurrence of any of these factors may have a material adverse effect on the Group's business, operations, results of operations, financial position and prospects.

#### RISKS ASSOCIATED WITH AN INVESTMENT IN THE CONVERTIBLE SECURITIES

#### The Convertible Securities may not be a suitable investment for all investors

The purchase of the Convertible Securities involves certain risks including market risk, interest rate risk, foreign exchange risk, credit risk and liquidity risk. Investors should ensure that they fully understand the nature of all these risks before making a decision to invest in the Convertible Securities. Each potential investor in the Convertible Securities must also determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- have sufficient knowledge and experience to make a meaningful evaluation of the Convertible Securities, the merits and risks of investing in the Convertible Securities and the information contained or incorporated by reference in this Offer Information Statement and the Product Highlights Sheet;
- have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of
  its particular financial situation, an investment in the Convertible Securities and the impact
  such investment will have on its overall investment portfolio;
- have sufficient financial resources and liquidity to bear all of the risks of an investment in the Convertible Securities;
- understand thoroughly the terms of the Convertible Securities; and
- be able to evaluate (either alone or with the help of a financial adviser) possible scenarios
  for economic and other factors that may affect its investment and its ability to bear the
  applicable risks.

The Convertible Securities are complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand-alone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in the Convertible Securities which are complex financial instruments unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how the Convertible Securities will perform under changing conditions, the resulting effects on the value of such Convertible Securities and the impact this investment will have on the potential investor's overall investment portfolio.

This Offer Information Statement and the Product Highlights Sheet are not and do not purport to be investment advice. Investors should conduct such independent investigation and analysis regarding the Convertible Securities as they deem appropriate. Investors should also consult their own legal, tax, accounting, financial and other professional advisers to assist them in determining the suitability of the Convertible Securities for them as an investment. Investors should make an investment only after they have determined that such investment is suitable for their financial investment objectives. Investors should consider carefully whether the Convertible Securities are suitable for them in light of their experience, objectives, financial position and other relevant circumstances.

## The Convertible Securities are perpetual convertible securities and investors have no right to require redemption

The Convertible Securities are perpetual capital securities and have no maturity date. The Company is under no obligation to redeem the Convertible Securities at any time and the Convertible Securities can only be disposed of by sale or by conversion into Conversion Shares. Securityholders who wish to sell their Convertible Securities may be unable to do so at a price at or above the amount they have paid for them, or at all, if insufficient liquidity exists in the market for the Convertible Securities or if permission is not granted by the SGX-ST for the listing and quotation of the Convertible Securities on the Main Board of the SGX-ST due to an insufficient spread of holdings of the Convertible Securities to provide for an orderly market for the trading of the Convertible Securities.

# Securityholders may not receive Distribution payments if the Company elects to defer Distribution payments under the Terms and Conditions

The Company may, at its sole discretion and subject to certain conditions, elect not to pay any scheduled Distribution (or to pay only part of a scheduled Distribution) on the Convertible Securities. If the Company makes such election, the Company will be subject to certain restrictions in relation to a dividend, distribution or other payment being declared or paid in respect of any of its Junior Obligations or (except on a *pro rata* basis with the Convertible Securities) any of its Parity Obligations, and the redemption, reduction, cancellation, repurchase or acquisition for consideration of its Junior Obligations or (except on a *pro rata* basis with the Convertible Securities) its Parity Obligations, in each case, other than (1) in connection with any employee benefit plan or similar arrangements with or for the benefit of the employees, officers, directors or consultants of the Company or (2) as a result of the exchange or conversion of the Company's Parity Obligations for its Junior Obligations and unless and until (A) all Arrears of Distribution are satisfied or (B) the Company is permitted to do so by an Extraordinary Resolution (as defined in the Trust Deed). The Company is not subject to any limit as to the number of times Distributions and Arrears of Distribution can be deferred pursuant to the Terms and Conditions, subject to compliance with certain restrictions.

Subject to the Terms and Conditions, the Company may defer the payment of Distributions for an indefinite period of time. Although Arrears of Distributions are cumulative, no interest on any Arrears of Distribution will be payable to Securityholders. Any Arrears of Distribution due in respect of a Convertible Security shall be extinguished by the Company in full through the delivery by the Company of the Conversion Shares upon the exercise of the Securityholder's Conversion Right in respect of such Convertible Security. Upon compliance in full of the requirement under Condition 5 of the Terms and Conditions to deliver the Conversion Shares, the Company shall have no liability to pay the Arrears of Distribution due in respect of the converted Convertible Security and, no converting Securityholder shall have any claim in respect of such Arrears of Distribution.

Any such deferral of Distribution shall not constitute a default for any purpose. Any deferral of Distribution will likely have an adverse effect on the market price of the Convertible Securities. In addition, as a result of the Distribution deferral provision of the Convertible Securities, the market price of the Convertible Securities may be more volatile than the market prices of other debt securities on which original issue discount or interest accrues that are not subject to such deferrals and may be more sensitive generally to adverse changes in the Group's financial condition.

## The Company's obligations under the Convertible Securities are subordinated

The Convertible Securities will constitute direct, unconditional, subordinated and unsecured obligations of the Company which rank *pari passu*, without any preference or priority among themselves, and *pari passu* with any Parity Obligations of the Company. Subject to the insolvency laws of the Cayman Islands and other applicable laws, in the event of the winding-up of the Company, the rights of the Securityholders to payment of the principal amount of the relevant Convertible Security together with accrued and unpaid Distributions (including any Arrears of Distribution) are expressly subordinated and subject in right of payment to the prior payment in full of all claims of senior creditors of the Company but at least *pari passu* with all other subordinated obligations of the Company that are not expressed by their terms to rank junior to the Convertible Securities, but always in priority to the claims of Shareholders.

In the event of a shortfall of funds on a winding-up of the Company, there is a real risk that an investor in the Convertible Securities will lose all or some of its investment and will not receive a full return or any return of the principal amount or any unpaid amounts due under the Convertible Securities.

If a Securityholder chooses to exercise his Conversion Right, the Conversion Shares that he will acquire will rank *pari passu* in all respects with the then existing Shares, save for any dividends, rights, allotments or other distributions, the record date for which precedes the relevant Conversion Date of the Convertible Securities, subject to the Terms and Conditions, but will rank junior to the claims of a Securityholder in the event of the winding-up. Hence, in a winding-up, as a holder of Shares, a Securityholder who has exercised his Conversion Right and received Conversion Shares will be ranked lower than a Securityholder in respect of his Conversion Shares, and be subject to a higher risk of loss of investment if he chooses to exercise his Conversion Right instead of holding Convertible Securities prior to the winding-up.

Shareholders will suffer dilution of their percentage of ownership of the Shares if they do not or are not able to subscribe for the Convertible Securities, or do not exercise their Conversion Right if other Securityholders do, and may also suffer economic dilution and may not participate in the Distributions if they do not or are not able to subscribe for the Convertible Securities

If any Shareholder does not subscribe for the Convertible Securities, and the Convertible Securities are subscribed for by other investors, his proportionate voting and ownership interest will be reduced upon the issue of the Conversion Shares. The percentage that such Shareholder's Shares represent of the Company's enlarged share capital after the issue of the Conversion Shares will also be diluted. The magnitude of the reduction of a Shareholder's percentage ownership will depend upon the number of Convertible Securities ultimately converted. Furthermore, if any Shareholder does not subscribe for the Convertible Securities, he will not be entitled to receive Distributions and will not be granted any right to receive Conversion Shares.

Additionally, the Group may have to raise additional funds to meet new financial requirements, which may be by way of a further rights offering or through the issuance and placement of new Shares. In the event that a Securityholder is not a Shareholder at the time of such fundraising, he may be unable to participate in such fund raising and thereafter, if there is no adjustment to the Conversion Price in accordance with the Terms and Conditions, the percentage of such Securityholder's interest in the Company upon the exercise of his Conversion Right may also be diluted.

Securityholders will have no rights as Shareholders until they acquire Conversion Shares upon the conversion of the Convertible Securities, and may suffer dilution in their investment in the Convertible Securities. In addition, upon the exercise of their Conversion Rights, Securityholders will have any Arrears of Distributions extinguished

Subject to the Terms and Conditions, Securityholders have the right to convert their Convertible Securities into Conversion Shares. Unless and until the Securityholders acquire Conversion Shares upon conversion of the Convertible Securities, the Securityholders will have no rights qua Shareholders (including voting rights and rights to receive dividends or distributions) with respect to the Conversion Shares. Except for limited cases under the adjustments to the Conversion Price, the Securityholder will be entitled only to rights that the Company may grant with respect to its Shares if and when it delivers Shares to the Securityholder upon conversion of its Convertible Securities into Shares. For example, should the Company seek approval from Shareholders for a potential merger, or if an amendment is proposed to its Memorandum and Articles of Association which may require Shareholder approval, the Securityholders will not be entitled to vote on the merger or amendment.

Securityholders who acquire the Conversion Shares upon the exercise of the Conversion Rights will be entitled to exercise rights qua Shareholders only as to actions for which the applicable record date occurs on or after the registration date in respect of the Conversion Shares, subject to the Terms and Conditions. The Shares which the Securityholder will receive upon conversion of his Convertible Securities will be subject to all changes affecting the Shares.

Furthermore, it should be noted that any Arrears of Distribution due in respect of a Convertible Security shall be extinguished by the Company in full through the delivery by the Company of Conversion Shares upon the exercise of the Securityholder's Conversion Right. Upon compliance in full of the requirements under Condition 5 of the Terms and Conditions to deliver Conversion Shares, the Company shall have no liability to pay the Arrears of Distribution due in respect of the converted Convertible Security and no converting Securityholder shall have any claim in respect of such Arrears of Distribution.

## The Rights Issue may cause the price of the Shares to decrease

The Conversion Price represents (i) a discount of approximately 20.3% to the last transacted price of the Shares on the Official List of the SGX-ST on 6 February 2018, being the last trading day on which trades were done on the Shares prior to the date of the First Announcement of S\$1.38 per Share and (ii) a discount of approximately 23.6% to the last transacted price of the Shares on the Official List of the SGX-ST on the Latest Practicable Date of S\$1.44 per Share. The discount of the Conversion Price may result in an immediate decrease in the market value of the Shares. The Issue Price and the Conversion Price do not bear a direct relationship to the book value of the Group's assets, past operations, cash flow, earnings, financial condition or other established criteria for value. Hence, the Issue Price or the Conversion Price may not be an indication of any underlying value of Shares.

Any such decrease in market value may continue after the completion of the Rights Issue.

#### There are limited remedies for non-payment under the Terms and Conditions

Any scheduled Distribution will not be considered due if the Company elects to defer that Distribution pursuant to the Terms and Conditions. Notwithstanding any of the provisions relating to non-payment defaults, the right to institute winding-up proceedings is limited to circumstances where payment has become due in accordance with the Terms and Conditions and the Company fails to make the payment when due. The only remedy against the Company available to any Securityholder for recovery of amounts in respect of the Convertible Securities following the occurrence of a payment default after any sum becomes due in respect of the Convertible

Securities will be instituting winding-up proceedings and/or proving and/or claiming in winding-up in respect of any of the Company's payment obligations arising from the Convertible Securities.

## The Convertible Securities may be redeemed at the Company's option at any time on or after 19 October 2018 or on the occurrence of certain other events

The Terms and Conditions provide that the Convertible Securities are redeemable at the option of the Company in whole or in part, on or after 19 October 2018, on giving not less than 30 nor more than 60 days' irrevocable notice to the Securityholders, at their specified denomination or integral multiples thereof, together with Distribution accrued (including any Arrears of Distribution) to (but excluding) the date fixed for redemption. In addition, the Company also has the right to redeem the Convertible Securities, in whole or in part, at any time on giving not less than 30 nor more than 60 days' irrevocable notice to the Securityholders, the Trustee and the Paying Agent, at their specified denomination or integral multiples thereof, together with Distribution (including Arrears of Distribution) accrued to (but excluding) the date fixed for redemption, if (a) a Taxation Event has occurred, (b) there are any changes or amendments to the Relevant Accounting Standard such that the Convertible Securities must not or must no longer be recorded as "equity" of the Company pursuant to the Relevant Accounting Standard, or (c) a Tax Deductibility Event has occurred and is continuing. The Company also has the right to redeem the Convertible Securities, in whole or in part, at any time on giving not less than 30 nor more than 60 days' irrevocable notice to the Securityholders, the Trustee and the Paying Agent, at their specified denomination or integral multiples thereof, together with Distribution (including any Arrears of Distribution) accrued to (but excluding) the date fixed for redemption if, before giving such notice, the aggregate principal amount of the Convertible Securities outstanding is less than 10 per cent. of the aggregate principal amount originally issued as referred to in the Terms and Conditions.

Please see "Terms and Conditions of the Convertible Securities – Redemption and Purchase" for more information on the redemption of the Convertible Securities.

The date on which the Company elects to redeem the Convertible Securities may not accord with the preference of individual Securityholders. This may be disadvantageous to Securityholders in light of market conditions or the individual circumstances of the Securityholder. In addition, an investor may not be able to reinvest the redemption proceeds in comparable securities at an effective distribution rate at the same level as that of the Convertible Securities.

A Securityholder shall no longer be able to convert the Convertible Securities into Conversion Shares after the close of business (at the place where the relevant Certificate is delivered for conversion) on the 7th day before the date fixed for redemption of the Convertible Securities.

## There is no prior market for the Convertible Securities nor any assurance that one will develop to provide liquidity for the Convertible Securities

The Convertible Securities are a new issue of securities for which there is currently no trading market. Although approval in-principle has been obtained from the SGX-ST for the listing and quotation of the Convertible Securities on the SGX-ST, no assurance can be given that an active trading market for the Convertible Securities will develop or as to the liquidity or sustainability of any such market and the ability of Securityholders to sell their Convertible Securities or the price at which Securityholders will be able to sell their Convertible Securities.

In the event that permission is not granted by the SGX-ST for the listing of and quotation of the Convertible Securities on the Main Board of the SGX-ST due to an insufficient spread of holdings of the Convertible Securities to provide for an orderly market in the trading of the Convertible Securities, the Company shall nevertheless proceed and complete the Rights Issue. In such an event, the Securityholders will not be able to trade their Convertible Securities on the SGX-ST.

Even if an active trading market for the Convertible Securities were to develop, the Convertible Securities could trade at prices that may be lower than the Issue Price. Future trading prices of the Convertible Securities will depend on many factors, including, but not limited to:

- prevailing interest rates and interest rate volatility;
- the market for similar securities;
- the Group's financial condition, financial performance and future prospects;
- the publication of earnings estimates or other research reports and speculation in the press or the investment community;
- changes in the Group's industry and competition; and
- general market, financial and economic conditions.

## The Company may raise or redeem other capital which affects the price of the Convertible Securities

The Company may raise additional capital through the issue of other securities or other means. There is no restriction, contractual or otherwise, on the amount of securities or other liabilities which the Company may issue or incur and which rank senior to, or *pari passu* with, the Convertible Securities. Similarly, subject to compliance with the Terms and Conditions, the Company may redeem securities that rank junior to, *pari passu* with, or senior to the Convertible Securities. The issue of any such securities, the incurrence of any such other liabilities or the redemption of any such securities may reduce the amount (if any) recoverable by Securityholders on a winding-up of the Company, or may increase the likelihood of a deferral of Distribution under the Convertible Securities. The issue of any such securities, the incurrence of any such other liabilities or the redemption of any such securities might also have an adverse impact on the trading price of the Convertible Securities and/or the ability of Securityholders to sell their Convertible Securities.

## The market value of the Convertible Securities and Conversion Shares may be subject to fluctuation

Trading prices of the Convertible Securities and the Conversion Shares may be influenced by numerous factors, including (i) the market for similar securities, (ii) the respective operating results and/or financial condition of the Group, (iii) (in the case of the Convertible Securities) the trading price of the Shares and (iv) political, economic, financial and any other factors that can affect the capital markets, the industry and the Group. Adverse economic developments in Singapore as well as countries in which the Group operates or has business dealings could have a material adverse effect on the business, results of operations, financial position and prospects of the Group and the market value of the Convertible Securities and the Conversion Shares. As a result, the market price of the Conversion Shares may be above or below the Issue Price and the market price of the Conversion Shares may be above or below the Conversion Price.

# Future issues or sale of Shares and/or Convertible Securities could adversely affect the Share price

Any future issue or sale of Shares and/or Convertible Securities can have a downward pressure on the Share price. The sale of a significant amount of Shares on the SGX-ST after the Rights Issue or the perception that such sale may occur, could materially affect the market price of the Convertible Securities and the Conversion Shares. These factors may also affect the Company's ability to undertake future equity fund-raising.

### An investment in the Convertible Securities is subject to interest rate risk

Securityholders may suffer unforeseen losses (both realised and unrealised) due to fluctuations in interest rates. The Convertible Securities are a form of fixed distribution security and may therefore see their price fluctuate due to fluctuations in interest rates. Generally, a rise in interest rates may cause a fall in the price of the Convertible Securities. The market value of the Convertible Securities may be similarly affected which may result in a capital loss for Securityholders. Conversely, when interest rates fall, the prices of the Convertible Securities and the prices at which the Convertible Securities trade may rise. Securityholders may enjoy a capital gain but Distributions received may be reinvested at lower prevailing interest rates.

### An investment in the Convertible Securities is subject to inflation risk

Securityholders may suffer erosion on the return of their investments due to inflation. Securityholders may have an anticipated real rate of return based on expected inflation rates on the purchase of the Convertible Securities. An unexpected increase in inflation could reduce the actual real returns.

# The Convertible Securities are structurally subordinated to any and all existing and future liabilities and obligations of the Company's subsidiaries, associated companies and joint ventures

Most of the Company's assets are shareholdings (direct and indirect) in its subsidiaries, associated companies and joint ventures. Both the timing and the ability of certain subsidiaries, associated companies and joint ventures to pay dividends may be constrained by applicable laws. In the event that the Company's subsidiaries, associated companies and joint ventures do not pay any dividends or do so irregularly, the Group's cash flow may be adversely affected.

As a result of the holding company structure of the Group, the Convertible Securities are structurally subordinated to any and all existing and future liabilities and obligations of the Company's subsidiaries, associated companies and joint ventures. Generally, claims of creditors, including trade creditors, of such companies will have priority with respect to the assets and earnings of such companies over the claims of the Company and its creditors, including the Securityholders to the extent that amounts are due and payable under the Convertible Securities. The Convertible Securities will not be guaranteed.

#### Modification and waivers

The Trust Deed contains provisions for calling meetings of Securityholders to consider matters affecting their interests generally, including the modification of the Terms and Conditions or any provision of the Trust Deed. These provisions permit defined majorities to bind all Securityholders, including Securityholders who did not attend and vote at the relevant meeting and Securityholders who voted in a manner contrary to the majority.

The Trust Deed also provides that the Trustee may, without the consent or sanction of Securityholders concur with the Company in making any modification to the Trust Deed or the Convertible Securities which, subject to the terms of the Trust Deed, in the opinion of the Trustee it may be expedient to make, provided that the Trustee is of the opinion that such modification will not be materially prejudicial to the interests of the Securityholders or which in the opinion of the Trustee is of a formal, minor or technical nature to correct a manifest error or to comply with mandatory provisions of Singapore or Cayman Islands law or is required by CDP.

## Consequences of non-availability of definitive security certificates in respect of the Convertible Securities

The Convertible Securities will be in the form of the global certificate and no definitive security certificates will be issued under any circumstances unless (i) an Enforcement Event (as defined in the Terms and Conditions) has occurred and is continuing, (ii) CDP is closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise), (iii) CDP has announced an intention to permanently cease business and no alternative clearing system is available or (iv) CDP has notified the Company that it is unable or unwilling to act as depository for the Convertible Securities and to continue performing its duties set out in its terms and conditions for the provision of depository services and no alternative clearing system is available.

So long as the Convertible Securities are represented by the global certificate and the global certificate is issued in the name of CDP, notices to Securityholders will only be valid if (i) despatched by uninsured post to persons who are for the time being shown in the records of CDP as a Securityholder or (ii) if the rules of CDP so permit, delivered to CDP for communication by it to the Securityholders, except that for so long as the Convertible Securities are listed on the SGX-ST and the rules of the SGX-ST so require, notices to Securityholders will be valid if either (A) published on the website of the SGX-ST at http://www.sgx.com or (B) published in a leading English language newspaper having general circulation in Singapore. Where the Convertible Securities are held by an investor in a securities sub-account with a Depository Agent, for notices under (i) above, such investor will have to rely on his Depository Agent to distribute notices to him. The Company, the Manager, the Trustee and the Agents accept no responsibility for any failure or delay on the part of the Depository Agents in doing so.

For so long as any of the Convertible Securities is represented by the global certificate and the global certificate is registered in the name of CDP, each person who is for the time being shown in the records of CDP as the holder of a particular principal amount of such Convertible Securities shall be treated by the Company, the Trustee, the Paying Agent and the Registrar as the holder of such principal amount of Convertible Securities standing to the credit of its securities account for all purposes other than with respect to the payment of principal, distribution, redemption or purchase and/or any other amounts which accrue or are otherwise payable by the Company through CDP in respect of the Convertible Securities. Where the Convertible Securities are held by an investor in his direct Securities Account with CDP, payments in respect of the Convertible Securities will be credited through CDP from the Company. Where the Convertible Securities are held by an investor in a securities sub-account and/or investment account with a Depository Agent, the investor will have to rely on his Depository Agent to credit his account with payments. The Company, the Manager, the Trustee, the Registrar and the Paying Agent accept no responsibility for any failure or delay on the part of the Depository Agents in performing their contractual duties to investors.

Holders of beneficial interests in the global certificate will not have a direct right to vote in respect of the Convertible Securities. Instead, such holders will be permitted to act only to the extent that they are enabled to appoint appropriate proxies. Similarly, holders of beneficial interests in the global certificate will not have a direct right under the global certificate to take enforcement action against the Company except in certain limited circumstances in respect of the relevant Convertible Securities and will have to rely upon their rights under the Trust Deed.

## The Trustee may request Securityholders to provide an indemnity and/or security and/or pre-funding to its satisfaction

In certain circumstances (including the giving of a notice to the Company or taking action pursuant to the Terms and Conditions), the Trustee may, at its discretion, request Securityholders to provide an indemnity and/or security and/or pre-funding to its satisfaction before taking proceedings to enforce repayment and taking action on behalf of Securityholders to convene meetings. The Trustee shall not be obliged to take any such action if not indemnified and/or secured and/or pre-funded to its satisfaction. Negotiating and agreeing to an indemnity and/or security and/or pre-funding can be a lengthy process and may impact when such actions can be taken, or at all. The Trustee may not be able to take action, notwithstanding the provision of an indemnity and/or security and/or pre-funding to it, in breach of the terms of the Trust Deed and in circumstances where there is uncertainty or dispute as to the applicable laws or regulations and, to the extent permitted by the agreements (including the Terms and Conditions and the Trust Deed) and the applicable law, it will be for the Securityholders to take such action directly.

## The performance of contractual obligations by the Company is dependent on other parties

The ability of the Company to make payments in respect of the Convertible Securities may depend upon the due performance by the other parties to the Trust Deed and the Agency Agreement of their obligations thereunder including the performance by the Trustee and/or any of the Agents of their respective obligations. Whilst the non-performance of any relevant parties will not relieve the Company of its obligations to make payments in respect of the Convertible Securities, the Company may not, in such circumstances, be able to fulfil its obligations to the Securityholders.

#### Legal investment considerations may restrict certain investments

The investment activities of certain investors are subject to investment laws and regulations, or review or regulation by certain authorities. Each potential investor should seek independent legal advice to determine whether and to what extent (i) Convertible Securities and Conversion Shares are legal investments for it; (ii) Convertible Securities and Conversion Shares can be used as collateral for various types of borrowing; and (iii) other restrictions apply to its purchase or pledge of any Convertible Securities and Conversion Shares. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of Convertible Securities and Conversion Shares under any applicable risk-based capital or similar rules.

#### Securityholders are exposed to financial risks

The Terms and Conditions provide for Distributions to be payable at specified periods regardless of the performance of the Group. In the event that the Group suffers a deterioration in its financial condition (such as a serious decline in net operating cash flows), there is no assurance that the Company will have sufficient cash flow to meet payments under the Convertible Securities. Under such circumstances, the ability of the Company to comply with its payment obligations under the Trust Deed and the Convertible Securities may be adversely affected. Securityholders should also note that the Distributions are deferrable indefinitely at the sole discretion of the Company, subject to the Terms and Conditions. No interest on any Distributions that are so deferred will be payable to Securityholders and any such deferred Distributions will be extinguished by the Company in full through the delivery by the Company of Conversion Shares upon the exercise of the Securityholder's Conversion Right.

## Exchange rate risks and exchange controls may result in Securityholders receiving less distributions or principal than expected

The Company will pay Distributions on the Convertible Securities in Singapore dollars. This presents certain risks relating to currency conversions if a Securityholder's financial activities are denominated principally in a currency or currency unit (the "Investor's Currency") other than Singapore dollars. These include the risk that exchange rates may significantly change (including changes due to devaluation of Singapore dollars or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to Singapore dollars would decrease (i) the Investor's Currency equivalent yield on the Convertible Securities, (ii) the Investor's Currency equivalent value of the principal payable on the Convertible Securities and (iii) the Investor's Currency equivalent market value of the Convertible Securities.

#### A change in Cayman Islands and/or Singapore law may adversely affect Securityholders

The Convertible Securities are governed by Singapore law (save that clauses 2.2 to 2.5 of the Trust Deed and Condition 3 of the Terms and Conditions shall be governed by, and construed in accordance with, the laws of the Cayman Islands) in effect as at the Issue Date. No assurance can be given as to the impact of any possible judicial decision in the Cayman Islands and/or Singapore or change to Cayman Islands and/or Singapore law or administrative practice after the date of issue of the Convertible Securities.

# The Trust Deed does not contain some covenants which are present in the 2015 Debt Programme

The Trust Deed will constitute the Convertible Securities and will contain covenants by the Company made in favour of the Trustee which would require the Company's compliance so long as any Convertible Security remains outstanding. Not all the provisions of the Trust Deed (including representations and covenants) are the same as those set out in the trust deed in respect of the 2015 Debt Programme. For example, the trust deed in respect of the 2015 Debt Programme contains covenants (which are not present in the Trust Deed) that require the Company to, among other things, not undertake, permit or effect any re-organisations unless otherwise specified, not dispose of all or substantially all of its assets and ensure that the core business of the Group shall at all times remain the same. Investors should note that the Convertible Securities are not issued under the 2015 Debt Programme and should consider carefully whether the Convertible Securities are suitable for them on its own terms.

#### Singapore taxation risk

It is not clear whether the Convertible Securities will be regarded as "debt securities" by the IRAS or whether the Distributions will be regarded as interest payable on indebtedness for the purposes of the ITA and whether the tax concessions available for "qualifying debt securities" under the qualifying debt securities scheme (as set out in the Section titled "**Taxation – Singapore**" of this Offer Information Statement) would apply to the Convertible Securities.

If the Convertible Securities are not regarded as "debt securities" or the Distributions are not regarded as interest payable on indebtedness for the purposes of the ITA and Securityholders are not eligible for the tax concessions under the qualifying debt securities scheme, the tax treatment to Securityholders may differ. Investors and Securityholders should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding, conversion and disposal of the Convertible Securities and Conversion Shares.

In addition, the Convertible Securities are intended to be "qualifying debt securities" for the purposes of the ITA, subject to the fulfilment of certain conditions more particularly described in the Section titled "Taxation – Singapore Taxation" of this Offer Information Statement. However, there is no assurance that such Convertible Securities will enjoy or will continue to enjoy the tax concessions should the relevant tax laws be amended or revoked at any time. It was announced in the Singapore Budget Statement 2018 that the "qualifying debt securities" scheme will be extended till 31 December 2023, subject to details to be announced by the Authority.

## **CLEARING, SETTLEMENT AND CUSTODY**

The following is a summary of the clearance, settlement and custody arrangements for the Convertible Securities.

## Clearance and Settlement through CDP

The Convertible Securities, upon being accepted for clearance by CDP, will be effected through an electronic book-entry clearance and settlement system for the trading of debt securities ("Depository System") maintained by CDP.

CDP, a wholly-owned subsidiary of Singapore Exchange Limited, is incorporated under the laws of Singapore and acts as a depository and clearing organisation. CDP holds securities for its accountholders and facilitates the clearance and settlement of securities transactions between accountholders through electronic book-entry changes in the securities accounts maintained by such accountholders with CDP.

The Convertible Securities, upon being accepted for clearance by CDP, are to be held by CDP in the form of the global certificate for persons holding the Convertible Securities in Securities Accounts with CDP (the "Securities Depositors"). Delivery and transfer of the Convertible Securities between Securities Depositors is by electronic book-entries in the records of CDP only, as reflected in the Securities Accounts of Securities Depositors. Although CDP encourages settlement on the third Market Day following the trade date of debt securities, market participants may mutually agree on a different settlement period if necessary.

Settlement of over-the-counter trades in the Convertible Securities through the Depository System may only be effected through Depository Agents approved by CDP under the SFA to maintain securities sub-accounts and to hold the Convertible Securities in such securities sub-accounts for themselves and their clients. Accordingly, the Convertible Securities for which trade settlement is to be effected through the Depository System must be held in securities sub-accounts with Depository Agents. Securities Depositors holding the Convertible Securities in direct Securities Accounts with CDP, and who wish to trade such Convertible Securities through the Depository System, must transfer such Convertible Securities to be traded from such direct Securities Accounts to a securities sub-account with a Depository Agent for trade settlement.

#### General

CDP is not involved in money settlement between Depository Agents (or any other persons) as CDP is not a counterparty in the settlement of trades of debt securities. However, CDP will make payment of interest and repayment of principal on behalf of issuers of debt securities. Although CDP has established procedures to facilitate transfer of interests in the Convertible Securities in global form among Depositors, it is under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. None of the Company, the Manager, the Trustee, the Agents or any other agents will have the responsibility for the performance by CDP of its obligations under the rules and procedures governing its operations.

## **Custody Arrangements with Depository Agents**

Definitive security certificates, or certificates representing Convertible Securities, will not be issued to individual Securityholders (except in the limited circumstances described in the provisions of the global certificate).

The Convertible Securities, as represented by the global certificate, will be credited to the accounts of the Securityholders with CDP. For so long as the Convertible Securities are represented by the global certificate held through CDP, the Depository Agents and individual Securityholders with direct Securities Accounts will be treated as holders of the Convertible Securities for all purposes other than with respect to the payment of principal, distribution or other amounts in respect of the Convertible Securities, the right to which shall be vested, as against the Company, solely in the registered holder of the global certificate.

#### **Clearing Fees**

With effect from 1 June 2014, a clearing fee for the trading of the Convertible Securities on the Main Board of the SGX-ST is payable at the rate of 0.0325 per cent. of the transaction value. The clearing fee may be subject to goods and services tax at the prevailing rate (currently 7.0 per cent.).

# ELIGIBILITY OF SHAREHOLDERS TO PARTICIPATE IN THE RIGHTS ISSUE

#### 1. Entitled Shareholders

Entitled Shareholders are entitled to participate in the Rights Issue and to receive this Offer Information Statement together with the ARE or the PAL, and other accompanying documents at their respective Singapore addresses. Entitled Depositors who do not receive this Offer Information Statement and the ARE may obtain them from CDP during the period from the date the Rights Issue commences up to the Closing Date. Entitled Scripholders who do not receive this Offer Information Statement and the PAL may obtain them from the Share Registrar during the period from the date the Rights Issue commences up to the Closing Date.

Entitled Shareholders will be provisionally allotted the Convertible Securities under the Rights Issue on the basis of their shareholdings as at the Books Closure Date. They are at liberty to accept (in full or in part) or decline their Rights, and are eligible to apply for additional Convertible Securities in excess of their provisional allotments under the Rights Issue. Further, in the case of the Rights, Entitled Shareholders are at liberty to renounce or, in the case of Entitled Depositors only, trade on the SGX-ST (during the Rights trading period prescribed by the SGX-ST) their Rights.

All fractional entitlements to the Convertible Securities will be disregarded in arriving at the entitlements of the Entitled Shareholders and will, together with such Convertible Securities that are not validly taken up by Entitled Shareholders, their respective renouncee(s) or Purchaser(s), and any Convertible Securities that are otherwise not allotted for whatever reason, in accordance with the terms and conditions contained in this Offer Information Statement, the ARE and the PAL and (if applicable) the Memorandum and Articles of Association of the Company, be aggregated and used to satisfy excess Convertible Securities applications (if any), or disposed of or otherwise dealt with in such manner as the Directors may, in their absolute discretion, deem fit for the benefit of the Company. In compliance with the conditions set out in the approval in-principle granted by the SGX-ST on 20 February 2018, preference will be given to the rounding of odd lots in the allotment of any Convertible Securities as required under Listing Rule 877(10) and Directors and Substantial Shareholders who have control or influence over the Company in connection with the day-to-day affairs of the Company or the terms of the Rights Issue, or have representation (direct or through a nominee) on the board of the Company, including RHRL, MCHIL and CDTF, will rank last in priority for the rounding of odd lots and the allotment of excess Convertible Securities.

The Convertible Securities will initially be represented by a global certificate registered in the name of, and deposited with, CDP and, except in the limited circumstances described in the provisions of the global certificate, owners of interests in Convertible Securities represented by the global certificate will not be entitled to receive definitive security certificates in respect of their individual holdings of Convertible Securities.

Accordingly, Entitled Scripholders and their renouncees who wish to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities, and who wish to trade the Convertible Securities issued to them on the SGX-ST under the book-entry (scripless) settlement system, must open Securities Accounts if they have not already done so, and provide their Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) in the forms comprised in their PALs. Entitled Scripholders or their renouncees who fail to provide their Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) in the forms comprised in their PALs or who have given incorrect or invalid Securities

Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) or whose Securities Account numbers provided are not otherwise accepted by CDP for the credit of the Convertible Securities that may be allotted to them or whose particulars as provided in the forms comprised in the PALs differ from those particulars given to CDP for the opening of their Securities Accounts or whose particulars as provided in the forms comprised in the PALs differ from those particulars currently maintained with CDP are liable to have their acceptances of their provisional allotments of Convertible Securities and (if applicable) applications for excess Convertible Securities rejected.

All dealings in and transactions of the Rights through the SGX-ST will be effected under the book-entry (scripless) settlement system. Accordingly, the PALs which are issued to Entitled Scripholders, will not be valid for delivery pursuant to trades done on the SGX-ST.

# (a) Entitled Scripholders

Entitled Scripholders must open Securities Accounts if they have not already done so and to deposit such share certificates with CDP prior to the Books Closure Date so that their Securities Accounts may be credited by CDP with the provisional allotments of Convertible Securities. Entitled Scripholders should note that their Securities Accounts will only be credited with the Shares on the twelfth (12th) Market Day from the date of lodgement of the share certificates with CDP or such later date as CDP may determine.

# (b) Entitled Depositors

Entitled Depositors should note that all notices and documents will be sent to their last registered addresses with CDP. Entitled Depositors are reminded that any request to CDP to update their records or to effect any change in address must reach CDP at 9 North Buona Vista Drive, #01-19/20 The Metropolis, Singapore 138588, at least three (3) Market Days before the Books Closure Date.

For investors who hold Shares under the SRS or through finance companies or Depository Agents, acceptances of the Rights and (if applicable) applications for excess Convertible Securities must be done through the relevant approved banks in which they hold their SRS Accounts, respective finance companies or Depository Agents. Such investors are advised to provide their relevant approved banks in which they hold their SRS Accounts, respective finance companies or Depository Agents, as the case may be, with the appropriate instructions early in order for such intermediaries to make the relevant acceptance and (if applicable) application on their behalf by the Closing Date. Any acceptance and/or application made directly through CDP, Electronic Applications at ATMs of Participating Banks, the Share Registrar and/or the Company will be rejected.

The procedures for, and the terms and conditions applicable to, acceptances, renunciation and/or sale of the Rights and for the application for excess Convertible Securities, including the different modes of acceptance or application and payment, are contained in Appendices F to H to this Offer Information Statement and in the ARE, the ARS and the PAL.

Notwithstanding the foregoing, investors should note that the offer and sale of, or exercise or acceptance of, or subscription for, the Rights, the Convertible Securities and/or the Conversion Shares to or by persons located or resident in jurisdictions other than Singapore may be restricted or prohibited by the laws of the relevant jurisdiction. Crediting of Rights to any Securities Account, the receipt of any provisional allotment of Convertible Securities, or receipt of this Offer Information Statement and/or any of its accompanying documents, will not constitute an offer or

sale in those jurisdictions in which it will be illegal to make such offer or sale, or where such offer or sale will otherwise violate the securities laws of such jurisdictions or be restricted or prohibited. The Company reserves absolute discretion in determining whether any person may participate in the Rights Issue. Investors are cautioned to note the offering, selling and transfer restrictions set forth in the Section titled "Offering, Selling and Transfer Restrictions" of this Offer Information Statement.

# 2. Foreign Shareholders

This Offer Information Statement and its accompanying documents have not been and will not be lodged, registered or filed in any jurisdiction other than Singapore. The distribution of this Offer Information Statement and its accompanying documents, and the purchase of, exercise of or subscription for Rights, Convertible Securities and/or Conversion Shares by any persons who have registered addresses outside Singapore, or who are resident in, or citizens of, countries other than Singapore, may be restricted, prohibited or otherwise affected by the laws of the relevant jurisdiction.

It is also the responsibility of any person (including, without limitation, custodians, nominees and trustees) outside Singapore wishing to take up their provisional allotment of Convertible Securities or apply for excess Convertible Securities under the Rights Issue to satisfy himself as to the full observance of the laws of any relevant territory in connection therewith, including the obtaining of any governmental or other consents which may be required, the compliance with other necessary formalities and the payment of any issue, transfer or other taxes due in such territories. The comments set out in this section are intended as a general guide only and any Foreign Shareholder who is in doubt as to his position should consult his professional advisers without delay.

Receipt of this Offer Information Statement, the Product Highlights Sheet, a PAL, ARE or ARS or the crediting of Rights to a Securities Account will not constitute an offer in those jurisdictions in which it would be illegal to make an offer and, in those circumstances, this Offer Information Statement and the AREs, ARSs or PALs must be treated as sent for information only and should not be copied or redistributed.

The Convertible Securities will only be provisionally allotted to Entitled Shareholders on the basis of their shareholdings as at the Books Closure Date. In addition, this Offer Information Statement, the Product Highlights Sheet, the AREs and PALs will not be sent to, and Rights will not be credited to Securities Accounts of Shareholders (being Depositors) with registered addresses in any jurisdiction outside Singapore or their agent or intermediary outside Singapore.

No person receiving a copy of this Offer Information Statement, the Product Highlights Sheet, a PAL, ARE or ARS and/or a credit of Rights to a Securities Account in any territory other than Singapore may treat the same as constituting an invitation or offer to him or her, nor should he or she in any event use any such PAL, ARE or ARS and/or accept any credit of Rights to a Securities Account unless, in the relevant territory, such an invitation or offer could lawfully be made to him or her and such PAL, ARE or ARS and/or credit of Rights or Convertible Securities to a Securities Account could lawfully be used or accepted, and any transaction resulting from such use or acceptance could be effected, without contravention of any registration or other legal or regulatory requirements. In circumstances where an invitation or offer would contravene any registration or other legal or regulatory requirements, this Offer Information Statement, the Product Highlights Sheet, the PAL, ARE or ARS must be treated as sent for information only and should not be copied or redistributed.

Persons (including, without limitation, custodians, nominees and trustees) receiving a copy of this Offer Information Statement, the Product Highlight Sheet and/or a PAL, ARE or ARS or whose Securities Account is credited with Rights should not distribute or send the same or transfer Rights, in or into any jurisdiction where to do so would or might contravene local securities laws or regulations. If this Offer Information Statement, the Product Highlights Sheet, a PAL, ARE or ARS or a credit of Rights is received by any person in any such territory, or by his agent or nominee, he must not seek to take up the Rights, and renounce such PAL, ARE or ARS or transfer the Rights unless the Company determines that such actions would not violate applicable legal or regulatory requirements. Any person (including, without limitation, custodians, nominees and trustees) who forwards this Offer Information Statement, the Product Highlights Sheet or a PAL, ARE or ARS or transfers Rights into any such territories (whether pursuant to a contractual or legal obligation or otherwise) should draw the recipient's attention to the contents of this section as well as relevant sections of this Offer Information Statement.

The Company reserves the right to treat as invalid any ARE, ARS or PAL which (a) appears to the Company or its agents to have been executed in any jurisdiction outside Singapore which may violate the applicable legislation of such jurisdiction; or (b) purports to exclude any deemed representation or warranty. The Company further reserves the right to reject any acceptances of the Rights and/or applications for excess Convertible Securities where it believes, or has reason to believe, that such acceptances and/or applications may violate the applicable legislation of any jurisdiction.

Foreign Shareholders will not be allowed to participate in the Rights Issue. Accordingly, no provisional allotment of Convertible Securities will be made to Foreign Shareholders and no purported acceptance or application for Rights by Foreign Shareholders will be valid.

This Offer Information Statement and its accompanying documents relating to the Rights Issue will also not be despatched to Foreign Purchasers. The Company and the Manager reserve the absolute discretion in determining whether to allow such participation as well as the identity of the persons who may be allowed to do so.

For the avoidance of doubt, even if a Foreign Shareholder has provided a Singapore address as aforesaid, any offer of Rights or Convertible Securities to him will be subject to compliance with applicable securities laws outside Singapore.

#### 3. Treatment of Un-allotted Rights and Convertible Securities of Foreign Shareholders

This Offer Information Statement and its accompanying documents will also not be despatched to Foreign Purchasers. Foreign Purchasers are advised that their participation in the Rights Issue may be restricted or prohibited by the laws of the jurisdiction in which they are located or resident. Subject to compliance with applicable laws, Foreign Purchasers who wish to accept the provisional allotments of Convertible Securities credited to their Securities Accounts should make the necessary arrangements with their Depository Agents or stockbrokers in Singapore. Purchasers of Rights are also advised to note the offering, selling and transfer restrictions set forth in the Section titled "Offering, Selling and Transfer Restrictions" of this Offer Information Statement.

The Company shall have the absolute discretion to deal with the Rights which would otherwise have been provisionally allotted to Foreign Shareholders.

No Foreign Shareholder or persons acting for the account or benefit of any such persons shall have any claim whatsoever against the Company, the Manager, CDP, the Participating Banks, the SRS agent banks or the Share Registrar and their respective officers in connection therewith.

Any Convertible Securities not provisionally allotted, taken up or allotted for any reason shall be used to satisfy applications for excess Convertible Securities (if any).

Please refer to the Section titled "Offering, Selling and Transfer Restrictions" of this Offer Information Statement for further information. The Company and the Manager reserve the absolute discretion in determining whether to allow such participation as well as the identity of the persons who may be allowed to do so.

Notwithstanding anything herein, Shareholders and any other person having possession of this Offer Information Statement and/or its accompanying documents are advised to inform themselves of and to observe any legal requirements applicable thereto. No person in any territory outside Singapore receiving this Offer Information Statement and/or its accompanying documents may treat the same as an offer, invitation or solicitation to subscribe for any Rights, Convertible Securities and/or Conversion Shares unless such offer, invitation or solicitation could lawfully be made without violating any other regulatory or legal requirements in such territory.

# OFFERING, SELLING AND TRANSFER RESTRICTIONS

#### **GENERAL**

No action has been taken or will be taken to permit a public offering of the Convertible Securities or the Conversion Shares to occur in any jurisdiction, or the possession, circulation, or distribution of this Offer Information Statement, its accompanying documents or any other material relating to the Company, the Convertible Securities or the Conversion Shares in any jurisdiction where action for such purpose is required, except that this Offer Information Statement has been lodged with the Authority.

Accordingly, the Convertible Securities and the Conversion Shares may not be offered or sold, directly or indirectly, and none of this Offer Information Statement, its accompanying documents or any offering materials or advertisements in connection with the Convertible Securities or the Conversion Shares may be distributed or published in or from any country or jurisdiction except under circumstances that will result in compliance with any applicable rules and regulations of any such country or jurisdiction. Investors are advised to consult their legal counsel prior to accepting any provisional allotments of Convertible Securities, applying for excess Convertible Securities or making any offer, sale, resale, pledge or other transfer of the Convertible Securities or the Conversion Shares.

The Company and the Manager have not taken any action, nor will the Company and the Manager take any action, in any jurisdiction that would permit a public offering of the Convertible Securities or the Conversion Shares, or the possession, circulation or distribution of this Offer Information Statement or any other material relating to the Company, the Convertible Securities or the Conversion Shares in any jurisdiction other than Singapore where action for that purpose is required.

The distribution of this Offer Information Statement and/or its accompanying documents may be prohibited or restricted by law (either absolutely or subject to various securities requirements, whether legal or administrative, being complied with) in certain jurisdictions under the relevant securities laws of these jurisdictions. Shareholders or any other persons having possession of this Offer Information Statement and/or its accompanying documents are advised to keep themselves informed of and to observe such prohibitions and restrictions. No person in any territory outside Singapore receiving this Offer Information Statement and/or its accompanying documents may treat the same as an offer, invitation or solicitation to subscribe for any the Convertible Securities or the Conversion Shares unless such offer, invitation or solicitation could lawfully be made without violating any regulations or legal requirements in such territory.

THIS OFFER INFORMATION STATEMENT AND ITS ACCOMPANYING DOCUMENTS ARE BEING SUPPLIED TO YOU SOLELY FOR YOUR INFORMATION AND MAY NOT BE REPRODUCED, REDISTRIBUTED OR PASSED ON, DIRECTLY OR INDIRECTLY, TO ANY OTHER PERSON OR PUBLISHED, IN WHOLE OR IN PART, FOR ANY PURPOSE.

#### **CAYMAN ISLANDS**

The Conversion Shares may not be offered to the public in the Cayman Islands.

#### **TRADING**

# Dealing in, Listing of and Quotation of the Convertible Securities and the Conversion Shares

On 20 February 2018, the SGX-ST granted its approval in-principle for the dealing in, listing of and quotation of the Convertible Securities, up to 147,453,737 Conversion Shares (based on the Issue Size and the Conversion Price) and such other Conversion Shares which may be issued pursuant to any adjustments as set out in the Terms and Conditions on the Main Board of the SGX-ST, subject to the following conditions:

- (a) compliance with the SGX-ST's continuing listing requirements;
- (b) announcement of the conditions under which the Conversion Price may be adjusted and the conditions under which the Convertible Securities may be redeemed;
- (c) submission of:
  - (i) a written confirmation that the Rights Issue is in compliance with the relevant companies act;
  - (ii) a written undertaking from the Company that it will comply with Rules 704(30), 815 and 1207(20) in relation to the use of the proceeds from issuance and conversion of the Convertible Securities:
  - (iii) a written undertaking from the Company that the Rights Issue that is not underwritten will comply with the requirements under Rule 820;
  - (iv) a written undertaking from the Company to announce any adjustment made and that the terms of Convertible Securities comply with Rule 829(1);
  - (v) a written confirmation from a financial institution that the Substantial Shareholders have the necessary financial resources as required under Rule 877(9);
  - (vi) a written confirmation from the Company that preference will be given to the rounding of odd lots in the allotment of any excess Convertible Securities as required under Rule 877(10);
  - (vii) a duly signed undertaking in the format set out in Appendix 2.3.1 of the Listing Manual;
  - (viii) a copy of the signed subscription, agent bank agreement and fiscal agency agreement;
  - (ix) a written confirmation from the Directors that a suitable trustee has been appointed prior to the issue of the Convertible Securities as required under Rule 308(4).

The approval in-principle granted by the SGX-ST is not to be taken as an indication of the merits of the Company and/or its subsidiaries, the Rights Issue, the Convertible Securities and the Conversion Shares. The SGX-ST assumes no responsibility for the correctness of any of the statements made, reports contained (if any) or opinions expressed in this Offer Information Statement.

Upon listing and quotation on the Main Board of the SGX-ST, the Convertible Securities will be traded under the book-entry (scripless) settlement system. The Convertible Securities may also be traded over-the-counter on the Debt Securities Clearing and Settlement System. All dealings in and transactions (including transfers) of the Convertible Securities effected through the SGX-ST and/or CDP shall be made in accordance with the "Terms and Conditions for Operation of Securities Account with The Central Depository (Pte) Limited" and (in the case of the Convertible Securities) the terms and conditions contained in the CDP Application Form, as the same may be amended from time to time, copies of which are available from CDP.

# **Important Notice to Entitled Scripholders**

The Convertible Securities will initially be represented by a global certificate registered in the name of, and deposited with, CDP and, except in the limited circumstances described in the provisions of the global certificate, owners of interests in Convertible Securities represented by the global certificate will not be entitled to receive definitive security certificates in respect of their individual holdings of Convertible Securities.

Accordingly, Entitled Scripholders and their renouncees who wish to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities, and who wish to trade the Convertible Securities issued to them on the SGX-ST under the book-entry (scripless) settlement system, must open Securities Accounts if they have not already done so, and provide their Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) in the forms comprised in their PALs. Entitled Scripholders or their renouncees who fail to provide their Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) in the forms comprised in their PALs or who have given incorrect or invalid Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) or whose Securities Account numbers provided are not otherwise accepted by CDP for the credit of the Convertible Securities that may be allotted to them or whose particulars as provided in the forms comprised in the PALs differ from those particulars given to CDP for the opening of their Securities Accounts or whose particulars as provided in the forms comprised in the PALs differ from those particulars currently maintained with CDP are liable to have their acceptances of their provisional allotments of Convertible Securities and (if applicable) applications for excess Convertible Securities rejected.

If an Entitled Scripholder's address stated in the PAL is different from his address registered with CDP, he must inform CDP of his updated address immediately, failing which the notification letter on successful allotment and other correspondence will be sent to his address last registered with CDP.

# **Trading of Odd Lots**

For the purposes of trading on the Main Board of the SGX-ST, each board lot of Convertible Securities will comprise 100 Convertible Securities with a principal amount of S\$110 and each board lot of Conversion Shares will comprise 100 Shares.

Shareholders who hold odd lots of Convertible Securities (that is, lots other than board lots of 100 Convertible Securities with a principal amount of S\$110) or odd lots of Shares (that is, lots other than board lots of 100 Shares) and who wish to trade in odd lots on the SGX-ST are able to trade odd lots of S\$1.10 in principal amount of Convertible Securities and odd lots of Shares in board lots of one Share on the Unit Share Market.

Shareholders who hold odd lots of Convertible Securities or Shares may have difficulty and/or have to bear disproportionate transaction costs in realising the fair market price of such Convertible Securities or Shares, as the case may be.

#### **TAXATION**

The statements below are general in nature and are based on certain aspects of current tax laws in Singapore and the Cayman Islands and administrative guidelines issued by the relevant authorities in force as at the date of this Offer Information Statement and are subject to any changes in such laws or administrative quidelines, or the interpretation of those laws or quidelines, occurring after such date, which changes could be made on a retrospective basis. These laws and guidelines are also subject to various interpretations and the relevant tax authorities or the courts could later disagree with the explanations or conclusions set out below. Neither these statements nor any other statements in this Offer Information Statement are intended or are to be regarded as advice on the tax position of any holder of the Shares or the Convertible Securities or of any person acquiring, selling, converting or otherwise dealing with the Shares or the Convertible Securities or on any tax implications arising from the acquisition, sale, conversion or other dealings in respect of the Shares or Convertible Securities. The statements made herein do not purport to be a comprehensive or exhaustive description of all the tax considerations that may be relevant to a decision to purchase, own, convert or dispose of the Shares or the Convertible Securities and do not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers in securities or financial institutions in Singapore which have been granted the relevant Financial Sector Incentive(s)) may be subject to special rules or tax rates. Prospective holders of the Shares and the Convertible Securities are advised to consult their own professional tax advisers as to the tax consequences of the acquisition, ownership, conversion or disposal of the Shares or the Convertible Securities, including, in particular, the effect of any foreign, state or local tax laws to which they are subject. It is emphasised that none of the Company, Manager, and any other persons involved in the sale or issuance of the Shares or the Convertible Securities accepts responsibility for any tax effects or liabilities resulting from the subscription for, purchase, holding, conversion or disposal of the Shares or Convertible Securities.

#### **Singapore**

The disclosure below is on the assumption that the IRAS regards the Convertible Securities as "debt securities" for the purposes of the ITA and that Distribution payments made under the Convertible Securities will be regarded as interest payable on indebtedness and holders thereof may therefore enjoy the tax concessions and exemptions available for qualifying debt Convertible Securities, provided that the other conditions for the qualifying debt securities scheme are satisfied. If the Convertible Securities are not regarded as "debt securities" for the purposes of the ITA and/or any Distribution payments made under the Convertible Securities are not regarded as interest payable on indebtedness and/or holders thereof are not eligible for the tax concessions under the qualifying debt securities scheme, the tax treatment to holders may differ. Investors and holders of the Convertible Securities should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding, conversion and disposal of the Convertible Securities.

An advance tax ruling will be requested from the IRAS (the "**Tax Ruling**") to confirm, among other things, whether the IRAS would regard the Convertible Securities as "debt securities" for the purposes of the ITA and the Distributions (including any Arrears of Distribution) as interest payable on indebtedness such that Securityholders may enjoy the tax concessions and exemptions available for qualifying debt securities, provided that the other conditions for the qualifying debt securities scheme (as elaborated upon further below) are satisfied. There is no guarantee that a favourable Tax Ruling will be obtained from the IRAS.

# Interest and other payments

Subject to the following paragraphs, under Section 12(6) of the ITA, the following payments are deemed to be derived from Singapore:

- (a) any interest, commission, fee or any other payment in connection with any loan or indebtedness or with any arrangement, management, guarantee, or service relating to any loan or indebtedness which is (i) borne, directly or indirectly, by a person resident in Singapore or a permanent establishment in Singapore (except in respect of any business carried on outside Singapore through a permanent establishment outside Singapore or any immovable property situated outside Singapore) or (ii) deductible against any income accruing in or derived from Singapore; or
- (b) any income derived from loans where the funds provided by such loans are brought into or used in Singapore.

Such payments, where made to a person not known to the paying party to be a resident in Singapore for tax purposes, are generally subject to withholding tax in Singapore. The rate at which tax is to be withheld for such payments (other than those subject to the 15% final withholding tax described below) to non-resident persons (other than non-resident individuals) is currently 17%. The applicable rate for non-resident individuals is currently 22%. However, if the payment is derived by a person not resident in Singapore otherwise than from any trade, business, profession or vocation carried on or exercised by such person in Singapore and is not effectively connected with any permanent establishment in Singapore of that person, the payment is subject to a final withholding tax of 15%. The rate of 15% may be reduced by applicable tax treaties.

Certain Singapore-sourced investment income derived by individuals from financial instruments is exempt from tax, including:

- (a) interest from debt securities derived on or after 1 January 2004;
- (b) discount income (not including discount income arising from secondary trading) from debt securities derived on or after 17 February 2006; and
- (c) prepayment fee, redemption premium or break cost from debt securities derived on or after 15 February 2007,

except where such income is derived through a partnership in Singapore or is derived from the carrying on of a trade, business or profession in Singapore.

References to "break cost", "prepayment fee" and "redemption premium" in this Singapore tax disclosure have the same meaning as defined in the ITA.

The terms "break cost", "prepayment fee" and "redemption premium" are defined in the ITA as follows:

- (a) "break cost" means, in relation to debt securities, qualifying debt securities or qualifying project debt securities, any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by any loss or liability incurred by the holder of the securities in connection with such redemption;
- (b) "prepayment fee" means, in relation to debt securities, qualifying debt securities or qualifying project debt securities, any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by the terms of the issuance of the securities; and

(c) "redemption premium" means, in relation to debt securities, qualifying debt securities or qualifying project debt securities, any premium payable by the issuer of the securities on the redemption of the securities upon their maturity.

As the issuance of the Convertible Securities is managed by DBS Bank Ltd., which is a Financial Sector Incentive (Standard Tier) Company, the Convertible Securities issued as debt securities during the period from the date of this Offer Information Statement to 31 December 2018 would be "qualifying debt securities" for the purposes of the ITA, to which the following treatments shall apply:

- (a) subject to certain prescribed conditions having been fulfilled (including the furnishing by the Company, or such other person as the Authority may direct, of a return on debt securities for the Convertible Securities within such period as the Authority may specify and such other particulars in connection with the Convertible Securities as the Authority may require to the Authority and the inclusion by the Company in all offering documents relating to the Convertible Securities of a statement to the effect that where interest, discount income, prepayment fee, redemption premium or break cost from the Convertible Securities is derived by a person who is not resident in Singapore and who carries on any operation in Singapore through a permanent establishment in Singapore, the tax exemption for qualifying debt securities shall not apply if the non-resident person acquires the Convertible Securities using funds from that person's operations through the Singapore permanent establishment), interest, discount income (not including discount income arising from secondary trading), prepayment fee, redemption premium and break cost (collectively, the "Specified Income") from the Convertible Securities paid by the Company and derived by a holder who is not resident in Singapore and who (i) does not have any permanent establishment in Singapore or (ii) carries on any operation in Singapore through a permanent establishment in Singapore but the funds used by that person to acquire the Convertible Securities are not obtained from such operation in Singapore, are exempt from Singapore tax;
- (b) subject to certain conditions having been fulfilled (including the furnishing by the Company, or such other person as the Authority may direct, of a return on debt securities for the Convertible Securities within such period as the Authority may specify and such other particulars in connection with the Convertible Securities as the Authority may require to the Authority), Specified Income from the Convertible Securities paid by the Company and derived by any company or body of persons (as defined in the ITA) in Singapore is generally subject to tax at a concessionary rate of 10%; and

#### (c) subject to:

- (i) the Company including in all offering documents relating to the Convertible Securities a statement to the effect that any person whose interest, discount income, prepayment fee, redemption premium or break cost (i.e. the Specified Income) derived from the Convertible Securities is not exempt from tax shall include such income in a return of income made under the ITA; and
- (ii) the Company, or such other person as the Authority may direct, furnishing to the Authority a return on debt securities for the Convertible Securities within such period as the Authority may specify and such other particulars in connection with the Convertible Securities as the Authority may require,

payments of Specified Income derived from the Convertible Securities are not subject to withholding of tax by the Company.

However, notwithstanding the foregoing:

- (a) if during the primary launch of the Convertible Securities, the Convertible Securities are issued to fewer than four (4) persons and 50% or more of the issue of the Convertible Securities is held beneficially or funded, directly or indirectly, by a related party or related parties of the Company, the Convertible Securities would not qualify as "qualifying debt securities"; and
- (b) even though the Convertible Securities are "qualifying debt securities", if, at any time during the tenure of the Convertible Securities, 50% or more of the issue of the Convertible Securities which are outstanding at any time during the life of their issue is held beneficially or funded, directly or indirectly, by any related party(ies) of the Company, Specified Income derived from the Convertible Securities held by:
  - (i) any related party of the Company; or
  - (ii) any other person who acquires the Convertible Securities with funds obtained, directly or indirectly, from any related party of the Company,

shall not be eligible for the tax exemption or concessionary rate of tax as described above.

The term "related party", in relation to a person, means any other person who, directly or indirectly, controls that person, or is controlled, directly or indirectly, by that person, or where he and that other person, directly or indirectly, are under the control of a common person.

Notwithstanding that the Company is permitted to make payments of Specified Income in respect of the Convertible Securities without deduction or withholding for tax under Section 45 or Section 45A of the ITA, any person whose Specified Income (whether it is interest, discount income, prepayment fee, redemption premium or break cost) derived from the Convertible Securities is not exempt from tax is required to include such income in a return of income made under the ITA.

In the Singapore Budget Statement 2018, it was announced that the Qualifying Debt Securities Scheme will be extended till 31 December 2023. The Authority is anticipated to release further details of the changes by May 2018.

#### Capital Gains

Any gains considered to be in the nature of capital made from the sale of the Convertible Securities and Shares will not be taxable in Singapore. However, any gains derived by any person from the sale of the Convertible Securities and Shares which are gains from any trade, business, profession or vocation carried on by that person, if accruing in or derived from Singapore, may be taxable as such gains are considered revenue in nature.

A conversion of the Convertible Securities into Shares may be regarded as a disposal for Singapore income tax purposes and a holder of the Convertible Securities may therefore need to recognise a gain or loss. Such gain or loss may be income or capital in nature depending on the holder's circumstances.

Securityholders who adopt or are adopting Singapore Financial Reporting Standard 39 – Financial Instruments: Recognition and Measurement ("FRS 39") or Singapore Financial Reporting Standard 109 – Financial Instruments ("FRS 109"), may for Singapore income tax purposes be required to recognise gains or losses (not being gains or losses in the nature of capital) on the Convertible Securities and Shares, irrespective of disposal, in accordance with FRS 39 or FRS 109. Please see the sub-section below on "Adoption of FRS 39 and FRS 109 treatment for Singapore income tax purposes".

#### Dividend distributions

With effect from 1 January 2008, all Singapore-resident companies are under the one-tier corporate tax system ("one-tier system"). Under the one-tier system, the tax on corporate profits is final and dividends paid by a Singapore resident company will be tax exempt in Singapore in the hands of a shareholder, regardless of whether the shareholder is a company or an individual and whether or not the shareholder is a Singapore tax resident. Accordingly, under the one-tier system, assuming that the Company is a Singapore-resident company, any dividends declared in respect of the Conversion Shares and paid by the Company will not be subject to Singapore tax in the hands of shareholders.

# Adoption of FRS 39 and FRS 109 treatment for Singapore income tax purposes

Section 34A of the ITA provides for the tax treatment for financial instruments in accordance with FRS 39 (subject to certain exceptions and "opt-out" provisions) to taxpayers who are required to comply with FRS 39 for financial reporting purposes. The IRAS has issued a circular entitled "Income Tax Implications arising from the adoption of FRS 39 – Financial Instruments: Recognition and Measurement".

FRS 109 is mandatorily effective for annual periods beginning on or after 1 January 2018, replacing FRS 39. Section 34AA of the ITA requires taxpayers who comply or who are required to comply with FRS 109 for financial reporting purposes to calculate their profit, loss or expense for Singapore income tax purposes in respect of financial instruments in accordance with FRS 109, subject to certain exceptions. The IRAS has also issued a circular entitled "Income Tax: Income Tax Treatment Arising from Adoption of FRS 109 – Financial Instruments".

Holders of the Convertible Securities who may be subject to the tax treatment under Sections 34A or 34AA of the ITA should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding, conversion or disposal of the Convertible Securities and Shares.

#### Estate Duty

Singapore estate duty has been abolished with respect to all deaths occurring on or after 15 February 2008.

#### Stamp duty

No stamp duty is payable on the subscription of the Shares.

However, stamp duty is payable on the instrument of transfer of the Shares or the agreement for the sale of the Shares at the rate of 0.2% on the consideration for, or market value of, the Shares, whichever is higher. The stamp duty is borne by the purchaser unless there is an agreement to the contrary. Where an instrument of transfer or agreement for sale is executed outside Singapore, or no instrument of transfer or agreement for sale is executed, no stamp duty is payable on the acquisition of the Shares. However, stamp duty will be payable if the instrument of transfer or agreement for sale is executed outside Singapore and is received in Singapore.

Stamp duty is not applicable to electronic transfers of the Shares through the scripless trading system operated by CDP.

#### Cayman Islands

The Cayman Islands currently levy no taxes on individuals or corporations based upon profits, income, gains or appreciations and there is no taxation in the nature of inheritance tax or estate duty. There are no other taxes likely to be material to the Company levied by the Government of the Cayman Islands save for certain stamp duties which may be applicable, from time to time, on certain instruments executed in or brought within the jurisdiction of the Cayman Islands. The Cayman Islands are not party to any double tax treaties.

#### CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS

All statements contained in this Offer Information Statement, statements made in public announcements, press releases and oral statements that may be made by the Company or its Directors, officers or employees acting on its behalf, that are not statements of historical fact, constitute "forward-looking statements". Some of these statements can be identified by words that have a bias towards the future or, are forward-looking such as, without limitation, "anticipate", "aim", "believe", "could", "estimate", "expect", "forecast", "if", "intend", "may", "plan", "possible", "predict", "probable", "project", "seek", "should", "will" and "would" or other similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding the Group's future financial position, operating results, business strategies, plans and future prospects are forward-looking statements.

These forward-looking statements, including but not limited to statements as to the Group's revenue and profitability, prospects, future plans and other matters discussed in this Offer Information Statement regarding matters that are not historical facts, are merely predictions. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the Group's actual, future results, performance or achievements to be materially different from any future results, performance or achievements expected, expressed or implied by such forward-looking statements.

Given the risks (both known and unknown), uncertainties and other factors that may cause the Group's actual future results, performance or achievements to be materially different from that expected, expressed or implied by the forward-looking statements in this Offer Information Statement, undue reliance must not be placed on these statements. The Group's actual results, performance or achievements may differ materially from those anticipated in these forward-looking statements. Neither the Company, the Manager, nor any other person represents or warrants that the Group's actual future results, performance or achievements will be as discussed in those statements.

In light of the ongoing uncertainties in the global financial markets and its contagion effect on the real economy, any forward-looking statements contained in this Offer Information Statement must be considered with significant caution and reservation.

Further, each of the Company and the Manager disclaims any responsibility to update any of those forward-looking statements or publicly announce any revisions to those forward-looking statements to reflect future developments, events or circumstances for any reason, even if new information becomes available or other events occur in the future. Where such developments, events or circumstances occur after the lodgement of this Offer Information Statement with the Authority but before the Closing Date and are material, or are required to be disclosed by law and/or the SGX-ST, the Company will make an announcement of the same via SGXNET.

# DISCLOSURE REQUIREMENTS UNDER THE SIXTEENTH SCHEDULE OF THE SECURITIES AND FUTURES (OFFERS OF INVESTMENTS) (SHARES AND DEBENTURES) REGULATIONS 2005

For the purposes of this Section, "**Group**" refers to the Company and its subsidiaries, unless the context otherwise requires.

# PART II – IDENTITY OF DIRECTORS, ADVISERS AND AGENTS

#### **Directors**

 Provide the names and addresses of each of the directors or equivalent persons of the relevant entity.

Names of Directors Mr. Ho Han Leong Calvin (Non-Executive Chairman)	Address 63 Market Street #06-03 Bank of Singapore Centre Singapore 048942
Mr. Ho Han Khoon (Alternate Director to Non-Executive Chairman)	63 Market Street #06-03 Bank of Singapore Centre Singapore 048942
Mr. Tan Kian Seng (Non-Executive Director)	63 Market Street #06-03 Bank of Singapore Centre Singapore 048942
Mr. Neo Teck Pheng (Group Chief Executive Officer and Executive Director)	63 Market Street #06-03 Bank of Singapore Centre Singapore 048942
Ms. Ting Ping Ee, Joan Maria (Independent Director)	63 Market Street #06-03 Bank of Singapore Centre Singapore 048942
Mr. Yee Chia Hsing (Lead Independent Director)	63 Market Street #06-03 Bank of Singapore Centre Singapore 048942
Mr. Wee Guan Oei Desmond (Independent Director)	63 Market Street #06-03 Bank of Singapore Centre Singapore 048942

#### **Advisers**

#### 2. Provide the names and addresses of -

(a) the issue manager to the offer;

Manager of the Rights Issue

#### DBS Bank Ltd.

12 Marina Boulevard Level 46 Marina Bay Financial Centre Tower 3 Singapore 018982

(b) the underwriter to the offer, if any; and

The Rights Issue is not underwritten by any financial institution. Please refer to paragraph 1(g) of Part X of this Offer Information Statement for further information.

- (c) the legal adviser for or in relation to the offer, if any.
  - (i) legal adviser to the Company as to Singapore law

#### WongPartnership LLP

12 Marina Boulevard Level 28 Marina Bay Financial Centre Tower 3 Singapore 018982

(ii) legal adviser to the Company as to Cayman Islands law

Conyers Dill & Pearman Pte. Ltd.

9 Battery Road #20-01 MYP Centre Singapore 049910

(iii) legal adviser to the Manager of the Rights Issue as to Singapore law

#### Allen & Gledhill LLP

One Marina Boulevard #28-00 Singapore 018989

# **Registrars and Agents**

- 3. Provide the names and addresses of the relevant entity's registrars, transfer agents and receiving bankers for the securities being offered, where applicable.
  - (a) Share Registrar and Share Transfer Office

Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.) 80 Robinson Road #11-02 Singapore 068898

# (b) Receiving Bank

#### DBS Bank Ltd.

12 Marina Boulevard Level 46 Marina Bay Financial Centre Tower 3 Singapore 018982

#### (c) Trustee

#### Perpetual (Asia) Limited

16 Collyer Quay #07-01 Singapore 049318

# (d) Paying Agent and Calculation Agent

# Perpetual (Asia) Limited

16 Collyer Quay #07-01 Singapore 049318

# (e) Registrar for the Convertible Securities

Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.)

80 Robinson Road #11-02 Singapore 068898

# (f) Conversion and Transfer Agent

Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.)

80 Robinson Road #11-02 Singapore 068898

# PART III - OFFER STATISTICS AND TIMETABLE

# Offer Statistics

# 1. For each method of offer, state the number of the securities being offered.

Method of Offer and Number of Convertible Securities being offered Renounceable and non-underwritten rights issue of up to S\$162,199,110.70 in aggregate principal amount of Convertible Securities, on the basis of one (1) Convertible Security for every four (4) existing Shares held by the Entitled Shareholders as at the Books Closure Date, fractional entitlements to be disregarded.

#### Method and Timetable

2. Provide the information referred to in paragraphs 3 to 7 of this Part to the extent applicable to (a) the offer procedure; and (b) where there is more than one group of targeted potential investors and the offer procedure is different for each group, the offer procedure for each group of targeted potential investors.

See below.

3. State the time at, date on, and period during which the offer will be kept open, and the name and address of the person to whom the purchase or subscription applications are to be submitted. If the exact time, date or period is not known on the date of lodgement of the offer information statement, describe the arrangements for announcing the definitive time, date or period. State the circumstances under which the offer period may be extended or shortened, and the duration by which the period may be extended or shortened. Describe the manner in which any extension or early closure of the offer period shall be made public.

Please refer to the Section titled "Indicative Timetable" of this Offer Information Statement.

The timetable is indicative only and is subject to change. As at the date of this Offer Information Statement, the Company does not expect the timetable set out in the Section titled "Indicative Timetable" of this Offer Information Statement to be modified. However, the Company may, in consultation with the Manager and with the approval of the SGX-ST, modify the timetable, subject to any limitation under any applicable laws. In such an event, the Company will publicly announce the same through an announcement to be posted on the internet at the SGX-ST's website http://www.sgx.com.

Please refer to Appendices F to H to this Offer Information Statement for details of the procedures for acceptances of and/or applications for, and payment for the Convertible Securities under the Rights Issue.

4. State the method and time limit for paying up for the securities and, where payment is to be partial, the manner in which, and dates on which, amounts due are to be paid.

The Convertible Securities are payable in full upon acceptance and/or application. The latest date and time for acceptances of, excess applications and payment for all Entitled Shareholders for the Convertible Securities is 12 April 2018 at 5.00 p.m. or in the case of acceptance and/or excess applications and payment through an ATM of a Participating Bank, 12 April 2018 at 9.30 p.m.

Please refer to Appendices F to H to this Offer Information Statement for further details of the procedures for acceptances of and/or applications for, and payment for the Convertible Securities under the Rights Issue.

- 5. State, where applicable, the methods of and time limits for -
  - (a) the delivery of the documents evidencing title to the securities being offered (including temporary documents of title, if applicable) to subscribers or purchasers; and
  - (b) the book-entry transfers of the securities being offered in favour of subscribers or purchasers.

The Convertible Securities will be provisionally allotted to the Entitled Shareholders on or about 28 March 2018 by crediting the Rights to the Securities Accounts of the Entitled Depositors maintained with CDP or through the despatch of the PALs to the Entitled Scripholders.

The Convertible Securities will, on issue, initially be represented by a global certificate registered in the name of, and deposited with CDP. Except in the limited circumstances described in the provisions of the global certificate, owners of interests in the Convertible Securities represented by the global certificate will not be entitled to receive definitive security certificates in respect of their individual holdings of Convertible Securities. The Convertible Securities will not be issued in bearer form. Upon crediting of the Convertible Securities to the Securities Accounts of the relevant subscribers, it is expected that CDP will send to the relevant subscriber, at the relevant subscriber's own risk, a notification letter stating the number of Convertible Securities credited to the relevant subscriber's Securities Account.

Please refer to Appendices F to H to this Offer Information Statement and the ARE, the ARS and the PAL for further details.

Entitled Scripholders and their renouncees who wish to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities, and who wish to trade the Convertible Securities issued to them on the SGX-ST under the book-entry (scripless) settlement system, must open Securities Accounts if they have not already done so, and provide their Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) in the forms comprised in their PALs. Entitled Scripholders or their renouncees who fail to provide their Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) in the forms comprised in their PALs or who have given incorrect or invalid Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) or whose Securities Account numbers provided are not otherwise accepted by CDP for the credit of the Convertible Securities that may be allotted to them or whose particulars as provided in the forms comprised in the PALs differ from those particulars given to CDP for the opening of their Securities Accounts or whose particulars as provided in the forms comprised in the PALs differ from those particulars currently maintained with CDP are liable to have their acceptances of their provisional allotments of Convertible Securities and (if applicable) applications for excess Convertible Securities rejected.

6. In the case of any pre-emptive rights to subscribe for or purchase the securities being offered, state the procedure for the exercise of any right of pre-emption, the negotiability of such rights and the treatment of such rights which are not exercised.

Save for the Rights Issue, none of the Shareholders have pre-emptive rights to subscribe for the Convertible Securities.

Please refer to Appendices F to H to this Offer Information Statement and the ARE, the ARS and the PAL for details on the procedures for the acceptance of the Rights, application for excess Convertible Securities, trading of the Rights on the SGX-ST and the treatment of Rights which are not accepted.

7. Provide a full description of the manner in which results of the allotment or allocation of the securities are to be made public and, where appropriate, the manner for refunding excess amounts paid by applicants (including whether interest will be paid).

#### Results of the Rights Issue

As soon as practicable after the Closing Date, the Company will publicly announce the results of the allotment of the Convertible Securities via SGXNET which will be posted on the internet at the SGX-ST's website http://www.sgx.com.

#### Manner of Refund

When any acceptance of the Rights and/or excess application is invalid or unsuccessful, the amount paid on acceptance and/or application will be returned or refunded to such applicants without interest or any share of revenue or other benefit arising therefrom within fourteen (14) days after the Closing Date, by any one or a combination of the following:

- (a) where the acceptance and/or application had been made through CDP, by means of a crossed cheque drawn on a bank in Singapore and sent by ordinary post at their own risk to their mailing addresses maintained with CDP or in such other manner as they may have agreed with CDP for the payment of any cash distribution or in the case where refunds are to be made to Depository Agents, by means of telegraphic transfer;
- (b) where the acceptance and/or application had been made through the Share Registrar, by means of a crossed cheque drawn on a bank in Singapore and sent by ordinary post at their own risk to their mailing addresses in Singapore as maintained with the Share Registrar; and
- (c) where the acceptance and/or application had been made through Electronic Applications through an ATM of a Participating Bank, by crediting their bank accounts with the relevant Participating Banks at their own risk, the receipt by such bank being a good discharge of the Company's and CDP's obligations, or by means of a crossed cheque in Singapore currency drawn on a bank in Singapore and sent by ordinary post at their own risk to their mailing address as maintained in the records of CDP or in such other manner as they may have agreed with CDP for the payment of any cash distributions (if they had accepted provisional allotments of Convertible Securities or applied for excess Convertible Securities through CDP).

Please refer to Appendices F to H to this Offer Information Statement for further details.

#### **PART IV - KEY INFORMATION**

#### Use of Proceeds from Offer and Expenses Incurred

- 1. In the same section, provide the information set out in paragraphs 2 to 7 of this Part.
- 2. Disclose the estimated amount of the proceeds from the offer (net of the estimated amount of expenses incurred in connection with the offer) (referred to in this paragraph and paragraph 3 of this Part as the net proceeds). Where only a part of the net proceeds will go to the relevant entity, indicate the amount of the net proceeds that will be raised by the relevant entity. If none of the proceeds will go to the relevant entity, provide a statement of that fact.
- 3. Disclose how the net proceeds raised by the relevant entity from the offer will be allocated to each principal intended use. If the anticipated proceeds will not be sufficient to fund all of the intended uses, disclose the order of priority of such uses, as well as the amount and sources of other funds needed. Disclose also how the proceeds will be used pending their eventual utilisation for the proposed uses. Where specific uses are not known for any portion of the proceeds, disclose the general uses for which the proceeds are proposed to be applied. Where the offer is not fully underwritten on a firm commitment basis, state the minimum amount which, in the reasonable opinion of the directors or equivalent persons of the relevant entity, must be raised by the offer of securities.
- 4. For each dollar of the proceeds from the offer that will be raised by the relevant entity, state the estimated amount that will be allocated to each principal intended use and the estimated amount that will be used to pay for expenses incurred in connection with the offer.

Based on the Issue Size and assuming that the Convertible Securities are fully subscribed, the Gross Proceeds are approximately \$\$162.2 million. The Net Proceeds (being the Gross Proceeds less the estimated professional fees and related expenses incurred in connection with the Rights Issue of approximately \$\$0.7 million) are approximately \$\$161.5 million (or approximately 99.5 cents for each dollar of the Gross Proceeds raised).

The Company intends to use all the Net Proceeds to fund property development projects and/or acquisition of properties (including hotels) held for income, and/or its property financing business. If the Company is unable to identify any suitable property development projects, acquisition opportunities or property financing loans, it may utilise part of the Net Proceeds to repay any amounts owing under its banking facilities.

For each dollar of the Gross Proceeds to the Company from the Rights Issue, the Company will use approximately 0.5 cents to pay for professional fees and related expenses incurred in connection with the Rights Issue.

The Directors believe that there is no minimum amount that needs to be raised from the Rights Issue, taking into consideration the intended use of the Net Proceeds.

Pending the deployment of the Net Proceeds, the Net Proceeds may be used to repay the existing borrowings of the Company, deposited with banks and/or financial institutions, used for investment in short-term money markets or debt instruments and/or used for other purposes on a short-term basis as the Directors may deem appropriate in the interests of the Company.

The foregoing represents the Company's intention in relation to its allocation of the Net Proceeds from the Rights Issue based on its current plans and estimates regarding its anticipated expenditures. Actual expenditures may vary from these estimates and the Company may find it necessary or advisable to use portions of the Net Proceeds for other purposes. In the event that the Company decides to reallocate the Net Proceeds or use portions for other purposes, it will publicly announce its intention to do so through a SGXNET announcement to be posted on the internet at the SGX-ST's website, http://www.sgx.com. In accordance with the Listing Manual, the Company will make periodic announcements via SGXNET on the use of the proceeds from the Rights Issue, as and when such proceeds are materially disbursed and whether such a use is in accordance with the stated use in this Offer Information Statement. Where there is any material deviation from the stated use of proceeds, the Company will announce the reasons for such deviation. The Company will also provide a status report on the use of the proceeds from the Rights Issue in the Company's annual report.

5. If any of the proceeds to be raised by the relevant entity will be used, directly or indirectly, to acquire or refinance the acquisition of an asset other than in the ordinary course of business, briefly describe the asset and state its purchase price. If the asset has been or will be acquired from an interested person of the relevant entity, identify the interested person and state how the cost to the relevant entity is or will be determined.

The Net Proceeds are not currently intended to be used to finance or refinance the acquisition of an asset other than in the ordinary course of business.

6. If any of the proceeds to be raised by the relevant entity will be used to finance or refinance the acquisition of another business, briefly describe the business and give information on the status of the acquisition.

The Net Proceeds are not currently intended to be used to finance or refinance the acquisition of another business.

7. If any material part of the proceeds to be raised by the relevant entity will be used to discharge, reduce or retire the indebtedness of the relevant entity or, if the relevant entity is the holding company or holding entity of a group, of the group, describe the maturity of such indebtedness and, for indebtedness incurred within the past year, the uses to which the proceeds giving rise to such indebtedness were put.

The Company intends to use all the Net Proceeds to fund property development projects and/or acquisition of properties (including hotels) held for income, and/or its property financing business.

If the Company is unable to identify any suitable property development projects, acquisition opportunities or property financing loans, it may utilise part of the Net Proceeds to repay any amounts owing under its banking facilities.

As at the Latest Practicable Date, the Group has not identified any specific indebtedness to discharge, reduce or retire using the Net Proceeds.

As at the Latest Practicable Date, the Company had total gross borrowings of S\$752.5 million (the "**Borrowings**"). Approximately 4.3% of the Borrowings will mature within the next 12 months with the remainder of the Borrowings maturing between the next two to four years.

The borrowings incurred during FY2017 were used to further the Group's expansion into Europe (through the acquisition of properties such as hotels, loans to associated companies and joint ventures) as well as for general working capital purposes.

8. In the section containing the information referred to in paragraphs 2 to 7 of this Part or in an adjoining section, disclose the amount of discount or commission agreed upon between the underwriters or other placement or selling agents in relation to the offer and the person making the offer. If it is not possible to state the amount of discount or commission, the method by which it is to be determined must be explained.

Not applicable. The Rights Issue will not be underwritten. Please refer to paragraph 1(g) of Part X of this Offer Information Statement.

# Information on the Relevant Entity

 (a) Provide the address and telephone and facsimile numbers of the relevant entity's registered office and principal place of business (if different from those of its registered office);

Registered Office : P.O. Box 31119, Grand Pavilion

Hibiscus Way, 802 West Bay Road

Grand Cayman, KY1-1205

Cayman Islands

Principal Place of Business : 63 Market Street #06-03

Bank of Singapore Centre

Singapore 048942

General Telephone Line : (65) 6436 4920

Facsimile : (65) 6438 3170

(b) Provide the nature of the operations and principal activities of the relevant entity or, if it is the holding company or holding entity of a group, of the group;

The Company was incorporated in the Cayman Islands on 24 September 2007 as an exempted company limited by shares under the Cayman Companies Law.

The Group is a mixed property developer in the Netherlands and the PRC, and an owner of commercial properties (including hotels) and provider of property financing services in the Netherlands, PRC and Germany.

The Group's properties in the Netherlands are held through its subsidiaries and associated companies and its hotel ownership in Germany is held though a joint venture in which the Group has a 50% equity interest. In the PRC, the Group's properties in Chengdu are held through its subsidiaries and the Group's properties in Dongguan are held through associated companies and companies in which the Group has an equity interest.

Please refer the Section titled "Summary of the Business of the Group" of this Offer Information Statement for more details.

- (c) Provide the general development of the business from the beginning of the period comprising the 3 most recent completed financial years to the latest practicable date, indicating any material change in the affairs of the relevant entity or the group, as the case may be, since
  - (i) the end of the most recent completed financial year for which financial statements of the relevant entity have been published; or
  - (ii) the end of any subsequent period covered by interim financial statements, if interim financial statements have been published;

The description of general developments of the business of the Group since FY2015 are set out below. The general developments included in this Section have been extracted from the related announcements released by the Company via SGXNET and the information presented herein is correct as at the date of the relevant announcement. Shareholders are advised to refer to the related announcements for further details.

#### General Developments from 1 January 2018 to the Latest Practicable Date

- In January 2018, the acquisition of the Le Méridien Frankfurt by FSCT1 was completed. FSCT1, a limited partnership established under the laws of Germany has (a) three limited partners, namely, (i) NLP18, a wholly-owned subsidiary of the Company; (ii) CDL Properties (a wholly-owned subsidiary within the City Developments Limited group); and (iii) Tai Tak Frankfurt (a wholly-owned subsidiary within the Tai Tak group); and (b) one general partner.
- In January 2018, FSNL, an indirect wholly-owned subsidiary of the Company, and four other co-investors acquired all of the issued shares in the capital of FSMCR for an aggregate consideration of approximately EUR 50.4 million, which is subject to certain closing adjustments based on the completion accounts of FSMCR prepared post-completion. FSNL owns 24.7% of the issued shares in the capital of FSMCR. FSMCR holds the title to the Hilton Rotterdam Hotel. The Group undertook a post-completion restructuring exercise to lease and operate the Hilton Rotterdam Hotel with effect from 31 January 2018.
- In January 2018, FSNL incorporated a wholly-owned subsidiary, NLP19, with a paid-up capital of EUR 1.00, whose principal activities comprise hotel operations.
- In February 2018, the Group announced the incorporation of two wholly-owned subsidiaries, NLP12 and FS Dongguan No. 8, whose principal activities comprise (a) property development and investment, and (b) investment holding, real estate management and consultancy services, respectively.

FSNL also incorporated a 95.0%-owned subsidiary, NLP17, with a paid-up capital of EUR 1.00 whose principal activities comprise investment holding and hotel operations. NLP17 in turn incorporated four wholly-owned subsidiaries, each with a paid-up capital of EUR 1.00, whose principal activities are hotel operations. NLP17 and its four subsidiaries are currently inactive.

In addition, (a) QBN, a Netherlands-incorporated entity in which FSMC, the Group's 33.0%-owned indirect associated company, holds 95.0% of the issued shares, incorporated two wholly-owned subsidiaries, RE Park Hotel and RE Kasteel, whose principal activities comprise property development and investment, and (b) FSMCR, a 24.7%-owned indirect associated company, incorporated a wholly-owned subsidiary, RE Hilton Rotterdam whose principal activities comprise hotel operations, property development and investment. On 1 March 2018, RE Hilton Rotterdam acquired the Hilton Rotterdam Hotel from FSMCR.

- In February 2018, the Company entered into a supplemental trust deed dated 7 February 2018 (the "Supplemental Trust Deed") with DBS Trustee Limited, as trustee, to amend certain definitions relating to Consolidated Net Debt and Consolidated Total Debt in the trust deed dated 15 May 2015 entered into between the same parties in respect of the 2015 Debt Programme.
- In February 2018, the Group reported a profit before tax for FY2017 of S\$121.2 million.
- In February 2018, the Company announced its proposal to allot and issue 58,981,494 new Shares ("Bonus Shares"), to be credited as fully paid at par by way of the capitalisation of \$\$7,776,592 standing to the credit of the Company's distributable reserve, and that such Bonus Shares are to be allotted and issued, credited as fully-paid at par, to the entitled shareholders on the basis of one (1) Bonus Share for every 10 existing Shares held by entitled shareholders as at a books closure date to be determined ("Bonus Issue").
- In February 2018, the Company announced that it is proposing to carry out the Rights Issue.
- In February 2018, the Company obtained approval in-principle for the dealing in, listing and quotation of the Bonus Shares on the Main Board of the SGX-ST.
- In February 2018, the Company obtained approval in-principle for the dealing in, listing and quotation of the Convertible Securities, the Conversion Shares, and such other Conversion Shares which may be issued pursuant to any adjustments set out in the Terms and Conditions on the Main Board of the SGX-ST.

# **General Developments in FY2017**

- In February 2017, the Company announced the incorporation of three wholly-owned subsidiaries, NLP11, NLP15 and NLP16, each with a paid up capital of EUR 1.00. The principal activities of each of these entities comprise property development and investment.
- In February 2017, the Group reported a profit before tax for FY2016 of S\$118.4 million.

- In February 2017, Mr Tan Kian Seng was appointed as a Non-Executive Director of the Company and Mr Wee Guan Oei Desmond was appointed as a Non-Executive Independent Director of the Company and Chairman of the Remuneration Committee with effect from 6 February 2017. Mr Lee Tse Sang Aloysius resigned as a Non-Executive Director of the Company and Mr Hwang Han-Lung Basil resigned as a Non-Executive Independent Director of the Company and ceased to be the Chairman of the Remuneration Committee with effect from 6 February 2017.
- In June 2017, the Company redeemed all of the outstanding \$\$50.0 million 4.00 per cent. fixed rate notes due 2018 comprised in Series 001 (the "Notes") issued pursuant to the 2015 Debt Programme at 101.0 per cent. of the principal amount of the Notes.
- In June 2017, the Company and NLP16, a wholly-owned subsidiary, entered into a conditional sale and purchase agreement with Hoog Catharijne Mall of the Netherlands B.V., a wholly-owned subsidiary of Klépierre SA which is listed on the Euronext Paris, in connection with the acquisition of the leasehold right relating to the Poortgebouw Property terminating on 31 December 2069 for a consideration of approximately EUR 26.4 million.

Pursuant to a pre-opening development agreement (the "Pre-Opening Development Agreement") between Borealis Hotel ("Borealis Hotel", and together with its related corporations), and other affiliates of Borealis Hotel, being Borealis Real Estate, BHG Amstelveen, and SHSH (the "Relevant Borealis Affiliates"), and a lease agreement (the "Lease Agreement") between an affiliate of Borealis Hotel, BHG Utrecht (the "Lessee"), and the Relevant Borealis Affiliates, and as novated to NLP16, NLP16 agreed to develop the Poortgebouw Property into (a) a space for the operation of a hotel under the "Hampton by Hilton" brand or a brand of similar standing, and (b) a space for the operation of a hotel under the "Crowne Plaza" brand or a brand of similar standing (together, the "Borealis Hotels"). Pursuant to the Lease Agreement, NLP16 agreed to lease to the Lessee, the Borealis Hotels, for an initial term of 25 years which shall be automatically extended for two (2) subsequent terms, each term being a period of 10 years, unless terminated by the Lessee in accordance with the terms of the Lease Agreement.

- In July 2017, the acquisition of the Poortgebouw Property was completed.
- In July 2017, the Group disposed of its entire equity interest in Guangdong Idea Valley to an unrelated third party for a consideration of approximately RMB14.1 million.
- In August 2017, (a) FSMC and (b) Galaren, an unrelated third party, completed the acquisition of 95.0% and 5.0% respectively of the issued shares in the capital of QBN from QMH for a consideration of approximately EUR 171.4 million. QBN manages and operates a total of 17 hotels (including one leased hotel) under the "Bilderberg" brand and other related assets across the Netherlands, including cities such as Amsterdam, Rotterdam and The Hague through its direct and indirect wholly-owned subsidiaries.

- In August 2017, the Company undertook a capital reduction exercise pursuant to which the issued and fully paid-up share capital of the Company was reduced from US\$589,814,949 comprising 589,814,949 ordinary shares of US\$1.00 each to US\$58,981,494.90 comprising 589,814,949 ordinary shares of US\$0.10 each.
- In November 2017, FSMPL, a wholly-owned subsidiary, was struck off from the Register of Accounting and Corporate Regulatory Authority of Singapore pursuant to Section 344A of the Companies Act.
- In December 2017, FSCT1 entered into a sale and purchase agreement with Art-Invest Real Estate, an unrelated third party in connection with the acquisition of the Le Méridien Frankfurt located in Frankfurt, Germany for an aggregate consideration of EUR 85.0 million (including transaction costs).
- In December 2017, the Group entered into a sale and purchase agreement for the acquisition of Meerparc for a total consideration of EUR 55.5 million (including transaction costs).

# General Developments in FY2016

- In January 2016, NLP10, a 33.0% indirectly-owned associated company, entered into a sale and purchase agreement with Union Street Pluto and Union Street Zulu, each of which is an unrelated party in connection with the sale of certain non-core properties in the DL Portfolio (as defined herein) (the "Non-core Disposals") for an aggregate consideration of approximately EUR 45.5 million.
- In February 2016, the Non-core Disposals were completed.
- In February 2016, the Group reported a profit before tax for FY2015 of S\$91.0 million.
- In February 2016, Mr Sun Gang resigned as Group Chief Operating Officer of the Company. However, Mr Sun remained as an advisor to the Group for a period of six months from 1 March 2016 to 31 August 2016 to facilitate a smooth transition.
- In May 2016, the Company established a branch in Singapore, FSGL (Singapore Branch) whose principal activities comprise investment holding and provision of consultancy services.
- In August 2016, the Company entered into a share subscription agreement with FS Dongguan Investment, Regent, VKHK and Vanke (the "2016 Share Subscription Agreement") pursuant to which Regent and Vanke agreed to (a) subscribe for shares in FS Dongguan Investment (the "Share Subscription"); and (b) inject a shareholders' loan into FS Dongguan No. 1 to enable FS Dongguan No. 1 to repay 70% of all outstanding inter-company indebtedness owed by FS Dongguan No. 1 to any PRC-incorporated company within the Group (the "70% Onshore Loan") calculated based on the management accounts of FS Dongguan No. 1 as at the completion date of the Share Subscription. FS Dongguan No. 1 is a property development and property investment company incorporated in the PRC which undertakes the development of the Star of East River Project.

In connection with the 2016 Share Subscription Agreement, the Company entered into an assignment agreement with among others, FS Dongguan Investment, FS Investment (a wholly-owned subsidiary of the Company), Regent, VKHK and Vanke (the "2016 Assignment Agreement" and together with the 2016 Share Subscription Agreement, the "2016 Transaction") pursuant to which all rights, title and interest in 70% of the aggregate outstanding inter-company loans extended by FS Investment to FS Dongguan Investment (being the loan amount of approximately S\$185.7 million) were assigned and transferred to Regent and Vanke in accordance with the number of shares in FS Dongguan Investment subscribed by each of them (the "Loan Assignment").

The consideration for the 2016 Transaction comprised:

- (a) approximately RMB625.9 million as cash consideration for the Share Subscription;
- (b) approximately RMB911.6 million as cash consideration for the Loan Assignment; and
- (c) the amount of shareholder's loan to be injected by Regent and Vanke to enable FS Investment to repay the 70% Onshore Loan (which amounted to RMB130.9 million as at 19 August 2016).
- In October 2016, the 2016 Share Subscription Agreement and 2016 Assignment Agreement were completed. Upon completion, the Company's shareholding interests in FS Dongguan Investment was diluted from 100.0% to 30.0%. Accordingly, FS Dongguan Investment and FS Dongguan No. 1 ceased to be wholly-owned subsidiaries of the Company and became associated companies.

# **General Developments in FY2015**

- In January 2015, Dongguan Huiying, an indirect wholly-owned subsidiary of the Company, was liquidated and deregistered.
- In January 2015, First Sponsor Guangdong, an indirect wholly-owned subsidiary, terminated the memorandum of understanding as well as a framework agreement which it had entered into with, among others, the Management Company in relation to the proposed development of a mixed-use development at Zhongtang Town in Dongguan, the PRC.
- In February 2015, FSNL, a wholly-owned subsidiary, together with three coinvestors, namely, Cobb, SLPL and Maleny, completed the acquisition of the entire
  equity interest in NLP1 from certain institutional investors (being unrelated third
  parties) for an aggregate consideration of EUR 51.5 million. Upon completion of
  the acquisition, the Group owns 33.0% of the equity interest in NLP1. NLP1 holds
  the title to Zuiderhof I.

Pursuant to a call option agreement entered into amongst the Company and the three co-investors, on 4 February 2015, the three co-investors irrevocably and unconditionally granted to FSNL, or its nominee, the right (but not the obligation) to acquire such number of new non-redeemable and non-convertible preference voting shares in the capital of NLP1 at EUR 1.00 each, such that FSNL would have a simple majority of the voting rights in NLP1 (the "Call Option"). As at the Latest Practicable Date, FSNL has not exercised the Call Option.

- In April 2015, Mr Wong Hong Ren resigned as Non-Executive Chairman of the Company with effect from 2 April 2015.
- In April 2015, Mr Ho Han Leong Calvin was re-designated as Non-Executive Chairman of the Company with effect from 2 April 2015.
- In April 2015, Mr Lee Tse Sang Aloysius was appointed as a Non-Executive Director of the Company with effect from 2 April 2015.
- Following the above changes, the Board of Directors comprised the following members with effect from 2 April 2015:

Ho Han Leong Calvin (Non-Executive Chairman)
Ho Han Khoon (Alternate Director to Mr Ho Han Leong Calvin)
Lee Tse Sang Aloysius (Non-Executive Director)
Neo Teck Pheng (Executive Director and Group Chief Executive Officer)
Ting Ping Ee, Joan Maria (Non-Executive Independent Director)
Yee Chia Hsing (Non-Executive and Lead Independent Director)
Hwang Han-Lung Basil (Non-Executive Independent Director)

- In April 2015, FSNL incorporated a wholly-owned subsidiary, NLP2 with an issued share capital of EUR 1.00. NLP2 entered into a sale and purchase agreement with IVG, an unrelated third party in connection with the acquisition of the perpetual ground lease in respect of a land plot in Amsterdam, the Netherlands on which the Arena Towers are situated, for a consideration of approximately EUR 54.6 million.
- In May 2015, the Group incorporated a wholly-owned subsidiary, ZR No. 1, whose principal activities are real estate consultancy and management services.
- In May 2015, the Company established the 2015 Debt Programme.
- In June 2015, the Notes were issued pursuant to the 2015 Debt Programme.
- In June 2015, the acquisition of Arena Towers by NLP2 was completed.
- In November 2015, FSNL, together with three co-investors, namely Cobb B.V., Maleny B.V. and an individual entered into a sale and purchase agreement with an unrelated third party in connection with the acquisition of the entire equity interest in FSMC, a property investment and ownership company, for an aggregate consideration of approximately EUR 205.6 million (of which FSNL's portion of the consideration was approximately EUR 67.8 million). FSMC then held the titles to (a) 16 properties geographically spread across the Netherlands, including cities such as Amsterdam, Rotterdam, The Hague as well as prime residential areas in Zeist and Bilthoven, and (b) a 50.0% interest in VOF De Omval, a joint venture partnership with a third party, which owns the Blookerhuis and Restaurant Riva (the "DL Portfolio").
- In December 2015, the acquisition of the entire equity interest in FSMC was completed pursuant to which FSNL owns 33.0% of the equity interest in FSMC. FSMC subsequently transferred the titles to 15 of the properties in the DL Portfolio to seven wholly-owned subsidiaries.

- (d) Provide the equity capital and the loan capital of the relevant entity as at the latest practicable date, showing
  - (i) in the case of the equity capital, the issued capital; or
  - (ii) in the case of the loan capital, the total amount of the debentures issued and outstanding, together with the rate of interest payable thereon;

As at the Latest Practicable Date, the equity capital of the Company is as follows:

	Number of Shares	S\$ ('000)
Issued and paid up share capital	589,814,949	73,640

As at the Latest Practicable Date, the Company has no loan capital.

# (e) Provide where -

- (i) the relevant entity is a corporation, the number of shares of the relevant entity owned by each substantial shareholder as at the latest practicable date; or
- (ii) the relevant entity is not a corporation, the amount of equity interests in the relevant entity owned by each substantial interest-holder as at the latest practicable date;

The number of Shares in which the Substantial Shareholders have interests, as extracted from the Register of Substantial Shareholders, as at the Latest Practicable Date are set out below:

Shares

	Snares				
	Direct	Direct Interest		<b>Deemed Interest</b>	
	Number of	% of Issued	Number of	% of Issued	
	Shares	Shares	Shares	Shares	
Ho Han Leong Calvin <sup>(1)</sup>	1,700,000	0.29	265,264,991	44.97	
Ho Han Khoon <sup>(2)</sup>	900,000	0.15	260,694,791	44.20	
Neo Teck Pheng <sup>(3)</sup>	_	_	274,146,791	46.48	
FSCL	260,694,791	44.20	_	_	
TTAPL <sup>(4)</sup>	_	_	265,264,991	44.97	
Tai Tak Industries <sup>(5)</sup>	_	_	265,264,991	44.97	
Tai Tak <sup>(6)</sup>	_	_	265,264,991	44.97	
SG Investments <sup>(7)</sup>	_	_	265,264,991	44.97	
FSML <sup>(8)</sup>	_	_	260,694,791	44.20	
TTPA <sup>(9)</sup>	_	-	260,694,791	44.20	
RHRL	187,862,460	31.85	_	_	
MCHIPL <sup>(10)</sup>	_	_	187,862,460	31.85	
MCHIL <sup>(11)</sup>	23,594,316	4.00	187,862,460	31.85	

#### **Shares**

	Direct Interest		<b>Deemed Interest</b>	
	Number of Shares	% of Issued Shares	Number of Shares	% of Issued Shares
M&C Singapore Holdings (UK) Limited <sup>(12)</sup>	_	_	211,456,776	35.85
M&C UK <sup>(13)</sup>	-	_	211,456,776	35.85
SDPL <sup>(14)</sup>	-	_	211,456,776	35.85
City Developments Limited <sup>(15)</sup>	-	-	211,456,776	35.85
Hong Leong Investment Holdings Pte. Ltd <sup>(16)</sup>	_	_	211,456,776	35.85

#### Notes:

- (1) Mr Ho Han Leong Calvin, the Company's Non-Executive Chairman, is deemed under Section 4 of the SFA to have an interest in 265,264,991 Shares held directly by FSCL and CDTF, which holds 260,694,791 Shares and 4,570,200 Shares respectively. These two entities are entities in which he is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof. He is also deemed interested in the Shares held indirectly by TTAPL, Tai Tak Industries, Tai Tak, SG Investments, FSML and TTPA, in which he is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (2) Mr Ho Han Khoon, an alternate director to the Company's Non-Executive Chairman, is deemed under Section 4 of the SFA to have an interest in 260,694,791 Shares held directly by FSCL and indirectly by FSML and TTPA, in which he is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (3) Mr Neo Teck Pheng, the Group Chief Executive Officer and Executive Director, is deemed under Section 4 of the SFA to have an interest in 274,146,791 Shares held directly by FSCL, Ararat Holdings Limited and Magnificent Opportunity Limited, which holds 260,694,791 Shares, 6,967,000 Shares and 6,485,000 Shares respectively. These three entities are entities in which he is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof. He is deemed interested in the Shares held indirectly by FSML, in which he is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (4) TTAPL is deemed under Section 4 of the SFA to have an interest in 265,264,991 Shares held directly by FSCL and CDTF, which holds 260,694,791 Shares and 4,570,200 Shares respectively, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (5) Tai Tak Industries is deemed under Section 4 of the SFA to have an interest in 265,264,991 Shares held indirectly by TTAPL, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (6) Tai Tak is deemed under Section 4 of the SFA to have an interest in 265,264,991 Shares held indirectly by Tai Tak Industries, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (7) SG Investments is deemed under Section 4 of the SFA to have an interest in 265,264,991 Shares held indirectly by Tai Tak, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (8) FSML is deemed under Section 4 of the SFA to have an interest in 260,694,791 Shares held directly by FSCL, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (9) TTPA is deemed under Section 4 of the SFA to have an interest in 260,694,791 Shares held indirectly by FSML, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (10) MCHIPL is deemed under Section 4 of the SFA to have an interest in 187,862,460 Shares held directly by RHRL, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.

- (11) MCHIL is deemed under Section 4 of the SFA to have an interest in 187,862,460 Shares held indirectly by MCHIPL, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (12) M&C Singapore Holdings (UK) Limited is deemed under Section 4 of the SFA to have an interest in 211,456,776 Shares held directly and indirectly by MCHIL, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (13) M&C UK is deemed under Section 4 of the SFA to have an interest in 211,456,776 Shares held indirectly by M&C Singapore Holdings (UK) Limited, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (14) SDPL is deemed under Section 4 of the SFA to have an interest in 211,456,776 Shares, held indirectly by M&C UK, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (15) City Developments Limited is deemed under Section 4 of the SFA to have an interest in 211,456,776 Shares held indirectly by SDPL, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (16) Hong Leong Investment Holdings Pte. Ltd. is deemed under Section 4 of the SFA to have an interest in 211,456,776 Shares held indirectly by City Developments Limited, in which it is entitled to exercise or control the exercise of not less than 20% of the votes attached to the voting shares thereof.
- (f) Disclose any legal or arbitration proceedings, including those which are pending or known to be contemplated, which may have, or which have had in the 12 months immediately preceding the date of lodgement of the offer information statement, a material effect on the financial position or profitability of the relevant entity or, where the relevant entity is a holding company or holding entity of a group, of the group;

In 2013, the Group filed a lawsuit in the Court against a contractor engaged for the installation of the external glass curtain wall of its commercial buildings within Chengdu Cityspring. The Group claimed for, among others, (a) a late completion penalty of RMB1.6 million; and (b) a refund of overpayment of RMB3.4 million. The contractor made a counter-claim for, amongst others, late penalty payment of RMB10,000 per day commencing from 30 April 2014 up to the date of payment and an additional payment of RMB17.5 million. In November 2014, the Group made a further application to the Court to seek further claims for a refund of an overpayment to the contractor of an additional RMB9.2 million and to revoke the 17 project confirmation sheets signed by the Group and the contractor.

The Court issued a ruling in May 2016, which both the Group and the contractor appealed against. In October 2017, the Sichuan Provincial High Court issued a final ruling that the Group was liable to pay RMB10.2 million (excluding interest) to the contractor. The Group will be submitting an application for a re-trial of the case. The Group has cumulatively accrued for RMB78.4 million on the basis that it is an amount that is similar to the amount of the claim made by the contractor, of which RMB63.6 million had been paid to the contractor as at 31 December 2017.

The Group had in December 2015 initiated a claim against a borrower which had defaulted on an entrusted loan amount of RMB170.0 million bearing an interest of 18.0% per annum ("Case 1"). The Shanghai Courts had ruled that the borrower is to pay the Group the outstanding principal as well as a penalty interest of (a) 24.0% per annum for the period from 21 December 2015 up to 4 August 2016; and (b) 30.4% per annum for the period from 5 August 2016 up to the date of full payment. Although the Group has initiated foreclosure procedures to recover the principal and interest due to it, the Shanghai Courts have ordered that such procedures be suspended pending the conclusion of various alleged criminal cases involving the legal representatives of the borrower.

In addition, the Group had in February 2016 commenced claims against six different borrowers to which the Group had disbursed entrusted loans amounting in aggregate to RMB470.0 million (the "**Defaulted Amount**") at an interest rate ranging from 17.0% to 17.5% per annum ("**Case 2**"). The loans disbursed to each of these borrowers are cross-collateralised. The Group has received rulings in its favour from the Shanghai Courts for all of these loans and as at 31 December 2017, has successfully recovered approximately 77.7% of the Defaulted Amount, and recognised cumulative net interest of RMB152.6 million.

Following a court auction of a mortgaged property on 8 March 2018 in relation to one of the defaulted loans, gross auction proceeds of RMB103.1 million were received by the Shanghai Courts on 19 March 2018. The Shanghai Courts are expected to release the net auction proceeds to the Group once the administrative procedures have been completed. In addition, a property for which the Group had obtained a first caveat has been successfully auctioned off on 17 March 2018 for RMB110.7 million.

Please refer to paragraph 9 in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part V – Operating and Financial Review and Prospects" of this Offer Information Statement for further details.

Save as disclosed, as at the Latest Practicable Date, the Directors are not aware of any legal or arbitration proceedings to which the Group is a party which is pending or known to be contemplated that may have or would have had in the 12 months immediately preceding the date of lodgement of this Offer Information Statement, a material effect on the financial position or profitability of the Group.

- (g) where any securities or equity interests of the relevant entity have been issued within the 12 months immediately preceding the latest practicable date
  - (i) if the securities or equity interests have been issued for cash, state the prices at which the securities have been issued and the number of securities or equity interests issued at each price; or

The Company has not raised any cash from the issue of securities or equity interests in the last 12 months immediately preceding the Latest Practicable Date.

(ii) if the securities or equity interests have been issued for services, state the nature and value of the services and give the name and address of the person who received the securities or equity interests; and

The Company has not raised any cash from the issue of securities or equity interests in the last 12 months immediately preceding the Latest Practicable Date, whether as consideration for services or otherwise.

(h) a summary of each material contract, other than a contract entered into in the ordinary course of business, to which the relevant entity or, if the relevant entity is the holding company or holding entity of a group, any member of the group is a party, for the period of 2 years immediately preceding the date of lodgement of the offer information statement, including the parties to the contract, the date and general nature of the contract, and the amount of any consideration passing to or from the relevant entity or any other member of the group, as the case may be.

Save as disclosed below, the Group has not entered into any material contracts not in the ordinary course of business for the period of two years immediately preceding the date of lodgement of this Offer Information Statement:

- (a) the Supplemental Trust Deed;
- (b) the 2016 Share Subscription Agreement;
- (c) the 2016 Assignment Agreement;
- (d) the management agreement dated 20 March 2018 entered into between the Company and DBS Bank Ltd. pursuant to which DBS Bank Ltd. will, inter alia, manage the Rights Issue; and
- (e) the Undertakings and the FSCL Undertaking.

Please refer to paragraph 9(c) of Part IV of this Offer Information Statement for further details of the Supplemental Trust Deed, the 2016 Share Subscription Agreement and the 2016 Assignment Agreement.

#### PART V - OPERATING AND FINANCIAL REVIEW AND PROSPECTS

#### **Operating Results**

#### 1. Provide selected data from -

- (a) the audited income statement of the relevant entity or, if the relevant entity is the holding company or holding entity of a group, the audited consolidated income statement of the relevant entity or the audited combined income statement of the group, for each financial year (being one of the 3 most recent completed financial years) for which that statement has been published; and
- (b) any interim income statement of the relevant entity or, if the relevant entity is the holding company or holding entity of a group, any interim consolidated income statement of the relevant entity or interim combined income statement of the group, for any subsequent period for which that statement has been published.
- 2. The data referred to in paragraph 1 of this Part shall include the line items in the audited income statement, audited consolidated income statement, audited combined income statement, interim income statement, interim consolidated income statement or interim combined income statement, as the case may be, and shall in addition include the following items:
  - (a) dividends declared per share in both the currency of the financial statements and the Singapore currency, including the formula used for any adjustment to dividends declared:
  - (b) earnings or loss per share; and
  - (c) earnings or loss per share, after any adjustment to reflect the sale of new securities.

Please see Appendix B and Appendix C of this Offer Information Statement for the consolidated statements of profit or loss for FY2015, FY2016 and FY2017 and the consolidated statements of comprehensive income for FY2015, FY2016 and FY2017 respectively.

#### 3. In respect of -

- (a) each financial year (being one of the 3 most recent completed financial years) for which financial statements have been published; and
- (b) any subsequent period for which interim financial statements have been published,

provide information regarding any significant factor, including any unusual or infrequent event or new development, which materially affected profit or loss before tax of the relevant entity or, if it is the holding company or holding entity of a group, of the group, and indicate the extent to which such profit or loss before tax of the relevant entity or the group, as the case may be, was so affected. Describe any other significant component of revenue or expenditure necessary to understand the profit or loss before tax for each of these financial periods.

# FY2017 compared with FY2016

#### Revenue

Revenue increased by 93.1% or S\$185.3 million, from S\$199.1 million in FY2016 to S\$384.4 million in FY2017. The increase was due mainly to higher revenue from sale of properties, hotel operations and property financing of S\$146.1 million, S\$12.2 million and S\$29.7 million respectively. This was partially offset by the lower rental income from investment properties of S\$1.9 million.

The growth in revenue from the sale of properties was due mainly to the recognition of sales on a higher number of Plot A residential units and Plot B riverfront residential units which have a higher net selling price and the higher number of commercial units in the Millennium Waterfront being handed over in FY2017 (2,353 residential units, 93 commercial units and 213 car park lots) as compared with FY2016 (1,355 residential units, 45 commercial units and 165 car park lots).

Revenue from hotel operations increased by S\$12.2 million, from S\$4.0 million in FY2016 to S\$16.2 million in FY2017. This increase was due mainly to the full-year operations of the Crowne Plaza Chengdu Wenjiang Hotel and Holiday Inn Express Chengdu Wenjiang Hotspring Hotel which opened in late December 2016.

Revenue from property financing increased by 164.6% or S\$29.7 million, from S\$18.1 million in FY2016 to S\$47.8 million in FY2017. This was attributed to the recognition of net penalty interest income of S\$26.4 million in FY2017 from the successful enforcement action for Case 2 of the defaulted loan during the year. The revenue from property financing also comprises interest income from loans to East Sun of S\$0.3 million, associated companies in the Netherlands and the PRC of S\$16.6 million and S\$0.5 million respectively, and secured PRC property financing loans of S\$3.6 million.

Rental income from investment properties decreased by 13.3% or S\$1.9 million, from S\$14.2 million in FY2016 to S\$12.3 million in FY2017. The decrease was due mainly to lower rental revenue from Zuiderhof I as a result of lease incentives granted for a lease extension of another seven years.

#### Cost of sales

Cost of sales increased by 57.1% or S\$84.1 million, from S\$147.3 million in FY2016 to S\$231.4 million in FY2017. The increase in cost of sales was in line with the increase in revenue from sale of properties in FY2017 and higher borrowing costs for the year related to the increase in loans to associated companies.

#### **Gross profit**

Gross profit increased by 195.7% or S\$101.2 million, from S\$51.8 million in FY2016 to S\$153.0 million in FY2017. The increase was due mainly to the higher gross profit generated from sale of properties of S\$77.8 million and higher property financing gross profit of S\$27.1 million. Out of the property financing gross profit growth of S\$27.1 million, the gross profit in respect of defaulted loans, loans to associated companies in the Netherlands and the PRC, and secured PRC property financing loans contributed S\$20.7 million, S\$5.7 million, S\$0.5 million and S\$0.2 million respectively. This was partially offset by a decrease in gross profit from investment properties of S\$2.4 million and decrease in gross profit from hotel operations of S\$1.3 million.

The gross profit generated from property financing amounted to S\$43.0 million for FY2017, of which net penalty interest of defaulted loans contributed S\$25.5 million. Gross profit generated from net interest income from loans to East Sun, associated companies in the Netherlands and the PRC, and secured PRC property financing loans amounted to S\$0.3 million, S\$12.7 million, S\$0.5 million and S\$3.6 million respectively.

## Gross profit margin

Gross profit margin increased from 26.0% for FY2016 to 39.8% for FY2017. The increase was due mainly to higher margins achieved from the sale of properties as sales from more Plot B riverfront residential units and more commercial units in the Millennium Waterfront were recognised. In addition, the higher yielding property financing business constituted a higher proportion of the Group's gross profit during the year.

## Other expenses

In FY2017, the Group recorded other expenses of S\$14.0 million. This mainly comprises impairment loss of property, plant and equipment of S\$9.3 million, fair value loss on CCSs of S\$14.2 million, pre-opening expenses in respect of the hotspring adjacent to the Holiday Inn Express Chengdu Wenjiang Hotspring Hotel and Crowne Plaza Chengdu Wenjiang Hotel, base stocks written-off of S\$2.4 million and S\$0.8 million respectively, and impairment of development properties of S\$1.0 million. This was partially offset by a net fair value gain on investment properties of S\$4.0 million and net foreign exchange gain of S\$10.9 million.

In FY2016, the Group recorded other expenses of S\$24.5 million which comprised mainly impairment loss of property, plant and equipment and fair value loss on investment properties of S\$10.3 million and S\$9.5 million respectively, and hotel base stocks written off and pre-opening expenses of Crowne Plaza Chengdu Wenjiang Hotel and Holiday Inn Express Chengdu Wenjiang Hotspring Hotel of S\$2.5 million and S\$2.4 million respectively.

## Other gains

Other gains of S\$98.3 million in FY2016 mainly relate to a one-off gain on dilution of interests in subsidiaries in relation to the Star of East River Project of S\$97.3 million and gain on disposal of a property held for sale (Blue Wings, a commercial property located in Amsterdam Southeast, the Netherlands) of S\$1.8 million.

#### Net finance income

Net finance income decreased by 38.5% or S\$5.0 million, from S\$13.1 million in FY2016 to S\$8.1 million in FY2017. This was due mainly to the decrease in interest income from loans to the Chengdu Wenjiang government of S\$12.8 million in FY2017 as a result of full repayment of the loan principal by the Chengdu Wenjiang government in November 2017. This was partially offset by the higher interest income from RMB deposits of S\$6.4 million during the year.

## Share of after-tax profit of associated companies

Share of after-tax profit of associated companies decreased by 70.3% or S\$8.7 million from S\$12.3 million in FY2016 to S\$3.6 million in FY2017. The decrease was due mainly to the Group's share of the gain on disposal of nine non-core properties by FSMC of S\$9.7 million in FY2016.

## Tax expense

The Group recorded tax expense of S\$27.9 million on profit before tax of S\$121.2 million in FY2017, which included land appreciation tax of S\$8.5 million. After adjusting for the share of after-tax profit of associated companies, the tax effect of non-deductible expenses of S\$6.2 million and non-taxable income of S\$11.0 million, the effective tax rate of the Group would be approximately 22.6%.

#### FY2016 compared with FY2015

#### Revenue

Revenue for FY2016 decreased by 7.4% or S\$15.9 million, from S\$215.0 million in FY2015 to S\$199.1 million in FY2016. The decrease was due mainly to a slight decline (2.0%) in revenue from sale of properties of S\$3.3 million from S\$165.4 million in FY2015 to S\$162.1 million in FY2016 and lower revenue from property financing of S\$17.4 million, from S\$35.5 million in FY2015 to S\$18.1 million in FY2016. This was partially offset by an increase in rental income from investment properties of S\$3.7 million, from S\$10.5 million in FY2015 to S\$14.2 million in FY2016.

The 34.8% increase in rental income from investment properties to S\$14.2 million in FY2016 was due mainly to the full-year contribution from Zuiderhof I and Arena Towers in the Netherlands in FY2016 which were acquired in February 2015 and June 2015 respectively.

Revenue from property financing decreased by 49.1% or S\$17.4 million, from S\$35.5 million in FY2015 to S\$18.1 million in FY2016. This reflected the cessation of recognition of interest income from the loans with aggregate principal amount of S\$133.5 million in default since December 2015/January 2016. The Group recognised penalty interest of S\$3.5 million in 4Q 2016 upon the successful foreclosure auctions of the mortgaged properties for a S\$14.6 million loan in default.

## Cost of sales

Cost of sales increased by 20.5% or S\$25.1 million, from S\$122.2 million in FY2015 to S\$147.3 million in FY2016. S\$18.8 million of the increase was due to reallocation of all costs relating to car parks for the Millennium Waterfront in FY2016 to their respective residential and commercial units.

## **Gross profit**

Gross profit decreased by 44.2% or S\$41.0 million, from S\$92.7 million in FY2015 to S\$51.8 million in FY2016. The decrease was due mainly to lower gross profit generated from sale of properties of S\$25.6 million and from property financing of S\$19.6 million, partially offset by the increase in gross profit from rental of investment properties of S\$3.7 million.

## **Administrative expenses**

Administrative expenses increased by 64.6% or S\$10.6 million, from S\$16.4 million in FY2015 to S\$27.0 million in FY2016. This was due mainly to increase in staff costs, and legal costs in relation to the property financing loans in default.

## Other expenses

In FY2016, the Group recorded other expenses of S\$24.5 million which comprise mainly impairment loss of property, plant and equipment and fair value loss on investment properties of S\$10.3 million and S\$9.5 million respectively, and hotel base stocks written off and pre-opening expenses of Crowne Plaza Chengdu Wenjiang Hotel and Holiday Inn Express Chengdu Wenjiang Hotspring Hotel of S\$2.5 million and S\$2.4 million respectively.

## Other gains

Other gains of S\$98.3 million in FY2016 mainly relate to a one-off gain on dilution of interests in subsidiaries in relation to the Star of East River Project of S\$97.3 million and gain on disposal of a property held for sale (Blue Wings, a commercial property located in Amsterdam Southeast, the Netherlands) of S\$1.8 million.

#### Net finance income

Net finance income decreased by 23.7% or S\$4.1 million, from S\$17.2 million in FY2015 to S\$13.1 million in FY2016. This was due mainly to lower interest income of S\$2.2 million from the loans to the Chengdu Wenjiang government as a result of partial repayment of the loan principal and increase in finance costs of S\$3.5 million.

### Share of after-tax profit of associated companies

The Group's share of after-tax profit of associated companies of S\$12.3 million for FY2016 relates mainly to the Group's share of results of FSMC. This includes a share of profit of S\$9.7 million from FSMC's disposal of nine non-core properties in the Netherlands in FY2016 and a share of net attributable fair value gain on its investment properties of S\$1.3 million.

## Tax expense

The Group recorded total income tax expense of S\$3.5 million on profit before tax of S\$118.4 million in FY2016. After adjusting for the share of after-tax profit of associated companies, tax effect of non-taxable income of S\$26.8 million, tax effect of non-deductible expenses of S\$3.9 million and tax effect of deferred tax assets not recognised of S\$0.7 million, the effective tax rate of the Group would be approximately 22.4%.

#### **Financial Position**

- 4. Provide selected data from the balance sheet of the relevant entity or, if it is the holding company or holding entity of a group, the group as at the end of
  - (a) the most recent completed financial year for which audited financial statements have been published; or
  - (b) if interim financial statements have been published for any subsequent period, that period.

Please see Appendix D to this Offer Information Statement for the consolidated statement of financial position as at 31 December 2017.

- 5. The data referred to in paragraph 4 of this Part shall include the line items in the audited or interim balance sheet of the relevant entity or the group, as the case may be, and shall in addition include the following items:
  - (a) number of shares after any adjustment to reflect the sale of new securities;
  - (b) net assets or liabilities per share; and
  - (c) net assets or liabilities per share after any adjustment to reflect the sale of new securities.

	As at 31 December 2017
Number of Shares before the Rights Issue	589,814,949
Add: Number of Conversion Shares to be issued <sup>(1)</sup>	147,453,737
Number of Shares after the Rights Issue and conversion of the Convertible Securities <sup>(1)</sup>	737,268,686
Net asset value before the Rights Issue (S\$'000)	1,080,154
Add: Net Proceeds from the Rights Issue (S\$'000)	161,459
Net asset value after the Rights Issue (S\$'000)	1,241,613
Net asset value per Share (cents) before the Rights Issue	183.13
Net asset value per Share (cents) after the Rights Issue and conversion of the Convertible Securities <sup>(1)</sup>	168.41

## Note:

## **Liquidity and Capital Resources**

- 6. Provide an evaluation of the material sources and amounts of cash flows from operating, investing and financing activities in respect of
  - (a) the most recent completed financial year for which financial statements have been published; and
  - (b) if interim financial statements have been published for any subsequent period, that period.

Please see Appendix E of this Offer Information Statement for the consolidated statement of cash flows for FY2017.

<sup>(1)</sup> Based on the Issue Size and the Conversion Price, and assuming no adjustments to the Conversion Price. This does not take into account any Bonus Shares which may be issued pursuant to the Bonus Issue.

Total net cash from operating activities amounted to \$\$37.2 million in FY2017. This was mainly attributable to recovery of loan principal amounting to \$\$74.7 million (RMB365.4 million based on an exchange rate of \$\$1.00: RMB4.8948 as at 31 December 2017) and related net penalty interest of \$\$30.9 million (RMB151.3 million based on an exchange rate of \$\$1.00: RMB4.8948 as at 31 December 2017) arising from the successful enforcement actions on Case 2 of the defaulted loan in FY2017. The Group's acquisition of the Bilderberg Portfolio via FSMC also led to higher net interest received from the loans disbursed to the FSMC group to fund such acquisition. This was partially offset by the additional loans provided to the Group's associated companies (both the FSMC group and a PRC associated company) and payment of construction costs for the Millennium Waterfront during the year.

Net cash from investing activities of S\$35.9 million in FY2017 was due mainly to the receipt of interest amounting to S\$16.2 million, repayment of loan principal of S\$117.1 million by the Chengdu Wenjiang government, repayment of a loan by East Sun of S\$22.1 million, receipt of deferred consideration from dilution of interest in the Star of East River Project of S\$41.0 million and receipt of the investment principal and returns from a PRC government linked entity of S\$9.7 million. This was partially offset by the additions of available-for-sale financial assets (including the investment in East Sun) of S\$62.6 million, loans to East Sun of S\$57.1 million and payments for the purchase and additions to the Poortgebouw Property amounting to S\$42.4 million.

Net cash used in financing activities amounted to S\$31.5 million in FY2017. This was due mainly to the redemption of the Notes issued pursuant to the 2015 Debt Programme, payment of interest, payment of transaction costs related to borrowings and payment of dividends to the Shareholders of S\$7.3 million, S\$7.5 million and S\$11.8 million respectively. The Group also returned capital of S\$3.2 million to non-controlling interests. This was partially offset by the net drawdown of bank borrowings of S\$22.1 million, advances from associated companies of S\$13.5 million and loan from a non-controlling interest of S\$12.5 million.

7. Provide a statement by the directors or equivalent persons of the relevant entity as to whether, in their reasonable opinion, the working capital available to the relevant entity or, if it is the holding company or holding entity of a group, to the group, as at the date of lodgement of the offer information statement, is sufficient for present requirements and, if insufficient, how the additional working capital considered by the directors or equivalent persons to be necessary is proposed to be provided.

As at the date of lodgement of this Offer Information Statement, the Directors are of the opinion that, after taking into consideration the present bank facilities and operating cash flows of the Group, and barring any unforeseen circumstances, the working capital available to the Group is sufficient to meet the Group's present requirements.

- 8. If the relevant entity or any other entity in the group is in breach of any of the terms and conditions or covenants associated with any credit arrangement or bank loan which could materially affect the relevant entity's financial position and results or business operations, or the investments by holders of securities in the relevant entity, provide
  - (a) a statement of that fact;
  - (b) details of the credit arrangement or bank loan; and
  - (c) any action taken or to be taken by the relevant entity or other entity in the group, as the case may be, to rectify the situation (including the status of any restructuring negotiations or agreement, if applicable).

As at the date of lodgement of this Offer Information Statement, to the best of the Directors' knowledge, none of the entities within the Group is in breach of any of the terms and conditions or covenants associated with any credit arrangement or bank loan which could materially affect the Company's financial position and results or business operations, or the investments by holders of securities in the Company.

#### Trend Information and Profit Forecast or Profit Estimate

9. Discuss, for at least the current financial year, the business and financial prospects of the relevant entity or, if it is the holding company or holding entity of a group, the group, as well as any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on net sales or revenues, profitability, liquidity or capital resources, or that would cause financial information disclosed in the offer information statement to be not necessarily indicative of the future operating results or financial condition. If there are no such trends, uncertainties, demands, commitments or events, provide an appropriate statement to that effect.

# **Industry Outlook**

The Dutch economy is expected to continue to grow in 2018, supported by a strong housing market in the Netherlands, as well as an increase in global trade and rising domestic consumption. The Dutch hospitality sector is also expected to be healthy in 2018 with compressions in yields in the hotel investment market anticipated to continue.

Property prices in the PRC are expected to taper off in 2018, driven by the anticipated declines in demand in smaller cities where economic fundamentals are weaker and buyers are more sensitive to credit conditions, as well as the implementation of various measures to prevent over-heating of property prices in the smaller cities.

#### **Company Outlook**

## **Property Development**

Barring any unforeseen delays in construction work, the Group expects to recognise a substantial part of the profit from Plot D of Millennium Waterfront in 4Q 2018 with all residential units in Plot D having been pre-sold in 2017. The Group had in December 2017 obtained the relevant construction permits for Plots E and F, the last development plots of Millennium Waterfront. This development has been conceptualised to focus on geriatric care facilities which encompass elderly care living quarters and a hospital with ancillary commercial facilities. Development has commenced with a primary focus on Plot F.

In Dongguan, all 272 units of the two residential blocks at the Star of East River Project that were launched for sale in 3Q 2017 were sold and the remaining four blocks of the Star of East River Project of approximately 949 residential units are expected to be launched for sale during the course of 2018.

In the Netherlands, the local municipality did not approve certain pre-requisites to the conditional sale agreement that the Group had signed previously for the Dreeftoren residential development in Amsterdam. The parties have since mutually agreed to terminate the agreement. Nevertheless, the Group remains confident of the Dutch residential market and intends to pursue development sales of the units in the residential tower. In December 2017, the Group through its 33.0%-owned FSMC, launched the sale of 25.0% of the residential units of The Terraced Tower in Rotterdam. There was a strong take-up of individual residential units at the sales launch. FSMC had pre-sold the remaining 75.0% of the units on a forward funding basis earlier in November 2016. The project is expected to be completed in the course of 2020.

# **Property Holding**

The Crowne Plaza Chengdu Wenjiang Hotel and the Holiday Inn Express Chengdu Wenjiang Hotspring Hotel showed encouraging results for FY2017, recording a small gross operating profit for their first year of operations. The commencement of the hotspring operations in October 2017 within the same premises of the abovementioned hotels had complemented and enhanced the performance of the hotels. In Dongguan, the Group's majority-owned East Sun acquired the Wanli Portfolio which comprises properties which are currently tenanted with a positive running yield. Some of the properties are located in prime city locations with redevelopment potential.

Against the backdrop of improving European economic conditions, the Group's hotels in the Bilderberg Portfolio continue to perform well with its FY2017 EBITDA exhibiting a 15.5% year-on-year growth. Furthermore, the Group had executed three European acquisitions between December 2017 and January 2018. It also made its first foray into the German real estate market with the acquisition of the Le Méridien Frankfurt, together with its two key Controlling Shareholders, namely, City Developments Limited (which is part of the Hong Leong Singapore group of companies) and Tai Tak. In addition, the Group acquired Meerparc, another mixed-use office building in the South Axis, the main Central Business District in Amsterdam and, together with a group of investors, acquired the 254-room Hilton Rotterdam Hotel, a freehold property built in 1963 located in the heart of Rotterdam.

#### **Property Financing**

In relation to Case 1, the Shanghai Courts have suspended foreclosure procedures, which the Group had initiated to recover the principal and interest due to the Group, pending the conclusion of various alleged criminal cases involving the legal representative of the borrower. Although the Shanghai Courts had ruled that the borrower is to pay the Group the outstanding principal of RMB170.0 million as well as a penalty interest, it is possible that the Group may have to accept a lower interest. As at the Latest Practicable Date, there have been no significant updates on this matter.

In relation to Case 2, the Group has successfully recovered approximately 77.7% of the RMB470.0 million, being the Defaulted Amount, and recognised cumulative net interest of RMB152.6 million. Following a court auction of a mortgaged property on 8 March 2018 in relation to one of the defaulted loans, gross auction proceeds of RMB103.1 million were received by the Shanghai Courts on 19 March 2018. The Shanghai Courts are expected to release the net auction proceeds to the Group once the administrative procedures have been completed. In addition, a property for which the Group had obtained a first caveat has been successfully auctioned off on 17 March 2018 for RMB110.7 million.

The Group has also successfully disbursed new entrusted loans during 4Q 2017 with an aggregate loan principal of RMB770.0 million, resulting in the Group's total entrusted loan portfolio of approximately RMB1.2 billion as at 31 December 2017.

Please refer to the Sections titled "Risk Factors" and paragraph 9(f) in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part IV – Key Information" of this Offer Information Statement. The discussion of the business and financial prospects of the Group as set out above may contain forward-looking statements, and are subject to risks. Please refer to the Section titled "Cautionary Note on Forward-Looking Statements" of this Offer Information Statement.

Save as disclosed in this Offer Information Statement, the Company is not aware of any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on net sales or revenues, profitability, liquidity or capital resources, or that would cause financial information disclosed in the Offer Information Statement to be not necessarily indicative of the future operating results or financial condition of the Group in respect of the current financial year.

10. Where a profit forecast is disclosed, state the extent to which projected sales or revenues are based on secured contracts or orders, and the reasons for expecting to achieve the projected sales or revenues and profit, and discuss the impact of any likely change in business and operating conditions on the forecast.

Not applicable. No profit forecast is disclosed in this Offer Information Statement.

11. Where a profit forecast or profit estimate is disclosed, state all principal assumptions, if any, upon which the directors or equivalent persons of the relevant entity have based their profit forecast or profit estimate, as the case may be.

Not applicable. No profit forecast or profit estimate is disclosed in this Offer Information Statement.

12. Where a profit forecast is disclosed, include a statement by an auditor of the relevant entity as to whether the profit forecast is properly prepared on the basis of the assumptions referred to in paragraph 11 of this Part, is consistent with the accounting policies adopted by the relevant entity, and is presented in accordance with the accounting standards adopted by the relevant entity in the preparation of its financial statements.

Not applicable. No profit forecast is disclosed in this Offer Information Statement.

- 13. Where the profit forecast disclosed is in respect of a period ending on a date not later than the end of the current financial year of the relevant entity, provide in addition to the statement referred to in paragraph 12 of this Part
  - (a) a statement by the issue manager to the offer, or any other person whose profession or reputation gives authority to the statement made by him, that the profit forecast has been stated by the directors or equivalent persons of the relevant entity after due and careful enquiry and consideration; or
  - (b) a statement by an auditor of the relevant entity, prepared on the basis of his examination of the evidence supporting the assumptions referred to in paragraph 11 of this Part and in accordance with the Singapore Standards on Auditing or such other auditing standards as may be approved in any particular case by the Authority, to the effect that no matter has come to his attention which gives him reason to believe that the assumptions do not provide reasonable grounds for the profit forecast.

Not applicable. No profit forecast is disclosed in this Offer Information Statement.

- 14. Where the profit forecast disclosed is in respect of a period ending on a date after the end of the current financial year of the relevant entity, provide in addition to the statement referred to in paragraph 12 of this Part
  - (a) a statement by the issue manager to the offer, or any other person whose profession or reputation gives authority to the statement made by him, prepared on the basis of his examination of the evidence supporting the assumptions referred to in paragraph 11 of this Part, to the effect that no matter has come to his attention which gives him reason to believe that the assumptions do not provide reasonable grounds for the profit forecast; or
  - (b) a statement by an auditor of the relevant entity, prepared on the basis of his examination of the evidence supporting the assumptions referred to in paragraph 11 of this Part and in accordance with the Singapore Standards on Auditing or such other auditing standards as may be approved in any particular case by the Authority, to the effect that no matter has come to his attention which gives him reason to believe that the assumptions do not provide reasonable grounds for the profit forecast.

Not applicable. No profit forecast is disclosed in this Offer Information Statement.

- 15. Disclose any event that has occurred from the end of -
  - (a) the most recent completed financial year for which financial statements have been published; or
  - (b) if interim financial statements have been published for any subsequent period, that period,

to the latest practicable date which may have a material effect on the financial position and results of the relevant entity or, if it is the holding company or holding entity of a group, the group, or, if there is no such event, provide an appropriate negative statement.

Save as disclosed in paragraph 9(c) of the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part IV – Key Information" of this Offer Information Statement, there is no event that has occurred from 1 January 2018 to the Latest Practicable Date which may have a material effect on the Group's financial position and results.

## Meaning of "published"

16. In this Part, "published" includes publication in a prospectus, in an annual report or on SGXNET.

Noted.

#### PART VI - THE OFFER AND LISTING

#### Offer and Listing Details

Indicate the price at which the securities are being offered and the amount of any
expense specifically charged to the subscriber or purchaser. If it is not possible to
state the offer price at the date of lodgement of the offer information statement, the
method by which the offer price is to be determined must be explained.

The Issue Price is 100 per cent. of the principal amount of the Convertible Securities at S\$1.10 for each Convertible Security, payable in full upon acceptance and/or application. For the avoidance of doubt, no further cash outlay will be required from Securityholders for the conversion of the Convertible Securities into Conversion Shares.

For Electronic Applications made through the ATMs of the Participating Banks, a non-refundable administrative fee of S\$2.00 for each application will be charged by each of the respective Participating Banks at the point of application.

The expenses incurred by the Company in carrying out the Rights Issue will not be specifically charged by the Company to Entitled Shareholders, their renouncees or Purchasers who subscribe for the Convertible Securities.

2. If there is no established market for the securities being offered, provide information regarding the manner of determining the offer price, the exercise price or conversion price, if any, including the person who establishes the price or is responsible for the determination of the price, the various factors considered in such determination and the parameters or elements used as a basis for determining the price.

Conversion Shares will be issued upon conversion of the Convertible Securities. Subject to adjustments to be set out in the Terms and Conditions, the price at which one (1) Convertible Security will be converted into one (1) Conversion Share shall be S\$1.10. The Conversion Price of S\$1.10 represents a discount of approximately 20.3% and 23.6% to the last transacted price of the Shares on the Official List of the SGX-ST on 6 February 2018, being the last trading day on which trades were done on the Shares prior to the date of the First Announcement of S\$1.38 per Share and 16 March 2018, being the Latest Practicable Date of S\$1.44 per Share, respectively.

The Convertible Securities and the Conversion Shares will be traded on the Main Board of the SGX-ST, subject to satisfaction of the conditions prescribed by the SGX-ST.

The Convertible Securities are in nature different from non-convertible perpetual securities.

As equity-linked instruments, the theoretical value of the Convertible Securities will be based on a "sum-of the parts", with the following three main components:

- entitlement to Distributions: payment of Distributions is set at 3.98 per cent. per annum.
   The Distributions are deferrable at the sole discretion of the Company pursuant to the Terms and Conditions;
- (b) the right to convert: a Securityholder can convert his Convertible Securities into Conversion Shares. See the Section titled "Summary of the Rights Issue – Conversion Terms" of this Offer Information Statement. Hence, the theoretical minimum value of the Convertible Security is the value of the underlying Shares;
- (c) priority in a winding-up: in the event of a winding-up of the Company, a holder of a Convertible Security has priority of payment over a holder of a Share. Based on the current structure of the share capital of the Company, which consists of one class of shares (namely, the Shares) only, the Convertible Security is junior in priority of repayment to all indebtedness and senior in priority of repayment only to Shares.

As with any market instrument, the market price can deviate significantly from theoretical value, based on, among other things, the supply and demand dynamics around the product in question and the general market. The value of the Convertible Securities and the income derived from them may fall as well as rise. An investment in the Convertible Securities is subject to the financial risks of the Company, as Shares are, and also to investment risks, including the possible loss of the principal amount invested.

The following should also be noted: the Convertible Securities are perpetual securities with no right of redemption save in very limited circumstances; the Company's obligations under the Convertible Securities are subordinated in the event of a winding-up; there are limited remedies available to a Securityholder in the event of non-payment of any Distributions, there will be risks of there not being an active or liquid market for the Convertible Securities and listing is subject to there being a sufficient spread of Convertible Securities; Distributions are deferrable at the Company's sole discretion and hence may not be paid at a time and in a manner expected by Securityholders; and a Securityholder who does not convert his

Convertible Securities into Conversion Shares, may not be able to participate in future fund raisings in the form of rights offerings, and hence to the extent that adjustments are not required to be made to the prevailing Conversion Price as a result of such rights offerings, the Securityholder's interest may effectively be diluted.

Upon any exercise of the Conversion Right under the Convertible Securities, Entitled Shareholders who have not exercised their rights to acquire the Convertible Securities and/or the Conversion Right under their Convertible Securities may also have their proportionate voting and ownership interest reduced on the issue of Conversion Shares to other Securityholders. However, it should be borne in mind that upon the exercise of such Conversion Right, in the event of a winding-up, a holder of a Conversion Share will then be junior to a holder of a Convertible Security in any return of the Company's assets.

#### 3. If -

- (a) any of the relevant entity's shareholders or equity interest-holders have preemptive rights to subscribe for or purchase the securities being offered; and
- (b) the exercise of the rights by the shareholder or equity interest-holder is restricted, withdrawn or waived,

indicate the reasons for such restriction, withdrawal or waiver, the beneficiary of such restriction, withdrawal or waiver, if any, and the basis for the offer price.

Save for the Rights Issue, none of the Shareholders has pre-emptive rights to subscribe for the Convertible Securities.

As there may be prohibitions or restrictions against the offering of the Convertible Securities in certain jurisdictions, only Entitled Shareholders are eligible to participate in the Rights Issue. Please refer to the Sections titled "Eligibility of Shareholders to Participate in the Rights Issue" and "Offering, Selling and Transfer Restrictions" of this Offer Information Statement for further information.

- If securities of the same class as those securities being offered are listed for quotation on any securities exchange –
  - (a) in a case where the first-mentioned securities have been listed for quotation on the securities exchange for at least 12 months immediately preceding the latest practicable date, disclose the highest and lowest market prices of the first-mentioned securities
    - (i) for each of the 12 calendar months immediately preceding the calendar month in which the latest practicable date falls; and
    - (ii) for the period from the beginning of the calendar month in which the latest practicable date falls to the latest practicable date; or

The Convertible Securities are a new issue of securities with no established trading market. The Convertible Securities are convertible into Conversion Shares. The highest and lowest market prices and the volume of the Shares traded on the SGX-ST during each of the last 12 calendar months immediately preceding the Latest Practicable Date and for the period from 1 March 2018 to the Latest Practicable Date are as follows:

Month	Price Range		Volume of Shares
Month	High <sup>(1)</sup>	Low <sup>(2)</sup>	traded <sup>(3)</sup>
	(\$)	(\$)	('000)
March 2017	1.360	1.320	2,450
April 2017	1.340	1.320	92
May 2017	1.350	1.320	540
June 2017	1.350	1.320	1,285
July 2017	1.380	1.325	1,890
August 2017	1.380	1.355	492
September 2017	1.365	1.355	218
October 2017	1.370	1.360	328
November 2017	1.400	1.360	552
December 2017	1.410	1.380	736
January 2018	1.430	1.400	100
February 2018	1.480	1.380	1,193
1 March 2018 to the			
Latest Practicable Date	1.480	1.440	306

Source: Bloomberg L.P.

Bloomberg L.P. has not provided its consent, for purposes of Section 249 of the SFA, to the inclusion of the information referred to above and is thereby not liable for such information under Sections 253 and 254 of the SFA. While the Directors and the Manager have taken reasonable actions to ensure that the above information have been reproduced in their proper form and context, neither the Directors, the Manager nor any other party has conducted an independent review of this information or verified the accuracy of the contents of the relevant information.

# Notes:

- (1) Based on the highest closing price of the Shares in a particular month/period.
- (2) Based on the lowest closing price of the Shares in a particular month/period.
- (3) Based on the total volume of the Shares traded in a particular month/period.
- (b) in a case where the first-mentioned securities have been listed for quotation on the securities exchange for less than 12 months immediately preceding the latest practicable date, disclose the highest and lowest market prices of the first-mentioned securities –
  - (i) for each calendar month immediately preceding the calendar month in which the latest practicable date falls; and
  - (ii) for the period from the beginning of the calendar month in which the latest practicable date falls to the latest practicable date;

Not applicable.

(c) disclose any significant trading suspension that has occurred on the securities exchange during the 3 years immediately preceding the latest practicable date or, if the securities have been listed for quotation for less than 3 years, during the period from the date on which the securities were first listed to the latest practicable date; and

There has been no significant trading suspension of the Shares on the SGX-ST during the three years immediately preceding the Latest Practicable Date.

(d) disclose information on any lack of liquidity, if the securities are not regularly traded on the securities exchange.

None.

- Where the securities being offered are not identical to the securities already issued by the relevant entity, provide –
  - (a) statement of the rights, preferences and restrictions attached to the securities being offered; and
  - (b) an indication of the resolutions, authorisations and approvals by virtue of which the entity may create or issue further securities, to rank in priority to or pari passu with the securities being offered.

#### **Status of the Convertible Securities**

The Convertible Securities will constitute direct, unconditional, subordinated and unsecured obligations of the Company which rank *pari passu*, without any preference among themselves, and *pari passu* with any Parity Obligations of the Company.

Subject to the insolvency laws of the Cayman Islands and other applicable laws, in the event of the winding-up of the Company, the rights of the Securityholders to payment of the principal amount of the relevant Convertible Security together with accrued and unpaid Distributions (including any Arrears of Distribution) are expressly subordinated and subject in right of payment to the prior payment in full of all claims of senior creditors of the Company but at least *pari passu* with all other subordinated obligations of the Company that are not expressed by their terms to rank junior to the Convertible Securities, but always in priority to the claims of Shareholders.

Please refer to the Terms and Conditions of the Convertible Securities set out in Appendix A to this Offer Information Statement.

## **Status of the Conversion Shares**

The Conversion Shares will, upon allotment and issue, rank *pari passu* in all respects with the then existing issued Shares, save for any dividends, rights, allotments or other distributions for which the record date precedes the relevant conversion date of the Convertible Securities, subject to the Terms and Conditions.

The rights and claims of the Securityholders in respect of the Convertible Securities are subordinated as provided in Condition 3 of the Terms and Conditions. The consent of the Securityholders will not be required for the issuance of any Parity Obligation or any other obligation ranked senior to the Convertible Securities.

## **Further Issues**

Under Condition 13 of the Terms and Conditions, the Company may from time to time without the consent of the Securityholders create and issue further perpetual securities having the same terms and conditions as the Convertible Securities and so that the same shall be consolidated and form a single series with the Convertible Securities.

### Resolutions

The Shareholders had, by ordinary resolution passed at the annual general meeting of the Company held on 26 April 2017 (the "**Ordinary Resolution**"), given a general mandate to the Directors pursuant to Article 12 of the Articles of Association of the Company and Rule 806 of the Listing Manual, to:

- (a) (i) issue Shares whether by way of bonus, rights or otherwise; and/or
  - (ii) make or grant offers, agreements or options (collectively, "Instruments") that might or would require Shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, options, debentures or other instruments convertible into Shares; and/or
  - (iii) issue additional Instruments arising from adjustments made to the number of Instruments previously issued in the event of rights, bonus or capitalisation issue;
     and
- (b) (notwithstanding that the authority conferred by the Ordinary Resolution may have ceased to be in force) issue Shares in pursuance of any Instrument made or granted by the Directors while the Ordinary Resolution is in force,

### provided that:

- (i) the aggregate number of Shares to be issued pursuant to the Ordinary Resolution (including Shares to be issued in pursuance of Instruments made or granted pursuant to the Ordinary Resolution) shall not be more than 50.0% of the total number of issued shares (excluding treasury shares), in the capital of the Company or such other limit as may be prescribed by the SGX-ST as at the date the general mandate is passed;
- (ii) the aggregate number of Shares (including Shares to be issued in pursuance of Instruments made or granted pursuant to the Ordinary Resolution) to be issued other than on a pro rata basis to existing Shareholders shall not be more than 20.0% of the total number of issued shares (excluding treasury shares) in the capital of the Company or such other limit as may be prescribed by the SGX-ST as at the date the general mandate is passed;
- (iii) for the purpose of determining the aggregate number of shares that may be issued under sub-paragraphs (i) and (ii) above, the total number of issued shares (excluding treasury shares) shall be calculated based on the total number of issued shares (excluding treasury shares) in the capital of the Company as at the date the general mandate is passed after adjusting for new Shares arising from the

conversion or exercise of any convertible securities or employee stock options or vesting of share awards which are outstanding or subsisting at the date the general mandate is passed and any subsequent bonus issue, consolidation or subdivision of the Company's shares; and

(iv) unless earlier revoked or varied by the Company in general meeting, such authority shall continue in force until the next Annual General Meeting or the date by which the next Annual General Meeting is required by law to be held, whichever is earlier.

#### Plan of Distribution

6. Indicate the amount, and outline briefly the plan of distribution, of the securities that are to be offered otherwise than through underwriters. If the securities are to be offered through the selling efforts of any broker or dealer, describe the plan of distribution and the terms of any agreement or understanding with such entities. If known, identify each broker or dealer that will participate in the offer and state the amount to be offered through each broker or dealer.

## Rights Issue

#### **Basis of Provisional Allotment**

The Rights Issue of up to S\$162,199,110.70 in aggregate principal amount of Convertible Securities in the denomination of S\$1.10 for each Convertible Security is made on a renounceable basis to Entitled Shareholders on the basis of one (1) Convertible Security for every four (4) existing Shares held by the Entitled Shareholders as at the Books Closure Date, fractional entitlements to be disregarded.

The Convertible Securities are payable in full upon acceptance and/or application. Please refer to paragraph 1 of Part III of this Offer Information Statement for further details.

## **Entitled Shareholders**

Entitled Shareholders will be provisionally allotted the Convertible Securities under the Rights Issue on the basis of their shareholdings as at the Books Closure Date. They are at liberty to accept (in full or in part) or decline their Rights, and are eligible to apply for additional Convertible Securities in excess of their provisional allotments under the Rights Issue.

All fractional entitlements to the Convertible Securities will be disregarded in arriving at the provisional entitlements of the Entitled Shareholders and will, together with such Convertible Securities that are not validly taken up by Entitled Shareholders, their respective renouncee(s) or Purchaser(s), and any Convertible Securities that are otherwise not allotted or taken up for whatever reason, in accordance with the terms and conditions contained in this Offer Information Statement, the ARE and the PAL and (if applicable) the Memorandum and Articles of Association of the Company, be aggregated and used to satisfy excess Convertible Securities applications (if any), or disposed of or otherwise dealt with in such manner as the Directors may in their absolute discretion, deem fit for the benefit of the Company. In compliance with the conditions set out in the approval in-principle granted by the SGX-ST on 20 February 2018, preference will be given to the rounding of odd lots in the allotment of any excess Convertible Securities as required under Listing Rule 877(10) and Directors and Substantial Shareholders who have control or influence over the Company in

connection with the day-to-day affairs of the Company or the terms of the Rights Issue, or have representation (direct or through a nominee) on the board of the Company, including RHRL, MCHIL and CDTF, will rank last in priority for the rounding of odd lots and the allotment of excess Convertible Securities.

As described in paragraph 1 of Part X of this Offer Information Statement, the Undertaking Shareholders have undertaken, *inter alia*, to subscribe and/or procure subscriptions for their provisional allotments of Convertible Securities under the Rights Issue and/or, as the case may be, by way of excess applications, subscribe and/or procure subscriptions for an agreed number of Convertible Securities.

Please refer to the abovementioned section for further details on the Rights Issue and the Undertakings.

As there may be prohibitions or restrictions against the offering of Rights and the Convertible Securities in certain jurisdictions, only Entitled Shareholders are eligible to participate in the Rights Issue. Please refer to the Sections titled "Eligibility of Shareholders to Participate in the Rights Issue" and "Offering, Selling and Transfer Restrictions" of this Offer Information Statement for further details.

## Foreign Shareholders

Foreign Shareholders will not be allowed to participate in the Rights Issue. Accordingly, no provisional allotment of Convertible Securities will be made to Foreign Shareholders and no purported acceptance or application for Rights by Foreign Shareholders will be valid.

7. Provide a summary of the features of the underwriting relationship together with the amount of securities being underwritten by each underwriter.

Not applicable as the Rights Issue is not underwritten by any financial institution. However, please refer to paragraph 1 of Part X of this Offer Information Statement for information on the Undertakings.

## PART VII - ADDITIONAL INFORMATION

## Statements by Experts

 Where a statement or report attributed to a person as an expert is included in the offer information statement, provide such person's name, address and qualifications.

Not applicable. No statement or report made by an expert is included in this Offer Information Statement.

- Where the offer information statement contains any statement (including what purports to be a copy of, or extract from, a report, memorandum or valuation) made by an expert –
  - (a) state the date on which the statement was made;
  - (b) state whether or not it was prepared by the expert for the purpose of incorporation in the offer information statement; and
  - (c) include a statement that the expert has given, and has not withdrawn, his written consent to the issue of the offer information statement with the inclusion of the statement in the form and context in which it is included in the offer information statement.

Not applicable. No statement (including what purports to be a copy of, or extract from, a report, memorandum or valuation) made by an expert is included in this Offer Information Statement.

3. The information referred to in paragraphs 1 and 2 of this Part need not be provided in the offer information statement if the statement attributed to the expert is a statement to which the exemption under regulation 26(2) or (3) applies.

Not applicable. No statement or report made by an expert is included in this Offer Information Statement.

#### **Consents from Issue Managers and Underwriters**

4. Where a person is named in the offer information statement as the issue manager or underwriter (but not a sub-underwriter) to the offer, include a statement that the person has given, and has not withdrawn, his written consent to being named in the offer information statement as the issue manager or underwriter, as the case may be, to the offer.

DBS Bank Ltd. as the Manager has given and has not, before the lodgement of this Offer Information Statement with the Authority, withdrawn its written consent to being named in this Offer Information Statement as the Manager.

## Other Matters

- 5. Include particulars of any other matters not disclosed under any other paragraph of this Schedule which could materially affect, directly or indirectly
  - (a) the relevant entity's business operations or financial position or results; or
  - (b) investments by holders of securities in the relevant entity.

Save as disclosed in this Offer Information Statement, the Directors are not aware of any other matters which could materially affect, directly or indirectly, the Group's business operations, financial position, or results or investments by holders of securities in the Company.

# PART VIII – ADDITIONAL INFORMATION REQUIRED FOR OFFER OF DEBENTURES OR UNITS OF DEBENTURES

## **Guarantor Entity, Advisers and Agents**

- 1. Provide the names and addresses of -
  - (a) the arranger of the offer, if any; and
  - (b) the paying agent of the relevant entity.

Please refer to Part II "Identity of Directors, Advisers and Agents" of this Offer Information Statement.

- 2. In the case of a guaranteed debenture issue, provide
  - (a) the name and address of the guarantor entity; and
  - (b) the names and addresses of each of the directors or equivalent persons of the guarantor entity.

Not applicable.

3. Provide the name and address of the trustee, fiscal agent, or any other representative for the debenture holders, and the main terms of the document governing such trusteeship or representation, including provisions concerning the functions, rights and obligations of the trustee, fiscal agent or representative.

The names and addresses of the Trustee, the Registrar, the Conversion Agent, Calculation Agent, Transfer Agent and the Paying Agent are set out in the Section titled "Disclosure Requirements under the Sixteenth Schedule of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 – Part II – Identity of Directors, Advisers and Agents" of this Offer Information Statement.

## **Trust Deed**

The Convertible Securities will be constituted by the Trust Deed to be entered into between the Company and Perpetual (Asia) Limited, as trustee for the Securityholders. The Trustee has agreed to act as trustee of the Trust Deed for the benefit of the Securityholders on the terms and subject to the conditions contained in the Trust Deed and the Convertible Securities. The rights and interests of the Securityholders will be contained in the Trust Deed. The Trust Deed will provide for the Trustee to take action on behalf of the Securityholders in certain circumstances, subject to the Trustee being indemnified and/or secured and/or pre-funded to its satisfaction. In particular, subject to the terms of the Trust Deed and Condition 10 of the Terms and Conditions, the Trustee may, without further notice to the Company institute such proceedings against the Company as it may think fit to enforce any term or condition binding on the Company under the Convertible Securities or the Trust Deed including delivery of Conversion Shares upon exercise of Conversion Rights (other than any payment obligation of the Company under or arising from the Convertible Securities, including, without limitation, payment of any principal or premium or satisfaction of any

Distributions (including any Arrears of Distribution) in respect of the Convertible Securities and any damages awarded for breach of any obligations) and in no event shall the Company, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums, in cash or otherwise, sooner than the same would otherwise have been payable by it. The Trustee shall not be bound to take any steps (including, without limitation, giving notice that the Convertible Securities are due and repayable in accordance with Condition 10 of the Terms and Conditions) to enforce the performance by the Company of any of the provisions of the Issue Documents (as defined in the Trust Deed) or of the Convertible Securities unless (i) it shall have been so requested in writing by the Securityholders of not less than 25 per cent. in principal amount of the Convertible Securities outstanding or if so directed by an Extraordinary Resolution (as defined in the Trust Deed) and (ii) it shall have been indemnified and/or secured and/or pre-funded to its satisfaction against all actions, proceedings, claims, demands and liabilities to which it may thereby become liable and all costs, charges, damages and expenses which may be incurred by it in connection therewith.

The Trustee may in relation to any of the Issue Documents (as defined in the Trust Deed) act (or refrain from acting) on the opinion, advice or certificate of, or any information obtained from, any lawyer, valuer, banker, securities company, broker, accountant, surveyor, auctioneer or other expert in Singapore or elsewhere whether obtained by the Trustee, the Company, any subsidiary or the Paying Agent or otherwise, and, shall not be responsible for any loss occasioned by so acting (or refraining from acting).

The Trust Deed will also provide that the Trustee shall not be bound to make any enquiry or to take any step to ascertain whether any Enforcement Event (as defined in the Trust Deed) has occurred and, until it shall have actual knowledge or shall have express notice to the contrary, the Trustee shall be entitled to assume without enquiry (it being the intention that it should assume without enquiry), and shall not be liable for assuming, that no such event has happened and that the Company and its subsidiaries is performing all its obligations under the Issue Documents and under the Convertible Securities. In particular, the Trustee shall not be required to monitor the financial performance of the Company.

The Trust Deed will be governed by, and construed in accordance with, the laws of Singapore, save that clauses 2.2 to 2.5 of the Trust Deed shall be governed by, and construed in accordance with, the laws of the Cayman Islands.

The other functions, rights and obligations of the Trustee will be set out in the Trust Deed.

## **Agency Agreement**

The administrative matters relating to the Convertible Securities will be addressed in the Agency Agreement.

Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.) will be appointed as the Registrar, the Conversion Agent and the Transfer Agent, and Perpetual (Asia) Limited will be appointed as the Paying Agent and the Calculation Agent in respect of the Convertible Securities in accordance with the terms and conditions of the Agency Agreement.

The Registrar will maintain a register for the Convertible Securities in accordance with the terms and conditions of the Agency Agreement.

The Conversion and Transfer Agent will facilitate the conversion of the Convertible Securities into Conversion Shares and the transfer of the Convertible Securities in accordance with the Agency Agreement and the Terms and Conditions.

The Paying Agent will, in accordance with the Agency Agreement and the Terms and Conditions, pay or cause to be paid on behalf of the Company on and after each due date for payment the amounts due in respect of the Convertible Securities.

The functions, rights and obligations of the Registrar, the Conversion Agent, the Transfer Agent, the Calculation Agent and the Paying Agent will be set out in the Agency Agreement.

#### **Depository Agreement and Deed of Covenant**

CDP will be appointed to act as depository for the Convertible Securities on the terms and conditions of the Depository Agreement and the Deed of Covenant. So long as the Convertible Securities as held by or on behalf of CDP, transactions in the Convertible Securities can only be cleared and settled on a book-entry basis through the computerised system operated by CDP.

The Terms and Conditions are set out in Appendix A to this Offer Information Statement.

Copies of the Trust Deed, the Agency Agreement, the Deed of Covenant and the Depository Agreement will be available for inspection at the principal office of the Trustee and the specified office of the Paying Agent from the date of the issue of the Convertible Securities, in accordance with the Terms and Conditions.

#### Offer Statistics

#### 4. State -

- (a) the amount of subscriptions that are being sought and, where applicable, the fact that the subscriptions may be reduced;
- (b) the nature, denomination and, where applicable, number of the debentures or units of debentures, as the case may be, being offered;
- (c) where the debentures or units of debentures, as the case may be, are offered at a discount or premium, the face value of the debentures or units of debentures being offered and the discount or premium; and
- (d) the currency of the issue and, if the issue is payable in any currency other than the currency of the issue, this fact.

Please refer to the Sections titled "Summary of the Rights Issue", paragraph 1 of Part III, "Offer Statistics and Timetable – Offer Statistics" and paragraphs 1 and 2 of Part VI "The Offer and Listing – Offer and Listing Details", of this Offer Information Statement. The Issue Price for each Convertible Security is payable in Singapore dollars.

- 5. Provide the following information on the debentures or units of debentures, as the case maybe, being offered:
  - (a) the yield, a summary of the method by which that yield is calculated, the issue and redemption prices, the nominal interest rate and
    - (i) if the nominal interest rate is a floating rate, how the rate is calculated; or
    - (ii) if several or variable interest rates are provided for, the conditions for changes in the rate;
  - (b) the date from which interest accrues and the interest payment dates;
  - (c) the procedures for, and validity period of, claims to payment of interest and repayment of the principal sum;
  - (d) the final repayment date and any early repayment dates, specifying whether exercisable at the option of the relevant entity or of the holder of the debentures or units of debentures:
  - details of the arrangements for the amortisation or early redemption of the debentures or units of debentures, as the case may be including procedures to be adopted;
  - (f) a description of any subordination or seniority of the issue to other debts of the relevant entity already incurred or to be incurred;
  - (g) the rights conferred upon the holders of the debentures or units of debentures, as the case may be, including rights in respect of interest and redemption;
  - (h) the particulars of any security;
  - (i) the particulars of any significant covenant, including those concerning subsequent issues of other forms or series of debentures or units of debentures;
  - (j) where applicable, a statement as to whether or not the relevant entity has any right to create additional charges over any of the assets subject to a charge to secure the repayment of the debentures or units of debentures, as the case may be, which will rank in priority to or pari passu with the second-mentioned charge and, if there is such a right, particulars of its nature and extent;
  - (k) the nature and scope of any guarantee, surety or commitment intended to ensure that the issue will be duly serviced with regard to both the principal sum of and the interest on the debentures or units of debentures, as the case may be;
  - (I) any legislation under which the debentures or units of debentures, as the case may be, have been created, and the governing law and the competent courts in the event of litigation;
  - (m) definition of events constituting defaults and effect upon acceleration of maturity of the debentures or units of debentures, as the case may be; and

(n) provisions for modifications of terms and conditions of the debentures or units of debentures, as the case may be.

Please refer to the Section titled "Summary of the Rights Issue" of this Offer Information Statement and the Terms and Conditions of the Convertible Securities set out in Appendix A to this Offer Information Statement and paragraph 3 of Part VIII of this Offer Information Statement.

The yield on the Convertible Securities when issued would be the rate of return on the Convertible Securities measured as the ratio of its Distribution amount per Convertible Security to its issue price and expressed as a percentage per annum.

## **Credit Rating**

6. If the relevant entity, its guarantor entity or the debentures or units of debentures being offered have been given a credit rating by a credit rating agency, disclose the name of the credit rating agency, the credit rating (including whether it is a short-term or long-term credit rating), whether or not the relevant entity, its guarantor entity or any of their related parties had paid any fee or benefit of any kind to the credit rating agency in consideration for the credit rating, and the date on which the credit rating was given.

Not applicable.

#### **Secured Debentures**

- 7. Provide, in relation to an offer of secured debentures or certificates of debenture stock, a summary by the auditors of the relevant entity showing, in tabular form
  - (a) the aggregate value of the tangible assets owned by the relevant entity;
  - (b) the aggregate value of the tangible assets owned by each, or jointly owned by two or more, of its guarantor entities; and
  - (c) the aggregate value of the tangible assets jointly owned by the relevant entity and one or more of its guarantor entities,

which have been charged to secure the repayment of all or any moneys payable in respect of the secured debentures or certificates of debenture stock, including an explanation of any adjustment made for the purpose of providing a true and fair view of those assets.

Not applicable.

- 8. Show also, in the summary -
  - (a) the amounts outstanding of the aggregate amounts borrowed by the relevant entity and by each of its guarantor entities, distinguishing between those amounts outstanding which will rank for repayment in priority to the amount under the proposed issue and those amounts outstanding which will rank for repayment pari passu with the amount under the proposed issue;
  - (b) where any charge is for a liability the amount of which may vary from time to time, the actual amount of the liability as at the date on which the summary is made and any further amount which may be advanced under that charge; and
  - (c) the aggregate amount of advances by the relevant entity to related corporations or related entities of the relevant entity, distinguishing between advances which are secured and advances which are unsecured.

Not applicable.

The auditors of the entity may explain or qualify, by way of notes or otherwise, any of the matters set out in the summary.

Not applicable.

10. Where the tangible assets referred to in paragraph 7 of this Part are in the form of property, provide information on a report of the valuation of the interest of the relevant entity and each of its guarantor entities in each property charged, showing the nature and extent of the interest of the relevant entity and of each of its guarantor entities, such report to be made not more than 6 months before the date of lodgement of the offer information statement by an independent qualified valuer.

Not applicable.

# PART IX – ADDITIONAL INFORMATION REQUIRED FOR CONVERTIBLE DEBENTURES

## Information on Convertible Debentures

1. Provide information concerning the nature of the securities, equity interests or property offered by way of conversion, exchange, subscription or purchase and the rights attached thereto including, in particular, the voting rights, entitlement to share in profits and, in the event of liquidation, any surplus and any other special rights.

Please refer to the Sections titled "Summary of the Rights Issue", "Risk Factors" and in particular, the sub-section titled "Securityholders will have no rights as shareholders until they acquire Conversion Shares upon the conversion of the Convertible Securities, and may suffer dilution in their investment in the Convertible Securities. In addition, upon the exercise of their Conversion Rights, Securityholders will have any Arrears of Distributions extinguished" and paragraphs 1 and 2 of Part VI of this Offer Information Statement as well as the Terms and Conditions of the Convertible Securities set out in Appendix A to this Offer Information Statement.

- 2. Provide information on the terms, conditions and procedures for conversion, exchange, subscription or purchase and details of the circumstances under which they may be amended, including the following information:
  - (a) the total number or value of securities, equity interests or property which is the subject of the conversion, exchange, subscription or purchase;
  - (b) the period during which the conversion, exchange, subscription or purchase right may be exercised and the date on which this right commences;
  - (c) the amount payable on the exercise of the conversion, exchange, subscription or purchase right;
  - (d) any arrangement for the transfer or transmission of the conversion, exchange, subscription or purchase right;
  - (e) the rights of the holders of the debentures or units of debentures in respect of the conversion, exchange, subscription or purchase right on the liquidation of the entity the securities, equity interests or property of which is the subject of the conversion, exchange, subscription or purchase;
  - (f) any arrangement for the variation in the subscription price of the securities, equity interests or property which is the subject of the conversion, exchange, subscription or purchase, or in the exercise price of the convertible debentures, or in the number or value of securities, equity interests or property which is the subject of the conversion, exchange, subscription or purchase, in the event of any alteration in the capital of the entity the securities, equity interests or property of which is the subject of the conversion, exchange, subscription or purchase; and
  - (g) if there is no established market for the securities, equity interests or property which is the subject of the conversion, exchange, subscription or purchase, the manner of determining the subscription or exercise or conversion price, including who establishes the price or is responsible for the determination of the price, the various factors considered in such determination and the parameters or elements used as a basis for determining the price.

Please refer to the Section titled "Summary of the Rights Issue" and paragraphs 1 and 2 of Part VI of this Offer Information Statement and the Terms and Conditions of the Convertible Securities set out in Appendix A to this Offer Information Statement. Please also refer to the Section titled "Trading" of this Offer Information Statement. For the avoidance of doubt, no further cash outlay will be required from Securityholders for the conversion of the Convertible Securities into Conversion Shares.

# PART X – ADDITIONAL INFORMATION REQUIRED FOR OFFER OF SECURITIES BY WAY OF RIGHTS ISSUE

#### 1. Provide -

### (a) the particulars of the rights issue;

Please refer to the Section titled "Summary of the Rights Issue" of this Offer Information Statement for particulars of the Rights Issue.

(b) the last day and time for splitting of the provisional allotment of the securities to be issued pursuant to the rights issue;

6 April 2018 at 5.00 p.m.

Please refer to the Section titled "Indicative Timetable" of this Offer Information Statement for more details.

(c) the last day and time for acceptance of and payment for the securities to be issued pursuant to the Rights Issue;

12 April 2018 at 5.00 p.m. (9.30 p.m. for Electronic Applications through ATMs of Participating Banks).

Please refer to the Section titled "Indicative Timetable" of this Offer Information Statement for more details.

(d) the last day and time for renunciation of and payment by the renouncee for the securities to be issued pursuant to the rights issue;

12 April 2018 at 5.00 p.m. (9.30 p.m. for Electronic Applications through ATMs of Participating Banks).

Entitled Depositors who wish to renounce their provisional allotments of Convertible Securities in favour of a third party should note that CDP requires three (3) Market Days to effect such renunciation. As such, Entitled Depositors who wish to renounce are advised to do so early to allow sufficient time for the renouncee to accept his provisional allotment of Convertible Securities.

Entitled Scripholders who wish to accept only part and renounce the balance of their provisional allotments of Convertible Securities, or who wish to renounce all or part of their provisional allotments of Convertible Securities in favour of more than one person, should first, using the Request for Splitting (Form B) as provided in the PAL to be received by Entitled Scripholders, request to have their provisional allotments of Convertible Securities under the PAL split into separate PALs (the "Split Letters") according to their requirements. The duly completed and signed Form B, together with the PAL in its entirety, should then be returned by post as soon as possible and in any case to reach the Share Registrar not later than 5.00 p.m. on 6 April 2018.

(e) the terms and conditions of the offer of securities to be issued pursuant to the rights issue;

The allotment and issue of the Convertible Securities pursuant to the Rights Issue are governed by the terms and conditions as set out in this Offer Information Statement, in particular, Appendices F to H to this Offer Information Statement and in the ARE, the ARS and the PAL.

(f) the particulars of any undertaking from the substantial shareholders or substantial equity interest-holders, as the case may be, of the relevant entity to subscribe for their entitlements; and

As at the date of this Offer Information Statement, FSCL, CDTF, RHRL and MCHIL hold directly 260,694,791 Shares (the "Relevant FSCL Shares"), 4,570,200 Shares (the "Relevant CDTF Shares"), 187,862,460 Shares (the "Relevant RHRL Shares") and 23,594,316 Shares (the "Relevant MCHIL Shares", and together with the Relevant RHRL Shares, the "Relevant M&C Shares") respectively, amounting in aggregate to a total of 476,721,767 Shares, representing in aggregate approximately 80.8% of the total number of issued Shares.

To demonstrate their support for the Rights Issue and their commitment to and confidence in the Company, M&C UK and CDTF have each provided an irrevocable undertaking dated 7 February 2018 in favour of the Company (and in the case of the Undertaking provided by CDTF, as supplemented by a letter dated 15 March 2018 (the "CDTF Supplemental Letter")), pursuant to which:

- (a) M&C UK has irrevocably undertaken to the Company (the "M&C UK Undertaking"), inter alia, that:
  - (i) as at the Books Closure Date, M&C UK, through its wholly-owned subsidiaries, RHRL and MCHIL, will in aggregate have not less than the number of Relevant M&C Shares; and
  - (ii) it will, in accordance with the terms and conditions of the Rights Issue and in any case not later than the Closing Date, procure that RHRL and MCHIL will accept, subscribe and pay in full for:
    - (aa) their respective *pro rata* provisional allotments of the Convertible Securities under the Rights Issue in relation to the Relevant RHRL Shares and as the case may be, the Relevant MCHIL Shares; and
    - (bb) such number of excess Convertible Securities which the Company shall in its sole and absolute discretion determine, up to a maximum in aggregate of 28,274,046 Convertible Securities; and
- (b) CDTF has irrevocably undertaken to the Company (the "CDTF Undertaking"), inter alia, that:
  - (i) as at the Books Closure Date, it and/or its nominee(s) will have not less than the number of Relevant CDTF Shares; and

- (ii) in accordance with the terms and conditions of the Rights Issue and in any case not later than the Closing Date, it will (and will procure its nominee(s) to) accept, subscribe and pay in full for:
  - (aa) its *pro rata* provisional allotments of the Convertible Securities under the Rights Issue in relation to the Relevant CDTF Shares; and
  - (bb) such number of excess Convertible Securities which the Company shall in its sole and absolute discretion determine, up to a maximum in aggregate of 28,273,296 Convertible Securities (as reflected in the CDTF Supplemental Letter).

In addition, FSCL has provided an irrevocable undertaking dated 7 February 2018 in favour of the Company and TTAPL, which holds 32.5% of the ordinary shares of US\$1.00 each in FSCL, *inter alia*, that:

- (a) as at the Books Closure Date, it will have not less than the number of Relevant FSCL Shares; and
- (b) in accordance with the terms and conditions of the Rights Issue and in any case not later than the Closing Date, it will renounce in TTAPL's favour its *pro rata* provisional allotments of the Convertible Securities under the Rights Issue in relation to the Relevant FSCL Shares (the "FSCL Undertaking").

TTAPL has provided an irrevocable undertaking dated 7 February 2018 in favour of the Company and FSCL that, *inter alia*, it will in accordance with the terms and conditions of the Rights Issue and in any case not later than the Closing Date accept, subscribe and pay in full for the *pro rata* provisional allotments of the Convertible Securities of FSCL under the Rights Issue in relation to the Relevant FSCL Shares held by FSCL as at the Books Closure Date, which FSCL has undertaken to renounce in TTAPL's favour (the "TTAPL Undertaking", and together with the M&C UK Undertaking and the CDTF Undertaking, the "Undertakings").

M&C UK, CDTF and TTAPL have each furnished a confirmation of their financial resources to the SGX-ST to support the M&C UK Undertaking, the CDTF Undertaking and the TTAPL Undertaking respectively.

Each of the Undertakings and the FSCL Undertaking is conditional upon the following:

- (a) approval in-principle of the SGX-ST for the dealing in, listing of and quotation of the Convertible Securities and the Conversion Shares on the Official List of the SGX-ST having been obtained and not having been withdrawn; and
- (b) the lodgement of the Offer Information Statement, together with all other accompanying documents, in respect of the Rights Issue with the Authority.
- (g) if the rights issue is or will not be underwritten, the reason for not underwriting the issue.

No underwriting commitment has been arranged with any financial institution for the Rights Issue. The Directors believe that the Conversion Price is sufficiently attractive. In addition, the Directors believe that there is no minimum amount which must be raised from the Rights Issue. Accordingly, in view of the above, the Undertakings and the savings enjoyed for not having to bear underwriting fees, the Company has decided to proceed with the Rights Issue on a non-underwritten basis.

# ADDITIONAL DISCLOSURE REQUIREMENTS FOR THE RIGHTS ISSUE UNDER APPENDIX 8.2 OF THE LISTING MANUAL

For the purposes of this Section, "Group" refers to the Company and its subsidiaries.

(1) A review of the working capital for the last three financial years and the latest half year, if applicable.

The summary of the working capital of the Group for the last three financial years ended 31 December 2015, 2016 and 2017 is set out below.

	As at 31 December 2015	Audited —— As at 31 December 2016	As at 31 December 2017
	S\$'000	S\$'000	S\$'000
Current assets	1,071,939	1,072,723	1,194,574
<b>Current liabilities</b>	546,583	410,052	379,831
Net current assets	525,356	662,671	814,743

The Group has positive working capital for the last three financial years ended 31 December 2015, 2016 and 2017.

# 2017 compared with 2016

#### **Current assets**

Current assets increased by S\$121.9 million or 11.4% from S\$1,072.7 million as at 31 December 2016 to S\$1,194.6 million as at 31 December 2017. The increase was due mainly to additional secured PRC property financing loans and net loans to East Sun granted during the year, as well as new loans disbursed to the FSMC group arising from the acquisition of the Bilderberg Portfolio. The increase was partially offset by the partial recovery of certain defaulted loan amounts in respect of the loan principals in Case 2 during the year. The full settlement of loans from the Chengdu Wenjiang government, receipt of deferred consideration in respect of the Group's dilution of interests in the Star of East River Project in Dongguan and the receipt of investment principal and returns from a PRC government linked entity also partially offset the increase in receivables.

## **Current liabilities**

Current liabilities decreased by S\$30.2 million or 7.4%, from S\$410.1 million as at 31 December 2016 to S\$379.8 million as at 31 December 2017, due mainly to the payment of construction costs for the Millennium Waterfront during the year. The decrease was partially offset by an increase in current tax payable.

## 2016 compared to 2015

#### **Current assets**

Current assets remained fairly constant from 31 December 2015 to 31 December 2016.

#### **Current liabilities**

The decrease of current liabilities by S\$136.5 million or 25.0%, from S\$546.6 million as at 31 December 2015 to S\$410.1 million as at 31 December 2016, is due mainly to the repayment of short-term loans and borrowings funded by the net proceeds received from the dilution of the Group's interests in the Star of East River Project and repayment of loans from FSMC upon the disposal of its non-core properties.

2(i) Where the rights issue or bought deal involves an issue of convertible securities, such as company warrants or convertible debt, the information in Rule 832.

The information required in Rule 832(1) to (9) of the Listing Manual has been set out in the Sections titled "Risk Factors", "Summary of the Rights Issue", Part IV and Appendix A of this Offer Information Statement.

As regards Rule 832(10) of the Listing Manual, the financial effects of the Rights Issue cannot be ascertained as at the Latest Practicable Date as this will depend on, among other matters, the conversion of the Convertible Securities, the earnings or returns realised from the Net Proceeds and the payment of Distributions on the Convertible Securities.

The financial effects of the Rights Issue as presented herein:

- (a) are for illustrative purposes only and are not an indication or a projection of the actual future financial performance or financial position of the Group after the completion of the Rights Issue;
- (b) are based on the audited consolidated financial statements of the Company for FY2017;
- (c) assume the issue of 147,453,737 Conversion Shares pursuant to the full conversion of the Convertible Securities based on the Issue Size;
- (d) assume the Conversion Price in relation to the Convertible Securities will be S\$1.10 with no adjustment;
- (e) assume that there is no return earned from the Net Proceeds and no payment of Distributions on the Convertible Securities; and
- (f) do not take into account the Bonus Shares that may be issued pursuant to the Bonus Issue.

# (A) Issued Share Capital and Share Premium

It should be noted that the issue of the Convertible Securities does not have an immediate effect on the issued share capital of the Company until the Convertible Securities are converted into Conversion Shares. Assuming full conversion of the Convertible Securities on 31 December 2017, the effect on the issued share capital of the Company based on the audited consolidated financial statements of the Company for FY2017 is expected to be as follows:

	No. of Shares	Issued share capital S\$'000	Share premium S\$'000
As at 31 December 2017	589,814,949	73,640	9,609
Add: Conversion Shares to be issued	147,453,737	19,353 <sup>(1)</sup>	142,146 <sup>(1)</sup>
After conversion	737,268,686	92,993	151,755

#### Note:

(1) The share capital of the Company comprising ordinary shares of par value US\$0.10 each has been translated at the exchange rate of US\$1.00: S\$1.3125 (as quoted by Bloomberg L.P. on the Latest Practicable Date). The share premium arising from the conversion of the Convertible Securities into Conversion Shares amounting to approximately S\$142.1 million is to be recorded as share premium.

The Company has included the exchange rate quoted above in its proper form and context in this Offer Information Statement. Bloomberg L.P. has not provided its consent, for purposes of Section 249 of the SFA, to the inclusion of the exchange rate quoted above and is thereby not liable for such information under Sections 253 and 254 of the SFA. While the Directors and the Manager have taken reasonable actions to ensure that the above exchange rate has been reproduced in its proper form and context, neither the Directors, the Manager nor any other party has conducted an independent review of this information or verified the accuracy of the contents of the relevant information.

## (B) Net Asset Value

Assuming that the Rights Issue was completed on 31 December 2017, the effects of the Rights Issue on the net asset value of the Group are as follows:

	As at 31 December 2017
Net asset value before the Rights Issue (S\$'000)	1,080,154
Add: Net Proceeds from the Rights Issue (S\$'000)	161,499
Net asset value after the Rights Issue (S\$'000)	1,241,653
Number of Shares before the Rights Issue	589,814,949
Net asset value per Share before the Rights Issue (cents)	183.13
Number of Shares after the Rights Issue and conversion of the Convertible Securities	737,268,686
Net asset value per Share after the Rights Issue and conversion of the Convertible Securities (cents)	168.41

# (C) Gearing

Gearing is computed based on the ratio of total net borrowings to shareholders' equity as at 31 December 2017.

	As at 31 December 2017
Group borrowings <sup>(1)</sup> (S\$'000)	619,869
Add/(Less):	
(i) Derivative liabilities (S\$'000)	17,290
(ii) Cash and cash equivalents (S\$'000)	(319,298)
(iii) Other investments (current) <sup>(2)</sup> (S\$'000)	(38,863)
Total net borrowings before the Rights Issue (S\$'000)	278,998
Shareholders' equity (S\$'000)	1,086,881
Gearing before the Rights Issue (%)	25.7
Total net borrowings after the Rights Issue <sup>(3)</sup> (S\$'000) Shareholders' equity after the Rights Issue <sup>(3)</sup> (S\$'000) Gearing after the Rights Issue (%)	117,539 1,248,380 9.4

#### Notes:

- (1) Unamortised balance of transaction costs have not been deducted from the Group's borrowings.
- (2) Other investments (current) relate to principal-guaranteed structured deposits placed with financial institutions.
- (3) As adjusted for the Net Proceeds of approximately S\$161.5 million from the Rights Issue.

## (D) Earnings per Share

The Rights Issue is expected to have a dilutive effect on the EPS of the Group in view of the enlarged issued share capital of the Company upon the issue of the Conversion Shares arising from the conversion of the Convertible Securities. Assuming the Rights Issue was completed and all the Convertible Securities were converted into Conversion Shares on 1 January 2017, the dilutive effects of the conversion of the Convertible Securities on the EPS of the Group would be as follows:

	FY2017
Net profit attributable to equityholders of the Company (S\$'000)	88,283
Weighted average number of Shares	589,814,949
Weighted average number of Shares after adjusting for the issuance of the Conversion Shares <sup>(1)</sup>	737,268,686
Basic and diluted EPS before the Rights Issue (cents)	14.97
Basic and diluted EPS after the Rights Issue <sup>(1)</sup> (cents)	11.97

# Note:

(1) Assuming that the Conversion Shares were issued on 1 January 2017.

2(ii) Where the rights issue or bought deal is underwritten and the exercise or conversion price is based on a price-fixing formula, to state that the exercise or conversion price must be fixed and announced before trading of nil-paid rights commence.

Not applicable to the Rights Issue as it is not underwritten and the Conversion Price has been fixed and is not based on a price-fixing formula. The Conversion Price is subject to adjustments under certain circumstances in accordance with the Terms and Conditions.

No further cash outlay is required from the Securityholders for the conversion of Convertible Securities into Conversion Shares.

(2)(iii) A statement by the issue manager that, to the best of its knowledge and belief, the documents constitutes full and true disclosure of all material facts about the issue, the issuer and its subsidiaries, and that the issue manager is not aware of any facts the omission of which would make any statement in the document misleading; and where the document contains a profit forecast, that is satisfied that the profit forecast has been stated by the directors after reasonable enquiry.

As provided in Appendix 8.2 to the Listing Manual, this requirement is not applicable if an issuer has to comply with the offer information statement requirements in the SFA.



## TERMS AND CONDITIONS OF THE CONVERTIBLE SECURITIES

The following, subject to amendment and save for (i) the paragraphs in italics and (ii) the aggregate principal amount of the Securities (of which (ii) will be provided at the time of entry of the Trust Deed), are the Terms and Conditions of the Convertible Securities, substantially as they will appear on the reverse of each of the definitive security certificates evidencing the Convertible Securities (if issued):

The issue of S\$[final principal amount of the Securities] in aggregate principal amount of 3.98 per cent. perpetual convertible capital securities (the "Securities") was authorised by resolutions of the Board of Directors of First Sponsor Group Limited (the "Issuer") passed on 7 February 2018.

The Securities are constituted by a Trust Deed (as amended, restated or supplemented from time to time, the "Trust Deed") dated 19 April 2018 made between (1) the Issuer and (2) Perpetual (Asia) Limited (the "Trustee", which expression shall wherever the context so admits include such company and all other persons for the time being acting as the trustee or trustees under the Trust Deed), as trustee for the Securityholders (as defined below). The Securities are issued with the benefit of a deed of covenant (as amended, restated or supplemented from time to time, the "Deed of Covenant") dated 19 April 2018, executed by the Issuer by way of a deed poll. These terms and conditions (the "Conditions") include summaries of, and are subject to, the detailed provisions of the Trust Deed, which includes the form of the Securities. The Issuer has entered into an Agency Agreement (as amended, restated or supplemented from time to time, the "Agency Agreement") dated 19 April 2018 made between (1) the Issuer, (2) Perpetual (Asia) Limited, as paying agent (in such capacity, the "Paying Agent"), (3) Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.), as transfer and conversion agent (in each of the respective capacities, the "Transfer Agent" and "Conversion Agent"), (4) Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.), as registrar (in such capacity, the "Registrar") relating to the Securities, (5) Perpetual (Asia) Limited as calculation agent (in such capacity, the "Calculation Agent") and (6) the Trustee. "Agents" means the Paying Agent, the Registrar, the Transfer Agent, the Conversion Agent, the Calculation Agent and any other agent or agents appointed from time to time with respect to the Securities. The Issuer has also signed an application form which has been accepted by The Central Depository (Pte) Limited ("CDP") together with the terms and conditions for the provision of depository services by CDP referred to therein (the "Depository Agreement").

Copies of the Trust Deed, the Agency Agreement, the Deed of Covenant and the Depository Agreement are available for inspection at the principal office of the Trustee for the time being and at the specified office of the Paying Agent for the time being. The Securityholders are entitled to the benefit of, are bound by, and are deemed to have notice of, all the provisions of the Trust Deed and the Deed of Covenant and are deemed to have notice of those provisions applicable to them in the Agency Agreement and the Depository Agreement.

Words and expressions defined in the Trust Deed shall have the same meanings where used in these Conditions, unless the context otherwise requires or unless otherwise stated.

## 1. FORM, DENOMINATION AND TITLE

## 1.1. Form and Denomination

(a) The Securities are issued in the specified denomination of S\$1.10 each and integral multiples thereof.

- (b) The Securities are represented by registered certificates ("<u>Certificates</u>") and, save as provided in Conditions 2.1 and 2.2, each Certificate shall represent the entire holding of Securities by the same holder.
- (c) Each Certificate will be numbered serially with an identifying number which will be recorded on the relevant Certificate and in the Register (as defined below).
- (d) Upon issue, the Securities will be represented initially by the Global Certificate deposited with, and registered in, the name of CDP. The Conditions are modified by certain provisions contained in the Global Certificate.

## 1.2. Title

- (a) Title to the Securities shall pass by registration in the register that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Agency Agreement (the "Register"), on which shall be entered the names and addresses of the Securityholders and the particulars of the Securities held by them and of all transfers of the Securities.
- (b) Except as ordered by a court of competent jurisdiction or as required by law, the holder (as defined below) of any Security shall be deemed to be and may be treated as its absolute owner for the purpose of receiving payment thereof or on account thereof and for all other purposes, whether or not such Security shall be overdue and notwithstanding any notice of ownership, trust or an interest in it, any writing on the Certificate representing it or the theft or loss of such Certificate and no person shall be liable for so treating the holder.
- (c) In these Conditions, "Securityholder" and "holder" means the person in whose name a Security is registered.

# 2. TRANSFERS OF SECURITIES

# 2.1. Transfer of Securities

Subject to Conditions 2.4 and 2.5 below, one or more Securities may be transferred upon the surrender (at the specified office of the Registrar or any Transfer Agent) of the Certificate(s) representing such Securities to be transferred, together with the form of transfer endorsed on such Certificate(s) (or another form of transfer substantially in the same form and containing the same representations and certifications (if any), unless otherwise agreed by the Issuer) duly completed and executed and any other evidence as the Registrar or Transfer Agent may require to prove the title of the transferor and the authority of the individuals that have executed the form of transfer. In the case of a transfer of part only of a holding of Securities represented by one Certificate, a new Certificate shall be issued to the transferee in respect of the part transferred and a further new Certificate in respect of the balance of the holding not transferred shall be issued to the transferor. All transfers of Securities and entries on the Register will be made subject to the detailed regulations concerning transfers of Securities scheduled to the Agency Agreement. The regulations may be changed by the Issuer, with the prior written approval of the Registrar and (in the case of any change proposed by the Registrar) with the prior written approval of the Issuer. A copy of the current regulations will be made available by the Registrar to any Securityholder upon request.

# 2.2. Exercise of Options or Partial Redemption or Purchase in Respect of Securities

In the case of an exercise of the Issuer's option in respect of, or a partial redemption or purchase of, a holding of Securities represented by a single Certificate, a new Certificate shall be issued to the holder to reflect the exercise of such option or in respect of the balance of the holding not redeemed or purchased. In the case of a partial exercise of an option resulting in Securities of the same holding having different terms, separate Certificates shall be issued in respect of those Securities of that holding that have the same terms. New Certificates shall only be issued against surrender of the existing Certificates to the Registrar or Transfer Agent. In the case of a transfer of Securities to a person who is already a holder of Securities, a new Certificate representing the enlarged holding shall only be issued against surrender of the Certificate representing the existing holding.

## 2.3. Collection of New Certificates

Each new Certificate to be issued pursuant to Condition 2.1 or 2.2 shall be available for collection within five business days of receipt of a duly completed and signed form of transfer and surrender of the Certificate(s) for exchange. Collection of the new Certificate(s) shall be made at the specified office of the Registrar or the Transfer Agent (as the case may be) to whom delivery or surrender of such form of transfer or Certificate(s) shall have been made or, at the option of the holder making such delivery or surrender as aforesaid and as specified in the relevant form of transfer or otherwise in writing, be mailed by uninsured post at the risk of the holder entitled to the new Certificate to such address as may be so specified, unless such holder requests otherwise and pays in advance to the Registrar or the Transfer Agent (as the case may be) the costs of such other method of delivery and/or such insurance as it may specify. In this Condition 2.3 only, "business day" means a day (other than a Saturday or Sunday) on which banks are open for business in Singapore and in the place of the specified office of the Registrar or the Transfer Agent (as the case may be).

For so long as any of the Securities is represented by the Global Certificate and the Global Certificate is registered in the name of CDP, each person who is for the time being shown in the records of CDP as the holder of a particular principal amount of such Securities (in which regard any certificate or other document issued by CDP as to the principal amount of such Securities standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer, the Paying Agent, the Registrar, the Transfer Agent, the Conversion Agent and the Trustee as the holder of such principal amount of Securities other than with respect to the payment of principal and Distributions (including Arrears of Distributions) and any other amounts in respect of the Securities, for which purpose the registered holder of the Global Certificate shall be treated by the Issuer, the Paying Agent, the Registrar, the Transfer Agent, the Conversion Agent, the Calculation Agent and the Trustee as the holder of such Securities in accordance with and subject to the terms of the Global Certificate (and the expressions "Securityholder" and "Holder" and related expressions shall be construed accordingly). Securities which are represented by the Global Certificate will be transferable only in accordance with the rules and procedures for the time being of CDP.

# 2.4. Transfers Free of Charge

Transfers of Securities and Certificates on registration, transfer, exercise of an option or partial redemption shall be effected without charge by or on behalf of the Issuer, the Registrar or the Transfer Agent, but upon payment of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity and/or security and/or prefunding as the Registrar or the Transfer Agent may require in respect of any such tax or charges).

# 2.5. Closed Periods

No Securityholder may require the transfer of a Security to be registered (i) during the period of 15 days ending on (and including) the due date for redemption of that Security, (ii) during the period of 15 days prior to (and including) any date on which the Securities may be called for redemption by the Issuer at its option pursuant to Condition 6.2, (iii) after any such Security has been called for redemption or (iv) during the period of 15 days ending on (and including) any Record Date (as defined in Condition 7.1(b)).

## 3. STATUS

### 3.1. Status of Securities

The Securities constitute direct, unconditional, subordinated and unsecured obligations of the Issuer and shall at all times rank *pari passu*, without any preference or priority among themselves, and *pari passu* with any Parity Obligations of the Issuer. The rights and claims of the Securityholders in respect of the Securities are subordinated as provided in this Condition 3.1 and Condition 3.2.

In these Conditions, "Parity Obligation" means any instrument or security (other than shares) issued, entered into or guaranteed by the Issuer (1) which ranks or is expressed to rank, by its terms or by operation of law, pari passu with the Securities and (2) the terms of which provide that the making of payments thereon or distributions in respect thereof are fully at the discretion of the Issuer and/or, in the case of an instrument or security guaranteed by the Issuer, the issuer thereof.

# 3.2. Ranking of claims on winding-up

Subject to the insolvency laws of the Cayman Islands and other applicable laws, in the event of the winding-up of the Issuer, the rights of the Securityholders to payment of the principal amount of the relevant Security together with accrued and unpaid Distributions (as defined below) (including any Arrears of Distribution (as defined below)) are expressly subordinated and subject in right of payment to the prior payment in full of all claims of senior creditors of the Issuer but at least *pari passu* with all other subordinated obligations of the Issuer that are not expressed by their terms to rank junior to the Securities, but always in priority to the claims of shareholders of the Issuer.

# 3.3. No set-off

Subject to applicable law, no Securityholder may exercise, claim or plead any right of set-off, deduction, withholding or retention in respect of any amount owed to it by the Issuer in respect of, arising under or in connection with the Securities, and each Securityholder shall, by virtue of his holding of any Securities, be deemed to have waived all such rights of set-off, deduction, withholding or retention against the Issuer. If at any time any Securityholder receives payment or benefit of any amount in respect of the Securities (including any benefit received pursuant to any set-off, deduction, withholding or retention) other than in accordance with the Conditions, the payment of such amount or receipt of such benefit shall, to the fullest extent permitted by law, be deemed void for all purposes and such Securityholder shall immediately pay an amount equal to the amount of such discharge to the Issuer (or, in the event of its winding-up or administration, the liquidator or, as appropriate, administrator of the Issuer) and, until such time as payment is made, shall hold such amount in trust for the Issuer (or the liquidator or, as appropriate, administrator of the Issuer) and accordingly any such discharge shall be deemed not to have taken place.

# 4. DISTRIBUTION AND OTHER CALCULATIONS

### 4.1. Distribution on Securities

#### (a) Distribution Rate and Accrual

Subject to Condition 4.2, each Security confers a right to receive distributions on its outstanding principal amount (each a "<u>Distribution</u>") from (and including) the Issue Date at the rate per annum (expressed as a percentage) equal to the Distribution Rate (as defined in Condition 4.1(b) below) payable semi-annually in arrear on 19 April 2018 and 19 October 2018 in each year (each a "**Distribution Payment Date**")

The first payment of distribution will be made on 19 October 2018.

Unless otherwise provided in these Conditions, Distribution will cease to accrue on each Security from the due date for redemption thereof (i) subject to Condition 5.7, where the Conversion Right (as defined in Condition 5.1) shall have been exercised by a Securityholder, from the Distribution Payment Date immediately preceding the relevant Conversion Date (as defined below) or, if there has been no Distribution Payment Date, the Issue Date or (ii) where such Security is redeemed pursuant to Condition 6, from the due date for redemption unless, upon surrender of the Certificate representing such Security and subject to the provisions of the Trust Deed, payment of the full amount is improperly withheld or refused, in which event Distribution will continue to accrue (as well after as before judgment) at the rate and in the manner provided in this Condition 4.1 to the Relevant Date (as defined in Condition 8).

Save as provided in Condition 5.7, no payment or adjustment shall be made on conversion for any Distribution accrued on converted Securities since the Distribution Payment Date last preceding the relevant Conversion Date or, if the Securities are converted on or before the first Distribution Payment Date, since the Issue Date.

For so long as any of the Securities is represented by the Global Certificate and the Global Certificate is held by CDP, the Distributions (including Arrears of Distribution) payable on such Securities will be determined based on the aggregate holdings of Securities of each person who is for the time being shown in the records of CDP as the holder of a particular principal amount of such Securities.

### (b) Distribution Rate

The distribution rate applicable to the Securities (the "<u>Distribution Rate</u>") shall be 3.98 per cent. per annum.

#### (c) Calculations

If Distribution is required to be calculated for a period of less than one year, the relevant day-count fraction used will be the number of days in the relevant period, from (and including) the date from which Distributions begin to accrue to (but excluding) the date on which it falls due, divided by 365.

# 4.2. Distribution Deferral

## (a) Optional Deferral

The Issuer may, at its sole discretion, elect to defer any Distribution, in whole or in part, which is otherwise scheduled to be paid on a Distribution Payment Date by giving notice (an "Optional Deferral Notice") of such election to the Trustee, the Agents and the Securityholders (in accordance with Condition 15) not more than 15 nor less than five business days prior to a scheduled Distribution Payment Date. Each Optional Deferral Notice shall be conclusive and binding on the Securityholders.

## (b) No obligation to pay

The Issuer shall have no obligation to pay any Distribution (including any Arrears of Distribution) on any Distribution Payment Date if it validly elects not to do so in accordance with this Condition 4.2 and any failure to pay such Distribution, in whole or in part, shall not constitute a default of the Issuer in respect of the Securities.

## (c) Cumulative Deferral

Any Distribution deferred pursuant to this Condition 4.2 shall constitute "Arrears of Distribution". The Issuer may, at its sole discretion, elect (in the circumstances set out in Condition 4.2(a)) to further defer any Arrears of Distribution by complying with the foregoing notice requirement applicable to any deferral of an accrued Distribution. The Issuer is not subject to any limit as to the number of times Distributions and Arrears of Distribution can or shall be deferred pursuant to this Condition 4.2 except that this Condition 4.2(c) shall be complied with until all outstanding Arrears of Distribution have been paid in full. In any event, no interest on any Arrears of Distribution will be payable to Securityholders.

# (d) Restrictions in the case of Deferral

If on any Distribution Payment Date, payment of Distributions (including Arrears of Distribution) scheduled to be made on such date is not made in full by reason of this Condition 4.2, the Issuer shall not:

- (i) declare or pay any dividends, distributions or make any other payment on, and will procure that no dividend, distribution or other payment is made on, any of the Issuer's Junior Obligations or (except on a pro rata basis with the Securities) any of the Issuer's Parity Obligations; or
- (ii) redeem, reduce, cancel, buy-back or acquire for any consideration, any of the Issuer's Junior Obligations or (except on a pro rata basis with the Securities) any of the Issuer's Parity Obligations,

in each case, other than (1) in connection with any employee benefit plan or similar arrangements with or for the benefit of the employees, officers, directors or consultants of the Issuer or (2) as a result of the exchange or conversion of the Issuer's Parity Obligations for the Issuer's Junior Obligations unless and until (A) the Issuer has satisfied in full all outstanding Arrears of Distribution or (B) the Issuer is permitted to do so by an Extraordinary Resolution (as defined in the Trust Deed).

In these Conditions, "Junior Obligation" means any ordinary shares of the Issuer and any class of the Issuer's share capital and any other instruments or securities (including without limitation any preference shares, preferred units or subordinated perpetual securities) issued, entered into or guaranteed by the Issuer that ranks or is expressed to rank, whether by its terms or by operation of law, junior to the Securities.

#### (e) Satisfaction of Arrears of Distribution

The Issuer:

- (i) may, at its sole discretion, satisfy Arrears of Distribution (in whole or in part) at any time by giving notice of such election to the Trustee, the Paying Agent and the Securityholders (in accordance with Condition 15) not more than 20 nor less than 10 business days prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Issuer to pay the relevant Arrears of Distribution on the payment date specified in such notice); and
- (ii) in any event shall satisfy all Arrears of Distribution (in whole but not in part) on the earliest of:
  - (A) the date of redemption of the Securities in accordance with the redemption events set out in Condition 6 (as applicable);
  - (B) the next Distribution Payment Date on the occurrence of a breach of Condition 4.2(d); and
  - (C) the date such amount becomes due under Condition 10 or on a winding-up of the Issuer.

Any partial payment of Arrears of Distribution by the Issuer shall be shared by the Securityholders on a pro-rata basis.

# (f) Extinction of Arrears of Distribution upon exercise of Conversion Right

Any Arrears of Distribution due in respect of a Security shall be extinguished by the Issuer in full through the delivery by the Issuer of the Ordinary Shares (as defined in Condition 5.1) issuable by it in accordance with Condition 5 upon the exercise of the Securityholder's Conversion Right in respect of such Security. Upon compliance in full of the requirement under Condition 5, the Issuer shall have no liability to pay the Arrears of Distribution due in respect of the converted Security and, no converting Securityholder shall have any claim in respect of such Arrears of Distribution.

#### (g) No default

Notwithstanding any other provision in these Conditions, the deferral of any Distribution (including any Arrears of Distribution) in accordance with this Condition 4.2 shall not constitute a default for any purpose (including, without limitation, pursuant to Condition 10) on the part of the Issuer.

# 5. CONVERSION OF SECURITIES

#### 5.1. Conversion Period and Conversion Price

As provided in these Conditions, each Security shall entitle the Securityholder to convert such Security into new Ordinary Shares ("Conversion Shares") at the Conversion Price (as defined below) as determined by the Issuer, credited as fully paid (a "Conversion Right").

The initial conversion price is S\$1.10 per Ordinary Share (the "Conversion Price"). The Conversion Price is subject to adjustment in the circumstances described in Condition 5.2, provided always that the Conversion Price shall not be less than the nominal or par value of an Ordinary Share.

A Securityholder may exercise the Conversion Right in respect of a Security by delivering the relevant Certificate, together with a duly completed Conversion Notice, to the specified office of the Conversion Agent in accordance with Condition 5.6 whereupon the Issuer shall (subject as provided in these Conditions) procure the delivery, to or as directed by the relevant Securityholder, of Ordinary Shares credited as paid up in full as provided in this Condition 5.

Subject to and as provided in these Conditions, the Conversion Right in respect of a Security may be exercised, at the option of the holder thereof, at any time subject to any applicable fiscal or other laws or regulations and as hereinafter provided from 30 May 2018, and if such Security is to be redeemed pursuant to Condition 6.2, 6.3, 6.4, 6.5 or 6.6, up to (and including) the close of business (at the place where the relevant Certificate is delivered for conversion) on the 7th day before the date fixed for redemption thereof pursuant to Condition 6.2, 6.3, 6.4, 6.5 or 6.6 unless there shall be a default in making payment in respect of such Security on such date fixed for redemption, in which event the Conversion Right shall extend up to (and including) the close of business (at the place aforesaid) on the date on which the full amount of such payment has been duly received by the Paying Agent or the Trustee and notice of such receipt has been duly given in accordance with Condition 15 but excluding the period (a "Conversion Closed Period") commencing 14 days prior to each Distribution Payment Date and ending on the relevant Distribution Payment Date (the "Conversion Period"); provided that, in each case, if such final date for the exercise of Conversion Rights is not a business day at the place aforesaid, then the period for exercise of Conversion Rights by Securityholders shall end on the immediately preceding business day at the place aforesaid. Any Security in respect of which the Certificate and Conversion Notice are deposited for conversion prior to such date shall be converted on the relevant Conversion Date notwithstanding that any redemption of the Securities may have taken place before such Conversion Date or the full amount of the moneys payable in respect of such Security shall have been received by the Paying Agent or the Trustee before such Conversion Date or that the Conversion Period may have expired before such Conversion Date.

The number of Ordinary Shares to be issued and delivered on exercise of a Conversion Right will be determined by dividing the principal amount of the Security to be converted by the Conversion Price in effect at the Conversion Date. A Conversion Right may only be exercised in respect of one or more Securities.

Fractions of Ordinary Shares will not be issued or delivered on exercise of Conversion Rights and no cash payment or other adjustment will be made in lieu thereof. However, if the Conversion Right in respect of more than one Security is exercised at any one time such that Ordinary Shares to be delivered on conversion are to be registered in the same name, the number of such Ordinary Shares to be delivered in respect thereof shall be calculated on the basis of the aggregate principal amount of such Securities being so converted and

rounded down to the nearest whole number of Ordinary Shares. Notwithstanding the foregoing, in the event of a consolidation of Ordinary Shares by operation of law or otherwise occurring after the Issue Date which reduces the number of Ordinary Shares outstanding, the Issuer will upon conversion of the Securities pay in cash the sum equal to such portion of the principal amount of the Securities or Securities evidenced by the Certificate deposited in connection with the exercise of Conversion Rights, aggregated as provided above as corresponds to any fraction of an Ordinary Share not issued as a result of such consolidation if such sum exceeds S\$10.00. Any such sum shall be paid in Singapore not later than five (5) business days after the relevant Conversion Date by means of a Singapore dollar cheque drawn on, or by a transfer to a Singapore dollar account maintained by the payee with, a bank in Singapore, in accordance with instructions given by the relevant Securityholder in the relevant Conversion Notice.

The Issuer will procure that Ordinary Shares to be issued or delivered on exercise of Conversion Rights will be issued or delivered to the holder of the Securities completing the relevant Conversion Notice or his nominee. Such Ordinary Shares will be deemed to be issued or delivered as of the relevant Conversion Date.

As used in these Conditions, the expression "Ordinary Shares" means ordinary shares of par value US\$0.10 each as at the Issue Date in the capital of the Issuer, which as between themselves have no preference in respect of dividends or of amounts payable in the event of any voluntary or involuntary liquidation or dissolution of the Issuer.

## 5.2. Adjustment of Conversion Price

The Conversion Price will be subject to adjustment in the following events:

#### (a) Consolidation or Subdivision

If and whenever there shall be an alteration to the nominal or par value of the Ordinary Shares as a result of consolidation or subdivision, the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such alteration by the following fraction:

A

where:

- "A" is the nominal or par value of one Ordinary Share immediately after such alteration; and
- "B" is the nominal or par value of one Ordinary Share immediately before such alteration.

Such adjustment shall become effective on the date the alteration takes effect.

## (b) Capitalisation of Profits or Reserves

(i) If and whenever the Issuer shall issue any Ordinary Shares credited as fully paid to the holders of the Ordinary Shares (the "Shareholders") by way of capitalisation of profits or reserves (including any share premium account) including Ordinary Shares paid up out of distributable profits or reserves and/or share premium account, save where Ordinary Shares are issued in lieu of the whole or any part of a specifically declared cash dividend (the "Relevant Cash")

<u>Dividend</u>"), being a dividend which the Shareholders concerned would or could otherwise have received (a "<u>Scrip Dividend</u>") and which would not have constituted a Capital Distribution (as defined herein), the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such issue by the following fraction:

A

where:

"A" is the aggregate number of issued and fully paid-up Ordinary Shares immediately before such issue; and

"B" is the aggregate number of issued and fully paid-up Ordinary Shares immediately after such issue.

Such adjustment shall become effective on the date of issue of such Ordinary Shares or if a record date is fixed therefor, immediately after such record date.

(ii) In the case of an issue of Ordinary Shares by way of a Scrip Dividend where the Current Market Price (as defined below) of such Ordinary Shares exceeds 105 per cent. of the Relevant Cash Dividend or the relevant part thereof which would not have constituted a Capital Distribution, the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before the issue of such Ordinary Shares by the following fraction:

$$\frac{A + B}{A + C}$$

where:

"A" is the aggregate number of issued and fully paid-up Ordinary Shares immediately before such issue;

"B" is the aggregate number of Ordinary Shares issued by way of such Scrip Dividend multiplied by a fraction of which (i) the numerator is the amount of the whole, or the relevant part, of the Relevant Cash Dividend and (ii) the denominator is the Current Market Price of the Ordinary Shares issued by way of Scrip Dividend in respect of each existing Ordinary Share in lieu of the whole, or the relevant part, of the Relevant Cash Dividend; and

"C" is the aggregate number of Ordinary Shares issued by way of such Scrip Dividend.

Such adjustment shall become effective on the date of issue of such Ordinary Shares or if a record date is fixed therefor, immediately after such record date.

# (c) Capital Distribution

(i) Subject to Condition 5.2(c)(ii), if and whenever the Issuer shall pay or make any Capital Distribution to the Shareholders other than in cash only (except to the extent that the Conversion Price falls to be adjusted under Condition 5.2(b) above), the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such Capital Distribution by the following fraction:

$$\frac{A-E}{A}$$

where:

"A" is the Current Market Price of one Ordinary Share on the last Trading Day preceding the date on which the Capital Distribution is publicly announced; and

"B" is the Fair Market Value on the date of such announcement of the portion of the Capital Distribution attributable to one Ordinary Share.

Such adjustment shall become effective on the date that such Capital Distribution is made or, if later, the first date upon which the Fair Market Value of the Capital Distribution is capable of being determined as provided in these Conditions.

(ii) If and whenever the Issuer shall pay or make any Capital Distribution in cash only to the Shareholders, the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such Capital Distribution by the following fraction:

$$\frac{A-B}{A}$$

where:

"A" is the Current Market Price of one Ordinary Share on the record date for the determination of Shareholders entitled to receive such Capital Distribution in cash; and

"B" is the amount of cash so distributed attributable to one Ordinary Share.

Such adjustment shall become effective on the date on which such Capital Distribution in cash is actually made or if a record date is fixed therefore, immediately after such record date.

## (d) Rights Issues of Ordinary Shares or Options over Ordinary Shares

If and whenever the Issuer shall issue Ordinary Shares to all or substantially all Shareholders as a class by way of rights, or issue or grant to all or substantially all Shareholders as a class, by way of rights, options, warrants or other rights to subscribe for, purchase or otherwise acquire any Ordinary Shares, in each case at less than the Relevant Price (as defined below) on the last Trading Day preceding the date of the announcement of the terms of such issue or grant, the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such issue or grant by the following fraction:

$$\frac{A + B}{A + C}$$

where:

- "A" is the number of Ordinary Shares in issue immediately before such announcement:
- "B" is the number of Ordinary Shares which the aggregate amount (if any) payable for the Ordinary Shares issued by way of rights or for the options or warrants or other rights issued by way of rights and for the total number of Ordinary Shares comprised therein would purchase or otherwise acquire at such Current Market Price; and
- "C" is the aggregate number of Ordinary Shares issued or, as the case may be, comprised in the issue or grant.

Such adjustment shall become effective on the date of issue of such Ordinary Shares or issue or grant of such options, warrants or other rights (as the case may be) or, where a record date is set, the first date on which the Ordinary Shares are traded ex-rights, ex-options or ex-warrants, as the case may be on the relevant stock exchange.

## (e) Rights Issues of Other Securities

If and whenever the Issuer shall issue any securities (other than Ordinary Shares or options, warrants or other rights to subscribe for, purchase or otherwise acquire Ordinary Shares) to all or substantially all Shareholders as a class, by way of rights, or issue or grant to all or substantially all Shareholders as a class, by way of rights, of any options, warrants or other rights to subscribe for, purchase or otherwise acquire any securities (other than Ordinary Shares or options, warrants or other rights to subscribe for, purchase or otherwise acquire Ordinary Shares), the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such issue or grant by the following fraction:

$$\frac{A-B}{\Delta}$$

where:

- "A" is the Current Market Price of one Ordinary Share on the last Trading Day preceding the date on which such issue or grant is publicly announced; and
- "B" is the portion of the Fair Market Value of the aggregate options, warrants or rights attributable to one Ordinary Share, with such portion being determined by dividing the Fair Market Value of the aggregate number of options, warrants or rights on the Effective Date by the number of Ordinary Shares entitled to receive the relevant rights.

Such adjustment shall become effective on the date of issue of the securities or grant of such rights, options or warrants (as the case may be) or, where a record date is set, the first date on which the Ordinary Shares are traded ex-rights, ex-options or ex-warrants, as the case may be on the relevant stock exchange.

For the avoidance of doubt, in the case of any instrument issued by the Issuer convertible or exchangeable into or exercisable for Ordinary Shares or warrants or other rights to purchase Ordinary Shares or any security or financial product whose value is determined directly or indirectly by reference to the price of the Ordinary Shares, including equity swaps, forward sales and options representing the right to receive Ordinary Shares (whether or not such contract is to be settled by delivery of Ordinary Shares, in cash or otherwise), the Conversion Price shall fall to be adjusted in accordance with Condition 5.2(d).

#### (f) Issues at less than Relevant Price

If and whenever the Issuer shall issue (otherwise than as mentioned in Condition 5.2(d)) any Ordinary Shares (other than Ordinary Shares issued on the exercise of any other rights of conversion into, or exchange or subscription for, Shares (if any)) or the issue or grant of (otherwise as mentioned in Condition 5.2(d)) options, warrants or other rights to subscribe for, purchase or otherwise acquire Ordinary Shares (other than the Securities) in each case at a price per Ordinary Share which is less than the Relevant Price on the last Trading Day preceding the date of announcement of the terms of such issue, the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such issue or grant by the following fraction:

$$\frac{A + B}{C}$$

where:

- "A" is the number of Ordinary Shares in issue immediately before the issue of such additional Ordinary Shares or the grant of such options, warrants or other rights to subscribe for, purchase or otherwise acquire any Ordinary Shares;
- "B" is the number of Ordinary Shares which the aggregate consideration receivable for the issue of such additional Ordinary Shares would purchase at such Current Market Price; and
- "C" is the number of Ordinary Shares in issue immediately after the issue of such additional Ordinary Shares.

References to additional Ordinary Shares in the above formula shall, in the case of an issue or grant by the Issuer of options, warrants or other rights to subscribe for, purchase or otherwise acquire Ordinary Shares, mean such Ordinary Shares to be issued, or otherwise made available, assuming that such options, warrants or other rights are exercised in full at the initial exercise price (if applicable) on the date of issue or grant of such options, warrants or other rights.

Such adjustment shall become effective on the date of issue of such additional Ordinary Shares or, as the case may be, the issue or grant of such options, warrants or other rights.

## (g) Other Issues at less than Relevant Price

Save in the case of an issue of securities arising from a conversion or exchange of other securities in accordance with the terms applicable to such securities, if the Issuer (otherwise than as mentioned in Condition 5.2(d), 5.2(e) or 5.2(f)) or (at the direction or request of or pursuant to any arrangements with the Issuer) any other company, person or entity shall issue any securities (other than the Securities) which by their terms of issue carry rights of conversion into, or exchange or subscription for, Ordinary Shares at a consideration per Ordinary Share which is less than the Relevant Price on the last Trading Day preceding the date of announcement of the terms of issue of such securities, the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such issue by the following fraction:

$$\frac{A + B}{A + C}$$

where:

"A" is the number of Ordinary Shares in issue immediately before such issue;

"B" is the number of Ordinary Shares which the aggregate consideration receivable by the Issuer for the Ordinary Shares to be issued on conversion or exchange or on exercise of the right of subscription attached to such securities would purchase at such Current Market Price; and

"C" is the maximum number of Ordinary Shares to be issued on conversion or exchange of such securities or on the exercise of such rights of subscription attached thereto at the initial conversion, exchange or subscription price or rate.

Such adjustment shall become effective on the date of issue of such securities.

## (h) Modification of Rights of Conversion etc.

If and whenever there shall be any modification of the rights of conversion, exchange or subscription attaching to any such securities as are mentioned in Condition 5.2(g) (other than in accordance with the terms applicable to such securities) so that the consideration per Ordinary Share (for the number of Ordinary Shares available on conversion, exchange or subscription following the modification) is less than the Relevant Price on the last Trading Day preceding the date of announcement of the proposals for such modification, the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such modification by the following fraction:

$$\frac{A + E}{A + C}$$

where:

"A" is the number of Ordinary Shares in issue immediately before such modification;

"B" is the number of Ordinary Shares which the aggregate consideration receivable by the Issuer for the Ordinary Shares to be issued, or otherwise made available, on conversion or exchange or on exercise of the right of subscription attached to the securities, so modified, would purchase at such Current Market Price per Ordinary Share or, if lower, the existing conversion, exchange or subscription price of such securities; and

"C" is the maximum number of Ordinary Shares to be issued on conversion or exchange of such securities or on the exercise of such rights of subscription attached thereto at the modified conversion, exchange or subscription price or rate.

Such adjustment shall become effective on the date of modification of the rights of conversion, exchange or subscription attaching to such securities.

# (i) Other Offers to Shareholders

If and whenever there is an issue, sale or distribution by or on behalf of the Issuer or (at the direction or request of or pursuant to any arrangements with the Issuer) any other company, person or entity of any securities in connection with an offer by or on behalf of the Issuer or such other company, person or entity pursuant to which offer the Shareholders generally (meaning for these purposes the holders of at least 60 per cent. of the Ordinary Shares outstanding at the time such offer is made) are entitled to participate in arrangements whereby such securities may be acquired by them (except where the Conversion Price falls to be adjusted under Condition 5.2(d), 5.2(e), 5.2(f) or 5.2(g)), the Conversion Price shall be adjusted by multiplying the Conversion Price in force immediately before such issue by the following fraction:

$$\frac{A-B}{\Delta}$$

where:

- "A" is the Current Market Price on the last Trading Day preceding the date on which such issue is publicly announced; and
- "B" is the Fair Market Value on the date of such announcement, as determined in good faith by the Independent Financial Adviser, of the portion of the rights attributable to one Ordinary Share.

Such adjustment shall become effective on the date of issue of the securities.

#### (i) Other Events

If the Issuer determines that an adjustment should be made to the Conversion Price as a result of one or more events or circumstances not referred to in this Condition 5.2 or notwithstanding the preceding sub-paragraphs of this Condition 5.2, in any circumstances where the Issuer considers that any adjustments to the Conversion Price contemplated under this Condition 5.2 should be calculated on a different basis or date or should take effect on a different date from that provided for in this Condition 5.2 or is otherwise inappropriate, the Issuer shall at its own expense use an Independent Financial Adviser to determine as soon as practicable what adjustment (if any) to the Conversion Price is fair and reasonable to take account thereof, if the adjustment would result in a reduction in the Conversion Price, and the date on which such adjustment should take effect and upon such determination by the Independent Financial Adviser such adjustment (if any) shall be made and shall take effect in accordance with such determination, so as to restore the economic position of the Securityholders after the occurrence of such events or circumstances, to the extent possible and permitted under applicable law and subject to the relevant thresholds

agreed in Conditions 5.2(d), (f), (g) and (h) and with the intent that the per share value of any such adjustment shall not exceed the per share value dilution to the Securityholder's interest in the equity of the Issuer under the Securities, to the same economic position as if the diluting or concentrating effect of such events or circumstances had not occurred, PROVIDED THAT where the circumstances giving rise to any adjustment pursuant to this Condition 5.2 have already resulted or will result in an adjustment to the Conversion Price or where the circumstances giving rise to any adjustment arise by virtue of circumstances which have already given rise or will give rise to an adjustment to the Conversion Price, such modification (if any) shall be made to the operation of the provisions of this Condition 5.2 as may be advised by an Independent Financial Adviser, to be in its opinion appropriate to give the intended result.

#### Notwithstanding the foregoing provisions:

- (A) where more than one event which gives rise to an adjustment to the Conversion Price occurs within such a short period of time that, in the opinion of Issuer, a modification to the operation of the adjustment provisions is required to give the intended result, such modification shall be made to the operation of the adjustment provisions as may be determined in good faith by an Independent Financial Adviser to be in its opinion appropriate to give the intended result with the intent that the per share value of any such adjustment shall not exceed the per share value dilution to the Securityholder's interest in the equity of the Issuer under the Securities;
- (B) such modification shall be made to the operation of these Conditions as may be determined in good faith by an Independent Financial Adviser to be in its opinion appropriate: (1) to ensure that an adjustment to the Conversion Price or the economic effect thereof shall not be taken into account more than once; and (2) to ensure that the economic effect of a Capital Distribution is not taken into account more than once;
- (C) no adjustment involving an increase in the Conversion Price will be made, except in the case of a consolidation of the Ordinary Shares as referred on Condition 5.2(a) above;
- (D) no adjustment shall be made to the Conversion Price where Ordinary Shares or other securities including rights, warrants or options are issued, offered, exercised, allotted, appropriated, modified or granted to or for the benefit of employees or officers or former employees or officers (including directors holding or formerly holding executive office) of the Issuer or any of its subsidiaries or any associated company of the Issuer pursuant to any employees' share scheme or plan (including a dividend reinvestment plan) provided that such scheme or plan is in compliance with the listing rules of the SGX-ST or an Alternative Stock Exchange;
- (E) if the Issuer fails to select an Independent Financial Adviser when required for the purposes of this Condition 5.2, the Trustee may (but shall in no way be obliged to) select such adviser and shall have no liability to any person in respect of such selection. All costs, charges, liabilities and expenses incurred in connection with the appointment, retention, consultation and remuneration of any Independent Financial Adviser appointed under these Conditions shall be borne by the Issuer; and
- (F) in the event that the Conversion Price as determined above is less than the nominal or par value of an Ordinary Share, the Conversion Price shall be the nominal or par value of an Ordinary Share.

# 5.3. Decision of an Independent Financial Adviser

A copy of the determination of an Independent Financial Adviser referred to in Condition 5.2 shall be conclusive and binding on the Issuer, the Securityholders and the Trustee, save in the case of manifest error.

If any doubt shall arise as to whether an adjustment falls to be made to the Conversion Price or as to the appropriate adjustment to the Conversion Price, a written opinion of such Independent Financial Adviser in respect thereof shall be conclusive and binding on the Issuer, the Securityholders and the Trustee, save in the case of manifest error.

## 5.4. Rounding Down

On any adjustment, the resultant Conversion Price, if not an integral multiple of \$\$0.005, shall be rounded to the nearest whole multiple of \$\$0.005. No adjustment shall be made to the Conversion Price where such adjustment (rounded down if applicable) would be less than one per cent. of the Conversion Price then in effect or where the Conversion Price would be less than the nominal or par value of an Ordinary Share after such adjustment. Any adjustment not required to be made, and/or any amount by which the Conversion Price has been rounded down, shall be carried forward and taken into account in any subsequent adjustment, and such subsequent adjustment shall be made on the basis that the adjustment not required to be made had been made at the relevant time and/or, as the case may be, that the relevant rounding down had not been made.

Notice of any adjustments to the Conversion Price shall be given by the Issuer to Securityholders in accordance with Condition 15 and to the Trustee and the Agents promptly after the determination thereof. Any such notice relating to a change in the Conversion Price shall set forth the event giving rise to the adjustment, the Conversion Price prior to such adjustment, the adjusted Conversion Price and the effective date of such adjustment.

The Issuer undertakes that it shall not take any action, and shall procure that no action is taken, that would otherwise result in an adjustment to the Conversion Price to below any minimum level permitted by applicable laws or regulations.

### 5.5. Procedure for exercise of Conversion Rights

Conversion Rights may be exercised by a Securityholder during the Conversion Period by delivering the relevant Certificate to the specified office of the Conversion Agent, between 9.00 a.m. and 3.00 p.m. (local time in the place of deposit) on any business day, accompanied by a duly completed and signed notice of conversion (a "Conversion Notice") in the form (for the time being current) obtainable from any Conversion Agent and confirmation that any amounts required to be paid by the Securityholder under this Condition 5.5 have been so paid.

Conversion Rights shall be exercised subject in each case to any applicable fiscal or other laws or regulations applicable in the jurisdiction in which the specified office of the Conversion Agent to whom the relevant Conversion Notice is delivered is located.

If such delivery is made after 3.00 p.m. (local time in the place of deposit) on any business day or on a day which is not a business day in the place of the specified office of the Conversion Agent, such delivery shall be deemed for all purposes of these Conditions to have been made on the next following business day.

The Issuer, or the Conversion Agent on its behalf, may reject any Conversion Notice which is, in its reasonable opinion, incorrect or incomplete in any material respect and such decision shall, save in the case of manifest error, be conclusive and binding on the Issuer, the Trustee, the Conversion Agent and the relevant Securityholder.

A Conversion Notice, once delivered, shall be irrevocable.

The conversion date in respect of a Security (the "Conversion Date") shall be the business day in Singapore immediately following the date of the delivery of the relevant Certificate and the Conversion Notice as provided in this Condition 5.5 and, if applicable, the making of any payment to be made as provided below.

Subject to the requirements of CDP, the Conversion Right attaching to a Security represented by the Global Certificate may be exercised by the presentation to or to the order of a Conversion Agent of one or more Conversion Notices duly completed by or on behalf of each person who is for the time being shown in the records of CDP as the holder of a particular principal amount of Securities (each an "Accountholder"). Deposit of the Global Certificate with the Conversion Agent (or any other conversion agent from time to time) together with the relevant Conversion Notice shall not be required. In such a case, the delivery of the Conversion Notice in respect of the Securities to be converted will constitute or be deemed to constitute confirmation by the relevant Accountholder that the information and representations in the Conversion Notice are true and accurate on the date of delivery. The exercise of the Conversion Right shall be notified by the Conversion Agent (or any other conversion agent from time to time) to the holder of the Global Certificate.

Any exercise of the Conversion Right attaching to a Security represented by the Global Certificate shall be further conditional on that principal amount of Securities so exercised being available in the "Free Balance" of the securities account(s) of the exercising Securityholder with CDP until the relevant Conversion Date and on the exercising Securityholder electing in the Conversion Notice to have the delivery of the Ordinary Shares allotted and issued on conversion of the relevant Securities to be effected by crediting such Ordinary Shares to the securities account(s) of the exercising Securityholder or as it may direct, failing which the Conversion Notice shall be void and all rights of the exercising Securityholder and of any other person thereunder shall cease.

A Securityholder exercising Conversion Rights must pay directly to the relevant authorities any capital, stamp, issue, registration and transfer taxes and duties arising on conversion (other than any capital, stamp, issue, registration and transfer taxes and duties payable in Singapore in respect of the issue or transfer and delivery of any Ordinary Shares in respect of such exercise, which shall be paid by the Issuer). If the Issuer shall fail to pay any taxes and capital, stamp, issue, registration and transfer taxes and duties payable for which it is responsible as provided above, the relevant holder shall be entitled to tender and pay the same and the Issuer as a separate and independent stipulation, covenants to reimburse and indemnify each Securityholder in respect of any payment thereof and any penalties payable in respect thereof.

The Trustee and the Agents shall not be responsible or liable for determining whether any such taxes or capital, stamp, issue, registration and transfer taxes and duties are payable or the amount thereof and it shall not be responsible or liable in any way to anyone for any failure or omission by the Issuer or any Securityholder to pay such taxes or capital, stamp, issue, registration and transfer taxes and duties.

Such Securityholder must also pay all, if any, taxes imposed on it and arising by reference to any disposal or deemed disposal of a Security or interest therein in connection with the exercise of its Conversion Rights.

Ordinary Shares to be delivered on exercise of Conversion Rights (including any Additional Ordinary Shares (as defined below)) will be allotted to and registered in the name of CDP for credit to the securities account designated for the purpose in the Conversion Notice. Where Ordinary Shares are to be delivered through CDP, they will be delivered to the securities account specified by the relevant Securityholder in the relevant Conversion Notice by not later than five Singapore business days following the relevant Conversion Date. Where Ordinary Shares (including any Additional Ordinary Shares) are to be delivered in certificated form, the Issuer will register the person or persons designated for the purpose in the Conversion Notice as holder(s) of the relevant number of Ordinary Shares in the Issuer's share register and a certificate in respect thereof will be dispatched by mail free of charge (but uninsured and at the risk of the recipient) to the relevant Securityholder or as it may direct in the relevant Conversion Notice within 15 business days following the relevant Conversion Date, together with any other securities, property or cash required to be delivered upon conversion and such assignments and other documents (if any) as may be required by law to effect the transfer thereof.

The person or persons designated in the Conversion Notice will become the holder of record of the number of Ordinary Shares issuable upon conversion with effect from the date the relevant Ordinary Shares are credited to their respective accounts with CDP or he is or they are registered as such in the Issuer's register of members (the "Registration Date").

If the Conversion Date in relation to any Security shall be on or after the record date for any issue, distribution, grant, offer or other event that gives rise to the adjustment of the Conversion Price pursuant to Condition 5.2 but before the relevant adjustment becomes effective under the relevant Condition, upon the relevant adjustment becoming effective the Issuer shall procure the issue to the converting Securityholder (or in accordance with the instructions contained in the Conversion Notice (subject to applicable exchange control or other laws or other regulations)), such additional number of Ordinary Shares (the "Additional Ordinary Shares") as is, together with Ordinary Shares to be issued on conversion of the Securities, equal to the number of Ordinary Shares which would have been required to be issued on conversion of such Securities if the relevant adjustment to the Conversion Price had been made and become effective on or immediately prior to the relevant Conversion Date (the "Retroactive Adjustment").

If the record date for the payment of any dividend or other distribution in respect of the Ordinary Shares is on or after the Conversion Date in respect of any Security, but before the Registration Date (disregarding any Retroactive Adjustment referred to above prior to the time such Retroactive Adjustment shall have become effective), the Issuer will calculate and pay to the converting Securityholder or his designee an amount in Singapore dollars (the "Equivalent Amount") equal to the Fair Market Value of such dividend or other distribution to which he would have been entitled had he on that record date been such a shareholder of record and will make the payment at the same time as it makes payment of the non-cash dividend or other distribution, or as soon as practicable thereafter, but, in any event, not later than seven days thereafter. The Equivalent Amount shall be paid by means of a Singapore dollar cheque drawn on, or by transfer to a Singapore dollar account maintained by the payee with, a bank in Singapore, in accordance with instructions given by the relevant Conversion Notice.

# 5.6. Ordinary Shares

The Ordinary Shares issued and delivered on exercise of Conversion Rights will be fully paid and will in all respects rank *pari passu* with the fully paid Ordinary Shares in issue on the relevant Conversion Date, except in any such case for any right excluded by mandatory provisions of applicable law and except that such Ordinary Shares will not rank for (or, as the case may be, the relevant holder shall not be entitled to receive) any dividends, rights, distributions or payments the record date or other due date for the establishment of entitlement for which falls prior to the relevant Conversion Date other than as set out in Condition 5.5 above.

#### 5.7. Distribution Accrual

If any notice requiring the redemption of any Security is given pursuant to Condition 6 during the period beginning on the fifteenth day prior to the record date in respect of any dividend or distribution payable in respect of the Ordinary Shares and ending on the next following Distribution Payment Date after such record date, where such notice specifies a date for redemption falling on or prior to the date which is 14 days after the next following Distribution Payment Date, Distribution shall (subject as hereinafter provided) accrue on the Securities as follows:

- (a) where the Certificates have been delivered for conversion and in respect of which the Conversion Date falls after such record date and on or prior to the next following Distribution Payment Date after such record date, Distribution shall accrue on the Securities, from the preceding Distribution Payment Date to, but excluding, the relevant Conversion Date; or
- (b) where the Certificates have been delivered for conversion and in respect of which the Conversion Date falls after such record date and on or prior to the first Distribution Payment Date, Distribution shall accrue on the Securities, from, and including 19 April 2018 to, but excluding, the relevant Conversion Date,

provided that no such Distribution shall accrue on any Security in the event that the Ordinary Shares issued on conversion thereof shall carry an entitlement to receive such dividend or distribution or in the event the Security carries an entitlement to receive an Equivalent Amount. Any such Distribution shall be paid not later than 14 days after the relevant Conversion Date by a Singapore dollar cheque drawn on, or by transfer to a Singapore dollar account maintained by the payee with, a bank in Singapore, in accordance with instructions given by the relevant Securityholder in the relevant Conversion Notice.

#### 5.8. Representations, Warranties and Covenants

The Issuer has in the Trust Deed:

- (a) represented and warranted to and for the benefit of the Trustee that:
  - (i) the Conversion Shares when issued and delivered in the manner contemplated by these Conditions will be:
    - (A) duly and validly issued and fully paid;
    - (B) rank pari passu with, and carry the same rights in all respects as the other Ordinary Shares then outstanding (except that the Conversion Shares will not be entitled to any dividends, rights, allotments or other distributions the record date of which is before the relevant date of conversion of the Securities as set out in these Conditions); and

- (C) except as provided in Articles 48, 49, 50 and 51 of the Articles of Association of the Issuer, be freely transferable, free and clear of any encumbrances and will not be subject to calls for further funds;
- (ii) the Issuer will have sufficient authority for the issue of such number of Conversion Shares as would be required to be issued on conversion of all the Securities;
- (iii) except as provided in Articles 48, 49, 50 and 51 of the Articles of Association of the Issuer, (A) the issue of the Conversion Shares will not be subject to any pre-emptive or similar rights under the Memorandum and Articles of Association of the Issuer and (B) under Singapore or Cayman Islands law and the Memorandum and Articles of Association of the Issuer there are no restrictions on transfers of the Ordinary Shares;
- (iv) all of the outstanding Ordinary Shares have been, and on the Issue Date, the Issuer will procure that all of the Conversion Shares will be, when issued, duly listed on the SGX-ST;
- the Issuer is in compliance with and will comply with all applicable laws and the applicable requirements of the Listing Manual of the SGX-ST with respect to the Conversion Shares and the Ordinary Shares; and
- (vi) except as provided in Articles 29, 38, 48, 49, 50, 51, 54, 65, 74, 75, 77, 78 and 79 of the Articles of Association of the Issuer, there are no restrictions applicable to the fully-paid up Ordinary Shares generally upon the voting and transfer of any of the Ordinary Shares pursuant to the Issuer's Memorandum and Articles of Association or pursuant to any agreement or other instrument to which the Issuer is a party or by which the Issuer may be bound;
- (b) covenanted with the Trustee that so long as any Security remains outstanding, the Issuer will:
  - (i) keep available, free from any other pre-emptive or other similar rights, out of its authorised share capital the full number of Ordinary Shares liable to be issued on conversion of the Securities from time to time remaining outstanding and to satisfy in full all other rights of conversion into or exchange or subscription for Ordinary Shares and will ensure that all Ordinary Shares delivered on conversion of Securities will be duly and validly credited as fully-paid; and
  - (ii) use all reasonable endeavours to:
    - (A) maintain a listing for all the issued Ordinary Shares on the SGX-ST;
    - (B) obtain and maintain a listing for all the Ordinary Shares issued on exercise of the Conversion Rights attaching to the Securities on the SGX-ST; and
    - (C) if the Issuer is unable to obtain or maintain such listing, to obtain and maintain a listing for all Ordinary Shares issued on exercise of the Conversion Rights on an Alternative Stock Exchange as the Issuer may from time to time (with the prior written consent of the Trustee) determine and will forthwith give notice to Securityholders in accordance with Condition 15 of the listing or delisting of Ordinary Shares (as a class) by any such stock exchanges.

# 5.9. No Duty to Monitor

Neither the Trustee nor the Agents shall be under any duty or obligation to monitor whether any event or circumstance has happened or exists or may happen or exist and which requires or may require an adjustment to be made to the Conversion Price and will not be responsible or liable to the Securityholders for any loss arising from any failure by it to do so, nor shall the Trustee or the Agents be responsible or liable in any way to any person for any determination of whether or not an adjustment to the Conversion Price is required or should be made nor as to the determination or calculation of any such adjustment or for any delay of the Issuer or the Independent Financial Adviser in making such determination or calculation of any such adjustment or any erroneous determination by the Issuer or the Independent Financial Adviser. In addition, none of the Trustee, the Paying Agent, the Registrar, the Conversion Agent, the Transfer Agent or the Calculation Agent shall be under any duty or obligation to calculate, determine or verify the number of Ordinary Shares to be issued upon conversion of the Securities or the method used in such determination.

# 5.10. No Obligation for Issuer's failure

Neither the Trustee nor the Agents shall be responsible or liable to the Securityholders or any person for any failure of the Issuer (i) to make any payments or (ii) to issue, transfer or deliver any Ordinary Shares or other securities or property upon the surrender of any Security for the purposes of conversion or any failure by the Issuer to comply with any of its covenants set out in these Conditions.

### 5.11. Calculations

All calculations under these Conditions, the Trust Deed and the Agency Agreement shall be performed by the Issuer or any other person nominated or authorised by the Issuer. Neither the Trustee nor the Agents shall be liable in any respect for the accuracy or inaccuracy in any mathematical calculation or formula under these Conditions, the Agency Agreement or the Trust Deed, whether by the Issuer or any other person so nominated or authorised by the Issuer for the purposes of these Conditions, the Agency Agreement or the Trust Deed.

#### 5.12. Purchase of Ordinary Shares

The Issuer may exercise such rights as it may from time to time enjoy to purchase or otherwise acquire any shares of the Issuer (including Ordinary Shares) or any depositary or other receipts or certificates representing the same without the consent of the Securityholders.

#### 5.13. Definitions

In these Conditions:

"<u>Alternative Stock Exchange</u>" means at any time, in the case of the Ordinary Shares, if they are not at that time listed and traded on the SGX-ST, the principal stock exchange or securities market on which the Ordinary Shares are then listed or quoted or dealt in;

"business day" means, in respect of each Security, (i) a day (other than a Saturday or Sunday) on which the CDP is operating, (ii) a day (other than a Saturday or Sunday) on which banks and foreign exchange markets are open for general business in the country of the Paying Agent's specified office and (iii) (if a payment is to be made on that day) a day (other than a Saturday or Sunday) on which banks and foreign exchange markets are open for general business in Singapore;

"Capital Distribution" means any dividend or distribution of cash or assets in specie or other property, and whenever paid or made and however described (and for these purposes a distribution of assets in specie includes without limitation an issue of shares or other securities credited as fully or partly paid (other than Ordinary Shares credited as fully paid to the extent any adjustment to the Conversion Price is made in respect thereof under Condition 5.2(b)) by way of capitalisation of reserves) and including any Scrip Dividend to the extent of the Relevant Cash Dividend unless it comprises a purchase of Ordinary Shares by or on behalf of the Issuer (or a purchase of the Ordinary Shares by or on behalf of a subsidiary of the Issuer), where the weighted average price (before expenses) on any one day in respect of such purchases does not exceed the average closing market price of the Ordinary Shares as quoted by the SGX-ST or, as the case may be, Alternative Stock Exchange, by more than 5 per cent. either (1) on that date, or (2) where an announcement has been made of the intention to purchase Ordinary Shares at some future date at a specified price, on the Trading Day immediately preceding the date of such announcement (excluding, for the avoidance of doubt, general authority for such purchases given by a Shareholders' meeting of the Issuer, or any notice convening such meeting) and, if in the case of either (1) or (2), the relevant day is not a Trading Day, the immediately preceding Trading Day.

"Current Market Price" means, in respect of an Ordinary Share at a particular time on a particular date, the average of the closing prices quoted by the SGX-ST or, as the case may be, by the Alternative Stock Exchange for one Ordinary Share (being an Ordinary Share carrying full entitlement to dividend) for the five consecutive Trading Days ending on the Trading Day immediately preceding such date; provided that if at any time during the said five Trading Day period the Ordinary Shares shall have been quoted ex-dividend and during some other part of that period the Ordinary Shares shall have been quoted cum-dividend then:

- (a) if the Ordinary Shares to be issued in such circumstances do not rank for the dividend in question, the quotations on the dates on which the Ordinary Shares shall have been quoted cum-dividend shall for the purpose of this definition be deemed to be the amount thereof reduced by an amount equal to the Fair Market Value of that dividend per Ordinary Share; or
- (b) if the Ordinary Shares to be issued in such circumstances rank for the dividend in question, the quotations on the dates on which the Ordinary Shares shall have been quoted ex-dividend shall for the purpose of this definition be deemed to be the amount thereof increased by an amount equal to the Fair Market Value of that dividend per Ordinary Share,

and provided further that if the Ordinary Shares on each of the said five Trading Days have been quoted cum-dividend in respect of a dividend which has been declared or announced but the Ordinary Shares to be issued do not rank for that dividend, the quotations on each of such dates shall for the purpose of this definition be deemed to be the amount thereof reduced by an amount equal to the Fair Market Value of that dividend per Ordinary Share;

"Fair Market Value" means, with respect to any assets, security, option, warrants or other right on any date, the fair market value of that asset, security, option, warrant or other right as determined by the Independent Financial Adviser; provided that: (A) the fair market value of a cash dividend paid or to be paid per Ordinary Share shall be the amount of such cash dividend per Ordinary Share determined as at the date of announcement of such Dividend; and (B) where options, warrants or other rights are publicly traded in a market of adequate liquidity (as determined by such Independent Financial Adviser) the fair market value of such options, warrants or other rights shall equal the arithmetic mean of the daily closing prices of such options, warrants or other rights during the period of five trading days on the

relevant market immediately prior to the date on which the Fair Market Value is to be determined and, if no such period is available, the period of five trading days on the relevant market commencing on the first such trading day such options, warrants or other rights are publicly traded;

"Independent Financial Adviser" means an independent financial institution of international repute appointed at its own expense by the Issuer;

"Relevant Price" means the product of the Current Market Price and 0.95; and

"Trading Day" means a day when the SGX-ST or, as the case may be, an Alternative Stock Exchange is open for dealing business, provided that if no closing price is reported in respect of the relevant Ordinary Shares on the SGX-ST or, as the case may be, the Alternative Stock Exchange for one or more consecutive dealing days, such day or days will be disregarded in any relevant calculation and shall be deemed not to have existed when ascertaining any period of dealing days.

### 6. REDEMPTION AND PURCHASE

### 6.1. No Fixed Redemption Date

The Securities are perpetual capital securities in respect of which there is no fixed redemption date and the Issuer shall (subject to the provisions of Condition 3 and without prejudice to Condition 10) only have the right (but not the obligation) to redeem or purchase them in accordance with the following provisions of this Condition 6. Any date fixed for redemption under this Condition 6 may not occur within 15 days of the end of a Conversion Closed Period but otherwise may occur when the Conversion Right is expressed in these Conditions to be exercisable.

# 6.2. Redemption at the Option of the Issuer

The Securities may be redeemed at the option of the Issuer in whole or in part, on or after 19 October 2018 on giving not less than 30 nor more than 60 days' irrevocable notice to the Securityholders. Any such redemption of Securities shall be at their specified denomination or integral multiples thereof, together with Distribution accrued (including any Arrears of Distribution) to (but excluding) the date fixed for redemption.

All Securities in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition.

In the case of a partial redemption of the Securities, the notice to Securityholders shall also specify the principal amount of Securities drawn and the holder(s) of such Securities, to be redeemed, which shall have been drawn by or on behalf of the Issuer, subject to compliance with any applicable laws. So long as the Securities are listed on any stock exchange, the Issuer shall comply with the rules of such stock exchange in relation to the publication of any redemption of such Securities.

# 6.3. Redemption for Taxation Reasons

The Securities may be redeemed at the option of the Issuer in whole or in part, at any time on giving not less than 30 nor more than 60 days' notice to the Securityholders, the Trustee and the Paying Agent (which notice shall be irrevocable), at their specified denomination or integral multiples thereof, (together with Distribution (including Arrears of Distribution) accrued to (but excluding) the date fixed for redemption), if:

- (b) the Issuer receives a ruling by the Comptroller of Income Tax in Singapore (or other relevant authority) which confirms that:
  - (i) the Securities will not be regarded as "debt securities" for the purposes of Section 43N(4) of the Income Tax Act, Chapter 134 of Singapore ("ITA") and Regulation 2 of the Income Tax (Qualifying Debt Securities) Regulations; or
  - (ii) the Distributions (including any Arrears of Distribution) will not be regarded as interest payable by the Issuer for the purposes of the withholding tax exemption on interest for "qualifying debt securities" under the ITA; or
- (c) (i) the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 8, or increase the payment of such additional amounts, as a result of any change in, or amendment to, the laws (or any regulations, rulings or other administrative pronouncements promulgated thereunder) of Singapore or any political subdivision or any authority thereof or therein having power to tax;
  - (ii) any change in, or amendment to, the application or official interpretation of any such laws, regulations, rulings or other administrative pronouncements by any legislative body, court, governmental agency or regulatory authority (including the enactment of any legislation and the publication of any judicial decision or regulatory determination) which is enacted, promulgated, issued, becomes effective or is made public otherwise on or after the Issue Date; and
  - (iii) such obligations cannot be avoided by the Issuer taking reasonable measures available to it (which shall not require the Issuer to incur unreasonable costs),

provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Securities then due.

Prior to the publication of any notice of redemption pursuant to this Condition 6.3, the Issuer shall deliver or procure that there is delivered to the Trustee and the Paying Agent (unless waived by the Trustee and/or the Paying Agent):

- (A) a certificate signed by a director or duly authorised signatory of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred and the Trustee shall be entitled to accept such certificate as sufficient evidence of the satisfaction of such conditions precedent; and
- (B) an opinion of the Issuer's independent legal, tax or other professional advisers of recognised standing to the effect that the Issuer has or is likely to become obliged to pay such additional amounts as a result of such change or amendment referred to above or (in the case of a notice of redemption pursuant to Condition 6.3(a)) the ruling by the Comptroller of Income Tax in Singapore (or other relevant authority).

Upon the expiry of any such notice as is referred to in this Condition 6.3, the Issuer shall be bound to redeem the Securities in accordance with this Condition 6.3.

## 6.4. Redemption for Accounting Reasons

The Securities may be redeemed at the option of the Issuer in whole or in part, at any time on giving not less than 30 nor more than 60 days' notice to the Securityholders, the Trustee and the Paying Agent (which notice shall be irrevocable), at their specified denomination or integral multiples thereof (together with Distribution (including Arrears of Distribution) accrued to (but excluding) the date fixed for redemption) if, as a result of any changes or amendments to IFRS (as defined in the Trust Deed) or any other accounting standards that may replace IFRS or otherwise adopted by the Issuer for the purposes of the consolidated financial statements of the Issuer (the "Relevant Accounting Standard"), the Securities will not or will no longer be recorded as "equity" of the Issuer pursuant to the Relevant Accounting Standard.

Prior to the publication of any notice of redemption pursuant to this Condition 6.4, the Issuer shall deliver or procure that there is delivered to the Trustee and the Paying Agent (unless waived by the Trustee and/or the Paying Agent):

- (a) a certificate, signed by a director or duly authorised signatory of the Issuer stating that
  the circumstances referred to above prevail and setting out the details of such
  circumstances and the Trustee shall be entitled to accept such certificate as sufficient
  evidence that such circumstances prevail; and
- (b) an opinion of the Issuer's independent auditors stating that the circumstances referred to above prevail and the date on which the relevant change or amendment to the Relevant Accounting Standard has taken effect or is due to take effect.

Upon the expiry of any such notice as is referred to in this Condition 6.4, the Issuer shall be bound to redeem the Securities in accordance with this Condition 6.4.

# 6.5. Redemption for Tax Deductibility

The Securities may be redeemed at the option of the Issuer in whole or in part, at any time on giving not less than 30 nor more than 60 days' notice to the Securityholders, the Trustee and the Paying Agent (which notice shall be irrevocable), at their specified denomination or integral multiples thereof (together with Distribution (including Arrears of Distribution) accrued to (but excluding) the date fixed for redemption), if:

- (a) the Issuer receives a ruling by the Comptroller of Income Tax in Singapore (or other relevant authority) which confirms that the Distributions (including any Arrears of Distribution) will not be regarded as sums "payable by way of interest upon any money borrowed" for the purpose of Section 14(1)(a) of the ITA; or
- (b) as a result of:
  - any change in, or amendment to, the laws (or any regulations, rulings or other administrative pronouncements promulgated thereunder) of Singapore or any political subdivision or any authority thereof or therein having the power to tax;

- (ii) any change in, or amendment to, the application or official interpretation of any such laws, regulations, rulings or other administrative pronouncements by any legislative body, court, governmental agency or regulatory authority (including the enactment of any legislation and the publication of any judicial decision or regulatory determination) which is enacted, promulgated, issued, becomes effective or is made public otherwise on or after the Issue Date; or
- (iii) any generally applicable official interpretation or pronouncement which is issued or announced on or after the Issue Date that provides for a position with respect to such laws or regulations that differs from the previously generally accepted position which is announced before the Issue Date,

the Distributions (including any Arrears of Distribution) by the Issuer are no longer, or would no longer be, regarded as sums "payable by way of interest upon any money borrowed" for the purpose of Section 14(1)(a) of the ITA.

Prior to the publication of any notice of redemption pursuant to this Condition 6.5, the Issuer shall deliver or procure that there is delivered to the Trustee and the Paying Agent (unless waived by the Trustee and/or the Paying Agent):

- (A) a certificate, signed by a director or a duly authorised signatory of the Issuer stating that the circumstances referred to above prevail and setting out the details of such circumstances and the Trustee shall be entitled to accept such certificate as sufficient evidence that such circumstances prevail; and
- (B) an opinion of the Issuer's independent legal, tax or other professional advisers of recognised standing stating that the circumstances referred to above prevail and the date on which the relevant change or amendment to the tax regime has taken effect or is due to take effect or (in the case of a notice of redemption pursuant to Condition 6.5(a)) the ruling from the Comptroller of Income Tax in Singapore (or other relevant authority).

Upon the expiry of any such notice as is referred to in this Condition 6.5, the Issuer shall be bound to redeem the Securities in accordance with this Condition 6.5.

### 6.6. Redemption in the case of Minimal Outstanding Amount

The Securities may be redeemed at the option of the Issuer in whole or in part, at any time on giving not less than 30 nor more than 60 days' notice to the Securityholders, the Trustee and the Paying Agent (which notice shall be irrevocable), at their specified denomination or integral multiples thereof (together with Distribution (including Arrears of Distribution) accrued to (but excluding) the date fixed for redemption) if, before giving such notice, the aggregate principal amount of the Securities outstanding is less than 10 per cent. of the aggregate principal amount originally issued.

Upon expiry of any such notice as is referred to in this Condition 6.6, the Issuer shall be bound to redeem all the Securities in accordance with this Condition 6.6.

# 6.7. Purchases

The Issuer and/or any of its subsidiaries may at any time purchase Securities at any price in the open market or otherwise. The Securities so purchased, while held by or on behalf of the Issuer or any such subsidiary, shall not entitle the holder to exercise any Conversion Right.

# 6.8. Cancellation

All Securities purchased by or on behalf of the Issuer and/or any of its subsidiaries may be held, resold or surrendered for cancellation by surrendering the Certificate representing such Securities to the Registrar and, in each case, if so surrendered, shall, together with all Securities redeemed by the Issuer, be cancelled forthwith. Any Securities or Certificates so surrendered for cancellation may not be reissued or resold.

# 7. PAYMENTS

### 7.1. Principal and Distribution

- (a) Payments of principal will, subject as mentioned below, be made against presentation and surrender of the relevant Certificates at the specified office of the Transfer Agent or of the Registrar and in the manner provided in Condition 7.1(b).
- (b) Distribution (including any Arrears of Distribution) on Securities shall be paid to the person shown on the Register at the close of business on the fifth business day before the due date for payment thereof (the "Record Date"). Payments of Distribution (including any Arrears of Distribution) on each Security shall be made by a Singapore dollar cheque and mailed to the holder (or to the first named of joint holders) of such Security at its address appearing in the Register. Upon application by the holder to the specified office of the Registrar or the Transfer Agent before the Record Date, such payment of Distribution (including any Arrears of Distribution) may be made by transfer to an account maintained by the payee in that currency with, a bank in the principal financial centre for that currency.

### 7.2. Payments subject to law etc.

All payments are subject in all cases to any applicable fiscal or other laws, regulations and directives in the place of payment, but without prejudice to the provisions of Condition 8. No commission or expenses shall be charged to the Securityholders in respect of such payments.

## 7.3. Appointment of Agents

The Agents initially appointed by the Issuer and their respective specified offices are listed below. The Issuer reserves the right at any time to vary or terminate the appointment of any Agent and to appoint additional or other Agents, provided that the Issuer will at all times maintain (i) a Paying Agent, (ii) a Conversion Agent, (iii) a Transfer Agent, (iv) a Calculation Agent and (v) a Registrar, each having a specified office in Singapore.

Notice of any such change or any change of any specified office will be given by the Issuer to the Securityholders in accordance with Condition 15.

The Agency Agreement may be amended by the Issuer, the Paying Agent, the Registrar, the Conversion Agent, the Calculation Agent and the Trustee, without the consent of any Securityholder, for the purpose of curing any ambiguity or of curing, correcting or supplementing any defective provision contained therein or in any manner which the Issuer, the Paying Agent, the Registrar, the Conversion Agent, the Calculation Agent and the Trustee may mutually deem necessary or desirable and which does not, in the opinion of the Issuer, Paying Agent, the Registrar, the Conversion Agent, the Calculation Agent and the Trustee, adversely affect the interest of the Securityholders.

# 7.4. Delay in Payment

Securityholders will not be entitled to any interest or other payment for any delay after the due date in receiving the amount due on a Security if the due date is not a business day, if the Securityholder is late in surrendering or cannot surrender its Certificate (if required to do so) or if a cheque mailed in accordance with Condition 7.1(b) arrives after the due date for payment.

## 7.5. Non-business days

Subject as otherwise provided in these Conditions, if any date for the payment in respect of any Security is not a business day, the holder shall not be entitled to payment until the next following business day nor to any interest or other sum in respect of such delay.

### 8. TAXATION

All payments of principal and Distributions (including any Arrears of Distribution) by or on behalf of the Issuer in respect of the Securities shall be made free and clear of, and without deduction or withholding for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within Singapore or any authority thereof or therein having power to tax, unless such deduction or withholding is required by law. In such event, the Issuer shall pay such additional amounts as will result in the receipt by the Securityholders of such amounts as would have been received by them had no such deduction or withholding been required, except that no such additional amounts shall be payable in respect of any Security presented (or in respect of which the Certificate representing it is presented) for payment:

- (a) by or on behalf of a holder who is subject to such taxes, duties, assessments or governmental charges by reason of his being connected with Singapore otherwise than by reason only of the holding of such Security or the receipt of any sums due in respect of such Security (including, without limitation, the holder being a resident of, or a permanent establishment in, Singapore);
- (b) more than 30 days after the Relevant Date except to the extent that the holder thereof would have been entitled to such additional amounts on presenting the same for payment on the last day of such period of 30 days; or
- (c) by or on behalf of a holder who would be able to lawfully avoid (but has not so avoided) such deduction or withholding by making a declaration or any other statement including, but not limited to, a declaration of residence or non-residence but fails to do so.

As used in these Conditions, "Relevant Date" in respect of any Security means the date on which payment in respect thereof first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made.

# 9. PRESCRIPTION

Claims against the Issuer for payment in respect of the Securities shall be prescribed and become void unless made within three years from the appropriate Relevant Date for payment.

# 10. NON-PAYMENT

## 10.1. Non-payment when due

Notwithstanding any of the provisions below in this Condition 10, the right to institute proceedings for winding-up of the Issuer is limited to circumstances where payment under the Securities has become due. In the case of any Distribution or Arrears of Distribution, such payment will not be due if the Issuer has elected to defer that payment pursuant to Condition 4, provided that nothing in this Condition 10, including any restriction on commencing proceedings, shall in any way restrict or limit the rights of the Trustee or any of its directors, officers, employees or agents to claim from or to otherwise take any action against the Issuer in respect of any costs, charges, fees, expenses or liabilities incurred by such party pursuant to or in connection with the Securities or the Trust Deed.

### 10.2. Proceedings for Winding-Up

If (i) a final and effective order is made or an effective resolution is passed for the bankruptcy, winding-up, liquidation, receivership or similar proceedings of the Issuer or (ii) the Issuer fails to pay the principal of or any Distributions (including any Arrears of Distribution) on any of the Securities when due and such failure continues for a period of 10 business days (together, the "Enforcement Events"), the Issuer shall be deemed to be in default under the Trust Deed and the Securities and the Trustee may, subject to the provisions of Condition 10.4, institute proceedings for the winding-up of the Issuer and/or prove in the winding-up of the Issuer and/or claim in the liquidation of the Issuer for such payment.

### 10.3. Enforcement

Without prejudice to Condition 10.2 but subject to the provisions of Condition 10.4, the Trustee may without further notice to the Issuer institute such proceedings against the Issuer as it may think fit to enforce any term or condition binding on the Issuer under the Securities or the Trust Deed including the delivery of Ordinary Shares upon exercise of Conversion Rights prior to the commencement of the winding-up of the Issuer in accordance with Condition 5 (other than any payment obligation of the Issuer under or arising from the Securities, including, without limitation, payment of any principal or premium or satisfaction of any Distributions (including any Arrears of Distribution) in respect of the Securities including any damages awarded for breach of any obligations) and in no event shall the Issuer, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums, in cash or otherwise, sooner than the same would otherwise have been payable by it.

#### 10.4. Entitlement of Trustee

The Trustee shall not be obliged to take any of the actions referred to in Condition 10.2 or Condition 10.3 against the Issuer to enforce the terms of the Trust Deed or the Securities unless (i) it shall have been so directed by an Extraordinary Resolution of the Securityholders or so requested in writing by Securityholders holding not less than 25 per cent. in principal amount of the Securities outstanding and (ii) it shall have been indemnified and/or secured and/or pre-funded to its satisfaction.

# 10.5. Right of Securityholders

No Securityholder shall be entitled to proceed directly against the Issuer or to institute proceedings for the winding-up or claim in the liquidation of the Issuer or to prove in such winding-up unless the Trustee, having become so bound to proceed or being able to prove in such winding-up or claim in such liquidation, fails or neglects to do so within a reasonable period and such failure or neglect shall be continuing, in which case the Securityholder shall have only such rights against the Issuer as those which the Trustee is entitled to exercise as set out in this Condition 10.

### 10.6. Extent of Securityholders' remedy

No remedy against the Issuer, other than as referred to in this Condition 10, shall be available to the Trustee or the Securityholders, whether for the recovery of amounts owing in respect of the Trust Deed or the Securities or in respect of any breach by the Issuer of any of its other obligations under or in respect of the Trust Deed or the Securities (as applicable).

### 11. MEETING OF SECURITYHOLDERS AND MODIFICATIONS

The Trust Deed contains provisions for convening meetings of Securityholders to consider any matter affecting their interests, including modification by Extraordinary Resolution of the Securities (including these Conditions insofar as the same may apply to such Securities) or any of the provisions of the Trust Deed.

The Trustee or the Issuer at any time may, and the Trustee upon the request in writing by Securityholders holding not less than one-tenth of the principal amount of the Securities for the time being outstanding, and after being indemnified and/or secured and/or pre-funded to its satisfaction against all costs and expenses shall, convene a meeting of the Securityholders. An Extraordinary Resolution duly passed at any such meeting shall be binding on all the Securityholders, whether present or not, except that any Extraordinary Resolution proposed, inter alia, (a) to amend the dates of redemption of the Securities or any date for payment of principal or Distributions (including any Arrears of Distribution)on the Securities, (b) to reduce or cancel the principal amount of, or any Distributions (including any Arrears of Distribution) payable on redemption of, the Securities, (c) to reduce the Distribution Rate in respect of the Securities or to vary the method or basis of calculating the Distribution Rate or the basis for calculating any amount of Distribution in respect of the Securities, (d) to vary any method of, or basis for, calculating the amounts in the nature of principal payable pursuant to Condition 6, (e) to vary the currency or currencies of payment or denomination of the Securities, (f) to take any steps that may only be taken following approval by an Extraordinary Resolution to which the special quorum provisions apply, (g) to modify or cancel the Conversion Rights in Condition 5, (h) to amend the subordination provisions of the Securities or (i) to modify the provisions concerning the quorum required at any meeting of Securityholders or the majority required to pass the Extraordinary Resolution, will only be binding if passed at a meeting of the Securityholders (or at any adjournment thereof) at which a special quorum (provided for in the Trust Deed) is present.

# 12. REPLACEMENT OF SECURITIES AND CERTIFICATES

If a Security or Certificate is lost, stolen, mutilated, defaced or destroyed it may be replaced, subject to applicable laws, regulations and stock exchange or other relevant authority regulations, at the specified office of the Registrar, or at the specified office of such other Transfer Agent, as the case may be, as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Securityholders in accordance

with Condition 15, on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, undertaking security and indemnity (which may provide, inter alia, that if the allegedly lost, stolen or destroyed Security, or Certificate is subsequently presented for payment, there will be paid to the Issuer on demand the amount payable by the Issuer in respect of such Security or Certificate) and otherwise as the Issuer may require. Mutilated or defaced Securities or Certificates must be surrendered before replacements will be issued.

### 13. FURTHER ISSUES

The Issuer may from time to time without the consent of the Securityholders create and issue further perpetual securities having the same terms and conditions as the Securities and so that the same shall be consolidated and form a single Series with such Securities, and references in these Conditions to "Securities" shall be construed accordingly.

## 14. INDEMNIFICATION OF THE TRUSTEE

The Trust Deed contains provisions for the indemnification of the Trustee and for its relief from responsibility, including provisions relieving it from taking proceedings to enforce repayment and from taking action to convene meetings unless indemnified and/or secured and/or pre-funded to its satisfaction. The Trust Deed also contains a provision entitling the Trustee or any corporation related to it to enter into business transactions with the Issuer or any of its subsidiaries without accounting to the Securityholders for any profit resulting from such transactions.

Each Securityholder shall be solely responsible for making and continuing to make its own independent appraisal and investigation into the financial condition, creditworthiness, condition, affairs, status and nature of the Issuer, and the Trustee shall not at any time have any responsibility for the same and each Securityholder shall not rely on the Trustee in respect thereof.

#### 15. NOTICES

Notices to Securityholders will be valid if either (i) for so long as the Securities are listed on the SGX-ST and the rules of the SGX-ST so require, published on the website of the SGX-ST at http://www.sgx.com or (ii) published in a leading English language newspaper having general circulation in Singapore. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once, on the first date on which publication is made.

Until such time as any definitive Securities are issued, so long as the Global Certificate is issued in the name of CDP, notices to Securityholders will only be valid if despatched by uninsured post to persons who are for the time being shown in the records of CDP as the holders of the Securities or, if the rules of CDP so permit, delivered to CDP for communication by it to the Securityholders, except that if the Securities are listed on the SGX-ST and the rules of the SGX-ST so require, notice will in any event be considered valid if published in accordance with the preceding paragraph. Any such notice shall be deemed to have been given to the Securityholders on the fourth day after the day of despatch or (as the case may be) on which the said notice was given to CDP.

Notwithstanding the other provisions of this Condition, in any case where the identity and addresses of all the Securityholders are known to the Issuer, notices to such Securityholders may be given individually by recorded delivery mail to such addresses and will be deemed to have been given when received at such addresses.

### 16. GOVERNING LAW AND JURISDICTION

## 16.1. Governing Law

The Trust Deed and the Securities are governed by, and shall be construed in accordance with, the laws of Singapore, save that clauses 2.2 to 2.5 of the Trust Deed and Condition 3 shall be governed by, and construed in accordance with, the laws of the Cayman Islands.

### 16.2. Jurisdiction

The courts of Singapore are to have non-exclusive jurisdiction to settle any disputes that may arise out of or in connection with the Trust Deed and any Securities and accordingly any legal action or proceedings arising out of or in connection with the Trust Deed or the Securities, ("<u>Proceedings</u>") may be brought in such courts. The Issuer irrevocably submits to the jurisdiction of such courts and waives any objection to Proceedings in such courts whether on the ground of venue or on the ground that the Proceedings have been brought in an inconvenient forum.

# 17. PROCESS AGENT

The Issuer has irrevocably appointed FS Chengdu No. 1 Pte. Ltd. (presently at 8 Robinson Road, #03-00, ASO Building, Singapore 048544) as its authorised agent for service of process in Singapore. If for any reason such agent shall cease to be such agent for service of process, the Issuer shall forthwith appoint a new agent for service of process in Singapore and deliver to the Trustee a copy of the new agent's acceptance of that appointment within 30 days. Nothing in the Trust Deed or any term or condition of the Securities shall affect the right to serve process in any other manner permitted by law.

# 18. CONTRACTS (RIGHTS OF THIRD PARTIES) ACT

No person shall have any right to enforce any term or condition of the Securities under the Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore.

#### **Paying Agent, Calculation Agent**

Perpetual (Asia) Limited 16 Collyer Quay #07-01 Singapore 049318

#### Registrar, Transfer Agent, Conversion Agent

Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.)
80 Robinson Road #11-02
Singapore 068898



# CONSOLIDATED STATEMENTS OF PROFIT OR LOSS FOR FY2015, FY2016 AND FY2017

		Group	
	<b>←</b> Audited —		
	FY2015	FY2016	FY2017
	(restated) <sup>(1)</sup>		
	S\$'000	S\$'000	S\$'000
Revenue	214,963	199,051	384,392
Cost of sales	(122,232)	(147,300)	(231,360)
Gross profit	92,731	51,751	153,032
Administrative expenses	(16,407)	(27,008)	(24,146)
Selling expenses	(6,496)	(5,633)	(5,319)
Other income/(expenses) (net)	4,135	(24,468)	(13,998)
Other (losses)/gains (net)	(236)	98,335	(56)
Results from operating activities	73,727	92,977	109,513
Finance income	21,841	21,262	17,082
Finance costs	(4,636)	(8,128)	(9,010)
Net finance income	17,205	13,134	8,072
Share of after-tax profit of associated companies	39	12,278	3,648
Profit before tax	90,971	118,389	121,233
Tax expense	(22,651)	(3,473)	(27,940)
Profit for the year	68,320	114,916	93,293
Attributable to:			
Equity holders of the Company	67,362	113,089	88,283
Non-controlling interests	958	1,827	5,010
Profit for the year	68,320	114,916	93,293
EPS (cents) before the Rights Issue	11.42	19.17	14.97
EPS (cents) after the Rights Issue <sup>(2)</sup>	9.13	15.33	11.97
Dividends (tax exempt (one-tier))			
- Interim ordinary dividend per Share (cents)	0.70	1.00	1.00
- Final ordinary dividend per Share (cents)	1.00	1.00	1.20 <sup>(3)</sup>

#### Notes:

In addition, interest income from counterparties in respect of the cross currency swaps taken up to hedge the Group's investments in its subsidiaries previously against the corresponding interest costs incurred on the Group's borrowings, has been reclassified as finance income. Accordingly, the consolidated statements of profit or loss for FY2016 have been restated to reflect the reclassification.

<sup>(1)</sup> Following a business review, the interest income from loans extended to the associated companies in the Group was classified as part of its property financing income given that such income would be earned on a recurrent basis. The associated financing costs for such loans are also reclassified to cost of sales.

- (2) For comparative purposes, EPS has been computed on the assumption that (a) the Conversion Shares were issued on 1 January 2015, 2016 and 2017, as the case may be, (b) \$\$162,199,110.70 in aggregate principal amount of Convertible Securities were converted into Conversion Shares at the Conversion Price of \$\$1.10 per Conversion Share, and (c) estimated transaction costs of \$\$40,000 are recognised in profit or loss.
- (3) Subject to approval of the Shareholders at the Annual General Meeting of the Company to be held on 24 April 2018, the proposed final tax-exempt (one tier) dividend for the financial year ended 31 December 2017 will be payable on 15 May 2018.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR FY2015, FY2016 AND FY2017

	Group  Audited		
	FY2015 S\$'000	FY2016 S\$'000	FY2017 S\$'000
Profit for the year	68,320	114,916	93,293
Other comprehensive income			
Items that are or may be reclassified subsequently to profit or loss:			
Realisation of foreign currency translation differences arising from liquidation of a subsidiary, net of tax	(364)	-	_
Realisation of foreign currency translation differences arising from dilution of interests in subsidiaries (net of tax) reclassified to profit or loss	_	(3,618)	_
Share of translation differences on financial statements of foreign associated companies, net of tax	1	(203)	893
Translation differences on financial statements of foreign subsidiaries, net of tax	20,563	(45,177)	(16,574)
Translation differences on monetary items forming part of net investment in foreign subsidiaries, net of tax	1,257	(2,522)	(1,470)
Net change in fair value of available-for-sale equity securities, net of tax	_	_	(3,949)
Total other comprehensive income for the year, net of tax	21,457	(51,520)	(21,100)
Total comprehensive income for the year	89,777	63,396	72,193
Total comprehensive income attributable to:			
Equity holders of the Company	88,836	61,647	67,361
Non-controlling interests	941	1,749	4,832
Total comprehensive income for the year	89,777	63,396	72,193



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

	Group Audited 31 December 2017 S\$'000
Non-current assets	
Property, plant and equipment	230,844
Investment properties	282,634
Interests in associated companies and joint ventures	64,361
Derivative assets	350
Other investments	23,380
Deferred tax assets	25,905
Trade and other receivables	284,455
	911,929
Current assets	
Development properties	390,704
Inventories	175
Trade and other receivables	445,534
Other investments	38,863
Cash and cash equivalents	319,298
	1,194,574
Total assets	2,106,503
Equity	
Share capital	73,640
Reserves	1,006,514
Equity attributable to owners of the Company	1,080,154
Non-controlling interests	6,727
Total equity	1,086,881
Non-current liabilities	
Loans and borrowings	609,988
Derivative liabilities	13,122
Other payable	12,811
Deferred tax liabilities	3,870
	639,791
Current liabilities	
Current tax payable	30,306
Trade and other payables	166,093
Receipts in advance	179,264
Derivative liabilities	4,168
	379,831
Total liabilities	1,019,622
Total equity and liabilities	2,106,503



#### **CONSOLIDATED STATEMENT OF CASH FLOWS FOR FY2017**

	Group Audited FY2017 S\$'000
Cash flows from operating activities	
Profit for the year	93,293
Adjustments for:	
Allowance for foreseeable losses on development properties	987
Depreciation of property, plant and equipment	5,510
Fair value (gain)/loss (net) on:	
- investment properties	(4,038)
<ul> <li>derivative assets/liabilities</li> </ul>	14,177
Finance income	(17,082)
Finance costs	9,010
Impairment loss on:	
- investment properties	602
- property, plant and equipment	9,345
(Gain)/Loss on disposal of:	
- investment properties	62
- property, plant and equipment (net)	(6)
Trade receivables written off	13
Share of after-tax profit of associated companies	(3,648)
Tax expense	27,940
	136,165
Changes in:	
Development properties	5,910
Inventories	(97)
Trade and other receivables	(370,367)
Trade and other payables	(29,034)
Loans and borrowings	277,923
Receipts in advance	(6,877)
Cash generated from operating activities	13,623
Interest received	54,611
Interest paid	(7,012)
Tax paid	(24,070)
Net cash from operating activities	37,152

	Group Audited FY2017 S\$'000
Cash flows from investing activities	
Payment for investment in available-for-sale financial assets	(62,554)
Payment for investment in joint ventures	(6,187)
Interest received	16,179
Payment for additions to:	
- investment properties	(42,391)
- property, plant and equipment	(6,423)
Proceeds from disposal of:	
- investment properties	745
- property, plant and equipment	18
Repayment of loans by third parties	139,168
Loans to a third party	(57,073)
Return of capital from an associated company	1,533
Proceeds from disposal of a subsidiary	2,200
Receipt of deferred consideration from dilution of interest in subsidiaries	41,000
Receipt of investment principal and returns from a PRC government	
linked entity	9,663
Net cash generated from investing activities	35,878
Cash flows from financing activities	
Decrease in restricted cash	263
Dividends paid to the owners of the Company	(11,796)
Advances from associated companies	13,484
Interest paid	(7,255)
Payment of transaction costs related to borrowings	(7,545)
Proceeds from bank borrowings	766,308
Repayment of bank borrowings	(744, 192)
Redemption of medium term notes	(50,000)
Loan from a non-controlling interest	12,490
Return of capital to non-controlling interests	(3,213)
Net cash used in financing activities	(31,456)
Net increase in cash and cash equivalents	41,574
Cash and cash equivalents at beginning of the year	280,304
Effect of exchange rate changes on balances held in foreign currencies	(2,580)
Cash and cash equivalents at end of the year	319,298

# PROCEDURES FOR ACCEPTANCE, PAYMENT AND EXCESS APPLICATION OF CONVERTIBLE SECURITIES BY ENTITLED DEPOSITORS

#### 1. INTRODUCTION

- 1.1 Entitled Depositors are entitled to receive this Offer Information Statement and the ARE which forms part of this Offer Information Statement. For the purposes of this Offer Information Statement, any reference to an application by way of an Electronic Application without reference to such an Electronic Application being made through an ATM shall, where the Entitled Depositor is a Depository Agent, be taken to include an application made via the SGX-SSH Service.
- 1.2 The provisional allotments of Convertible Securities are governed by the terms and conditions of this Offer Information Statement, (if applicable) the Memorandum and Articles of Association of the Company and the instructions in the ARE.

The number of Convertible Securities provisionally allotted to each Entitled Depositor is indicated in the ARE (fractional entitlements (if any) having been disregarded). The Securities Accounts of Entitled Depositors for the Rights Issue have been credited by CDP with the provisional allotments of Convertible Securities as indicated in the ARE. Entitled Depositors may accept their provisional allotments of Convertible Securities (in full or in part) and are eligible to apply for Convertible Securities in excess of their provisional allotments under the Rights Issue. Full instructions for the acceptance of and payment for the provisional allotments of Convertible Securities and payment for excess Convertible Securities are set out in this Offer Information Statement as well as the ARE.

1.3 If an Entitled Depositor wishes to accept his provisional allotment of Convertible Securities specified in the ARE, in full or in part, and (if applicable) apply for excess Convertible Securities, he may do so by way of an Electronic Application or by completing and signing the relevant sections of the ARE. An Entitled Depositor should ensure that the ARE is accurately completed and signed, failing which the acceptance of the provisional allotment of Convertible Securities and (if applicable) application for excess Convertible Securities may be rejected.

For and on behalf of the Company, CDP reserves the right to refuse to accept any acceptance(s) and (if applicable) excess application(s) if the ARE is not accurately completed and signed or if the "Free Balance" of your Securities Account is not credited with, or is credited with less than the relevant number of Convertible Securities accepted as at the last time and date for acceptance, application and payment or for any other reason(s) whatsoever the acceptance and (if applicable) the excess application is in breach of the terms of the ARE or this Offer Information Statement, at CDP's absolute discretion, and to return all monies received to the person(s) entitled thereto BY CREDITING HIS/THEIR BANK ACCOUNT(S) WITH THE RELEVANT PARTICIPATING BANK (if he/they accept and (if applicable) apply through an ATM of a Participating Bank) or BY MEANS OF A CROSSED CHEQUE SENT BY ORDINARY POST, as the case may be, (in each case) AT HIS/THEIR OWN RISK or in such other manner as he/they may have agreed with CDP for the payment of any cash distributions without interest or any share of revenue or other benefit arising therefrom (if he/they accept and (if applicable) apply through CDP).

AN ENTITLED DEPOSITOR MAY ACCEPT HIS PROVISIONAL ALLOTMENT OF CONVERTIBLE SECURITIES SPECIFIED IN HIS ARE AND (IF APPLICABLE) APPLY FOR EXCESS CONVERTIBLE SECURITIES EITHER THROUGH CDP AND/OR BY WAY OF AN ELECTRONIC APPLICATION THROUGH AN ATM OF A PARTICIPATING BANK. WHERE AN ENTITLED DEPOSITOR IS A DEPOSITORY AGENT, IT MAY MAKE ITS ACCEPTANCE AND EXCESS APPLICATION (IF APPLICABLE) VIA THE SGX-SSH SERVICE.

Where an acceptance, application and/or payment does not conform strictly to the terms set out under this Offer Information Statement, the ARE, the ARS, the PAL and/or any other application form for the Convertible Securities and/or excess Convertible Securities in relation to the Rights Issue of Convertible Securities or which does not comply with the instructions for an Electronic Application, or in the case of an application by the ARE, the ARS, the PAL, and/or any other application form for the Convertible Securities and/or excess Convertible Securities in relation to the Rights Issue of Convertible Securities which is illegible, incomplete, incorrectly completed, unsigned, signed but not in its originality or which is accompanied by an improperly or insufficiently drawn remittance, the Company and/or CDP may, at their/its absolute discretion, reject or treat as invalid any such acceptance, application, payment and/or other process of remittances at any time after receipt in such manner as they/it may deem fit.

The Company and CDP shall be entitled to process each application submitted for the acceptance of the provisional allotment of Convertible Securities, and where applicable, application for excess Convertible Securities in relation to the Rights Issue and the payment received in relation thereto, pursuant to such application, by an Entitled Shareholder, on its own, without regard to any other application and payment that may be submitted by the same Entitled Shareholder. For the avoidance of doubt, insufficient payment for an application may render the application invalid; evidence of payment (or overpayment) in other applications shall not constitute, or be construed as, an affirmation of such invalid application and (if applicable) application for excess Convertible Securities.

SRS investors who had purchased Shares using their SRS Accounts and who wish to 1.4 accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities can only do so, subject to applicable SRS rules and regulations, using monies standing to the credit of their respective SRS Accounts. Such investors who wish to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities using SRS monies, must instruct the relevant approved banks in which they hold their SRS Accounts to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities on their behalf. Such investors who have insufficient funds in their SRS Accounts may, subject to the SRS contribution cap, deposit cash into their SRS Accounts with their approved banks before instructing their respective approved banks to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities. SRS investors are advised to provide their respective approved banks in which they hold their SRS Accounts with the appropriate instructions no later than the deadlines set by their respective approved banks in order for their respective approved banks to make the relevant acceptance and (if applicable) application on their behalf by the Closing Date. Any acceptance and (if applicable) application made directly through CDP, Electronic Applications at ATMs of the Participating Banks, the Share Registrar and/or the Company will be rejected. For the avoidance of doubt, monies in SRS Accounts may not be used for the purchase of the provisional allotments of the Convertible Securities directly from the market.

1.5 Unless expressly provided to the contrary in this Offer Information Statement, the ARE and/or the ARS with respect to enforcement against Entitled Depositors or their renouncees, a person who is not a party to any contracts made pursuant to this Offer Information Statement, the ARE or the ARS has no rights under the Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore to enforce any term of such contracts. Notwithstanding any term contained herein, the consent of any third party is not required for any subsequent agreement by the parties hereto to amend or vary (including any release or compromise of any liability) or terminate such contracts. Where third parties are conferred rights under such contracts, those rights are not assignable or transferable.

#### 2. MODE OF ACCEPTANCE AND APPLICATION

### 2.1 Acceptance/Application by way of Electronic Application through an ATM of a Participating Bank

Instructions for Electronic Applications through ATMs to accept the Convertible Securities provisionally allotted or (if applicable) to apply for excess Convertible Securities will appear on the ATM screens of the respective Participating Banks. Please refer to Appendix G of this Offer Information Statement for the additional terms and conditions for Electronic Applications through an ATM of a Participating Bank.

IF AN ENTITLED DEPOSITOR MAKES AN ELECTRONIC APPLICATION THROUGH AN ATM OF A PARTICIPATING BANK, HE WOULD HAVE IRREVOCABLY AUTHORISED THE PARTICIPATING BANK TO DEDUCT THE FULL AMOUNT PAYABLE FROM HIS BANK ACCOUNT WITH SUCH PARTICIPATING BANK IN RESPECT OF SUCH APPLICATION. IN THE CASE OF AN ENTITLED DEPOSITOR WHO HAS ACCEPTED THE CONVERTIBLE SECURITIES PROVISIONALLY ALLOTTED TO HIM BY WAY OF THE ARE AND/OR HAS APPLIED FOR EXCESS CONVERTIBLE SECURITIES BY WAY OF THE ARE AND ALSO BY WAY OF AN ELECTRONIC APPLICATION THROUGH AN ATM OF A PARTICIPATING BANK, THE COMPANY AND/OR CDP SHALL BE AUTHORISED AND ENTITLED TO ACCEPT HIS INSTRUCTIONS IN WHICHEVER MODE OR COMBINATION AS THE COMPANY AND/OR CDP MAY, IN THEIR ABSOLUTE DISCRETION, DEEM FIT.

#### 2.2 Acceptance/Application through CDP

If the Entitled Depositor wishes to accept the provisional allotment of Convertible Securities and (if applicable) apply for excess Convertible Securities through CDP, he must:

- (a) complete and sign the ARE. In particular, he must state in Part C(i) of the ARE the total number of Convertible Securities provisionally allotted to him which he wishes to accept and the number of excess Convertible Securities applied for and in Part C(ii) of the ARE the 6 digits of the Cashier's Order/Banker's Draft; and
- (b) deliver the duly completed and original signed ARE accompanied by **A SINGLE REMITTANCE** for the full amount payable for the relevant number of Convertible Securities accepted and (if applicable) excess Convertible Securities applied for:
  - (i) by hand to FIRST SPONSOR GROUP LIMITED C/O THE CENTRAL DEPOSITORY (PTE) LIMITED, at 9 NORTH BUONA VISTA DRIVE, #01-19/20 THE METROPOLIS, SINGAPORE 138588; or

(ii) by post, AT THE SENDER'S OWN RISK, in the self-addressed envelope provided, to FIRST SPONSOR GROUP LIMITED C/O THE CENTRAL DEPOSITORY (PTE) LIMITED, ROBINSON ROAD POST OFFICE, P.O. BOX 1597, SINGAPORE 903147,

in each case so as to arrive not later than **5.00 p.m. on 12 April 2018** (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company).

The payment for the relevant number of Convertible Securities accepted and (if applicable) excess Convertible Securities applied for at the Issue Price must be made in Singapore currency in the form of a Cashier's Order or Banker's Draft drawn on a bank in Singapore and made payable to "CDP – FIRST SPONSOR RIGHTS ISSUE ACCOUNT" and crossed "NOT NEGOTIABLE, A/C PAYEE ONLY" with the name and Securities Account number of the Entitled Depositor clearly written in block letters on the reverse side of the Cashier's Order or Banker's Draft.

NO COMBINED CASHIER'S ORDER OR BANKER'S DRAFT FOR DIFFERENT SECURITIES ACCOUNTS OR OTHER FORMS OF PAYMENT (INCLUDING THE USE OF A PERSONAL CHEQUE, POSTAL ORDER OR MONEY ORDER ISSUED BY A POST OFFICE IN SINGAPORE) WILL BE ACCEPTED.

#### 2.3 Acceptance through the SGX-SSH Service (for Depository Agents only)

Depository Agents may accept the provisional allotment of Convertible Securities and (if applicable) apply for excess Convertible Securities through the SGX-SSH service provided by CDP as listed in Schedule 3 of the Terms and Conditions for User Services for Depository Agents. CDP has been authorised by the Company to receive acceptances on its behalf. Such acceptances and (if applicable) applications will be deemed irrevocable and are subject to each of the terms and conditions contained in the ARE and this Offer Information Statement as if the ARE had been completed and submitted to CDP.

#### 2.4 Insufficient Payment

If no remittance is attached or the remittance attached is less than the full amount payable for the provisional allotment of Convertible Securities accepted by the Entitled Depositor and (if applicable) the excess Convertible Securities applied for by the Entitled Depositor; the attention of the Entitled Depositor is drawn to paragraphs 1.3 and 5.2 of this Appendix F which set out the circumstances and manner in which the Company and CDP shall be authorised and entitled to determine and appropriate all amounts received by CDP on the Company's behalf whether under the ARE, the ARS or any other application form for Convertible Securities in relation to the Rights Issue.

# 2.5 Acceptance of Part of the Provisional Allotments of Convertible Securities and Trading of Provisional Allotments of Convertible Securities

An Entitled Depositor may choose to accept his provisional allotment of Convertible Securities specified in the ARE in full or in part. If an Entitled Depositor wishes to accept part of his provisional allotment of Convertible Securities and trade the balance of his provisional allotment of Convertible Securities on the SGX-ST, he should:

(a) complete and sign the ARE for the number of Convertible Securities provisionally allotted which he wishes to accept and submit the duly completed and original signed ARE together with payment in the prescribed manner as described in paragraph 2.2 above to CDP; or (b) accept and subscribe for that part of his provisional allotment of Convertible Securities by way of Electronic Application(s) in the prescribed manner as described in paragraph 2.1 or 2.3 above.

The balance of his provisional allotment of Convertible Securities may be sold as soon as dealings therein commence on the SGX-ST.

Entitled Depositors who wish to trade all or part of their provisional allotments of Convertible Securities on the SGX-ST during the provisional allotment trading period should note that the provisional allotments of Convertible Securities will be tradable in board lots, each board lot comprising provisional allotments of 100 Convertible Securities, or any other board lot size which the SGX-ST may require. Such Entitled Depositors may start trading in their provisional allotments of Convertible Securities as soon as dealings therein commence on the SGX-ST. Entitled Depositors who wish to trade in lot sizes other than mentioned above may do so in the Unit Share Market of the SGX-ST during the provisional allotment trading period.

#### 2.6 Sale of Provisional Allotments of Convertible Securities

The ARE need not be forwarded to the purchasers of the provisional allotments of Convertible Securities ("Purchasers") as arrangements will be made by CDP for a separate ARS to be issued to the Purchasers. Purchasers should note that CDP will, for and on behalf of the Company, send the ARS, accompanied by this Offer Information Statement and other accompanying documents, BY ORDINARY POST AND AT THE PURCHASERS' OWN RISK, to their respective Singapore addresses as maintained in the records of CDP. Purchasers should ensure that their ARSs are accurately completed and signed, failing which their acceptances of the provisional allotments of Convertible Securities may be rejected. Purchasers who do not receive the ARS, accompanied by this Offer Information Statement and other accompanying documents, may obtain the same from CDP or the Share Registrar, for the period up to 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company). Purchasers should also note that if they make any purchase on or around the last trading day of the provisional allotments of Convertible Securities, this Offer Information Statement and its accompanying documents might not be despatched in time for the subscription of the Convertible Securities. You may obtain a copy from The Central Depository (Pte) Limited. Alternatively, you may accept and subscribe by way of Electronic Applications in the prescribed manner as described in paragraph 2.1 above.

This Offer Information Statement and its accompanying documents will not be despatched to Purchasers whose registered addresses with CDP are not in Singapore ("Foreign Purchasers"). Foreign Purchasers are advised that their participation in the Rights Issue may be restricted or prohibited by the laws of the jurisdiction in which they are located or resident. Subject to compliance with applicable laws, Foreign Purchasers who wish to accept the provisional allotments of Convertible Securities credited to their Securities Accounts should make the necessary arrangements with their Depository Agents or stockbrokers in Singapore. Purchasers of Rights are also advised to note the offering, selling and transfer restrictions set forth in the Section titled "Offering, Selling and Transfer Restrictions" of this Offer Information Statement.

PURCHASERS SHOULD INFORM THEIR FINANCE COMPANIES OR DEPOSITORY AGENTS IF THEIR PURCHASES OF SUCH PROVISIONAL ALLOTMENTS OF CONVERTIBLE SECURITIES ARE SETTLED THROUGH THESE INTERMEDIARIES. IN SUCH INSTANCES, IF THE PURCHASERS WISH TO ACCEPT THE CONVERTIBLE SECURITIES REPRESENTED BY THE PROVISIONAL ALLOTMENTS OF CONVERTIBLE SECURITIES PURCHASED, THEY WILL NEED TO GO THROUGH THESE INTERMEDIARIES, WHO WILL THEN ACCEPT THE PROVISIONAL ALLOTMENTS OF CONVERTIBLE SECURITIES ON THEIR BEHALF.

#### 2.7 Renunciation of Provisional Allotments of Convertible Securities

Entitled Depositors who wish to renounce in full or in part their provisional allotments of Convertible Securities in favour of a third party should complete the relevant transfer forms with CDP (including any accompanying documents as may be required by CDP) for the number of provisional allotments of Convertible Securities which they wish to renounce. Such renunciation shall be made in accordance with the "Terms and Conditions for Operations of Securities Accounts with CDP", as the same may be amended from time to time, copies of which are available from CDP. As CDP requires at least 3 Market Days to effect such renunciation. Entitled Depositors who wish to renounce are advised to do so early to allow sufficient time for CDP to send the ARS and other accompanying documents, for and on behalf of the Company, to the renouncee by ordinary post and AT HIS OWN RISK, to his Singapore address as maintained in the records of CDP and for the renouncee to accept his provisional allotments of Convertible Securities. The last time and date for acceptance of the provisional allotments of Convertible Securities and payment for the Convertible Securities by the renouncee is 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company) (if acceptance is made through CDP) or 9.30 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company) (if acceptance is made by way of an Electronic Application through an ATM of a Participating Bank).

#### 3. COMBINATION APPLICATION

In the event that the Entitled Depositor or the Purchaser accepts his provisional allotments of Convertible Securities by way of the ARE and/or the ARS and/or has applied for excess Convertible Securities by way of the ARE and also by way of Electronic Application(s), the Company and/or CDP shall be authorised and entitled to accept his instructions in whichever mode or combination as the Company and/or CDP may, in their/its absolute discretion, deem fit. Without prejudice to the generality of the foregoing, in such a case, the Entitled Depositor or the Purchaser shall be regarded as having irrevocably authorised the Company and/or CDP to apply all amounts received whether under the ARE, the ARS and (if applicable) any other acceptance of Convertible Securities provisionally allotted to him and/or application for excess Convertible Securities (including an Electronic Application(s)) in whichever mode or combination as the Company and/or CDP may, in their/its absolute discretion, deem fit.

# 4. ILLUSTRATIVE EXAMPLES (ASSUMPTION: ON THE BASIS OF ONE (1) CONVERTIBLE SECURITY FOR EVERY FOUR (4) EXISTING ORDINARY SHARES AT AN ISSUE PRICE OF \$\$1.10)

As an illustration, if an Entitled Depositor has 10,000 Shares standing to the credit of his Securities Account as at the Books Closure Date, the Entitled Depositor will be provisionally allotted 2,500 Convertible Securities as set out in his ARE. The Entitled Depositor's alternative courses of action, and the necessary procedures to be taken under each course of action, are summarised below:

#### **Alternatives**

# (a) Accept his entire provisional allotment of 2,500 Convertible Securities and (if applicable) apply for excess Convertible Securities.

#### Procedures to be taken

- (1) Accept his entire provisional allotment of 2,500 Convertible Securities and (if applicable) apply for excess Convertible Securities by way of an Electronic Application through an ATM of a Participating Bank as described herein not later than 9.30 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company); or
- (2) Complete and sign the ARE in accordance with the instructions contained herein for the acceptance in full of his provisional allotment of 2,500 Convertible Securities and (if applicable) the number of excess Convertible Securities applied for and forward the original signed ARE together with a single remittance for S\$2,750.00 (or, if applicable, such higher amount in respect of the total number of Convertible Securities accepted and excess Convertible Securities applied for) by way of a Cashier's Order or Banker's Draft drawn in Singapore currency on a bank in Singapore, and made payable to "CDP - FIRST SPONSOR RIGHTS ISSUE ACCOUNT" and crossed "NOT NEGOTIABLE, A/C PAYEE ONLY" for the full amount due on acceptance and (if applicable) application, by hand to FIRST SPONSOR GROUP LIMITED C/O THE CENTRAL DEPOSITORY (PTE) LIMITED, at 9 NORTH BUONA VISTA DRIVE. #01-19/20 THE METROPOLIS. SINGAPORE 138588 or by post, at his own risk, in the self-addressed envelope provided to FIRST SPONSOR GROUP LIMITED C/O THE CENTRAL DEPOSITORY (PTE) LIMITED, ROBINSON POST OFFICE, P.O. BOX ROAD **SINGAPORE 903147** so as to arrive not later than **5.00 p.m. on 12 April 2018** (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company) and with the name and Securities Account number of the Entitled Depositor clearly written in block letters on the reverse side of the Cashier's Order or Banker's Draft.

NO COMBINED CASHIER'S ORDER OR BANKER'S DRAFT FOR DIFFERENT SECURITIES ACCOUNTS OR OTHER FORMS OF PAYMENT (INCLUDING THE USE OF A PERSONAL CHEQUE, POSTAL ORDER OR MONEY ORDER ISSUED BY A POST OFFICE IN SINGAPORE) WILL BE ACCEPTED.

#### **Alternatives**

(b) Accept a portion of his provisional allotment of Convertible Securities, for example 1,000 provisionally allotted Convertible Securities, not apply for excess Convertible Securities and trade the balance on the SGX-ST.

(c) Accept a portion of his provisional allotment of Convertible Securities, for example 1,000 provisionally allotted Convertible Securities, and reject the balance.

#### Procedures to be taken

- Accept his provisional allotment of 1,000 Convertible Securities by way of an Electronic Application through an ATM of a Participating Bank as described herein not later than 9.30 p.m. on 12 April 2018; or
- (2) Complete and sign the ARE in accordance with the instructions contained therein for the acceptance of his provisional allotment of 1,000 Convertible Securities, and forward the original signed ARE, together with a single remittance for S\$1,100.00, in the prescribed manner described in alternative (a)(2) above, to CDP, so as to arrive not later than 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company).

The balance of the provisional allotment, of 1,500 Convertible Securities, which is not accepted by the Entitled Depositor may be traded on the SGX-ST during the Rights trading period. Entitled Depositors should note that the provisional allotments of Convertible Securities would be tradable in the Unit Share Market, each board lot comprising provisional allotments size of 100 Convertible Securities or any other board lot size which the SGX-ST may require.

- (1) Accept his provisional allotment of 1,000 Convertible Securities by way of an Electronic Application through an ATM of a Participating Bank as described herein not later than 9.30 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company); or
- (2) Complete and sign the ARE in accordance with the instructions contained therein for the acceptance of his provisional allotment of 1,000 Convertible Securities, and forward the original signed ARE, together with a single remittance for S\$1,100.00, in the prescribed manner described in alternative (a)(2) above, to CDP, so as to arrive not later than 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company).

The balance of the provisional allotment of 1,500 Convertible Securities which is not accepted by the Entitled Depositor will automatically lapse and cease to be available for acceptance by the Entitled Depositor if an acceptance is not made through an ATM of a Participating Bank by 9.30 p.m. on 12 April 2018 or if an acceptance is not made through CDP by 5.00 p.m. on 12 April 2018.

#### 5. TIMING AND OTHER IMPORTANT INFORMATION

#### 5.1 Timing

THE LAST TIME AND DATE FOR ACCEPTANCES AND (IF APPLICABLE) EXCESS APPLICATIONS AND PAYMENT FOR THE CONVERTIBLE SECURITIES IN RELATION TO THE RIGHTS ISSUE IS:

- (A) 9.30 P.M. ON 12 APRIL 2018 (OR SUCH OTHER TIME(S) AND/OR DATE(S) AS MAY BE ANNOUNCED FROM TIME TO TIME BY OR ON BEHALF OF THE COMPANY) IF ACCEPTANCE AND (IF APPLICABLE) EXCESS APPLICATION AND PAYMENT FOR THE CONVERTIBLE SECURITIES IS MADE THROUGH AN ATM OF A PARTICIPATING BANK:
- (B) 5.00 P.M. ON 12 APRIL 2018 (OR SUCH OTHER TIME(S) AND/OR DATE(S) AS MAY BE ANNOUNCED FROM TIME TO TIME BY OR ON BEHALF OF THE COMPANY) IF ACCEPTANCE AND (IF APPLICABLE) EXCESS APPLICATION AND PAYMENT FOR THE CONVERTIBLE SECURITIES IS MADE THROUGH CDP OR THE SGX-SSH SERVICE; AND

If acceptance of and (if applicable) excess application and payment for the Convertible Securities in the prescribed manner as set out in the ARE, the ARS or the PAL (as the case may be) and this Offer Information Statement is not received through an ATM of a Participating Bank by 9.30 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company) or through CDP by 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company) from any Entitled Depositor or Purchaser, the provisional allotments of Convertible Securities shall be deemed to have been declined and shall forthwith lapse and become void, and such provisional allotments not so accepted will be used to satisfy excess applications, if any, or otherwise dealt with in such manner as the Directors may, in their absolute discretion, deem fit. All moneys received in connection therewith will be returned or refunded by CDP for and on behalf of the Company to the Entitled Depositors or the Purchasers, as the case may be, without interest or any share of revenue or other benefit arising therefrom, by ordinary post AT THE ENTITLED DEPOSITOR'S OR PURCHASER'S OWN RISK (AS THE CASE MAY BE) to their mailing addresses as maintained in the records of CDP.

IF AN ENTITLED DEPOSITOR OR PURCHASER (AS THE CASE MAY BE) IS IN ANY DOUBT AS TO THE ACTION HE SHOULD TAKE, HE SHOULD CONSULT HIS STOCKBROKER, BANK MANAGER, SOLICITOR, ACCOUNTANT OR OTHER PROFESSIONAL ADVISER IMMEDIATELY.

#### 5.2 Appropriation

Without prejudice to paragraph 1.3 of this Appendix F, an Entitled Depositor should note that:

(a) by accepting his provisional allotment of Convertible Securities and/or applying for excess Convertible Securities, he acknowledges that, in the case where the amount of remittance payable to the Company in respect of his acceptance of the Convertible Securities provisionally allotted to him and (if applicable) in respect of his application for excess Convertible Securities as per the instructions received by CDP whether under the ARE, the ARS and/or in any other application form for Convertible Securities in relation to the Rights Issue differs from the amount actually received by CDP, the Company and CDP shall be authorised and entitled to determine and appropriate all amounts received by CDP on the Company's behalf for each application on its own whether under the ARE, the ARS and/or any other application form for Convertible Securities in relation to the Rights Issue as follows: firstly, towards payment of all amounts payable in respect of his acceptance of the Convertible Securities provisionally allotted to him; and secondly, (if applicable) towards payment of all amounts payable in respect of his application for excess Convertible Securities. The determination and appropriation by the Company and CDP shall be conclusive and binding;

- (b) if the Entitled Depositor has attached a remittance to the ARE, the ARS and/or any other application form for Convertible Securities in relation to the Rights Issue made through CDP, he would have irrevocably authorised the Company and CDP, in applying the amounts payable for his acceptance of the Convertible Securities and (if applicable) his application for excess Convertible Securities, to apply the amount of the remittance which is attached to the ARE, the ARS and/or any other application form for Convertible Securities in relation to the Rights Issue made through CDP; and
- (c) in the event that the Entitled Depositor accepts the Convertible Securities provisionally allotted to him by way of the ARE and/or the ARS and/or has applied for excess Convertible Securities by way of the ARE and also by way of Electronic Application(s), the Company and/or CDP shall be authorised and entitled to accept his instructions in whichever mode or combination as the Company and/or CDP may, in their/its absolute discretion, deem fit. Without prejudice to the generality of the foregoing, in such a case, the Entitled Depositor shall be deemed as having irrevocably authorised the Company and/or CDP to apply all amounts received whether under the ARE, the ARS and/or any other acceptance and/or application for excess Convertible Securities (including Electronic Application(s)) in whichever mode or combination as the Company and/or CDP may, in their/its absolute discretion, deem fit.

#### 5.3 Availability of Excess Convertible Securities

The excess Convertible Securities available for application are subject to the terms and conditions contained in the ARE, this Offer Information Statement and (if applicable) the Memorandum and Articles of Association of the Company. Applications for excess Convertible Securities will, at the Directors' absolute discretion, be satisfied from such Convertible Securities as are not validly taken up by the Entitled Shareholders, the original allottee(s) or their respective renouncee(s) or the Purchaser(s) of the provisional allotments of Convertible Securities together with the aggregated fractional entitlements to the Convertible Securities (if any) and any Convertible Securities that are otherwise not allotted for whatever reason in accordance with the terms and conditions contained in the ARE and this Offer Information Statement. In the event that applications are received by the Company for more excess Convertible Securities than are available, the excess Convertible Securities available will be allotted in such manner as the Directors may, in their absolute discretion, deem fit in the interests of the Company. CDP TAKES NO RESPONSIBILITY FOR ANY DECISION THAT THE DIRECTORS MAY MAKE. In the allotment of excess Convertible Securities, (a) preference will be given to the rounding of odd lots and (b) Directors and Substantial Shareholders who have control or influence over the Company in connection with the day-to-day affairs of the Company or the terms of the Rights Issue, or have representation (direct or through a nominee) on the Board of Directors of the Company, including RHRL, MCHIL and CDTF, will rank last in priority for the rounding of odd lots and allotment of Convertible Securities, pursuant to Rule 877(10) of Listing Manual. The Company reserves the right to refuse any application for excess Convertible Securities, in whole or in part, without assigning any reason whatsoever. In the event that the number of excess Convertible Securities allotted to an Entitled Depositor is less than

the number of excess Convertible Securities applied for, the Entitled Depositor shall be deemed to have accepted the number of excess Convertible Securities actually allotted to him.

If no excess Convertible Securities are allotted or if the number of excess Convertible Securities allotted is less than that applied for, the amount paid on application or the surplus application moneys, as the case may be, will be refunded to such Entitled Depositors, without interest or any share of revenue or other benefit arising therefrom, within 14 days after the Closing Date, by crediting their bank accounts with the relevant Participating Bank AT THEIR OWN RISK (if they had applied for excess Convertible Securities by way of an Electronic Application through an ATM of a Participating Bank), the receipt by such banks being a good discharge to the Company and CDP of their obligations, if any, thereunder, or by means of a crossed cheque in Singapore currency drawn on a bank in Singapore and sent BY ORDINARY POST AT THEIR OWN RISK to their mailing address as maintained in the records of CDP or in such other manner as they may have agreed with CDP for the payment of any cash distributions (if they had applied for excess Convertible Securities through CDP).

#### 5.4 Deadlines

It should be particularly noted that unless:

- (a) acceptance of the provisional allotment of Convertible Securities is made by the Entitled Depositors or the Purchasers (as the case may be) by way of an Electronic Application through an ATM of a Participating Bank and payment of the full amount payable for such Convertible Securities is effected by 9.30 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company); or
- (b) the duly completed and original signed ARE or ARS accompanied by a single remittance for the full amount payable for the relevant number of Convertible Securities accepted and (if applicable) excess Convertible Securities applied for at the Issue Price, made in Singapore currency in the form of a Cashier's Order or Banker's Draft drawn on a bank in Singapore and made payable to "CDP - FIRST SPONSOR RIGHTS ISSUE ACCOUNT" and crossed "NOT NEGOTIABLE, A/C PAYEE ONLY" with the names and Securities Account numbers of the Entitled Depositors clearly written in block letters on the reverse side of the Cashier's order or Banker's Draft is submitted by hand to FIRST SPONSOR GROUP LIMITED C/O THE CENTRAL DEPOSITORY (PTE) LIMITED, at 9 NORTH BUONA VISTA DRIVE, #01-19/20 THE METROPOLIS, SINGAPORE 138588 or by post in the self-addressed envelope provided, AT THE SENDER'S OWN RISK, to FIRST SPONSOR GROUP LIMITED C/O THE CENTRAL DEPOSITORY (PTE) LIMITED, ROBINSON ROAD POST OFFICE, P.O. BOX 1597, SINGAPORE 903147 by 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company); or
- (c) acceptance is made by a Depository Agent via the SGX-SSH Service and payment in Singapore currency by way of telegraphic transfer by the Depository Agent/(s) for the Convertible Securities is effected by **5.00 p.m. on 12 April 2018** (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company),

the provisional allotment of Convertible Securities will be deemed to have been declined and shall forthwith lapse and become void and cease to be capable of acceptance.

All moneys received in connection therewith will be returned or refunded to the Entitled Depositors or the Purchasers (as the case may be) without interest or any share of revenue or other benefit arising therefrom **BY ORDINARY POST** and at the **ENTITLED DEPOSITOR'S OR PURCHASER'S OWN RISK (AS THE CASE MAY BE)** to their mailing addresses as maintained in the records of CDP.

ACCEPTANCES AND/OR APPLICATIONS ACCOMPANIED BY ANY OTHER FORMS OF PAYMENT (INCLUDING THE USE OF A PERSONAL CHEQUE, POSTAL ORDER OR MONEY ORDER ISSUED BY A POST OFFICE IN SINGAPORE) WILL NOT BE ACCEPTED.

#### 5.5 Certificates

The global certificate for the Convertible Securities and excess Convertible Securities will be registered in the name of CDP or its nominee. Upon the crediting of the Convertible Securities and excess Convertible Securities, CDP will send to you, **BY ORDINARY POST AND AT YOUR OWN RISK**, a notification letter showing the number of Convertible Securities and excess Convertible Securities credited to your Securities Account.

#### 5.6 General

For reasons of confidentiality, CDP will not entertain telephone enquiries relating to the number of Convertible Securities provisionally allotted and credited to your Securities Account. You can verify the number of Convertible Securities provisionally allotted and credited to your Securities Account online if you have registered for CDP Internet Access Service or through the CDP Automated Phone Services Hotline number (65) 6535-7511 using your telephone pin (T-Pin). Alternatively, you may proceed personally to CDP with your identity card or passport to verify the number of Convertible Securities provisionally allotted and credited to your Securities Account.

It is your responsibility to ensure that the ARE and/or ARS is accurately completed in all respects and signed. The Company and/or CDP will be authorised and entitled to reject any acceptance and/or application which does not comply with the terms and instructions contained herein and in the ARE and/or ARS, or which is otherwise incomplete, incorrect, unsigned, signed but not in its originality or invalid in any respect. Any decision to reject the ARE and/or ARS on the grounds that it has been signed but not in its originality, incompletely, incorrectly or invalidly signed, completed or submitted will be final and binding, and neither CDP nor the Company accepts any responsibility or liability for the consequences of such a decision.

EXCEPT AS SPECIFICALLY PROVIDED FOR IN THIS OFFER INFORMATION STATEMENT, ACCEPTANCE OF THE PROVISIONAL ALLOTMENT OF CONVERTIBLE SECURITIES AND (IF APPLICABLE) YOUR APPLICATION FOR EXCESS CONVERTIBLE SECURITIES IS IRREVOCABLE.

No acknowledgement will be given for any submissions sent by post, deposited into boxes located at CDP's premises or submitted by hand at CDP's counters. You can check the status of your acceptance of the provisional allotment of Convertible Securities and (if applicable) your application for excess Convertible Securities through the CDP Automated Phone Services Hotline number (65) 6535-7511 using your T-Pin.

#### **CDP Phone User Guide**

- 1. Dial (65) 6535-7511
- 2. Press '1' for English; Press '2' Mandarin
- 3. Press '1' for 'All CDP account related queries'
- 4. Press '3' for 'Corporate Actions Announcement and Transactions'
- 5. Press '2' for your rights application status
- 6. Enter your 12 digit CDP securities account number
- 7. Enter your 6 digit telephone pin

All communications, notices, documents and remittances to be delivered or sent to you will be sent by **ORDINARY POST** to your mailing address as maintained in the records of CDP, and **AT YOUR OWN RISK**.

#### 5.7 Personal Data Privacy

By completing and delivering an ARE or an ARS and in the case of an Electronic Application, by pressing the "Enter" or "OK" or "Confirm" or "Yes" key, an Entitled Depositor or a Purchaser (i) consents to the collection, use and disclosure of his personal data by the Participating Banks, the Share Registrar, Securities Clearing and Computer Services (Pte) Limited, CDP, the SGX-ST and the Company (the "Relevant Persons") for the purpose of facilitating his application for the Convertible Securities, and in order for the Relevant Persons to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where he discloses the personal data of another person, such disclosure is in compliance with applicable law, and (iii) agrees that he will indemnify the Relevant Persons in respect of any penalties, liabilities, claims, demands, losses and damages as a result of his breach of warranty.

#### PROCEDURE TO COMPLETE THE ARE/ARS

#### 1. Know your holdings and entitlement

#### This is your shareholdings as at Record Date. A. KNOW YOUR HOLDINGS & ENTITLEMENT Number of Shares currently held by you This is the date to determine your rights Shares as at entitlements. 23 MARCH 2018 AT 5.00 P.M. (Record Date) Number of Convertible Securities provisionally XX,XXXThis is your number of allotted\* rights entitlement. Issue Price \$\$1.10 per Convertible Security This is the price that you need to pay when you subscribe for one convertible security.

#### 2. Select your application options

LECT YOUR APPLICATION OPTIONS	This is the last date and time to subscribe for the convertible
Follow the procedures set out on the ATM screen and submit your application through an ATM of a Partieipating Bank by 9.30 P.M. ON 12 APRIL 2018  Participating Banks are DBS Bank Ltd. (including POSB) and United Overseas Bank Limited.	securities through ATM and CDP.  You can apply your
Complete the section below and submit this form to CDP by 5.00 P.M. ON 12 APRIL 2018	convertible securities through ATMs of these participating banks.
"CDP – FIRST SPONSOR RIGHTS ISSUE ACCOUNT" will be accepted  (ii) Applications using a PERSONAL CHEQUE, POSTAL ORDER or MONEY ORDER will be rejected  (iii) Write your name and securities account number on the	This is the payee name to be issued on your Cashier's Order where XXXXX is the name of the issuer.
	Follow the procedures set out on the ATM screen and submit your application through an ATM of a Participating Bank by 9.30 P.M. ON 12 APRIL 2018 Participating Banks are DBS Bank Ltd. (including POSB) and United Overseas Bank Limited.  Complete the section below and submit this form to CDP by 5.00 P.M. ON 12 APRIL 2018  (i) Only BANKER'S DRAFT/CASHIER'S ORDER payable to "CDP – FIRST SPONSOR RIGHTS ISSUE ACCOUNT" will be accepted  (ii) Applications using a PERSONAL CHEQUE, POSTAL ORDER or MONEY ORDER will be rejected

**Note:** Please refer to the ARE/ARS for the actual holdings, entitlements, Record Date, Issue Price, Closing Date for subscription, list of participating ATM banks and payee name on the Cashier's Order.

#### **Declaration**

C. DECLARATION  Please read the instructions overleaf and fill in the blanks below accordingly.	number of the convertible securities and excess convertible
o,	securities (for ARE)/
i. Total Number of Convertible Securities Applied: (Provisionally Allotted + Excess Convertible Securities)  , 1	number of convertible securities (for ARS) that you wish to subscribe within the
ii. Cashier's Order/Banker's Draft Details**:  (Input last 6 digits of CO/BD)	boxes.
	Fill in the 6 digits of the CO/BD number (eg.001764) within the boxes.
Signature of Entitled Depositor(s)  Date	Sign within the box.

#### Notes:

- (i) If the total number of convertible securities applied exceeds the provisional allotted holdings in your CDP Securities Account as at Closing Date, the remaining application will be put under excess and subjected to the excess allocation basis.
- (ii) The total number of convertible securities applied will be based on cash amount stated in your Cashier's Order/Banker's Draft. The total number of Convertible Securities will be appropriated accordingly if the applied quantity exceeds this amount.
- (iii) Please note to submit one Cashier's Order per application form.

#### 3. Sample of a Cashier's Order





# ADDITIONAL TERMS AND CONDITIONS FOR ELECTRONIC APPLICATIONS FOR THE CONVERTIBLE SECURITIES THROUGH ATMS OF PARTICIPATING BANKS

The procedures for Electronic Applications for Convertible Securities are set out on the ATM screens of the relevant Participating Banks ("Steps in respect of the Rights Issue"). Please read carefully the terms and conditions of this Offer Information Statement, the Steps in respect of the Rights Issue and the terms and conditions for Electronic Applications for Convertible Securities set out below before making an Electronic Application. An ATM card issued by one Participating Bank cannot be used to accept provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities at an ATM belonging to other Participating Banks. Any Electronic Application which does not strictly conform to the instructions set out on the screens of the ATM through which the Electronic Application is made will be rejected.

Any reference to the "Applicant" in the terms and conditions for Electronic Applications for Convertible Securities and the Steps in respect of the Rights Issue shall mean the Entitled Depositor who accepts provisional allotments of Convertible Securities and (if applicable) applies for excess Convertible Securities through an ATM of a Participating Bank. An Applicant must have an existing bank account with, and be an ATM cardholder of, one of the Participating Banks before he can make an Electronic Application. The actions that the Applicant must take at ATMs of the Participating Banks are set out on the ATM screens of the relevant Participating Banks. Upon the completion of his Electronic Application transaction, the Applicant will receive an ATM transaction slip ("Rights Issue Transaction Record"), confirming the details of his Electronic Application. The Rights Issue Transaction Record is for retention by the Applicant and should not be submitted with any ARE.

An Applicant, including one who has a joint bank account with a Participating Bank, must ensure that he enters his own Securities Account number when using the ATM card issued to him in his own name. Using his own Securities Account number with an ATM card which is not issued to him in his own name will render his acceptance or (as the case may be) excess application liable to be rejected.

For investors who hold Shares through finance companies or Depository Agents, acceptances of the Convertible Securities and (if applicable) applications for excess Convertible Securities must be done through the respective finance companies or Depository Agents. Such investors are advised to provide their respective finance companies or Depository Agents, as the case may be, with the appropriate instructions no later than the deadlines set by them in order for such intermediaries to make the relevant acceptance and (if applicable) application on their behalf by the Closing Date. Any acceptance and/or application made directly through CDP, Electronic Applications for Convertible Securities at ATMs of Participating Banks, the Share Registrar and/or the Company will be rejected.

For SRS investors and investors who hold Shares through finance companies or Depository Agents, acceptances of the Convertible Securities and (if applicable) applications for excess Convertible Securities must be done through the relevant approved banks in which they hold their SRS Accounts and the respective finance companies or Depository Agents, respectively. Such investors are advised to provide their respective approved banks in which they hold their SRS Accounts, finance companies or Depository Agents, as the case may be, with the appropriate instructions no later than the deadlines set by them in order for such intermediaries to make the relevant acceptance and (if applicable) application on their behalf by the Closing Date. Any acceptance and/or application by such investors made directly through CDP, Electronic Applications for Convertible Securities at ATMs of Participating Banks, the Share Registrar and/or the Company will be rejected.

The Electronic Application shall be made in accordance with, and subject to, the terms and conditions of this Offer Information Statement including, but not limited to, the terms and conditions appearing below:

- 1. In connection with his Electronic Application, the Applicant is required to confirm statements to the following effect in the course of activating the ATM for his Electronic Application:
  - (a) that he has received a copy of this Offer Information Statement and has read, understood and agreed to all the terms and conditions of acceptance of his provisional allotment of Convertible Securities and (as the case may be) application for excess Convertible Securities under the Rights Issue and this Offer Information Statement prior to effecting the Electronic Application and agrees to be bound by the same; and
  - (b) that he authorises CDP to give, provide, divulge, disclose or reveal any information pertaining to his Securities Account maintained in CDP's record, including without limitation, his name(s), his NRIC number(s) or passport number(s), Securities Account number, address(es), the number of Shares standing to the credit of his Securities Account(s), the number of Convertible Securities provisionally allotted to him, his acceptance of his provisional allotment of Convertible Securities and (if applicable) application for excess Convertible Securities and any other information to the Company, the Manager, and any other relevant parties as CDP may deem fit for the purpose of the Rights Issue and his acceptance of his provisional allotment of Convertible Securities and (if applicable) application for excess Convertible Securities.

His application will not be successfully completed and cannot be recorded as a completed transaction in the ATM unless he presses the "Enter" or "OK" or "Confirm" or "Yes" key. By doing so, the Applicant shall be treated as signifying his confirmation of each of the two statements above. In addition, his confirmation, by pressing the "Enter" or "OK" or "Confirm" or "Yes" key, shall signify and shall be treated as his written permission, given in accordance with the relevant laws of Singapore including Section 47(2) and the Third Schedule of the Banking Act, Chapter 19 of Singapore, to the disclosure of his name, NRIC number or passport number, address, nationality, Securities Account number and application details from his account with his Participating Bank to the Share Registrar, Securities Clearing Computer Services (Pte) Ltd, CDP, the SGX-ST, the Company, the Manager (the "Relevant Parties").

- An Applicant may make an Electronic Application using cash only by authorising such Participating Bank to deduct the full amount payable from his bank account with such Participating Bank.
- 3. The Applicant irrevocably agrees and undertakes to subscribe for and to accept up to the aggregate of the number of Convertible Securities provisionally allotted and excess Convertible Securities applied for as stated on the Rights Issue Transaction Record or the number of Convertible Securities standing to the credit of the "Free Balance" of his Securities Account as at the Closing Date. In the event that the Company decides to allot any lesser number of excess Convertible Securities or not to allot any number of excess Convertible Securities to the Applicant, the Applicant agrees to accept the decision as conclusive and binding.

- 4. If the Applicant's Electronic Application is successful, his confirmation (by his action of pressing the "Enter" or "OK" or "Confirm" or "Yes" key on the ATM) of the number of Convertible Securities accepted and (if applicable) excess Convertible Securities applied for shall signify and shall be treated as his acceptance of the number of Convertible Securities accepted and/or excess Convertible Securities applied for that may be allotted to him.
- In the event that the Applicant accepts his provisional allotment of Convertible Securities both by way of the ARE and by way of Electronic Application(s) for Convertible Securities, the Company and/or CDP shall be authorised and entitled to accept his instructions in whichever mode or combination as the Company and/or CDP may, in their/its absolute discretion, deem fit. In determining the number of Convertible Securities which the Applicant has validly given instructions to accept, the Applicant shall be deemed to have irrevocably given instructions to accept the lesser of the number of Convertible Securities represented by the provisional allotment standing to the credit of the "Free Balance" of his Securities Account as at the Closing Date and the aggregate number of Convertible Securities which have been accepted by the Applicant by way of the ARE and by Electronic Application. The Company and/or CDP, in determining the number of Convertible Securities which the Applicant has given valid instructions to accept, shall be authorised and entitled to have regard to the aggregate amount of payment received for the acceptance of Convertible Securities, whether by way of a Cashier's Order or Banker's Draft in Singapore currency drawn on a bank in Singapore accompanying the ARE, or by way of acceptance through Electronic Application, which the Applicant has authorised or deemed to have authorised to be applied towards the payment in respect of the Applicant's acceptance.
- 6. If applicable, in the event that the Applicant applies for excess Convertible Securities both by way of the ARE and by way of Electronic Application, the Company and/or CDP shall be authorised and entitled to accept his instructions in whichever mode or combination as the Company and/or CDP may, in their/its absolute discretion, deem fit. In determining the number of excess Convertible Securities which the Applicant has given valid instructions for the application of, the Applicant shall be deemed to have irrevocably given instructions to apply for and agreed to accept such number of excess Convertible Securities not exceeding the aggregate number of excess Convertible Securities for which he has applied by way of the ARE and by Electronic Application for. The Company and/or CDP, in determining the number of excess Convertible Securities which the Applicant has given valid instructions for the application of, shall be authorised and entitled to have regard to the aggregate amount of payment received for the application of the excess Convertible Securities, whether by way of a Cashier's Order or Banker's Draft in Singapore currency drawn on a bank in Singapore accompanying the ARE, or by way of application through Electronic Application, which the Applicant has authorised or deemed to have authorised to be applied towards the payment in respect of the Applicant's application.
- 7. The Applicant irrevocably requests and authorises the Company to:
  - register or to procure the registration of the Convertible Securities and (if applicable) the excess Convertible Securities allotted to the Applicant in the name of CDP for deposit into his Securities Account;
  - (b) return or refund (without interest or any share of revenue or other benefit arising therefrom) the acceptance/application monies, should his Electronic Application in respect of the Convertible Securities be accepted and/or excess Convertible Securities applied for not be accepted by the Company for any reason, by automatically crediting the Applicant's bank account with his Participating Bank with the relevant amount within 14 days after the Closing Date; and

- (c) return or refund (without interest or any share of revenue or other benefit arising therefrom) the balance of the application monies, should his Electronic Application for excess Convertible Securities be accepted in part only, by automatically crediting the Applicant's bank account with his Participating Bank with the relevant amount within 14 days after the Closing Date.
- 8. BY MAKING AN ELECTRONIC APPLICATION, THE APPLICANT CONFIRMS THAT HE IS NOT ACCEPTING/APPLYING FOR THE CONVERTIBLE SECURITIES AS A NOMINEE OF ANY OTHER PERSON.
- The Applicant irrevocably agrees and acknowledges that his Electronic Application is subject to risks of electrical, electronic, technical and computer-related faults and breakdowns, fires, acts of God, mistakes, losses and theft (in each case whether or not within the control of the Company, CDP, the Manager, the Share Registrar and/or the Participating Banks) and any other events whatsoever beyond the control of the Company, CDP, the Manager, the Share Registrar and/or the Participating Banks, and if, in any such event, the Company, CDP, the Manager, the Share Registrar and/or the Participating Banks do not record or receive the Applicant's Electronic Application by 9.30 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company), or such data or tape containing such data is lost, corrupted, destroyed or not otherwise accessible, whether wholly or partially for whatever reason, the Applicant shall be deemed not to have made an Electronic Application and the Applicant shall have no claim whatsoever against the Company, CDP, the Manager, the Share Registrar and/or the Participating Banks in respect of any purported acceptance thereof and (if applicable) excess application therefor, or for any compensation, loss or damages in connection therewith or in relation thereto.
- 10. Electronic Applications for Convertible Securities may only be made through ATMs of the Participating Banks from Mondays to Saturdays between 7.00 a.m. to 9.30 p.m., excluding public holidays.
- 11. Electronic Applications for Convertible Securities shall close at 9.30 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company).
- 12. All particulars of the Applicant in the records of his Participating Bank at the time he makes his Electronic Application shall be deemed to be true and correct and the relevant Participating Bank and the Relevant Parties shall be entitled to rely on the accuracy thereof. If there has been any change in the particulars of the Applicant after the time of the making of his Electronic Application, the Applicant shall promptly notify his Participating Bank.
- 13. The Applicant must have sufficient funds in his bank account(s) with his Participating Bank at the time he makes his Electronic Application, failing which his Electronic Application will not be completed. Any Electronic Application which does not strictly conform to the instructions set out on the ATM screens of such Participating Banks will be rejected.
- 14. Where an Electronic Application is not accepted, it is expected that the full amount of the acceptance/application monies will be returned or refunded in Singapore dollars (without interest or any share of revenue or other benefit arising therefrom) to the Applicant by being automatically credited to the Applicant's bank account with the relevant Participating Bank within 14 days after the Closing Date. An Electronic Application may also be accepted in part, in which case the balance amount of acceptance/application monies will be returned or refunded on the same terms.

- 15. In consideration of the Company arranging for the Electronic Application facility through the ATMs of the Participating Banks and agreeing to close the Rights Issue at 9.30 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company), and by making and completing an Electronic Application, the Applicant agrees that:
  - (a) his Electronic Application is irrevocable (whether or not, to the extent permitted by law, any supplementary document or replacement document is lodged with the Authority);
  - (b) his Electronic Application, the acceptance by the Company and the contract resulting therefrom shall be governed by and construed in accordance with the laws of Singapore and he irrevocably submits to the exclusive jurisdiction of the Singapore courts;
  - (c) none of the Company, CDP, the Manager, the Share Registrar or the Participating Banks shall be liable for any delays, failures or inaccuracies in the recording, storage or in the transmission or delivery of data relating to his Electronic Application to the Company or CDP due to a breakdown or failure of transmission, delivery or communication facilities or any risks referred to in paragraph 9 above or to any cause beyond their respective control;
  - (d) he will not be entitled to exercise any remedy of rescission for misrepresentation at any time after his acceptance of the provisionally allotted Convertible Securities and (if applicable) his application for excess Convertible Securities;
  - (e) in respect of the Convertible Securities for which his Electronic Application has been successfully completed and not rejected, acceptance of the Applicant's Electronic Application shall be constituted by written notification by or on behalf of the Company and not otherwise, notwithstanding any payment received by or on behalf of the Company; and
  - (f) unless expressly provided to the contrary in this Offer Information Statement or the Electronic Application, a person who is not a party to any contracts made pursuant to this Offer Information Statement and/or the Electronic Application has no rights under the Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore, to enforce any term of such contracts. Notwithstanding any term contained herein, the consent of any third party is not required for any subsequent agreement by the parties thereto to amend or vary (including any release or compromise of any liability) or terminate such contracts. Where third parties are conferred rights under such contracts, those rights are not assignable or transferable.
- 16. The Applicant should ensure that his personal particulars as recorded with both CDP and the relevant Participating Banks are correct and identical, otherwise, his Electronic Application may be liable to be rejected. The Applicant should promptly inform CDP of any change in his address, failing which the notification letter on successful allotment and other correspondence will be sent to his address last registered with CDP.
- 17. The existence of a trust will not be recognised. Any Electronic Application by an Applicant must be made in his own name and without qualification. The Company will reject any application by any person acting as nominee.

- 18. In the event that the Applicant accepts the provisionally allotted Convertible Securities and/or (if applicable) applies for excess Convertible Securities, as the case may be, by way of the ARE and/or by way of Electronic Application, the provisionally allotted Convertible Securities and (if applicable) excess Convertible Securities will be allotted in such manner as the Company and/or CDP may, in their/its absolute discretion, deem fit and the surplus acceptance and (if applicable) application monies, as the case may be, will be returned or refunded, without interest or any share of revenue or other benefit arising therefrom, within 14 days after the Closing Date by any one or a combination of the following:
  - (a) by means of a crossed cheque drawn on a bank in Singapore and sent by ordinary post AT HIS OWN RISK to his mailing address as recorded with CDP or in such other manner as he may have agreed with CDP for the payment of any cash distributions if he accepts and (if applicable) applies through CDP; or
  - (b) by crediting the Applicant's bank account with the relevant Participating Bank AT HIS OWN RISK if he accepts and (if applicable) applies through an ATM of that Participating Bank, the receipt by such bank being a good discharge to the Company and CDP for their obligations, if any, thereunder.
- 19. The Applicant hereby acknowledges that, in determining the total number of Convertible Securities represented by the provisional allotment of Convertible Securities which he can validly accept, the Company and/or CDP are entitled, and the Applicant hereby authorises the Company and/or CDP, to take into consideration:
  - (a) the total number of Convertible Securities represented by the provisional allotment of Convertible Securities which the Applicant has validly accepted, whether under the ARE, and/or any other form of acceptance (including Electronic Application) for Convertible Securities and/or excess Convertible Securities; and
  - (b) the total number of Convertible Securities represented by the provisional allotment of Convertible Securities standing to the credit of the "Free Balance" of the Applicant's Securities Account which is available for acceptance.

The Applicant hereby acknowledges that the Company's and/or CDP's determination shall be conclusive and binding on him.

- 20. The Applicant irrevocably requests and authorises CDP to accept instructions from the Participating Bank through whom the Electronic Application is made in respect of the provisional allotment of Convertible Securities accepted by the Applicant and (if applicable) the excess Convertible Securities which the Applicant has applied for.
- 21. Where an acceptance, application and/or payment does not conform strictly to the instructions set out under the Offer Information Statement, the ARE, and/or any other application form for Convertible Securities and/or excess Convertible Securities, or is illegible, incomplete or incorrectly completed or is accompanied by an improperly or insufficiently drawn remittance or does not comply with the instructions for Electronic Application, or where the "Free Balance" of the Applicant's Securities Account is not credited with or is credited with less than the relevant number of Convertible Securities accepted and (if applicable) excess Convertible Securities applied for as at the last date and time for acceptance of and excess application and payment for the Convertible Securities, the Company and/or CDP may, at their/its absolute discretion, reject or treat as invalid any such acceptance, application, payment and/or other process of remittance at any time after receipt in such manner as they/it may deem fit.

The Company and/or CDP shall be entitled to process each application submitted for the acceptance of the provisional allotment of Convertible Securities and (if applicable) application of excess Convertible Securities and the payment received in relation thereto, pursuant to such application, by an Applicant, on its own, without regard to any other application and payment that may be submitted by the same Applicant. For the avoidance of doubt, insufficient payment for an application may render the application invalid. Evidence of payment (or overpayment) in other applications shall not constitute, or be construed as, an affirmation of such invalid application submitted for the acceptance of the provisional allotment of Convertible Securities and (if applicable) application for excess Convertible Securities.



# PROCEDURES FOR ACCEPTANCE, PAYMENT AND EXCESS APPLICATION IN RESPECT OF THE CONVERTIBLE SECURITIES BY ENTITLED SCRIPHOLDERS

#### 1 INTRODUCTION

1.1 Entitled Scripholders are entitled to receive this Offer Information Statement with the following documents which are enclosed with, and are deemed to constitute a part of, this Offer Information Statement:

PAL incorporating:

Form of Acceptance	Form A
Request for Splitting	Form B
Form of Renunciation	Form C
Form of Nomination	Form D
Excess Convertible Securities Application Form	Form E

- 1.2 The provisional allotment of the Convertible Securities and application for excess Convertible Securities are governed by the terms and conditions of this Offer Information Statement, the PAL and (if applicable) the Memorandum and Articles of Association of the Company. The number of Convertible Securities provisionally allotted to Entitled Scripholders is indicated in the PAL (fractional entitlements, if any, to be disregarded). Entitled Scripholders may accept their provisional allotments of Convertible Securities, in full or in part, and are eligible to apply for excess Convertible Securities.
- 1.3 Full instructions for the acceptance of and payment for the Convertible Securities provisionally allotted to Entitled Scripholders and the procedures to be adopted should they wish to renounce, transfer or split their provisional allotments are set out in the PAL.
- 1.4 Where an acceptance, application and/or payment does not conform strictly to the instructions set out under this Offer Information Statement, the PAL and/or any other application form for Convertible Securities and/or excess Convertible Securities, or is illegible, incomplete or incorrectly completed or is accompanied by an improperly or insufficiently drawn remittance, the Company and/or the Share Registrar may, at their/its absolute discretion, reject or treat as invalid any such acceptance, application, payment and/or other process of remittance at any time after receipt in such manner as they/it may deem fit.
- 1.5 The Company and/or the Share Registrar shall be entitled to process each application submitted for the acceptance of the provisional allotment of Convertible Securities, and where applicable, application for excess Convertible Securities and the payment received in relation thereto, pursuant to such application, by an Entitled Scripholder or a renouncee, on its own, without regard to any other application and payment that may be submitted by the same Entitled Scripholder or renouncee. For the avoidance of doubt, insufficient payment for an application may render the application invalid. Evidence of payment (or overpayment) in other applications shall not constitute, or be construed as, an affirmation of such invalid application submitted for the acceptance of the provisional allotment of Convertible Securities and (if applicable) application for excess Convertible Securities.

1.6 The Rights Issue is not underwritten.

Entitled Scripholders who intend to trade any part of their provisional allotments of Convertible Securities on the SGX-ST should note that all dealings in, and transactions of, the provisional allotments of Convertible Securities through the SGX-ST will be effected under the book-entry (scripless) settlement system. Accordingly, the PALs will not be valid for delivery pursuant to trades done on the SGX-ST.

1.7 Unless expressly provided to the contrary in this Offer Information Statement and/or the PAL, a person who is not a party to any contracts made pursuant to this Offer Information Statement and/or the PAL has no rights under the Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore, to enforce any term of such contracts. Notwithstanding any term contained herein, the consent of any third party is not required for any subsequent agreement by the parties thereto to amend or vary (including any release or compromise of any liability) or terminate such contracts. Where third parties are conferred rights under such contracts, those rights are not assignable or transferable.

#### 2 FORM OF ACCEPTANCE (FORM A)

- 2.1 An Entitled Scripholder who wishes to accept his entire provisional allotment of Convertible Securities or to accept any part of it and decline the balance should:
  - (a) complete the Form of Acceptance (Form A) for the number of Convertible Securities which he wishes to accept; and
  - (b) return the PAL in its entirety, duly completed and signed, together with a single remittance for the full amount due and payable on acceptance by post at his own risk in the enclosed self-addressed envelope provided, to FIRST SPONSOR GROUP LIMITED C/O TRICOR BARBINDER SHARE REGISTRATION SERVICES (A DIVISION OF TRICOR SINGAPORE PTE. LTD.), 80 ROBINSON ROAD, #11-02, SINGAPORE 068898, so as to reach the Share Registrar not later than 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company).

#### 2.2 Insufficient Payment

The attention of the Entitled Scripholder is also drawn to paragraph 2.3 of this Appendix entitled "Appropriation" which sets out the circumstances and manner in which the Company and/or the Share Registrar shall be entitled to determine the number of Convertible Securities which the Entitled Scripholder has given instructions to accept.

#### 2.3 Appropriation

An Entitled Scripholder should note that by accepting his provisional allotment of Convertible Securities, he acknowledges that, the Company and/or the Share Registrar, in determining the number of Convertible Securities which the Entitled Scripholder has given instructions to accept, shall be authorised and entitled to have regard to the aggregate amount of payment received for the acceptance of Convertible Securities, whether by way of Cashier's Order or Banker's Draft in Singapore currency drawn on a bank in Singapore.

- 3 REQUEST FOR SPLITTING (FORM B), FORM OF RENUNCIATION (FORM C) AND FORM OF NOMINATION (FORM D)
- Entitled Scripholders who wish to accept only part and renounce the balance of their 3.1 provisional allotments of Convertible Securities, or who wish to renounce all or part of their provisional allotments of Convertible Securities in favour of more than one person, should first, using the Request for Splitting (Form B), request to have their provisional allotments of Convertible Securities under the PAL split into separate PALs (the "Split Letters") according to their requirements. The duly completed and signed Form B, together with the PAL in its entirety, should then be returned by post at their own risk, in the enclosed self-addressed envelope provided, to FIRST SPONSOR GROUP LIMITED C/O TRICOR BARBINDER SHARE REGISTRATION SERVICES (A DIVISION OF TRICOR SINGAPORE PTE. LTD.), 80 ROBINSON ROAD, #11-02, SINGAPORE 068898, as soon as possible and in any case to reach the Share Registrar not later than 5.00 p.m. on 6 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company). Split Letters will then be issued to Entitled Scripholders in accordance with their request. No Split Letters will be issued to Entitled Scripholders if Form B (together with the PAL in its entirety) is received after 5.00 p.m. on 6 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company).
- 3.2 The Split Letters representing the number of Convertible Securities which Entitled Scripholders intend to renounce may be renounced by completing the Form for Renunciation (Form C) before delivery to the renouncee. Entitled Scripholders should complete Form A of the Split Letter(s) representing that part of their provisional allotments of Convertible Securities they intend to accept, if any. The said Split Letter(s) together with the remittance for the payment in the prescribed manner should be returned by post at their own risk in the enclosed self-addressed envelope provided, to FIRST SPONSOR GROUP LIMITED C/O TRICOR BARBINDER SHARE REGISTRATION SERVICES (A DIVISION OF TRICOR SINGAPORE PTE. LTD.), 80 ROBINSON ROAD, #11-02, SINGAPORE 068898, so as to reach the Company not later than 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company).
- 3.3 Entitled Scripholders who wish to renounce their entire provisional allotments of Convertible Securities in favour of one person, or renounce any part of it in favour of one person and decline the balance, should complete Form C for the number of provisional allotments of Convertible Securities which they wish to renounce and deliver the PAL in its entirety to the renouncees.
- 3.4 The renouncee(s) should complete and sign the Form of Nomination (Form D) and forward Form D, together with the PAL in its entirety and the remittance for the payment in the prescribed manner by post at his/their own risk, in the enclosed self-addressed envelope provided, to FIRST SPONSOR GROUP LIMITED C/O THE SHARE REGISTRAR, TRICOR BARBINDER SHARE REGISTRATION SERVICES, 80 ROBINSON ROAD, #11-02, SINGAPORE 068898, so as to reach the Company not later than 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company).

3.5 Each Entitled Scripholder may consolidate the Convertible Securities provisionally allotted in the PAL together with those comprised in any PALs and/or Split Letters renounced in his favour by completing and signing Form A and the Consolidated Listing Form in Form D of the PAL and attaching thereto all the said renounced PALs and/or Split Letters, each duly completed and signed and with the serial number of the Principal PAL (as defined hereinafter) stated on each of them.

A renouncee who is not an Entitled Scripholder and who wishes to consolidate the provisional allotments of Convertible Securities comprised in several renounced PALs and/or Split Letters in one name only or in the name of a joint Securities Account should complete the Consolidated Listing Form in Form D of only one PAL or Split Letter (the "Principal PAL") by entering therein details of the renounced PALs and/or Split Letters and attaching thereto all the said renounced PALs and/or Split Letters, each duly completed and signed, and with the serial number of the Principal PAL stated on each of them.

ALL THE RENOUNCED PALS FOR THE CONVERTIBLE SECURITIES AND SPLIT LETTERS, EACH DULY COMPLETED AND SIGNED, MUST BE ATTACHED TO FORM A OR FORM D (AS THE CASE MAY BE).

#### 4. PAYMENT

- 4.1 Payment in relation to the PALs must be made in Singapore currency in the form of a Cashier's Order or Banker's Draft drawn on a bank in Singapore and made payable to "FIRST SPONSOR RIGHTS ISSUE ACCOUNT" and crossed "NOT NEGOTIABLE, A/C PAYEE ONLY" with the name and address of the Entitled Scripholder or acceptor clearly written in block letters on the reverse side of the Cashier's Order or Banker's Draft. NO OTHER FORM OF PAYMENT (INCLUDING THE USE OF A PERSONAL CHEQUE, POSTAL ORDER OR MONEY ORDER ISSUED BY A POST OFFICE IN SINGAPORE) WILL BE ACCEPTED. The completed PAL for the Rights Issue and remittance should be forwarded, by post AT THE SENDER'S OWN RISK, in the enclosed self-addressed envelope provided, to FIRST SPONSOR GROUP LIMITED C/O TRICOR BARBINDER SHARE REGISTRATION SERVICES (A DIVISION OF TRICOR SINGAPORE PTE. LTD.), 80 ROBINSON ROAD, #11-02, SINGAPORE 068898, so as to reach the Company not later than 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company).
- 4.2 If acceptance and (if applicable) excess application and payment in the prescribed manner as set out in this Offer Information Statement and the PAL for the Rights Issue is not received by 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company), the provisional allotments of Convertible Securities will be deemed to have been declined and will forthwith lapse and become void and cease to be capable of acceptance, and such provisional allotments not so accepted will be used to satisfy excess applications, if any, or disposed of or dealt with in such manner as the Directors may, in their absolute discretion, deem fit in the interests of the Company. The Company will return or refund all unsuccessful acceptance and (if applicable) application monies received in connection therewith by ordinary post AT THE RISK OF THE ENTITLED SCRIPHOLDERS OR THEIR RENOUNCEE(S), AS THE CASE MAY BE, without interest or any share of revenue or benefit arising therefrom, within 14 days after the Closing Date.

#### 5. EXCESS CONVERTIBLE SECURITIES APPLICATION FORM (FORM E)

- 5.1 Entitled Scripholders who wish to apply for excess Convertible Securities in addition to those which have been provisionally allotted to them may do so by completing the Excess Convertible Securities Application Form (Form E) and forwarding it together with the PAL and a SEPARATE REMITTANCE for the full amount payable in respect of the excess Convertible Securities applied for in the form and manner set out in paragraph 4 above, by post AT THEIR OWN RISK, in the enclosed self-addressed envelope provided, to FIRST SPONSOR GROUP LIMITED C/O TRICOR BARBINDER SHARE REGISTRATION SERVICES (A DIVISION OF TRICOR SINGAPORE PTE. LTD.), 80 ROBINSON ROAD, #11-02, SINGAPORE 068898, so as to reach the Company not later than 5.00 p.m. on 12 April 2018 (or such other time(s) and/or date(s) as may be announced from time to time by or on behalf of the Company). NO OTHER FORM OF PAYMENT (INCLUDING THE USE OF A PERSONAL CHEQUE, A POSTAL ORDER OR MONEY ORDER ISSUED BY A POST OFFICE IN SINGAPORE) WILL BE ACCEPTED.
- 5.2 The excess Convertible Securities available for application are subject to the terms and conditions contained in the PAL, Form E, this Offer Information Statement and (if applicable) the Memorandum and Articles of Association of the Company. Applications for excess Convertible Securities will, at the Directors' absolute discretion, be satisfied from such Convertible Securities as are not validly taken up by the Entitled Shareholders or their respective renouncee(s), together with the aggregated fractional entitlements to the Convertible Securities and any Convertible Securities that are otherwise not allotted for whatever reason in accordance with the terms and conditions contained in the PAL, Form E, this Offer Information Statement and (if applicable) the Memorandum and Articles of Association of the Company. In the event that applications are received by the Company for more excess Convertible Securities than are available, the excess Convertible Securities available will be allotted in such manner as the Directors may, in their absolute discretion, deem fit in the interests of the Company. The Company reserves the right to reject, in whole or in part, any application for excess Convertible Securities without assigning any reason whatsoever.
- 5.3 If no excess Convertible Securities are allotted to an Entitled Scripholder, his remittance submitted on application for excess Convertible Securities will be returned or refunded to him. If the number of excess Convertible Securities allotted to an Entitled Scripholder is less than that applied for, the surplus application monies will be refunded to him. These amounts will be returned or refunded, without interest or any share of revenue or other benefit arising therefrom, within fourteen (14) days after the Closing Date. In determining the amount of surplus application monies to be refunded, the aggregate amount payable for the excess Convertible Securities allotted to an Entitled Scripholder will be rounded upwards to the nearest whole cent. All monies and documents to be sent to the Entitled Scripholder shall be sent by ordinary post and AT HIS OWN RISK.

#### 6. PERSONAL DATA PRIVACY

By completing and delivering the PAL, an Entitled Scripholder or a renouncee (i) consents to the collection, use and disclosure of his personal data by the Relevant Persons for the Purposes; (ii) warrants that where he discloses the personal data of another person, such disclosure is in compliance with applicable law; and (iii) agrees that he will indemnify the Relevant Persons in respect of any penalties, liabilities, claims, demands, losses and damages as a result of his breach of warranty.

#### 7. GENERAL

- 7.1 No acknowledgement or receipt will be issued for any acceptance, application or payment received.
- 7.2 Entitled Scripholders who are in doubt as to the action they should take should consult their stockbroker, bank manager, solicitor, accountant or other professional adviser.
- 7.3 Upon listing and quotation on the Main Board of the SGX-ST (subject to there being a sufficient spread of holdings of the Convertible Securities to provide for an orderly market in the Convertible Securities), any trading of Convertible Securities on the SGX-ST will be via the book-entry (scripless) settlement system. All dealings in, and transactions (including transfers) of, the Convertible Securities effected through the SGX-ST and/or CDP shall be in accordance with CDP's "Terms and Conditions for Operation of Securities Accounts with The Central Depository (Pte) Limited" and "Terms And Conditions for The Central Depository (Pte) Limited to Act as Depository for The Convertible Securities" as the same may be amended from time to time, copies of which are available from CDP.
- 7.4 The Convertible Securities will be initially represented by a global certificate registered in the name of, and deposited with, CDP and, except in the limited circumstances described in the provisions of the global certificate, owners of interests in the Convertible Securities represented by the global certificate will not be entitled to receive definitive security certificates in respect of their individual holdings of Convertible Securities.

Accordingly, Entitled Scripholders and their renouncees who wish to accept their provisional allotments of Convertible Securities and (if applicable) apply for excess Convertible Securities, and who wish to trade the Convertible Securities issued to them on the SGX-ST under the book-entry (scripless) settlement system, must open Securities Accounts if they have not already done so, and provide their Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) in the forms comprised in their PALs. Entitled Scripholders who fail to provide their Securities Account numbers and/or NRIC/ passport numbers (for individuals) or registration numbers (for corporations) in the forms comprised in their PALs or who have given incorrect or invalid Securities Account numbers and/or NRIC/passport numbers (for individuals) or registration numbers (for corporations) or whose Securities Account numbers provided are not otherwise accepted by CDP for the credit of the Convertible Securities that may be allotted to them or whose particulars as provided in the forms comprised in the PALs differ from those particulars given to CDP for the opening of their Securities Accounts or whose particulars as provided in the forms comprised in the PALs differ from those particulars currently maintained with CDP are liable to have their acceptances of their provisional allotments of Convertible Securities and (if applicable) applications for excess Convertible Securities rejected.

- 7.5 If the Entitled Scripholders' addresses stated in the PALs are different from their addresses registered with CDP, they must inform CDP of their updated addresses promptly, failing which the notification letters on successful allotments will be sent to their addresses last registered with CDP.
- 7.6 THE FINAL TIME AND DATE FOR ACCEPTANCES OF AND PAYMENT FOR CONVERTIBLE SECURITIES AND (IF APPLICABLE) APPLICATIONS AND PAYMENT FOR EXCESS CONVERTIBLE SECURITIES IS 5.00 P.M. ON 12 APRIL 2018 (OR SUCH OTHER TIME(S) AND/OR DATE(S) AS MAY BE ANNOUNCED FROM TIME TO TIME BY OR ON BEHALF OF THE COMPANY).

# INFORMATION ON MAJOR PROPERTIES IN THE GROUP'S PORTFOLIO

The following table provides brief details on the Group's major properties as at the Latest Practicable Date:

PROPERTY DEVELOP	PROPERTY DEVELOPMENT – PROPERTIES UNDER DEVELOPMENT(1)	JNDER DEV	/ELOPMENT <sup>(1)</sup>				
Name of Property / Location	Description of the Property	Effective Group interest (%)	Title / Year of expiry of land use rights	Project construction commencement date	Expected project handover / completion date	Site area (sq m)	Approximate GFA (sq m) <sup>(2)</sup>
PRC							
Waterfront (Plot D) Wenjiang District, Chengdu, Sichuan province, PRC	Expected to have 1,274 residential units with ancillary commercial units, two commercial blocks and 1,295	100.0	(a) Leasehold interest to year 2081 (for the residential component); and	October 2016	Handover in phases from 4Q 2018	32,198	135,853
	lots						
Millennium Waterfront (Plots E and F)	Expected to comprise elderly care living quarters, a hospital and ancillary	100.0	Leasehold interest to year 2051	February 2018	Not applicable <sup>(3)</sup>	48,237	534,409
Wenjiang District, Chengdu, Sichuan province, PRC	commercial facilities						

PROPERTY DEVELOP	PROPERTY DEVELOPMENT – PROPERTIES UNDER DEVELOPMENT <sup>(1)</sup>	JNDER DE	/ELOPMENT <sup>(1)</sup>				
Name of Property / Location	Description of the Property	Effective Group interest (%)	Title / Year of expiry of land use rights	Project construction commencement date	Expected project handover / completion date	Site area (sq m)	Approximate GFA (sq m) <sup>(2)</sup>
Star of East River Project	Expected to have approximately 1,221 residential units.	30.0	(a) Leasehold interest to years 2084 to 2085	April 2017	Handover in phases from 1Q 2019	49,136	367,726
Wanjiang District and Nancheng District, Dongguan, Guandong province	2,332 SOHO apartment units, 178,000 sq m of		(for the residential component); and				
PRC BRC	and 1,157		(b) Leasehold				
	underground car park lots		interest to years 2054 to 2055				
			(for the commercial				
The Netherlands			(31)				
Meerparc	Comprising majority	100.0	Apartment rights	Under planning	Not applicable <sup>(3)</sup>	9,744	Not
Amstelveenseweg 638-730, Amsterdam, the Netherlands	corresponding to approximately 12,200 sq m of office space, 4,618 sq m retail/ commercial space and 218 car park lots.		involved: freehold)				application
	Excludes the remaining 772 sq m of retail/commercial space and 15 car park lots which are owned by third parties						

PROPERTY DEVELOR	PROPERTY DEVELOPMENT – PROPERTIES UNDER DEVELOPMENT <sup>(1)</sup>	JNDER DEV	/ELOPMENT <sup>(1)</sup>				
Name of Property / Location	Description of the Property	Effective Group interest (%)	Title / Year of expiry of land use rights	Project construction commencement date	Expected project handover / completion date	Site area (sq m)	Approximate GFA (sq m) <sup>(2)</sup>
Oliphant Haaksbergweg 4 to 98 (even numbers), Amsterdam, the Netherlands	Expected to comprise office space and over 200 car park lots	100.0	Perpetual leasehold interest with ground rent paid until year 2040	June 2017	December 2018	7,910	21,000
Dreeftoren Haaksbergweg 3 to 73 (odd numbers), Amsterdam, the Netherlands	Comprising office space and 207 car park lots	100.0	Perpetual leasehold interest with ground rent paid until year 2039	Under planning	Not applicable <sup>(3)</sup>	5,740	Not applicable <sup>(3)</sup>
Munthof Reguliersdwarsstraat 50 - 64, Amsterdam, the Netherlands	Comprising commercial space and 147 car park lots	33.0	Freehold	Under planning	Not applicable <sup>(3)</sup>	1,532	5,617
The Terraced Tower Boompjes 55 and 57, Rotterdam, the Netherlands	Expected to comprise 340 residential units, retail spaces and 212 car park lots	33.0	Freehold	October 2017	Expected to be in 2020	1,310	39,539
Berg & Bosch Professor Bronkhorstlaan 4, 4A, 6, 8, 10A – 10M, 12 – 20 and 26, Bilthoven, the Netherlands	Comprising buildings, some of which are national monuments amidst a rich green landscape and 627 car park lots	33.0	Freehold	Under planning	Not applicable <sup>(3)</sup>	415,799	Not applicable <sup>(3)</sup>

Name of Property / Location	Description of the Property	Effective Group interest (%)	Title / Year of expiry of land use rights	Approximate lettable floor area (sq m) <sup>(2)</sup>
PRC				
Chengdu Cityspring	Comprising commercial and retail	100.0	Leasehold interest to year 2049	23,362
North Yizhou Avenue, Gaoxin District, Chengdu, Sichuan province, PRC	0			
The Netherlands				
Arena Towers	Comprising the Holiday Inn Amsterdam and the Holiday Inn	100.0	Perpetual leasehold interest with ground rent paid until year 2053	17,396
Hoogoorddreef 66 and 68, Amsterdam, the Netherlands	Express Amsterdam hotels with 443 hotel rooms in aggregate, and 509 car park lots			
Poortgebouw Property	Expected to comprise two hotels with 320 hotel rooms in total on	100.0	Leasehold interest to year 2069	11,604
9th floor of the Poortgebouw Hoog Catharijne)	completion			
Catharijne Esplanade 13, 3511WK, Utrecht, the Netherlands				
Mondriaan Tower	Comprising office space and 241 car park lots	33.0	Freehold	24,796
Amstelplein 6 and 8, Amsterdam, the Netherlands				
Zuiderhof I	Comprising office space, archive space and 111 car park lots	33.0	Perpetual leasehold interest with ground rent paid until year 2050	12,538
Jachthavenweg 121, Amsterdam, the Netherlands				

Name of Property / Location				
	Description of the Property	Effective Group interest (%)	Title / Year of expiry of land use rights	Approximate lettable floor area (sq m) <sup>(2)</sup>
Villa Nuova	Comprising office space and 40 car park lots	33.0	Freehold	1,428
Utrechtseweg 46 and 46a, Zeist, the Netherlands				
Herengracht 21	Comprising office space	33.0	Freehold	473
Herengracht 21, The Hague, the Netherlands				
Hilton Rotterdam	Comprising 254 hotel rooms and suites	24.7	Freehold	21,000
Weena 10, 3012 CM, Rotterdam, the Netherlands				
Germany				
Le Méridien Frankfurt	Comprising 300 hotel rooms and suites	50.0	Freehold	19,355
Wiesenhüttenplatz 28, 30, 32, and Wiesenhüttenstraße 36-38				

PROPERIY HOLDING - HOLELS				
Name of Property / Location	Description of the Property	Effective Group interest (%)	Title / Year of expiry of land use rights	Approximate GFA (sq m) <sup>(2)</sup>
PRC				
Crowne Plaza Chengdu Wenjiang Hotel & Holiday Inn Express Chengdu Wenjiang Hotspring Hotel	Comprising 608 hotel rooms and suites, and a hotspring facility	100.0	Leasehold interest to year 2051	81,041
No. 619A/B North Phoenix Street, Wenjiang District, Chengdu, Sichuan province, PRC				
M Hotel Chengdu	Comprising 196 hotel rooms and	100.0	Leasehold interest to year 2049	19,228
No. 388, North Yizhou Avenue, Gaoxin District, Chengdu, Sichuan province, PRC	00100			
The Netherlands				
Bilderberg Garden Hotel Amsterdam	Comprising 124 hotel rooms and suites	31.4	Perpetual leasehold interest with ground rent paid until year 2020	6,920
Dijsselhofplantsoen 7, 1077 BJ, Amsterdam, the Netherlands				
Bilderberg Parkhotel Rotterdam	Comprising 189 hotel rooms and	31.4	Freehold	12,875
Westersingel 70, 3015 LB, Rotterdam, the Netherlands	901109			
Bilderberg Europa Hotel Scheveningen	Comprising 174 hotel rooms and suites	31.4	Temporary leasehold interest with ground rent paid until year 2026	9,950
Zwolsestraat 2, 2587 VJ, The Hague, the Netherlands				
Bilderberg Kasteel Vaalsbroek	Comprising 130 hotel rooms and	31.4	Freehold	16,270
Vaalsbroek 1, 6291 NH, Vaals, the Netherlands	00100			

Name of Property / Location         Description of the Property         Effective (%) Enterest (%) Incress (%) End use rights         Effective of the End use rights         Appropriate (%) End use rights         Effective of the End use rights         Appropriate (%) End use rights         Effective of the End use rights         Ef	PROPERTY HOLDING – HOTELS <sup>(4)</sup>				
comprising 146 hotel rooms and sulfes       31.4       Freehold         sound comprising 93 hotel rooms and sulfes       31.4       Freehold         comprising 84 hotel rooms and sulfes       31.4       Freehold         comprising 82 hotel rooms and sulfes       31.4       Freehold         comprising 66 hotel rooms and sulfes       31.4       Freehold         comprising 66 hotel rooms and sulfes       31.4       Freehold         reehold       Freehold         reehold       31.4       Freehold         reehold       Freehold       Freehold	Name of Property / Location	Description of the Property	Effective Group interest (%)	Title / Year of expiry of land use rights	Approximate GFA (sq m) <sup>(2)</sup>
Comprising 93 hotel rooms and suites  Comprising 82 hotel rooms and suites  Comprising 82 hotel rooms and suites  Comprising 82 hotel rooms and suites  Comprising 66 hotel rooms and suites  Comprising 68 hotel rooms and suites  Comprising 68 hotel rooms and suites  Comprising 68 hotel rooms and suites	Hotel de Bilderberg	Comprising 146 hotel rooms and	31.4	Freehold	12,685
Sultes Comprising 82 hotel rooms and sultes Comprising 82 hotel rooms and sultes Sultes Comprising 82 hotel rooms and sultes Comprising 65 hotel rooms and sultes	Utrechtseweg 261, 6862 AK Oosterbeek, the Netherlands				
Comprising 84 hotel rooms and 31.4 Freehold suites  Comprising 82 hotel rooms and 31.4 Freehold suites  Comprising 82 hotel rooms and 31.4 Freehold suites  Comprising 66 hotel rooms and 31.4 Freehold suites  Comprising 66 hotel rooms and 31.4 Freehold suites  Comprising 66 hotel rooms and 31.4 Freehold suites  Comprising 65 hotel rooms and 31.4 Freehold suites	Bilderberg Hotel De Keizerskroon	Comprising 93 hotel rooms and	31.4	Freehold	7,588
Sources and S1.4 Freehold auties  Comprising 84 hotel rooms and suites  Comprising 82 hotel rooms and suites  Comprising 66 hotel rooms and suites  Comprising 66 hotel rooms and suites  Comprising 65 hotel rooms and suites	Koningstraat 7, 7315 HR, Apeldoorn, the Netherlands	oning o			
Comprising 84 hotel rooms and 31.4 Freehold suites  Comprising 57 hotel rooms and 31.4 Freehold suites  Comprising 66 hotel rooms and 31.4 Freehold suites  Comprising 65 hotel rooms and 31.4 Freehold suites  Comprising 65 hotel rooms and 31.4 Freehold suites	Bilderberg Hotel't Speulderbos	Comprising 102 hotel rooms and	31.4	Freehold	10,150
comprising 84 hotel rooms and suites  Comprising 82 hotel rooms and suites  Comprising 66 hotel rooms and suites  Comprising 66 hotel rooms and suites  Comprising 65 hotel rooms and suites  Comprising 65 hotel rooms and suites  Comprising 65 hotel rooms and suites  Treehold  31.4 Freehold  Treehold  31.4 Freehold  Treehold  Treehold  Treehold  Treehold  Treehold  Treehold	Speulderbosweg 54, 3886 AP, Garderen, the Netherlands				
Comprising 65 hotel rooms and suites  Comprising 66 hotel rooms and suites  Comprising 66 hotel rooms and suites  Comprising 65 hotel rooms and suites  Comprising 65 hotel rooms and suites  Comprising 65 hotel rooms and suites  Treehold  Treehold  Treehold  Treehold  Treehold  Treehold  Treehold  Treehold	Bilderberg Résidence Groot Heideborgh	Comprising 84 hotel rooms and suites	31.4	Freehold	7,530
Comprising 57 hotel rooms and suites  Comprising 82 hotel rooms and suites  Comprising 66 hotel rooms and suites  Comprising 66 hotel rooms and suites  Comprising 65 hotel rooms and suites  t Comprising 65 hotel rooms and suites  Treehold  Treehold  Treehold  Treehold  Treehold  Treehold  Treehold  Treehold  Treehold	Hogesteeg 50, 3886 MA Garderen, the Netherlands				
Comprising 65 hotel rooms and suites	Bilderberg Grand Hotel Wientjes	Comprising 57 hotel rooms and	31.4	Freehold	4,087
Comprising 82 hotel rooms and suites  Comprising 66 hotel rooms and suites  t Comprising 65 hotel rooms and suites  t Comprising 65 hotel rooms and suites	Stationsweg 7, 8011 CZ, Zwolle, the Netherlands	Salles			
Comprising 66 hotel rooms and 31.4 Freehold suites  t Comprising 65 hotel rooms and 31.4 Freehold suites	Bilderberg Hotel De Bovenste Molen	Comprising 82 hotel rooms and suites	31.4	Freehold	6,575
Comprising 65 hotel rooms and 31.4 Freehold suites  t Comprising 65 hotel rooms and suites	Bovenste Molenweg 12, 5912 TV Venlo, the Netherlands				
Comprising 65 hotel rooms and 31.4 Freehold suites	Bilderberg Château Holtmühle	Comprising 66 hotel rooms and	31.4	Freehold	5,600
Comprising 65 hotel rooms and 31.4 Freehold suites	Kasteellaan 10, 5932 AG, Tegelen, the Netherlands	0000			
	Bilderberg Landgoed Lauswolt	Comprising 65 hotel rooms and	31.4	Freehold	6,815
	Van Harinxmaweg 10, 9244 CJ Beetsterzwaag, the Netherlands				

PROPERTY HOLDING – HOTELS <sup>(4)</sup>				
Name of Property / Location	Description of the Property	Effective Group interest (%)	Title / Year of expiry of land use rights	Approximate GFA (sq m) <sup>(2)</sup>
Bilderberg Hotel De Klepperman	Comprising 79 hotel rooms and	31.4	Freehold	5,885
Oosterdorpsstraat 11, 3871 AA Hoevelaken, the Netherlands	00000			
Bilderberg Hotel De Buunderkamp	Comprising 101 hotel rooms and	31.4	Freehold	9,882
Buunderkamp 8, 6874 NC Wolfheze, the Netherlands	00000			
Bilderberg Hotel Wolfheze	Comprising 70 hotel rooms and	31.4	Freehold	000,6
Wolfhezerweg 17, 6874 AA Wolfheze, the Netherlands	מחופס			
Bilderberg Hotel Klein Zwitserland	Comprising 71 hotel rooms and suites	31.4	Freehold	5,880
Klein Zwitserlandlaan 5, 6866 DS Heelsum, the Netherlands				

# Notes:

- (1) For the avoidance of doubt, this table does not include major properties that have been completed or that were substantially sold, such as Chengdu Cityspring which was completed in 2012 (residential component) and 2013 (commercial component), Plots A, B and C of the Millennium Waterfront, and the various non-core properties of FSMC including Terminal Noord which were sold in the course of 2016 and November 2017 respectively.
- (2) Excludes underground GFA and/or car park area.
- Yet to be determined as the development plan relating to this project is currently in the preliminary stage. (3)
- (4) Comprises hotels owned and operated by the Group.

#### **APPENDIX J**

#### LIST OF THE PARTICIPATING BANKS

- 1. DBS Bank Ltd. (including POSB); and
- 2. United Overseas Bank Limited.

